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ABSTRACT

This directory provides information on foundations, corporations, religious organizations, and federal agencies that award grants to Native American tribes, schools, colleges, community services, and nonprofit organizations. Chapter 1 describes how to find funding sources, develop and write a proposal, apply for a grant, and follow through. Chapters 2-4 describe the grant-making activities of over 270 foundations, over 140 corporations, and 34 religious sources. Entries include contact information; availability of application form, proposal guidelines, and annual report; due dates and normal response time; number and amount of grants made annually; general policy on grants; purposes of grants; areas of interest; restrictions on grants; how to apply; officers and directors or trustees; and examples of Native American grants. Chapter 5 provides similar information on federal programs that make grants to Native Americans. Programs are listed by federal government agency. (Contains a subject index.) (SV)

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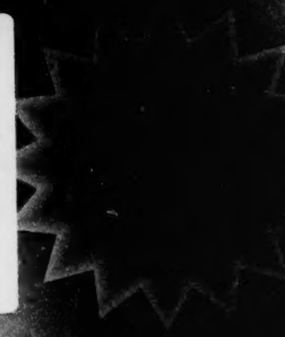

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The National Indian Grant Directory 2000

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TABLE OF CONTENTS

PREFACE ii

NOTES AND REMINDERS v

CHAPTER ONE 1
  WHAT TO ASK FOR ON INITIAL CONTACT 2
  HOW TO SPEAK THEIR LANGUAGE 3
  THE SEARCH AND THE FOLLOW-THROUGH 4
  BIBLIOGRAPHY OF FUNDING SOURCES 5
  CHARACTERISTICS OF PROPOSAL READERS 6
  PROPOSAL OUTLINE 7
  SCHEDULE FOR PROPOSAL DEVELOPMENT 11
  THE 25 RULES OF WRITING 14
  GRANTSMANSHIP 16
  THE MAGIC TRIANGLE 18
  THE CHECKLIST FOR NEED STATEMENTS 23
  TIPS ON ACTIVITIES STATEMENTS 23
  THE NEEDS MATRIX 21
  ELEMENTS OF JOB DESCRIPTIONS 26
  LIST OF APPENDICES 26
  35 KEY IDEAS IN PROPOSAL DEVELOPMENT PLANNING 26
  (SAMPLE COVER PAGE) 31

CHAPTER TWO 32
  FOUNDATIONS INDEX 33

CHAPTER THREE 319
  CORPORATIONS INDEX 320

CHAPTER FOUR 457
  RELIGIOUS SOURCES INDEX 458

CHAPTER FIVE 490
  FEDERAL GOVERNMENT INDEX 491

PREFACE

This Grants Directory is an update of a book published in 1983 and updated in 1985. The first two editions were called "The Funding Guide for Native Americans" and were published under my imprimatur, DCA Publishers. Both had information on some 180 giving organizations.

This volume reflects some dramatic and positive changes for the better for Indian nonprofits, schools, colleges, and tribes. The number of organizations which are giving to Native Americans has increased from 180 to over 500. The total giving to Indian organizations per year has increased from $2 million in 1978 to over $10 million, or 500%, according to a report by Native Americans in Philanthropy published in 1991. The total has increased even more since, perhaps to $15 to $20 million.

Only six foundation and corporations identified Native Americans in their policy statement in 1983. In 1999, fully 87 foundations and 40 corporations target Native Americans.

Two other things have changed since 1985. The Indian population has increased from 1.4 million to 2.2 million. Foundation and corporate giving have increased dramatically (see Chart 1), from a total of $8 to $26 billion. Unfortunately, giving to Indians has not risen nearly as fast as l giving to others.

Total giving to Indians is still far from parity. Foundation and corporate giving last year was $26 billion. The Indian population is 2.2 million people out of 272 million, or .081% The parity figure for giving to Indians is thus $210 million-much more than is actually being given. Indians are clearly getting less than 10% of what they should be getting. That is not mainly the fault of the givers. It is mainly the fault of the Indian organizations. They (we) are not asking enough people often enough to fund Indian grants.

The Native American Scholarship Fund has done a great deal of work to develop this book. First of all, we solicited all 31,000 foundations and corporate foundations in the U.S. in 1990 and 1991. This work alone opened dozens of doors which had always been closed before. We receive grants on a weekly basis from founda-tions and corporations which have previously never made even one grant to any Indian organization.

To solicit the foundations and corporations, we built a complete data base of foundations using the National Data Book published by The Foundation Center. This data base is one of the most valuable of the many things the esteemed Center maintains.

Second, we searched a wide variety of sources to compile the information in this book. The Foundations on CD-ROM from The Foundation Center, the Internet, numerous state foundation directories, the Grants Index from The Foundation Center, individual reports, our own data base of active foundation, and several other sources were consulted.

Also contributing to this work greatly has been the group Native Americans in Philanthropy. This tiny handful of Native American foundation executives and board members has literally opened hundreds of doors for Native American grant seekers. Their publications are trend-setting, timely, and valuable.

A few words of advice. First, use the subject index in the back of this book to do quick searches for grants. It is almost certainly a waste of time to sit and read all the information on the numerous sources listed. No one should do that.

Second, DO NOT USE THIS BOOK AS THE ONLY SOURCE YOU CONSULT BEFORE WRITING A PROPOSAL. Use the Foundation Directory, the Grants Index, the several publications on corpo-rate giving, and most important, the guidelines and polices of the specific foundation or corporation, to help fash-ion your grant request. Many foundations are on the Internet now, and many have their own web sites, so collect-ing information about them is easier than ever.

Third, read the first chapter before you start doing work on private sector grants. There are many ways to do things wrong, to take the wrong approach. Some of them can do you permanent harm, such as closing the doors of a particular source to you forever. DO YOUR HOMEWORK CAREFULLY AND WELL.

Finally, a word about authorship. I wrote this Preface and the first chapter on Preparation and Writing. Stacey Jenkins compiled the information and wrote the other four chapters. So the major credit for authorship goes to Ms. Jenkins. We wish her and her husband Dr. Devin Jenkins and their son David the best as they move from Albuquerque to Virginia Polytechnic Institute in Blacksburg, Virginia.

Dean Chavers, Ph. D
Albuquerque, New Mexico
December 2, 1999

P.S. Please send updates, changes, and corrections to us any time. We will make these changes for future editions.

HOW TO USE THIS GUIDE

This manual should be used in the search process for grant funds. It should be used primarily for spe-cial projects which require outside funds.

It should not be used by an organization in the hope that the basic operating funds for the organization can be obtained through grant funds. This ex-pectation is a difficult one to bring about; there is relatively little money in the private sector for general support for nonprofit organizations.

"Nonprofit" here means an organization which is tax exempt under Section 501(c)(3) of the Internal Revenue Service Code. Contributions to such an organization by individuals, foundations, and corporations are exempt from taxation under the IRS Code.

Foundations must contribute almost all their income to such organizations, and corporations can contribute up to five percent of their net profits and deduct these contributions dollar for dollar from their taxable income. Individuals can contribute up to 50 percent of their adjusted gross income and take such contributions off taxable income dollar for dollar.

Some tips we recommend:

- Start at home first. Seek first funds from local organizations that make grants. Starting with the larger national foundations is frustrating, as many have learned.
- Match your needs to the interests of the funding agency. It is up to you to learn all you can about the agency. If the match-up is made, the chances of funding are higher.
- Do not write any proposal based only on the information contained in this Directory. It is impossible for us to put all the information you need about a funding source on a couple of pages, so we did not try. Use this Directory as just that-some-thing to point you to the best possible sources. DO YOUR RESEARCH BEFORE WRITING THE PROPOSAL. Get all the information you can from the foundation or corporation itself.

The sample grants listed in this guide are just that-a sample of the grants the foundations have actually made to Native Americans. While we think we have researched the majority of such grants for each foundation, for many reasons it is impossible to research them all. We tried not to list any grant over five years old, because foundations change emphasis. The listing does not include all grants listed as "minor-ity." If it did, the list would be much longer. Only the grants listed to Native groups are included here.

CHARACTERISTICS OF FOUNDATIONS

Competition is intense for private sector funds. It is reported that foundations receive 20 applications for every one which receives funds. (Many of the ones they receive, however, are not well done.)

If only half the proposals foundations receive are well prepared, the result is that only one out of ten of them is funded. This statistic alone is an indication of the care that must go into the preparation of foundation proposals to be successful.

Be prepared to wait anywhere from two to six months for a response. Very few will respond in un-der two months, and a few will, if your proposal is not funded at the first quarterly meeting, carry it over to the next one. This could make the waiting time over six months.

Most foundations do not make grants outside a given geographic area. It may be a city, a metropolitan area, a state, or several states. Most do not give general support to nonprofit groups, but only special project funds.

Some provide continuing support, year after year, to nonprofits that they are interested in, but those who do generally give such support to organizations in their geographic area. From the nonprofit stand-point, this type of support is highly desirable; but it is difficult for those which do not already have it to generate it. Perhaps the best way is to be successful with a special project.

Most foundations focus on specific needs. The range of these is enormous-health, education, sci-ence, teaching, aged, scholarships, minorities, women, business, economics, and many others. Foundations which specify the things they are interested in funding rarely fund other things.

Because funds are limited, most have restrictions on the size of grants. It is wise to look at the average grant, the maximum, the minimum, and at the over-all pattern of grants in determining how your or-ganization matches up with theirs. It is this match which should determine how much you will ask them for.

A few hundred foundations have paid

professional staff, but the majority do not. With many family-established trusts, it is the family attorney who serves as the foundation executive. You should be sensitive to the staffing of the foundation, and not cause them unnecessary work.

A few hundred foundations make grants on a national basis, anywhere in the U.S. But these well-known ones receive hundreds or thousands of requests each month. Yours may be lost in the shuffle. Be sure you have a project that is in their interest area if you apply to them, and be sure to follow it up. It will be wise to make personal contact with the program officer who will handle your application in advance of submitting it.

Most request that proposals not be over 15 pages long; some request even shorter ones, two pages, five pages, etc. Exceed this page limitation at your own risk. You will likely be rejected if you exceed it.

NOTES AND REMINDERS

- General funds are difficult to raise from the private sector. Many have tried, and almost all have not been successful. Despite this warning, many readers will try to raise general funds in the future; proceed at your own risk. You should have the bulk of your operating funds in hand from another source (federal funds, university funds, United Way, membership fees, dues, contributions from the public, etc.) It is possible to raise seed funds from the private sector, to help you get a start at raising general support funds, but not easy to do.

- Foundations change emphasis from time to time, and some change every few years. The priorities today may not be the priorities of tomorrow. Check every time, just before submission of a proposal, to make sure the interests of the foundation are what you think they are. It is wise to start a collection of annual reports, proposal guidelines, lists of grants, etc., from the foundations you are interested in. Keep your files up to date.

- All foundations listed in this Guide have expressed an interest in Native Americans in the past five years. Mainly, this interest has been expressed by making a grant. In other cases, the interest has not resulted in a grant, because the right type of application has not been received by them. For years the response to our question to foundation executives about why they have not made any grants to Native Americans is that they did not receive applications, or that they did not receive the right kind of applications, or that the ones they received were of poor quality. If all these factors are met, the level of funds flowing to Native people will increase.

- Send your application in at least a month before the Board meeting, if no other instructions are given. For example, Board meetings are listed as March, June, September, December; send proposals in by the first day of February, May, August, November. To be really safe, send them in six weeks before the first day of the month of the Board meeting.

- Expect delays in responses, lost mail, lost applications, and the like if you send out several applications. Since many have no full time staff, there are many problems of communication. To be sure the foundation has received your application, if you don't receive notice of it, call about two-weeks after mailing the proposal. The secretary or receptionist can usually locate it for you, or refer you to someone who can.

- Get as much information about the foundation as you can before applying. You will see this piece of advice repeated in various ways in this Guide. It is advice well to heed.

- For larger projects (over about $20,000), break them up into various components, and seek separate funds for each component. This will be more successful in the long run than seeking funds from one source for a major project. Can your project be broken into travel, communication, equipment, salaries, etc.? If so, do it. Then match each component with its logical funding source.

NOTES

CHAPTER ONE

PREPARATION AND WRITING

by Dean Chavers, Ph.D.

How to find, prepare for, apply to, and follow through
on sources of funding for your organization's projects.

DIMENSIONS OF THE PRIVATE SECTOR

There are some 41,000 foundations in the U.S., according to the Foundation Directory. Most of these are private foundations, meaning, in general, that they were endowed by one individual or family through a trust, which is intended to last through the ages (in perpetuity).

Included in this foundation world are several hundred corporations which have foundations attached to them. Some of these corporations also have corporate giving programs, which are less structured than the foundation arrangement. Two of the most popular arrangements for corporate giving are for the corporation to match any funds given to a charity by employees and for the corporation to give scholarships to children of employees. In addition, there are other corporations which give funds and/or make grants under a less structured arrangement. Some of these are good sources for local Native projects.

In 1998, the latest year for which figures were available, foundations gave away a total of $17.4 billion dollars and corporations gave $7.3 billion dollars (see Chart 1, next page). The number of grants made by foundations is reported by the Foundation Center to be 500,000 each year, or an aggregate average of only $5,600 per grant. The number given by corporations is not known, but is about the same number and the same average-roughly.

Foundation assets are over $200 billion. Over half of all foundation funds went to education, with about a third going to higher education. About a quarter of corporate funds went to higher education. Corporate funds tend to be given largely in the communities in which the corporations do business, and/or have manufacturing plants.

Foundation dollars are not distributed equally throughout the nation, but are concentrated in New York, Chicago, Los Angeles, San Francisco, Dallas, Atlanta, Minneapolis-St. Paul, and a few other regionally important cities.

There are some 18 Protestant denominations with "Indian desks" which sometimes have grant programs they operate. Their grants are usually small, with $5,000 being considered a large grant. Churches contribute about one-sixth as much to higher education as do foundations.

Finally, there are a few hundred federal agencies which have grant funds available in various forms.

WHAT TO ASK FOR ON INITIAL CONTACT

There are basically four different ways to approach a foundation or a corporation for the first time: (1) in person, (2) by letter, (3) by telephone, and (4) through a full proposal. Each foundation is different, and in general it is easy to find from published materials (the Foundation Directory, the Corporate 500, etc.) the preferred method of a particular organization.

The rule here is: **Approach the foundation using its recommended approach**. Each one is set up to operate a certain way, and when they are approached differently, it can cause them problems. For instance, most foundations, except the very largest ones, do not have full time staff workers. Consequently, many of them prefer to be approached by letter; they can let the mail accumulate, and answer it when they have the time.

For such a foundation, a personal visit would often work a hardship; the staff person, who might have other duties (law, accounting, etc.), would have to interrupt his or her normal work to see the visitor. So using the recommended method of contact is very important. It is also courteous, and helpful to the foundation.

Nevertheless, the careful fund raiser will do what the careless ignore-homework. The most successful private sector fund raisers are the ones who do their homework, their research, the best, not the ones who contact the most organizations, or send out the most proposals. It is quality that counts, not quantity. Incidentally, we recommend never to use the "shotgun" approach, that is, write "a" proposal and sent it to several foundations. This approach almost never works, and the carelessness of this way of working may close the door to you in the future with many foundations.

The most important part of your research is learning everything you can about the foundation you are applying to. (See Rules of Writing, pg. 23) One good way to do this is to get as much information from them as you can.

Some of the things you can ask for on initial contact are:

- Program guidelines
- Annual Reports
- Average/maximum/minimum amounts of grants
- Due dates of proposals
- What categories grants are made in
- List of Directors and Trustees
- Application forms (if used)
- General statement of policy
- Restrictions on grants and/or recipients

At this point, you are not trying to sell your organization or your project (in our opinion, .t is always a mistake to try to "sell" it). You are basically doing library research to put yourself, as the proposal writer, into the frame of mind of the foundation, and to get outside of your own frame of reference. The better you can understand the foundation and what it is trying to accomplish, the more you can relate your needs to their interests. The conjunction of those two things often leads to success in grant seeking.

HOW TO SPEAK THEIR LANGUAGE

Common definitions used in proposals:

RATIONALE

Problem: a question raised for solution, either through the development of new knowledge (research), or the delivery of some services (action).

Need: a socially generally defined desirable attribute not now available, or available in a lesser amount, to a particular population of people.

Goal: a long range outcome (usually, longer than three years) affecting clients.

Objective: a short range outcome affecting clients.

Result: an outcome, including reports, models which can be exported or replicated, surveys, matching funds, jobs, increased institutional capacity, etc.

Benefit: a good or desirable outcome benefiting clients.

ADMINISTRATION

Program: an overall plan which is put into effect through one or more projects.

Project: a set of activities designed to achieve short range objectives.

Nonprofit organization: an institution which forbids benefits to any private shareholders (for the purposes of the private sector, only the IRS 501(c)(3) letter certifies this status).

Accountability: the acceptance of responsibility for something to someone, with consequences for success associated with it.

Method of administration: a description of responsibility.

Responsible official: the person (1) to whom communications are directed, (2) who has the authority for receipt, custody, and disbursement of funds, and (3) who must account for funds.

Ultimate authority: the institution to whom a grant is made.

Fiscal year: a period beginning on the first day of a month, and ending on the last of the eleventh month following. The ending date designates the fiscal year.

Grant: the awarding of a sum of money for specified purposes.

Contract: The awarding of a sum of money for specific work to be performed for the awarding agency by the contractor.

Approval of application: written notice that a project has been funded, through the issuing of an award letter or a contract.

Audit: a third party review of funds.

Service population: those to be served by a project or a program.

Amendment: a material change in policies, administration, organization, operation, or objectives of a project.

WORK PLAN

Method of operation: a description of the work to be done or accomplished by a project.

Activities: work or events in support of objectives.

Project activity: work in direct support of objectives, which can be charged to direct costs.

Support activity: work in indirect support of objectives, which can be charged to indirect costs.

Task accomplishment: completion of a specific activity.

Travel: movement outside the local area in support of a project.

Mileage: movement inside the local area in support of a project.

Dissemination: the act of reaching as many persons as possible.

BUDGET

Application: a request for funds (including a proposal, cover letter or page, documentation, clearances, attachments, etc.).

Allowable expense: an encumbrance for the purposes of the project.

Fringe benefits: extra-salary compensation normally paid to employees.

Revision: a change in budget needs, resulting from (1) changes in objectives, (2) a need for additional funds, or (3) changes between direct and indirect costs. (Applies mainly to federal projects)

Direct costs: expenditures readily identifiable as being in direct support of a project, which are usually itemized in the budget.

Indirect costs: expenditures not readily identifiable as being in direct support of a project, but which are incurred by the recipient, and which are difficult to itemize in project budgets.

Cost sharing: the sharing of costs between the grantor and the grantee; applicable to grants, but not usually to contracts.

Matching funds: cost sharing in which the institution must contribute a specific amount or percentage from its own funds or other funds.

DOCUMENTATION

Data: facts from which conclusions can be drawn.

Statistics: population parameters; abstractions or generalizations from data.

Graph: a plot showing the variation of a continuous variable in comparison to another continuous variable.

Cross tabulation: a table showing the variation of a discrete variable in comparison to another discrete variable.

Histogram: a graphic illustration of a frequency distribution.

Frequency distribution: a tabulation show-ing the frequencies of the values of a variable in order of magnitude.

EFFECTIVENESS

Evaluation: an audit of processes and results.

Assessment: determining the degree or amount of something.

Evaluation audit: a third party review of procedures, techniques, and results.

Demographics: vital statistics of populations, primarily used to determine the rate of change.

Cost benefit analysis: the determination of the approach which will produce the most benefit for the resources expended.

Evaluation design: a predetermined strategy for judging the effects of a project, including variables, methods of comparison, sampling, data collection, controls, and statistics.

Criterion: a standard used for comparison.

Evaluation plan: an outline of the steps to be taken to evaluate a project.

MISCELLANEOUS

Proposal: used formally, a narrative description of a project which, together with cover sheets, letters, budget forms, assurances, clearances, etc., make up an application. Used informally, the total application itself.

Attachment: an appendage to a narrative (also called an appendix, addendum, exhibit, etc.)

Equipment: necessary tangible personal property and machinery which is nonexpendable.

Supplies: consumable, non-equipment tangible personal property.

THE SEARCH AND THE FOLLOW-THROUGH

Tom Katus of the Phelps-Stokes Fund recommends six steps in the search and application process:

1. *Doing Your Homework: Research.* This step is the basis for all the following steps, and should be done carefully. Outside consultants should be used with

caution, if at all.

2. *Getting Your Foot in the Door:* Obtaining the Appointment. Only make appointments with those who make grants to programs like yours, at your funding level needs, and in your geographic area. If a personal visit is necessary, schedule it well in advance.

3. *Making the Pitch: The Call.* The most important thing you can do at this meeting is learn all you can about the organization. Dress appropriately. Be on time.

4. *Stating Your Case: The Proposal.* Make sure it is of high quality, neat looking, well laid out, and easy to read visually.

5. *Hanging in There: Follow-up.* Call or write to see if they have received your proposal and acted on it. Program officers have sometimes dozens of projects to keep track of; help them with yours.

6. *Keeping in Touch: Reports.* Tell them what your project has accomplished. Have a representative of the foundation visit the project. Send them formal reports. This is the best way to build long range credibility for your organization, which is its surest hope of support in the future.

BIBLIOGRAPHY OF FUNDING SOURCES

There are a few basic sources of information on foundations and their programs that are very useful to the proposal writer. These sources can be divided into those which report information on private foundations, and those which report information on corporations and corporate foundations, although there is some overlap between the two groups.

The *Foundation Directory*, is the single broadest source. It contains information on over 10,400 of the largest private and corporate foundations, and reportedly covers about 93% of all foundation total dollars. It, like this Directory, should be used to search for funding sources, not to be used as a total information source about them. It is available from The Foundation Center, 79 Fifth Ave., New York, NY 10003, Phone: (212) 620-4230 or 1-800-424-9836.

The Center also prepares COMSEARCH (computer search) printouts on 104 different funding areas. Using these printouts, writers interested in specific project areas can further refine their search.

Foundation News, available from the Council on Foundations, 1828 L Street NW, Washington, DC, 20036, is published six times each year, and is in magazine format. The News covers developments in the foundation field, and can be scanned for ideas and funding sources. It is perhaps best used for keeping up to date in the field.

At last report, some 35 states had a publication about the private foundations located in these states. They vary in cost, but are moderately priced. Various individuals and groups have written, compiled, and published them. In Colorado, for instance, the directory is published by the Junior League; in California, a Bay Area foundation and other organizations have published various directories of the state's foundations. State directories are usually well worth their cost, because they usually include almost all the foundations in a given state, not just the largest ones.

The Foundation Center also publishes the *National Data Book*, a two-volume listing of all foundations in the U.S. At last count, this list contained some 41,000 foundations. With such a huge list, it is not possible to provide much information on each one; only the name, address, contact person, and basic financial information about each foundation are listed. For local organizations this directory has little use. For regional or national organizations, it probably has many uses.

The *Grantsmanship Center News* is published every other month by the Grantsmanship Center, 1031 S. Grand Avenue, Los Angeles, CA 90015. It has become a source of basic information on how to write proposals, how to evaluate programs, and the technical details of managing a nonprofit organization. Some of its reprints of articles have become classics, such as the Kiritz article (see below).

There are several sources of information on corporate philanthropy. The Foundation Center publishes the National Directory of *Corporate Giving*, providing information on most of the largest corporate foundations.

The Council for Financial Aid to Education in New York City publishes an annual book titled "Aid to Education Programs of Some Leading Business Concerns," which is a good place to start your search for corporate sources as well. The publication, like all the Council's activities, is aimed at higher education, and is of little value at all to other organizations. They are, however, very valuable for this sector.

The "Handbook of Corporate Social Responsibility: Profiles of Involvement" was published by the Human Resources Network in Philadelphia. It is to a certain extent similar to the "Bibliography of Corporate Social Responsibility: Programs and Policies" published by the BankAmerica Corporation in San Francisco. Both of these publications, as well as the book published by the Council for Financial Aid to Education, are moderately priced.

There are numerous books, articles, reprints, and other materials which will help the new proposal writer learn the field. Only three of the best are cited here; none of them will cover all aspects that a professional fund raiser or proposal writer will need to know, but they are all good in their areas.

Virginia Decker's "The Funding Process: Grantsmanship and Proposal Development," written with Larry E. Decker, is good for the beginning proposal writer. It is available from Community Collaborators, in Charlottesville, VA. Decker has also written other books on this topic.

Thomas E. Broce's, *Fund Raising. The Guide to Raising Money from Private Sources* is a book with a broad scope. In addition to the foundation and corporation sectors, Dr. Broce covers alumni, local campaigns, and other topics. The book was published by the University of Oklahoma Press, Norman, OK.

One of the best introductory articles on proposal writing is the one by Norton J. Kiritz, President of the Grantsmanship Center, in 1974. This article was expanded in 1979; both were published in the *Grantsmanship Center News*, and are available as reprints for a modest cost.

If one were to purchase all the materials suggested in this section, some twelve books, articles, magazines, and reprints of journal articles, the total cost would be under $600. All are not necessary for any particular person or organization, but well-chosen ones are valuable aids in fund raising.

CHARACTERISTICS OF PROPOSAL READERS

One of the most difficult things for most proposal writers to learn, and writers in general, is to think like their readers.

This particular ability, which is one of the most important ones for successful proposal writers, is not easily learned. When not learned, for instance, it has led to such things as presenting project proposals for family planning to a board of trustees of a foundation which was dominated by Catholics, and writing projects aimed at draft registration to a foundation whose trustees were conservative businessmen who were pro-military.

These extreme examples are so ridiculous as not to be believed, but they actually happened. Other such mistakes, less severe, happen every day with private sector grant seeking, and cost the careless proposal writer grants. They can be avoided by research on the particular agency to which the application goes.

Although *each foundation and corporation is unique*, and this point should not be forgotten, there are some characteristics of proposal readers in general that are not in line with the thinking of most proposal writers. The basic difference is that the typical grant seeker is not rich, and the typical grant maker tends to be. This fact alone makes them have different views of the world.

In teaching proposal writing seminars over the past 20+ years, it has become evident to us that there are some commonly held stereotypes about proposal readers held by proposal writers that are wrong. We will present the twelve most common of these in this section.

MOST PROPOSAL READERS ARE REPUBLICANS. Since most writers are not Republicans, they mistakenly think the reader is not, and write accordingly. The virtues of the Democratic party are lost on most readers; they tend to be more interested in fiscal conservatism than in Populism. This can lead not only to failures to communicate in the same language, but to errors which will prevent proposals from being funded. For instance, the writer who does not have a solid, workable plan for the support of the proposed project at the end of foundation funding will at the very least tend to rub the reader the wrong way, and will more than likely cause the proposal to be rejected.

MOST PROPOSAL READERS ARE RICH. While some might disagree with this statement, especially the staff of foundations who make less than they could command in other fields, for the boards of trustees or directors of foundations and corporations it is true. As "rich" people (if we draw the line at $100,000 or more in annual income), they tend to read *Forbes* and *Fortune* magazines much more often than they do *People* or the *National Inquirer*. Moral: it behooves proposal writers to read the things that rich people read, to try to think about problems the way they do, so as to be able to explain projects in terms they can understand.

MOST PROPOSAL READERS ARE EDUCATED. A surprising number have advanced degrees, and the great majority have at least a bachelor's degree. To assume they have to be patronized, using too-simple language, is often a mistake. This does not mean that the writer should use technical jargon (educationese, bureaucratese), but standard English usage is the safest medium for maximum communication with readers.

MORE PROPOSAL READERS ARE GOLFERS

THAN ARE BOWLERS. This does not mean that it is wrong to be a bowler, but that proposal readers tend to be found more often at country clubs than at bowling alleys.

MOST PROPOSAL READERS ARE MALE. This should caution against using the in-language of women's groups too liberally; male readers may not understand it.

MORE PROPOSAL READERS ARE MIDDLE-AGED AND OLDER THAN ARE YOUNG. They may not understand, or have the ability to empathize with, young adults and sub-adults and their problems. Writers for these types of organizations should try to use the language and the mental set of the World War Two generation, rather than those of the campus radicals of the 1970's, for instance. Again, it is not wrong to use the language and thought patterns of campus radicals, intrinsically; for communication to occur at its best between proposal writer and reader, however, it is usually a mistake to use it in proposals. (The exception here is the handful of foundations which are referred to as "change-oriented." This small group of a few dozen, most of which are readily identifiable, is unlike most foundations in many ways.)

MOST PROPOSAL READERS ARE CONSERVATIVE. Thinking that they are for the most part liberals is one of the most common "mistakes" proposal writers make. An example of the misfit between grantor and potential grantee is the strong emphasis some writers place on "community involvement." Most readers would tend to agree that democratic principles are to be advocated and followed, but would be thinking that there is still a need for sound, strong, responsible leadership by a board of directors. They would regard unbridled egalitarianism without responsibility clearly spelled out as a mistake.

MOST PROPOSAL READERS ARE MEMBERS OF THE MAJORITY ETHNIC GROUP. On this factor, there is a strong trend. While there are few women readers, there are even fewer ethnic minority readers among the 300,000 or more foundation and corporation trustees and staff members. For these readers to understand the problems of ethnic minorities, therefore, the problems will best be understood if they are stated in the language of the majority.

MOST PROPOSAL READERS ARE HARD WORKING. Some proposal writers, among them some who correctly draw the conclusion that proposal readers are rich, think the readers are by and large part of the leisured class. Nothing could be further from the truth, as a general statement. The typical reader is a slave driver, not an idler.

MOST PROPOSAL READERS ARE BUSINESS PEOPLE, as opposed to being persons of the arts and humanities. That is, they tend to be logical thinkers, not dreamers. They tend to be doers, not philosophers, scientifically oriented rather than artistic. This general statement has many exceptions, of course, but is probably more true than not true. They tend to want to see evidence of statements made in proposals, to want documentation, to want proof. Failure to provide it can be damaging.

MOST PROPOSAL READERS ARE LEGALISTIC, that is, they believe in strict adherence to the law. They are not radicals, and anything which smacks of not working within the US system of government and society will, in many quarters, automatically be suspicious, and not worth funding.

MOST PROPOSAL READERS ARE CAPITALISTS, not socialists. They tend to believe in the American dream, mainly because many of them achieved it. They believe that the US is the land of opportunity, and that hard work for a clear goal will reward people ultimately.

Having made all these generalized statements, many of which readers of this Guide will recognize as having many exceptions, another statement needs to be made.

This statement is: Each foundation is unique, with a unique board of directors, a unique set of interests, a unique set of terms of bequests or trusts, and so forth. Nothing is better for success in proposal writing than doing the necessary background research to **learn everything you can about the foundation before applying for a grant**.

Our experience as fund raisers and as trainers of proposal writers leads us to believe that no other one thing is more likely to lead to success in having proposals funded.

PROPOSAL OUTLINE

Our general sequence of steps in developing a proposal is as follows:

PROBLEM

NEED

GOAL

OBJECTIVES

ACTIVITIES

RESULTS

EVALUATION

This Problem Oriented Planning Model has proven to be a good way of thinking about problems. Using it, the writer has made the first step toward thinking the way most readers think.

Notice that the sequence is logical. That is, thinking of the first step in the sequence, and having the problem clearly stated, will often make the rest of the sequence seem obvious. It is really just a way of helping the writer to ask the right questions.

Many writers, unfortunately, will not start at the beginning of the sequence, but in the middle, usually with objectives or with activities. (For definitions of these, see pages 9-12.) When asked what they are seeking funds for, for instance, they will often state something like "For our tutoring program," or "For our senior citizens program," which are activities. Or they will have gone a step further, and say "to lower the dropout rate among our high school children," or "to help more people in our community begin and operate successful businesses."

The latter two are, using our terminology, objectives, while the former two are activities. We advocate starting not in the middle of the paradigm, but at the beginning.

This necessitates, for example, thinking about what causes the problem, and the various things that could be done to solve it. Evidence of this backgrounding is a definite plus in almost any proposal.

We recommend the following general proposal outline, for funding agencies which do not provide one to follow. **But remember this outline is a generic. Do not follow it slavishly.**

I. INTRODUCTION (also called the statement of the problem, needs assessment, outline of the problem, background, need for assistance, and similar titles.)

For action proposals, this section should be as short as possible, outlining the general problem, part of which is to be attacked by the project outlined in the proposal. It may summarize the entire proposal (briefly; not usually required).

Typically, this section outlines more than you can accomplish in the project, for two reasons: (1) you want to show the reader that you fully understand the total problem, and (2) you want to show the reader that you are attacking the most important part of the problem.

DOCUMENT YOUR STATEMENTS WITH DATA (FACTS) AND/OR STATISTICS. Any theoretical considerations or statements should be in this part.

This section should answer these questions:

- What is the overall problem?
- Why is this project needed?
- What aspect of the problem is the most important?
- How serious is the problem?
- How many people are affected by the problem, and who are they?
- What possible approaches could be taken to solve the problem?
- What is the best approach?
- What will be the results of the project?
- Why are the existing institutions and programs not adequate to address the problem?
- How is the problem related to the general community?
- How will the community benefit from this project?
- What research has been done on this problem?
- How would the results be relevant to other communities?

II. OBJECTIVES (also called goals of the project, results, benefits, outcomes, etc.)

This is the **most important** section. It should also be the shortest section, with the possible exception of the budget section. Be precise. Be concise. Be specific. Be prescient. Be brilliant. Do not exaggerate. Do not overreach. Do not underestimate. Be realistic. Do not use any extra words. This section defines the rest of the proposal, and everything else in the proposal should correspond to some aspect of this section.

This section should answer these questions:

- What EXACTLY do you plan to accomplish?
- How many people will be affected?
- How much each person be affected?
- What is the most important activity?
- What can be eliminated most easily?

OBJECTIVES SHOULD ALWAYS BE WRITTEN

AS OUTCOMES, NOT AS ACTIVITIES. State exactly how people will be better off at the end of the project, and by how much will they be better off, not what you are going to do to make them better off.

III. METHOD OF OPERATION (also called plan of action, plan of attack, project description, outline of activities, approach, work plan, etc.)

This is the longest section, and the most complicated. It is a "catch-all" for the proposal; things that are difficult to explain in other sections are explained here.

Usually, activities are explained (1) chronologically, (2) according to tasks, or (3) according to outcomes (objectives). This section should describe all the major activities of the project from start to finish, the methods of administration, the accounting for funds, documentation, etc.

This section should answer the following questions, and perhaps others:

- Why was this plan of action taken, rather than another one?
- Why will this plan work?
- Why is this approach better than similar approaches tried previously?
- How will this project help other communities with similar problems?
- How long will the project last?
- Are there factors which might accelerate or decelerate the work?
- What additional resources will be available to the project?
- How will the activities be coordinated with other resources?
- Who will be the coordinator for each?
- Who will be responsible for the project?
- Who will set policy?
- How will funds be handled?
- How will audits be handled?
- What facilities will be used?
- How will the project be administered?
- How will the project be evaluated?
- Who will evaluate the project?
- What criteria will be used in evaluation?
- What data will be collected?
- How will data be maintained?
- How will data be analyzed?

IV. STAFFING (also called personnel, staff, employees, project personnel, etc.)

This section describes the staff-their duties, qualifications, training, evaluation, compensation, supervision, etc.

It should answer these questions:

- How will staff be selected?
- How will they be trained?
- What will be their qualifications?
- What will be their duties?
- How will they be compensated?
- Who will hire staff?
- How will they be evaluated?
- What personnel policies will apply to staff?
- Why will they be able to do the job?
- To whom will staff report?
- How will they be coordinated?
- How long will they work?
- How much time will each put on each major activity?

V. BUDGET

Surprisingly, to many people, this section is frequently the hardest to write. Be practical. If there is an activity, chances are that there will be some costs for it. All items must correspond to some activity, staff duty, or support need.

The more detailed this section, the better, because (1) you want enough money to accomplish the objectives, and (2) you want to show the reader that you know what is needed for the project. If you have to guess, guess high, but not elaborately high. Be complete. Be holistic. Be thorough. Be comprehensive. Justify every line item (previously, in the narrative). Be reasonable.

This section should answer the following questions:

- What is needed to carry out the project?
- How much will each item cost?
- How many of each item are needed?
- Are there any in-kind contributions available to the project, and if so, how much do they defray the cost?
- What is the total share provided by the applicant, and how much is provided for each line item?

VI. APPENDIX (also called addenda, attachments, exhibits, documentation, etc.) This section is a way of keeping the narrative (the first five sections) as short and as neat as possible. It should be preceded by a list, or table of contents. If possible, the order of attachments should correspond to the serial order in the narrative.

Each page of each attachment should be numbered, e. g., ATTACHMENT 6, page 4

Reference to specific attachments should be made in the narrative, to help the reader.

Many writers will break the major sections into sub-sections. For instance, the introduction could be:

I. INTRODUCTION
  A. Historical Background
  B. Geography of the Area
  C. The Problem
  D. Factors Causing the Problem
  E. History of the Organization
  F. Corporate Capability
  G. (etc.)

The Work Plan Could be:
  A. Outreach Work
  B. Testing Activities
  C. Placement
  D. Coordination
  E. Evaluation
  F. (etc.)

NOTES

Schedule For Proposal Development

This section is intended as an aid to the proposal writer who wants to be competitive and to win grants more often than the average, run-of-the-mill writer. The desire for excellence carries through to more than the quality of the proposal; it is also an aspect of the writer's working habits. This schedule will be used mostly with government proposals and major proposals to foundations.

To make this schedule work for you, do the following things:

1. Determine the due date for the proposal under consideration.
2. Collect all the information possible about the granting agency (type of program interests, size of grants, restrictions, past grants, etc.)
3. Determine which actions on the schedule will be necessary for you to accomplish for this particular proposal.
4. Beginning with the last date on the schedule, estimate how many days (to the nearest 1/4 day) each task will take to finish.
5. Write in the date due (number 43). Work in reverse from this date to determine what your starting date will be.

DATE	TASK	
______________	1.	List proposal requirements-goals, products, etc.
______________	2.	Outline proposal requirements from guidelines
______________	3.	Discuss and outline evaluation criteria and methods
______________	4.	Determine and outline results/benefits
______________	5.	Select project staff
______________	6.	Staff outlines project procedures/methods
______________	7.	Outline project costs
______________	8.	Specify illustrations/charts/graphs necessary
______________	9.	Specify procedures and weekly schedules of events
______________	10.	Reconcile procedures with funding guidelines
______________	11.	Draft detailed costs
______________	12.	Draft organization chart
______________	13.	Outline sections of proposal
______________	14.	Select proposal writer/coordinator/editor
______________	15.	Assign sections to staff for initial drafts

____________ 16. Draft narrative and prepare visuals

____________ 17. Develop organization's experience and collect resumes

____________ 18. Develop internal guidelines for project

____________ 19. Estimate draft typing requirements

____________ 20. Forecast artist/visual requirements

____________ 21. Assign initial drafts to typists

____________ 22. Assign visuals to artist

____________ 23. Review and edit drafts of resumes

____________ 24. Review and edit proposal sections

____________ 25. Forward visuals and drafts to writer/editor

____________ 26. Determine final costs

____________ 27. Review section numbering/pagination for consistency.

____________ 28. Edit total proposal for consistency, organization, appearance

____________ 29. Reassign sections for modification

____________ 30. Reassign visuals for modification

____________ 31. Design covers and dividers

____________ 32. Complete proposal in required format

____________ 33. Entire team review proposal

____________ 34. Write cover letter

____________ 35. Edit total proposal

____________ 36. Compare proposal with guidelines-point by point

____________ 37. Type final version

____________ 38. Proofread and correct entire proposal

____________ 39. Write abstract

____________ 40. Complete final production
Paginate
Title and number figures
Write table of contents
Write table of figures
Write table of appendices

______________ 41. Collect institutional approvals

______________ 42. Reproduce, collate, and bind

______________ 43. Proposal due date

QUESTIONS

- How many times has the proposal been written and rewritten?
- What steps in this Schedule are not necessary for your organization?
- What steps can be combined?
- What tasks can be assigned to one person in your organization?
- What steps have you been ignoring?
- How ready is your organization, and are you, to undertake thorough preparation for fund raising, as outlined above?
- What aids/techniques/materials/skills do you and your organization need to acquire?
- How many days will it take to go from step 1 to step 43?
- What can you do to shorten the time frame, without giving up quality of proposals?

NOTES

THE 25 RULES OF WRITING

Perhaps the most frequent reason that proposals are not funded is that they violate some of the basic rules of writing that have evolved in the past few decades of philanthropy in the U.S. At the same time, those proposals, and the proposal writers who are frequently funded, follow certain informal rules.

There has been very little research done on this topic, but the research that has been done indicates that there are certain expectations that proposal readers bring with them. Proposals which live up to these expectations stand an excellent chance of being funded. Those which do not, even if they meet the technical guidelines of the program or the funding agency, stand a good chance of not being funded.

Earlier sections of this chapter have hinted or stated things about these rules already. Keep in mind that these rules are seldom written anywhere, but that they still affect the lives and thinking of proposal readers.

RULE NUMBER ONE-*Write for the reader.* Try to put yourself in the place of the reader. Is the reader liberal or conservative, minority or majority, male or female, program officer or consultant, rich or poor, professional or layperson, etc.? Getting this information will require doing some research about the persons who will be reading your proposal. This can be done by gathering materials that are available (program announcements, annual reports, regulations, program guidelines, etc.) before writing begins. If the reader is a layman, don't use "in" jargon or technical language, for instance. One of the tools that is readily available, but seldom used, is *Who's Who*, which can tell you the asics of a person's life. Many proposal readers are listed in the Who's Who volumes.

RULE NUMBER TWO—*Make it easy for the reader. Use things like:*

- footnotes (not end notes)
- cross references
- lists of consultants and cooperating agencies
- attachments following the narrative instead of in it
- outlines
- thorough and logical organization of the applica tion
- pagination of the entire application
- a table of contents
- complete labeling of all pages of all attachments and narrative pages.
- an abstract where possible.

Again, imagine you are the reader; no one likes to search through a long application, with no table of contents, for the resume of the project director.

RULE NUMBER THREE-*Write clearly.* Often confused thinking leads to confused syntax, or the attempt to cover up or explain away. This is bad for proposals; don't make the reader guess at what you want to get across. The reader may guess wrong. Don't obfuscate, or use arcane language, or use big words for the sake of using big words.

RULE NUMBER FOUR-*Use the right word.* The almost right word is not good enough. Mark Twain spelled out the contrast: "The difference between the right word and the almost right word is the same as the difference between lightning and a lightning bug." A dictionary is an absolute essential, as is a good thesaurus. Also use "spell check" on your computer, and have a good secretary's handbook nearby.

RULE NUMBER FIVE-*Prove points with documentation.* Any statement central to the exposition which is not supported by documentation is liable to be taken by the reader as an educated guess, which is the lowest level of documentation. This will detract from the quality of the proposal. The levels of documentation that are commonly available to writers are:

1. Facts (total knowledge of something)
2. Statistics and census data (randomized)
3. Surveys (not randomized)
4. Institutional records
5. Opinions or estimates of knowledge-able persons
6. Educated guesses.

The secret is to move as high up the scale as possible. For instance, there is no reason for a proposal writer to guess at the crime rate for the community; someone in the police department or sheriff's office knows what it is, and can write a letter to you with the facts. This would give your proposal much more credibility in the eyes of the reader than your own educated guess.

RULE NUMBER SIX-Do not try to accomplish too much. This is a very common mistake. Objectives should be realistic and capable of attainment, always. A good rule of thumb is to take the level of accomplishment you think it is possible to reach for each objective, and reduce it by half. Contrary to the thinking of many writers, this will improve the quality of the proposal, not detract from it.

RULE NUMBER SEVEN-*Document everything a staff person will do,* using thorough job descriptions, in the narrative under method of operation, and in the narrative under personnel.

RULE NUMBER EIGHT-*Rewrite.* Share a draft version with colleagues. Then rewrite again. Cut and paste. Then rewrite again. Repeat until perfect. And there is no substitute for getting the thoughts on paper. It is important to discuss and agree on the project among staff members and planners, but remember that often the only connection between your agency and the actual funders will be the pieces of paper which make up your proposal.

RULE NUMBER NINE-*Never develop a proposal or write completely alone.* The result is likely to be poor quality. Reactions from others are often extremely helpful. The result of writing alone will be that only your thoughts are reflected in the proposal. With the biases that all of us carry around with us daily, it is impossible to gain the perspective of a community or an organization without having help in the writing and development of proposals.

RULE NUMBER TEN-*Develop a checklist and use it.* This should be an individual checklist for each proposal you write. This is particularly important for federal programs, which are many times quite involved with requirements. But many foundations and corporations have specific requirements that they want followed. It is also an excellent idea to develop an outline for the proposal before writing begins.

RULE NUMBER ELEVEN-*Be consistent* in the narrative between and among the objectives, the budget, and the approach sections. An activity which implies expenditures should have them reflected in the budget, and it should be in support of an objective. Likewise, all line items in the budget should be explained in the narrative. And all objectives imply both activities and costs, both of which should be there when the reader looks for them. The only way to make sure this "magic triangle" is internally coordinated is to go over each item carefully, checking it against the other two.

RULE NUMBER TWELVE-*Announce and make transitions,* through the use of language, the use of outlines, the use of paragraph headings, and the like. (See Rule Number One)

RULE NUMBER THIRTEEN-*Avoid technical and bureaucratic language,* and similar language usage. Most proposals can be written using plain English; even bureaucrats don't like to read bureaucratize. During the Second World War, President Roosevelt was in a building in Washington which had the following sign by the light switch: THE LAST PERSON DEPARTING THE PREMISES SHOULD EXTINGUISH THE ILLUMINATION UPON VACATING THE PREMISES. He said, "Why don't they just say 'Please turn out the lights when you leave?'

RULE NUMBER FOURTEEN-*Be brief.*

RULE NUMBER FIFTEEN-*Stick to the point.* Irrelevant facts, however interesting they may be, detract from the quality of the proposal. Try to have every sentence related to the central idea.

RULE NUMBER SIXTEEN-*Get help with the budget,* even if you as the writer will also be the project director. Frequently, supervisors and business managers can give great help with budgets, the finer points of which are sometimes lost on persons who are not accountants.

RULE NUMBER SEVENTEEN-*Correct all typographical errors, grammatical errors, syntax errors, and the like.* Don't detract the reader's attention from the important point you are trying to develop by the funny way it is written or typed.

RULE NUMBER EIGHTEEN-*Don't write long sentences.* If it is possible, break sentences longer than 15-20 words into two or more sentences. If your average sentence length is over 20, your writing is bordering on being too complicated for easy understanding.

RULE NUMBER NINETEEN-*Don't use colloquialisms.* Since they are by definition understood only in a limited area, or by a limited number of persons, others outside the group may not understand them at all. Be aware of the difference between the spoken word and the written word. The dictionary will tell you if a word is collegial.

RULE NUMBER TWENTY-*Don't editorialize.* Leave this job to the newspapers.

RULE NUMBER TWENTY-ONE-*Don't use clichés.* They are dead language, and indicate to the reader that not enough thought may have gone into the proposal.

RULE NUMBER TWENTY-TWO-*Make positive statements*; don't equivocate. This rule is frequently violated, and is a basic one of proposal development. Remember, a proposal is a plan of action, and statements such as "We hope to serve 50 adults in this project," or "The coordinator should be able to make contact with most of the school counselors" tell the reader immediately that your proposal is not a plan of action, but a plan of wishes which may not come true.

RULE NUMBER TWENTY-THREE-*Don't generalize; be specific.* Vagueness or generalities in almost any form will detract from your proposal. Try to paint a word picture for the reader, for instance, in the method of operation section, which will let the reader see what staff persons are actually doing. Don't quote national statistics, unless your organization is a national one, and the problem the project will address is national in scope as well.

RULE NUMBER TWENTY-FOUR-*Write an abstract*, to clarify your thinking, and to help the reader. Some foundations request an abstract, while others don't request one. For those which do not request one, it is good idea to include one. Keep it to one page, double-spaced, typed, 250 words or fewer. Briefly outline the problem, the proposed solution, and the total cost for the project.

RULE NUMBER TWENTY-FIVE-*Be thorough*, making absolutely certain that all the things called for in the guidelines are covered. It is almost demoralizing to learn after the proposal has been submitted that an important element was inadvertently left out.

To summarize ways to follow the rules, timelines are important. The proposal which is rushed through over the weekend, to meet the Monday morning deadline, is often more of a mistake than a plan of action.

Second, plan thoroughly. Most people think of proposals as applications for money. We advocate thinking about them as plans of action, with the money being incidental.

Third, work at polishing your writing. The best causes, with needs in line with the interests of funding agencies, don't stand much of a chance of receiving funds if these needs are not understood by the readers. The methods of operation section, normally the most important section, should be clear and detailed.

Fourth, think through the whole proposal before starting to write. If it is not clear to you, it will almost certainly not be clear to the readers.

NOTES

GRANTSMANSHIP

One of the most talked about, and least written about, topics in fund raising is grantsmanship. To some, the term itself is used with scorn, as one would refer to a shyster lawyer or a snake oil salesman.

To the honest grant writer, there is nothing bad about grantsmanship. In its clearest meaning, it is simply the total act of making your agency's case to a source of support. The actions necessary to make the case should, of course, be totally honest and without guile. There is no good reason not to engage in honest grant seeking; after all, why bother with the labor of writing up good plans without good prospects of having them funded?

There are various things a fund raiser can do in addition to simply writing the proposal which can help to sell it. In some organizations, these duties can well be the responsibility of the chief administrator; in others, they could be shared by the grant writer and the chief administrator. The point is that they should be done for maximum effectiveness, and some are overlooked by many organizations.

Here are some suggested rules for your benefit. **First, foundations and corporations don't simply give away money**. They give away money but they almost always do so for a reason.

One of the best skills a grant writer or fund raiser can develop is to find what it is that the funding agency is set up to do. This may or may not be in the official program announcements. Once this is determined, it is as if the cloudy sky had suddenly turned clear. From that point on, the relationship between your agency and the funding agency has real meaning and purpose; you are in effect forming a partnership to achieve a goal that both of you believe in. It may be related to health, or education, or research, or job opportunities, or any of a wide variety of things. If there is no common goal, you should not apply to them for funds; you will be wasting your time and theirs.

The secret to success in private sector fundraising is matching the interests of the funding agency with the needs of your organization. If this is achieved, in the case of an individual project, your chances of funding success are extremely high. If it is not, your chances are not good at all.

Fund raisers are constantly looking for easy answers, as is most of the population, to their life's major problems. Fund raisers wish there was one easy way to achieve instant success in receiving grants, which would make them and their bosses happy. Unfortunately, there are few if any rules that one can think of, other than some trivial ones, that can be applied to foundations and corporations. Belief in stereotypes and myths about them is not conducive to success. Whether the stereotype is that they give away money, or that they are tight with their funds, or that they are liberal with their funds, or that they favor the rich and the powerful, it is a mistake to believe it. Each funding agency is different, and should be approached with an open mind. This is why we say the "shotgun" approach is not only unproductive, but is a mistake.

One rule that does work, as it does most of the time in human relations, is that whenever possible **fund raisers should establish a personal relationship with their contact at the funding agency**. This contact should be professional and friendly, and not for the purpose of just getting a grant. If getting a grant is the purpose, it will be obvious to the contact person at the funding agency, and will almost always be counterproductive.

But a genuine relationship, or a partnership, can be productive for both parties. The funding agency can learn about other aspects of the problems it is interested in helping to solve, and other organizations which are trying to solve it. The grant writer can learn about other ways that could be tried to solve the problem, about other sources of funding, and about new developments in the philanthropic field.

In general, **proposal writers need to have clearly defined plans for the continuation of a project once the funds sought for it are spent**. It is rare to have a private funding source give a grant for a period longer than a year. Some will give another grant to the same project, but many will not fund a second year. This leaves the writer with a problem. The problem can be solved in a number of ways that are within the scope of most organizations-membership dues, fees for services, contributions, other grants, products which can be sold, and so forth. In many cases, the solution to this problem is difficult to come up with, but failure to address it is one of the leading reasons why proposals are not funded.

It is important in **proposals to spell out the credentials of the staff AND the organization**. Staff credentials are often documented, but organizational credentials are often left out. Questions you might want to address are:

- What has the organization set as its goals?
- What has it done to accomplish these goals?
- What specific milestones has it achieved in this regard?
- Is it fiscally capable of managing funds?
- How long have key staff been with the organization, and what have they been able to accomplish in their tenure?
- How well respected is the organization in the community?

Again, put yourself in the place of the proposal reader/staff person at the funding agency, and ask what questions they will have about the organization. Or, better yet, ask them directly what they are interested in seeing.

Organizations, for their own stability and for credibility, should strive to build a broad base of support. It is a risky business to rely on a single source of funds, as many federal grantees are now learning. But in grantsmanship, it is a definite factor in your favor to have many sources of funding. The various sources should be explained to funding agencies with pride, and no attempt should be made to conceal them.

An easy way to portray them graphically is by the use of a needs matrix (see page 8). Many fund raisers, when presented with this proposition, will immediately think that funding agencies, if they know an organization already has funds, will be reluctant to give the organization more funds. In fact, the reverse tends to be true-those which have successful programs tend to be able to attract other grants to themselves. One of the facts of life that funding agencies are well aware of is that there are not nearly enough dollars in the total philanthropic arena to meet the needs they are trying to meet. The only alternative, then, is to get the most "mileage" out of their dollars.

So, contrary to what many directors and staff members of nonprofit organizations think, **it is much better to have successful programs going on than not to have any**. The question is not one so much of just money, but of the ability of an organization to deliver what it promises to deliver.

Don't be afraid to write, to call, to visit, to ask questions, to make comments, and in general try to learn all you can about a funding agency. A gap exists between Native people and tribes and foundation; only Native people can bridge the gap. The reason is very simple-by their nature, foundations, corporations, and associations cannot be very effective in outreach to their potential grantees. Often an attempt by a funder at outreach is misinterpreted by the agencies contacted as an offer of assistance, or an offer of a grant, so they tend not to make outreach. Too, funding agencies most often have more applicants than they can help support, and must turn down many more requests than they can honor.

Unless the gap is bridged, Native people will continue to be shortchanged in grants from this sector.

Use the preferred method of contact when approaching a new foundation. There are basically four ways to contact them-telephone, letter, proposal, and visit. Being careless, and using the wrong method, can cause them problems, and can be bad public relations for your organization.

The real secret, and the only one, to grantsmanship, is matching your agency's needs to the funding agency's interests. This is the main reason you want to learn everything you can about the agency, to make the job of the board members, the staff members, and others as easy and as pleasant as possible. They should not have to make agonizing decisions on your application, if you submit one that is on the borderline. (You should not submit such an application anyway.) The way to avoid having an application on the borderline is to prepare carefully, to write clearly, to plan well, and to *learn all you can about the funding agency*.

Finally, contact the foundations in your local area first, rather than going to national foundations first. The national ones-those which make grants all over the U.S.-are besieged by requests the year round. It is difficult for a writer to make a reader understand a local situation if the reader has never been in the area physically.

Local foundations are more likely to have some knowledge of your situation, or be able to get this knowledge through a phone call or a visit.

We recommend that you exhaust all possibilities for funding from local foundations before making contact with national ones, or with ones outside your area.

NOTES

THE MAGIC TRIANGLE

The "magic triangle" is the three important parts of a proposal – the objectives, the activities or methods, and the budget. There are other important parts, but the relationship among these three is particularly important.

The first point about them is that **they should be regarded as interrelated.**

Once objectives are decided upon, they should strongly determine the choice of a set of activities which will lead to their accomplishment. The budget is only the activities section translated into dollar costs.

Good objectives should have five attributes, according to the guidelines of several programs:

- They should be **realistic**. They should not try to do too much, and they should not try to do too little. If they have either quality, this fact will detract from the quality of the proposal. Perhaps one of the most unrealistic aspects of objectives as they are written by many writers is the too-high expectation about the level of participation they anticipate from the persons they will serve. In general, it is not realistic to expect over 50 percent of any group of people to become involved in anything; objectives such as one which said "Eighty percent of the parents will be involved in this project during the course of the year" are asking too much. An estimate this high should be lowered to something in the vicinity of reality, perhaps 20 percent.

- They should be **measurable**. This means that a number applied to them will have some logical connection with them. Examples are how much improvement students achieve on test scores, how many homes are built, what percentage of people served act a certain way (remain in school, go to meetings, etc.), and so on. Ideally, this number should be an indication of an outcome (see page 12 ff.). In cases where this is not possible, it can be in terms of how many people do a certain thing, or act in a certain way, or achieve certain things (jobs, medical exams, school enrollment, and so on).

- They should be **attainable**. That is, they should be accomplishable in the time frame of the project, with the funds that will be available, and with the personnel that will be at work on the project. There is a difference between realism and attainability; realism asks "can it ever be done?" while attainability asks "can it be done with the resources available to this project"?

- They should be **sharply defined**. That is, they should be so narrowly defined that the reader can picture them as they are read. There should be no room here for generalities.
- They should be **clearly stated**. The almost right word is not good enough. Excellent objectives can be written in one short sentence, and frequently are. Poor objectives can be written in half a page each, and frequently are. They should be so clear that they leave no doubt in anyone's mind about what is intended in the whole project.

It should be obvious that project objectives should be consistent with the overall objectives of your organization, but sometimes it is not. For the record, and for sanity and calm within your staff, let us state it here. Objectives which are widely divergent from the overall goals of the organization will tend to cause internal conflicts which could be beyond repair.

Objectives should be stated in outcome terms, and in client terms (how much better off will clients be?), that is, measurable changes which have taken place during the course of the project. One of the most common mistakes planners and proposal writers make is to state objectives in activities terms, that is, outcomes are stated in terms of work. The number of hours people will work, the travel that will be done, and the other work tasks that are necessary to bring about changes will be stated as objectives. This is fine if the "objectives" are given the label of "goals" or something similar, but frequently activities are called objectives and the outcomes are not specified. One makes a much stronger case for initial funding, and for follow on funding, if desirable results can be shown.

Once objectives are clearly thought out, stated, and understood and agreed upon, you are ready to write activities. This section could be looked upon as the management section of the proposal, the objectives as the planning section, and the budget as the financial section. Therefore, management should be directly involved in the development of this section. It is management which will have to carry out the project.

Managers have five things to manage to achieve the goals of their organizations-people, money, things, time and space. Of these five, people are probably the most well managed, while space is probably the least well managed. Money falls close to people as a thing relatively well managed, while time falls close to space as a thing poorly managed. Things fall in the middle somewhere.

Space is one that is often forgotten or ignored altogether in proposals. Facilities, distances from one place to another, and the like are often not mentioned at all. When these things are important to the total proposal, leaving them out will raise questions in the minds of the readers, questions which will not be answered, because the communication involved in proposal writing is one-way, with little if any chance for feedback before final decisions are made.

Some of the other things that are good to include in proposals are timelines or timetables, evaluation plans or designs, fiscal methods and accounting of funds, coordination of the project internally and with other agencies in the community, the role of the board of directors in accountability and management, the qualifications of staff and directors, and the overall accountability structure of the organization. Mostly what these things involve is a simple description of how your agency operates already, if it is run well. If it is not run well, take advantage of the need for additional funds to update some of the things that need to be updated.

Budgets, which tend to be dull, dry things to most managers and planners, and exciting only to business managers and accountants, can literally make or break a proposal. The most common mistakes are estimating costs too high or too low. The next most common mistake is leaving out critical elements because of carelessness.

They should be carefully planned, just as objectives and plans of operation should be. Some tips to help you plan better budgets:

- Show matching funds if possible. These funds may be from any source at all, as long as they are honestly going to be used for the purposes of this project. The easiest way to show them may be through using not just one column for the budget line items, but multiple columns, one for each source of funds.

- Show salary ranges. It is fine to show the actual salary of the person who will be doing the job, if the person is already an employee, or is already identified. But in cases where a search will be made for new employees, showing ranges will not commit the agency to paying the top salary to a novice employee.

- Be detailed and exact. Do not go overboard, but do not try to condense too much.

- Be thorough. Did you include every item which will be necessary, with its cost?

- Be realistic. If objectives are realistic, budgets should be too.

- Match salaries to the local area. New York City takes a higher salary to live on than does Ames, Iowa. Don't compare your salary scales to either one if you live in Tulsa, Oklahoma.

- Show the details of fringe benefits, not just the overall amount or percentage. Show what benefits are being paid, and what the costs are for each class of employee. This makes the budget tighter, and therefore more credible.

- Get help with the budget, from bookkeepers, accountants, business managers, and others who know the details of budgets on a daily basis. They can help you spot errors in not only addition and multiplication, but by reading over the narrative section of the proposal, they can find places where the relationship among the parts of the magic triangle is not clear. Most proposal writers are good with words, and perhaps not so good with finances, whereas the business types are good with finances and perhaps not so good with words. Strive for excellence in both narrative and budget.

- Show per-item costs for multiple items. Instead of showing travel costs as one entry in the budget for $5,000, break the trips down by the number of people going on them, when they will be going, how long they will be staying, and the total cost for each person and each trip. This information is relatively easy to obtain, but is often left out of proposal budgets. Putting in a lump sum of over $500 or $1,000, without further explanation, is an invitation to most readers to question the overall soundness of the budget, and therefore of the proposal. Since you will have no other opportunity to communicate with them, make sure the first time is good enough. (The per-item breakdown applies not only to travel, but to equipment, supplies, salaries, telephone, mailing costs, etc.)

- Distinguish between equipment and supplies. In the private sector there is not a great deal of money to buy equipment, for whatever purposes. Most of the funds that are available are for program costs, such as personnel, communication, and the like. It is well to tread lightly in asking for equipment, except for those foundations which put this as a priority, and for the corporations which give equipment of various types to nonprofits. In general, consider things that are consumed in the course of the project as supplies, and things that are not consumed as equipment. Since equipment is not a big item in the private sector, it is a good idea to look for the funds for these needs elsewhere.

- Use consultants if necessary. There is a very easy way to tell if you need a consultant for a project: if your organization does not have someone on staff with the necessary skills and training to do a particular job. It is almost always better to go outside the organization to get the job done well than to rely on someone inside who cannot perform it adequately. The obvious exception is tasks that are not critical to the accomplishment of goals and objectives, which have no deadlines that are pressing, and which can be learned by someone on staff in due course. Some of the things that consultants are ordinarily used for are training, testing evaluations, development of materials, planning, some types of research, feasibility studies, and ventures that are new to the organization.

- Show per-diem costs for consultants if they are to be used. Find out what their daily charge is, how many times they would have to visit your organization and the travel and per-diem costs for each visit, and the amount of time they will spend away from the site working for you. Have them to write a letter giving these details, and put the letter in the appendices.

Careful attention to the magic triangle will pay benefits in the long run which are well worth the trouble of being meticulous with this section. It is a good idea to review these sections and their relationships yourself, and to have someone with no interest in the project to do the same thing to cross check your work.

THE NEEDS MATRIX

For many Native organizations, including tribes, colleges, college programs, and community agencies, grant seeking from the private sector at the present can be a problem. For those foundations which state that they prefer to make grants to agencies which do not rely on government funds, it is a real problem for Native organizations, the great majority of which now depend largely on government grants of some kind, mainly federal.

But even those foundations which prefer non-governmentally-affiliated organizations can be approached, in some cases, on the basis of need. Most foundations are well aware that there are not enough dollars in the field of philanthropy to meet the needs; in fact, the needs in some areas of endeavor are grossly under-funded. (Some of these are minority access to higher education, minority economic development, community development in minority communities, and others.)

On the next page is a "needs matrix" of an actual Native tribe. The administration of this group was concerned that their success over the past decade in getting federal grants to meet their needs would hinder them in the private sector. They live in an isolated area, with only a few dozen miles of paved road for a large reservation area. Most of the people live in rural parts of the reservation, and raise cattle for their livelihood.

Together we developed a way to portray graphically their total needs, their total programs, and the needs that are not met now at all, and to put this all on one page. We decided to call this a "needs matrix."

The matrix shows that the tribe now has 20 funded programs in operation, and has identified another 12 important needs of the community which are not now being met at all. The matrix shows that all the needs in education that are top priority are being met, but that health and economic development are in great need of strengthening.

With some expansion of the matrix, or by presenting it in another form, it is possible to indicate the total amount of funds flowing through the tribal administration and the community each year.

Even if your organization is not now ready or planning to seek funds from the private sector, it may be a good idea to develop your own internal needs matrix. In many cases it will take some time to gain the necessary agreement on what the priorities are, what should be listed on the matrix, and what should be done to meet the various needs.

In one organization, the development of a full needs matrix took over a year to complete. It should not be developed in haste. But done properly, it can be a device for creating consensus about the goals and direction of the organization.

It is a tool for allowing a funding agency to gain an immediate picture of the overall status of your organization's programs. The agency can then see how their grant funds would complement the programs now funded. A short narrative explaining the programs and the needs is easily made a part of The Needs Matrix.

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NEEDS MATRIX

XYZ INDIAN TRIBE

SOCIAL SERVICES	***ECONOMIC DEVELOPMENT***	***EDUCATION***	***HEALTH SERVICES***	***SUPPORT SERVICES***
Child Welfare (BIA Contract)	KTDB Radio (NPR Contract)	Elementary School (BIA Contract)	Indian Health Clinic (IHS Contract)	Transportation (BIA Contract)
Youth Home (needed)	Market / Gas Station (needed)	High School (BIA Contract)	Senior Citizens (AOA Grant)	Vehicle Maintenance (BIA Contract)
Drug Prevention (needed)	Wool Growers Sales (needed)	College Scholarships (BIA Contract)	Dental Clinic (needed)	Asbestos Removal (needed)
Social Services (BIA Contract)	Economic Planning (ANA Grant)	Career Education (needed)	Transportation (needed)	
	Tribal Museum (needed)	Language Preservation (needed)	Long Term Care Facility (needed)	
		Day Care (needed)		

THE CHECKLIST FOR NEED STATEMENTS

One cannot develop a needs matrix without a framework for determining what needs exist in a community, and for making rational decisions among possible alternatives. These alternatives can be weighed against each other by the severity of the results of not addressing them, or by the results they are already causing by their absence.

For example, you may suspect that low levels of employment are related to low amounts of education. To determine this, it is fairly easy to determine, for a sample of members of a community, what the educational level (total years of education) of each person is, and what their employment status is. One would then expect to find that more of those with a third grade education were unemployed than were those with a high school education. This survey could also determine what percentage of the population had achieved what levels of education.

Here are some questions which will help in developing needs statements:

- Is the problem stated in precise terms? One way to test this is to have a person who is asked the question to explain it back to you. Is the meaning clear to all concerned? Is there agreement that the right question is being asked?

- What are the major causes of the problem? Are they economic? social? educational? governmental? cultural? linguistic? Are they related to the degree of isolation? Can the local community control the causes? How much does each cause contribute to the problem? Are the causes distributed equally among the population? Are the causes related to each other?

- What are the major consequences of the problem? Are people poor, in bad health, dispirited, despairing, powerless, ignorant, without hope? How are families affected? How are institutions (religious, educational, governmental, economic) affected? Can the leadership alleviate the problem? How is the problem related to other problems?

- Why was this particular problem chosen for this proposal? Why is it of interest to this particular foundation? What is the organization prepared to do about the problem? Why should it be addressed? How can it be solved by the partnership between the funding agency and your agency?
- What documentation of the need is presented? Can you prove without a doubt that you understand the problem? Can you prove it with indisputable figures, or other documents? Can the number of people affected be stated with accuracy? Can the degree to which each is affected be proven? Can the relationship between causes and the problem be "proven"? Can the relationship between the problem and the consequences be "proven"?

- What has already been done on the problem, in your community or in other communities? Have these other attempts worked? How costly were they in rela-tion to benefits? How do the various solutions compare in costs?

- Why is the project needed at this time? Why was it not important last year, or ten years ago? Could it wait for another five years? What would happen if it were not addressed at this time? If you don't address it, will some other agency?

TIPS ON ACTIVITIES STATEMENTS

The activities (methods, work plan, approach-take your choice) section is the management part of the proposal. This section describes the work to be done; without adequate plans, your project is not likely to succeed, and you are not likely to receive funds in the first place.

- Write your objectives first. Planning your work without knowing what you are working toward is like putting the cart before the horse. Nevertheless, it is one of the most common mistakes proposal writers make.

- Outline before writing. This section will be the most complicated one, more than likely, and thus deserves some thinking and reflection.

- Be thorough. That is, without being verbose or wordy, cover all the bases. A car with a part missing will not run well, if it runs at all. Your plan of action will not work very well if parts are missing.

- Be specific-totally. There is little room for general statements anywhere in a proposal, and certainly not here. (The most logical place for them is in the introduction.) In the work plan, watch the words to make sure you are painting a word picture of the activities that will be done by the project. Do not equivocate here; tell the reader exactly, as precisely as you can, what will be going on-who will be doing what, how long each activity will last, who will be responsible for making sure it is done, when in the project sequence it will be done, where it will be done, etc. Think of the project as a building, and of the proposal as the blueprints for the building. The blueprint (plans) should be so clear and understandable that the builder (project staff) can build by following them.

- Spell out relationships and linkages, both internally and externally. This includes coordination, communication, outreach, fiscal management, personnel procedures, and other things that are necessary to accomplish the work of the project. It is not necessary to put all this in writing in the narrative; much of it can go in the attachments, if you have this all spelled out in policy manuals.

- Get help from others through brain-storming. Whether or not you actually formally do brainstorming, it is good to get lots of input. The main question is: Now that we have identified what we want to accomplish, how can we best get it done? Talk to everyone who will be concerned with the project.

- Include documentation, which here means proof of what you say. It is fine to say you have a 50% dropout rate of high school students, but much better to have a letter or other document which corroborates it. Most of the actual documents can go in the attachments section.

- Be realistic. This is not the place to dream, or daydream, or wish. Everything should make sense to the reader, whether this is you, another person on the project, or the reader at the funding agency.

- Perform job audits. This means correlating the job descriptions of staff with the work to be done, and auditing the duties and responsibilities of each position. If the staff members are already identified (the best alternative), then it is easy to match up their qualifications with the work to be done, to determine if they will need any further training. If training is needed, by all means make provisions to provide it, whether through this project or elsewhere. This is one place a lot of proposals fail; the writer assumes that adequate staff will either be on hand, or can be found, to do the work. Don't make this mistake. If staff members are not already identified, they will have to be hired if the project is funded. In this case, you will have to guess what their qualifications are likely to be; guess high on the training side, rather on the side of assuming they will be fully qualified.

- Spell out ALL major activities. This does not mean the minor things, but every task that is necessary to accomplish the objective should be included. Coordination, outreach, and communication are frequently necessary to accomplish objectives, but all are frequently left out of the narrative. If staff are not on board, they will have to be searched for, screened, trained, and oriented. Judgment is called for, but make sure all the necessary steps are spelled out.

- Describe the facilities. If any doubt exists at all about whether the reader will understand that the facilities are adequate, prove that they are. The easiest way is to put in a floor plan, even if hand made; even better, put in a picture of the building.

- Describe the role of consultants. If they will be involved at all, do not make the mistake many writers do of only mentioning them in the budget section. This will be a surprise to the reader, who will start looking for other "mistakes" as well. Tell, in brief, what they will do, when they will work, what the terms will be, etc. It is a good idea to put a list of prospective consultants in the attachments, and state that they will be asked to bid on the work to be done.

- Describe the method of fund accounting. If it is cash, accrual, modified, etc., describe it briefly, and put an excerpt from your fiscal policies manual in the attachments.

- Describe the basics of fiscal management. This will tell readers how their funds will be handled-the purchasing system you use, the payments system, the reimbursement procedures for employees, the contract payment system, etc. Again, there can be excerpts from policy manuals to go in attachments.

- Describe personnel management highlights. Again briefly, describe who hires employees, who supervises whom, who handles orientation of each position, the probation conditions for new employees, how fringe benefits are handled, your annual turnover rate (if you are brave), what types of training are provided to new employees and how much the organization contributes to it, what types of ongoing or refresher training are provided, how evaluation of employees is handled, and so on. Again, use attachments to insert the relevant sections of your personnel manual, and describe them briefly in the narrative.

ELEMENTS OF JOB DESCRIPTIONS

There is a good reason to write a job description for each position in a project-it assists in the overall planning and coordination of the project. That is, the fact of thinking through the various job descriptions and relating them thoroughly to the work to be done will produce a better proposal. A better proposal means it is more likely to be funded.

With the right planning, the job description can be converted into a job announcement. Simply adding the due date for applications and the procedure for applying will do the trick, and will save some work later.

Some of the elements which should be included:

- Supervision received and exercised. Each person reports to someone, and some have others reporting to them. Describe this in words.

- Minimum and desired qualifications. While the desired qualifications are not necessary, they are a good idea. Minimum qualifications are necessary to avoid hiring staff members who are not qualified. If no one with the minimum is found, by all means start the search again.

- Desired experience, both in types of work and in length of time in the work.

- Specific duties and percentages of time, if indicated this way, often reflect very careful planning for the position, and look good in attachments to a proposal. This is really the heart of the job description, and should be done well. The job description which is written for the first time on Monday morning, for a proposal which is due in the mail on Monday afternoon, will inevitably be obvious to the reader, even for the experienced proposal writer.

- Salary range is better to put on the job description than one salary figure. With ranges, the skills and experience of the person hired can be matched to the salary. If one salary is used, the person hired will expect to be paid that salary.

- Working hours and conditions, whether normal daylight hours or otherwise. If there are any unusual conditions (travel, late hours, shift work, etc.), these should be spelled out.

- Equal employment opportunity statement should be included.

- Specific job skills required. This is not the preparation for a job which a person received in a classroom, but the actual ability to do various things as demonstrated on the job. The list of the various types of skills which could be required is very long-typing, writing, editing, counseling, accounting, bookkeeping, welding, and on and on. Be very specific, and determine concretely what applicants can deliver.

- Necessary coordination and liaison. Leaving this out is sometimes an invitation to disaster, as the new person hired does not take this aspect of the job seriously, and does not try to maintain open lines of communication. These should be spelled out for both internal and external relationships.

LIST OF APPENDIXES

It is a good idea to place as much of the documentation and backup materials as possible in this section. This does two things: it lets the reader go all the way through the narrative without interruption, and it gives the reader the option of looking at these materials or not looking at them.

Not every reader reads every part of every proposal completely. This fact is not going to change. At the same time, the writer has to assume that all parts will be read, because they just might be. Since they are not always read, it makes the reading easier, and keeps the reader in a good state of mind regarding your proposal, with appendices separate.

The following list is of things that have been included in proposals in the past. Almost no proposal one could think of would require all of them, or even a majority of them. Insert the ones you need for a particular proposal in the appendixes for that proposal.

I. STRUCTURE AND GOVERNANCE

- Articles of incorporation
- By-laws
- Board of directors/governance policies
- Internal Revenue Service tax exemption letter-501(c)(3)
- State level tax exemption letter

II. MANAGEMENT

- Organization chart(s)

- Evaluation design
- Fiscal policies
- Timetables, timelines and milestone charts/Gant charts/PERT charts
- Description of facilities
- Evaluation instruments (test, surveys, questionnaires, etc.)
- Letters of cooperation and/or agreement
- Forms to be used in the project (fiscal, personnel, records)
- Needs assessment instrument
- Fact sheets, background of the organization

III. PERSONNEL

- Resumes
- Job descriptions
- Personnel development plan
- Personnel policies
- Affirmative Action policies
- Compensation scales
- Outline of training
  - a. staff
  - b. board
  - c. other

IV. OTHER

- Course outlines and curriculum
- Programs of study
- Floor plan of facilities
- Pictures(s) of facilities
- Profiles and lists of directors
- Mission statement of organization
- Long range goals of organization
- Map of local area
- Outline of dissemination report
- Lists for dissemination report
- Minutes of meetings
- List of cooperating institutions
- List/resumes of consultants
- Data gathering instruments
- Research reports
- Bibliography
- Public notices
- Audits
- Financial statements
- Census data
- Tables/charts/graphs

35 KEY IDEAS IN PROPOSAL DEVELOPMENT PLANNING

PREPARATION AND PLANNING

1. Allow enough lead time. From the beginning to the end, almost any proposal will take two to four weeks of work to complete. Many writers start on Friday evening to work on the proposal which is due in the mail on the following Monday morning. In a time of decreasing grant funds, and with competition for these funds on the increase, writers who do this consistently will lead a frustrated life.

2. List your priorities. Let the funding agency know that you and your organization have done some planning, and let them see what the level of priority of their project will be. If it is a low priority, funds should not be sought for in the first place. Concentrate on the top priorities of your community, and time will run out before these are met.

3. Begin evaluation activities early. All of us are biased in one way or another, and all of us tend to fall into habits very quickly. For these and other reasons, it is a good idea to have someone without any interest in a project to work with you all the way on it. The unjaundiced eye of the outsider will help you to keep a fresh eye on the problem.

4. Explain future and matching funds. Whether you do or not, and whether the foundation requests this information or not, this question will be on the mind of the reader. So answer it before it is asked.

5. Build in accountability. Chavers's Law, Part One: If no one is responsible, then no one is responsible. Chavers's Law, Part Two: If everyone is responsible, then no one is responsible. Make sure someone is responsible, and accountable ultimately to the directors of the organization for achievable results.

6. Develop a sound, well-developed coordination plan. Very seldom will your organization be the only one in your geographic area working on the problem addressed in the project. It makes good sense to work with these other organizations to gain the maximum benefits from the dollars that you all have together. Organizations which ignore the linkages in their communities-with hospitals, police, educational institutions, churches, religious orders, road builders, contractors, and dozens of others-are in danger of being totally ineffective in solving the problems which affect their constituents. The nature of the problem will determine which institutions are important to coordinate with, but it is important to find which ones will help you, and at the same time, which ones you can help. The returns in good will alone often make this coordination and linkage worthwhile.

7. Achieve the highest level of documentation possible. Don't settle for an educated guess when the facts are available; this is just cutting your own throat. Sometimes the facts are hard to find, and you may have to gather them yourselves, person by person, family by family. But if the choice is between getting and not getting a grant, it may well be worth the effort. If you don't know where to find the facts on the needs you will be addressing, someone in the community does; you can find this person by asking.

8. Make your budget absolutely realistic. There are those who say the funding agency is going to cut the budget, so we might as well beat them at their game; we will pad the budget. There are others who say let's beat them to the punch, and cut it before they do. Both are wrong. Either adding to the budget, or taking away from it, is likely to be detected by the experienced reader. Remember, they read hundreds of proposals a year, typically, and may know all the tricks. The best thing is to ask for all the money that is necessary for the work to be done, and no more. Not only is honesty the best policy; in this case, you are more likely to be funded.

9. Include letters of cooperation and agreement. There is a difference. Cooperation means another organization which will actively work with you on the project. Agreement means either an organization which has a mutual understanding or a contract to work with yours. The difference is in degree or level of commitment. A third type of letter, one supporting your efforts (basically, trying to sell your project through influence), is more likely to backfire than to help you get the grant. Use support letters cautiously, and only in those cases where the person writing the letter knows a key person at the funding agency, in which case the letter should not be in the proposal, but sent separately. Put the letters you receive in a section of the appendices.

10. Include a timetable, if there is no restriction against putting one in the proposal. (In cases where awards are made on the strength of a two-page letter, there is not enough room to put a timetable in.)

11. Include staff qualifications. The best alternative for staff is to have someone already employed, or in line to be employed, so you can put their resumes in the proposal. If the resume and the job requirements as spelled out in the narrative indicate that they are fully qualified, there should be no problem with staff qualifications. The next best alternative is to spell out the job requirements, and the job description, and relate the ways in which the search for new employees to do the work will be carried out. But while it is next best, it is really a poor second. Make sure resumes are well written and up to date.

12. If necessary, conduct a needs assessment. If the data and facts about the problem and the need are in hand, there is no need for a new assessment. But if they are not, it is a good idea to conduct an assessment. This does not mean conducting a telephone or house to house survey, necessarily. If the information is available somewhere, it may be only a matter of collecting it. But where you are approaching a new funding agency, it is a good idea to document fully your need statement.

13. Spell out the results expected. Every funding agency ever established wants results. They are all founded to solve certain problems, and so naturally want some progress made on the problems being alleviated. The way to think about results is: how much better off will the clients be at the end of the project? This is different from the level of effort your staff will expend on the project. It is the difference in client behaviors, their life styles, chances in life, their opportunities, and the like, which is important.

14. Follow guidelines precisely. Whether these apply to the length of the proposal, format of the proposal, what is to be included in it, what not to include, where to send it, how to type it, date to have it submitted, or some other things, they should be followed to the letter. There are good reasons for all of them to be spelled out, and in most cases the foundation staff will tell you. Some, if not followed, may keep you from being funded.

PREPARATION FOR WRITING

15. Brainstorm every project, if it is new to the organization, or different from current projects, especially. But it is better to start fresh several times a year, if you write many proposals each year. The old habits you quickly build up can be your worst enemy. The best way to keep this from happening-to keep yourself seeing the problem as it appears to other people-is to seek their views on it. Another way to put it-there is so much going on in any community, no matter how small, that no one person can keep up with all of it. Therefore, any person's point of view reflects only part of the reality of the world. Only fools think they have discovered the ultimate truth.

16. Treat every proposal as competitive. It is true

that there are some funds that are given out based on entitlement, in federal programs. There are almost none in foundation and corporate philanthropy. The competition is intense, and those who do not realize this, and act accordingly, are often disappointed. Each proposal should get your fresh and undivided attention.

17. Match your needs with the interests of the funding agency. This is a broad, general statement, but it is really the secret to private sector fund raising. This is why it is so important to learn all you can about the agency you are thinking about applying to. The more you know about them, the better off you are. They need, on their part, to know basically two things: (1) what the needs of your constituents are, and (2) what you plan to do about these needs. If they think you are capable, and the needs are something they are interested in, you stand an excellent chance of being funded. Although writing proposals has become more complicated in the past few decades, still all the questions boil down to these two. Don't lose sight of the basics as you become involved in job descriptions, needs assessments, writing objectives, and the rest. All these things are either related to learning about what the needs are and describing them, or what your agency's plans are to meet the needs.

18. Assume the reader is knowledgeable. This is not to say the reader is knowledgeable about your community or your organization; you will have to make the introductions here. But it is very safe to assume that the reader is a cosmopolitan, educated person, who has a fair amount of influence in the circles he or she moves in. A large percentage of the foundation readers will be people with business backgrounds, although there will be ministers, college professors and presidents, attorneys, doctors, and others among them. If you want to know how knowledgeable your particular readers are, look them up in *Who's Who*, or ask the foundation staff for vitae on them.

19. Think holistically. Without a blueprint, a pile of bricks cannot be made into a house. Nevertheless, the architects of proposals sometimes think that they can put together job descriptions, work plans, background statements, and all the rest, and have it turn into a proposal. It is the guiding thought that makes the difference between a whole, sound proposal, and a series of scattered, unrelated, incoherent parts. Never lose sight of the major problem the project and a proposal are aimed at correcting.

WRITING

20. Write for the reader. The proposal you are writing will not be funded by you, by your boss, by your board of directors, or by your best friend. It may be funded by the foundation to which you are applying. Therefore, write to the foundation, and no one else. *Try to see the world from their frame of reference.* After all, this is the frame of reference that will be making the decision about your proposal. ***Be polite and courteous to them.*** There is no need to insult anyone in a proposal, whether on purpose or not. ***Be helpful to them.*** Make it easy for them to find things in the proposal. Put labels on things. Provide a table of contents. Write an abstract.

21. Write realistic objectives. Contrary to what some writers think, readers are not impressed with too-ambitious objectives. And they are less than impressed with objectives which are too low. See what other organizations who have addressed the problem have been able to accomplish in the time frame you propose. Get the best thinking of the persons who will be working on the project about what will be realistic.

22. Coordinate objectives, activities, and budgets. An objective will require some tasks to achieve it, and the tasks will cost some money. The relationship should be logical, well thought out, and make good common sense. The number of objectives in any project should be few; the more there are, the more complicated the project becomes, and the more unmanageable it will be.

23. Never write in isolation. The product will be only your thoughts, which will not be as rich as the problem to be addressed, or as varied as the personalities in the community or your organization. This is not to say your door should never be closed, but if it always is, something is wrong.

24. Stick to the point. This calls for sticking to the central theme of the proposal all the way through. A proposal is like any other piece of writing-with a theme it hangs together, and without a theme it does not. You want it to make sense to the reader above all, so don't waste the reader's time with little side trips exploring things that have no bearing on the problem.

25. Double space unless instructed otherwise. Single spaced typing is harder to read than double spaced. If the proposal guidelines say not to write over ten

pages, it will be cheating to write ten single spaced pages. And it will not force you to focus your thoughts and get to the matter at hand.

26. Be inclusive with government proposals. There are buildings full of people who have nothing to do but read and rank your proposals. Something left out usually hurts.

27. Be exclusive with foundation proposals. They do not have buildings full of readers; most do not have anyone on a full time basis. If there is a doubt about whether to put it in or leave it out, leave it out. They are besieged enough with proposals, phone calls, letters, and just the normal office work without extra baggage in proposals.

28. Use words consistently. Do not call your results goals in one place and objectives in another. Do not call your combined tasks methods in one place and approach in another. These terms are used interchangeably in this document to illustrate a point-there are numerous terms in use for the same thing. Try to discover the terms used by the foundation, and use them in your proposal.

29. Provide a full background to the problem and your organization, both, as much as space will allow. In nine out of ten cases, the reader of your proposal will never set foot in your community. The geography, the jobs available, the social life, the culture of the area-all are good *if they contribute to an understanding of the problem.* If they do not, leave them out, no matter how tempting it is to put them in.

30. Always include an abstract, unless instructed not to. The reason is simple-you want the reader to be pointed in a certain way, and the best way to start the pointing is through a short description of the whole proposal. Keep it under 250 words, double spaced, on one page.

31. Include a cover page. This is a blank page, or a page of your letterhead, with the title of the proposal, the amount of funds, and so on, for easy reference by the reader. A sample is included on page 47.

32. Describe the facilities. Of the five elements managers have to manipulate to be successful-people, money, things, time, and space-the element of space is probably the least well managed. There is good reason for this; it is invisible, and intangible. It is an abstraction, available only to the imagination. Think about it, and describe your housing space. You will remove any doubt about its adequacy if you do.

33. Rewrite until it is perfect. A deceased female writer who sold her books by the millions used six pens of different colors to separate her various drafts from each other. She did this even after she was enormously successful; she had learned in twenty years of perfecting her writing that no one writes well on the first draft. From Hemingway to Updike, writers have said the same thing in various ways. Do you really think you are better than Ernest?

34. Be as specific as possible. In your blueprint of a proposal, there is little room for platitudes, editorials, generalities, blowing smoke, trying to disguise the truth, or any of the other things that get in the way of a clear, well-written exposition. There is little room for literary devices, such as indirection, snide remarks, word plays, and the like. Be straightforward and direct.

35. Place backup materials in your appendices. Make it easy for the reader.

* * * * *

Does it sound difficult? It is not any more difficult than learning to drive a car, or to swim, or to get along with your neighbor. Learning to get along with your neighbor may be more difficult than writing a proposal.

Some of the most common mistakes proposal writers make is starting too late, not getting enough information about the funding agency, not getting enough input and advice on the problem from their peers and colleagues, and not planning well enough. Granted, these few things cover a multitude of sins, especially poor planning. But the best planning in the world cannot replace good, clear thinking.

Frequently, writers get upset, especially novice writers, at the large percentage of the budgets in their proposals which are devoted to personnel costs. For comparison, realize that 80 to 85 percent of the total budgets of school districts are personnel costs. The other 15 percent has to cover transportation, food, equipment, supplies, travel, communication, maintenance, fuel, and other costs. Chances are your organization's budget compares to school districts in about the same proportions.

Another mistake writers make is not sharing their writing with others. This is caused by shame, shyness, fear of ridicule, and any number of other fears we think might embarrass us. Which is worse-the fear of embarrassment about your writing, or the embarrassment of being unemployed because your proposals were not funded? The choice is really yours.

(sample cover page)

A PROPOSAL

TO

THE JOHN SMITH JONES FOUNDATION

FROM

The XYZ Indian Nation
(917) 383-5689

PURPOSE OF FUNDS: ______________________

____
Project Director

____
Tribal Chairman

____
Date

Amount requested: $__________

CHAPTER TWO

THE FOUNDATION SECTOR

By Stacey Jenkins

Descriptions of foundations that make grants to Native Americans

Few of these foundations make grants to Native Americans because of their status as Native Americans. They do make grants to organizations that are doing work in their areas of interest.

Grants listed are samples; no attempt was made to list all Native American grants made. Grants are generally only those made within the past five years. Grants are accurate as reported by the foundations.

NOTE: A high percentage of the foundations listed had moved in the three years prior to the collection of the information listed in this DIRECTORY. If your letter comes back, trace the foundation to its new address.

BEST COPY AVAILABLE

Foundations Index

Abelard Foundation, Inc., 36
Abell-Hanger Foundation, 36
Ahmanson Foundation, 37
Alaska Conservation Foundation, 38
Alpert Foundation, Herb, 39
Andersen Foundation, 40
Andreas Foundation, 41
Anschutz Family Foundation, 41
Arizona Community Foundation, 42
Ashton Family Foundation, 43
Babcock Foundation, Mary Reynolds, 45
Bader Foundation, Inc., Helen, 46
Barstow Foundation, 47
Bassett Foundation, 48
Bay Foundation, Inc., 48
Beck Fund, Tad, 49
Beinecke Foundation, Inc, 49
Beldon II Fund, 50
Bell Foundation, James F, 52
Berger Foundation, Sol and Margaret, 53
Bettingen Corporation, Burton G., 54
Bigelow Foundation, F. R, 54
Boettcher Foundation, 56
Bohle Scholarship Foundation, Frank G. and Florence V., 57
Booth Ferris Foundation, 58
Botwinick-Wolfensohn Foundation, Inc., 59
Bradley-Turner Foundation, 59
Bremer Foundation, Otto, 60
Buckner Charitable Residuary Trust, H. W., 65
Buder Charitable Foundation, G. A., Jr. and Kathryn M., 66
Bullitt Foundation, 67
Buril Foundation, Robert and Dolores, 68
Bush Charitable Foundation, Inc., Edyth, 69
Bush Foundation, 69
Bush Foundation for Family Literacy, Barbara, 74
Cadeaux, Inc., 74
California Community Foundation, 75
California Endowment, 77
California Wellness Foundation, 78
Carbonel Foundation, 79
Carnegie Corporation of New York, 80
Carolan Foundation, Inc., Tina and Richard V., 81
Carolyn Foundation, 82
Casey Foundation, Annie E., 82
Castle Rock Foundation, 83
Central Minnesota Community Foundation, 84
Chapman Charitable Trust, H. A. and Mary K., 85
Cheney Foundation, Ben B., 85
Chicago Community Trust, 86
Claiborne, Liz, and Art Ortenberg Foundation, 87
Clark Foundation, Edna McConnell, 88
Clowes Fund, 89
Collins Foundation, 90
Columbia Foundation, 90
Communities Foundation of Texas, Inc., 92
Community Foundation for Southeastern Michigan, 93
Community Foundation for the National Capital, 94
Community Foundation of Greater Lorain County, 95
Community Foundation of Santa Clara County, 96
Community Foundation of Western Massachusetts, 97
Cord Foundation, 97
Coyne Family Foundation, Inc., 98
Crown Memorial, Arie and Ida, 99
Cudahy Fund, Patrick and Anna M., 100
Cumberland Community Foundation, Inc., 100
Cummings Foundation, Inc., Nathan, 101
Davis Foundations, Arthur Vining, 103
DeGrazia Art and Cultural Foundation, Inc., 104
Delmar Foundation, Charles, 104
Denver Foundation, 105
DeRoy Testamentary Foundation, 106
Dibner Fund, 107
Dickinson, Foundation, Inc., Farleigh S., Jr., 107
Dodge Foundation, Inc., Geraldine R., 108
Dougherty Foundation, James R., , Jr., 110
Dow Foundation, Herbert H. and Grace A., 111
Dreyfus Foundation, Inc., Camille and Henry, 111
Dreyfus Foundation, Inc., Max and Victoria, 112
Duke Endowment, 113
Duluth-Superior Area Community Foundation, 114
DuPont Fund, Jessie Ball, 115
Eccles Foundation, George S. and Dolores, 116
Echoing Green Foundation, 117
Edouard Foundation, Inc., 118
Educational Foundation of America, 119
Edwards Foundation, J.E.S., 121
El Pomar Foundation, 122
Eliason Foundation, 124
Elihu Foundation Charitable Trust, 125
Ernst Foundation, Richard C. and Susan B., 125
Ettinger Foundation, Inc., 126
Evjue Foundation, Inc., 126
Fannie Mae Foundation, 127
Ferriday Fund Charitable Trust, 129
Flinn Foundation, 129
Ford Foundation, 131
Foundation for Deep Ecology, 134
Freeman Foundation, 135
Frey Foundation, 136
Frist Foundation, 137
Frost Foundation, Ltd., 138
Gates Foundation, 138
Gates Learning Foundation, 139
Gerbode Foundation, Wallace Alexander, 140
Gertler Family Foundation, 141

Goldman Fund, Richard and Rhoda, 141
Goldsmith Family Foundation, Inc., 143
Gould Foundation for Children, Edwin, 144
Grand Rapids Foundation, 144
Green Mountain Fund, Inc., 145
Grinnell American Indian Children's Fund, George Bird, 146
Grotto Foundation, Inc., 147
Gund Foundation, Agnes, 148
Gund Foundation, George, 148
Haas Fund, Walter and Elise, 149
Haas, Jr. Fund, Evelyn and Walter, 150
Hancock Foundation, Luke B., 151
Harburg Foundation, 152
Harcourt Foundation, Ellen Knowles, 153
Harmon Foundation, Pearl M. and Julia J., 154
Harrington Foundation, Milton K. and Doris T., 154
Haywood Foundation, 155
Hearst Foundation, 155
Hearst Foundation, Inc., William Randolph, 156
Hermann Foundation, Grover, 158
Heron Foundation, F.B., 158
Herrick Foundation, 160
Hewlett Foundation, William and Flora, 160
High Meadow Foundation, Inc., 161
Hillcrest Foundation, 162
Hoblitzelle Foundation, 163
Houston Endowment, Inc., 164
Howe Memorial Foundation, Emma B., 165
Hughes Medical Institute, Howard, 166
Huisking Foundation, Inc., 167
Humboldt Area Foundation, 168
Hunt Alternatives Fund, 168
Hunter Trust, Inc., A.V., 169
Hyams Foundation, Inc., 170
Indianapolis Foundation, 171
Irmas Charitable Foundation, Audrey and Sydney, 172
Irvine Foundation, James, 173
Ittleson Foundation, Inc., 174
Jacobs Family Foundation Inc, 175
Jacobs Foundation, Hyman S and Sadye, 175
Jennings Foundation, Martha Holden, 176
Jerome Foundation, 177
JM Foundation, 178
J. N. M. 1966 Gift Trust, 178
Johnson Endeavor Foundation, Christian A., 179
Johnson Foundation, Helen K. and Arthur E., 180
Johnson Foundation, Robert Wood, 181
Johnson Foundation, Samuel S., 185
Jones Foundation, Inc., W. Alton, 186
Joyce Foundation, 187
Kaplun Foundation, Morris J. and Betty, 188
Kauffman Foundation, Ewing Marion, 189
Keck Foundation, W. M., 190
Kellogg Foundation, W. K., 191
Kempner Fund, Harris and Eliza, 197
Kendall Foundation, Henry P., 198
King Foundation, Kenneth Kendal, 199
Knight Foundation, John S. and James L., 200
Koch Foundation, Inc., 202
Kresge Foundation, 202
Lannan Foundation, 204
Libby Foundation, Donald and Julie, 206
Lilly Endowment, Inc., 206
MacArthur Foundation, John D. and Catherine T., 208
MacArthur Foundation, J. Roderick, 210
McBeath Foundation, Faye, 210
McConnell Foundation, 211
McCormick Tribune Foundation, Robert R., 212
McCune Charitable Foundation, 213
McCune Foundation, 215
McKnight Foundation, 216
Macy Foundation, Josiah, Jr., 218
Manitou Foundation, Inc., 219
Mardag Foundation, 219
Marin Community Foundation, 221
Martin Foundation, Ann M., 222
Martin Scholarship Trust, Mary Elizabeth, 222
Mathile Family Foundation, 223
Mazza Foundation, 223
Meadows Foundation, Inc., 224
Merck Fund, John, 225
Mertz-Gilmore Foundation, Joyce, 226
Metzger-Price Fund, Inc., 227
Meyer Memorial Trust, 228
Milken Family Foundation, 229
Minneapolis Foundation, 230
Monroe Memorial Foundation, Jay R., 231
Montana Community Foundation, 232
Morris Foundation, Margaret T., 233
Moses Fund, Inc., Henry and Lucy, 234
Mott Foundation, Charles Stewart, 235
Mountain View Foundation, 236
Murdock Charitable Trust, M. J., 237
Murphy Foundation, Katherine John, 237
Native American Education Fund of Western NY, 238
Needmor Fund, 239
New World Foundation, 240
New York Community Trust, 241
Newhouse Foundation Inc., Samuel I., 242
New-Land Foundation, Inc., 240
Norcliffe Foundation, 243
Nord Family Foundation, 244
Northwest Area Foundation, 245
Noyes Foundation, Inc., Jessie Smith, 246
O'Connor Charitable Foundation, Willis and Emma, 248
O'Toole Foundation, Theresa and Edward, 248
Oestreicher Foundation, Inc., Sylvan and Ann, 249
Ohrstrom Foundation, Inc., 249

Open Society Institute, 250
Oregon Community Foundation, 251
Packard Foundation, David and Lucile, 253
Park Foundation, Inc., 255
Parsons Foundation, Ralph M., 255
Penn Foundation, William, 256
Peppers Foundation, Ann, 257
Pew Charitable Trusts, 258
Phillips Family Foundation, Jay and Rose, 259
Phillips-Green Foundation, Inc., 261
Pickford Foundation, Mary, 262
Polk Brothers Foundation, Inc., 262
Presbyterian Health Foundation, 263
Public Welfare Foundation, Inc., 264
Ramlose Foundation, Inc., George A., 266
Retirement Research Foundation, 267
Reynolds Charitable Trust, Kate B., 268
Reynolds Foundation, Inc., Z. Smith, 269
Rhode Island Foundation, 270
Rockefeller Foundation, 271
Rockefeller Brothers Fund, 272
Ross Foundation, Dorothea Haus, 273
Ruffin Foundation, Inc., Peter B. and Adeline W., 274
Saint Paul Foundation, Inc., 275
San Diego Community Foundation, 277
San Francisco Foundation, 279
Santa Fe Community Foundation, 280
Schnurmacher Foundation, Inc., Adolph and Ruth, 281
Scholl Foundation, Dr., 282
Sidney Fund, 283
Sieff Family Foundation, 283
Siouxland Foundation, 283
Skillman Foundation, 285
Snow Memorial Trust, John Ben, 286
Solheim Foundation, 286
Sonoma County Community Foundation, 287
South Dakota Community Foundation, 289
Special People In Need, 290
Spencer Foundation, 291
Spencer Foundation, Mary C and Perry F., 292
Springhouse Foundation, 292
Starr Foundation, 293
Steele Foundation, Inc., Harry and Grace, 294
Stern Family Foundation, Alex, 294
Stern Memorial Trust, Sidney, 295
Storer Foundation, Inc., George B., 296
Strosacker Foundation, Charles J., 297
Stuart Christian Charitable Trust, Hesta, 298
Surdna Foundation, Inc., 298
Thomas Family Foundation, 299
Thoresen Foundation, 300
Trexler Trust, Harry C., 300
Triangle Community Foundation, 301
Trull Foundation, 302
Turner Foundation Inc., 303
Ungar Foundation, 304
Unity Avenue Foundation, 304
Valley Foundation, 305
Wallace Genetic Foundation Inc., 306
Wallace-Reader's Digest Fund Inc., Lila, 306
Wallace-Reader's Digest Fund, Inc., DeWitt, 307
Warner Fund, Albert and Bessie, 308
Wasily Family Foundation, Inc., 309
Weatherhead Foundation, 309
Webb Foundation, Del E., 310
Webster Foundation, Edwin S., 311
Wegener Foundation, Inc., Herman and Mary, 311
Weingart Foundation, 312
West Foundation, Inc., 313
West Foundation, Inc., 314
Westerman Foundation, Samuel L., 314
Woods Charitable Fund, Inc, 315
Woods Fund of Chicago, 315
Woodward Fund, 316
Woodward Fund-Watertown, David, Helen, and Marian, 317
Zemurray Foundation, 318

Abelard Foundation, Inc.

Address and Telephone:
c/o White and Case
1155 Avenue of the Americas
New York, NY 10036

Contact Person:
Mr. George B. Wells II, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Full proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: May and November.

NORMAL RESPONSE TIME: Immediately following the Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 37 (1996)

LARGEST GRANT: $12,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $316,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for seed money are given to new organizations whose programs emphasize protection of civil rights and civil liberties. Also supports projects addressing issues of social, political, and economic equality for urban and rural poor and giving them a voice in decisions about their environment.

PURPOSES OF GRANTS:
Civil liberties, advocacy; Civil rights, advocacy; Crime and law enforcement; Economically disadvantaged; Employment, labor unions and organizations; Environment, natural resources; Human rights (international); Human services; Immigrants and refugees; Minorities; *Native Americans*; Public affairs, policy, research; Rural development; Urban and community development; Women;. **Types of support**: General and operating support, Matching funds, Program development, Publication, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Support is given to New York, New York, the western states, and the southern states. No support for government sponsored programs, or medical, educational, and cultural institutions. No grants to individuals, for building, endowment funds, annual campaigns, continuing support, emergency funds, scholarships, fellowships, research, and media production; no loans.

OFFICERS, COMMITTEE AND TRUSTEES:
George B. Wells II, President; Kristen Wells Buck, Vice-President; Frances W. Magee, Vice-President; Adele Neufeld, Vice-President; Charles R. Schreck, Treasurer; Michael Bernhard; Nancy Bernhard; Sheryl Bernhard; Steven Bernhard; Melissa Blessing; Michael Blessing; Donald Collins; Susan Collins; Teresa Juarez; David B. Magee; Peter Neufeld; Albert Schreck; Celeste G. Schreck; Christine Schreck; Daniel W. Schreck; Joel Schreck; Susan Wells; Jean Schreck; Thomas A. Schreck; Albert B. Wells II, Trustee; Lewis H. Butler; Malcolm J. Edgerton, Jr.; George Gnoss; Andrew D. Heineman; Patricia Hewitt.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Abell-Hanger Foundation

Address and Telephone:
P.O. Box 430
Midland, TX 79702
(915) 684-6655
Fax: (915) 684-4474

Contact Person:
Mr. David L. Smith, Executive Director

E-mail address: ahfdtn@basinlink.com

Web address:
URL: http://www.abell-hanger.org
BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES:
February 28, May 30, August 30, and November 15.

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 168 (1997)

AVERAGE GRANT: $10,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,669,892

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Fields of interest include higher education, youth activities, cultural programs, health services, the handicapped, and social welfare agencies.

PURPOSES OF GRANTS:
Aging; Arts; Children and youth, services; Community development; Disabled; Economically disadvantaged; Education: business school and education, higher education, Nursing school and education; Family services; Government and public administration; Health care; Human services; Nursing care; Substance abuse, services; Voluntarism promotion. **Types of support**: Capital campaigns, Employee matching gifts, General and operating support, Matching and challenge support, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives only in Texas, especially within the Permian Basin. No grants to individuals, or for individual scholarships or fellowships; no loans.

OFFICERS, DIRECTORS AND TRUSTEES:
Charles M. Younger, M.D., President; James I. Trott, Vice-President; Lester Van Pelt, Jr., Secretary-Treasurer; David L. Smith, Executive Director; Arlen L. Edgar; Jerome M. Fullinwider; Robert C. Leibrock.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Rock Art Foundation, for matching grant to restore ancient paintings near Pecos River, 1996

* * * * *

Ahmanson Foundation

Address and Telephone:
9215 Wilshire Blvd
Beverly Hills, CA 90210
(310) 278-0770

Contact Person:
Mr. Lee Walcott, Vice President and Managing Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter of inquiry or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Thirty to Ninety days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 470 (1995)

AVERAGE GRANT: $ 10,000 to $25,000

LARGEST GRANT: $2,000,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $27,196,888

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given with priorities on higher and other education, the arts and humanities, medicine and health, and a large range of human service programs, including youth organizations.

PURPOSES OF GRANTS:
Arts; Biomedicine; Crime and violence prevention, domestic violence; Economically disadvantaged; Education, adult education (literacy), higher education, secondary school and education; Health care and health organizations; Homeless; Human services; Humanities; Libraries and library science; Minorities; Museums; Nursing school and education; Performing arts; Visual arts; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Endowment funds, Equipment, Land acquisition, Matching funds, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Support is given mostly in the Southern California area with an emphasis on the Los Angeles area. No grants to individuals, for continuing support, annual campaigns, deficit financing, professorships, internships, fellowships, film production, underwriting, exchange programs; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert H. Ahmanson, President; Lee E. Walcott, Vice-President and Managing Dir.; William H. Ahmanson, Vice-President; Karen A. Hoffman, Secretary and Sr. Prog. Officer; Donald B. Stark, Treasurer; Howard F. Ahmanson, Jr.; Daniel N. Belin; Lloyd E. Cotsen; Robert M. DeKruif; Robert F. Erburu.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to University of California at Los Angeles Foundation, Department of Anthropology, toward South American Indian project, 1993
- $25,000 to Futures for Children, toward Native American Education Sponsorship Program, 1993
- $10,000 to American Indian College Fund, for scholarships for students of California origin attending D-Q University, 1994
- $10,000 to American Indian College Fund, for scholarships for students of California origin attending D-Q University, 1995
- $20,000 to Futures for Children, toward Futures Through Leadership Program for Native American teenagers, 1995
- $10,000 to American Indian College Fund, for scholarships for California students attending D-Q University, 1996
- $25,000 to Earth Circle Foundation, toward Wings, running and fitness program for Native American youth, 1996
- $250,000 to Smithsonian Institution, toward capital campaign for construction of National Museum of the American Indian, 1996
- $10,000 to American Indian College Fund, for scholarships for students of California origin attending D-Q University, 1997
- $10,000 to American Indian College Fund, toward scholarships for students of California origin attending D-Q University, 1997
- $15,000 to Southern California Indian Center, for general support, 1997

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Alaska Conservation Foundation

Address and Telephone:
750 W. 2nd Avenue, Suite 104
Anchorage, AK 99501
(907) 276-1917
Fax: (907) 274-4145

Contact Person:
Jan Konigsberg, Executive Director, or
Christy McGraw

E-mail address: acfinfo@akcf.org

Webaddress:
http://fdncenter.org/grantmaker/alaska

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Four

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, May, and September.

NORMAL RESPONSE TIME: Two weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 135 (1997)

AVERAGE GRANT: $350 to $3,000

LARGEST GRANT: $100

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,592,488

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are awarded to programs that protect the ecosystems of Alaska and encourages sustainable livelihoods among the people of Alaska. Also gives awards to honor outstanding environmental volunteer activists and professionals.

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection, sanctuaries; Environment, natural resources; Environmental education. **Types of support**: Conferences and seminars, Consulting services, Continuing support, Emergency funds, Equipment, General and operating support, Grants to individuals, Internship funds, Matching and challenge support, Program development, Program-related investments and loans, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Alaska. No grants for annual campaigns, deficit financing, building funds, land acquisition, renovation projects, general or special endowments, and exchange programs; no student loans.
HOW TO APPLY:
Send for program policy statement, application guidelines, financial statement, grants list, informational brochure, newsletter.
OFFICERS AND DIRECTORS OR TRUSTEES:
Matt Kirchhoff, Chairman; Cindy Adams, Vice-Chairman; David Rockefeller, Jr., Vice-Chairman; Peg Tileston, Secretary-Treasurer; Rick Caulfield; Bert Fingerhut; Celia Hunter; Robert Glenn Ketchum; Bill Lazar; Eric Myers; Ted Smith; Martha Vlasoff; William Wiener, Jr.; Steve Williams.

SAMPLE NATIVE AMERICAN GRANTS:
- $19,500 to Gwichin Steering Committee, for in-state village organizing to protect Arctic National Wildlife Refuge, 1996

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Alpert Foundation, Herb

Address and Telephone:
360 North La Cienega Blvd
Santa Monica, CA 90048

Contact Person: Mr. Herb Alpert, Chairman

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: N/A

PROPOSAL GUIDELINES AVAILABLE: N/A

PREFERRED METHOD OF CONTACT: N/A

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 39 (1996)

BEST COPY AVAILABLE

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $606,572
SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,843,437

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving focuses on education and the arts.

PURPOSES OF GRANTS:
Arts; Education.

RESTRICTIONS ON GRANTS:
Support is limited to California. No grants to individuals.

HOW TO APPLY:
Contributes only to pre-selected organizations. Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Herb Alpert, Chairman; Lani Hall Alpert, Vice-Chairman and Vice-President; Kip Cohen, President; Werner Wolfen, Secretary; Jack M. Ostrow, C.F.O.

SAMPLE NATIVE AMERICAN GRANTS:
- $12,800 to American Indian College Fund, Higher education; Native Americans; Scholarships/financial aid, 1995
- $12,800 to American Indian College Fund, Higher education; Native Americans; Scholarships/financial aid, 1993

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Andersen Foundation

Address and Telephone:
c/o Andersen Corp.
100 Fourth Avenue N.
Bayport, MN 55003-1096
(651) 439-5150

Contact Person: Ms. Mary Gillstrom

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Varies

BOARD MEETING DATES: Three or Four times a year, as required.

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 148 (1997)

AVERAGE GRANT: $1,800

LARGEST GRANT: $690,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $17,159,200

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Main support is for higher education. Also supports cultural programs, medical research, hospitals, and civic affairs.

PURPOSES OF GRANTS:
Arts; Government and public administration; Health care; Higher education; Hospitals (general); Medical research.

RESTRICTIONS ON GRANTS:
No support for federally funded colleges or universities. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Keith R. Clements, President; Earl C. Swanson, Vice-President and Secretary; Gregory L. Benson, Treasurer; A.H. Johnson; W.A. Wellman. Number of staff: 1 part-time professional.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Mitchell Prehistoric Indian Village Preservation Society, continuing support, 1997
- $10,000 to Mitchell Prehistoric Indian Village

Preservation Society, Historic preservation/historical societies, 1996

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Andreas Foundation

Address and Telephone:
c/o Andreas Office
P.O. Box 3584
Mankato, MN 56002-3584

Contact Person:
Mr. Lowell W. Andreas, President

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: N/A

PROPOSAL GUIDELINES AVAILABLE: N/A

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

BOARD MEETING DATES: As required

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 101 (1997)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $4,500,011

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $12,314,622

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of focus are for higher and secondary education, civil rights and economic opportunities for minority groups, and cultural programs; some support for hospitals, public policy research, churches, and youth agencies.

PURPOSES OF GRANTS:
Arts; Civil rights; Higher education, secondary school/education; Hospitals (general); Minorities; Public policy, research; Religion; Youth, services.

RESTRICTIONS ON GRANTS:
No grants to individuals.
HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations. Unsolicited requests for funds not considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lowell W. Andreas, President and Treasurer; Michael D. Andreas, Vice-President and Secretary; Dorothy Inez Andreas; Terry Andreas; Sandra Andreas McMurtrie.

SAMPLE NATIVE AMERICAN GRANTS:
· $10,000 to American Indian College Fund, 1996

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Anschutz Family Foundation

Address and Telephone:
555 17th Street, Suite 2400
Denver, CO 80202
(303) 293-2338

Contact Person:
Sue Anschutz-Rodgers, President and Executive Director

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1st and August 1st.

BOARD MEETING DATES: April and November.

NORMAL RESPONSE TIME: May and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 197 (1997)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $20,000

SMALLEST GRANT: $200
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $961,471

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation's mission is to support efforts to assist the elderly, the young, and the economically disadvantaged. The foundation expresses special interest in endeavors that promote community development which emphasizes self-sufficiency. Further, the foundation encourages strengthening the family and their values to become responsible citizens of society. The Foundation's goal in philanthropy is to help people help themselves while preserving their self-respect."

PURPOSES OF GRANTS:
Aging; Arts; Children and youth, services; Community development, neighborhood development; Economically disadvantaged; Education; Family services; Food services; Health care; Housing and shelter, temporary shelter; Human services, self-help groups; Mental health and crisis services.

RESTRICTIONS ON GRANTS:
Support is given mainly in Colorado with an emphasis on Denver. No support for religious organizations or for programs within educational or research institutions. No grants to individuals, for capital or building funds, deficit financing, endowment funds, special events or promotions, scholarships, fellowships, conferences, graduate and post-graduate research.

HOW TO APPLY:
Organizations receiving successive support for 2 years are ineligible to apply the following year. Only 1 proposal per organization per 12-month funding cycle will be considered.

OFFICERS, DIRECTORS AND TRUSTEES:
Sue Anschutz-Rodgers, President and Executive Director; Hugh C. Braly, Secretary; Sarah Anschutz Hunt; Melinda Rodgers Couzens; Melissa Rodgers Padgett; Susan Rodgers Drumm; Elizabeth S. Anschutz; Robert S. Rich, Esq.

SAMPLE NATIVE AMERICAN GRANTS:
- $3,500 to the Native American Scholarship Fund for scholarship money, 1997
- $3,500 to the Native American Scholarship Fund for scholarship money, 1996

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Arizona Community Foundation

Address and Telephone:
2122 East Highland Avenue, Suite 400
Phoenix, AZ 85016
(602) 381-1400
Fax (602) 381-1575

Contact Person:
Mr. Stephen D. Mittenthal, President

E-mail address: grants@azfoundation.com

Web address: www.azfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Eight

PROPOSAL DUE DATES: March 1 and September 15.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Sixty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,000

AVERAGE GRANT: $7,500

LARGEST GRANT: $500,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,176,886 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given in the fields of mental health, youth agencies, health agencies, organizations for the handicapped, and other human services programs. The Foundation also supports community-based economic development, education, conservation, performing arts, and cultural programs.

PURPOSES OF GRANTS:
AIDS; Arts; Child development, education, services; Children and youth, services; Community development; Disabled; Economically disadvantaged; Education, early childhood, reading, adult education (literacy), higher education; Employment; Engineering and technology; Environment, natural resources; Family services; General charitable giving; Government and public administration; Health care and health organizations; Homeless, human services; Housing and shelter, development; Human services; Legal services; Mental health and crisis services; Minorities; Performing arts; Public affairs; Rural development; Science; Substance abuse, services; Visual arts, architecture. **Types of support**: Building and renovation, Continuing support, Emergency funds, Equipment, General and operating support, Matching funds, Program development, Publication, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in Arizona. No support for religious organizations. No grants to individuals, for deficit financing, annual campaigns, land acquisition, endowment funds, travel to or support of conferences, consulting services, and capital grants; generally, no loans.

HOW TO APPLY:
Contact the Foundation's Program Office at (602) 381-1400 or email: grants@azfoundation.com to ask for a formal grant application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Bennett Dorrance, Chairman; Mark Klein, Vice-Chairman/Treasurer; Stephen D. Mittenthal, President and Executive Director; Robert Williams, Secretary; Robert Delgado, Vice Chairman; Hamilton McRae III, Vice Chairman.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to the Hopi Foundation for Gentle Rain Design, Inc., 1998
- $14,452 to the Bacavi Community Administration (Hopi), 1998
- $14,610 to the Southern Navajo Livestock Marketing Assoc., 1998
- $10,000 to University of Arizona, for American Indian Studies Program, 1997
- $15,000 to Navajo Nation Health Foundation, 1997
- $12,000 to Indian Community Health Service, for technical assistance programs. Grant made through Arizona AIDS Foundation from Federal Title I Funding, 1995
- $15,000 to Indian Community Health Service, for community service programs for ethnic communities. Grant made through Arizona AIDS Foundation from Federal Title I Funding, 1995
- $22,287 to Ama Doo Alchini Bighan, for violence prevention programs on the Navajo Reservation, 1995
- $24,000 to Phoenix Indian Center, for Learning Circle Project, 1995
- $30,000 to Indian Community Health Service, for targeted outreach programs. Grant made through Arizona AIDS Foundation from Federal Title I Funding, 1995
- $45,000 to Indian Community Health Service, for case management programs. Grant made through Arizona AIDS Foundation from Federal Title I Funding, 1995
- $10,000 to Tuba City Unified School District No. 15, for science curriculum for Native American junior high school students, 1994

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Ashton Family Foundation

Address and Telephone:
c/o Ralph Rasmussen
261 East 1200 South
Orem, UT 84058
(801) 226-1266

Contact Person: Mr. Ralph Rasmussen

E-mail address: aff@Beesmark.com

BASIC INFORMATION

APPLICATION FORM USED: None

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: One week after Trustee meeting.

PROPOSAL DUE DATES: The board of directors must approve grants and meets quarterly for this purpose. Grants proposals received by **February 15** will be considered for decision and funding in March; received by **May 15** will be considered for decision/funding in June; received by **August 15** will be considered for decision and funding in September; and received by **November 15** will be considered for decision and funding in December.

Depending upon the number of grant proposals received and the need for evaluation and site visits, some proposals may need to be delayed to a subsequent meeting. Grantees will normally be required to submit reports at least annually, including self-evaluation of the project or program effectiveness.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: varies

AVERAGE GRANT: $1,000 - $10,000

LARGEST GRANT: Unspecified

SMALLEST GRANT: Unspecified

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: Unspecified

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation is governed by the following principles:

- Build the Kingdom of God
- Strengthen the Family
- Safeguard and Succor Children
- Administer Relief to the Poor, Needy, Widowed and Fatherless
- Prevent Disease, Malnutrition and Hunger
- Eliminate Suffering
- Promote Education
- Benefit the Arts
- Cultivate an Appreciation for God's Creations
- Assist and Work with Other Foundations in Worthy Causes

RESTRICTIONS ON GRANTS:
The Foundation generally does not consider grants for individuals or individual families, group trips, organizations that do not have IRS tax exempt status, capital construction funds, debt reduction, or general fund raising campaigns.

Exceptions are reviewed within current foundation grantmaking policies and are made on a case-by-case basis. Organizations should not submit grant requests more often than every six months.

HOW TO APPLY:
There is no application form. Only one copy of a proposal is required, and it should contain the following information:

- A cover letter signed by the organization's executive director or board president which includes the exact name of the organization, the organization's purpose and how the group attempts to achieve its goals.
- A one page abstract of the proposal which includes the amount of funds requested from the foundation and when those funding amounts are needed.
- A detailed description of the proposed project or program, including:
  - o Who or what will benefit from the proposed project or program.
  - o The need or problem which the proposed activity is addressing. If statistics or opinions are included, the source or reference should be cited.
  - o The project or program objectives and a summary of the activities to be funded.
  - o An expense budget for the proposed activity and the revenue plan (sources of funds) for the total budget.
  - o The method to be used to determine the project or program effectiveness.
  - o Information about the agency staff, especially those responsible for the project or program.
- A copy of the IRS determination letter for the applicant demonstrating 501(c)(3) status.
- Current list of organization's board of directors. Other references familiar with the organization's work.
- Most recent financial statement, preferably audited. When appropriate the most recent IRS form 990 may be substituted. The prior year profit and loss statement should be set forth in enough specificity so that total general and administrative expenses can be determined as a dollar amount and as a percentage of total revenues.

- A statement detailing how much of your budget is used for true charitable purposes.
- List of funding sources.
- Name and telephone number of the person to contact for additional information or to arrange a site visit or interview.

All grant requests must be mailed and should be addressed to:

Ralph W. Rasmussen Jr.,
Ashton Family Foundation,
261 East 1200 South,
Orem, Utah 84058

Applicants may e-mail other types of inquiries to aff@beesmark.com.

OFFICERS, AND DIRECTORS OR TRUSTEES: Alan C. Ashton; Karen Ashton; and family.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund for scholarship money, 1997
- $1,500 to the Native American Scholarship Fund for scholarship money, 1998

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Babcock Foundation, Mary Reynolds

Address and Telephone:
2522 Reynolda Road
Winston-Salem, NC 27106-5123
(336) 748-9222
Fax 777-0095

Contact Person:
Ms. Gayle Williams, Executive Director

E-mail address: info@mrbf.org

Web address: www.MRBF.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, telephone or full proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: February

BOARD MEETING DATES: February, June and November.

NORMAL RESPONSE TIME: Mid-June

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 141 (1998)

AVERAGE GRANT: $35,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,956,230

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"From 1995-2000 the foundation is concentrating on assisting people in the South to build communities that nurture people, spur enterprise, bridge differences, foster fairness and promote civility. The foundation places special emphasis on strategies that increase communities' commitment, sense of responsibility, and capacity toward three ends: assuring the well-being of children, youth, and families; bridging the fault lines of race and class; and protecting and investing in human and natural resources for the long term. In particular they seek to have impact in areas where poverty prevails or race divides. The foundation has developed guidelines for the areas of organizational development and community problem-solving."

PURPOSES OF GRANTS:
Children and youth, services; Civil rights, race and inter-group relations; Community development; Environment, natural resources; Family services; Leadership development; Youth development, citizenship. **Types of support**: Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in the southeastern United States.

No support for medical or health programs and international activities. No grants for endowment funds, building funds, renovation projects, film or video production, scholarships, fellowships, or research; no student loans.

HOW TO APPLY:
Application form required for Organizational Development Program

OFFICERS AND DIRECTORS OR TRUSTEES:
Mary Mountcastle, President; Otis S. Johnson, Vice-President; Zachary T. Smith, Secretary; Bruce M. Babcock, Treasurer; Gayle Williams, Executive Director; Sandra H. Mikush, Assit. Director; Reynolds Lassiter; Barbara B. Millhouse; Katharine B. Mountcastle; Katherine R. Mountcastle; Kenneth F. Mountcastle III; Laura L. Mountcastle; L. Richardson Preyer; Wyndham Robertson; William R. Rogers; Carol P. Zippert; Akosua B. Evans; Nathaniel Irvin, II.

SAMPLE NATIVE AMERICAN GRANTS:
- $67,000 to Center for Community Action, for mission clarification and planning, constituency development and fundraising and financial management, 1996

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Bader Foundation, Inc., Helen

Address and Telephone:

233 North Water Street, Fourth Floor
Milwaukee, WI 53202
(414) 224-6470
Fax (414) 224-1441

Contact Person:
Mr. Daniel J. Bader, President;
Mr. Robert Tobon, Communications Coordinator

E-mail address: info@hbf.org

Web address: www.hbf.org

BASIC INFORMATION

APPLICATION FORM USED: Not required

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter to request application guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Letter of application September 22.

BOARD MEETING DATES: May, November

NORMAL RESPONSE TIME: Within six weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 244 (1999)

AVERAGE GRANT: $41,216

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,938,283

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission is to support programs that will advance the well-being of people and promote successful relationships with their families and communities. The foundation gives grants according to four program areas: Alzheimer's disease and dementia, education, economic development, and Israel.

PURPOSES OF GRANTS:
Alzheimer's disease; Community development; Economic development; Elementary and secondary education; Human services; Medical research; Religion. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Debt reduction, General and operating support, Program development, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
The foundation prefers funding programs that demonstrate results, are coordinated with other community programs, and can be replicated. Giving is focused on the greater Milwaukee, Wisconsin area for education and economic development. Does give locally and nationally for Alzheimer's disease and

dementia; and in the State of Israel. No grants to individuals, or for ongoing operating expenses, deficit financing, or fundraising; no loans.

HOW TO APPLY:
If the foundation wishes to pursue a grant request, a full proposal and on-site visit are required. Preliminary application form must be submitted 10 weeks prior to board meeting dates; if accepted, a complete application must be submitted within 30 days of submission of preliminary application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jere D. McGaffey, Chairman and Secretary-Treasurer; Daniel J. Bader, President; David M. Bader, Vice-President; Linda C. Bader; Michelle Henkin Bader; Deirdre Britt; Marvin E. Klitsner.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Great Lakes Inter-tribal Council, Inc., for elders on Wisconsin tribal reservations, 1998
- $75,000 to Indian Council of the Elderly, Inc., for a Senior Center on Wilwaukee's southwest side, 1999
- $15,000 to Oneida Tribe of Indians of Wisconsin, for Brown Outagamie County rural respite, 1997
- $14,000 to NAES College, for Menominee Language Community Center, 1995
- $20,000 to Great Lakes Inter-Tribal Council, for Indian Elders Alzheimer's support, 1995

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Barstow Foundation

Address and Telephone:
c/o Chemical Bank and Trust Co.
333 East Main Street
Midland, MI 48640
(517) 631-9200

Contact Person:
Mr. Bruce M. Groom, Sr. Vice-President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Initial approach: proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: Submit between August and October; deadline October 31.
BOARD MEETING DATES: November

NORMAL RESPONSE TIME: After November meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 16 (1995)

LARGEST GRANT: $50,000

SMALLEST GRANT: $ 2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $233,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primary focus is organizations that have programs to alleviate poverty and hunger nationally and worldwide.

PURPOSES OF GRANTS:
AIDS; Arts; Environment, natural resources; Food services; Higher education; Human services; International development and relief. **Types of support**: Annual campaigns, Emergency funds, Endowment funds, Equipment, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No grants to individuals, or for research, continuing support, deficit financing, scholarships, or fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ruth M. Dixon, Chairman; Frederick E. Barstow, President; David O. Barstow; John C. Barstow; Richard G. Barstow; Robert G. Barstow; Robert O. Barstow; William R. Dixon; Chemical Bank and Trust Co.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund for scholarship money, 1994

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Bassett Foundation

Address and Telephone:
P. O. Box 302
Pottersville, NJ 07979-0302

Contact Person:
Ms. Constance Bassett, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:
Varies

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $19,950 (1997)

GENERAL INFORMATION

RESTRICTIONS ON GRANTS:
No grants to individuals

OFFICERS AND DIRECTORS OR TRUSTEES:
Constance Bassett, President; Nancy Bassett, Secretary; Robert Batch, Treasurer.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund for scholarship money, 1995

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Bay Foundation, Inc.

Address and Telephone:
17 West 94th Street, 1st Floor
New York, NY 10025
(212) 663-1115

Contact Person:
Mr. Robert Ashton, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One
PROPOSAL DUE DATES: March 1, September 1, and December 1.

BOARD MEETING DATES: February, May and October.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 112 (1995)

AVERAGE GRANT: $2,000 to $10,000

LARGEST GRANT: $25,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $420,013

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for collection care in museums, libraries, and zoos, early education in science, math, and writing, species preservation and conserving biodiversity. Also supports Native American projects, particularly economic development.
PURPOSES OF GRANTS:
Biological sciences; Botanical gardens; Education, early childhood education, elementary school and

education, secondary school and education; Libraries; Native Americans; art conservation. Types of support: General and operating support, Matching funds, program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Support is given on a national basis, especially New York and Vermont. Education grants are limited to New Jersey, New York, and the New England States. No support for higher education, sectarian religious purposes, the performing arts, or for other than publicly supported charities. No grants to individuals, or for building funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Frederick Bay, Chairman; Synnova B. Hayes, President; Robert W. Ashton, Executive Director; Daniel A. Demarest; Hans A. Ege; Corinne Steel.

SAMPLE NATIVE AMERICAN GRANTS:

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Beck Fund, Tad

Address and Telephone:
P. O. Box 1566
Lexington, VA 24450

Contact Person: T. E. Beck, Jr., President or Ann M. Beck, Vice-President

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 5 (1998)
LARGEST GRANT: $125,000

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $147,000 (1998)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Biomedicine; Education, higher education; Medical research; Native Americans. Types of support: Building and renovation, Curriculum development, General and operating support, Matching funds, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Grants are given mostly in South Dakota, Virginia and Washington DC. No grants to individuals.

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
T. E. Beck, Jr., President; Ann M. Beck, Vice-President; Avent C. Beck, Secretary; John C. Beck, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- Funding of Fine Arts Institute, Sinte Gleska University, Rosebud, South Dakota

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Beinecke Foundation, Inc.

Address and Telephone:
Eight Sound Shore Drive, Suite 120
Greenwich, CT 06830
(203) 861-7314

Contact Person:
Mr. John R. Robinson, President

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One to two page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two
PROPOSAL DUE DATES: No deadline for unso-

licited projects reflecting applicant's particular interest; contact foundation for deadline for projects reflecting applicant's interest which are developed in response to foundation's call for proposals.

BOARD MEETING DATES: Spring and Fall

NORMAL RESPONSE TIME: Thirty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 77 (1995)

AVERAGE GRANT: $1,000 to $30,000

LARGEST GRANT: $350,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,296,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given for education programs, specifically secondary, higher and medical. Also gives for conservation and Protestant church support.

PURPOSES OF GRANTS:
Environment, natural resources; Education, higher education, medical school and education, secondary school and education; Protestant organizations and churches. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Endowment funds, Equipment, General and operating support, Publication.

RESTRICTIONS ON GRANTS:
Giving is focused on New York and Connecticut. No grants to individuals and no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
John R. Robinson, President and Treasurer; Abigail Bowers, Vice-President and Secretary.

SAMPLE NATIVE AMERICAN GRANTS:

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Beldon II Fund

Address and Telephone:

380 Lexington Avenue, Suite 1700
New York, NY 10168
1-877-723-5366

Contact Person:
Bill Roberts, Executive Director

E-mail address: beldon@igc.org

Web address: http://www.beldon.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Accept proposals on a rolling basis.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Beldon Fund seeks to build a societal consensus for the personal, economic and policy changes necessary to achieve and sustain a healthy planet. The Fund's mission is to make grants to nonprofit organizations to protect and sustain the environment, by:

- Creating a base of involved and informed people working to protect the environment;
- Strengthening the capacity of nonprofit groups to organize environmental activists;
- Fostering public policy that will achieve the Fund's environmental goals;
- Growing and nurturing leadership on environmental issues; and
- Changing the values, beliefs, and actions of individuals, communities, governments, and businesses.

To achieve its mission, the Beldon Fund is making all of its grant decisions based on a particular set of values. These include:

BEST COPY AVAILABLE

- Commitment. Strengthening the public's commitment to environmental protection will not be accomplished overnight. Rather, it is by presenting a compelling case for environmental protection that we will motivate the public to protect the natural systems on which all life depends. Accordingly, the Beldon Fund's focus is on projects and organizations that demonstrate a long term commitment to environmental advocacy. In addition, the Fund is prepared to demonstrate its own commitment by providing multi-year grants for worthwhile projects and organizations.

- Leadership. The environmental movement gains its power from its leaders. We count on their determination and willingness to lead to protect the environment. The Beldon Fund recognizes the importance of giving environmental leaders the tools they need to protect the natural world.

- Flexibility. The Beldon Fund believes that environmental protection is achieved by well-executed projects and by strong, influential organizations. The Fund thus offers both project grants and general support grants, to give organizations the flexibility they need to execute specific tasks as well as to thrive as institutions.

- Advocacy. The Beldon Fund believes that any effort to mobilize public support for environmental protection must be based on vigorous advocacy. In this context, the Fund views advocacy broadly to include organizing, public education, communication, public opinion research, coalition building, and public policy development.

- Inclusion. The Beldon Fund has chosen to concentrate on organizations and projects that consider a diversity of people, that are directly affected by environmental policies and that include a broad spectrum of interests and concerns in their advocacy.

The Beldon Fund is committed to pay out its principal and earnings during the next ten years. The fund believes that our planet's environmental problems require urgent attention and hopes that concentrated use of its resources can help solve these problems.

PURPOSES OF GRANTS:

The Beldon Fund concentrates its funding in five program areas. Two of them, "key places" and "human and the environment," are particularly important to the Fund and receive emphasis in its grantmaking. Funding for the other three program areas-"global warming," "corporate accountability," and "religion and the environment"-will be more limited in scope. Because the Beldon Fund seeks synergy in its grants, it encourages funding requests that address two or more program areas, although requests in any one area are also welcome. **Types of support**: The five program areas include "Religion and the environment," "Corporate Power and the Environment," "Global Warming," "Human Health and the Environment," and "Key Places."

The Fund begins with six key states where they feel there is a compelling need to improve the public discussion of environmental issues: Florida, Michigan, Minnesota, New Mexico, North Carolina, and Wisconsin. The Fund believes that in these states cost-effective environmental advocacy can reach a large and diverse population, that the environmental stakes for natural resources and human health are high, that key constituencies can be expanded, and that the Fund's resources can make a difference in the next ten years. The Fund plans to add other states to its 'key places" in the future.

RESTRICTIONS ON GRANTS:

The Beldon Fund does not offer grants for:

- International efforts, unless the requested activity includes advocacy in the United States and addresses one or more of the Fund's program areas.
- Academic or university grants, unless they apply to programs directly linked to environmental advocacy.
- School-or classroom-based environmental education.
- Acquisition of land.
- Endowments.
- Capital campaigns.
- Deficit reduction.
- Acquisitions for museums or collections.
- Service delivery programs.
- Capital projects.
- Research.
- Arts and/or culture.
- Grants to individual people.
- Scholarships.
- Historic preservation
- Government agencies
- Fellowship

HOW TO APPLY:

The Fund provides both general support and project-specific grants. The Fund also makes one-year and multi-year grants. Applicants should send a brief letter of inquiry before submitting additional information. We review letters of inquiry on a continuous basis, and they may be submitted at any time during the year. After initial screening, the Fund may ask some applicants to submit additional information. A request for additional information should not be interpreted as an indication of future support.

The Beldon Fund staff reviews funding requests and makes recommendations to the Fund's Board of Trustees. The Board makes funding decisions on a quarterly basis. Not all grant requests are considered in the quarter following their submission and may be carried over to a future quarter. The Beldon Fund staff will coordinate the timing of the review process with grant applicants. The tentative dates of upcoming Board meetings can be obtained on our Web site http://www.beldon.org or by calling us at the number below.

Letters of Inquiry should include a cover sheet and a brief narrative of two to three pages. Before preparing a letter of inquiry, please review the guidelines for the Beldon Fund and Beldon's "Dedicated Fund." Please indicate whether you are applying for funds from the Beldon Fund and/or the Dedicated Fund.

The Cover Sheet should include the following:

- Name and address of the organization;
- Name of executive director and contact person(s), telephone and fax numbers, and where available, e-mail and web addresses;
- One paragraph summarizing the organization's mission;
- One paragraph summarizing the purpose of the request;
- The relationship of the request to the organization's mission;
- Dollar total of organizational annual budget and fiscal year
- Dollar total of project budget (if other than general support);
- Dollar amount being requested;
- Dollar total committed or requested from other funding sources and the names of those sources;
- Time frame for conducting this work and dates for which grant funds would be needed (beginning and ending dates);
- Evidence of tax exempt status as a public charity under section 501(c)(3) of the Internal Revenue Code, and not a private foundation under section 509(a)of the Code.

The Narrative should discuss the following:

- The purpose of the request;
- The problem or need being addressed;
- The population or community served by your program or organization and how it is involved in the design and implementation of your work;
- How the problem or need will be addressed;
- The relationship of the funding request to the mission and guidelines of the Beldon Fund and /or Dedicated Fund.

Financial Information

- If available, provide a one-page budget showing all funding sources (received, requested and expected), and all expenses for the organization or project to be funded.

The Beldon Fund will also accept the Common Grant Application forms developed by the National Network of Grantmakers. Please note that examples of past work, articles, reports, videos or other material should not be submitted with a letter of inquiry. Letters of inquiry should be addressed to:

William J. Roberts
Letter of Inquiry
Beldon Fund
380 Lexington Avenue, Suite 1700
New York, NY 10168
1-877-723-5366

OFFICERS AND DIRECTORS OR TRUSTEES:
John R. Hunting, Chairman and President; Patricia Bauman; Newell Flather; Diane Ives; Gene Karpinski; Roger Milliken; Lael Stegall.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Gwichin Steering Committee, for general support, 1996
- $10,000 to Native Action, for environmental programs, 1996
- $10,000 to Gwichin Steering Committee, for general support, 1995

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Bell Foundation, James F.

Address and Telephone:
2925 Dean Parkway, Suite 811
Minneapolis, MN 55416
(612) 285-5435
Fax: (612) 285-5437

Contact Person:
Ms. Diane B. Neimann, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: November 30, March 31, and July 31.

BOARD MEETING DATES: February, June and October.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 88 (1998)

LARGEST GRANT: $150,000

SMALLEST GRANT: $140

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,086,786

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of giving is for universities and cultural programs. Also supports wildlife preservation, conservation and youth agencies.

PURPOSES OF GRANTS:
Adult education, literacy and basic skills, continuing education; Animals and wildlife, preservation and protection; Arts; Biological sciences; Child development, education, services; Children and youth, services; Civil liberties, reproductive rights; Community development; Disabled; Economically disadvantaged; Education, early childhood education, reading, higher education; Environment, natural resources; Family services; Government and public administration; Human services; Libraries and library science; Minorities; Museums; Native Americans; Population studies; Reproductive health, family planning; Urban and community development; Women. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Endowment funds, General and operating support, Internships, Program development, Program-related investments and loans, Seed money.

RESTRICTIONS ON GRANTS:
Giving mostly in Minnesota. No grants to individuals, for fellowships, memberships, annual campaigns, and special events or fundraisers.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ford W. Bell, Chairman; Diane B. Neimann, executive Director; Samuel H. Bell; David B. Hartwell.
SAMPLE NATIVE AMERICAN GRANTS:

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Berger Foundation, Sol and Margaret

Address and Telephone:
140 Hepburn Road
P. O. Box 1222
Clifton, NJ 07012

Contact Person: Mr. Sol Berger, Trustee

BASIC INFORMATION

APPLICATION FORM USED: NO

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 110 (1997)

LARGEST GRANT: $65,000

SMALLEST GRANT: $15

TOTAL AMOUNT OF GRANT FUNDS ANNU-

ALLY: $238,333

GENERAL INFORMATION

PURPOSES OF GRANTS:
Cancer, Children and youth services; Disabled, General charitable giving; Health Organizations; Hospitals (general); Medical school and education; Minorities.

RESTRICTIONS ON GRANTS:
Giving mostly in New Jersey and New York. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Sandye Aidner; Renee Berger; Sol Berger

SAMPLE NATIVE AMERICAN GRANTS:

- $500 to the Native American Scholarship Fund 1996

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Bettingen Corporation, Burton G.

Address and Telephone:
9777 Wilshire Blvd, Suite 615
Beverly Hills, CA 90212
(310) 276-4115
Fax (310) 276-4693

Contact Person: Ms. Patricia A. Brown, Secretary-Treasurer and Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter
NUMBER OF COPIES OF PROPOSAL TO SEND:
One
PROPOSAL DUE DATES: December 31

BOARD MEETING DATES: March

NORMAL RESPONSE TIME: May

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 50 (1995)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $200,000

SMALLEST GRANT: $4,908

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,291,908

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The main focus of giving is for social services.

PURPOSES OF GRANTS:
Children and youth, services; Family services; Human services; Youth, services. **Types of support**: Capital campaigns, General and operating support.

RESTRICTIONS ON GRANTS:
Giving mostly in Southern California. No grants to individuals, or for general fundraising events, conferences, seminars, dinners, or mass mailings.

OFFICERS AND DIRECTORS OR TRUSTEES:
Sandra G. Nowicki, President; Stuart P. Tobisman, Vice-President; Gyte Van Zyl, Vice-President; Patricia A. Brown, Secretary-Treasurer and Executive Director; Jane Van Zyl.

SAMPLE NATIVE AMERICAN GRANTS:

- $25,000 to the American Indian College Fund, 1993
- $25,000 to the American Indian Graduate Center, 1993

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Bigelow Foundation, F. R.

Address and Telephone:
600 Norwest Center
55 East Fifth Street
St. Paul, MN 55101-1797
(651) 224-5463
Fax (651) 224-8123

Contact Person: Mr. Paul A. Verret, Secretary

E-mail address: inbox@frbigelow.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone, letter, or brief summary of project

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: Four months prior to Board meeting

BOARD MEETING DATES: April, August, and November.

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 181 (1998)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $800,000

SMALLEST GRANT: $800

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,011,944 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The F. R. Bigelow Foundation will consider grant applications from nonprofit corporations and public entities. Primary areas of interest are education, human services, humanities, the arts, and community development.

PURPOSES OF GRANTS:
Adult education, literacy and basic skills; Child development, Economic development; Economically disadvantaged; early childhood education, reading, elementary school and education, higher education, secondary school and education; Health care and health organizations; Minorities. **Types of support**: Building and renovation, Capital campaigns, Consulting services, Curriculum development, Emergency funds, Equipment, Matching funds, Program development, Program-related investments and loans, Seed money.

The primary geographical grantmaking area of the Foundation is defined as "the greater Saint Paul metropolitan area," which includes Ramsey, Washington and Dakota counties. The Foundation has a primary interest in organizations located in and serving Saint Paul. The Foundation rarely will make grants to programs located in other parts of the metropolitan area that duplicate those in Saint Paul.

The Foundation will consider grant applications for:
- Capital projects, program expansion, or special projects of a time-limited nature.
- Start-up costs for promising new programs that demonstrate sound management and clear goals relevant to community needs.
- Support for established agencies which have temporary or transitional needs.
- Multi-year funding.
- Funds to match contributions received from other sources or to provide a challenge to help raise new contributions.

RESTRICTIONS ON GRANTS:
Giving primarily in the greater metropolitan St. Paul, Minnesota area.
The Foundation will not consider grant application for:
- Annual operating expenses.
- Sectarian religious programs.
- Grants to individuals.
- Medical research.
- Ongoing, open-ended needs.

HOW TO APPLY:
Applicants are encouraged to request the Foundation's Application Form, Narrative Guidelines, and Evaluation Plan Summary Form prior to submission by calling (651) 224-5463 or by e-mail at inbox@frbigelow.org. The applicant may wish to submit a letter of inquiry describing the proposal project prior to preparation of a full proposal, to see if the project fits the guidelines and interests of the Foundation. Such a letter should address the information included in the Narrative Guidelines; however, it should be only two or three pages in length and less detailed than a full proposal.

Letter of inquiry and full proposals must be in writing and should be addressed to:

Paul A. Verret, Secretary
F. R. Bigelow Foundation
600 Norwest Center
55 East Fifth Street
Saint Paul, Minnesota 55101-1797

Proposals will not be returned to the applicant. Please submit only one copy. Do not send applications in binders or folders, or include videotapes or audiotapes. Acceptance for review by the Foundation of either a letter of inquiry or a full proposal does not assure that a grant will be awarded.

The F. R. Bigelow Foundation's grantmaking meetings are in April, August and November. Generally, full proposals must be received approximately three and a half months prior to a meeting date. Applications that are not adequately reviewed in time for one grantmaking meeting are carried forward to the next one. Direct questions regarding grant applications to the Foundation at 651-224-5463, or e-mail inbox@frbigelow.org.

The information listed below must be provided in the proposal narrative:

- Description of Applicant Organization

o Provide a brief history of the applicant organization, plus a description of the general purpose or mission of the organization, its objectives, and the scope of its operations, including primary programs or services, primary service populations, and location of service activities.

- Proposed Program Design and Evaluation Plan
  Describe (1) the objectives or intended outcomes of the project; i.e., the changes in people or institutions that are expected to occur as a result of the activities, (2) the activities or set of actions that will be implemented to achieve these objectives or intended outcomes, the information that will be provided in the final report to demonstrate achievement of the outcomes and activities, and (4) the methods that will be used to gather the information. In addition to the narrative description, summarize this information on the enclosed Evaluation Plan Summary Form.

  Requests for capital or endowment purposes need to address only (1), (2) and (3) and need not complete an Evaluation Plan Summary Form.

- Staff Qualifications
  Describe the qualifications and experiences of the principal staff members of the project in relation to its purposes and objectives, their probable availability for the duration of the project, and whether or not they can be replaced in the event they resign or are otherwise not available.
- Detailed Budget
  Present a reasonably detailed project budget, including a summary of the project's projected revenue sources and, if applicable, plans for continued funding of the program or service at the expiration of the grant period. A project budget is required in addition to the financial information listed on the Application Form.
- Foundation Support
  Provide a statement as to why Foundation support is requested, a description of what other efforts have been made to obtain the required funds, and a list of approved, pending, and denied request for contributions, plus the amount received to date for this purpose.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert L. Bullard, Chairman; Wendy H. Rubin, Vice-Chairperson; Paul A. Verret, Secretary; Jon A. Theobald, Treasurer; John G. Couchman, Asst. Secretary; Jack H. Pohl, Asst. Treasurer; Carolyn J. Brusseau; Eugene U. Frey; Joan L. Gardner; Elizabeth Kiernat; Constance B. Kunin; Douglas McMillan; Galen T. Pate; Edward G. Pendergast; John M. Scanlan.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Women of Nations, for capital campaign, 1996
- $75,000 to Ain Dah Yung Our Home Shelter, toward Organizational Development Campaign, 1995
- $30,000 to American Indian Health Clinic, toward Building Renovation Project, 1995
- $20,000 to American Indian Research and Policy Institute, toward community-based research project for Indian community in Summit-University and Frogtown neighborhoods, 1995
- $10,000 to Minneapolis American Indian Center, toward expansion of Indian Child Welfare services in Saint Paul area, 1993
- $18,000 to Native American Housing Foundation, toward position of Support Services Coordinator for Elders program, 1993
- $20,000 to League of Women Voters of Minnesota Education Fund, toward fifth edition of Indians of Minnesota, 1993
- $40,000 to Opportunities Industrialization Center, American Indian, toward School of Business and Office Technology, 1993

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Boettcher Foundation

Address and Telephone:
00 17th Street, Suite 2210 South
Denver, CO 80202
(303) 534-1937

Contact Person:
Mr. Timothy W. Schultz, President

E-mail address: grants@boettcherfoundation.org

Web address: www.boettcherfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS PAID IN 1998: 148

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS AUTHORIZED IN 1998: $7,668,493

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to education institutions, including scholarships. Also gives to community and social services, including child welfare, women, the disadvantaged, homeless, and urban and rural development. Further support for health, civic and cultural program, and the fine and performing arts.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community development; Economically disadvantaged; Education, higher education, adult education (literacy); Employment; Environment; Government and public administration; Health care and health organizations; and preservation and historical societies; Homeless; Human services; Rehabilitation; Museums, Performing arts; Public affairs; Reproductive health, family planning; Residential and custodial care, hospices; Rural development; Substance abuse, services; Visual arts; Women. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Equipment, Scholarships—to individuals.

RESTRICTIONS ON GRANTS:
Support is given only in Colorado. No grants to individuals (except for scholarship program), or for endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
Claudia B. Merthan, Chairman; A. Barry Hirschfeld, Vice-Chairman; Timothy W. Schultz, President and Executive Director; Frederick K. Trask III, Vice-President; John C. Mitchell II, Secretary; Harry T. Lewis Jr., Treasurer; Mrs. Charles Boettcher II, Trustee; E. Atwill Gilman, Trustee; Edward Lehman, Trustee; J. William Sorensen, Trustee; Pamela D. Beardsley, Trustee; Edward D. White III, Trustee.

SAMPLE NATIVE AMERICAN GRANTS:

- $11,000 to Denver Indian Center Development Corporation, toward building renovation and playground construction, 1994

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Bohle Scholarship Foundation, Frank G. and Florence V.

Address and Telephone:
One Mercantile Center, 24th Floor
St. Louis, MO 63101-1636

Contact Person:
Mr. Courtney Shands, Jr., Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

LARGEST GRANT: $10,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $36,000 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

PURPOSES OF GRANTS:
Higher Education and Performing Arts

RESTRICTIONS ON GRANTS:
Giving primarily in Missouri.

OFFICERS AND DIRECTORS OR TRUSTEES:
Courtney Shands, Jr.

SAMPLE NATIVE AMERICAN GRANTS:

- $500 to the Native American Scholarship Fund 1995
- $750 to the Native American Scholarship Fund 1996
- $1,000 to the Native American Scholarship Fund 1997

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Booth Ferris Foundation

Address and Telephone:

c/o Morgan Guaranty Trust Co. of New York
60 Wall Street, 46th Floor
New York, NY 10260-0060
(212) 809-1630

Contact Person: Mr. Robert J. Murtagh, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Contained in Annual Report

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Every two to three months.

NORMAL RESPONSE TIME: Within four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 119 (1998)

AVERAGE GRANT: $50,000 to $250,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $25,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,079,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is focused on private education, especially theological education, smaller colleges, and independent secondary schools. Giving is limited for urban programs, social service agencies, and cultural activities.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community evelopment; Education, adult education (literacy), higher education, secondary school and education; Government and public administration; Human services; Museums; Public affairs; Theological school and education; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Curriculum development, Emergency funds, Endowment funds, Equipment, General and operating support,

Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving is primarily for the New York, New York metropolitan area for social service agencies and cultural organizations. No support for federated campaigns, community chests, or for work with specific diseases or disabilities. No grants to individuals, or for research. Generally no grants to educational institutions for scholarships, fellowships, or unrestricted endowments; no loans.

HOW TO APPLY:
Send a letter.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert J. Murtagh; Morgan Guaranty Trust Co. of New York.

SAMPLE NATIVE AMERICAN GRANTS:
- $60,000 to National Museum of the American Indian, for extended hours, 1997
- $25,000 to American Indian College Fund, for 1994 edition of Student/School Profiles, 1994

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Botwinick-Wolfensohn Foundation, Inc.

Address and Telephone:
599 Lexington Avenue
New York, NY 10022
(212) 909-8100
Fax: (212) 909-0831
Contact Person:
Mr. James D. Wolfensohn, Chairman

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No
NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 161 (1995)

LARGEST GRANT: $183,480

SMALLEST GRANT: $15

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,065,142

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support priorities are for Israeli and Jewish interests, music education, minority education, medical research, social services, and the homeless.

PURPOSES OF GRANTS:
Education; Homeless; Human services; Israel; Jewish federated giving programs; Medical research; Minorities; Performing arts, music. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, General and operating support, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving limited to New York, New York. No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to preselected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
James D. Wolfensohn, Chairman; Benjamin Botwinick, President; Edward Botwinick, Vice-President; Elaine Wolfensohn, Vice-President; Adam Wolfensohn, Secretary; Sara R. Wolfensohn, Treasurer; Jennifer Jacobson, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the National Museum of the American Indian, 1994

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Bradley-Turner Foundation

Address and Telephone:
P.O. Box 140
Columbus, GA 31902
(706) 571-6040

Contact Person: Ms. Peggy U. Theus, Admin.

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 88 (1997)

LARGEST GRANT: $1,880,800

SMALLEST GRANT: $400

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,770,121

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primary focus of giving is for higher education, religious associations, a community fund, youth and social service agencies. Also supports cultural and health-related programs.

PURPOSES OF GRANTS:
Arts; Education, higher education; Health care; Health organizations; Human services; Religion; Youth, services.

RESTRICTIONS ON GRANTS:
Gives mainly in Georgia, especially Columbus. No grants to individuals.
OFFICERS AND DIRECTORS OR TRUSTEES:
Stephen T. Butler, Chairman; Lovick P. Corn, Vice-Chairman; William B. Turner, Treasurer; Peggy U. Theus, Admin.; Clarence C. Butler, M.D.; Sarah T. Butler; Elizabeth T. Corn; Elizabeth C. Ogie; Sue T. Turner; William B. Turner, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $155,000 to Chattahoochee Indian Heritage Association, 1996

* * * * *

Bremer Foundation, Otto

Address and Telephone:
445 Minnesota Street, Suite 2000
St. Paul, MN 55101-2107
651-227-8036
Fax: 651-312-3550

Contact Person:
Mr. John Kostishack, Executive Director

E-mail address: OBF@bremer.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit three months before funding decision is desired.

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 635 (1998)

AVERAGE GRANT: $18,612

LARGEST GRANT: $250,000
SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,818,782

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Giving priorities are for rural poverty and combating racism. Also supports post-secondary education in Minnesota, human services, health, religion, and community affairs.

PURPOSES OF GRANTS:

Aging; Child development; Education, higher education; Children and youth, services; Human rights; Community development; Crime and violence prevention, delinquency prevention; Disabled; Economically disadvantaged; Health care and health organizations; Homeless; human services; housing and shelter, development; Legal services; libraries and library science; Mental health and crisis services; Minorities; Native Americans; Nutrition; People with AIDS (PWAs); Public affairs, citizen participation; Reproductive health, family planning; Residential and custodial care, hospices; Rural development; Voluntarism promotion; Women; Youth.

Types of support: Building and renovation, Conferences and seminars, Continuing support, Emergency funds, Equipment, General and operating support, Internships, Matching funds, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:

Giving is focused on the cities and reservations in Minnesota, North Dakota, and Wisconsin that are near the locations of Bremer Bank affiliates, and to organizations addressing poverty in the city of St. Paul. No support for national health organizations. No grants to individuals, for endowment funds, medical research, and professorships

OFFICERS AND DIRECTORS OR TRUSTEES:

Officer: John Kostishack, Executive Director

Trustees: Charlotte S. Johnson; William H. Lipschultz; Daniel Reardon.

SAMPLE NATIVE AMERICAN GRANTS:

1998

- $20,000 to Project 120, to organize and conduct seminar for American Indian students who will learn how tribes interact and cooperate with the state and acquire knowledge to be leaders in their schools and communities, 1998
- $75,000 to Fond du Lac Community College, for construction of residential housing and academic facility, 1998
- $40,000 to Opportunities Industrialization Center, American Indian, School of Business and Office Technology, for development and operations of library and learning center, 1998
- $40,000 to Aniishinabe Center, for operating support, 1998
- $25,300 to Family Health Care Center, for preventive dental health care program conducted by Good Medicine Indian Health Service, 1998
- $20,000 to White Earth Land Recovery Project, for Anishinabeg Millennium Project which will address ecological and cultural issues for Anishinabeg people of the Great Lakes region, 1998

1997

- $20,000 to Saint Cloud Area American Indian Center, toward development of new service center, 1997
- $10,000 to North Dakota State University Development Foundation, to produce and distribute radio series on Native American issues, 1997
- $10,000 to Miikana Bimaadiziwin, for operating support of Native American community service program in northeastern Minnesota, 1997
- $10,000 to Saint Croix Tribal Council, for Alternatives to Violence, treatment program for perpetrators of domestic violence, 1997
- $100,000 to Little Hoop Community College, to construct building for expansion of Early Head Start program, 1997
- $20,000 to White Earth Land Recovery Project, for Sustainable Communities Project, 1997
- $25,000 to Red Cliff Band of Lake Superior Chippewas, to produce educational books to be published by First American Prevention Center, 1997
- $25,000 to Saint Cloud State University, College of Education, for cultural exchange program between communities associated with tribal and public school systems in Mille Lacs area, 1997
- $25,000 to Turtle Mountain Band of Chippewa Indians, for Evenstart program which increases skills of parents to assist in their children's education, 1997
- $25,000 to University of North Dakota, College of Nursing, toward implementation of mentorship program for American Indian undergraduate students interested in nursing, 1997
- $100,000 to White Earth Reservation Tribal Council, to construct Head Start Center in Waubun, 1997
- $14,000 to White Earth Reservation Tribal Council, for equipment for Head Start Program, 1997
- $15,000 to Ain Dah Yung Our Home Shelter, for operating support, 1997
- $15,000 to Saint Paul American Indians in Unity, for cultural and community programs, 1997
- $15,000 to Peta Wakan Tipi, for Saint Paul

American Indian Self-Sufficiency Project for residents recovering from chemical addictions, 1997

- $20,000 to American Indian Research and Policy Institute, to involve American Indian communities more closely with Institute's work, 1997
- $35,000 to Boys and Girls Club of Lac Courte Oreilles, for operating support, 1997
- $42,500 to University of North Dakota, College of Nursing, to train Community Health Representatives in providing diabetes education in American Indian communities, 1997
- $30,000 to MeritCare Health System, for pediatric health care to children of the Spirit Lake Nation, 1997
- $30,000 to Minnesota American Indian AIDS Task Force, for housing for Native Americans with HIV, 1997
- $40,000 to Opportunities Industrialization Center, American Indian, for development and operations of library and learning center for School of Business and Office Technology, 1997
- $20,000 to Little Earth Residents Association, to establish Little Earth Early Learning Center, 1997

1996

- $20,000 to American Indian Research and Policy Institute, to involve American Indian communities more closely with work, 1996
- $15,000 to Saint Paul American Indians in Unity, for cultural and community programs, 1996
- $15,000 to First Nations Development Institute, to train Native people in Minnesota, North Dakota and Wisconsin how to be effective entrepreneurs, 1996
- $11,000 to Saint Croix Tribal Council, for Alternatives to Violence Program, 1996
- $10,000 to North American Indian Fellowship Center, for operating support, 1996
- $10,000 to Literacy Volunteers of America, Chippewa Valley Chapter, to develop facility for teaching literacy, citizenship and English-as-a-Second-Language, 1996
- $10,000 to Little Hoop Community College, Child Care Center, for day care program, 1996
- $10,000 to Indian Child Welfare Law Center, for final grant for development of legal service center to assist extended family members in matters falling under Indian Child Welfare Act, 1996
- $10,000 to Elaine M. Stately Peacemaker Center, for program for Saint Paul Indian youth, 1996
- $20,000 to White Earth Land Recovery Project, for start-up support for community-controlled radio station, 1996
- $20,900 to University of North Dakota, College of Nursing, for final grant to conduct nurse aide certification and skills enhancement program for American Indians, 1996
- $20,000 to White Earth Land Recovery Project, for Sustainable Communities Project, 1996
- $20,000 to Saint Cloud Area American Indian Center, toward development of service center, 1996
- $20,000 to Northwoods Coalition for Battered Women, for Equay Be Mah De Zee Win Crisis Center, providing domestic violence services on White Earth Indian Reservation, 1996
- $40,000 to Opportunities Industrialization Center, American Indian, School of Business and Office Technology, for development and operations of library and learning center, 1996
- $31,100 to Turtle Mountain Tribal Council, for final grant for Even Start Family Literacy Project serving parents and children, 1996
- $75,000 to Blackfeet Reservation Development Fund, to assist individual Indian account holders to correct management of their trusts, 1996
- $50,000 to Turtle Mountain Band of Chippewa Indians, for Even Start Program which increases skills of parents to assist in their children's education, 1996
- $32,500 to Northwest Wisconsin Child Care Resource and Referral, for operating support for child care program serving Lac Courte Oreilles community, 1996
- $33,020 to University of North Dakota, School of Law, for final grant for operating support for American Indian Legal Programs and Resources, 1996
- $30,000 to Native American Educational Services (NAES), for final grant for development of Minnesota campus, 1996
- $30,000 to Thunder Spirit Lodge, for general support for Special Voices, program for children and families affected by fetal alcohol syndrome, 1996
- $30,000 to University of North Dakota, to plan and develop American Indian Center, 1996
- $30,000 to Wisconsin Child Care Improvement Project, for Wisconsin Inter-Tribal Coordinating Council, which provides information, training and technical assistance to tribally run childcare programs in western Wisconsin, 1996
- $25,000 to Women of Nations, for capital campaign, 1996
- $25,000 to University of North Dakota, College of Nursing, for continued support toward implementation of MAIN (Mentors for American Indian Nurses) for undergraduates interested in nursing, 1996
- $25,000 to Migizi Communications, to upgrade computer capabilities for National Native

Information Center, 1996

- $25,000 to Native American Educational Services (NAES), for matching grant to purchase property for campus in Saint Paul, 1996
- $20,000 to University of Wisconsin, Institute for Environmental Studies, for program to prepare Native American students for enrollment in Environmental Studies Program, 1996

1995

- $40,000 to Ain Dah Yung Our Home Shelter, to develop program capacity and make improvements,

1995

- $20,000 to Saint Cloud State University, College of Education, for cultural exchange program between communities associated with tribal and public school systems in Mille Lacs area, 1995
- $10,000 to Earthwatch, for fellowships for Native Americans to participate in research projects, 1995
- $10,000 to Chamber of Commerce of Minnesota, American Indian, for final payment for internship and apprenticeship projects, 1995
- $10,000 to North American Indian Fellowship Center, for emergency operating support, 1995
- $10,000 to Pathfinder Services of North Dakota, to produce videotape to be used by Native American Family Network System, which works with families of children with disabilities, 1995
- $12,775 to Indian Child Welfare Law Center, for development of legal service center, 1995
- $10,000 to United Tribes Technical College, to train nurses in communication and psychomotor skills, 1995
- $12,800 to Great Lakes Indian Fish and Wildlife Commission, for informational presentations on treaty rights, tribal governments, sovereignty and Anishinabe culture, 1995
- $14,000 to Children of the Lakes Child Care Center, for development of Anishanabe Center of Greater Detroit Lakes, 1995
- $15,000 to Indian Family Services, for transportation services to elders, 1995
- $15,000 to College of Saint Scholastica, for scholarships for students enrolled in Ojibwe bilingual education program, 1995
- $15,000 to Southwest State University, to establish American Indian Studies program, 1995
- $14,000 to Minneapolis American Indian Center, for Indian Child Welfare Project in Saint Paul, 1995
- $36,000 to White Earth Reservation Tribal Council, to construct water and sewer systems for housing for low-income elders, 1995
- $31,100 to Turtle Mountain Tribal Council, for Even Start Family Literacy Project serving parents and children, 1995
- $31,750 to University of North Dakota, School of Law, for operating support for Center for American Indian Legal Programs and Resources, 1995
- $26,000 to University of North Dakota Foundation, to conduct North Dakota Indian Youth Leadership Institute, 1995
- $30,000 to Native American Educational Services (NAES), for developmental needs of Minnesota campus, 1995
- $25,000 to University of North Dakota, College of Nursing, toward implementation of mentorship program (MAIN) for American Indian undergraduate students interested in nursing, 1995
- $18,850 to Equaysayway, A Womans Journey to Recovery, for outpatient treatment for chemically dependent Native American women and their children, 1995
- $23,000 to Hamline University, School of Law, to establish American Indian Research and Policy Institute, 1995
- $21,000 to White Earth Reservation Tribal Council, for appliances for elderly housing, 1995
- $20,000 to White Earth Land Recovery Project, for sustainable communities project to improve management of resources on White Earth Reservation, 1995
- $25,000 to Diocese of Eau Claire, Lac Courte Oreilles Institute on Alcohol and Drug Abuse, to develop and operate cultural and family-based treatment program for young people, 1995
- $25,000 to Earthstar Project, for Earthstar Program which serves Native American elders, 1995
- $20,500 to University of North Dakota, College of Nursing, to conduct nurse aide certification and skills enhancement program for American Indians, 1995
- $20,000 to Bois Forte Reservation Tribal Council, to construct food distribution warehouse, 1995
- $19,000 to Little Hoop Community College, for operation and expansion of early childhood education program, 1995
- $17,500 to American Indian Health Clinic, for final payment of grant for dental services, 1995

1994

- $20,000 to Americans for Indian Opportunity, for members of Indian communities in Minnesota to participate in American Indian Ambassador Program, national leadership training program, 1994
- $17,500 to American Indian Health Clinic, for dental care services, 1994
- $18,000 to Red Cliff Band of Lake Superior Chippewas, for repairs to senior nutrition center,

1994

- $15,000 to Southwest State University, to establish American Indian Studies Program, 1994
- $15,000 to Indian Child Welfare Law Center, for development of legal service center to assist extended family members in matters falling under Indian Child Welfare Act, 1994
- $15,000 to College of Saint Scholastica, for Indian Students Achieving, enrichment program for Native American Students, 1994
- $14,000 to Good Medicine Indian Health Services, for anti-racism training program for community groups in the Red River Valley, 1994
- $13,985 to United Tribes Technical College, to train nurses in communication and psychomotor skills, 1994
- $13,700 to Minneapolis American Indian Center, for bridge fund to continue operations of East Metro Indian Child Welfare Program, 1994
- $12,000 to KEYA Public Radio, for membership development project, 1994
- $10,000 to Peta Wakan Tipi, Sacred Fire Lodge, for recovery program for chemically dependent American Indian women, 1994
- $10,000 to Junior Achievement of the Upper Midwest, for Native American Economic Initiative, providing economic education and work readiness skills for American Indian students, 1994
- $10,000 to Chamber of Commerce of Minnesota, American Indian, for internship and apprenticeship projects, 1994
- $10,000 to American Indian Services, for operations of chemical dependency halfway house and community service, 1994
- $20,000 to Little Hoop Community College, for computers for Head Start program, 1994
- $20,000 to Native American College Preparatory Center, to provide Native American youth with residential learning experience to prepare them better for college and university work, 1994
- $20,000 to North American Indian Fellowship Center, to develop Health and Human Service Coalition Project, 1994
- $20,000 to Opportunities Industrialization Center, American Indian, for operating support for Child Care Center, 1994
- $20,000 to White Earth Land Recovery Project, for Sustainable Communities Project to improve mamagement of agricultural, forest, energy and housing resources on White Earth Reservation, 1994
- $37,500 to Bad River Band of Lake Superior Tribe of Chippewa Indians, to build youth sports and culture center, 1994
- $29,000 to Saint Croix Tribal Council, to develop program to address domestic abuse, 1994
- $30,000 to Lac Courte Oreilles Tribal Government, for classroom construction for American Indian Allied Health Training Program, 1994
- $25,000 to Northern Community Radio, for All My Relations, weekly public radio program featuring Native American perspectives on a broad range of issues facing America, 1994
- $21,000 to Saint Cloud State University, for long-term, cooperative partnership between University and Native American community, 1994
- $24,000 to Hamline University, School of Law, to establish American Indian Research and Policy Institute, 1994
- $25,000 to Diocese of Eau Claire, Lac Courte Oreilles Institute on Alchol and Drug Abuse, to develop and operate cultural and family-based treatment program for young American Indians who may be addicted to alcohol or other drugs, 1994
- $40,000 to Red Cliff Band of Lake Superior Chippewas, to construct community health center, 1994
- $60,000 to BIHA Women in Action, for continued operations of On the Wings of an Eagle, youth crisis program and to establish shelter for young people on White Earth Reservation, 1994

1993

- $10,000 to American Indian Services, for operations of chemical dependency halfway house and community service program, 1993
- $10,000 to Independent School District No. 707, toward Ojibwe language and cultural enrichment program serving preschool Head Start students, 1993
- $10,000 to Indigenous Women's Network, for Headwaters Project, empowerment program for women in northern Minnesota, 1993
- $10,000 to Juel Fairbanks Chemical Dependency Services, toward remodeling and construction project, 1993
- $10,000 to Minnesota American Indian AIDS Task Force, for HIV/AIDS prevention and case management programs for Native Americans in Minnesota, 1993
- $10,000 to Native Arts Circle, for cultural enrichment program for young people in Saint Paul based on Native American arts, 1993
- $10,000 to Opportunities Industrialization Center, American Indian, to improve effectiveness of employment training, counseling and advocacy services for juvenile offenders through work of Professsional Sports Linkages, 1993
- $10,000 to Running Strong for American Indian

Youth, for continued activities of Great Lakes Anishinabe Youth Leadership Institute, 1993

$10,000 to White Earth Tribal Council, toward development of Women's Business Center, 1993

$10,000 to Women and Philanthropy, for conference for funders to increase awareness of opportunities for supporting Native projects and develop better strategies for interaction with Native people, 1993

$14,500 to Lac Courte Oreilles Ojibwa Public Broadcasting Corporation, WOJB-FM, for production of Drumsong, program on Native American music and community issues, 1993

$15,000 to Bemidji Area Indian Employment Council, Opportunities Industrialization Center, American Indian, for work orientation program, 1993

$15,000 to College of Saint Scholastica, for scholarships for students enrolled in Ojibwe bilingual education program, 1993

$15,000 to Devils Lake Sioux Tribe, for van to be used by preschool enrichment program, 1993

$15,000 to Safe Alternatives for Abused Families, to continue services in central North Dakota counties and Fort Totten Indian Reservation, 1993

$15,000 to Southwest State University, to establish American Indian Studies Program, 1993

$15,600 to BIHA Women in Action, for On the Wings of an Eagle program, which serves youth who are victims of abuse and living at White Earth, 1993

$17,500 to American Indian Health Care Association, for dental care services to Native American community, 1993

$20,000 to Minneapolis American Indian Center, to expand Indian Child Welfare program to Ramsey County, 1993

$20,000 to Native American Educational Services (NAES), for training program for workers involved in Indian child protection services in Twin Cities, 1993

$21,000 to KEYA Public Radio, for membership development project, 1993

$25,000 to Red Cliff Band of Lake Superior Chippewas, for Protect the Earth/Partners in Training and Education program, 1993

$25,000 to Devils Lake Sioux Tribe, Tribal Court, for expansion and improvements of Tribal Court building, 1993

$25,000 to Saint Cloud State University, toward further development of partnership between College of Education and Nay Ah Shing School which serves Mille Lacs Band of Ojibwe, 1993

$25,000 to Hamline University, School of Law, to establish American Indian Research and Policy Institute, 1993

$29,000 to Saint Croix Tribal Council, to develop and implement domestic abuse program, 1993

$50,000 to Diocese of Eau Claire, Lac Courte Oreilles Institute on Alcohol and Drug Abuse, to develop and operate cultural and family-based treatment program for American Indian young people who may be addicted to alcohol or other drugs, 1993

$50,000 to University of North Dakota, School of Law, to develop American Indian legal resource center, 1993

$50,000 to Minnesota Indian Primary Residential Treatment Center, to expand Thunderbird Halfway House, 1993

$40,000 to Wisconsin Child Care Improvement Project, to implement and revise culturally sensitive professional development and training program for Native American child care providers, 1993

$30,000 to Wisconsin Child Care Improvement Project, toward development of model child care provider training program that advances entry-level child care personnel and is culturally sensitive to Native American cultural experience, 1993

$37,500 to Bad River Band of Lake Superior Tribe of Chippewa Indians, to build youth sports and culture center, 1993

$32,000 to Red Cliff Band of Lake Superior Chippewas, to furnish new multi-purpose community center, 1993

$30,000 to Anishinabe Council of Job Developers, to start internship project for Native American youth in Saint Paul, 1993

$20,000 to Native American Television, for development of Native American television production organization, 1993

$60,000 to Pri-Ru-Ta Resource Conservation and Development Council, to develop fish hatchery on Red Cliff Indian Reservation, 1993

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Buckner Charitable Residuary Trust, H. W.

Address and Telephone:

c/o J.P. Morgan Services, Inc.
P. O. Box 8714
Wilmington, DE 19899-8714

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: Open

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 51 (1995)

AVERAGE GRANT: $10,000 to $55,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $66

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,188,245

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving for education and cultural organizations.

PURPOSES OF GRANTS:
Education, higher education; Environment, natural resources; Human services; Performing arts, music; Youth, services.

RESTRICTIONS ON GRANTS:
Giving is given mostly in New York, Masschusetts, and Rhode Island. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Advisory Committee: Elizabeth Buckner; Thomas W. Buckner; Walker G. Buckner, Jr.; Mary B. Shea.
Trustee: Morgan Guaranty Trust Co. of New York.

SAMPLE NATIVE AMERICAN GRANTS:

- $25,000 to Viola White Water Foundation for Indian Culture and Education, continuing support, 1996
- $25,000 to Viola White Water Foundation for Indian Culture and Education, 1995

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Buder Charitable Foundation, G. A., Jr. and Kathryn M.

Address and Telephone:
2110 Woodlot Park Drive
Chesterfield, MO 63017-5035

Contact Person: Mr. Fred Wade, Treasurer

BASIC INFORMATION

Gives to pre-selected organizations

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None
NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Open

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 115 (1997)

LARGEST GRANT: $225,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $839,043

GENERAL INFORMATION

PURPOSES OF GRANTS:
Higher education and Native Americans

RESTRICTIONS ON GRANTS:
Giving focused on Missouri. No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes to pre-selected organizations only.

BEST COPY AVAILABLE

OFFICERS AND DIRECTORS OR TRUSTEES: Fred Wade, Treasurer; John R. Barsanti; G.A. Buder IV; Kathryn M. Buder; Marshall O. Buder; Rev. Robert Dorhauer; Shanti K. Khinduka.

SAMPLE NATIVE AMERICAN GRANTS:

* * *

Bullitt Foundation

Address and Telephone:
1212 Minor Avenue
Seattle, WA 98101-2825
(206) 343-0807
Fax: (206) 343-0822

Contact Person: Mr. Denis Hayes, President, or Emory Bundy, Director

E-mail address: info@Bullitt.org
Web address: www.Bullitt.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Environment Program grant requests: August 1, December 1, and April 1.

BOARD MEETING DATES: February, June, and October.

NORMAL RESPONSE TIME: Twelve to fourteen weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 187 (1998)

AVERAGE GRANT: $15,000 to $40,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $3,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,000,000 Approx.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY: The main priority of giving is for the protection and restoration of the environment in the Pacific Northwest, including mountains, forests, rivers, wetlands, coastal areas, soils, fish, and wildlife.

PURPOSES OF GRANTS: Animals and wildlife, sanctuaries; Environment, energy and natural resources; Transportation. **Types of support**: Emergency funds, Employee matching gifts, Equipment, General and operating support, Matching funds, Program development.
RESTRICTIONS ON GRANTS: Support is limited to the Pacific Northwest. No grants to individuals, or for capital campaigns.

OFFICERS AND DIRECTORS OR TRUSTEES: Priscilla Bullitt Collins, Chairman; Katherine M. Bullitt, Vice-Chairman; Denis Hayes, President; David Buck, Secretary; Douglass A. Raff, Treasurer; Emory Bundy, Dir.; Dee Boersma; Harriet Bullitt; B. Gerald Johnson; Hubert G. Locke, Ph.D.; Tomoko Moriguchi-Matsuno; James Youngren.

SAMPLE NATIVE AMERICAN GRANTS:
- $40,000 to Portland State University- Columbial Pacific Institute: Provide NW tribes and others with analytic and technical services on regional energy and river conservation issues.
- $10,000 to Columbia River Inter-tribal Fish Comm. Mid-Columbia Haitat Conservation.
- $15,000 to First Nations Development Institute, Environmental outreach project.
- $20,000 to Sierra Legal Defense Fund (BC), to support EAGLE providing legal and educational support to First Nations in B.C.
- $10,000 to Nakima Center for Aboriginal Learning and Living, a Training progrm to empower Tlingit people to protect their traditional lands, forests and water.
- $10,000 to Earth Island Institute, to support Ecotourism project to preserve Makah heritage, educate tourists about the tribal culture and employ tribal members in culturally relevant jobs.
- $10,000 to Port Gamble Sklallam Tribe, for water-

shed stewardship project to protect and restore Port Gamble Bay watershed's threatened fish and shellfish resources, 1996
- $10,000 to Round River Conservation, to work with Heiltsuk indigenous people to assist them in maintaining their historical role as stewards of lands and waters of their traditional territory, 1996
- $20,000 to First Nations Development Institute, for technical assistance and funding to tribes located in Northwest for their sustainable development work, 1996
- $25,000 to Nanakila Institute, for project with Haisla First Nation people to protect Kowesas watershed by developing conservation management plan for Greater Kitlope ecosystem, 1996
- $10,000 to Columbia River Inter-Tribal Fish Commission, 1995
- $20,000 to First Nations Development Institute, to build and strengthen capacity and capabilities of reservation and Native community-based tribes, organizations and individuals in order to develop environmentally-friendly, community-driven initiatives to meet local economic needs, 1995
- $20,000 to Seventh Generation Fund for Indian Development, for Native American-Northwest Environmental Initiative, 1995
- $45,000 to Shoshone-Paiute Tribes of the Duck Valley, to preserve Owyhee Canyonlands in Southwest Idaho, 1995
- $20,000 to Earth Conservation Corps, to train Native American youth from tribes in Columbia River Basin in range of habitat restoration and life skills and engage them in critical habitat restoration projects on salmon runs and watersheds in vicinities of their tribes, 1994
- $25,000 to United Indians of All Tribes Foundation, Indian Cultural Center at Discovery Park, for production of videos, "Spirit of the Cedar Tree" and "The Salmon People," to be aired on PBS and distributed to schools and libraries, 1994
- $30,000 to American Oceans Campaign, to develop stream corridor guidelines and address other related issues in Stillaguamish Watershed in collaboration with Tulalip Tribes, 1994
- $20,000 to Seventh Generation Fund for Indian Development, for environmental justice program, 1993
- $75,000 to Environmental Defense Fund, for Environmental Justice program for Warm Springs Tribe, 1993

* * * * *

Buril Foundation, Robert and Dolores

Address and Telephone:
4800 Norwest Center
Minneapolis, MN 55402

Contact Person: Mr. Herman J. Ratelle

E-mail address: Rateele H@moss-barnett.com

BASIC INFORMATION

Gives to pre-selected organizations

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT:
Letter or fax addressed to Herman J. Ratelle, President.

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: September

BOARD MEETING DATES:
Annually in December.

FINANCIAL INFORMATION

AVERAGE GRANT: $10,000

LARGEST GRANT: $25,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $225,000 (1998)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Economically disadvantaged; Education, higher education; Human services; Medical research; Native Americans; Roman Catholic organizations and churches. **Types of support**: Capital Campaigns.

RESTRICTIONS ON GRANTS:
Giving primarily in Minnesota and South Dakota. No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes to pre-selected organizations only.

OFFICERS AND DIRECTORS OR TRUSTEES:

Herman J. Ratelle, President; Edward J. Blomme, Secretary; Herman J. Ratelle, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Bush Charitable Foundation, Inc., Edyth

Address and Telephone:
199 E. Welbourne Avenue
P. O. Box 1967
Winter Park, FL 32790-1967
(407) 647-4322 or (888) 647-4322
Fax: (407) 647-7716

Contact Person:
Mr. David A. Odahowski, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Two weeks after Board meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 30-40 (1999)

AVERAGE GRANT: $500 to $250,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,625,443

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for charitable, educational, health service organizations, the elderly, youth services, the handicapped, and nationally recognized quality arts or cultural educational programs. A limited number of investment loans are given for construction, land purchase, emergency or similar purposes

PURPOSES OF GRANTS:
Aging; Arts; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education, higher education; Health care; Homeless; Hospitals (general); Human services; Native Americans; Nonprofit management; Philanthropy and voluntarism; Women; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Consulting services, Continuing support, Emergency funds, Equipment, Land acquisition, Matching funds, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving mostly in Florida in the counties of Orange, Seminole, Osceola and Lake. No support for alcohol or drug abuse prevention/treatment projects or organizations, religious facilities or functions, primarily (50 percent or more) tax-supported institutions, advocacy organizations, foreign organizations, and, generally, for cultural programs. No grants to individuals, for scholarships or individual research projects, endowments, fellowships, travel, routine operating expenses, annual campaigns, deficit financing.

HOW TO APPLY:
Outline required for applications; see Policy Statement before applying. Application guidelines available upon request.

OFFICERS AND DIRECTORS OR TRUSTEES:
H. Clifford Lee, Chairman; Mary Gretchen Belloff, Vice-Chairman; David A. Odahowski, President and C.E.O.; Michael R. Cross, Vice-President, Finance, and Treasurer; Deborah J. Hessler, Corp. Secretary and Program Associate; Frederick M. Belloff; Gerald F. Hilbrich; Herbert W. Holm; Robert E. Waggoner; John Lord.

SAMPLE NATIVE AMERICAN GRANTS:

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Bush Foundation

Address and Telephone:
E-900 First National Bank Building
332 Minnesota Street
St. Paul, MN 55101
(657) 227-0891

Contact Person: Ms. Anita Pampusch, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: November 1, March 1, and July 1.

BOARD MEETING DATES: March, July, and November.

NORMAL RESPONSE TIME: Ten days after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 266 (1996)

AVERAGE GRANT: $25,000 to $50,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $3,684

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $15,028,504

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given mostly for education, arts and humanities, delivery of health care, leadership development, opportunities for minorities, women and girls. Also supports the following programs: Bush Leadership Fellow Program in Minnesota, North Dakota, South Dakota and western Wisconsin; the Bush Artist Fellowship Program in Minnesota, North Dakota, and South Dakota; and the Bush Medical Fellows Program in Minnesota, North Dakota and South Dakota.

PURPOSES OF GRANTS:
Arts; Education: higher education; Health care; Human services; Humanities; Leadership development; Literature; Media and communications; Minorities; Museums; Performing arts, music; Visual arts; Women; Youth development, services. **Types of support**: Building and renovation, Capital campaigns, Endowment funds, Fellowships, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for private foundations. No grants to individuals (except for fellowships), or for research in biomedical and health sciences. Generally, no grants for continuing operating support, construction of hospitals or medical facilities, church sanctuaries, individual day care centers, municipal buildings, or buildings in public colleges and universities, for covering operating deficits or to retire mortgages and other debts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ann Wynia, Chairman; Frank B. Wilderson, Jr., 1st Vice-Chairman; Anita M. Pampusch, President; Shirley M. Clark, Second Vice Chairperson; W. Richard West, Secretary; Ivy S. Bernhardson, Treasurer; Briggs & Morgan Designee, General Counsel; Sharon Sayles Belton; Merlin E. Dewing; Thomas E. Holloran; Richard D. McFarland; Diana E. Murphy; William P. Pierskalla; Kennon V. Rothchild; Gordon M. Sprenger; Kathryn H. Tunheim; C. Angus Wurtele.

SAMPLE NATIVE AMERICAN GRANTS:
1999
- $450,000 to Collaboration for the Advancement of College Teaching and learning, for program support, 1999
- $300,000 to Greater Minneapolis Council of Churches, toward a $3.5 million "Welfare to Work" capital campaign, 1999
- $37,000 to Hamline University, for additional planning to provide higher educational opportunities for Indians in the Twin Cities, 1999
- $90,000 to Little Big Horn College, to improve faculty credentials and communication and cultural awareness skills, 1999
- $13,810 to Little Hoop Community College, to plan a curriculum reform program that will increase the

use of educational technology throughout the curriculum, 1999

- $110,000 to Minnesota American Indian AIDS Task Force, for a feasibility study for the Native American Arts Complex ($40,000) and to support the Ogitchidag Peer Education Program ($70,000), 1999
- $335,000 to Minnesota Private College Research Foundation, for Project JSTOR, to increase electronic access to and use of scholarly journals by regional colleges and universities, 1999
- $28,500 to Minnesota Private College Research Foundation, to support participation of faculty from historically black and accredited tribal colleges in collaboration activities, 1999
- $27,300 to Sicangu Enterprise Center, to establish a Homebuyers Education and Counseling program, 1999
- $15,000 to Sinte Gleska University, to plan a program to improve assessment of student learning and retention of students, 1999
- $15,000 to Turtle Mountain Community College, to plan to add more reading, American Indian culture, and leadership training to the College's curriculum, 1999

1998

- $10,000 to Native Arts Circle, for operating support, 1998
- $300,000 to Oglala Lakota College, to construct instructional center in Rapid City, 1998
- $35,000 to Charles Hall Youth Services, for operating support, 1998
- $40,000 to American Indian Services, for cultural arts program, 1998
- $71,975 to Cheyenne River Youth Project, for matching grant toward construction of youth center, 1998
- $75,000 to American Indian Housing Corporation, for American Indian Urban Higher Education Project, 1998
- $75,000 to Seventh Generation Media Service, for operating support for KLND Communications Project, 1998
- $100,000 to White Earth Land Recovery Project, to develop Ojibwe language and cultural education department, 1998
- $25,000 to Aniishinabe Center, to build program capacity for children's projects, 1998
- $300,000 to Turtle Mountain Community College, for construction of new campus, 1998
- $90,000 to Native American Community Board, Native American Women's Health Education Resource Center, for additional support for Native American Young Peoples Wellness program, 1998
- $130,000 to Minneapolis American Indian Center, for telecommunications technology project, 1998

1997

- $100,000 to Sitting Bull College, for Native American Children and Family Services, 1997
- $15,000 to Miikana Bimaadiziwin, for leadership development program for Native-American youth, 1997
- $20,000 to Lake Traverse Youth Services, for organization development plan, 1997
- $50,000 to Bois Forte Reservation Tribal Council, to construct cultural heritage center, 1997
- $50,000 to Children's Home Society of South Dakota, Abbott House, to renovate building for residential treatment program and school for children on Crow Creek Sioux Reservation, 1997
- $58,478 to Upper Sioux Indian Community, to develop law library, 1997
- $64,380 to Little Flower Freedom Center, for emergency operating support, 1997
- $65,000 to Minnesota American Indian AIDS Task Force, to construct community center for Native Americans with AIDS, 1997
- $81,809 to American Indian Housing Corporation, for American Indian Urban Higher Education Initiatives, 1997
- $829,327 to South Dakota Department of Social Services, for first-year statewide infant and toddler training program for child care workers, 1997
- $87,600 to Little Hoop Community College, to repair roof, 1997
- $60,000 to Native American Women's Health Education Resource Center, for health and wellness program for teens, 1997
- $235,000 to Little Earth Residents Association, to buy and renovate educational center for young children and their parents, 1997
- $110,000 to Northern Plains Intertribal Court of Appeals, to develop computerized law library, 1997
- $50,000 to Lac Courte Oreilles Ojibwa Community College, for faculty development, 1997
- $70,000 to Greater Minneapolis Council of Churches, Division of Indian Work, to implement employment and self-sufficiency program for American Indians, 1997
- $75,000 to Minneapolis American Indian Center, for replication activities of Ginew/Golden Eagle program for American Indian youths, 1997
- $155,000 to Opportunities Industrialization Center, American Indian, for new welfare-to-work American Indian Opportunities Industrialization Center Employment Transitions Program, 1997
- $75,000 to Sisseton-Wahpeton Community College,

for faculty development, 1997
- $80,000 to Peta Wakan Tipi, for employment program for Native Americans, 1997

1996
- $10,000 to Native Arts Circle, for long-range planning, 1996
- $15,000 to Native Arts Circle, for operating support, 1996
- $25,000 to Indian Child Welfare Law Center, for continued operating support, 1996
- $25,500 to Chamber of Commerce of Minnesota, American Indian, to develop organization, 1996
- $250,000 to Oglala Lakota College, to construct and equip new library, 1996
- $40,000 to American Indian Services, for cultural arts programs, 1996
- $50,000 to American Indian Housing Corporation, to renovate building for AIHC services, 1996
- $68,315 to University of Minnesota, to design faculty development program for tribal colleges, 1996
- $75,873 to Sitting Bull College, North Dakota Indian Affairs Commission, toward Native American Children and Family Services Training Institute, 1996
- $75,873 to Standing Rock Community College, North Dakota Indian Affairs Commission, toward Native American Children and Family Services Training Institute, 1996
- $47,500 to Wellspring, to establish family-based counseling services on Pine Ridge Indian Reservation, 1996
- $30,000 to Children of the Lakes Child Care Center, to establish Anishinabe Native American Center, 1996
- $120,000 to Navajo Community College, for final grant for faculty development program, 1996
- $120,000 to Oglala Lakota College, for faculty development program, 1996
- $120,000 to Salish Kootenai College, for faculty development program, 1996
- $120,000 to Salish Kootenai Community College, for faculty development program, 1996
- $282,900 to American Indian Science and Engineering Society (AISES), toward Mathematics Equity Project, 1996
- $580,710 to University of Minnesota Foundation, toward evaluation of Pathways to Educational Partnerships program, Native American outreach program, 1996
- $75,000 to Blackfeet Community College, for faculty development program, 1996
- $75,000 to Fort Peck Community College, for faculty development program, 1996
- $75,000 to Sitting Bull College, for faculty development, 1996
- $75,000 to Standing Rock Community College, for faculty development, 1996
- $90,000 to United Tribes Technical College, for final grant to continue faculty development program, 1996
- $135,000 to Native American Advocacy Project, to develop unified mental health code for reservations, 1996
- $75,000 to Fort Belknap Community College, for faculty development, 1995
- $75,000 to Little Hoop Community College, toward continuation of faculty development program, 1995
- $75,000 to Northwest Indian College Foundation, for faculty development, 1995
- $10,000 to Blackfeet Community College, for faculty development, 1995
- $10,000 to Elaine M. Stately Peacemaker Center, for roof repairs, 1995
- $10,000 to Fort Belknap Community College, toward faculty development planning grant, 1995
- $10,000 to Northwest Indian College Foundation, for faculty development planning grant, 1995
- $15,772 to Salish Kootenai College, for faculty development planning and to investigate potential for tribal college collaboration, 1995
- $180,000 to Lakota Fund, toward constructing Lakota Business Center, 1995
- $200,000 to Upper Midwest American Indian Center, for capital campaign, 1995
- $25,000 to Lac Courte Oreilles Ojibwa Community College, for faculty development program, 1995
- $28,957 to Minneapolis American Indian Center, toward Healthy Nations Project, 1995
- $40,800 to Bois Forte Reservation Tribal Council, toward construction of food distribution warehouse, 1995
- $80,000 to Ain Dah Yung Our Home Shelter, toward capital project, 1995
- $175,050 to Seventh Generation Media Service, toward establishing new station on Standing Rock Reservation, 1995
- $166,737 to Resource, for computer employment training program for Native Americans and other persons of color, 1995
- $25,333 to Parshall Resource Center, toward Fetal Alcohol Syndrome prevention program for residents of Fort Berthold Reservation, 1995
- $37,092 to Rapid City Fine Arts Council, for programs for Native Americans living in and near Rapid City, 1995
- $72,000 to Lady Slipper Designs, to establish new

division for product development, 1995

- $85,000 to Opportunities Industrialization Center, American Indian, toward final grant for employing student development director and/or student counselor, 1995
- $120,000 to Sinte Gleska University, for faculty development, 1995
- $145,000 to PACER Center, to increase services to Native American families with children with emotional and behavioral problems, 1995

1994

- $10,000 to Stonechild Community College, for faculty development planning grant, 1994
- $11,400 to Lakota Fund, toward planning for new office and training center, 1994
- $35,000 to American Indian Health Care Association, to purchase and renovate clinic building, 1994
- $35,000 to Minnesota Indian Primary Residential Treatment Center, toward capital grant to renovate halfway house for men and women in Duluth, 1994
- $35,392 to Crow Creek Sioux Tribe, Crow Creek High School, to help single parents complete their high school educations, 1994
- $46,000 to Northern Plains Intertribal Court of Appeals, toward planning law library, 1994
- $51,626 to Yankton Sioux Tribe, to establish tribal court library, 1994
- $55,315 to Standing Rock Community College, for telecommunications project, 1994
- $55,650 to Standing Rock Sioux Tribe, Lake Oahe Group Home for Native American Children, for renovation of group home, 1994
- $62,053 to Mille Lacs Band of Chippewa Indians, for books for school library, 1994
- $75,000 to Abbott House, toward renovation of new location, 1994
- $95,617 to White Earth Tribal Council, Circle of Life School, to purchase library books and equipment, 1994
- $99,550 to Bois Forte Reservation Tribal Council, to expand law library, 1994
- $120,000 to Alaska Public Radio Network, Indigenous Broadcast Center, to train Indian people in the Dakotas working at public radio stations, 1994
- $40,000 to Peta Wakan Tipi, Sacred Fire Lodge, for transitional housing program for homeless Native American men and women, 1994
- $174,410 to Northern Plains Intertribal Court of Appeals, to establish computerized law library, 1994
- $50,000 to Fort Peck Community College, to continue faculty development program, 1994
- $83,980 to Sinte Gleska University, for library automation project, 1994
- $242,159 to South Dakota State University, College of Education and Counseling, to train administrators for Native American Schools, 1994
- $471,688 to University of North Dakota, Northern Plains Tribal Judicial Institute, for tribal court training program, 1994
- $60,000 to Big Brothers of the Black Hills, to expand Youth at Risk program, 1994
- $60,000 to Earthstar Project, for mental health programs for Indians, 1994
- $75,000 to Deganawidah-Quetzalcoatl University, for faculty development program, 1994
- $75,000 to Fort Berthold Community College, for faculty development program, 1994
- $75,000 to Little Big Horn College, for faculty development program, 1994
- $75,000 to Nebraska Indian Community College, for faculty development program, 1994
- $75,000 to Turtle Mountain Community College, for faculty development program, 1994

1993

- $10,000 to Lac Courte Oreilles Ojibwa Community College, for planning grant for faculty development, 1993
- $10,000 to Nebraska Indian Community College, for faculty development planning grant, 1993
- $10,000 to Turtle Mountain Community College, for faculty development planning grant, 1993
- $100,715 to Standing Rock Sioux Tribe, to remodel Standing Rock Youth Ranch building, 1993
- $101,831 to Prairie Island Indian Community, Prairie Island Mdewakanton Dakota Tribal Court, to develop tribal court law library, 1993
- $113,299 to Flandreau Santee Sioux Tribe, to expand new library, 1993
- $116,372 to Cheyenne River Sioux Tribe, to establish tribal law library, 1993
- $14,226 to Sinte Gleska University, for equipment for law research library, 1993
- $200,000 to Greater Minneapolis Council of Churches, Division of Indian Work, toward construction of new building, 1993
- $25,000 to Fort Peck Community College, for faculty development program, 1993
- $39,605 to Little Flower Freedom Center, for capital project, 1993
- $42,500 to American Indian Business Development Corporation, for planning grant, 1993
- $92,690 to Lower Brule Sioux Tribe, to establish law library, 1993
- $75,000 to Native Arts Circle, toward program sup-

port, 1993

- $238,329 to Porcupine Clinic Health Board, to expand services on Pine Ridge Indian Reservation, 1993
- $100,000 to Indian Child Welfare Law Center, to start program of legal and social services, 1993
- $163,873 to American Indian Housing Corporation, for additional start-up support, 1993
- $281,405 to Northwest Technical College, to strengthen Bemidji Indian Opportunities Industrialization Center, 1993
- $60,000 to Better Homes Foundation, Minnesota Indian Women's Resource Center, toward program for homeless Indian women and children, 1993
- $75,000 to Standing Rock Community College, for faculty development program, 1993
- $90,000 to Oglala Lakota College, for faculty development program, 1993

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Bush Foundation for Family Literacy, Barbara

Address and Telephone:
1112 16th Street NW, Suite 340
Washington, DC 20036
(202) 955-6183

To be put on the mailing list contact:
Ms. Deborah Liggett

E-mail address: sooc@erols.com

Website address:
www.barbarabushfoundation.com/nga.html

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Early July

PREFERRED METHOD OF CONTACT:
E-mail or phone

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: September (exact date changes every year).

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 10 - 13

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The goal of the National grant program is to develop and expand family literacy efforts nationwide, and to break the intergenerational cycle of illiteracy by supporting the development of literacy programs that build families of readers.

HOW TO APPLY:
Contact our office for a copy of our current grant application and guidelines packet.

SAMPLE NATIVE AMERICAN GRANTS:

- $30,000 to the Native Americans for Community Action, Flagstaff Family and Schools Together, 1997.
- Southern Ute Community Action Program, Inc., Ignacio: La Plata Family Literacy Coalition
- $19,780 to the Denver Indian Center: Old Wisdom, New Knowledge, 1996.
- Mt. Pleasant Area Volunteers: Saginaw Chippewa Indian Tribe, Intergenerational Literacy Project.
- $30,000 to the Seattle Indian Center: Seattle Indian Center Family Literacy Project, 1994.

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Cadeaux, Inc.

Address and Telephone:
1120 Empire Central Place, Suite 200
Dallas, TX 75247

Contact Person: Ms. Lillian Moore, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $64,725 (1995)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Child development, education, services; Education; General charitable giving; Health organizations; Native Americans. **Types of support**: General and operating support.

RESTRICTIONS ON GRANTS:
Giving primarily in Dallas, TX.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lillian G. Moore, President; M. E. Moore, Jr., Vice-President; Doris Diffee, Secretary

SAMPLE NATIVE AMERICAN GRANTS:

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California Community Foundation

Address and Telephone:
606 South Olive Street, Suite 2400
Los Angeles, CA 90014
(213) 413-4042
Fax: (213) 383-2046

Contact Person: Senior Program Secretary

Web address: www.calfund.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Request for application form.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: We no longer have a deadline and we have new funding priorities: See Guidelines.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Five months after application received.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $40,867,398 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given addressing the field of arts and culture, community education, health and medicine, children and youth, community development, and the environment. To be eligible for funding, an applicant must be:

- A nonprofit agency with tax-exempt status under Section 501 (C) (3) of the Internal Revenue code and not classified as a private foundation;
- Located within and primarily serving residents of Los Angeles County; and
- Operated and organized so that it does not discriminate in the hiring of staff or the provision of services on the basis of race, religion, gender, sexual orientation, age, national origin, or disability.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Children and youth, services; Civil rights, race and inter-group relations; Community development; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education; Gays and lesbians; Health care; Homeless; Housing and shelter, development; Immigrants and refugees; Native Americans; Public affairs; Women; Youth, services. **Types of support**: Emergency funds, Matching funds, Program development, Program-related investments and loans, Seed money, Technical assistance.

The California Community Foundation is a community of donors, with hundreds of funds designated to meet the needs of Southern Californians, while fulfilling the donors' charitable dreams. Our mission is to encourage private giving, strengthen service providers and improve the condition for the people of Los Angeles County. (Please note: The California Community Foundation makes grants only to nonprofit organizations that serve the Greater Los Angeles Region)

The California Community Foundation is committed to:

- Achieving the highest degree of openness and accessibility in grantmaking and donor relations;
- Meeting the strongest ethical standards;
- Building a strong community that reflects Los Angeles County's rich ethnic, racial and cultural diversity.

Through its funding initiative "Nurturing Neighborhoods/Building Community," the California Community Foundation addresses the essential elements to maintaining healthy and independent lives for vulnerable and disadvantaged populations in Los Angeles, particularly those who face barriers and discrimination due to language, economics, culture, or sexual orientation. The community foundation recognizes that all aspects of a person's life are linked to their community-including personal health, economic stability, living conditions, and learning opportunities. Our intention is to fund programs that can make a permanent difference in the lives of the people they serve.

Crucial to meeting the community foundation's goals is the understanding that Los Angeles County is a diverse community comprised of many cultures. The California Community Foundation is committed to creating one harmonious community, and supporting programs which will not only strengthen individuals and neighborhoods, but the relationships between them.

The primary goals of the California Community Foundation are to build self-reliance among individuals and their communities through four main strategies listed below in the description of our program areas.

RESTRICTIONS ON GRANTS:
Giving limited to the greater Los Angeles County, CA, area. No support for sectarian purposes. No grants for building funds, annual campaigns, equipment, endowment funds, debt reduction, operating budgets, scholarships, fellowships, films, conferences, dinners, and special events.

In any program area, we generally will not consider grants for the following:

- Annual campaigns
- Sponsoring conferences or special events
- Endowments
- Existing obligations, or to replenish other resources used to pay for such expenses
- Equipment, unless it is an integral part of an eligible project
- Individuals (except through the Brody and Getty arts funds)
- Sectarian purposes (i.e., programs that promote or require a religious doctrine)
- Re-granting programs that would grant our dollars to others

HOW TO APPLY:
There are a few different means by which you can receive an application form. You can call our office and request that one be mailed to you. Your application can be submitted on the form provided, or you can recreate the form on a typewriter, computer or word processor using the same spacing. You can also download a form from our website, www.calfund.org, where you'll find software that will enable you to fill out your application on your computer and then print it out for submission to us. Please use readable type (at least 10 point), and do not fax or e-mail your application. Submit one copy of your complete application with all the requested attachments. (These are listed at the bottom of page one of the application form.)

Send your completed application and attachments to the attention of our Senior Program Secretary. We accept applications year-round, and acknowledge all applications. All eligible applications are reviewed by a program officer, and recommendations are made to the Board of Governors on a quarterly basis. Notifications about grant awards are make only after the Board of Governors has reviewed staff recommendations. Please allow plenty of time for your review before your project is due to start.

While we generally do not meet with agencies before receiving an application, you are encouraged to call us for clarification about our funding priorities or your proposed program's eligibility. However, because we receive more requests that we have dollars, it is impossible to let you know about the likelihood of funding until we have reviewed your written proposal along with others in progress. We also suggest that you send your request to several other prospective funding sources, increasing the possibilities for support.

To simplify the grant process, please:

- Don't fax your application: *Faxed applications will not be accepted.*
- Don't attach materials other than those requested.
- Don't exceed the amount of space provided for each question.
- Don't use binders or covers; they are always removed to ease the filing process.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jack Shakely, President; Joe Lumarda, Vice-President Development and Communications; Judith A. Spiegel, Vice-President, Programs.
Board of Governors: David A. Peters, President and Chairman; Virgil P. Roberts, Vice Chairman; Linda Griego; Nini Moore Horn; Paul C. Hudson; Vilma S. Martinez; Carl N. McKinzie; Olivia E. Mitchell; William F. Podlich; John C. Siciliano; Jean French Smith; Andrea Van de Kamp; Bruce Corwin; Dorothy Avila Courtney; Richard M. Ferry; Jane G. Pisano; Robert Segal.

SAMPLE NATIVE AMERICAN GRANTS:

- $30,633 to Southern California Indian Center, for salaries of in-home counselors to improve health care, safety and nutrition for low-income families, 1997
- $23,682 to United Indian Involvement, for leadership training for Indian youth in team building, effective interpersonal relations, public speaking and conflict management, 1995
- $25,000 to Southern California Rehabilitation Services, toward start-up of American Indian All Nations Advocacy Center for case management and job development services to Native Americans with disabilities, 1995
- $15,000 to Southern California Indian Center, toward relocating and re-equipping Van Nuys office, 1994

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California Endowment

Address and Telephone:
21650 Oxnard Street, Suite 1200
Woodland Hills, CA 91367
(800) 449-4149 or (818) 703-3311, Ext. 234
Fax: (818) 703-4193

Contact Person:
Ms. Rebecca Martin, Grants Manager
E-mail address: bmartin@calendow.org

Web address: http://www.calendow.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Three to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 290 (1998)

LARGEST GRANT: $5,318,881

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $101,184,600

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
To make affordable, quality health care available to the needy and undeserved people in California.

PURPOSES OF GRANTS:
AIDS; Child development, services; Community development; Crime and violence prevention; Dental care; Disabled; Health care, clinics and centers; Health care, rural areas, support services; Health organizations; Housing and shelter, services; Nutrition; Public health; Reproductive health; Welfare policy and reform. **Types of support**: Building and renovation, Conferences and seminars, Continuing support, Employee matching gifts, Equipment, General and operating support, Matching and challenge support, Program development, Program evaluation.

RESTRICTIONS ON GRANTS: Gives only in California. No grants to individuals.
HOW TO APPLY:
Strategic planning to be completed. Unsolicited applications not considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
Leroy T. Barnes, Jr., Chairman; Stewart Kwoh, Vice-Chairman; Steven Uranga McKane, President and C.E.O.; Marilyn Aguirre-Molina, Vice-President, Prog. Investments; Calvin Freeman, Vice-President, Strategic Resources; Katherine L. Saigeon, Vice-President, Finance and Admin. and C.F.O.; Richard Ruvelson, Treasurer and Director., Finance.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to Central Valley Indian Health, for outreach, intervention and education for rural Native American women and girls, 1997
- $185,500 to United Indian Health Services, for Health Village Facility Development Project, multifaceted capital development initiative for tribally operated comprehensive health facility providing health care services which reflect traditions and cultures of indigenous Indian population of California, 1997
- $200,000 to Central Valley Indian Health, for second payment of grant for outreach, intervention and education for rural Native American women and girls, 1997
- $301,116 to California Rural Indian Health Board, to implement statewide training model for rural American Indian organizations regarding children's health issues, resulting in statewide strategic plan, 1997
- $425,370 to Toiyabe Indian Health Project, to establish Toiyabe Indian Hemodialysis Facility to provide life-sustaining services to medically underserved populations of Inyo and Mono Counties, 1997
- $44,413 to San Diego American Indian Health Center, for development of business plan for co-location of San Diego American Health Center and Indian Human Resource Center to provide increased access to health and human services for San Diego County's low-income urban American Indians, 1997

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California Wellness Foundation

Address and Telephone:

6320 Canoga Avenue, Suite 1700
Woodland Hills, CA 91367-7111
(818) 593-6600
Fax: (818) 593-6614
Contact Person:
Ms. Joan Hurley, Grants Administrator

Web address: www.tcwf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Three to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 357 (FY 1998-1999)

AVERAGE GRANT: $1,00,000

LARGEST GRANT: $1,675,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $45,387,763

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission of The California Wellness Foundation is to improve the health of the people of California by making grants for health promotion, wellness education and disease prevention. Guided by our mission, we pursue the following goals through our grantmaking:

- To improve the quality and accessibility of health promotion and disease prevention programs and services for a culturally diverse cross section of California's children, youth and families.

- To encourage integration of health promotion and disease prevention activities into the delivery of health and human services.
- To increase the availability of work-related health promotion activities for California workers and their families.
- To encourage the development of public policies that support health promotion and disease prevention.

PURPOSES OF GRANTS:
Community Health, Population Health Improvement, Teenage Pregnancy Prevention, Violence Prevention, and Work and Health. **Types of support**: Core operating support, conferences and seminars, and program development.

RESTRICTIONS ON GRANTS:
Giving is limited to California and national organizations that provide services in California. No support for religious or sectarian organizations. No grants to individuals, annual fund drives, building campaigns, major equipment, and biomedical research.

HOW TO APPLY:
To present The California Wellness Foundation with an idea for a general grant or special project, an organization should first write a one-to-two-page letter of interest, which summarizes the proposed project, its leadership, the organization(s) involved, the region and population(s) served, the project duration and the total funds requested. No application form is needed, and formal proposals are not accepted at this preliminary stage.

Foundation staff will review letters of interest on an on-going basis and notify prospective applicants of the results normally within three to four months. Those encouraged to submit a proposal will receive further guidance at that time.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ezra C. Davidson, M.D., Chairman; Gary Yates, President and C.E.O.; Tom David, Exec.Vice-President, Progs.; Margaret W. Minnich, Compt.; Earl G. Mink; Kenneth W. Kizer, M.D., M.P.H.; Stewart Kwoh, J.D.; Hon. Alice A. Lytle; Luz Vega Marquis; Barbara Marshall; Douglas A. Patino, Ph.D.; Peggy Saika.

SAMPLE NATIVE AMERICAN GRANTS:

- $1,050,000 to Northern Circle Indian Housing Authority, to implement community-based environmental improvements to enhance community health, 1999
- $100,000 to Indian Dispute Resolution Services, Inc., to support a violence prevention project for indigenous youth in rural and urban American Indian communities in California, 1999
- $100,000 to Southern California Indian Center, to improve health, safety and nutrition services for Native American children and families in Los Angeles and Orange Counties, 1998
- $60,000 to Sonoma County Indian Health Project, Inc., to increase access to optometry services for Native Americans in Sonoma County, 1998
- $100,00 to American Indian Child Resource Center, for core operating support of an adolescent pregnancy prevention program for Native American youth in the San Francisco Bay Area, 1998
- $125,000 to Northern Circle Indian Housing Authority, for planning process for youth-focused wellness village in Ukiah, as part of Community Action Program of Children and Youth Community Health Initiative, 1997
- $525,000 to Karuk Tribe of California, to implement Computers in our Future program and increase access to computer technology and training for youth, young adults and low-income residents in Happy Camp, 1997
- $100,000 to Escondido Community Clinic, for community-based nutrition and physical fitness program for reservation-based American Indian youth and their families in rural North Inland San Diego County, 1996
- $115,000 to Indian Dispute Resolution Services, for Indian Youth Leadership and Violence Prevention project focused on indigenous youth from rural California Indian Native communities, 1996
- $10,000 to Southern California Indian Center, for American Indian Wellness Project to improve health of families by encouraging use of health care services and by teaching child safety, nutrition and parenting skills, 1996

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Carbonel Foundation

Address and Telephone:
c/o The Tides Foundation
1388 Sutter Street, 10th Floor
San Francisco, CA 94109
(415) 771-4308

Contact Person: Ms. Jacqueline Schad

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Semiannually

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:
N/A

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,094,243 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is limited to projects for families in crisis.

PURPOSES OF GRANTS:
Economically disadvantaged; Family services; Human services; Minorities; *Native Americans*; Public affairs; Women. **Types of support**: General and operating support.

RESTRICTIONS ON GRANTS:
No grants to individuals, or for research.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: C. Sims Farr, Vice-President

SAMPLE NATIVE AMERICAN GRANTS:

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Carnegie Corporation of New York

Address and Telephone:

437 Madison Avenue
New York, NY 10022
(212) 371-3200
Fax (212) 754-4073
Contact Person:
Ms. Dorothy Wills Knapp, Secretary

Web address: www.carnegie.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: November, February, April and August.

BOARD MEETING DATES: January, April, June and October.

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 386 (1996)

AVERAGE GRANT: $25,000 to $125,000
LARGEST GRANT: $2,510,320

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $54,741,362

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The advancement and diffusion of knowledge and understanding among the peoples of the U.S. and of certain countries that are or have been members of the British Overseas Commonwealth. The foundation's current program goals are as follows:
1) Education and healthy development of children and youth, including early childhood health and

development, early adolescence educational achievement and health, science education, and education reform.
2) Strengthening human resources in developing countries.
3) Preventing deadly conflict which seeks to avoid catastrophic conflict within and among nations."

PURPOSES OF GRANTS:
Child development, education and services; Children and youth, services; Civil rights; Crime and violence prevention, gun control; Economically disadvantaged; Education, secondary school and education; Health care and organizations; Human services; International affairs; Minorities; Native Americans; Public policy, research; Science; Telecommunications, message services; Women, centers and services; Youth, services. **Types of support**: Conferences and seminars, Continuing support, Curriculum development, Program development, Publication, Research, Seed money.

RESTRICTIONS ON GRANTS:
Support is given mainly in the United States. Some grants are given in commonwealth Sub-Saharan Africa, South Africa, and the Caribbean. No support for facilities of educational or human services institutions. No grants for scholarships, fellowships, travel, basic operating expenses or endowments; no program-related investments.

OFFICERS AND DIRECTORS OR TRUSTEES:
Hon. Thomas H. Kean, Chairman; James P. Comer, Vice-Chairman; Vartan Gregorian, President; Barbara D. Finberg, Exec. Vice-President and Prog. Chairman, Special Projects; Dorothy Wills Knapp, Secretary; Cynthia E. Merrill, Assoc. Secretary; Jeanmarie C. Grisi, Treasurer
SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to National Indian School Board Association, to plan further reforms in Indian schools, 1997
- $300,000 to First Nations Development Institute, toward funding collaborative for Native American economic development, 1995
- $300,000 to Native American Rights Fund, toward legal support of Native American education rights, 1995
- $300,000 to Native American Rights Fund, for legal support of Native American education rights, 1993

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Carolan Foundation, Inc., Tina and Richard V.

Address and Telephone:
88 East Main Street., Suite 507
Mendham, NJ 07945

Contact Person:
Mr. Richard C. Carolan, Vice-President

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

BOARD MEETING DATES: Open

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 15 (1995)

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,580

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $369,297

GENERAL INFORMATION

PURPOSES OF GRANTS:
Cancer; Elementary and secondary education; Food services; Health organizations; Historic preservation and historical societies; Medical research; *Native Americans*; Religion. **Types of support**: Emergency funds, Matching funds, Program development, Research.

RESTRICTIONS ON GRANTS:
Applications not accepted. No grants to individuals.

HOW TO APPLY:
Contributes only to pre-selected organizations. Unsolicited requests for funds not considered or

acknowledged.
OFFICERS AND BOARD MEMBERS:
Richard V. Carolan, President; Richard C. Carolan, Vice-President; Kimberly M. Carolan-Faga, Vice-President; Tina Carolan, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

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Carolyn Foundation

Address and Telephone:
4800 US Bank Place
Minneapolis, MN 55402
(612) 339-7101
Fax: (612) 338-2084

Contact Person: Ms. Carol J. Fetzer, Secretary

E-mail address: carolyn@winternet.com

BASIC INFORMATION

APPLICATION FORM USED: Optional

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal no more than six pages excluding other required documentation.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: January 31 and July 31.
BOARD MEETING DATES: June and December.

NORMAL RESPONSE TIME: June and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 90 (1997)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,197,910

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants focus on areas that include education, culture, health and welfare, including child welfare, the environment, women, and the disadvantaged.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Economically disadvantaged; Education; Environment; Health care; Human services; Women, centers and services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Curriculum development, Endowments, Equipment, General and operating support, Land acquisition, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly to the metropolitan areas of New Haven, Connecticut, and Minneapolis-St. Paul, Minnesota. No support for political or veteran's groups, fraternal societies, or religious organizations for religious purposes. No grants to individuals, or for endowment funds, annual fund drives, conferences, seminars, deficit funding, costs of litigation, or continuing support; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Edwin L. Crosby, Chairman; Eugenie T. Copp, Vice-Chairman; Sumner McK. Crosby, Jr., Vice-Chairman; Carolyn C. Graham, Vice-Chairman; Carol J. Fetzer, Secretary and Fdn. Admin.; Thomas M. Crosby, Jr., Treasurer; Beatrice C. Booth; Anne T. Calabresi; Guido Calabresi; Franklin M. Crosby III; G. Christian Crosby; Charles C. Dobson; Lucy C. Mitchell.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Upper Midwest American Indian Center, 1996
- $35,000 to Greater Minneapolis Council of Churches, Division of Indian Work, 1996

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Casey Foundation, Annie E.

Address and Telephone:
701 St. Paul Street
Baltimore, MD 21202
(410) 547-6600
Fax: (410) 547-6624

Contact Person: Douglas W. Nelson, President

Web address: http://www.aecf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

BOARD MEETING DATES: Five times annually

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 596 (in 1997)

AVERAGE GRANT: $10,000 to $250,000

LARGEST GRANT: $6,750,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $60,111,651

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The primary mission of the foundation is to foster public policies, human service reforms, and community supports that more effectively meet the needs of today's vulnerable children and families. In pursuit of this goal, the foundation makes grants that help states, cities, and communities fashion more innovative, cost-effective responses to these needs."

PURPOSES OF GRANTS:
Children and youth, services; Economically disadvantaged; Education; Human services; Public affairs; Urban and community development; Youth development, services. **Types of support**: Conferences and seminars, Fellowship funds, Program development, Research, Technical assistance.

RESTRICTIONS ON GRANTS:
No grants to individuals (except for Casey Children and Family Fellowship program), or for capital projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Kent C. Nelson, Chairman; James P. Kelly, Vice-Chairman; Douglas W. Nelson, President; Ralph Smith, Vice-President; Joseph R. Moderow, Secretary; R. Ramanathan, C.F.O.; Robert J. Clanin, Treasurer; Raymond Torres, Executive Director; John Alden; Constance Horner; Gary E. MacDougal, Jr.; Lea Soupata; Calvin E. Tyler, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,250 to University of Colorado Health Sciences Center, for conference and report on sources of statistical information on Native American families, 1995
- $60,000 to National Center for American Indian and Alaska Native Mental Health Research, for technical assistance conference for Kids Count program sites, 1995

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Castle Rock Foundation

Address and Telephone:
3773 Cherry Creek North Drive, Suite 955
Denver, CO 80209
(303) 388-1683

Contact Person:
Ms. Linda Tafoya, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: April 30 for organizations outside Colorado.

BOARD MEETING DATES: February, May,

August, and November.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 35 (1995)

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,218,100

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given mainly for public policy research and public affairs.

PURPOSES OF GRANTS:
Public affairs; Public policy, research. **Types of support**: General and operating support.

OFFICERS AND DIRECTORS OR TRUSTEES:
William K. Coors, President; Peter H. Coors, Vice-President; Linda S. Tafoya, Secretary and Executive Director; Jeffrey H. Coors, Treasurer; Holland Coors; Robert G. Windsor.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Ashiwi Awan Museum and Heritage Center, for completion of Zuni Mission Mural project, 1995
- $29,000 to American Indian College Fund, for scholarships, 1995

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Central Minnesota Community Foundation

Address and Telephone:
101 S. 7th Avenue, Suite 200
St. Cloud, MN 56301
(320) 253-4380
Fax: (320) 240-9215

Contact Person: Susan Lorenz, Program Officer

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Telephone or letter requesting guidelines

NUMBER OF COPIES OF PROPOSAL TO SEND: Eleven

PROPOSAL DUE DATES: June 1, and December 1.

BOARD MEETING DATES: Third Monday in January, March, May, July, September, and November.

NORMAL RESPONSE TIME: Two months after deadline date.

FINANCIAL INFORMATION

AVERAGE GRANT: $250 to $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,872,240 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To make a continuing relevant contribution to the present and future vitality of central Minnesota, building the independence and interdependence of people in the development of self-capacity and fullness of life."

PURPOSES OF GRANTS:
Arts; Education; Environment; Human services. **Types of support**: Building and renovation, Conferences and seminars, Endowments, Equipment, Program development, Program-related investments and loans, Scholarship funds, Scholarships--to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Minnesota, in the counties of Benton, Stearns, and Sherbune. No support for religious activities, or political or fraternal organizations. No grants to individuals (except for designated scholarship funds), or for medical research, general operating expense, national fundraising, telephone solicitations, capital campaigns, or debt retirement.

OFFICERS AND DIRECTORS OR TRUSTEES:
George Torrey, Chairman; Dennis Ringsmuth, Vice-

Chairman; Steven R. Joul, President; Cindy Faye Johnson, Secretary; John Brownson, Treasurer.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to St. Cloud Ana American Indian Center for Unity Pow Wow, 1999
- $10,000 to Saint Mary's Mission, Native Americans; Roman Catholic organizations and churches, 1996

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Chapman Charitable Trust, H. A. and Mary K.

Address and Telephone:
6100 S. Yale, Suite 1816
Tulsa, OK 74136
(918) 496-7882

Contact Person:
Donne W. Pitman, Trustee, or
J. Jerry Dickman, Trustee

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or phone call requesting application form.

NUMBER OF COPIES OF PROPOSAL TO SEND: Three (must use our application form).

PROPOSAL DUE DATES: End of month preceding month of meeting.

BOARD MEETING DATES: Quarterly in March, June September and December.

NORMAL RESPONSE TIME: Two weeks after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 47 (1996)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $2,000,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Main support is for education, especially higher education, health especially medical research, social services, and cultural programs.

PURPOSES OF GRANTS:
Arts; Education; Health organizations; Medical research; Social services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Matching and challenge support and operating funds, Research.

RESTRICTIONS ON GRANTS:
Gives mainly in Tulsa, Oklahoma area, but consideration given to organizations nationwide.

HOW TO APPLY:
Request application by letter or phone call, then carefully follow instructions on application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Donne W. Pitman, J. Jerry Dickman.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to Espanola Valley High School, 1999
- $50,000 to Cherokee National Historical Society, for general support, 1995
- $50,000 to Cherokee National Historical Society, 1994

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Cheney Foundation, Ben B.

Address and Telephone:
1201 Pacific Avenue, Suite 1600
Tacoma, WA 98402
(206) 572-2442

Contact Person:
William O. Rieke, MD, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter (not to exceed two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND:
Five

PROPOSAL DUE DATES: Five weeks prior to Board meetings.

BOARD MEETING DATES: April, June, September, and December.

NORMAL RESPONSE TIME: Within three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 149 (1995)
AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,588,520

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports education, health, social services, the elderly, the disabled, youth, recreation and cultural programs.

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Disabled; Education, higher education; Health care and organizations; Hospitals (general); Human services; Museums; Youth, services. **Types of support**: Building and renovation, Emergency funds, Equipment, General and operating support, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Support is given mainly in the seven northern most California counties, and in southern Oregon.
No support for religious organizations for sectarian purposes. No grants to individuals, or for operating budgets, basic research, endowment funds, conferences or seminars, or book, film, or video production; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
R. Gene Grant, President; Elgin E. Olrogg, Vice-President; John F. Hansler, Secretary; Bradbury F. Cheney, Treasurer; William O. Rieke, M.D., Executive Director; Piper Cheney.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Indian Valley Hospital District, to upgrade patient documentation system, 1996
- $20,000 to Indian Valley Hospital District, 1994

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Chicago Community Trust

Address and Telephone:
222 N. LaSalle Street, Suite 1400
Chicago, IL 60601-1009
(312) 372-3356
Fax (312) 580-7411

Contact Person:
Ms. Sandy Chears, Grants Manager

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None--assigned to meetings as received.

BOARD MEETING DATES: January, May, and September.

NORMAL RESPONSE TIME: Four to six months after submission.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 115 (1996)

AVERAGE GRANT: $10,000 to $50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $35,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Established "for such charitable purposes as will . . . best make for the mental, moral, intellectual and physical improvement, assistance and relief of the inhabitants of the County of Cook, State of IL." Supports projects in the areas of health and social services, youth agencies, education, cultural and civic affairs. Fellowships are also awarded to individuals in leadership positions in local community service organizations.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Child development;, Community development; Disabled; Economic development; Education: elementary school, higher education, secondary school and education; Environment; Government and public administration; Health care and health organizations; Homeless; Housing and shelter, development; Human services; Leadership development; Libraries and library science; Minorities; Performing arts; Public policy, research; Visual arts; Women; Youth development, services. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Research, Seed money, Technical assistance

RESTRICTIONS ON GRANTS:
Giving focused on Cook County, Illinois. No grants to individuals or support for religious purposes. No support for annual campaigns, deficit financing, endowment funds, publications, conferences, or scholarships; no grants for the purchase of computer hardware; no general operating support for agencies or institutions whose program activities substantially duplicate those already undertaken by others.

HOW TO APPLY:
Application form required for various special programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Carol Crenshaw, C.F.O.; Bruce L. Newman, Executive Director. Executive Committee: James Glasser, Chairman; Virginia Ojeda, Vice-Chairman; Milton Davis; Sue Ling Gin; Mercedes A. Laing; Homer J. Livingston; Lewis Manilow; John D. Nichols; Prudence Biefdler; Hoathur Bilandic; Martin Castro; Marshall Field V; Martin Koldyke.

Trustees: American National Bank and Trust Co. of Chicago; Bank of America Illinois; The Chicago Trust Co.; First Chicago NBD Corp.; First Trust Illinois; Harris Trust and Savings Bank; Pullman Bank and Trust Co.; LaSalle National Bank; The Northern Trust Co.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Native American Educational Services (NAES), for pilot project to build graduate program in tribal arts and community development, 1996
- $25,000 to Native American Educational Services (NAES), for general operating support, 1996
- $25,000 to Native American Educational Services (NAES), for general operating support, 1995

* * *

Claiborne, Liz, and Art Ortenberg Foundation

Address and Telephone:
650 5th Avenue, 10th Floor
New York, NY 10019
(212) 333-2536

Contact Person:
Mr. James Murtaugh, Program Director

E-mail address: lcaof@aol.com

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter
NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Spring and Fall

NORMAL RESPONSE TIME: As soon as possible

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 123 (1998)

AVERAGE GRANT: $1,000 to $35,000

LARGEST GRANT: $275,250:

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,223,969

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The board of directors uses two areas of interest for funding decisions: "1) Mitigation of conflict between the land and resource needs of rural communities and conservation of biological diversity; and 2) implementation of field-based scientific, technical and practical training programs in conservation biology for local people."

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Developing countries; Environment, natural resources; Oceania.

RESTRICTIONS ON GRANTS:
Giving primarily in Third World countries in the Tropics and in the Northern Rocky Mountain region of the U.S. No grants for general support, or for underwriting of overhead.

OFFICERS AND DIRECTORS OR TRUSTEES:
Arthur Ortenberg; Elisabeth Claiborne Ortenberg; Robert Dewar; Mary Pearl; Alison Richard; David Quammen; David Western.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to Malpai Borderland Group, Economic development and Environment for Native Americans, 1996
- $11,123 to Little Big Horn College, 1996
- $25,000 to Native Action, 1995

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Clark Foundation, Edna McConnell

Address and Telephone:
250 Park Avenue, Room 900
New York, NY 10177-0026
(212) 551-9100
Fax: (212) 986-4558

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, May, June, September, and December.

NORMAL RESPONSE TIME:
One month for declination;
Two to three months for positive action.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 249 (1996)

AVERAGE GRANT: $25,000 to $250,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $25,212,446

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Programs are presently directed toward four specific areas: 1) creating partnerships between communities and child protective services agencies to better protect children from abuse and neglect; 2) strengthening specific New York City communities where housing disinvestments and poor neighborhood conditions increase the risk of family homelessness 3) increasing the academic performance of urban middle school students through systemic, standards-based reform; and 4) advancing the means to control the two major infectious causes of blindness in the developing world. The foundation also maintains a small venture fund to explore new fields for potential grant making and to support a small number of projects that are consistent with the Foundation's mission but that do not directly fall into its established program areas."

PURPOSES OF GRANTS:
Children and youth, services; Community development; Economically disadvantaged; Elementary and secondary education; Eye disease and research; Family services; Homeless; Housing and shelter; Human services; Medical research; Parasitic diseases

BEST COPY AVAILABLE

and research; Youth, services. **Types of support**: Conferences and seminars, Consulting services, Continuing support, Curriculum development, General and operating support, Program development, Program evaluation, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Currently giving internationally for Tropical Disease Research Program; nationally for Children's Program, and Student Achievement Program. New York City preference for Program for New York neighborhoods. No grants to individuals, for capital funds, construction and equipment, endowments, scholarships, fellowships, annual appeals, deficit financing, matching gifts; no loans to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Edward C. Schmults, Chairman; Michael A. Bailin, President; H. Lawrence Clark; James McConnell Clark, Jr.; John M. Emery; Hon. Theodore A. McKee; Lucy H. Nesbeda; Mary E. Procter; Ruth A. Wooden.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to DNA-Peoples Legal Services. For general support of Youth Law Project, 1997

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Clowes Fund

Address and Telephone:
250 East 38th Street
Indianapolis, IN 46205
(317) 923-3264

Contact Person:
Mrs. Betty E. Roberts, Assist. Secretary and Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: Submit between September and January.

BOARD MEETING DATES: Annually between February 1 and June 1.

NORMAL RESPONSE TIME: One month after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 94 (1997)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $375,000

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,490,818

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Currently supports the maintenance of the Clowes Collection of Old Master Paintings in Clowes Pavilion, Indianapolis Museum of Art. Gives grants for higher and secondary education, the fine and performing arts, including music and supports social services and Marine biology.

PURPOSES OF GRANTS:
Arts; Higher education and Secondary school and education; Human services; Marine science; Performing arts, music. **Types of support**: Building and renovation, Continuing support, Endowment funds, General and operating support, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in Indianapolis, Indiana, Boston, Massachusetts, and Seattle, Washington. No support for foreign organizations. No grants to individuals, or for publications or conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Allen W. Clowes, President; Margaret J. Clowes, Vice-President; William H. Marshall, Treasurer; Margaret C. Bowles, Secretary; Alexander W. Clowes; Edith W. Clowes; Jonathan J. Clowes; Thomas J. Clowes; Thomas M. Lofton.

SAMPLE NATIVE AMERICAN GRANTS
- $15,000 to the Native American Scholarship Fund, 1999

- $10,000 to the Native American Scholarship Fund, 1998
- $7,000 to the Native American Scholarship Fund, 1997
- $25,000 to Eiteljorg Museum of the American Indian and Western Art, for endowment, 1994

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Collins Foundation

Address and Telephone:
1618 SW First Avenue, Suite 305
Portland, OR 97201
(503) 227-7171

Contact Person:
Mr. William C. Pine, Executive Vice-President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Six times a year

NORMAL RESPONSE TIME: Four to eight weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 245 (1998)

AVERAGE GRANT: $5,000 to $100,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Largely supports higher education, youth, hospices and health agencies, social welfare, and the arts and cultural programs.

PURPOSES GRANTS:
Arts; Children and youth, services; Health care; Higher education; Homeless; Human services; Religion. **Types of support**: Building and renovation, Capital campaigns, Equipment, Matching funds, Research.

RESTRICTIONS ON GRANTS:
Giving restricted to Oregon. No support for elementary or secondary educational institutions. No grants to individuals, for deficit financing, endowment funds, scholarships, fellowships, operating budgets, annual campaigns, and annual fundraising activities.

OFFICERS AND DIRECTORS OR TRUSTEES:
Maribeth W. Collins, President; Jerry E. Hudson, Exec. Vice-President; Ralph Bolliger, Vice-President; Truman W. Collins, Jr., Vice-President; Cherida C. Smith, Vice-President; cynthia Addams, Secretary; Timothy R. Bishop, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $11,000 to Coquille Indian Tribe, for computer system for library, 1993
- $50,000 to Middle Oregon Indian Historical Society, for permanent museum exhibits, 1993

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Columbia Foundation

Address and Telephone:
One Lombard Street, Suite 305
San Francisco, CA 94111
986-5179

Contact Person:
Ms. Susan Clark Silk, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: The two deadlines for application are February 1 and August 1. Letter of inquiry and the application form must be postmarked by the application deadline. If this date falls on a weekend or holiday, the first business day following the date becomes the deadline.
BOARD MEETING DATES: Four times a year

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 120 (1996)

AVERAGE GRANT: $1,000 to 50,000

LARGEST GRANT: $200,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,439,682 (1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The program priorities are decided by the board of directors, which may change. Currently the priorities include:
- Arts and Culture
- Human Rights
- Preservation of Wilderness Ecosystems and Biological Diversity
- Sustainable Urban Community Development
- Renewal Policy
- Types of Projects
- Foundation-Initiated Grants

The foundation uses a portion of its resources to fund fields of interest not currently emphasized in its guidelines. These grants may grow into formal parts of the foundation's program in the future or they may be single, one-time grants. Because these grants are initiated by members of the board of directors or by staff, unsolicited proposals for programs outside of the foundation's current guidelines are discouraged.

PURPOSES OF GRANTS:
Agriculture; Civil liberties, advocacy; Civil liberties, right to die; Civil rights, race and inter-group relations; Community development; Environment; Media, film and video. **Types of support**: General and operating support, Program development, Publication, Research, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in California with an emphasis on the San Francisco Bay Area. No support for private foundations, institutions supported by federated campaigns or heavily subsidized by government funds, or projects in medicine or religion. No grants to individuals, for scholarships, fellowships, ongoing programs, and operating budgets of established agencies.

HOW TO APPLY:
The foundation does not accept proposals sent by facsimile. Proposals submitted to the foundation should be two-sided and produced on recycled paper. The foundation considers proposals only from organizations certified by the Internal Revenue Service as public charities.

Applicants are encouraged to approach the foundation with a very specific proposal for a defined purpose. The duration of the project may be up to five years on a single application.

- Complete the application form included with these guidelines. Instructions for filling out this form are on the reverse of the form.
- Send a letter of inquiry with the application form.. The letter of inquiry should be no longer than four pages and should include the following:
  - A description of the organization
  - The purpose for which funds are being requested
  - The funding amount requested
  - A project budget and list of other sources of support
  - The plan of action including a description of cooperating agencies if any
  - The intended results including measurable objectives if applicable.
- Submission of the application form and letter of inquiry are sufficient for meeting the application deadline. A full proposal will be requested if the foundation selects the application for further consideration.

If foundation staff request a full proposal, it must include the following items:

A proposal narrative:

- describing the need for the program or the problem to be addressed
- the plan of action including the theoretical base or rationale for this approach
- the impact and significance of the project, including its potential relevance beyond its immediate scope
- the qualifications of the organization and staff to implement the program successfully
- the relationship of this program to other similar programs or agencies
- how the program will be evaluated and plans for the future of the program including dissemination of results.

Please be specific regarding how the organization or project is addressing the issue or problem; the specific activities to be undertaken to achieve the goals; and the potential barriers to achieving the stated goals.

- Financial information including the following required items:
- a line-item budget identifying the project's income and expenses for its fiscal year(s)
- a statement of actual revenue and expenses for the last two years for the organization as a whole and for the project (include an audited statement if available)
- a list of other contributions and sources of support for the project including any applications currently being considered.

- Organizational information, including the following:
- a history of the organization, including a description of current activities and an annual report, if available
- a roster of members of the board of directors, including their affiliations or occupations
- a copy of the letter of tax exemption from the Internal Revenue Service
- copies of relevant articles or other publicity about the program or organization.

All grantees must provide a report detailing the results of their project. These reports must address the goals and projected accomplishments included in the original proposal and an accounting of how grant funds were spent.

OFFICERS AND DIRECTORS OR TRUSTEES: Christine H. Russell, President; Charles P. Russell, Secretary; Alice C. Russell-Shapiro, Treasurer; Susan Clark Silk, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to United Indian Nations, to establish American Indian Community Development Corporation serving Bay Area Native American population, 1995
- $25,000 to National Indian Justice Center, for development of Golden Gate Institute for Indigenous Cultures and California Indian Museum in Presidio, 1994

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Communities Foundation of Texas, Inc.

Address and Telephone:

4605 Live Oak Street
Dallas, Texas 75204
(214) 826-5231

Contact Person:
Jeverley R. Cook, Ph.D., Vice-President Programs

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1, July 1 and October 1.

BOARD MEETING DATES: Distribution committee for unrestricted funds meets in March, August and November.

NORMAL RESPONSE TIME: One week after distribution committee meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 4,279 (1996)

LARGEST GRANT: $8,449,878

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $24,758,497

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given generally for education, health, social services, youth activities, civic improvement, and arts and cultures.

PURPOSES OF GRANTS:
Arts; Education, higher education; Environment, natural resources; Health care and health organizations; Hospitals (general); Human services; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Emergency funds, Equipment, Land acquisition, Matching funds, Program development, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Grants from unrestricted funds are given primarily in the Dallas, Texas area. No support for religious purposes from general fund or organizations which redistribute funds to other organizations. No grants to individuals, for continuing support, media projects or publications, deficit financing, endowment funds, scholarships, fellowships, and salaries.

HOW TO APPLY:
After reviewing the guidelines, contact the Grants Department for further information or submit proposal.

OFFICERS AND DIRECTORS OR TRUSTEES:
John F. Stephens, Chairman and C.E.O.; Ruth Sharp Altshuler, Vice-Chairman; Edward M. Fjordbak, President; Gerald G. Carlton, Exec. Vice-President and C.O.O.; Jeverley R. Cook, Ph.D., Vice-President, Progs.; Marcia W. Godwin, Vice-President, Admin.; J. Michael Redfearn, Vice-President, Finance and C.F.O.; Roberta Ripke, Executive Director; Ebby Halliday Acers; Louis A. Beecherl, Jr.; Durwood Chalker; Daniel W. Cook III; Joe D. Denton; Jack B. Jackson; Milton P. Levy, Jr.; Philip O'Bryan Montgomery III; Thomas C. Unis.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Center, for program support, 1995

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Community Foundation for Southeastern Michigan

Address and Telephone:
333 West Fort Street, Suite 2010
Detroit, MI 48226
(313) 961-6675
Fax (313) 961-2886

Contact Person:
Ms. Mariam C. Noland, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or letter before submitting proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Following Board meetings.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,056,661 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving in the fields of civic affairs, social services, culture, health, and education.

PURPOSES OF GRANTS:
Arts; Civil rights, race and inter-group relations; Community development; Economically disadvantaged; Education; Government and public administration; Health care and organizations; Human services; Leadership development; Youth development, services; Youth, services. **Types of support**: Program development, Scholarship funds, Seed

money.

RESTRICTIONS ON GRANTS:
Giving mainly in southeastern Michigan. No support for religious programs, individuals from unrestricted funds, for capital projects, endowments, annual campaigns, and operating budgets (except in initial years of new ventures).

OFFICERS AND DIRECTORS OR TRUSTEES:
Joseph L. Hudson, Jr., Chairman; Wendell W. Anderson, Jr., Vice-Chairman; Max M. Fisher, Vice-Chairman; Alfred R. Glancy III, Vice-Chairman; Alan E. Schwartz, Vice-Chairman; Mariam C. Noland, President; Karen L. Leppanen, Vice-President, Finance and Admin.; Mark E. Neithercut, Vice-President, Progs.; Gregory A. Schupra, Vice-President, Donor Rels.; Lynn W. Day, Secretary; Eddie R. Munson, Treas.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to North American Indian Association of Detroit, to expand Linking Lifetimes, intergenerational mentoring program, 1998

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Community Foundation for the National Capital

Address and Telephone:
1112 16th Street NW, Suite 340
Washington, DC 20036
(202) 955-5890

Contact Person:
Ms. Terri Lee Freeman, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Request guidelines before applying.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Up to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 321 (1996)

AVERAGE GRANT: $500 to $50,000

LARGEST GRANT: $275,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,228,536

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation supports programs that improve the quality of life, strengthen the region's nonprofit organizations and improve financial stability and projects offering new solutions to the community's needs. The Summit Fund of Washington is the supporting organization of the foundation and areas of interest include prevention of unintended pregnancy, improving the quality of the urban environment, and ideas that foster a new vision for Washington, DC.

PURPOSES OF GRANTS:
Arts; Community development; Economically disadvantaged; Environment, natural resources; Health care; Homeless; Human services; Substance abuse, services; Youth, services. Limitations: Giving limited to the metropolitan Washington, DC, area. No grants to individuals (except for scholarships), or from discretionary funds for annual campaigns, endowment funds, equipment, land acquisition, renovation projects, operating budgets, and matching gifts.

RESTRICTIONS ON GRANTS:
The foundation gives primarily to programs affecting Washington, DC, and nearby Maryland and Virginia.

HOW TO APPLY:
Use WRAG Common Grant Application Form.

OFFICERS AND DIRECTORS OR TRUSTEES:
Kenneth R. Thornton, Chairman; Victoria P. Sant, Vice-Chairman; Terri Lee Freeman, President; John

D. Hawke, Jr., Secretary and Chairman, Fin., Budget, and Admin.; Kenny Emson, C.F.O.; John Schwieters, Treasurer; Diane Benstein, Chairman, Audit Comm.; Lawrence Hough, Chairman, Investment Comm.; Charito Kruvant, Chairman, Nominations and Bylaws; Stewart Bainum, Sr.; R. Robert Linowes.

SAMPLE NATIVE AMERICAN GRANTS:

- $30,000 to Native Americans for Community Action, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1997
- $14,500 to National Museum of the American Indian, 1997
- $19,780 to Denver Indian Center Development Corporation, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1996
- $20,000 to Seattle Indian Center, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1995
- $30,000 to Seattle Indian Center, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1994
- $20,000 to Ramah Navajo School Board, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1994
- $30,000 to Ramah Navajo School Board, for promotion of literacy. Grant made through Barbara Bush Foundation for Family Literacy, 1993

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Community Foundation of Greater Lorain County

Address and Telephone:
1865 N. Ridge Road E., Suite. A
Lorain, OH 44055
(440) 277-0142 or (440) 323-4445
Fax: (440) 277-6955

Contact Person:
Ms. Dolly Mintor, Acting Executive Director

E-mail address: CFGLC@centuryinter.net

Web address: http://www.centuryinter.net/cfglc/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT:
Proposal, letter, or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: March 15 and August 15.

BOARD MEETING DATES: November and May.

NORMAL RESPONSE TIME: One to two weeks following Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 98 (1997)

AVERAGE GRANT: $400 to $2,000

LARGEST GRANT: $2,200

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $106,400

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation seeks to improve the quality of life and to instill a greater sense of unity in the Greater Lorain County Community by mobilizing individuals to become active partners in building a better community; providing a permanent instrument for receiving and managing charitable gifts and bequests; supporting innovative programs and acting as a catalyst in identifying problems and sharing information with individuals, other foundations, corporations, and organizations; and exercising and promoting leadership in meeting the changing needs and opportunities of the entire community."

PURPOSES OF GRANTS:
Arts; Community development, neighborhood development; Economic development; Education; Environment; Government and public administration; Health care; Health organizations; Human services; Women. **Types of support**: Consulting services, General and operating support, Matching and challenge support, Program development, Scholarship funds, Scholarships--to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives to Lorain County and surrounding areas of Ohio. No support for religious purposes, street repair, fire and police protection, any other government services, public or non-public school services required by law, and self-help clubs that meet the needs of a small population. No grants to individuals (except for scholarships), for annual campaigns, medical research, deficit financing, membership fees, equipment, group travel, and capital campaigns.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert S. Cook, President; Benjamin Norton, Vice-President; Michael J. Bass, Secretary; Marianne Charles, Treasurer; Dolly Mintor, Acting Executive Director; Larry Alderman; Leonard Deluca; Jack Gaudry; Charles Horton; Marilyn Jenne; Robert Jones; Judy Lozano; Gustalo Nunez; Thomas Pillari; Susan Schaeffer; Lily Yuzon.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Seventh Generation Fund, for general operating support, 1996
- $20,000 to Seventh Generation Fund, for continuing operating and program support, 1995

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Community Foundation of Santa Clara County

Address and Telephone:
111 W. Saint John Street., Suite 230
San Jose, CA 95113-1104
(408) 278-0270
Fax: (408) 278-0280

Contact Person: Winnie Chu, Assoc. Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Generally quarterly

BOARD MEETING DATES: June, September, December and March.

NORMAL RESPONSE TIME: Within two weeks of Board meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,400 (1996)

AVERAGE GRANT: $1,500 to $10,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,194,205

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports education, health and social services, programs focusing on AIDS, youth, women and minorities. Also gives toward employment and housing, the fine and performing arts, community development and urban affairs, and the environment.

PURPOSES OF GRANTS:
AIDS; Arts; Community development; Education, adult literacy and education, early childhood education, reading, elementary school, higher education, secondary school and education; Employment; Environment; Federated giving programs; Food services; Health care and organizations; Homeless; Housing and shelter, development; Human services; Mental health and crisis services; Minorities; Native Americans; Performing arts, music; Performing arts, theater; Public affairs; Residential and custodial care, hospices; Visual arts; Women; Youth, services. **Types of support**: Consulting services, Emergency funds, Matching funds, Program development, Program-related investments and loans, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in the county of Santa Clara, California. No support for religious organizations for sectarian purposes. No grants for deficit financing, building funds, and fundraising.

HOW TO APPLY:
Contact program staff at least one month prior to

deadline.

OFFICERS AND DIRECTORS OR TRUSTEES: William E. Terry, Chairman; Bryan C. Polster, Vice-Chairman; Mary Katherine Kelly, Treasurer; David W. Mitchell, Gen. Counsel; Phillip R. Boyce; Doug Chance; Kenneth L. Coleman; Clarence J. Ferrari, Jr.; Clayton J. Klein; Elaine Knoernschild; Barbara D. Roupe; Roger V. Smith; W. Virginia Walker; John A. Wilson.

SAMPLE NATIVE AMERICAN GRANTS:

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Community Foundation of Western Massachusetts

Address and Telephone:
1500 Main Street, Suite 1800
P. O. Box 15769
Springfield, MA 01115
(413) 732-2858

Contact Person: Dr. Sandra Eagleton, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES: First Monday in February, May, August, and November.

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

AVERAGE GRANT: $8,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,968,000 (1998)

GENERAL INFORMATION

PURPOSES OF GRANTS: Aging; AIDS; Animals and wildlife, preservation and protection; Arts; Cancer; Children and youth, services; Civil rights; Community development; Crime and law enforcement; Crime and violence prevention, delinquency prevention; Disabled; Economically disadvantaged; Education, adult literacy and continuing education, reading; Environment; Natural resources; Gays and lesbians; Health care and organizations; Heart and circulatory disease and research; Historic preservation and historical societies; Hospitals (general); Housing and shelter, development; Human rights (international); Human services; Libraries and library science; Medical care, rehabilitation; Minorities; Native Americans; Performing arts; Public affairs; Public policy, research; Recreation; Reproductive health, family planning; Safety and disasters; Substance abuse, services; Voluntarism promotion; Women, centers and services. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Equipment, Fellowships, Matching funds, Program development, Publication, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS: Giving is emphasized on Hampden County and Springfield in Massachusetts. No support for political or religious organizations, private secondary or higher education. No grants to individuals, for operating budgets, endowments, fundraising events, tickets for benefits, courtesy advertising, academic or medical research, or multi-year funding.

OFFICERS AND DIRECTORS OR TRUSTEES: Trustees: Richard A. Stebbins, Chairman; John G. Gallup, Vice-Chairman; Robert B. Atkinson; Helen D. Blake; Kenneth C. Boutin; Randolph W. Bromery, Ph.D.; Stephen A. Davis; Helen S. Fuller; Alfred L. Griggs; Harold Grinspoon; Lester L. Halpern; Kurt M. Hertzfeld; Judith Plotkin-Goldberg; Jean Salter Roetter; William Sadowsky; William A. Sandri; David Starr; Albert E. Steiger, Jr.; Thomas B. Wheeler; Angela Wright.

SAMPLE NATIVE AMERICAN GRANTS:

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Cord Foundation

Address and Telephone:
One E. First Street, Suite 901

Reno, NV 89501
(775) 323-0373

Contact Person:
Mr. William O. Bradley, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Write for brochure

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Board meets once each quarter if schedules permit.

NORMAL RESPONSE TIME: One week after board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 91 (1996)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $195,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,937,958

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are mainly for secondary and higher education, including colleges and universities, social services and youth organizations, and for cultural organizations.

PURPOSES OF GRANTS:
Education: higher education, secondary education; Human services; Youth, services. **Types of support**: Building and renovation, Emergency funds, Equipment, General and operating support, Matching and challenge support, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in northern Nevada. No grants to individuals or private foundations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: William O. Bradley; Thomas P. Ford.

SAMPLE NATIVE AMERICAN GRANTS:
- $75,000 to University of Nevada, College of Arts and Sciences, to purchase Native American basket collection, 1994

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Coyne Family Foundation, Inc.

Address and Telephone:
8812 Twin Lake Drive
Boca Raton, FL 33496
(561) 487-0440

Contact Person:
Mr. Martin C. Coyne, President, or
Ms. Deborah P. Coyne, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: October 15

BOARD MEETING DATES: November

NORMAL RESPONSE TIME: Before the end of the year.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 26 (1998)

AVERAGE GRANT: $5,000

LARGEST GRANT: $37,500

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $130,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
AIDS; Arts; Cancer; Children and, services; Economically disadvantaged; General charitable giving; Health care and organizations; Hospitals (general); Human services; Medical research. **Types of support**: Annual campaigns, Continuing support, General and operating support, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
New grants are given mainly in Palm Beach County, Florida. No grants to individuals.

HOW TO APPLY: Send letter.

OFFICERS AND DIRECTORS OR TRUSTEES:
Martin L. Coyne, President; Melissa Ann Coyne, Secretary; Russell Coyne, Treasurer; Deborah P. Coyne, Executive Director.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1997
- $2,000 to the Native American Scholarship Fund, 1996
- $2,000 to the Native American Scholarship Fund, 1995
- $2,000 to the Native American Scholarship Fund, 1994

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Crown Memorial, Arie and Ida

Address and Telephone:
222 North LaSalle Street, Suite 2000
Chicago, IL 60601
(312) 236-6300

Contact Person:
Ms. Rebecca Stimson, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: N/A

PREFERRED METHOD OF CONTACT: Two page letter of intent.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: January 31 and July 31.

BOARD MEETING DATES: Spring and Fall.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 565 (1996)

AVERAGE GRANT: $100 to $25,000
LARGEST GRANT: $570,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,930,148

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grant giving focuses on "opportunity building." Also supports Jewish issues, education, human services, health care, youth agencies, and inner city welfare.

PURPOSES OF GRANTS:
Arts; Education; Health care; Human services; Public affairs. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Employee matching gifts, Endowment funds, Equipment, Fellowships, General and operating support, Matching funds, Professorships, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving focuses on metropolitan Chicago, Illinois. No support for programs that are sponsored by the government. No grants to individuals, for consulting services, conferences, and film or documentary projects; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Susan Crown, President; Lester Crown, Vice-President and Treasurer; Arie Steven Crown, Vice-President; James Schine Crown, Vice-President; Charles Goodman, Vice-President; Barbara

Goodman Manilow, Vice-President; Byron S. Miller, Vice-President; Nathaniel Sack, Vice-President; Sara Crown Star, Vice-President; Rebecca Stimson, Executive Director.

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1997

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Cudahy Fund, Patrick and Anna M.

Address and Telephone:

P. O. Box 11978
Milwaukee, WI 53211
(847) 866-0760

Contact Person:
Ms. Judith Borchers, Executive Director

E-mail address: jborcher@iy.netcom.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: January 5, April 5, July 5, and October 5.

BOARD MEETING DATES: Usually in March, June, September and December.

NORMAL RESPONSE TIME: Two weeks after meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 174 (1998)

AVERAGE GRANT: $5,000 to $15,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $400

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,085,675

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given in the areas of education, youth, the arts, international relief and social services. Also supports the homeless, family services, and international development programs, national programs concerned with environmental and public interest issues, and cultural and civic affairs programs.

PURPOSES OF GRANTS:
Aging; Arts; Disabled; Economically disadvantaged; Education, adult education and literacy continuing education, reading; Environment; Family services; Food services; Homeless; Housing and shelter, development; Human rights (international); Human services; International economic development; International relief; Native Americans; Public policy; Roman Catholic organizations and churches; Rural development; Women; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Equipment, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving mainly in Wisconsin and Chicago, Illinois, for local programs and for international (U.S.-based) programs. No grants to individuals, or for endowments; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard D. Cudahy, Chairman; Janet S. Cudahy, President; Louise A. McMenamin, Secretary; Judith Borchers, Executive Director; James Bailey; Richard D. Cudahy, Jr.; Dudley J. Godfrey, Jr.; Jean Holtz; Wesley Scott; Annette Stoddard-Freeman; Kit Cudahy; Tia Cudahy.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Anawim Center, Native Americans; Roman Catholic organizations and churches, 1996

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Cumberland Community Foundation, Inc.

Address and Telephone:

P. O. Box 2171
Fayetteville, NC 28302-2171
(910) 483-4449

Fax: (910) 483-2905

Contact Person:
Mary M. Holmes, Executive Director

E-mail address: ccfnd@fayettevillenc.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone 910-483-4449

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Spring and Fall; telephone for dates.

BOARD MEETING DATES: Second Thursday of every other month.

NORMAL RESPONSE TIME: First weeks in April and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 250 (1999)

AVERAGE GRANT: $2,500

LARGEST GRANT: $50,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,070,000 (1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Support primarily for innovative and collaborative projects."

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Arts; Child development, education and services; Children and youth, services; Civil rights; Community development; Disabled; Economically disadvantaged; Education, adult continuing education, higher education, Employment; Environment; Natural resources; Family services; Health care; History and archaeology; Homeless development; Human rights; Human services; Humanities; Language and linguistics; Libraries and library science; Literature; Medical care, rehabilitation; Mental health and crisis services; Minorities; Museums; Native Americans; Nutrition; Performing arts, dance; Recreation; Family planning; Residential and custodial care, hospices; Rural development; Substance abuse, services; Urban and community development; Voluntarism promotion; Women; Youth development, services. **Types of support**: Endowment funds, General and operating support, In-kind gifts, Matching funds, Program development, Publication, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
South Eastern North Carolina in the county of the donor.

HOW TO APPLY:
Submit application during grant cycles.

OFFICERS AND DIRECTORS OR TRUSTEES:
Dr. John T. Henley, Jr., President; Ramon L. Yarborough, Vice-President; J. gary Ciccone, Secretary; Robet W. Drake, Treasurer; Mary M. Holmes, Executive Director; Mildred M. Braxton; Mary Lynn M. Bryan; Alfred E. Cleveland; Eleanor W. Fleishman; L.A.. Griffin; Joseph H. Hollinshed; Henry G. Hutaff; Dr. J. Wes Jones; Robert O. McCoy, Jr.; Walter C. Moorman; Dr. Ruby S. Murchison; Richard L. Player, Jr.; Robert G. Ray; Samuel E. Short; Iris M. Thornton; Dorothy B. Wyatt.

SAMPLE NATIVE AMERICAN GRANTS:

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Cummings Foundation, Inc., Nathan

Address and Telephone:
1926 Broadway, Suite 600
New York, NY 10023
(212) 787-7300
Fax: (212) 787-7377

Contact Person:
Mr. Charles R. Halpern, President

E-mail address: info@cummings.ncf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three pages letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Two times a year

NORMAL RESPONSE TIME:

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 385 (1996)

AVERAGE GRANT: $5,000 to $70,000

LARGEST GRANT: $274,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $13,178,436

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants focus on improving the environment, supporting multicultural art projects and making the arts more accessible to more people, improving the health delivery system for the poor, and enhancing understanding between Jews and non-Jews.

PURPOSES OF GRANTS:
Arts; Environment; Health care and organizations; Human services; Transportation. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Consulting services, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving mainly in the United States, Israel, and the former Soviet Union.

OFFICERS AND DIRECTORS OR TRUSTEES:
James K. Cummings, Chairman; Reynold Levy, Vice-Chairman; Charles R. Halpern, President and C.E.O.; Henry Tzu Ng, Vice-President; Robert N. Mayer, Secretary; Bevis Longstreth, Treasurer; Karyn Cummings; Stephen Durchslag; Margaret A. Hamburg; Beatrice Cummings Mayer; Ruth Cummings Sorensorr; Sheila Zvieback.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Earth Island Institute, for Sacred Land Film Project, promoting protection of sacred sites and indigenous cultures, 1996
- $13,100 to DreamCatchers, for Yosemite Indian realities, film about remaining indigenous people living in Yosemite Park, 1996
- $30,000 to Seventh Generation Fund for Indian Development, for protection of disadvantaged communities, 1996
- $120,000 to Chinook Learning Community, for retreats, courses and activities developing environmental commitment, 1996
- $20,000 to Utah Opera Company, for opera workshops for high school students, using Dreamkeepers, opera about a young Ute Indian woman's struggle with tradition and contemporary life, 1995
- $30,000 to Intertribal Sinkyone Wilderness Council, to establish park to be operated by consortium of Native American tribes, 1995
- $14,000 to University of Arizona Foundation, for educational program to increase cervical and breast cancer screening among Native American women from Hopi reservation, 1994
- $15,000 to Chinook Learning Community, for environmental issues, 1994
- $25,000 to Living Through Cancer, for education and support programs in the African-American community in Albuquerque and in northern pueblos of New Mexico, 1994
- $30,000 to University of New Mexico, for Arts of the Americas, series of multicultural arts activities and exchanges with New Mexico's indigenous communities and communities in Central and South America, 1994
- $60,000 to Seventh Generation Fund for Indian Development, for program focusing on environmental concerns of Native Americans, 1994
- $85,000 to Chinook Learning Community, for educational courses and events combining creativity, culture and environment organized by Whidbey Institute, 1994
- $10,000 to Ensemble Studio Theater (EST), to establish Chuka Lokoli, first professional Native

American theater company in U.S., 1993
- $30,000 to University of New Mexico, for Arts of the Americas, series of multicultural arts activities and exchanges between the University of New Mexico's indigenous communities and communities in Central and South America, 1993
- $30,000 to Western Folklife Center, for project to document, present and preserve folk arts of Native American ranching tradition, to be developed in collaboration with Shoshone, Navajo, Crow and Apache tribes, 1993
- $50,000 to Atlatl, for Native Arts Network: On-Line, interactive computer network through Artswire, to link Native American cultural programs and agencies nationwide and to assure Native American artists access to resources and referrals for mainstream art networks, 1993
- $50,000 to Porcupine Clinic Health Board, for general support, 1993
- $50,000 to Seventh Generation Fund for Indian Development, for new project on environmental concerns of Native Americans, 1993

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Davis Foundations, Arthur Vining

Address and Telephone:
111 Riverside Avenue, Suite 130
Jacksonville, FL 32202-4921
(904) 359-0670

Contact Person:
Dr. Jonathan T. Howe, Executive Director

Website: www.jvm.com/davis

E-mail: arthurvining@msn.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter or visit web site for information

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: No deadlines

BOARD MEETING DATES: Spring, fall and winter.

NORMAL RESPONSE TIME: Rapid response, but grant approval process can be lengthy.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 78 (1998)

AVERAGE GRANT: $75,000 to $200,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $63,905

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,482,026 (1998)

($200,000 is the current upper limit for grants in higher education)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are awarded in five program areas: (1) Private Higher Education, (2) Secondary Education, (3) Religion, (4) Health Care, (5) Public Television. In their higher education program, "The Foundations also have an interest in helping to improve programs at historically Black colleges, those which primarily have a Native American student body, and colleges which provide opportunities for traditionally underserved students."

PURPOSES OF GRANTS:
Media and major educational services for PBS; Secondary school and education (professional development programs for high school teachers), higher education, medical school and education (caring attitudes); theological school and education.

RESTRICTIONS ON GRANTS:
Does not support program funding outside the United States, assistance to individuals, publicly governed colleges and universities, and private foundations.

HOW TO APPLY:
A simple statement describing the requirements is preferred. An outline budget for the proposed project should also be appended. Proposals should be submitted in a letter addressed to the Executive

Director.

OFFICERS AND DIRECTORS OR TRUSTEES:
J. H. Dow Davis, Chair; Jane M. Estes, Treasurer; Dr. Jonathan T. Howe, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:
- $150,000 to the National Museum of the American Indian for endowment for internship program, 1999
- $150,000 to Salish Kootenai College for construction of a fine arts center, 1998
- $144,900 to Rocky Mountain College for a distance learning center for Montana's Native American Reservations, 1998
- $150,000 to Oglala Lakota College, toward construction of new instructional centers, 1997
- $125,000 to the National Museum of the American Indian for endowment for internship program, 1996
- $100,000 to School of American Research, for start-up funding for administrative position, 1994

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DeGrazia Art and Cultural Foundation, Inc.

Address and Telephone:
6300 North Swan Road
Tucson, AZ 85718
(520) 299-9191

Contact Person: Ms. Jennifer Potter

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: December 1 and June 1

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: January and July

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 24 (1995)

LARGEST GRANT: $30,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $92,381

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Support for displaying the art works and artifacts of DeGrazia, promoting the appreciation of art and other cultural interests, perpetuating and maintaining for the benefit of the public the artistic works of DeGrazia, and providing a dignified cultural center for their display."

PURPOSES OF GRANTS:
Arts; Museums; Native Americans; Performing arts; Visual arts. **Types of support**: Program development.

RESTRICTIONS ON GRANTS:
Giving limited to Arizona. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Marion DeGrazia, Chairman; Gary Avey, Vice-Chairman; Frenck DeGrazia, President; Thomas McCarville, Secretary-Treasurer; Ira S. Feldman; Harold Grieve.

SAMPLE NATIVE AMERICAN GRANTS:

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Delmar Foundation, Charles

Address and Telephone:
918 16th Street NW, #203
Washington, DC 20006
(202) 293-2494

Contact Person:
Ms. Mareen D. Hughes, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 127 (1995)

LARGEST GRANT: $8,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $186,624

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Special fields of interest include inter-American studies, higher, secondary, elementary, and other education, underprivileged youth, the disadvantaged, the aged, the homeless and housing issues, general welfare organizations, and fine and performing arts.

PURPOSES OF GRANTS:
Aging; Cancer; Children and youth, services; Civil rights, race and inter-group relations; Disabled; Economically disadvantaged; Education, adult education and literacy, reading, elementary school and education, higher education, secondary school and education; Environment, natural resources; Family services; Health organizations; Historic preservation and historical societies; Homeless; Hospitals (general); Housing and shelter, development; Human services; International affairs; Museums; Native Americans; Performing arts: music, theater; Reproductive health, family planning; Residential and custodial care, hospices; Substance abuse, services; Visual arts. **Types of support**: Annual campaigns, Conferences and seminars, Continuing support, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving mainly in Washington DC and Latin America. No grants to individuals, or for building or endowment funds, or matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mareen D. Hughes, President; R. Bruce Hughes, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

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Denver Foundation

Address and Telephone:
455 Sherman Street, Suite 550
Denver, CO 80203
(303) 778-7587
Fax: (303) 778-0124

Contact Person:
Mr. David J. Miller, Executive Director

Web address: www. denverfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Five months prior to Board meeting.

BOARD MEETING DATES: March, June, and November.

NORMAL RESPONSE TIME: Within five months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: More than 600 (1998)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $30,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: More than $9 million (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation's focus is on programs that promote the well-being of the residents of metropolitan Denver. Grants are given for education, civic, health, human services, and arts and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Education; Health care; Human services. **Types of support**: Building and renovation, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving focuses on the counties of Adams, Denver, Douglas, Jefferson, Arapahoe, and Boulder in Colorado. No support for sectarian programs, or projects supported largely by public funds. No grants to individuals, for scholarships, debt liquidation, endowment funds, research, publications, films, travel, and conferences.

HOW TO APPLY:
Colorado Common Grant Application Form accepted, including additional information.

OFFICERS AND DIRECTORS OR TRUSTEES:
Albert C. Gonzales, Chairman; Bernice Taplin, Vice-Chairman; Del D. Hock, Vice Chairman; Jean M. Galloway, Secretary; Beverly Haddon, Treasurer; Frank A. Traylor, M.D., Immediate Past Chairman; Tucker Hart Adams; Phyllis M. Coors; Kermit L. Darkey; Roger Gibson; Elmer C. Jackson, Jr.; Gerald Padmore; Ellen Robinson; Luis D. Rovira; Cile Chavez; Lee Palmer Everding. Trustee Banks: Bank One, Colorado, N.A.; Colorado National Bank; Colorado State Bank of Denver; Wells Fargo Bank, N.A.; Guaranty Bank and Trust Co.; Investment Trust Co.; Norwest Bank Denver, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Native American Multicultural Education School, for general operating support, 1998
- $10,000 to Denver Indian Center Development Corporation, for salaries and mobile phone for Circle of Learning preschool program, 1993

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DeRoy Testamentary Foundation

Address and Telephone:
4000 Town Center, Suite 1450
Southfield, MI 48075
(313) 961-3814

Contact Person:
Mr. Leonard H. Weiner, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: None
BOARD MEETING DATES: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 180 (1997)

LARGEST GRANT: $220,000
SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,434,516

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; children and youth, services; Education, arts education, higher education; Hospitals (general); Human services.

RESTRICTIONS ON GRANTS:
Giving mainly in Michigan. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Leonard Weiner, President; Arthur Rodecker, Vice-President; Bernice Michel, Secretary; Joan Rodecker, Secretary.

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund, 1998

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Dibner Fund

Address and Telephone:
44 Old Ridgefield Road
P. O. Box 7575
Wilton, CT 06897

Contact Person:
Dr. Marci Sternheim, Executive Director

E-mail address: Dibnerfund@worldnet.att.net

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly
NORMAL RESPONSE TIME: One to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 75 (average)

AVERAGE GRANT: $15,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,000,000 to 5,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given largely for history of science institutions and projects. Also supports science education for Native Americans and other minorities and science education at higher and other education levels. Further support for motivation of qualified young people for careers in science and technology through various agencies and programs. Other areas of giving: humanitarian aid, environment (focus on fresh water and rivers), peaceful co-existence, Jewish culture and history, selected community organizations.

PURPOSES OF GRANTS:
Education, higher education; Engineering and technology; Minorities; Native Americans; Science. **Types of support**: Program development.

RESTRICTIONS ON GRANTS:
Giving mainly in Connecticut, New York, and Massachusetts. No grants to individuals or generally for building or endowment funds, scholarships, fellowships (except through universities, educational agencies and/or specific academic programs), and matching gifts; no loans; no support for religious sects or institutions, or political parties or programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
David Dibner, President, Frances K. Dibner, Vice-President, George M. Szabad, Secretary-Treasurer, Brent Dibner; Stewart Grenfield; Warren Shine.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the American Indian Science and Engineering Society, 1998
- $10,000 to the Native American Scholarship Fund, 1997
- $6,500 to the Native American Scholarship Fund, 1996
- $6,500 to the Native American Scholarship Fund, 1995
- $5,000 to the Native American Scholarship Fund, 1994

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Dickinson, Foundation, Inc., Farleigh S., Jr.

Address and Telephone:
c/o Toner and DiBenedetto
101 Eisenhower Pkwy
Roseland, NJ 07068

Contact Person:
Roger L. Toner, Esq. Secretary-Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES: None

BOARD MEETING DATES: April, December

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 27 (1997)

LARGEST GRANT: $65,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $254,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Health Organizations; Higher Education, secondary School and education; Hospitals (general);

RESTRICTIONS ON GRANTS:
Giving is focused on New Jersey

OFFICERS AND DIRECTORS OR TRUSTEES:
Jack King, Chair, Roger Toner, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

- $500 to the Native American Scholarship Fund, 1997
- $500 to the Native American Scholarship Fund, 1996
- $500 to the Native American Scholarship Fund, 1995

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Dodge Foundation, Inc., Geraldine R.

Address and Telephone:
163 Madison Avenue, 6th Floor
P.O. Box 1239
Morristown, NJ 07962-1239
(973) 540-8442
Fax: (973) 540-1211

Contact Person:
Mr. David Grant, Executive Director

Web address: http://www.grdodge.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

REVISED DUE DATES FOR PROPOSALS: Critical Issues (Formerly Public Issues), September 10,1999; Education, November 15, 1999; Arts, March 1, 2000; Critical Issues and Welfare of Animals, June 1, 2000; Morris County-Local Projects, will be reviewed and funded throughout the year.

Whether funded or not, organizations must wait until the next grantmaking cycle for their issue area before submitting a subsequent proposal. Recipients are expected to make periodic progress reports and to submit a narrative and a financial accounting of disbursements at the end of the grant period.

BOARD MEETING DATES: June 15 for the arts, September 15 for welfare of animals and local projects, December 15 for public issues, and March 15 for pre-collegiate education

NORMAL RESPONSE TIME: End of months in which Board meets

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 410 (1997)

AVERAGE GRANT: $20,000 to $30,000

LARGEST GRANT: $400,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $18,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Most support is for projects in New Jersey for elementary and secondary education, performing and visual arts and other cultural activities, projects in population, the environment, and energy. There is also an interest in national level projects that will have significant advances in elementary and secondary education, conservation, energy use, and environmental protection. Also supports projects in welfare of animals on a national and local level that explore the human and animal bond, promote humane education, and address issues of cruelty, pet overpopulation, the protection of wildlife, and animal exploitation in laboratories.

PURPOSES OF GRANTS:
Animal welfare; Arts; Crime and violence prevention, domestic violence; Education, elementary school and education, secondary school and education; Environment, energy; natural resources; Humanities; Language and linguistics; Leadership development; Literature; Media and communications; Museums; Performing arts, dance, music, theater; Population studies; Reproductive health, family planning; Visual arts. **Types of support**: Conferences and seminars, Continuing support, Curriculum development, Employee matching gifts, General and operating support, Matching and challenge support, Program development, Publication, Research, Seed money.

RESTRICTIONS ON GRANTS:
For effective focus of the Foundation 's energies, it is necessary to exclude from consideration such major fields as higher education, health, and religion. Similarly, support for capital programs, equipment purchases, indirect costs, endowment funds, and deficit reduction are outside the guidelines.

Except through Foundation-based initiatives, we do not support scholarship funds or make direct awards to individuals. Also, we do not consider grants to conduit organizations. Because both Federal law and the Foundation's charter prohibit funding of any efforts to influence legislation, proposals should not request funding for lobbying efforts.

HOW TO APPLY:
A one-page letter of inquiry by the applicant is encouraged to determine if a project falls within our guidelines. We look for grant requests that are written clearly and concisely. Proposals should include a one-page summary, followed by a fuller description no longer than six pages. Please use 12-point type or larger. The proposal should describe the project and the need for it; the qualifications and past accomplishments of the sponsoring organization; how the project is to proceed and who is to carry it out; a time frame and budget; the benefit to be gained and for whom; and the plans for evaluating and funding the project in the future.

Grant proposals must be submitted on the letterhead of the sponsoring organization, which must be a 501(C)(3) organization under the Internal Revenue code. We require: a recent audited financial statement (if feasible); the names and occupations of trustees of the organization; and a copy of the Internal Revenue Service determination letter confirming the organization's 501(C)(3) status if applicable. We accept the New York Area Common Application form.

We ask that every consideration be given to presenting the proposal and supporting materials in an environmentally sensitive manner. Please use two-sided copying when possible, and do not use binders or plastic packaging. One copy of the proposal will suffice.

Proposals should be submitted to the Foundation's executive director and post-marked no later than the deadlines listed to allow time for staff review. We do not accept faxed or E-mailed proposals, and prefer that express mail carriers not be used. We also prefer that proposals not be hand delivered.

Please note: The Trustees and the staff have reviewed the Foundation's annual calendar and made changes to go into effect in the year 2000. The dates reflect the transition to the new schedule.

Proposal limited to 6 pages plus attachments specified (two-sided copying preferred). Binders not accepted; accepts the NYRAG Common Application Form.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert H.B. Baldwin, Chairman; Robert LeBuhn, President; James W. Stevens, Treasurer; John Yingling, C.F.O. and C.A.O.; David Grant, Executive Director; Barbara Knowles Debs; Christopher J. Elliman; John Lloyd Huck; Nancy D. Lindsay; Betsy Michel; Paul J. O'Donnell

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Animal Alliance, for program offering spay and neutering services and instruction in caring for companion animals to Native American communities, 1995
- $15,000 to Jersey City Museum, toward catalog recognizing and examining role of leading Native-American woman artist, Jaune Quick-To-See Smith, 1995
- $20,000 to Montclair Art Museum, toward Native-American exhibitions, Varied Visions: The Native American at the Turn of the Century, and Affinities and Influences: Native American Modernism, and for related public programs, 1995
- $10,000 to Southwest College Horizons, toward production of educational video about Earth Bridge project, 1993

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Dougherty Foundation, James R., Jr.

Address and Telephone:

P. O. Box 640
Beeville, TX 78104-0640
(512) 358-3560

Contact Person:
Mr. Hugh Grove, Jr., Asst. Secretary

BASIC INFORMATION

APPLICATION FORM USED: No
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Ten days prior to Board meeting

BOARD MEETING DATES: Semiannually

NORMAL RESPONSE TIME: Six months or less.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 171 (1995)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $15,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $437,100

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given for Roman Catholic institutions, including higher, secondary, and other education; cultural programs, including museums and the performing arts. Also supports health and hospitals, youth and social service agencies, particularly those benefiting the homeless, the hungry, and women, and civil and human rights and international relief.

PURPOSES OF GRANTS:
AIDS; Alcoholism; Arts; Child development, education, services; Children and youth, services; Education, early childhood education, elementary and secondary education, higher education, secondary school and education; Food services; Government and public administration; Health care and organizations; History and archaeology; Homeless; Hospitals (general); Human rights (international); Human services; International relief; Medical research; Museums; Native Americans; Nursing care; Performing arts, music; Religion; Residential and custodial care, hospices; Roman Catholic federated giving programs; Roman Catholic organizations and churches; Substance abuse, services; Women. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Endowment funds, Equipment, General and operating support, Internships, Land acquisition, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving mainly in Texas. No grants to individuals; no loans.

HOW TO APPLY:
Send brief letter describing organizations, amount requested and purpose of grant. In addition, include a copy of IRS Determination Letter indicating 501(c) (3) status.

OFFICERS AND DIRECTORS OR TRUSTEES:
May Dougherty King, Chairman; Mary Patricia Dougherty, Secretary-Treasurer; F. William Carr, Jr.; Beatrice Rossi-Landi; Ben F. Vaughan III; Genevieve

Vaughan.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to American Indian Resource and Education Coalition, for newsletter, 1994

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Dow Foundation, Herbert H. and Grace A.

Address and Telephone:
1018 W. Main Street
Midland, MI 48640-4292
(517) 631-3699
Fax: (517) 631-0675

Contact Person:
Mr. Herbert D. Doran, President

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 49 (1996)

AVERAGE GRANT: $10,000 TO $500,000

LARGEST GRANT: $2,500,050

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $12,498,570

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for projects that will help the people in the state of Michigan in areas that are religious, charitable, scientific, literacy, or educational. Priority of grants is for education, especially higher education, community and social services, civic improvement, conservation, scientific research, church support (only in Midland County), and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Education, higher education; Engineering and technology; Environment, natural resources; Human services; Libraries and library science; Science. **Types of support**: Building and renovation, Endowments, Equipment, General and operating support, matching and challenge support, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives no political support. Does not support sectarian religious organizations or programs, other than churches in Midland County. No grants to individuals, or for travel or conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Herbert D. Doran, President; Margaret Ann Riecker, Vice-President and Secretary; Michael Lloyd Dow, Treasurer; Julie Carol Arbury; Ruth Hale Buchanan; Bonnie B. Matheson; Frank Popoff; Macauley Whiting, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $75,000 to Chippewa Nature Center, for capital plan, 1994
- $75,000 to Chippewa Nature Center, for capital plan, 1993

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Dreyfus Foundation, Inc., Camille and Henry

Address and Telephone:
555 Madison Avenue, Suite. 1305
New York, NY 10022-3301
(212) 753-1760

Contact Person:
Robert L. Lichter, Ph.D., Executive Director

E-mail address: admin@dreyfus.org

Web address: www.dreyfus.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT:
Preliminary letter for Special Grant

NUMBER OF COPIES OF PROPOSAL TO SEND:
Five

PROPOSAL DUE DATES:
November 17 Teacher-Scholar; May 15 New Faculty; July 1 Scholar and Fellow, Undergraduate. Institute; July 15 1st letter (September 15 proposal), Special Program. Chem. Sciences; May 15 Faculty Start-up, Undergraduate. Institute; and March 1 Postdoc. program in Environmental Chem.

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME: Four to five months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 144 (1997)

AVERAGE GRANT: $3,000 to $60,000

LARGEST GRANT: $60,150

SMALLEST GRANT: $3,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,795,264

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To advance the sciences of chemistry, chemical engineering, and related sciences as a means of improving human relations and circumstances throughout the world; assists organizations which afford facilities for the production, collection, or dissemination of scientific information; support mainly for postsecondary academic institutions through sponsorship of Dreyfus New Faculty in Chemistry Program, the Dreyfus Teacher-Scholar Awards Programs, the Dreyfus Scholar and Fellow Program for Undergraduate Institutions, the Dreyfus Special Grant Program in the Chemical Sciences, and the Dreyfus Faculty Start-Up Grant Program for Undergraduate Institutions."

PURPOSES OF GRANTS:
Chemistry; Engineering school and education; Engineering and technology; Science. **Types of support**: Equipment, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives nationally. No support for health, medicine, or biology. No grants to individuals who are not sponsored or nominated by a nonprofit or educational institution, for specific research projects, continuing support, emergency funds, deficit financing, land acquisition, conferences, fellowships, endowments, capital construction, renovation, and travel (except in the context of existing programs); no loans.

HOW TO APPLY:
Candidates for awards must be nominated by applying academic institution; individual applications not accepted; nomination forms required for all programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
Dorothy Dinsmoor, President; John R.H. Blum, Vice-President; Edward A. Reilly, Secretary-Treasurer; Robert L. Lichter, Ph.D., Executive Director; Joshua Lederberg, Ph.D.; H. Marshall Schwarz; Henry C. Walter; Harry H. Wasserman, Ph.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $22,000 to University of Idaho, for instruction for Native Americans in chemical sciences, 1994

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Dreyfus Foundation, Inc., Max and Victoria

Address and Telephone:
50 Main Street, Suite. 1000
White Plains, NY 10606
(914) 682-2008

Contact Person: Ms. Lucy Gioia, Office Admin.

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Three to

four pages letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: Notification made by mail

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 360 (1997)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $85,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,035,251

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of funding is for hospitals, medical research, education, health and social services, and cultural programs.

PURPOSES OF GRANTS:
Arts; Education; Health care; Hospitals (general); Human services; Medical research.

RESTRICTIONS ON GRANTS:
Supports national organizations, no support for foreign charitable organizations. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
David J. Oppenheim, Chairman; Winifred Riggs Portenoy, President; Nancy E. Oddo, Vice-President; Norman S. Portenoy, Vice-President; Mary P. Surrey, Secretary-Treassurer

SAMPLE NATIVE AMERICAN GRANTS:
- $17,500 to First Nations Development Institute, for economic development and education programs, 1996
- $17,500 to First Nations Development Institute, for economic development programs, 1995
- $30,000 to San Xavier District of the Tohono O'odham Nation, for Mission Plaza Construction Project, 1995
- $10,000 to First Nations Development Institute, for economic development programs, 1993

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Duke Endowment

Address and Telephone:
100 North Tryon Street, Suite 3500
Charlotte, NC 28202-4012
(704) 376-0291
Fax: (704) 376-9336

Contact Person:
Elizabeth Locke, Ph.D., President

E-mail address: droberson@tde.org

Web address: wwwdukeenowment.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter of inquiry

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Ten months out of the year.

NORMAL RESPONSE TIME: Within thirty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1150

AVERAGE GRANT: $70,000

LARGEST GRANT: $8,774,500

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $77,377,296 (1998)

APPROPRIATED: $71,034,019

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to hospitals and child care institutions, rural United Methodist churches and retired ministers in North Carolina. Also supports Duke, Furman, and Johnson C. Smith universities, and Davidson College.

PURPOSES OF GRANTS:
Children and youth, services; Health care; Higher education; Hospitals (general); Protestant organizations and churches. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Consulting services, Continuing support, Curriculum development, Emergency funds, Endowment funds, Equipment, Fellowships, General and operating support, Internships, Matching funds, Professorships, Program development, Publication, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving is focused on North Carolina and South arolina. No grants to individuals, or for deficit financing; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mary D.B.T. Semans, Chairman; Hugh M. Chapman, Vice-Chairman; Louis C. Stephens, Jr., Vice-Chairman; Elizabeth H. Locke, Ph.D., President; Eugene W. Cochrane, Jr., Vice-President and Dir., Health Care Div.; Myrna C. Fourcher, Secretary; Janice C. Walker, C.F.O. and Treasurer; John G. Mebane, C.I.O.; William G. Anlyan, M.D.; John Hope Franklin, Ph.D.; Constance F. Gray; Richard H. Jenrette; Mary D.T. Jones; Thomas S. Kenan III; Juanita M. Kreps, Ph.D.; Thomas A. Langford, Ph.D.; John G. Medlin, Jr.; Russell M. Robinson II; Neil Williams; Minor M. Shaw.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,350 to United Methodist Church, North Carolina Conference, Rockingham District, for rural churches of Native American Cooperative Ministry, 1997
- $132,725 to Southeastern Regional Medical Center, for physician assistant training program in conjunction with Duke University Medical Center, to identify and train American Indians and African-Americans living in rural areas, 1996
- $15,750 to Boys Club of Cherokee County, for home-based instruction program for Native-American preschool children and their families, 1993

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Duluth-Superior Area Community Foundation

Address and Telephone:
618 Missabe Bldg
227 West First Street
Duluth, MN 55802-1921
(218) 726-0232
Fax: (218) 726-0257

Contact Person: Ms. Holly Sampson, President

E-mail address: dsacf@cp.duluth.mn.us

Web address: dsacommunityfoundation.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or letter for guidelines

NUMBER OF COPIES OF PROPOSAL TO SEND: See Guidelines

PROPOSAL DUE DATES: February 1, May 1, August 1, and October 1

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Ninety days after deadline.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 158 (1998)

AVERAGE GRANT: $1,000 to $15,000

LARGEST GRANT: $24,000

SMALLEST GRANT: $327.000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $655,314 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority areas of interest are welfare, including emergency relief, family services, employment, hunger, shelter, nonprofit capacity building, and youth and child welfare. Also supports education, especially higher education and programs for minorities; cultural programs, including music and other performing and fine arts groups; and the environment. Further grants for peace organizations and intercultural relations, community development, and Native Americans; also awards scholarships to promising high school graduates and small business entrepreneurs.

PURPOSES OF GRANTS:
Animal welfare; Arts; Child development, education and services; Children and youth, services; Civil rights, race and inter-group relations; Community development; Crime and violence prevention; Disabled; Economically disadvantaged; Education, higher education; Employment; Environment; Family services; Food services; Homeless; Housing and shelter, development; Human services; International affairs, goodwill promotion and peace; Minorities; Native Americans; Performing arts, music; Visual arts; Women. **Types of support**: Conferences and seminars, Consulting services, Emergency funds, Exchange programs, Matching funds, Program development, Publication, Research, Scholarship funds, Scholarships to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving mainly in Douglas and Bayfield counties of Wisconsin, and Koochiching, Itasca, St. Louis, Lake, Cook, Carlton, and Aitkin counties in northeastern Minnesota. No support for direct religious activities. Generally, no grants to individuals (except for designated scholarship funds or specialized one-time crisis programs), for capital or annual campaigns, endowments, debt retirement, medical research, equipment, national fundraising programs, continuing support, deficit financing, land acquisition, and for grants beyond single funding cycle; no loans.

HOW TO APPLY: Call for process.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ann Stock, Chairperson; Joseph H. Leek, Vice-Chairman; Holly C. Sampson, President; Stanley L. Gaffin, Secretary; Steven J. Seiler, Treasurer; Nan R. Olson, Grants Committee Chair; Karen Fillenworth, Immediate Past Chair; Jack Culley; Harry L. Gehring; Eric J. Neetenbeek; Thomas B. Wheeler; Martha Alworth; Christopher D. Anderson; Petr L. Boman; Donn Larson; Robert S. Mars, Jr.; Mark T.Signorelli;

SAMPLE NATIVE AMERICAN GRANTS:

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duPont Fund, Jessie Ball

Address and Telephone:
225 Water Street., Suite. 1200
Jacksonville, FL 32202-5176
(904) 353-0890 or (800) 252-3452
Fax: (904) 353-3870

Contact Person:
Dr. Sherry Magill, Executive Director
E-mail address: smagill@dupontfund.org (for Sherry Magill), jbennett@dupontfund.org (for Jo Ann Bennett), sdouglass@dupontfund.org (for Sally Douglass), ekingjr.@dupontfund.org (for Edward King), tfarren@dupontfund.org (for Toni Farren).

Web address: http://www.dupontfund.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief proposal or telephone call to program staff.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly beginning in January.

NORMAL RESPONSE TIME: Approximately three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 307 (1998)

AVERAGE GRANT: $5,000 to $100,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $13,226,635

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Grants limited to those institutions to which the donor contributed personally during the five-year period ending December 31, 1964. Among the 327 institutions eligible to receive funds are higher and secondary education institutions, cultural and historic preservation programs, social service organizations, hospitals, health agencies, churches and church-related organizations, and youth agencies."

PURPOSES OF GRANTS:
Arts; Children, day care; Community development; Crime and violence prevention; Economically disadvantaged; Education; Health care; Education: higher education, secondary school and education; Historic preservation and historical societies; Homeless; Human services; People with AIDS (PWAs); Religion; Youth, services. **Types of support**: Building and renovation, Consulting services, Curriculum development, Equipment, General and operating support, Matching and challenge support, Professorships, Program development, Program-related investments and loans, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Delaware, Florida, and Virginia. No support for organizations other than those awarded gifts by the donor from 1960 to 1964. No grants to individuals, and generally for capital campaigns or endowments.

HOW TO APPLY:
First-time applicant must submit proof with initial application that a contribution was received from the donor between 1960 and 1964

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Jo Ann P. Bennett, Exec. Secretary and Dir., Admin.; Sherry P. Magill, Ph.D., Executive Director. Trustees: The Right Rev. Frank A. Cerveny; Jean W. Ludlow; Mary K. Phillips. Corporate Trustees: Stephen A. Lynch III; Northern Trust Bank of Florida, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $143,700 to University of Florida, for Natural Habitats Study Center, permanent museum exhibit which promotes understanding of Florida's natural environment and Calusa Indian culture, 1997
- $167,000 to University of Toronto, for new set of initiatives to attract Native students to post-secondary study, 1997

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Eccles Foundation, George S. and Dolores

Address and Telephone:
Deseret Building
79 South Main Street, 12th Floor
Salt Lake City, UT 84111
(801) 246-5336

Contact Person:
Mr. David P. Gardner, Chairman

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Eleven

PROPOSAL DUE DATES: Four weeks prior to Board meeting.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Following meeting

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 224 (1995)

AVERAGE GRANT: $5,000 to $10,000

LARGEST GRANT: $1,200,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $14,276,060

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priorities on higher education, hospitals and medical research, the performing and visual arts, and social service and youth agencies.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Economics; Higher education; Hospitals (general); Human services; Medical research; Performing arts; Visual arts; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Equipment, General and operating support, Matching funds, Professorships, Program-related investments and loans, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving only in Utah. No grants to individuals, or for endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
David P. Gardner, Chairman; Spencer F. Eccles, President; Alonzo W. Watson, Jr., Secretary; Robert M. Graham, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Services, to help Native Americans enter into college by providing guidance counseling, employment placement and scholarships, 1994
- $10,000 to American Indian Services, for matching grant for scholarships, 1995
- $10,000 to American Indian Services, for scholarships for Indian students who attend Utah institutions of higher learning, 1996
- $20,000 to Indian Walk-In Center, for general support of prescriptions, health care, shelter and emergency transportation and Center's food pantry, 1996

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Echoing Green Foundation

Address and Telephone:
198 Madison Avenue, 8th Floor
New York, NY 10016
(212) 689-1165
Fax: (212) 689-9010

Contact Person:
Mr. Alvin Starks, Search and Selection Office

E-mail address: general@echoinggreen.org

Web address: http://www.echoinggreen.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

PROPOSAL DUE DATES: N/A

NORMAL RESPONSE TIME: Mid-April

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 115 (1997)

AVERAGE GRANT: $15,000 to $100,00

LARGEST GRANT: $150,000

SMALLEST GRANT: $13

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,847,093

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation offers fellowships to individuals from over 135 participating institutions. Through the foundation's fellowships, seed money and technical support are provided to social entrepreneurs starting innovative public service organizations and projects that seek to catalyze positive social change. The Echoing Green Foundation invests in entrepreneurs' organizations and projects at an early stage,

before most funders are willing to do so, and then provides them with support to help them grow beyond start-up. The Echoing Green network currently includes over 250 fellows working domestically and internationally in a wide range of issue areas including human rights, the environment, the arts, education, criminal justice, and community development."

PURPOSES OF GRANTS:
Arts; Children and youth, services; Civil rights; Community development, neighborhood development; Economic development (nationally and internationally); Education; Environment; Human services; Public affairs; Youth development, services. **Types of support**: Fellowship funds, Seed money.

OFFICERS AND DIRECTORS OR TRUSTEES:
Holland Hendrix, President; Carter Bayles; David C. Hodgson; Nancy Oriol, M.D.; Billy Shore.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to DNA-Peoples Legal Services, for legal services for Native Americans, 1995

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Edouard Foundation, Inc.

Address and Telephone:
c/o Phillips Nizer et al.
666 Fifth Avenue
New York, NY 10019
(212) 977-9700

Contact Person:
Mr. Morton Freilicher, Executor

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: November

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 46 (1995)
AVERAGE GRANT: $10,000 to $75,000

LARGEST GRANT: $280,000

SMALLEST GRANT: $6,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,205,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grant focus is for health, including hospitals, health associations and services, and AIDS research. Also supports domestic and international human services, including youth, child welfare, social services, international relief, and human rights.

PURPOSES OF GRANTS:
AIDS; Children and youth, services; Disabled; Food services; Health care and organizations; Human rights (international); Human services; International relief; Native Americans; Protestant federated giving programs; Youth, services. **Types of support**: Emergency funds, General and operating support, Program development, Research.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mr. Christopher Finch, President; Edwin A. Margolius, Secretary; Arnold Finch; Beatrice Phillipe.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to Native American Scholarship Fund, continuing support, 1999
- $45,000 to Native American Scholarship Fund, continuing support, 1995
- $70,000 to Southwest Indian Foundation, continuing support, 1995
- $60,000 to Southwest Indian Foundation, 1994
- $35,000 to the Native American Scholarship Fund, 1994

Educational Foundation of America

Address and Telephone:
35 Church Lane
Westport, CT 06880
(203) 226-6498

Contact Person:
Ms. Diane Allison, Executive Director

E-mail address: efa@efaw.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry on unbleached 100% post consumer recycled paper using both sides.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: Six to nine months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 190 (1996)

AVERAGE GRANT: $10,000 to $150,000

LARGEST GRANT: $2,500,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,279,042

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given mainly for the arts, education, energy and the environment, reproductive health and rights, population, and programs benefiting Native Americans.

PURPOSES OF GRANTS:
Arts; Civil liberties, reproductive rights; Education; Environment, energy, natural resources; Native Americans; Performing arts, theater; Reproductive health, family planning. **Types of support**: Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving only in the United States. No grants to individuals, or for capital or endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lynn P. Babicka, President; Sharon W. Ettinger, Vice-President; Diane M. Allison, Executive Director; Joan P. Andrews; Jerry Babicka; Barbara Bohart; Barbara P. Ettinger; Wendy W. Ettinger; Elaine P. Hapgood; David Orr; John P. Powers; W. Richard West.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Red Nation Celebration, for program support, 1997
- $25,000 to ACCESS, for NonProfit Sector Native Leadership and Employment Project, 1997
- $25,000 to Land and Water Fund of the Rockies, for Native American Resource Protection Project, 1997
- $25,000 to Migizi Communications, for Native Well Child Model, 1997
- $35,000 to Seventh Generation Fund for Indian Development, for Native American Sustainable Communities, 1997
- $100,000 to Native American Rights fund, for Environmental Protection Project, 1997
- $80,000 to Children's Defense Fund, for Native American Early Childhood Initiative, 1997
- $141,450 to Berkshire School, for Native American Scholarship Initiative, 1997
- $90,000 to Wheelwright Museum of the American Indian, for Adair Archive and Pine Springs Outreach, 1997
- $10,000 to Choate Rosemary Hall Foundation, for Navajo Exchange Program, 1996
- $10,000 to Phillips Brooks House Association, for Native American Youth Enrichment Program, 1996
- $10,000,000 to Native American Preparatory School, for continued support. Grant made is not representative of Foundation's typical grantmaking practices, 1996
- $17,508 to University of California, for Native

People and Protected Areas Management: Building Community-Based Wildlife Management Systems in Western Alaska, 1996

- $20,000 to California Indian Legal Services, for state-wide Tribal Environmental Education Project, 1996
- $20,000 to Institute for the Preservation of the Original Languages of the Americas (IPOLA), for planning conference for National Clearinghouse of Indigenous Languages, 1996
- $29,602 to Bug-O-Nay-Ge-Shig School, for College Preparatory Library, 1996
- $33,333 to Blackfeet Reservation Development Fund, for Individual Indian Monies Trust Correction and Recovery, 1996
- $35,405 to Pueblo of Pojoaque, for Mentor Training Project, 1996
- $40,000 to Native Americas International Film Exposition, for education seminars and workshops, 1996
- $40,000 to Southwestern Association for Indian Arts, for Masters Program, 1996
- $40,000 to Sundance Institute for Film and Television, for Native American Initiative, 1996
- $60,000 to Hoonah Indian Association, Bureau of Indian Affairs, for program, Ecotourism: A Method for Sustaining the Tlingit Culture, 1996
- $50,000 to River Watch Network, for Taos Pueblo Environmental Training Center Assistance Project, 1996
- $60,000 to American Indian Economic Development Association, for Chicago Urban Indian Policy Project, 1996
- $70,000 to White Earth Land Recovery Project, for Sustainable Community-Mino Aki, 1996
- $90,000 to Native American Women's Health Education Resource Center, for Native American Young Person's Wellness Program, 1996
- $92,064 to Northern Arizona University Foundation, for Clinical Nursing Instructor for American Indian Students, 1996
- $375,000 to New Mexico Environmental Law Center, for Native American Community Representation, funds not to be used for Mescalero Apache suit against tribal government, 1996
- $20,000 to Alliance of Tribal Tourism Advocates, for comprehensive tourism research and information data, 1995
- $20,000 to American Indian Graduate Center, for alumni identification and direct mail campaign, 1995
- $20,000 to San Carlos Apache Tribe, for San Carlos Apache Ethno botany Project, 1995
- $25,000 to Native Americans in Philanthropy, for fundraising training program for Native Americans, 1995
- $30,000 to Collective Heritage Institute, for Native Scholars Program, 1995
- $30,288 to Doyon Foundation, for Alaska Native College Fund, 1995
- $37,717 to University of Washington, for Native American Outreach Planning Program, 1995
- $40,000 to Native American College Preparatory Center, for summer program with Stanford University, 1995
- $44,193 to Save the Children Federation, for Navajo Child Education and Training Project, 1995
- $98,578 to Minnesota Chippewa Tribe, Bug-O-Nay-Ge-Shig School, for Ojibwe Language Laboratory, 1995
- $101,000 to Saint Catherine Indian School, toward Financial Aid Program, 1995
- $150,000 to American Indian Higher Education Consortium, for Baccalaureate Degree Completion Programs via Telecommunications Network, 1995
- $150,000 to Ramah Navajo School Board, for Navajo Language Materials Enterprise, 1995
- $60,000 to Affiliation of Arizona Indian Centers, for Learning for Life Program, 1995
- $80,000 to Association on American Indian Affairs, for protection of sacred sites and religious freedom in Sisseton, SD, 1995
- $150,000 to Indian Dispute Resolution Services, for Indian Youth Leadership Development, 1995
- $19,980 to Vermont Studio School, for Native American Contemporary Artists Program, 1995
- $75,000 to Futures for Children, for transition plan for Self-Help Learning Center, 1995
- $88,000 to Middlebury College, for Arizona/New Mexico Network for teachers of Native American children, 1995
- $15,000 to Blackfeet Reservation Development Fund, for development of Indian banks, 1994
- $15,000 to National Tribal Environmental Council, for Communication and Outreach and Environmental Education Program, 1994
- $20,000 to Oyate, for Scatter the Seeds program, 1994
- $20,000 to White Earth Land Recovery Project, for Ki-Ken-Das-So-Win Project, 1994
- $20,000 to Yaqui Educational Collaborative, for Yaqui Youth Artists, 1994
- $25,000 to American Indian Science and Engineering Society (AISES), for The American Indian Knowledge Series: Save and Share the Wisdom of the Elders, 1994
- $25,000 to First Nations Development Institute, for Tribal Commerce and Enterprise Management

Program, 1994

- $30,000 to Native American College Preparatory Center, for Ojibwe Language Project, 1994
- $36,750 to Native American Scholarship Fund, for Donor Revitalization Program, 1994
- $40,000 to Association on American Indian Affairs, for Displaced Homemaker Scholarship Program, 1994
- $50,000 to Smithsonian Institution, National Museum of the American Indian, for public education programs at George Gustav Heye Center, 1994
- $50,000 to University of Colorado, School of Law, for Indian Law Clinic: Fort Belknap/Zortman Mine Project, 1994
- $128,000 to Berkshire School, for Native American Scholarship Initiative, 1994
- $40,000 to Orme School, to recruit Native American students, 1994
- $60,000 to Jobs and Environment Campaign, for Oglala Sioux Environmental Empowerment Project, 1994
- $64,000 to River Watch Network, for Tribal Assistance Project, 1994
- $72,000 to Opportunities Industrialization Center, American Indian, for Project Grow's Family and Community Gardens, 1994
- $80,000 to Young Playwrights, for national teacher training institutes and Native American workshop program, 1994
- $241,503 to Johns Hopkins University, School of Public Health, to take training in community health practice and planning to Native American communities, 1994
- $46,800 to Skowhegan School of Painting and Sculpture, for scholarship program for Native American artists, 1994
- $65,000 to American Indian Law Alliance, for Alternative Dispute/Mediation Resolution Project, 1994
- $74,845 to Vermont Law School, Environmental Law Center, for Native American Fellowship Program, 1994
- $10,000 to Telluride Institute, for Native American Writers Forum, 1993
- $10,000 to Vermont Studio School, for Native American Contemporary Artists Program, 1993
- $15,000 to Native American Educational Services (NAES), for American Indian Children and Family Law Project, 1993
- $16,000 to Chief Bug-O-Nay-Ge-Shig School, for gifted and talented program, 1993
- $20,000 to Colorado Rocky Mountain School, for scholarship support for two Native Americans, 1993
- $26,686 to University of Washington, for summer enrichment program for Native American students, 1993
- $44,780 to American Indian Film Institute, for Indian Cinema Entertainment (ICE), 1993
- $45,000 to Futures for Children, for Circles of Support, 1993
- $46,800 to Oglala Lakota College, for nursing program, 1993
- $52,000 to Native Americans for a Clean Environment, for Sequoyah Fuels Intervention Project, 1993
- $20,000 to Wobanaki, for Sovereignty Training Program, 1993
- $25,000 to Prescott Center for Alternative Education, for aid for Native Americans enrolled at Prescott, 1993
- $30,000 to Native American Film and Media Celebration, for Native American Film Festival, 1993
- $28,000 to New Mexico State University, for academic/personal counselor for Native American women, 1993

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Edwards Foundation, J.E.S.

Address and Telephone:
4413 Cumberland Road N.
Fort Worth, TX 76116
(817) 737-6924

Contact Person:
Mrs. Jareen E. Schmidt, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: June 1

BOARD MEETING DATES: June

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 18 (1995)

LARGEST GRANT: $20,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $108,144

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support mainly for social services, especially programs for women, hungry, the disadvantaged and child welfare. Also supports health and youth agencies and Protestant giving, including churches, schools, and missionary programs.

PURPOSES OF GRANTS:
Adult/continuing education; Cancer; Child development, education, services; Christian organizations and churches; Economically disadvantaged; Elementary and secondary education; Food services; Health care; Human services; Medical research; Native Americans; Protestant organizations and churches; Religion; Women, centers and services; Youth, services. **Types of support**: General and operating support, Research.

RESTRICTIONS ON GRANTS:
Giving mainly in Fort Worth, Texas. Grants requests outside of Fort Worth area considered only if program is not available within Fort Worth. No grants to individual; or for scholarships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jareen E. Schmidt, President; Stace Sewell, Vice-President; Sheryl E. Bowen, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

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El Pomar Foundation

Address and Telephone:
10 Lake Circle
Colorado Springs, CO 80906
(719) 633-7733 or 800-554-7711
Fax: (719) 577-5702
Contact Person: Mr. William J. Hybl, Chairman

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Six to eight times a year.

NORMAL RESPONSE TIME: Ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 250 (1995)

LARGEST GRANT: $4,950,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $17,637,286 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support only for nonprofit organizations for public, educational, arts and humanities, health, and welfare purposes, including child welfare, the disadvantaged, and housing. Municipalities may request funds for specific projects.

The Trustees have established no set form for grant applications. The application should include a concise statement of the project in areas as set forth herein. The Foundation is limited to making grants for Colorado organizations and activities that take place within the state of Colorado. One copy of the application should be sent to:

Board of Trustees,
El Pomar Foundation
10 Lake Circle,
Colorado Springs, CO 80906

PURPOSES OF GRANTS:
Aging; Arts; Child development, education services; Children and youth, services; Community development; Disabled; Economically disadvantaged; Education, adult continuing education, elementary school and education, higher education, secondary school and education, vocational education; Employment; Environment; Family services; Federated giving programs; Food services; Health care; Health organizations; Historic preservation and historical societies; Homeless; Hospitals (general); Housing and shelter, development; Human services; Humanities; Libraries and library science; Media and communications; Minorities; Museums; Nutrition; Performing arts, music, theater; Pharmacology; Recreation; Residential and custodial care, hospices; Substance abuse, services; Transportation; Visual arts; Voluntarism promotion. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Emergency funds, Employee matching gifts, Equipment, General and operating support, Land acquisition, Program development, Program-related investments and loans, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving mainly in Colorado. No support for organizations that distribute funds to other grantees, or for camps or seasonal facilities. No grants to individuals, or for annual campaigns, travel, media projects, conferences, deficit financing, endowment funds, research, matching gifts, seed money, or publications.

The Foundation does not make grants under the following conditions:

- Grants to another foundation or organization which distributes money to recipients of its own selection.
- Grants to organizations that practice discrimination of any kind.
- Grants to cover deficits, debt elimination or for endowment.
- Grants for the making of films or other media projects.
- Grants for primary or secondary education (K-12). El Pomar will consider, on a limited basis, capital requests from non-publicly funded secondary schools.
- Grants for research or studies.
- Grants to organizations which do not have fiscal responsibility for the proposed project.
- Grants to nonprofit organizations which do not have an active 501(c) (3) nonprofit determination letter from the Internal Revenue Service.
- Grants to individuals.
- Grants for travel, conferences, conventions, group meetings or seminars.
- Grants for camps, camp programs or other seasonal activities.
- Grants to religious organizations for support of religious programs.
- Grants intended to influence legislation or support candidates for political office.

HOW TO APPLY:
A new application should not request re-instatement of a prior request. A new application from an organization which has had a grant request declined will not be considered for 12 months following the grant denial letter. A new application from an organization which has had a grant request funded will not be considered for 36 months from the date of the grant award letter or one year from the date of the last payment on the grant, whichever is later.

The Foundation has no formal grant application forms. Please submit one original of the grant application including the following information:

- Name and address of tax exempt organization.
- A brief history of the organization, its mission, principal programs and accomplishments.
- A concise statement of the purpose of the request and the amount requested. Outline the need for the project, the specific solutions to be reached, the expected contributions to the population served and the criteria for measuring the success of the projects.
- An organizational budget for the current year, and a documental budget of the project for the proposed term of the grant. Please include the total amount to be raised and a list of expected sources of funds. If the request is for a program, indicate how the organization plans to fund the program once El Pomar Foundation funding ceases.
- A statement of whether aid has been sought during the preceding three years from other foundations and, if so, the names of the foundations and the amount received from each, if any.
  Applicants should furnish:
  - Relationship and capacity of person signing application.
  - A list of members of the governing body.
  - A statement that notes the grant purpose has been approved by the applicant's governing body.
  - Endorsement of outside authorities, and copies of approvals of regulatory agencies, if required.
  - A photocopy of current IRS determination letter showing tax exempt status under Section 501 (C)

(3) and public charity status under Section 509 (a) of the Internal Revenue Code.
- The organization's three most recent years of audited financial statements, and latest IRS Form 990.
- Applicants also should furnish up to three pictures (photographs, architectural renderings, images from an existing publication, etc.) that portray the specific project or general operations of the organization. Pictures will be used in the presentation to the Board of Trustees. Applicants should not incur any costs related to this request. El Pomar Foundation will retain the photographs unless otherwise requested by the organization.
- The Foundation requires the organization to report expended grant funds and to return to the Foundation any excess not used for the grant. A report of the expenditure of funds must be made annually until the entire grant has been used.
- If a grant is made, do not use plaques or memorials relating to El Pomar Foundation without the Foundation's approval. We request that you not use the names of Foundation Officers and Trustees in any public statements.
- Proposals may be submitted at any time. Applications are acted upon within 90 days of receipt.

OFFICERS AND DIRECTORS OR TRUSTEES: William J. Hybl, Chairman and C.E.O.; R. Thayer Tutt, Jr., President and C.I.O.; Robert J. Hilbert, Vice-President, Admin., and Secretary-Treasurer; David J. Palenchar, Vice-President, Programs.; Judy M. Bell; Kent O. Olin; William R. Ward; Brenda J. Smith; Cortlandt Dietler

SAMPLE NATIVE AMERICAN GRANTS:
- $8,600 to Native American Sports Council, Winter Park Co., for an Associate Director position, 1998
- $10,000 to Southern Ute Community Action Program, for R. J. Montgomery Award for Excellence in Human Service, 1996
- $15,000 to State Historical Society of Colorado, for Ute Indian Mountain Museum, 1996
- $24,000 to Native American Sports Council, for staff position, 1996
- $25,000 to Koshare Indian Museum, for museum expansion project, 1994

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Eliason Foundation

Address and Telephone:
P.O. Box 2353
Kalamazoo, MI 49003-2353

Contact Person:
Ms. Edwanda M. Eliason, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Mail

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Not Later Than November 1.

BOARD MEETING DATES: No Board meetings.

NORMAL RESPONSE TIME: One Month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Twenty to thirty

AVERAGE GRANT: $300

LARGEST GRANT: $750

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $27,000 (1998)

GENERAL INFORMATION

PURPOSES OF GRANTS: Education, health, poverty, welfare, etc.

RESTRICTIONS ON GRANTS:
Gives mainly in Michigan, but not exclusively.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Edwanda Eliasan, Pres; David J. Eliason, Vice-President, Diane Ogasian, Secretary; John Steffen, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $350 to the Native American Scholarship Fund,

1996
- $350 to the Native American Scholarship Fund, 1995
- $250 to the Native American Scholarship Fund, 1994

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Elihu Foundation Charitable Trust

Address and Telephone:
200 North LaSalle Street, Suite 3000
Chicago, IL 60601

Contact Person: Mr. John W. Egan

E-mail address: jegan@mckenna_lawcom

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: June 1

BOARD MEETING DATES: July 1

NORMAL RESPONSE TIME: August 1 - 15.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 8 (1998)

LARGEST GRANT: $10,000

SMALLEST GRANT: $2,900

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $67,900

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for individuals living and working in Alaska and to organizations empowering women, minorities and Alaskan natives.

PURPOSES OF GRANTS:
Human services; Minorities; Native Americans; Women. **Types of support**: General and operating support, Grants to individuals, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving is limited to Alaska

HOW TO APPLY:
By application prior to June 1.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Dana L. Buntrock; Leroy J. Howard; Jack Hustad.

SAMPLE NATIVE AMERICAN GRANTS:

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Ernst Foundation, Richard C. and Susan B.

Address and Telephone:
641 Lexington Avenue, 29th Floor
New York, NY 10022-4599

Contact Person: Mr. John L. Ernst, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 17 (1995)

LARGEST GRANT: $81,250

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $188,418

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Education, higher education; Environment, natural resources; Native Americans.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
John L. Ernst, President; John Fletcher III, Vice-President

SAMPLE NATIVE AMERICAN GRANTS:

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Ettinger Foundation, Inc.

Address and Telephone:
35 Church Lane
Westport, CT 06880

Contact Person:
Ms. Diane M. Allison, Executive Director

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,229,400 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given for programs and projects in art, environment, reproductive rights, Native Americans, and energy issues.

PURPOSES OF GRANTS:
Environment; Environment, energy; Native Americans; Performing arts, theater. **Types of support**: General and operating support, Matching funds, Seed money.

RESTRICTIONS ON GRANTS:
No grants to individuals, for building or endowment funds and no loans.

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Lynn P. Babicka; Sharon Ettinger; Elaine P. Hapgood; Heidi P. Ettinger; John P. Powers.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1998

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Evjue Foundation, Inc.

Address and Telephone:
1901 Fish Hatchery Road
PO. Box 8060
Madison, WI 53708
(608) 252-6401

Contact Person:
Ms. Marianne D. Pollard, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes (attached)
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

BEST COPY AVAILABLE

(attached)

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal preferably in November, December, or January

BOARD MEETING DATES: March, May, and November.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 150 (1999)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,800,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of funding for education including higher education; also supports mental health, youth, social service agencies, and cultural programs serving the greater Madison area.

BASIC GRANT POLICY:
As a trust whose income is derived substantially from a business activity in the greater Madison area, the Foundation has a commitment to the people of the Madison area to give priority to the programs whose principal thrust is on that geographic area. Grants are only made to nonprofit organizations which are both exempt form federal taxation under Section 501 (c)(3) of the Internal Revenue Code and are also public charities described in 509 (a)(1), (2) or (3) of the Internal Revenue Code.

PURPOSES OF GRANTS:
Aging, centers and services; Alcoholism; Animal welfare; Arts; Children and youth, services; Education, higher education; Family services; Food services; Hospitals (general); Human services; Media, journalism and publishing; Mental health and crisis services; Reproductive health, family planning; Substance abuse, services. **Types of support**: Annual campaigns, Capital campaigns, Conferences and seminars, Continuing support, Emergency funds, Endowments, Internship funds, Professorships, Program development, Publication, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Dane County, Wisconsin.

- Grants are not made to individuals. All grants for scholarships are given to educational institutions, which have full responsibility for selecting the individual recipients.
- Grants are not usually made to establish or add to endowment funds.
- Grants are not ordinarily made to fund specific medical or scientific research inquiries.
- Grants are usually not made to support operating expenses and general administrative expenses of organizations.
- The Foundation looks favorably upon projects responding to overall community needs and priorities and which do not duplicate existing services.
- The Foundation will operate without discrimination as to age, race, religion, sex or national origin in the consideration of grant requests from agencies and organizations.

HOW TO APPLY:
Request and submit completed proposal along with a copy of the organization 501 (c)(3) letter.

OFFICERS AND DIRECTORS OR TRUSTEES:
John H. Lussier, President; Nancy Brooke Gage, Vice-President; Frederick H. Gage, Secretary; Frederick W. Miller, Treasurer; Marianne D. Pollard, Executive Director; Marion F. Brown; W. Jerome Frautschi; James D. Lussier; Laura J. Lussier; Steve Mixtacki; John T. Robison; Virginia Henderson; Hal Mayer; Andrew A. Wilcox; John Wiley.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to University of Wisconsin, for Native American Journalism Workshop, 1993

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Fannie Mae Foundation

Address and Telephone:
4000 Wisconsin Avenue, N.W.
N. Tower, Suite 1

Washington, DC 20016-2800
(202) 274-8000
Fax: (202) 274-8100

Contact Person:
Ms. Michelle Greamias, Director, Grants Management

Web address: http://www.fanniemaefoundation.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Request guidelines prior to submitting proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Twelve

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times annually.

NORMAL RESPONSE TIME: One hundred and twenty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,351 (1998)

AVERAGE GRANT: $10,000 to $20,000

LARGEST GRANT: $1 million

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $33 million (1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Community development; Housing and shelter. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Matching and challenge support, Program development, Program-related investments and loans, Research, Seed money, Technical assistance

PURPOSES OF GRANTS:
The Fannie Mae Foundation transforms communities through innovative partnerships and initiatives that revitalize neighborhoods and create affordable homeownership and housing opportunities across America.

RESTRICTIONS ON GRANTS:
Gives nationally. No support for organizations whose fundraising costs are in excess of 20 percent of their contributed support, churches and sectarian organizations for religious purposes, public or private elementary and secondary schools, or charitable activities undertaken outside of the U.S. No grants to individuals (except for housing related research), or for general or scholarship support of institutions of higher learning or secondary education.

OFFICERS AND DIRECTORS OR TRUSTEES:
Franklin D. Raines, Chairman; Jamie S. Gorelick, Vice-Chairman; Ann Marie Wheelock, C.E.O. and President; James H. Carr, Sr., Vice-President, Innovation, Research, and Technology; Andrew Plepler, Secretary, Gen. Counsel & Sr. Vice-President; Diane Tomb, Sr. Vice-President, Comm.; Peter Beard, Vice-President, Natl. Philanthropy; Kevin Smith, Vice-President, Finance & Operations; Anthony Tansimore, Vice President, Reg. & Comm. Initiatives; Lisa Williams, Vice President, Capital City Initiatives; Tom Nides, Treasurer and Director; Kenneth J. Bacon; John Buckley; Floyd Flake; Colleen Hernandez; William R. Maloni; Ann D. McLaughlin; John Sasso; Lawrence M. Small; Karen Hastie Williams; Barry Zigas; Louis W. Hoyes; Stewart Kwoh; Robert J. Levin; Monica Lozano

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to First Nations Development Institute to support the Eagle Staff Fund, a program to increase access to affordable housing for Native Americans living on reservations, 1998.
- $25,000 to Eagle People at Dawn to support of the start-up costs of a homeownership and mortgage loan program for low and moderate income tribal members residing on Indian reservations in Arizona, 1998.
- $25,000 to Native American Connections to support the Community Development Coalition of Arizona, a partnership housing development agencies working to create and preserve affordable housing in

Arizona, 1998.

- $50,000 to Walking Shield American Indian Society to support the relocation of 110 homes from Grand Forks Air Force Base to Indian reservations in North and South Dakota, 1998.

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Ferriday Fund Charitable Trust

Address and Telephone:

c/o The Bank of New York, Tax Dept
One Wall Street
New York, NY 10286

Application address:
48 Wall Street
New York, NY 10286
(212) 495-1178

Contact Person:
Mr. William Wiseman, Vice-President,
The Bank of New York ,

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 56 (1995)

LARGEST GRANT: $20,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $230,500

GENERAL INFORMATION

PURPOSES OF GRANTS: Education, higher Education; Historic Preservation and Historical Societies; Hospitals (general), Human Services.

RESTRICTIONS ON GRANTS: Gives mainly in Connecticut. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES: Trustee: Richard J. Carter Jr; The Bank of New York

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to the Native American Scholarship Fund, 1998
- $5,000 to the Native American Rights Fund, 1994

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Flinn Foundation

Address and Telephone:

3300 North Central Avenue, Suite 2300
Phoenix, AZ 85012-2513
(602) 274-9000
Fax (602) 274-3194

Contact Person:
Mr. John W. Murphy, Executive Director

E-mail address: info@flinn.org

Web address: www.flinn.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Seven

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times a year

NORMAL RESPONSE TIME: Within twelve weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 70 (1998)

AVERAGE GRANT: $2,500 TO $150,060

LARGEST GRANT: $17.000

SMALLEST GRANT: $1,250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,360,244 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to programs that improve the quality of life in Arizona by addressing community-based solutions to local health care needs, especially for children and youth; strengthening medical education and biomedical research. Also supports scholarship programs for high school students attending the Arizona universities and visual and performing arts organizations.

PURPOSES OF GRANTS:
Arts; Biological sciences; Health care; Higher education; Medical research; Public policy, research. **Types of support**: Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving only in Arizona. No grants to individuals, for building projects (capital campaigns), purchase of equipment, endowment projects, annual fundraising campaigns, ongoing operating expenses and deficit needs; requests to support conferences and workshops, publications, and media production will be considered only when these activities are an integral component of a larger foundation initiative.

HOW TO APPLY:
Arizona nonprofit organizations with a project within the Foundation's stated fields of interest are invited to send a letter of inquiry, though it should be noted that most Foundation grants are made through invitational programs. Letter should be three pages or less and provide the following information: define and summarize the health need or problem the organization will target; explain the action plan or solution to be pursued; provide an estimate of the total project costs and duration; identify other committed or likely sources of funds for the project and how Foundation grant funds would be spent; attach a copy of the organization's most recent tax-status papers and an audited financial report.

OFFICERS AND DIRECTORS OR TRUSTEES:
Donald K. Buffmire, M.D., Chairman Emeritus; Merlin W. Kampfer, M.D., Chairman; Jay S. Ruffner, Secretary; David R. Frazer, Vice-Chairman; Don Snider, Assoc. Director; John W. Murphy, Executive Director; Robert A. Brooks, M.D.; David J. Gullen, M.D.; Edward V. O'Malley, Jr.; A.J. Pfister; Steven M. Wheeler; Lisa Wilkinson-Fannin; Rosellen C. Papp; Eric M. Rieman, M.D.; Myra Milliager, Assoc. Director; William A. Read, Ph.D., Assoc. Director.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Dennehotso Health and Development Corporation, for start-up support for community rural health clinic, 1997
- $10,000 to Native Americans for Community Action, for dietician and health promotion services for chronically ill, 1997
- $220,221 to Pima Youth Partnership, to plan and implement partnerships among parents, health providers, schools, churches, businesses and community service organizations to curtail teen pregnancy in Sahuarita, 1996
- $25,000 to Northern Arizona Area Health Ed-ucational Center, for Native American HIV/AIDS prevention education program through peer education in schools by American Indian Youth Theater Group, 1995
- $45,150 to Episcopal Community Services in Arizona, to increase access to basic medical and behavioral health services for at-risk adolescents living in and near Old Pascua Yaqui Village, 1995
- $50,000 to Northern Arizona Area Health Educational Center, to collaborate with Hopi Tribe to provide respite and personal care, social activities and home property improvements in Hopi village of Kykotsmovi, 1994
- $49,955 to Lake Powell Institute, to develop service integration program to help Native-Americans and other residents in extreme northern Arizona to more easily access health care and social services, 1994
- $24,779 to Navajo Nation Health Foundation, to improve access to basic medical services for developmentally disabled/delayed Navajo children through Treatment Extender program at Sage Memorial Hospital, 1993
- $50,000 to Indian Community Health Service, to develop comprehensive, community-based outreach program to provide medical and behavioral

services to Native American adolescents in Maricopa County who are at high risk of substance abuse, sexually-transmitted diseases and teen pregnancy, 1993

- $25,000 to Northern Arizona Area Health Educational Center, to improve health outcomes for pregnant Navajo women and infants, in partnership with Winslow Indian Health Service Unit, 1993

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Ford Foundation

Address and Telephone:

320 East 43rd Street
New York, NY 10017
(212) 573-5000
Fax: (212) 351-3677

Contact Person:
Mr. Barron M. Tenny, Secretary

E-mail address:
office-secretary@fordfound.org

Web address: www.Fordfound.org/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter and full proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: January, May and September.

NORMAL RESPONSE TIME: One month to six weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:
2,180

AVERAGE GRANT: $10,000 to $120,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $464,455,255 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To advance the public well-being by identifying and contributing to the solution of problems of national and international importance. Grants primarily to institutions for experimental, demonstration, and development efforts that are
likely to produce significant advances within the foundation's fields of interest: Asset building and community development; education, media, arts and culture; and peace and 'social' justice.

PURPOSES OF GRANTS:
Agriculture; AIDS; Arts; Civil rights; Community development; Economically disadvantaged; Economics; Education, higher education, secondary school and education; Employment; Environment; Government and public administration; Higher education; Housing and shelter, development; Human rights (international); Human services; Law and international law; Leadership development; Legal services; Mathematics; Media and communications; Media, film and video; Minorities; Museums; Native Americans; Performing arts; Population studies; Public affairs, citizen participation; Public policy, research; Reproductive health, family planning; Rural development; Substance abuse, services; Urban and community development; Women; Youth development, citizenship. **Types of support**: Conferences and seminars, general purposes, matching funds, publications, research, program-related investments, seed money, special projects, technical assistance, endowment funds, fellowships, individual grants.

RESTRICTIONS ON GRANTS:
Giving on an international basis. No support for programs which receive government support or from other readily available sources, or for religious sectarian activities as such. No grants for routine operating costs, construction or maintenance of buildings, or undergraduate scholarships; graduate fellowships generally channeled through grants to universities or other organizations; no grants for personal or local needs.

HOW TO APPLY:
Foreign applicants should contact foundation for

addresses of its overseas offices, through which they must apply.

OFFICERS AND DIRECTORS OR TRUSTEES: Henry B. Schacht, Chairman; Susan V. Berresford, President; Barron M. Tenny, Exec. Vice-President, General Counsel, and Secretary; Barry D. Gaberman, Sr. Vice-President; Alison R. Bernstein, Vice-President, Education, Media, Arts, and Culture; Robert Curvin, Vice-President, Comm.; Melvin Oliver, Vice-President, Asset Building and Community Development; Bradford K. Smith, Vice-President, Peace and Social Justice; Linda B. Strumpf, Vice-President and C.I.O.; Nicholas M. Gabriel, Treasurer, Compt., and Director of Financial Services.; Nancy P. Feller, Assoc. General Counsel and Asst. Secretary; Paul Allaire; Frances D. Fergusson; Anke A. Ehrhardt, Director, HIV Center for Clinical and Behavioral Studies; Kathryn S. Fuller; Sir Christopher Hogg; Wilmot G. James; Vernon E. Jordan, Jr.; David T. Kearns; Wilma P. Mankiller; Richard Moe; Yolanda T. Moses; Luis G. Nogales; Ratan N. Tata; Carl B. Weisbrod; W. Richard West.

SAMPLE NATIVE AMERICAN GRANTS:

1999

- $240,000 to Tohono O'Odham Community Action, support to participate in the Foundation's Youth Leadership for Development initiative, which promotes leadership development and civic activism among economically disadvantaged youth, 1999
- $30,000 to Taos County Economic Development Corporation, support for its Taos Business Park, 1999
- $60,000 to Southern Resource Center, support for post-production and outreach for a documentary film on Native American cultural rights, 1999
- $40,000 to The University of New Mexico, support for a comparative study of community-based irrigation systems, 1999
- $500,000 to New Mexico Community Foundation, supplemental support for its rural livelihoods initiative, which provides grants and technical assistance for community-based economic development projects., 1999
- $90,000 to Native Americans in Philanthropy, for general support, 1999
- $50,000 to National Native American Aids Prevention Center, support for a conference on HIV/AIDS and substance abuse in Native American community, to be held in San Francisco during 2000, 1999
- $150,000 to The Lakota Fund Incorporated, continued partial support for a community development financial institution on the Pine Ridge Indian Reservation to promote small business and access to affordable housing, 1999
- $200,000 to Eastern Maine Development Corporation, concluding support for regional public sector initiatives for enterprise development, 1999
- $100,00 to Cornerstones Community Partnerships, partial support for its programs to build human, economic, and community assets, 1999
- $125,000 to American Indian Lawyer Training Program, Inc., support for publications and policy development on issues affecting Native Americans, 1999
- $10,000 to American Indian Community House, Inc., support for a memorial celebration of the life of Ingrid Washinawatok, a leading indigenous rights activist, 1999

1998

- $150,000 to Nihewan Foundation, Kapaa, Hawaii, 1998
- $100,000 to First Nations Development Institute, to create database linking and facilitating cooperation among indigenous organizations around the world, 1998
- $100,000 to National Congress of American Indians (NCAI), to plan National American Indian Research entity, 1998
- $100,000 to Native American Public Broadcasting Consortium, to conduct research and development for television and radio documentary series entitled Native Americans in the 21st Century, 1998
- $150,000 to Native American Public Broadcasting Consortium, for telecommunications projects that benefit educational, community and information needs of Native Americans, 1998
- $25,000 to Minnesota American Indian AIDS Task Force, for capacity building, research, information dissemination and networking on issues related to reproductive tract infections among communities of color, 1998
- $25,000 to Native American Community Board, for capacity building, research, information dissemination and networking on issues related to reproductive tract infections among communities of color, 1998
- $350,000 to First Nations Development Institute, for Eagle Staff Fund, 1998
- $75,000 to American Indian Treaty Council Information Center, to develop business plan for U.S.-Mexico indigenous trading enterprise focused initially on organic coffee from Mexico, 1998
- $75,000 to Johns Hopkins University, toward planning phase of project that engages Native

American fathers and strengthens Native American families as part of Fair Start for Children Initiative, 1998

- $125,000 to National Indian Telecommunications Institute, Santa Fe, NM; for telecommunications projects that benefit educational, community and information needs of Native Americans, 1998
- $100,000 to National Rural Development and Finance Corporation, for net asset grant to strengthen loan fund for Native Americans, 1998
- $310,000 to First Nations Development Institute, for assistance to tribes regarding certification of tribal forest lands, 1998
- $1,000,000 to Native American Rights Fund, for litigation and advocacy on behalf of Native Americans, 1998
- $125,000 to Smithsonian Institution, for telecommunications projects that benefit educational, community and information needs of Native Americans, 1998
- $150,000 to Blackfeet Community College, for continued support to expansion colleges for their participation in Rural Community College Initiative, 1998
- $150,000 to Sinte Gleska University, for continued support to expansion colleges for their participation in Rural Community College Initiative, 1998
- $150,000 to Sitting Bull College, for continued support to expansion colleges for their participation in Rural Community College Initiative, 1998
- $200,000 to First Nations Development Institute, for projects to increase participation in 2000 U.S. census by communities that historically have been under counted, 1998
- $200,000 to Northwest New Mexico Council of Governments, for enterprise development program in collaboration with Navajo and Hispanic American communities, 1998
- $200,000 to Taos County Economic Development Corporation, for resource-based economic development projects in poor minority, especially Native American, communities in northern New Mexico, 1998
- $233,000 to Oregon State University, to promote ecologically sustainable and culturally appropriate management of tribal natural resources, 1998
- $368,280 to Northern New Mexico Legal Services, for community-based management of water resources and for rural economic development especially for Native American community, 1998
- $375,000 to Indian Law Resource Center, for project support for legal counseling, advocacy and litigation activities for indigenous peoples in U.S. and throughout the Americas, 1998
- $400,000 to First Nations Development Institute, toward establishing center for research on economic development opportunities for Native American communities, 1998
- $500,000 to Harvard University, Office for Sponsored Research, for Best Practices Program on American Indian Tribal Governance, 1998
- $600,000 to First Nations Development Institute, to strengthen communications and launch endowment campaign, 1998
- $750,000 to National Rural Development and Finance Corporation, for program of research, training and technical assistance to build enterprise development capacity among Native American organizations in Montana, 1998
- $200,000 to Friends of the Santa Fe Farmers Market, to help establish permanent facility which will create employment for local communities, especially Native Americans, 1998

1997

- $100,000 to Smithsonian Institution, toward Tenth Biennial Film Festival at National Museum of the American Indian, 1997
- $15,000 to Tufts University, for Navajo Oral History and Photography Project, 1997
- $20,000 to Blackfeet Community College, to expand candidate colleges for planning activities related to Rural Community College Initiative, 1997
- $20,000 to Sinte Gleska University, for support to expansion candidate colleges for planning activities related to Rural Community College Initiative, 1997
- $20,000 to Sitting Bull College, for support to expansion candidate colleges for planning activities related to Rural Community College Initiative, 1997
- $200,000 to American Indian College Fund, for needs assessment project, 1997
- $56,515 to Fund for Folk Culture, to improve institutional capacity, reinforce indigenous culture and encourage economic growth, 1997
- $70,000 to Blackfeet Reservation Development Fund, to plan and implement strategies to provide financial services to Native Americans in Montana, 1997
- $75,000 to Koahnic Broadcast Corporation, for feasibility study on marketing Native American news stories to public and commercial radio outlets, 1997
- $80,000 to Southwestern Environmental Education Exchange, for environmental curriculum development among Mexican, Anglo, and American Indian groups in Sonoran Desert Region, 1997
- $150,000 to New Mexico Community Development

Loan Fund, for capitalization of loan fund to support economic development in low-income areas of New Mexico, 1997

- $250,000 to National Congress of American Indians (NCAI), NCAI Fund, for general support for educational outreach, consensus building and public policy activities on behalf of Native American tribes, 1997
- $1,500,000 to Native American Rights Fund, for one-time support for work on Native American Trust Fund issues, 1997
- $100,000 to Fort Belknap Community College, to pilot colleges for continuing activities related to Rural Community College Initiative, 1997
- $100,000 to Salish Kootenai College, for support to pilot colleges to continue activities related to Rural Community College Initiative, 1997
- $100,000 to Upstream Productions, for documentary on Native American tribal fishing rights in Pacific Northwest, 1997
- $150,000 to Lakota Fund, for community development financial institution on Pine Ridge Indian Reservation, 1997
- $185,000 to Native American Journalists Association, for collaborative activities by minority journalist associations to promote improved diversity in news media, 1997
- $200,000 to National Native American AIDS Prevention Center, to develop and implement public policy division, 1997
- $250,000 to American Indian Lawyer Training Program, for public policy research, publications and advocacy, 1997
- $400,000 to Oregon Public Broadcasting Foundation, for documentary examining Native American rural issues through experiences of girls' basketball team, 1997
- $500,000 to Blackfeet Reservation Development Fund, for individual Indian monies trust correction, recovery and capacity-building project, 1997
- $75,000 to Lakota Fund, for community development financial institution on Pine Ridge Indian Reservation, 1997
- $75,000 to Rural Community Assistance Corporation, for environmental management program among Native American populations in rural California and other western states, 1997
- $100,000 to Fort Peck Community College, to pilot colleges for continuing activities related to Rural Community College Initiative, 1997
- $500,000 to Ganados del Valle, toward core support for economic revitalization programs for Native Americans and Hispanic Americans, 1997

Foundation for Deep Ecology

Address and Telephone:
Bldg. 1062 Fort Cronkhite
Sausalito, CA 94965
Phone: (415) 771-1102

Contact Person:
Mr. John Davis and Jerry Mander, Program Officers

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: April 1 - call to confirm.

BOARD MEETING DATES: Annually

NORMAL RESPONSE TIME: Within six weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 148 (FY 6/30/98)

AVERAGE GRANT: $10,000 to $75,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,389,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports ecological issues such as: "1) Forests and habitats,...including activists fighting to preserve rainforests; 2) Grassroots activism in areas as diverse as agriculture, economics, or bioregionalism; 3) Aid to traditional native societies to maintain their

economic, political, and cultural sovereignty; and 4) Campaigns to educate the public about and to resist the growth of the new macro-economic trends (international free trade agreements which work to the detriment of Third World peoples and the natural world)."

PURPOSES OF GRANTS:
Agriculture; Animals and wildlife, preservation and protection; Environment, natural resources. **Types of support**: Conferences and seminars, Continuing support, General and operating support, Grants to individuals, Program development, Publication.

RESTRICTIONS ON GRANTS:
Giving on an international basis. No grants for media productions, research, and individual academic pursuits (including graduate work or scholarships).

HOW TO APPLY:
Applications submitted in person or by Fax, telephone or overnight delivery are not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Douglas R. Tompkins, President; Debra B. Ryker, Treasurer; Quincey Imhoff, Vice President; Kris McDivitt Tompkins.

SAMPLE NATIVE AMERICAN GRANTS:

- $35,000 to Social and Environmental Entrepreneurs, for Amazon Watch, 1998
- $2,000 to Coalition for Amazonian Peoples and their environment for general support, 1998
- $12,500 to Tides Center, for Rethinking Tourism Project, 1998
- $5,000 to Tides Foundation, for Aloya Yala Fund, 1998
- $45,000 to Native Lands Institute, for general support, 1998
- $10,000 to White Earth Land Recovery Project, for general support, 1998
- $10,000 to Gwichin Steering Committee, for general support, 1998
- $10,000 to Seventh Generation Fund for Indignous Buffalo Commons Initiative, 1998

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Freeman Foundation

Address and Telephone:
c/o J.P. Morgan and Co. Incorporated
60 Wall Street, 46th Floor
New York, NY 10260-0060
(212) 648-9673

Contact Person:
Ms. Hildy Simmons, Managing Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 155 (1998)

AVERAGE GRANT: $10,000 TO $250,000

LARGEST GRANT: $5,210,000

SMALLESTGRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $39,356,476

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for projects that will promote international understanding between the U.S. and the Far East and environmental projects in the state of Vermont.

PURPOSES OF GRANTS:
Asia; Education; Environment, natural resources; Food services; International affairs, goodwill promotion; International studies. **Types of support**: Capital campaigns, Exchange programs, General and operating support, Land acquisition, Program development.

RESTRICTIONS ON GRANTS:
Gives mainly in Vermont with the exception of exchange programs at colleges and universities. No grants to individuals.

HOW TO APPLY:
Send a letter of inquiry to Hildy Simmons

OFFICERS AND DIRECTORS OR TRUSTEES:
Graeme Freeman, Executive Director. Trustees: Houghton Freeman; George B. Snell, Morgan Guaranty Trust Co. of New York

SAMPLE NATIVE AMERICAN GRANTS:
- $11,500 to Ethan Allen Homestead Trust, for Abenaki Education Project, 1997
- $220,000 to Vermont Law School, for Native American Environmental Fellowship program, 1996

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Frey Foundation

Address and Telephone:
48 Fountain Street N.W., Suite. 200
Grand Rapids, MI 49503-3023
(616) 451-0303
Fax: (616) 451-8481

Contact Person:
Mr. Milton W. Rohwer, President

E-mail address: freyfdn@freyfdn.org

Web address: http://www.freyfdn.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Contact foundation for deadline dates.

BOARD MEETING DATES: February, May, August, and November.

NORMAL RESPONSE TIME: Two to four weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 173 (1998)

AVERAGE GRANT: $30,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $350

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,706,116

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants focus on areas that promote healthy development for children ages zero to six years. Also supports land use planning and growth management, protecting natural resources, promoting the growth of community-based arts, encouraging civic progress and leadership, and strengthening philanthropy.

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Arts; Child development, education, services; Children and youth, services; Economically disadvantaged; Education, early childhood education; Environment, natural resources; Family services; Government and public administration; Human services; Leadership development; Minorities; Performing arts; Public policy, research; Visual arts. **Types of support**: Employee matching gifts, Program development, Program evaluation, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in the counties of Emmet, Charlevoix, and Kent in Michigan. No grants to individuals, for endowment funds, debt retirement, general operating expenses, scholarships, conferences, speakers, travel, to cover routine, current, or emergency expenses, and/or sectarian charitable activity.

HOW TO APPLY:
Application form is required for requests exceeding $30,000.

OFFICERS AND DIRECTORS OR TRUSTEES:
David G. Frey, Trustee; John M. Frey, Chairman; Milton W. Rohwer, President; Edward J. Frey, Jr., Secretary-Treasurer; Mary Caroline Frey, Vice Chairperson..

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to North American Indian Center of Grand Rapids for evaluation, technical assistance and an educational site visit to assess current program effectiveness and to stimulate improvements or new program development.

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Frist Foundation

Address and Telephone:
3319 West End Avenue, Suite. 900
Nashville, TN 37203-1076
(615) 292-3868
Fax: (615) 292-5843

Contact Person:
Mr. Peter F. Bird, Jr., Secretary-Treasurer

Web address: http://www.fristfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Letter (no more than two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME: Usually within one month.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 448 (1997)

AVERAGE GRANT: $2,500 to $20,000

LARGEST GRANT: $650,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,517,610

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports nonprofit organizations that serve the community of Nashville.

PURPOSES OF GRANTS:
Arts; Community development; Education; Federated giving programs; Health organizations; Human services; Performing arts; Visual arts. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Consulting services, Continuing support, Emergency funds, Equipment, General and operating support, Internship funds, Matching and challenge support, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Nashville, Tennessee. No support for political activities, disease-specific organizations, private foundations, or hospitals. No grants to individuals, for endowment funds, biomedical and clinical research, social events and similar fundraising events, promotional materials (including goodwill advertising), telethons, and sponsorships.

HOW TO APPLY:
Information brochures available, for Nashville, Tennessee-based organizations only, for Frist Foundation Teacher and Principal Awards Programs, Frist Foundation Achievement Awards for Nonprofit Management, Frist Foundation Fund for Collaboration, Frist Foundation Internship Program, and Frist Foundation Technology Grants Program.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas F. Frist, Jr., Chairman; Kenneth L. Roberts, President; Peter F. Bird, Jr., Secretary-Treasurer and Sr. Prog. Off.; Colette R. Easter, Compt.; Jack O. Bovender, Jr.; Robert C. Crosby; Helen K. Cummings; Frank F. Drowota III; Patricia C. Frist; Charles J. Kane; Fred Russell.

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to Boy Scouts of America, Middle Tennessee Council, for capital, endowment and operating campaign for Native American Indian Village at Cub World, 1995

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Frost Foundation, Ltd.

Address and Telephone:
511 Armijo Street, #A
Santa Fe, NM 87501
(505) 986-0208

Contact Person:
Mary Amelia Whited-Howell, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: December 1 and June 1.

BOARD MEETING DATES: March and September

NORMAL RESPONSE TIME: Seven to ten days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 80 (1997)

AVERAGE GRANT: $5,000 to $15,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,723,869

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given for the following fields: social service including street and domestic violence, child abuse, specific public health issues such as alcohol and drug abuse, homelessness and problems of the elderly. Also gives for the environment in the areas of research, education, and action to conserve and protect the environment and safety of plants, animals, and human beings. Further support for education focusing on new, innovative, creative, practical programs to address students' and society's needs.

PURPOSES OF GRANTS:
Aging; AIDS; Animal welfare; Children and youth, services; Education, business school/education, higher education; Environment, natural resources; Family services; Food services; Health care and organizations; Homeless; Human services; Mental health/crisis services; Minorities; Native Americans; Residential and custodial care, hospices; Substance abuse, services; Women. **Types of support**: Capital campaigns, Conferences and seminars, Continuing support, Curriculum development, Equipment, Fellowships, Matching funds, Program development, Publication, Seed money, Technical assistance

RESTRICTIONS ON GRANTS:
No support for animal experimentation. No grants to individuals, for operating expenses, building funds, endowment funds, and scholarships; no loans.

HOW TO APPLY:
Send a letter of inquiry and then a full proposal at the Foundation's request.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mary Amelia Whited-Howell, President; Mitchell R. Woodard, Treasurer; John A. LeVan, Member, Exec. Comm.; Ann Rogers Gerber; John W. Loftus; Taylor F. Moore; Lee Wheless; Edwin F. Whited.

SAMPLE NATIVE AMERICAN GRANTS:

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Gates Learning Foundation

Address and Telephone:
P.O. Box 3189
Redmond, WA 98073
(425) 882-1200
Fax: (425) 556-0218
Contact Person:
Ms. Kim Wilson, For Grant Guidelines

Web address: www.glf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $14,515,776 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The Gates Library Foundation is dedicated to partnering with public libraries to bring access to computers, the Internet, and digital information for patrons in low-income communities in the United States and Canada."

PURPOSES OF GRANTS:
Economically disadvantaged; Libraries (public); Telecommunications.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Call for guidelines and details or visit web site.

OFFICERS AND DIRECTORS OR TRUSTEES:
Patricia Q. Stonesifer, Chairman and Treasurer; Melinda French Gates, Secretary; Gilbert Anderson; William H. Gates III; William H. Gray III; Vartan Gregorian.

SAMPLE NATIVE AMERICAN GRANTS:
- $4,200 to Apache County Library for limited technical assistance
- $33,200 to Navajo Nation Library System
- $155,000 to Yakima Valley Regional Library - expanding public access to computer and the Internet, providing technical assistance and training (other grants made to libraries in Native American populated areas such as Tucson, AZ, Pima Public Library, and the Dakota Club Library in Eagle Butte, SD)

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Gates Foundation

Address and Telephone:
3200 Cherry Creek S. Drive, Suite 630
Denver, CO 80209-3247
(303) 722-1881
Fax: (303) 698-9031

Contact Person:
C. Thomas Kaesemeyer, Executive Director

E-mail address: Gatesfdn@aol.com

Webaddress:
http://members.aol.com/gatesfdn/index.html

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes, included with Annual Report.

PREFERRED METHOD OF CONTACT: Telephone call or short summary proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
January 15, April 1, July 15, and October 1.

BOARD MEETING DATES:
Approx. April 1, June 15, October 1, and December 15.

NORMAL RESPONSE TIME: Two weeks following meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 79 (1998)
AVERAGE GRANT: $5,000-$100,000

LARGEST GRANT: $1,201,558

SMALLEST: $1,000
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,988,756

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To promote the health, welfare, and broad education of mankind, whether by means of research, grants, publications, and the foundation's own agencies and activities, or through cooperation with agencies and institutions already in existence. Grants primarily for education and youth services, including leadership development; public policy; historic preservation, humanities, and cultural affairs; health care, including cost reduction; and human services."

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Economics; Education: adult education, literacy, continuing education, reading; Environment, natural resources; Government and public administration; Historic preservation and historical societies; Human services; Humanities; Leadership development; Libraries and library science; Museums; Performing arts, dance, music, theater; Recreation; Visual arts; Youth development, services; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Endowments, Equipment, Land acquisition, Matching and challenge support, Publication.

RESTRICTIONS ON GRANTS:
Giving in the area of Denver, Colorado, except for foundation-initiated grants. No support for private foundations, medical facilities, and individual public schools or public school districts. No grants to individuals, for operating budgets, medical research, annual campaigns, emergency funds, deficit financing, purchase of tickets for fundraising dinners, parties, balls, and other social fundraising events, purchase of vehicles or office equipment, conferences, meetings, research, and scholarships; no loans.

HOW TO APPLY:
"If the summary proposal seems to dovetail with the current interests of the foundation, additional information will be required. A Common Grant Application form will be provided for this purpose."

OFFICERS AND DIRECTORS OR TRUSTEES:
Diane Gates Wallach, President; Charles G. Cannon, Vice-President; C. Thomas Kaesemeyer, Secretary and Executive Director; Thomas C. Stokes, Treasurer; Christina H. Turissini, Compt.; Charles C. Gates; Valerie Gates; William W. Grant III; Mike Wilfley; George B. Beardsley.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to State Historical Society of Colorado, toward renovation and expansion of Ute Indian Museum in Montrose, 1997

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Gerbode Foundation, Wallace Alexander

Address and Telephone:
470 Columbus Avenue, #209
San Francisco, CA 94133-3930
415-391-0911

Contact Person:
Mr. Thomas C. Layton, President

E-mail address: maildesk@gerbode.org

Web address: www.fdncenter.org/grantmaker/gerbode/index.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times annually

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

AVERAGE GRANT: $2,500 to $30,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,690,493 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority areas of interest are in projects having a significant impact in the fields of arts and culture, the environment, population, reproductive rights, and citizen participation/building communities.

PURPOSES OF GRANTS:
Arts and cultural programs, environment, civil rights, community development, public policy, research and public affairs.

RESTRICTIONS ON GRANTS:
Grants given mainly in Hawaii and the San Francisco Bay. No religious or private school support. No individual, direct services, general operating funds, building or equipment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas Layton, President; Maryanna Shaw, Chair; Frank Gerbode, MD, Vice Chair; Joan Richardson, Vice Chair and Secretary; Charles Stockholm, Vice Chair and Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Independent Producers Services, for film project, Who Owns the Past, documentary about treatment of Native Americans in U.S. history, 1998
- $25,000 to American Indian Contemporary Arts, for Photography Award toward commission and exhibition of photographs by Zig Jackson, 1996
- $20,000 to Indian Dispute Resolution Services, for organizational development, 1995
- $20,000 to United Indian Nations, for Urban Indian Community Mobilization and Capacity Building Program, 1994

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Gertler Family Foundation

Address and Telephone:
7201 East Firestone Blvd
Downey, CA 90241

Contact Person: Mr. Leonard Gertler, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 77 (1996)

LARGEST GRANT: $27,750

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $97,999

GENERAL INFORMATION

PURPOSES OF GRANTS:
Civil rights, minorities, race and inter-group relations; Native Americans; Urban and community development; Women. **Types of support**: Annual campaigns, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in the western states for Native American tribal-based program grants, and in Southern California for all other grants. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Ari Gertler; Judith Gertler; Leonard Gertler; Tamar Gertler.

SAMPLE NATIVE AMERICAN GRANTS:

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Goldman Fund, Richard and Rhoda

Address and Telephone:
One Lombard Street, Suite 303
San Francisco, CA 94111

(415) 788-1090
Fax (415) 788-7890

Contact Person:
Mr. Charles F. Greene, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 542 (approx.)

AVERAGE GRANT: $2,500 to 50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $19,414,083 (1998)

In 1998, the Goldman Fund, the Richard and Rhoda Goldman Foundation and the Richard N. and Rhoda H. Goldman Philanthropic Fund distributed $35 million, and will exceed that amount measurably in 1999.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Richard & Rhoda Goldman Fund, a private foundation, reflects the founders' long term commitment to support charitable organizations that enhance the quality of life, primarily in the San Francisco Bay Area. Gifts made by the Fund illustrate the Goldman family's long-standing dedication to, and involvement with, any community causes.

Primary interest is in "programs that will have a significant positive impact in an array of fields, including: environment, population, Jewish affairs, children and youth, and the elderly."

PURPOSES OF GRANTS:
Adult education, literacy and basic skills; Aging, centers and services; Children and youth, services; Environment; Health care and organizations; Population studies; Reproductive health, family planning; Youth, services. **Types of support**: Capital campaigns, Continuing support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
The Fund does not accept applications for research, grants or scholarships to individuals, conferences, documentary films, fundraisers, deficit budgets or endowment campaigns. The Fund does not accept unsolicited proposals for support of arts organizations or institutions of primary, secondary or higher education. The Fund does not accept applications for the Goldman Environmental Prize.

The Fund is primarily interested in organizations and projects that have an impact on the City of San Francisco and local Bay Area communities. Other interests include domestic organizations providing support to Israel and national and international projects that address environmental and population issues.

HOW TO APPLY:
Please review the Funds' current priorities, limitations and application guidelines carefully. To apply for a grant, first submit a letter of inquiry. Because of the large volume of requests for support the Goldman Fund receives, we can only invite a small number of organizations to submit full grant proposals. Applications for support are accepted on an ongoing basis; there are no deadlines for submission. We prefer that submissions be double sided and/or printed on recycled paper. Please do not use plastic folders or other unnecessary presentation materials. Each organization may submit only one application per year for consideration. We do not accept faxed or electronically transferred submissions.

Letters of Inquiry

- A one-paragraph executive summary describing the project for which the organization is seeking funding, including a short descriptive project title and the total project budget. *Submissions will not be accepted without this executive summary paragraph.*
- A brief description of the project.
- The name, title, address and telephone number of

the primary contact person.

- Total amount requested from the Goldman Fund.

Please also attach the following:

- A list of other sources of secured and potential funding for the project, including in-kind support.
- A one-page itemized project budget.

If the Fund is interested in receiving a full proposal, you will be contacted and asked to submit the following additional information:

- A detailed description of the project including the needs it addresses, its objectives, relevance, strategies and timelines, collaboration with other agencies, evaluation criteria, geographic scope, duration and any other relevant information.
- The organization's current annual budget, including revenues and expenses.
- Names and qualifications of project staff.
- A list of recent grants the organization has received, indicating foundation name and amount granted.
- A list of the organization's board of directors, including each member's primary organizational affiliations.
- Names and telephone numbers of three references who are familiar with the organization's work.
- A brief description and history of the organization, including its recent accomplishments and qualifications to undertake the proposed project.
- Any other supporting materials, such as letters of support, news clippings or brochures, that would be helpful in evaluating the proposal.
- A copy of the organization's IRS tax-exemption letter.

In researching your proposal, staff might make telephone inquiries and arrange meetings or site visits to better understand the nature of the request. Meetings of the Board of Directors, at which staff recommendations are reviewed, take place four times per year.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard N. Goldman, President; Duane Silverstein, Executive Director; Michael C. Gelman; Susan R. Gelman; Douglas E. Goldman; John D. Goldman; Marcia L. Goldman; Lisa M. Goldman

SAMPLE NATIVE AMERICAN GRANTS:

- $25,000 to Friendship House Association of American Indians, San Francisco, CA, support for startup efforts to create a vocational training facility for low-income people in San Francisco, 1998
- $25,000 to Seventh Generation Fund for Indian Development, Arcata, CA, 1998
- $10,000 to South and Meso-American Indian Information Center, 1994

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Goldsmith Family Foundation, Inc

Address and Telephone:
Two Hopkins Plaza, #80
Baltimore, MD 21201

Contact Person:
Mr. Adam Goldsmith, Manager

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 100 (1997)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $831,016

GENERAL INFORMATION

PURPOSES OF GRANTS:
Children and youth, services; Education, elementary and secondary education, higher education; Human services; Medical research. **Types of support:** General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving mainly in Baltimore, Maryland, and Aspen, Colorado.

OFFICERS AND DIRECTORS OR TRUSTEES:
Beth Goldsmith, President; Raymond Altman, Vice-

President; Alan Berkowitz, Secretary-Treasurer; Adam Goldsmith, Manager

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1998

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Gould Foundation for Children, Edwin

Address and Telephone:
23 Gramercy Park South
New York, NY 10003
(212) 982-5200

Contact Person:
Mr. Michael W. Osheowitz, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly except July and August

NORMAL RESPONSE TIME: Less than one month.

FINANCIAL INFORMATION

LARGEST GRANT: $189,352

SMALLEST GRANT: $205

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $703,698 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The main purpose is "To promote the welfare of children...and to improve social and living conditions." Priority support is for children's services, especially to agencies affiliated with the foundation. Also provides some scholarship support to institutions for young people who have passed through foundation-affiliated institutions and programs developed by the foundation.

PURPOSES OF GRANTS:
Children and youth, services; Civil rights, race and inter-group relations; Crime and violence prevention, delinquency prevention; Economically disadvantaged; Education, early childhood education, higher education; Family services; Marine science; Native Americans. **Types of support**: Conferences and seminars, Continuing support, Emergency funds, Exchange programs, General and operating support, Internships, Program development, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving mainly in New York, New York, and for special projects elsewhere in the United States. No grants to individuals, for building or endowment funds, and matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Schuyler M. Meyer, Jr., Chairman and Projects Officer; Michael W. Osheowitz, President and Treasurer; Paul L. Spivey, Vice-President; Herschel E. Sparks, Jr., Secretary; Malcolm J. Edgerton, Jr.; Patricia Trudell Gordon; Mildred E. Jones; Hon. Daniel W. Joy; Edward A. Lesser; Newton P.S. Merrill; Aileen (Chuca) Meyer; George C. Seward; Richard H. Valentine; Cynthia Rivera Weissblum; Hon. Milton L. Williams.
Advisory Trustees: Byron T. Hipple; John W. McDermott; Lelan F. Sillin, Jr.

SAMPLE NATIVE AMERICAN GRANTS:

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Grand Rapids Foundation

Address and Telephone:
209-C Waters Bldg
161 Ottawa, NW
Rapids, MI 49503-1751
(616) 454-1751
Fax (616) 454-6455

Contact Person:
Ms. Marcia Rapp, Program Director

E-mail address: Grfound@iserv.net

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Seven

PROPOSAL DUE DATES: Twelve weeks before board meeting.

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 173 (1996)

AVERAGE GRANT: $125 to $250,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $125

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,789,435

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports projects that benefit the people and quality of life in Grand Rapids and surrounding communities through the fields of social needs, youth agencies, cultural programs, health, recreation, neighborhood development, the environment, and education, including scholarships for Kent County residents to attend selected colleges.

PURPOSES OF GRANTS:
Aging; AIDS; Alcoholism; Arts; Child development; Civil liberties, Women; Community development; Disabled; Economically disadvantaged; Education, higher education; Environment; Family services; Gays and lesbians; Health organizations; Historic preservation and historical societies; Homeless; Human services; Humanities; Leadership development; Mental health and crisis services; Minorities; Museums; Native Americans; Nutrition; People with AIDS (PWAs); Performing arts; Recreation; Residential and custodial care, hospices; Substance abuse, services; Voluntarism promotion; Women; Youth development, services. **Types of support**: Building and renovation, Capital campaigns, Employee-related scholarships, Equipment, Land acquisition, Matching funds, Program development, Program-related investments and loans, Scholarship funds, Scholarships to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No support for religious organizations, hospitals, K-12 schools, child care centers, nursing homes/retirement facilities, and political or cause-related projects. No grants to individuals (except for scholarships), for continued operating support, annual campaigns, travel expenses, medical or scholarly research, deficit financing, endowment funds, computers, and vehicles; no student loans; no funds for films, videos, conferences, or venture capital for competitive profit-making activities.

HOW TO APPLY:
The student loan program has been discontinued; new loans will not be made. Submit scholarship applications between January 1 and April 15; deadline for all other applications is 12 weeks preceding board meeting.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Diana R. Sieger, President
Trustees: Dirk C. Hoffius, Chairman; Casey Wondergem, Vice-Chairman; Brian Cloyd; Janet Haynes; Thomas R. Hilliker; Robert L. Hooker; James E. McKay; Shirley K. Perkins; Charles L. Royce; David J. Wagner.
Trustee Banks: Michigan National Bank; NBD Bank; Old Kent Bank.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to North American Indian Center of Grand Rapids, for short- and long-term plans, including survey to determine needs and strengths of Native American community, 1996

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Green Mountain Fund, Inc.

Address and Telephone:
RR 1, Box 295
Machia Hill Road
Westford, VT 05494
(802) 879-0288

Contact Person:
Mr. Will Miller, Secretary-Treasurer

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Eight

PROPOSAL DUE DATES: February 15, June 15, and October 15.

BOARD MEETING DATES: After February 15, June 15, and October 15.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 14 (1995)

LARGEST GRANT: $7,500

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $49,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving to "community organizing and education to bring about fundamental social change toward a genuinely democratic, socialist feminist society".

PURPOSES OF GRANTS:
Aging; Agriculture, farm cooperatives; AIDS; Animal welfare; Children and youth, services; Civil liberties, reproductive rights; Civil rights, advocacy, gays and lesbians; Community development, neighborhood development; Developing countries; Disabled; Employment, labor unions and organizations; Environment; Food services; Gays and lesbians; Global programs; Health care; Homeless, human services; Housing and shelter, development; International affairs, peace; Native Americans; People with AIDS (PWAs); Women. **Types of support**: General and operating support..

RESTRICTIONS ON GRANTS:
Gives mainly in Vermont and the Champlain Valley Watershed, New York. No grants to individuals.

HOW TO APPLY:
Does not contribute to organizations with budgets over $100,000.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ann Lipsitt, President; Will Miller, Secretary-Treasurer; Michael Cassidy; Beth Mintz; Eric Sakai.

SAMPLE NATIVE AMERICAN GRANTS:

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Grinnell American Indian Children's Fund, George Bird

Address and Telephone:
11602 Montague Court
Potomac, MD 20854
(301) 424-2440
Fax: (301) 424-8281

Contact Person:
Dr. Paula M. Mintzies, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNU-

ALLY: $23,520 (1997)

GENERAL INFORMATION

RESTRICTIONS ON GRANTS:
Description: The Al Qoyawayma Award offers a $1,000 scholarship award (contingent upon having available funds) to a Native American undergraduate student majoring in science or engineering and who has also demonstrated an outstanding interest and skill in any one of the arts. Recent high school graduates, adults who are returning to school and single parents are all welcome to apply.

Description: Schuyler M. Meyer, Jr. Scholarship Award. This Scholarship Award (Contingent upon having available funds) offers up to $1,000 per school year to Native American students enrolled in either undergraduate or graduate programs in any field. Consideration is also given to students enrolled in a two-year college leading to an academic degree. Students in all fields of study are eligible to apply. Recent high school graduates, adults who are returning to school and single parents are all welcome to apply. This scholarship is renewable.

HOW TO APPLY:
Applicant must: be American Indian or Alaska Native (documented with Certified Degree of Indian Blood); be enrolled in a college or university; be able to demonstrate commitment to serving community or other tribal nations; document their financial need. Applications are available after January 1. Completed applications must be submitted by June 1.

OFFICERS AND DIRECTORS OR TRUSTEES:
Paula M. Mintzie, President; Scott Meyer, Vice-President and Treasurer; Eileen Charbonneau, Secretary; Joseph Bruchac, Board member; Patricia Trudell Gordon, Board member.

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Grotto Foundation, Inc.

Address and Telephone:
West 1050 First National Bank Building
332 Minnesota Street
St. Paul, MN 55101-1312
(651) 225-0752
Fax: (651) 225-0777

Contact Person:
Ms. Peg Thomas, Executive Director

E-mail address: pthomas grottofoundation.org

Web address: www.grottofoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: November 15, January 15, March 15 and July 15.

BOARD MEETING DATES: June,
October and February.

NORMAL RESPONSE TIME: One week after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 89 (1998-1999)

AVERAGE GRANT: $5.000 to $10,000

LARGEST GRANT: $40,000

SMALLEST GRANT: $292.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $965,626

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority is on projects that address the economic, physical, and social well-being of all citizens. Special emphasis is placed on children, families, American Indians, and other ethnic groups. Grotto Foundation does not make grant to individuals.

PURPOSES OF GRANTS:
Children and youth, services; Civil rights; Economically disadvantaged; Family services; Gays and lesbians; Human services; Immigrants and

refugees; Minorities; Native Americans. **Types of support**: General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Gives mainly in Minnesota. No support for writing projects, non-operating foundations, nonprofit organizations that regrant, government projects, or art programs. No grants to individuals, for capital or endowment funds or programs, travel, operating budgets (except to aid in initiating occasional programs), annual campaigns, retroactive support, deficit financing, student research, scholarships, fellowships, publications, and conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
William B. Randall, President; Louis F. Hill, Vice-President; Margaret R. Thomas, Secretary; Malcolm W. McDonald, Treasurer; John E. Diehl, Second Vice President; Mary F. Manuel; Elizabeth Pegues Smart; Scott Wisdom.

SAMPLE NATIVE AMERICAN GRANTS:

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Gund Foundation, Agnes

Address and Telephone:
c/o Robert K. Gardner
517 Broadway, 3rd Floor
East Liverpool, OH 43920
(330) 385-3400

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 99 (1995)

LARGEST GRANT: $605,972

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,250,216

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are primarily for arts and higher education.

PURPOSES OF GRANTS:
Arts; Health care and organizations; Higher education; Museums; Performing arts, dance, music. **Types of support**: Genera and operating support.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New York. No grants to individuals.

TRUSTEES:
Agnes Gund; Daniel Shapiro.

SAMPLE NATIVE AMERICAN GRANTS:
$30,000 to the American Indian Community House, 1993

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Gund Foundation, George

Address and Telephone:
1845 Guildhall Bldg
45 Prospect Avenue. West
Cleveland, OH 44115
(216) 241-3114
Fax: (216) 241-6560

Contact Person:
Mr. David Bergholz, Executive Director
Web address: www.gundfdn.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:

Proposal (including one page cover letter)

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: December 30, March 30, June 30 and September 30.

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 384 (1997)

AVERAGE GRANT: $15,000 to $100,000

LARGEST GRANT: $1,500,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $21,541,684

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Priority to education projects, with emphasis on new concepts and methods of teaching and learning, and on increasing educational opportunities for the disadvantaged; programs advancing economic revitalization and job creation; projects promoting neighborhood development; projects for improving human services, employment opportunities, housing for minority and low-income groups; support also for ecology, civic affairs, and the arts. Preference is given to pilot projects and innovative programs which present prospects for broad explicability."

PURPOSES OF GRANTS:
AIDS; Arts; Children and youth, services; Civil rights, race and inter-group relations; Community development; Crime and law enforcement; Economically disadvantaged; Education, early childhood education, elementary school and education, higher education, secondary school and education; Employment; Environment, natural resources; Government and public administration; Housing and shelter, development; Human services; Minorities; Public affairs; Urban and community development; Women, centers and services. **Types of support**: Conferences and seminars, Continuing support, Emergency funds, General and operating support, Internship funds, Land acquisition, Matching and challenge support, Program development, Program-related investments and loans, Publication, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Ohio, especially northeastern and the greater Cleveland areas. Gives no support for politics, services for the physically, mentally or developmentally disabled, or the elderly. Generally no grants to individuals, for building or endowment funds, political campaigns, equipment, and renovation projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Geoffrey Gund, President and Treasurer; Laura A. Gund, Vice-President; Ann L. Gund, Secretary; David Bergholz, Executive Director; Catherine Gund; George Gund III; Robert D. Storey.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Seventh Generation Fund, for operating support, 1997
- $40,000 to Seventh Generation Fund, for operating support, 1995

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Haas Fund, Walter and Elise

Address and Telephone:
One Lombard Street, Suite 305
San Francisco, CA 94111
(415) 398-4474

Contact Person:
Mr. Bruce R. Sievers, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: Two to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 296 (1997)

LARGEST GRANT: $2,166,668

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,120,898

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for projects that will enhance public education, increase access to information, public policy, creative approaches toward meeting human needs, and extending the arts and humanities into the community.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Education; Environment, natural resources; Family services; Health care; Health organizations; Homeless, human services; Housing and shelter, development; Human services; Humanities; Museums; Performing arts; Philosophy and ethics; Public affairs; Visual arts; Youth development, citizenship. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Emergency funds, Endowments, Equipment, General and operating support, Land acquisition, Matching and challenge support, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in the San Francisco Bay Area of California and also in the counties of Alameda, Marin and San Mateo. No grants to individuals, for deficit financing, general fundraising, for video or film production or distribution.

OFFICERS AND DIRECTORS OR TRUSTEES:
Peter E. Haas, President; Bruce R. Sievers, Secretary-Treasurer and Executive Director; Elizabeth H. Eisenhardt; Douglas E. Goldman; John I. Goldman; Peter E. Haas, Jr.; Walter J. Haas.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Contemporary Arts, for Local Expanded Audience Project (LEAP), 1995

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Haas, Jr. Fund, Evelyn and Walter

Address and Telephone:
One Lombard Street, Suite 305
San Francisco, CA 94111
(415) 398-3744
Fax (415) 986-4779

Contact Person:
Mr. Greg Supriano, Grants Manager

E-mail address: info@haasjr.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three to four times a year.

NORMAL RESPONSE TIME: Within four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 385 (1998)

AVERAGE GRANT: $5,000 to $50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $14,930,555 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Grant priorities are on strengthening children, youth, families, and the elderly. Also supports strengthening neighborhoods and communities; reducing hunger and homelessness; and encouraging volunteer service, philanthropy, and nonprofit management assistance.

PURPOSES OF GRANTS:
Aging, centers and services; Children and youth, services; Community and neighborhood development; Family services; Nonprofit management; philanthropy and voluntarism; Youth development, services. **Types of support**: Employee matching gifts, General and operating support, Matching funds, Program development, Program evaluation, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in San Francisco and Alameda counties of California. No support for private foundations, consumer or professional groups, labor or trade associations, research centers, or religious organizations. No grants to individuals, for deficit or emergency financing, workshops, major equipment, scholarships, direct mail campaigns, fundraising events, annual appeals, conferences, publications, capital or endowment campaigns, films or videos, basic research.

HOW TO APPLY:
Application Procedure:
All applicants should submit a two-to-three-page letter of inquiry, except current grantees who should contact their program officer prior to submitting a proposal for a renewal grant. An applicant who is acquainted with a Trustee should indicate the association in the inquiry letter, and the staff will bring the application to the attention of the trustees.
Letters of inquiry should include;

- a brief statement of the organization's purpose and goals;
- a description of the proposed work, the need, and the target population it addresses;
- information about the capability of those who will implement the project;
- intended outcomes and plans for assessing achievements;
- grant amount requested;
- total project budget and agency budget, if different; and
- information about other funding sources for the proposed work, specifying committed as well as projected sources of support.

OFFICERS, DIRECTORS AND TRUSTEES:
Evelyn D. Haas, Co-Chairman; Walter J. Haas, Co-Chairman; Ira S. Hirschfield, President; Elizabeth Haas Eisenhardt, Secretary; Robert D. Haas, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

- $90,000 to United Indian Nations Community Development Corporation, for start-up and organizational development, 1997-1999
- $11,000 to Friendship House Association of American Indians, to develop job readiness component of Aftercare Program to help formerly homeless American Indians achieve self-sufficiency, 1996
- $15,000 to Bay Area American Indian Youth Academy Collaborative, to expand and strengthen academic and cultural enrichment program, 1996
- $25,000 to United Indian Nations, for start-up support for Urban Indian Community Mobilization and Capacity-Building Program, collaboration among Native American organizations, 1995
- $30,000 to Bay Area American Indian Youth Academy Collaborative, for educational, cultural and leadership development pilot program, 1995
- $25,000 to United Indian Nations, 1994

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Hancock Foundation, Luke B.

Address and Telephone:
360 Bryant Street
Palo Alto, CA 94301
(415) 321-5536
Fax: (415) 321-0697

Contact Person:
Ms. Rita Sklar, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 44 (1996)

AVERAGE GRANT: $1,000 to $60,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $900

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $907,582

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for programs that develop the community through improving the residents' leadership roles in the San Francisco Bay Area of California.

PURPOSES OF GRANTS:
Children and youth, services; Community development, neighborhood development; Economically disadvantaged; Leadership development. **Types of support**: Continuing support, Emergency Funds, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving limited to the San Francisco Bay Area, California with emphasis on San Jose. No grants to individuals, for deficit financing, capital or building funds, acquisitions, endowment funds, fellowships, personal research, films, and publications.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mimi Hancock, Chairman; Jane Hancock, President; Noble Hancock, Vice-President; Kimberly Hancock, Secretary; Mark Hancock, Treasurer; Rita Sklar, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:

- $42,000 to Marin American Indian Alliance, to create leadership and sustainability to build American Indian community in Santa Clara County, 1997

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Harburg Foundation

Address and Telephone:
225 Lafayette Street, #813
New York, NY 10012
(212) 343-9668

Contact Person: Mr. Nick Markovich, Admin.

E-mail address: harburgfndtn@mindspring.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A / Vote by Request.

NORMAL RESPONSE TIME: Six to eight weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: About 30

AVERAGE GRANT: $ 2,000

LARGEST GRANT: $ 10,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $70,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
To fund projects that (a) work toward world peace, reduction of economic and social discrimination and exploitation, racial/ethnic conflicts, and civil injustices; (b) provide educational opportunities to low-

income and minority students through scholarship organizations; (c) advance and promote new works of American political art, especially efforts involving cultural and societal issues; (d) preserve and enhance the legacy of E.Y. Harburg through new projects or revivals of his standard works in all media.

PURPOSES OF GRANTS:
Civil rights, immigrants; Employment, labor unions and organizations; Higher education; International affairs, peace; Media and communications; Performing arts, theater. **Types of support**: To fund (a) action-oriented projects with small operating budgets which, due to the controversial, risky or innovative nature of their work, have little access to traditional funding; (b) projects which use communication systems-radio, computer, television, theatre, documentary film, books-to educate and inform about serious issues; (c) projects extending over a SPECIFIC time period, with a focused, concrete goal and clear social impact; (d) we prefer to fund new projects.

RESTRICTIONS ON GRANTS:
We do NOT fund the areas of health (mental or physical), environment or aging; libraries, buildings, endowments; individual scholarships and stipends; travel expenses and conferences, projects focused outside the U. S.

HOW TO APPLY:
Send letter of inquiry.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ernest Harburg, President; Marjorie Harburg, Vice-President, Arnold Corrigan, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to Native American Scholarship Fund per yea,r 1992 to date.

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Harcourt Foundation, Ellen Knowles

Address and Telephone:
c/o George Verenes
12 Aspetuck Avenue
New Milford, CT 06776

Application Address:
51 Main Street
New Milford, CT 06776
860-355-2631

Contact Person: Mr. Paul Altermatt, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 32 (1997)

LARGEST GRANT: $20,000

SMALLEST GRANT: $500
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $130,783

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

PURPOSES OF GRANTS:
Arts; Environment, Natural resources; Higher Education: Hospitals (general). **Types of support**: General Operating Funds, and scholarships.

RESTRICTIONS ON GRANTS:
Gives mainly in the New Milford, Connecticut area. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Paul Altermatt, President; Barbara Chappus, Secretary; George Verenes, Treasurer; Adele Ghisalbert; Leandro Pasqual

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund, 1998
- $3,000 to the Native American Scholarship Fund, 1997
- $2,500 to the Native American Scholarship Fund, 1996
- $2,000 to the Native American Scholarship Fund, 1994

BEST COPY AVAILABLE

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Harmon Foundation, Pearl M. and Julia J.

Address and Telephone:
P. O. Box 52568
Tulsa, OK 74152-0568
(918) 743-6191
Contact Person:
Mr. George L. Hangs, Executive Director

Web address: www.sciencecenter.org

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Prompt

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 38 (1997)

AVERAGE GRANT: $80 to $12,000

LARGEST GRANT: $10,000

SMALLEST GRANT: $99

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $48,716

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The main focus is for the operation and expansion of the Harmon Science Center. Additional funding for PRIs - low-interest loans to charitable organizations.

PURPOSES OF GRANTS:
Types of support: Program-related investments and loans to charitable organizations.

RESTRICTIONS ON GRANTS:
Gives only to AR, KS, NM, OK, and TX, with preference given to northeastern OK. No support for research. No grants to individuals. Loans are not made for operating expense.

OFFICERS AND DIRECTORS OR TRUSTEES:
George L. Hangs, Jr., Exec. Director; C. H. Frederick; Jean M. Kuntz; B.L. Lee; C.K. Owens.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Harrington Foundation, Milton K., and Doris T.

Address and Telephone:
c/o Union Planters Bank
PO Box 23945
Belleville, IL 62223

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No
PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $393,185 (1993)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Anthropology and sociology; Arts; Biological sciences; Higher education; History and archaeology, Museums; Native Americans; Performing arts; Visual arts.

RESTRICTIONS ON GRANTS:
Gives mainly in Illinois. No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-elected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Milton K. Harrington, President; Doris T. Harrington; Dennis Jacknewitz; Earl W. Swink.

SAMPLE NATIVE AMERICAN GRANTS:

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Haywood Foundation

Address and Telephone:
5585 Las Brisa Drive
Vero Beach. FL 32967

Contact Person:
Ms. Oliver Haywood, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter
NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,217 (1993)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Not stated

OFFICERS AND DIRECTORS OR TRUSTEES:
Oliver G. Haywood, President and Treasurer; Robert G. Haywood, Vice President; Barbara A. Haywood, Secretary.

SAMPLE NATIVE AMERICAN GRANTS:
- $200 to the Native American Scholarship fund, 1996
- $200 to the Native American Scholarship fund, 1995

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Hearst Foundation

Address and Telephone:
888 Seventh Avenue, 45th Floor
New York, NY 10106-0057
(212) 586-5404

Apps west of Mississippi:
Thomas Eastham Vice-President and Western Director
90 New Montgomery St, Suite 1212
San Francisco, CA 94105
415-543-0400

Contact Person:
Mr. Robert M. Frehse, Jr., Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: Four to six weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 240 (1995)

AVERAGE GRANT: $10,000 to $35,000

LARGEST GRANT: $200,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,865,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Supports programs that help poverty level and minority groups, educational programs, especially on private higher education, health-delivery systems, and major cultural institutions. Some support is given for private secondary education. Organizations serving larger geographic areas are generally favored over those of a narrow community nature.

PURPOSES OF GRANTS:
Adult education; Arts; Child development, education, services; Children and youth, services; Disabled; Economically disadvantaged; Education, reading, higher education, medical school and education, secondary school and education, theological school and education; Employment; Family services; Health organizations; Homeless; Housing and shelter, development; Human services; Humanities; Leadership development; Medical care, Rehabilitation; Mental health and crisis services; Minorities; Native Americans; Nursing care; Rural development; Voluntarism promotion; Women; Youth development, services;

RESTRICTIONS ON GRANTS:
Gives mainly in the United States and its territories. No support for private foundations, political purposes, or public policy. No grants to individuals, for media projects, conferences, workshops, seminars, special events, for the purchase of tickets, tables, and advertising for fundraising events; no loans.

HOW TO APPLY:
Only fully documented appeals will be considered; accepts NYRAG Common Application Form. Application form not required.

OFFICERS AND DIRECTORS OR TRUSTEES:
George R. Hearst, Jr., President; Robert M. Frehse, Jr., Vice-President and Executive Director; Thomas Eastham, Vice-President and Western Dir.; Frank A. Bennack, Jr., Vice-President; Millicent H. Boudjakdji, Vice-President; John G. Conomikes, Vice-President; Richard E. Deems, Vice-President; John R. Hearst, Jr., Vice-President; Randolph A. Hearst, Vice-President; William R. Hearst III, Vice-President; Harvey L. Lipton, Vice-President; Gilbert C. Maurer, Vice-President; Mark F. Miller, Vice-President; Raymond J. Petersen, Vice-President; Victor F. Ganzi, Secretary; Ralph J. Cuomo, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to University of Arizona, Center for Native American Health, for medical student training program on Arizona reservations, 1997
- $25,000 to University of New Mexico, for Tribal Resource Institute in Business, Engineering and Science program, 1997
- $30,000 to Northland College, for final grant for William Randolph Hearst Endowed Scholarship Fund for Native American Students, 1997
- $35,000 to Washington State University, Intercollegiate Center for Nursing Education, for students in Native American and Chicano Nursing Program, 1997
- $50,000 to American Indian Institute, toward endowment fund for programs, 1997
- $50,000 to American Indian Science and Engineering Society (AISES), for national training and technical assistance, 1997
- $50,000 to Futures for Children, for national training and technical assistance program, 1997
- $50,000 to Guilford College, to establish William Randolph Hearst Endowed Scholarship Fund for African-American and Native American students, 1997
- $25,000 to Crazy Horse Memorial Foundation, for cultural and educational center, 1996
- $25,000 to Saint Olaf College, to complete William Randolph Hearst Endowed Scholarship Fund for Native American Students, 1996
- $35,000 to American Indian Institute, for Healing the Future program, 1996
- $35,000 to Futures for Children, for national training and technical assistance program, 1996
- $35,000 to Northland College, for William Randolph Hearst Endowed Scholarship Fund for Native American students, 1996
- $25,000 to Sacred Heart Medical Center Foundation, toward White Bird Dental Clinic providing dental care for uninsured individuals, 1995
- $30,000 to Boston College, toward William Randolph Hearst Endowed Scholarship Fund for African-American, Hispanic, Asian and Native-American undergraduate students, 1995
- $30,000 to Institute of American Indian Arts Foundation, for William Randolph Hearst Endowed Scholarship Fund, 1995
- $30,000 to University of Alaska Foundation, for William Randolph Hearst Endowed Native Alaskan Fund, 1995
- $35,000 to Northland College, to establish William Randolph Hearst Endowed Scholarship Fund for Native American Students, 1995

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Hearst Foundation, Inc., William Randolph

Address and Telephone:
888 Seventh Avenue, 45th Floor
New York, NY 10106-0057
(212) 586-5404

Apps west of Mississippi:
Thomas Eastham,
Vice-President and Western Director
90 New Montgomery Street, Suite 1212
San Francisco, CA 94105
415-543-0400

Contact Person:
Mr. Robert M. Frehse, Jr., Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Four to six weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 284 (1995)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $12,665,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs that help poverty level and minority groups, educational programs, especially on private higher education, health-delivery systems, and major cultural institutions. Some support is given for private secondary education. Organizations serving larger geographic areas are generally favored over those of a narrow community nature. The Foundation also supports two independent scholarship programs: Journalism Awards Program and United States Senate Youth Program.

PURPOSES OF GRANTS:
Adult education, Arts; Child development, education, services; children and youth, services; Disabled; Economically disadvantaged; Education, reading, higher education, medical school and education, secondary school and education, theological school and education; Employment; Family services; Health organizations; Homeless; housing and shelter, development; Human services; Humanities; Leadership development; Medical care, rehabilitation; Mental health and crisis services; Minorities; Native Americans; Nursing care; Rural development; Voluntarism promotion; Women; Youth development, services;

RESTRICTIONS ON GRANTS:
Gives mainly in the United States and its territories. No support for private foundations, political organizations, or public policy. No grants to individuals, for media projects, conferences, workshops, seminars, special events, or for the purchase of tickets, tables, and advertising for fundraising events; no loans.

HOW TO APPLY:
Only fully documented appeals will be considered; accepts NYRAG Common Application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Randolph A. Hearst, President; Robert M. Frehse, Jr., Vice-President and Executive Director; Thomas Eastham,Vice-President and Western Dir.; Frank A. Bennack, Jr., Vice-President; Millicent H. Boudjakdji, Vice-President; John G. Conomikes, Vice-President; Richard E. Deems, Vice-President; George R. Hearst, Jr., Vice-President; John R. Hearst, Jr., Vice-President; William R. Hearst III, Vice-President; Harvey L. Lipton, Vice-President; Gilbert C. Maurer, Vice-President; Mark F. Miller, Vice-President; Raymond J. Petersen, Vice-President; Victor F. Ganzi, Secretary; Ralph J. Cuomo, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Native Americans in Philanthropy, for general support, 1997
- $50,000 to American Indian College Fund, toward challenge grant for endowment for tribal college

scholarships, 1997
- $50,000 to United Indian Nations, for expansion of Community Mobilization Project, 1997
- $50,000 to Saint Lawrence University, for final grant for William Randolph Hearst Endowed Scholarship Fund for Native American and North Country students, 1997
- $50,000 to Saint Lawrence University, for William Randolph Hearst Endowed Scholarship Fund for Native American and North Country students, 1996
- $35,000 to First Nations Development Institute, toward Eagle Staff Funds regional skills training programs on American Indian Reservations, 1995
- $35,000 to Lakota Fund, for employment training and technical assistance programs, 1995

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Hermann Foundation, Grover

Address and Telephone:
c/o Schiff, Hardin and Waite
6600 Sears Tower
233 South Wacker Drive
Chicago, IL 60606
(312)258-5625

Application address for Monterey, CA programs:
P. O. Box 596
Pebble Beach, CA 93953

Contact Person: Mr. Paul K. Rhoads, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter (no telephone inquiries).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly (annual meeting in May).

NORMAL RESPONSE TIME: Several weeks to three or four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 34 (1997)

AVERAGE GRANT: $2,000 to $50,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $621,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support primarily for higher education, social services, community development, health, public policy organizations, and religion.

PURPOSES OF GRANTS:
Community development; Health care and organizations; Higher education; Human services; Public policy, research; Religion. **Types of support**: Annual campaigns, Building and renovation, Endowment funds, Equipment, General and operating support, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Chicago, Illinois and Monterey County, California, for social services and community development; other programs funded nationwide. No support for fraternal, athletic, or foreign organizations, or private foundations. No grants to individuals; generally no support for operating budgets, except for national health organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Paul K. Rhoads, President; John T. Hayes, Secretary; Katheryn V. Rhoads, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship fund, 1997
- $3,000 to the Native American Scholarship fund, 1996
- $3,000 to the Native American Scholarship fund, 1995

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Heron Foundation, F.B.

Address and Telephone:

c/o Rockefeller, Inc.
30 Rockefeller Plaza, Rm 5600
New York, NY 10112
(212) 649-5612

Contact Person: Mary Jo Mullan, Associate Director for Programs

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three times annually

NORMAL RESPONSE TIME: Within four weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 169 (1998)

AVERAGE GRANT: $20,000 to $125,000
LARGEST GRANT: $125,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,171,300

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority funding is for programs that strengthen individuals, families, and communities through strategies that help low-income people acquire and develop financial and personal assets.

PURPOSES OF GRANTS:
Community development, neighborhood development; Economic development; Economically disadvantaged; Education; Family services; Homeless; Human services; Minorities. **Types of support**: Continuing support, General and operating support, Program development, Program-related investments and loans, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives nationally; urban and rural. No grants to individuals.

HOW TO APPLY:
First time applicants submit two to three page letter of inquiry. Current grantees seeking renewal funding contact their program officer. Staff reviews letter of inquiry and respond within four weeks to determine whether the proposed efforts fit within the Foundation's giving program.

OFFICERS, DIRECTOR AND TRUSTEES:
Ira S. Hirschfield, President; Sharon B. King, Secretary-Treasurer and Executive Director

SAMPLE NATIVE AMERICAN GRANTS:
· $50,000 to The Hopi Foundation, 1999
· $45,000 to National American Indian Housing Council, 1999
· $30,000 to White Earth Land Recovery Project, 1999
· $100,000 to First Nations Development Institute, 1998
· $75,000 to Haskell Foundation, 1998
· $50,000 to National Rural Development & Finance Corporation, 1998
· $50,000 to American Indian College Fund, 1997
· $100,000 to First Nations Development Institute, for Eagle Staff Fund, 1996
· $25,000 to American Indian College Fund, for needs assessment, 1996
· $50,000 to American Indian College Fund, for scholarships, 1996
· $50,000 to Haskell Indian Junior College Foundation, for scholarships, 1996
· $100,000 to First Nations Development Institute, for Eagle Staff Fund, 1995
· $25,000 to American Indian College Fund, for Earned Income Project, 1995
· $25,000 to Center for Community Action, for AIDS Project, 1995
· $40,000 to Ganados del Valle, for general support, 1995
· $50,000 to American Indian College Fund, for scholarships, 1995
· $50,000 to American Indian College Fund, 1994
· $25,000 to Minnesota Indian Women's Resource, 1994

- $75,000 to American Indian College Fund, 1993
- $25,000 to the Minnesota Indian Women's Resource, 1993

* * *

Herrick Foundation

Address and Telephone:
P. O. Box 2014
Bloomfield Hills, MI 48303-2014
(810) 258-3021
Fax: (810) 258-3036

Contact Person:
Mrs. Keitha Vander Kloot, Administration

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One to three page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Once or twice a month.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 148 (1996)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $1,500,000

SMALLEST GRANT: $2,300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,280,593

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of giving is on higher education, including research grants, scholarship programs (giving only through college and postgraduate educational institutions, not individual scholarships), and capital funding. Also gives for church support, youth, health and welfare agencies, hospitals, and libraries.

PURPOSES OF GRANTS:
Health care; Higher education, secondary school and education; Hospitals (general); Human services; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Curriculum development, Emergency funds, Endowment funds, Equipment, General and operating support, Matching funds, Professorships, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Michigan; also gives support in Indiana, Kentucky, Mississippi, Ohio, Tennessee, Wisconsin. No support for international programs. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Kenneth G. Herrick, President and Treasurer; John W. Gelder, Vice-President and Secretary; Todd W. Herrick, Vice-President

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1998

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Hewlett Foundation, William and Flora

Address and Telephone:
525 Middlefield Road, Suite 200
Menlo Park, CA 94025-3495
(415) 329-1070
Fax (415) 329-9342

Contact Person: Mr. Paul Brest, President

E-mail address: info@hewlett.org
Web address: http://www.hewlett.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Arts: January 6; music: April 1; theater: July 1, dance, film, and video orgs.; Conflict: January 1, theory orgs. and intl. orgs.; July 1, training and promotional orgs. and public policy decision-making orgs.; October 1, practitioner orgs.; no deadlines for other programs

BOARD MEETING DATES: January, April, July and October

NORMAL RESPONSE TIME: Two to three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 293 (1996)

AVERAGE GRANT: $5,000 to $200,000

LARGEST GRANT: $1,200,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $68,994,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of giving is on conflict resolution, the environment, performing arts, education, at both the K-12 and the college-university level, population studies, and family and community development, U.S. Latin American Relations.

PURPOSES OF GRANTS:
Arts; Child development, education; Community development; Education, early childhood education, elementary school and education, higher education; Environment, natural resources; Family services; International studies; Libraries (academic/research); Minorities; Performing arts, dance, music, theater; Population studies; Public policy, research; Reproductive health, family planning; Urban and community development; Youth development, services. **Types of support**: Continuing support, Emergency funds, Employee matching gifts, Endowment funds, General and operating support, Land acquisition, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Performing arts, family and community development in the San Francisco Bay Area, California. No support for medicine and health-related projects, law, criminal justice, and related fields, juvenile delinquency or drug and alcohol addiction prevention or treatment programs, problems of the elderly and the handicapped, or television or radio projects. No grants to individuals, for building funds or capital construction funds, basic research, equipment, seminars, conferences, festivals, touring costs, fundraising drives, scholarships, and fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Walter B. Hewlett, Chairman; Paul Brest, President; Marianne Pallotti, Vice-President and Corp. Secretary; William F. Nichols, Treasurer; Robert F. Erburu; James C. Gaither; Eleanor H. Gimon; Irving Grousbeck; Richard Hackborn; Mary H. Jaffe; Herant Katchdourian, M.D., Condoleeza Rice; Richard Levin.

SAMPLE NATIVE AMERICAN GRANTS:
- $23,000 to Seventh Generation Fund for Indian Development, for North Coast tribal dances, 1997
- $120,000 to United Indian Nations, for American Indian Community Development Corporation, 1996
- $250,000 to Indian Dispute Resolution Services, for general support, 1996
- $700,000 to First Nations Development Institute, for Eagle Staff Fund, 1996
- $80,000 to Hoopa Valley Tribal Council, for Integrated Resource Management Plan Project, 1995
- $100,000 to Malpai Borderland Group, for general support, 1995
- $150,000 to United Indian Nations, 1994
- $250,000 to Indian Dispute Resolution Services, 1993
- $35,000 to United Indian Nations, 1993

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High Meadow Foundation, Inc.

Address and Telephone:
c/o Country Curtains, Inc.
Main Street
Stockbridge, MA 01262
(413) 298-5565

Contact Person:
Jane P. Fitzpatrick, Chairperson,

John H. Fitzpatrick, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 396 (1995)

LARGEST GRANT: $50,000

SMALLEST GRANT: $20

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,237,246

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for the performing arts, especially theater and music, and other cultural organizations. Also supports health, social services, higher and other education.

PURPOSES OF GRANTS:
Arts; Cancer; Children and youth, services; Community development; Education, elementary school and education, higher education; Family services; Health care and organizations; Homeless; Human services; Humanities; International relief; Libraries and library science; Medical research; Mental health and crisis services; Museums; Native Americans; Performing arts, music, theater; Religion; Reproductive health, family planning; Visual arts; Women, centers and services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Debt reduction, Emergency funds, Employee-related scholarships, Equipment, Matching funds, Program development.

RESTRICTIONS ON GRANTS:
Gives mainly in the county of Berkshire, Massachusetts.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jane P. Fitzpatrick, Chairman and Treasurer; John H. Fitzpatrick, President; Robert B. Trask, Clerk; JoAnn Fitzpatrick Brown; Nancy J. Fitzpatrick; Mary Ann Snyder.

SAMPLE NATIVE AMERICAN GRANTS:

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Hillcrest Foundation

Address and Telephone:
c/o Bank of America
P. O. Box 830241
Dallas, TX 75283-0241
(214) 209-1965

Contact Person:
Mr. Daniel Kelly, Vice-President, Bank of America

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter
NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: End of March, August and November.

BOARD MEETING DATES: As required, usually May, October, and January.

NORMAL RESPONSE TIME: Within thirty days after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 240 (1998)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,404,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Emphasis is on relieving poverty, advancing education, and promoting health. Also supports higher and other education, health and hospitals, social services, including programs for youth and child welfare, drug abuse, rehabilitation and housing.

PURPOSES OF GRANTS:
Adult and continuing education; Aging; Cancer; Children and youth, services; Dental care; Disabled; Education, business school and education, higher education, secondary school and education, vocational education; Food services; Health care and Health organizations; Hospitals (general); Housing and shelter, development; Human services; Medical care, rehabilitation and research; Substance abuse, services. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Research.

RESTRICTIONS ON GRANTS:
"Gives only in Texas, with priority on Dallas." No grants to individuals, for endowment funds, scholarships, and fellowships; no loans.

HOW TO APPLY:
Contact Bank of America, Trustee, to request application form and grant information guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
D. Harold Byrd, Jr.; Mabel P. Caruth; Harry A. Shuford; Chas. P. Storey; Bank of America

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to American Indian Center, to purchase buildings and land located in Euless, Texas for residential treatment program for drug and alcohol abusers, 1995

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Hoblitzelle Foundation

Address and Telephone:
5956 Sherry Lane, Suite 901
Dallas, TX 75225-6522
(214) 373-0462

Contact Person:
Mr. Paul W. Harris, Exec. Vice-President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: May 15, September 15 and January 15.

BOARD MEETING DATES: Latter part of June, October, and February.

NORMAL RESPONSE TIME: After next Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 80 (1996)

AVERAGE GRANT: $75,000
LARGEST GRANT: $500,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,513,223

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher, secondary, vocational, and medical education, hospitals and health services, youth agencies, cultural programs, social services, and community development.

PURPOSES OF GRANTS:
Aging, centers and services; AIDS; Alcoholism; Arts; Children and youth, services; Community development; Economically disadvantaged; Education, adult education and literacy and continuing education, reading, higher education, medical school and education, secondary school and education, vocational education; Health care; Historic preservation and histor-

ical societies; Hospitals (general); Housing and shelter, development; Human services; Medical care, rehabilitation; Minorities; Performing arts; Visual arts. **Types of support**: Building and renovation, Capital campaigns, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Gives primarily in Dallas, Texas. No support for religious organizations for sectarian purposes. No grants to individuals; only occasional board-initiated support for operating budgets, debt reduction, research, scholarships, and endowments; no loans.

OFFICERS, DIRECTORS AND TRUSTEES:
James W. Keay, Chairman; Gerald W. Fronterhouse, President; Paul W. Harris, Exec. Vice-President; Mary L. Stacy, Secretary; George A. Shafer, Treasurer; Lillian M. Bradshaw; Dorothy R. Cullum; Jerry Farrington; Caren H. Prothro; William J. Solomon; Charles C. Sprague, M.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to American Indian Center toward capital campaign, 1995

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Houston Endowment, Inc.

Address and Telephone:
600 Travis, Suite 6400
Houston, TX 77002-3007
(713) 238-8100
Fax: (713) 238-8101

Contact Person:
Mr. H. Joe Nelson III, President

Web address: www.hou-endow.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: At least quarterly

NORMAL RESPONSE TIME: Three to six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 400 (1995)

AVERAGE GRANT: $20,000 to $250,000

LARGEST GRANT: $5,000,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $40,372,236

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
For "the support of any charitable, educational or religious undertaking."

PURPOSES OF GRANTS:
Arts; Education; Health care; Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Debt reduction, Emergency funds, Employee matching gifts, Endowment funds, Equipment, Fellowships, General and operating support, Land acquisition, Professorships, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
No grants given outside the continental United States; giving is emphasized for grants to go to Houston area organizations. No grants to individuals, for galas, testimonial dinners, and advertising; no loans.

OFFICERS, DIRECTORS AND TRUSTEES:
Jack S. Blanton, Chairman; H. Joe Nelson III, President; David L. Nelson, Vice-President, Secretary, and Grant Dir.; Sheryl L. Johns, Vice-President and Treasurer; Audrey Jones Beck; Milton Carroll; Harold Metts; Melissa Jones Stevens; Rosie Zamora.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Information Network, toward strategic plan to provide all of Indian

Country with telecommunication infrastructure, 1995

- $750,000 to Sam Houston State University, toward technology component of Tribal Technology, Education, and Cultural Exchange Program with Alabama and Coushatta Tribes of Texas, 1995

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Howe Memorial Foundation, Emma B.

Address and Telephone:
A200 Foshay Tower
821 Marquette Avenue
Minneapolis, MN 55402
(612) 339-7343 or (612) 672-3861
Fax: (612) 672-3846

Contact Person:
Mr. George Garnett, Vice-President, Programs

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: March 15 and September 15.

BOARD MEETING DATES: Twice a year, currently being revised.

NORMAL RESPONSE TIME: Approximately four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 77 (1997)

LARGEST GRANT: $100,000

SMALLEST GRANT: $3,300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,914,511

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Giving to organizations that serve the poor and disadvantaged, children, the handicapped, and victims of discrimination by 1) addressing the underlying causes of problems in the community rather than those that deal with only the symptoms of those problems; 2) focusing on the reduction of poverty by fostering individual and family self-sufficiency; 3) working to combat racism, sexism, and other forms of discrimination; 4) focusing on education of children and adults; 5) providing medical research or health services dealing with the prevention, diagnosis, and treatment of chronic diseases of children, in particular, heart and circulatory diseases and cancer; and 6) conducting research or policy analysis on the conditions that underlie poverty in order to foster innovative approaches designed to improve the quality of life for disadvantaged groups."

PURPOSES OF GRANTS:
Cancer research; Children and youth, services; Disabled; Economically disadvantaged; Education, early childhood education; Family services; Heart and circulatory disease, research; Human services; Minorities; Public policy, research; Women, centers and services; Youth, services. **Types of support**: General and operating support, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Minnesota. No support for religious organizations for religious purposes, political, veterans, or fraternal organizations. No grants to individuals, for capital or federated fund drives, annual contributions to general operating budgets, endowments, scholarships, conferences, deficit financing, memberships in civic or trade associations, courtesy advertising, tickets, and national fundraising efforts.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard O. Hanson, President; Halsey Halls, Vice-President; George Garnett, Vice-President, Progs.; Emmett Carson, Secretary-Treasurer; John Brown; Anthony L. Genia, Sr.; Michele Keith; Richard W. Schoenke; Flo Wiger.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Research and Policy Institute, for research and policy analysis activities, 1997
- $15,000 to Migizi Communications to assist students with higher education goals, 1997
- $15,000 to Minneapolis American Indian Center, for Ginnew/Golden Eagles program, 1997
- $20,000 to American Indian Housing Corporation,

for Phillips Housing Initiative, 1997
- $25,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for Youth Leadership Development Program, 1997
- $25,000 to Little Earth of United Tribes, Reuben Lindh Learning Center, for activities for families affected by developmental disabilities, 1997
- $30,000 to Elaine M. Stately Peacemaker Center, for after-school and summer youth programs, 1997
- $40,000 to Little Earth Residents Association, for developmental activities for young residents of Little Earth in South Minneapolis, 1997
- $10,000 to American Indian Research and Policy Institute, for organizational support, 1996
- $15,000 to Evergreen House, for Oshki-Bii-daa-bin Cultural Program, culturally-based youth development program for Native American children in Bemidji area, 1996
- $25,000 to American Indian Community Housing Organization, to implement transitional housing program for American Indian Families, 1996
- $30,000 to Little Earth Residents Association, for on-site youth programs, 1996
- $30,000 to Minneapolis American Indian Center, for tutorial services component of Ginew/Golden Eagles program serving American Indian children and their families, 1996
- $25,000 to American Indian Research and Policy Institute, for Research Program Initiative and development of policies and procedures on research, 1995
- $30,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for Parents Plus program, 1995
- $30,000 to Minneapolis American Indian Center, for Indian Youth Study Time, new educational component of Ginew/Golden Eagle program, 1995
- $25,000 to American Indian Community Housing, 1994
- $10,000 to Cloquet Indian Education Department, 1993

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Hughes Medical Institute, Howard

Address and Telephone:

Office of Grants and Special Programs
4000 Jones Bridge Road
Chevy Chase, MD 20815-6789
(301) 215-8870 or (800) 448-4882
Fax: (301) 215-8888

Contact Person:

Dr. Joseph G. Perpich, Vice-President, for General Inquiries

E-mail address: grantvpr@hhmi.org

Web address: www.hhmi.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, proposal or application depending on program.

NUMBER OF COPIES OF PROPOSAL TO SEND: Varies

PROPOSAL DUE DATES: Request program announcements for program-specific deadlines

BOARD MEETING DATES: February, May, August, and November

NORMAL RESPONSE TIME: Each grants program has an individual notification date; program brochures and announcements should be consulted.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 237 (1999)

AVERAGE GRANT: $1,054,394

LARGEST GRANT: $2,200,000

SMALLEST GRANT: $26,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $90,459,214

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY: The Institute is a nonprofit scientific and philanthropic organization whose purpose is to advance the human knowledge of the basic sciences (principally the field of medical research and medical education) and the application thereof for the benefit of mankind. Through the Office of Grants and Special Programs, the Institute gives grants to support the Institute's purposes. Through the Medical Research Program the staff scientists conduct biomedical research in the fields of cell biology, genetics, immunology, neuroscience, and structural biology.

PURPOSES OF GRANTS:
Biological sciences; Biomedicine; Education, higher education, medical school and education, secondary school and education; Medical research; Minorities; Native Americans. **Types of support**: Building and renovation, Curriculum development, Equipment, Fellowships, Program development, Research.

RESTRICTIONS ON GRANTS:
Gives nationally and internationally. No support for the direct conduct of biomedical research in the U.S., except to scientific investigators employed by the Institute; no grants or fellowships except to individuals or institutions competing under established science education programs.

HOW TO APPLY:
Applicants should consult guidelines in the Institute's publication "Grants for Science Education" or in specific program announcements prior to application. All fellowships and grants are awarded on the basis of national or international competitions.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Purnell W. Choppin, M.D., President; W. Maxwell Cowan, M.D., Ph.D., Vice-President and Chief Scientific Officer; Joan S. Leonard, Vice-President and General Counsel; Joseph G. Perpich, M.D., J.D., Vice-President, Grants and Special Programs.; Mark W. Smith Trustees: Irving S. Shapiro; James A. Baker III; Alexander G. Bearn, M.D.; Frank William Gay; James H. Gilliam, Jr.; Hanna H. Gray, Ph.D.; Garnett L. Keith; William R. Lummis; Jeremy R. Knowles.

SAMPLE NATIVE AMERICAN GRANTS:

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Huisking Foundation, Inc.

Address and Telephone:
P. O. Box 353
Botsford, CT 06404-0353
(203) 426-8618

Contact Person:
Mr. Frank R. Huisking, Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal in February and August.

BOARD MEETING DATES: April and November

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 171 (1995)

LARGEST GRANT: $70,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $339,075

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY: Supports Catholic higher and secondary education, church support and welfare funds, hospitals, and religious associations.

PURPOSES OF GRANTS:
Animal welfare; Arts; Children and youth, services; Community development; Economically disadvantaged; Education, elementary and secondary education, higher education, secondary school and education; Environment; Natural resources; Family services; Federated giving programs; General charitable giving; Heart/circulatory disease and research; Historic preservation and historical societies; Homeless; Hospitals (general); Human services; Libraries and library science; Minorities; Native Americans; Religion; Roman Catholic federated giving programs, organizations and churches; Urban and community development. **Types of support**: Building and renovation, Continuing support, Endowment funds, General and operating support,

Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
John E. Haigney, President; William W. Huisking, Jr., Vice-President; Richard V. Huisking, Jr., Secretary; Frank R. Huisking, Treasurer; Helen Crawford; Robert P. Daly; Claire F. Hanavan; Taylor W. Hanavan; Richard V. Huisking, Sr.; Jean M. Steinschneider.

SAMPLE NATIVE AMERICAN GRANTS:

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Humboldt Area Foundation

Address and Telephone:
P. O. Box 99
Bayside, CA 95524
(707) 442-2993
Fax: (707) 442-3811

Contact Person:
Mr. Peter H. Pennekamp, Executive Director

E-mail address: hafound@northcoast.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Ten

PROPOSAL DUE DATES: February 1, May 1, August 1, and November 1.

BOARD MEETING DATES: January 15, April 15, July 15, and October 15.

NORMAL RESPONSE TIME: Approximately six weeks after deadline.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 300 (1996)

AVERAGE GRANT: $7,500

LARGEST GRANT: $336,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,469,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority areas of funding include youth, health, community services, human services, arts and culture and public safety.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community development; Crime and law enforcement; Disabled; Economically disadvantaged; Education; Family services; Health care, organizations; Human services; Recreation; Safety and disasters. **Types of support**: Building and renovation, Capital campaigns, Consulting services, Equipment, Matching funds, Program development, Scholarship funds, Scholarships--to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly to the counties of Humboldt, Del Norte, Siskiyou, and Trinity, California. No grants to individuals (except from donor-designated funds); generally no grants for endowment funds, unspecified emergency purposes, deficit financing, or operating budgets.

OFFICERS AND GOVERNORS:
Esther Smith Holmes, Chairman; Edward L. Nilsen, Vice-Chairman; Mildred Westfall, Secretary; Marilee M. Hadley; John R. Selvage; Mary Ann Spencer; Lane Strope; Amos Tripp.

SAMPLE NATIVE AMERICAN GRANTS:
· $10,690 to Consolidated Tribal Health Project, to establish Diabetes Clinic at current clinic site, 1996

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Hunt Alternatives Fund

Address and Telephone:

116 E. 16th Street, 7th Floor
New York, NY 10003
(303) 839-1933
Fax (303) 839-1013

Contact Person:
Ms. Elsa I. Holguin, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting proposal guidelines and application form.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: Contact fund for dates.

BOARD MEETING DATES: Spring and Fall

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 122 (1995)

AVERAGE GRANT: $3,000 to $30,000

LARGEST GRANT: $493,254

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,149,653

GENERAL INFORMATION

PURPOSES OF GRANTS:
AIDS; Arts; Child development, education, services; Children and youth, services; Civil rights, race and inter-group relations; Community development; Education, adult education, early childhood, reading, elementary school and education, secondary school and education, Family services; Food services; Gays and lesbians; Health care; Homeless; Housing and shelter, development; Human rights (international); Human services; International affairs; Leadership development; Mental health and crisis services; Native Americans; Performing arts, dance, theater; Public policy, research; Urban and community development; Women; Youth development, services. **Types of support**: Consulting services, Curriculum development, Employee matching gifts, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives to the six-county metropolitan area of Denver, Colorado.

OFFICERS AND DIRECTORS OR TRUSTEES:
Swanee Hunt, Chairman and President; Henry Ansbacher, Vice-President and Secretary; Judith Wagner, Treasurer; Elsa I. Holguin, Executive Director; Charles Ansbacher; Maria Guajardo-Lucero; Marva Hammons; Anna Jo Haynes.

SAMPLE NATIVE AMERICAN GRANTS:
- $28,200 to Denver Indian Center Development Corporation, Denver, CO, for internal document revision, board and staff training, fundraising, and adult education program, 1994

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Hunter Trust, Inc., A.V.

Address and Telephone:
650 S. Cherry Street, Suite 535
Denver, CO 80222
(303) 399-5450
Fax: (303) 399-5499

Contact Person: Ms. Sharon Siddons, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 1, June 1, and August 1.

BOARD MEETING DATES: May, August, and November as required.

NORMAL RESPONSE TIME: Within twenty days after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 128 (1998)

AVERAGE GRANT: $5,000 to $10,000

LARGEST GRANT: $90,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,838,928

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Programs that assist children, aged persons, indigent adults, or the needy. Special interest in prevention programs targeting child abuse, domestic violence, gangs, and teenage pregnancy; Senior Services programs and Youth programs.

PURPOSES OF GRANTS:
Children and youth, services; Disabled; Economically disadvantaged; Human services. **Types of support**: General and operating support.

RESTRICTIONS ON GRANTS:
Only for residents of Colorado. No support for tax-supported institutions. No grants to individuals directly, no scholarships, capital improvements, or acquisitions; no loans.

HOW TO APPLY:
Application form required for grants for individuals; accepts Common Grant Application form.

OFFICERS, DIRECTORS AND TRUSTEES:
George Gibson, President; W. Robert Alexander, Vice President; Sharon Siddons, Secretary; Allan B. Adams, Treasurer; Mary Anstine; William K. Coors.

SAMPLE NATIVE AMERICAN GRANTS:
- $16,000 to Denver Indian Center for Circle of Learning Program and food baskets for the needy.
- $10,000 to Denver Indian Center for Native Sisters and Brothers Program.

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Hyams Foundation, Inc.

Address and Telephone:
175 Federal Street, 14th Floor
Boston, MA 02110
(617) 426-5600
Fax (617) 426-5696

Contact Person:
Ms. Elizabeth B. Smith, Executive Director

E-mail address: hyams@world.std.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal no more than ten pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Ten times a year between September and June.

NORMAL RESPONSE TIME: One to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 218 (1995)

AVERAGE GRANT: $15,000 TO $20,000

LARGEST GRANT: $70,000

SMALLEST GRANT: $1,200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,364,371

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs that aid low-income residents through neighborhood-based programs; social service, youth service, community organizing, advocacy,

and community development purposes, and for expenses for summer youth programs. "Priority program areas initiated since 1984 include housing, refugee services, racial, ethnic and cultural diversity, and neighborhood safety."

PURPOSES OF GRANTS:
Adult and continuing education; Aging; AIDS; Alcoholism; Civil rights, race and inter-group relations; Community development; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Family services; Gays and lesbians; Homeless, human services; Housing and shelter, development; Human services; Immigrants and refugees; Native Americans; People with AIDS (PWAs); Reproductive health, family planning; Substance abuse, services; Urban and community development; Youth, services. **Types of support**: Continuing support, General and operating support, Matching funds, Program development, Program-related investments and loans, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Boston, Cambridge, Chelsea, Lynn, and Somerville, Massachusetts. No support for municipal, state, and federal agencies; institutions of higher learning for standard educational programs; religious organizations for sectarian religious purposes; national or regional health organizations; support for medical research is being phased out. No grants to individuals, for endowment funds, hospital capital campaigns, fellowships, publications, conferences, and films or videos.

OFFICERS AND DIRECTORS OR TRUSTEES:
John H. Clymer, Chairman; Elizabeth B. Smith, Executive Director; Barbara Casey; James Jennings; Meizhu Lui; Deborah Prothrow-Stith; Roslyn M. Watson.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to North American Indian Center of Boston, 1993

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Indianapolis Foundation

Address and Telephone:
615 North Alabama Street, Room 119
Indianapolis, IN 46204
(317) 634-7497
Fax: (317) 684-0943

Contact Person: Julie Cole, Grants Manager

E-mail address: juliec@cicf.org

Web address: www.cicf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Must submit inquiry letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: Ask Foundation

PROPOSAL DUE DATES: Ask Foundation

BOARD MEETING DATES: February, May, September, and November.

NORMAL RESPONSE TIME: Immediately following meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 200

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $1,000,000
SMALLEST GRANT: $400

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,000,000 (approx.)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given in the following areas: health and human services, arts, culture and humanities education, civic and community development.

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Children and youth, services; Community development; Disabled; Education; Family services; Health care and organizations; Housing and shelter, development; Human services; Medical care, rehabilitation; Mental health and crisis services; Youth, services. **Types of sup-**

port: Annual campaigns, Building and renovation, Capital campaigns, Emergency funds, Equipment, Land acquisition, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving in Indianapolis and Marion County, Indiana only. No support for religious or sectarian purposes. No grants to individuals, for endowment funds, long term funding, and post-event funding; generally no loans.

HOW TO APPLY:
Must submit inquiry letter first.

OFFICERS, DIRECTORS AND TRUSTEES:
Daniel R. Efroymson, Chairman; Martha D. Lamkin, Vice-Chairman; Rexford C. Early, Secretary; Kenneth L. Gladish, Ph.D., Executive Director; Milton O. Thompson; Robert T. Grand; Charles A. Pechette. Trustee Banks: Bank One, Indianapolis, N.A.; Fifth Third Bank of Central Indiana; First of America Bank-Indiana; Huntington National Bank of Indiana; Key Trust Co. of Indiana, N.A.; National City Bank, Indiana; NBD Bank, N.A.; Union Bank and Trust Co.

SAMPLE NATIVE AMERICAN GRANTS:
- $250,000 to Eiteljorg Museum of American Indians and Western Art, for matching funds for capital campaign and operating support, 1997-1999
- $20,000 to Eiteljorg Museum of American Indians and Western Art, for general operating support, 1996
- $20,000 to Eiteljorg Museum of American Indians and Western Art, for curator of Native cultures and art positon, 1995
- $24,200 to Eiteljorg Museum of American Indians and Western Art, for Education Director position, 1994

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Irmas Charitable Foundation, Audrey and Sydney

Address and Telephone:
16027 Ventura Blvd., Suite 601
Encino, CA 91436-2797
(310) 557-8444
Fax: (310) 557-1451

Contact Person: Mr. Robert J. Irmas, Admin.

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 88 (1995)

LARGEST GRANT: $301,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,280,407

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given mainly for Jewish issues and housing programs. However, the Foundation also supports higher education, hospitals, the arts, and inner city issues.

PURPOSES OF GRANTS:
Arts; Higher education; Hospitals (general); Housing and shelter, development; Human services; Jewish federated giving programs; Substance abuse, services. **Types of support**: General and operating support.

RESTRICTIONS ON GRANTS:
Gives mainly in Los Angeles, California.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert J. Irmas, Admin.; Audrey N. Irmas; Deborah A. Irmas; Matthew B. Irmas.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1997

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Irvine Foundation, James

Address and Telephone:
One Market, Suite 2500
San Francisco, CA 94105
(415) 777-2244
Fax: (415) 777-0869

South California office:
777 South Figuero Street, Suite 740
Los Angeles, CA 90017
(213) 236-0552
Fax: (213) 236-0537

Contact Person:
Ms. Heather G. Graham, Grants Manager

Web address: www.irvine.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes, see website

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Call or write the San Francisco office for information; or visit The Foundation's website.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two-page letter of inquiry.

PROPOSAL DUE DATES: None
NORMAL RESPONSE TIME: Three to four weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 482 (1998)

GRANTS TO FIRST-TIME RECIPIENTS: 47

TOTAL GRANTS APPROVED: $46,360,113

AVERAGE GRANT: $200,000

RANGE: $15,000 - $1,800,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $41,746,635 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The James Irvine Foundation is a general purpose private foundation granting funds to support projects and programs for the benefit of California residents. The foundation is dedicated to enhancing the social, economic, and physical quality of life throughout California and to enriching the state's intellectual and cultural environment.

PURPOSES OF GRANTS:
Arts; Children, Youth and Families; Civic Culture; Higher Education; Sustainable Communities; Workforce Development; and Special Projects. **Types of support**: Core Operations, Institutional Strengthening, Organizational Development, Planning and Start-up, Program Development, Projects, Technical Assistance, Evaluation, Collaboratives, Regrandting Programs, and Capital (limited).

RESTRICTIONS ON GRANTS:
By provision of our trust, the Foundation can support only those programs and organizations that provide benefit within the State of California. Our trust further restricts us from providing core support to organizations that are agencies of the government, that receive substantial government support, or that primarily benefit public entities. The Foundation primarily supports organizations that are tax exempt under 501(c) (3) of the Internal Revenue Code. The Foundation does not make grants to individuals.

HOW TO APPLY:
Initial contact with the Foundation should be through a one-to two-page letter of inquiry, including: 1) a brief background, 2) an overview of the project; 3) a summary of the goals and objectives; 4) a budget and request amount; and 5) a copy of all correspondence from the Internal Revenue Service regarding tax-exempt status and name change(s), if applicable.

OFFICERS AND DIRECTORS OR TRUSTEES:
James C. Gaither, Chairman; Donn B. Miller, Vice-Chairman; Dennis A. Collins, President and CEO; Larry R. Fies, Treasurer and CFO; Samuel H. Armacost; Camilla C. Frost; Joan F. Lane; Patricia Pineda; Forrest N. Shumway; Kathryn L. Wheeler, Honorary Director; Peter W. Stanley, Ph.D.; Edward Zapanta, M.D.

SAMPLE NATIVE AMERICAN GRANTS:

- $450,000 to University of Southern California, Los Angeles. For 3 years the Neighborhood Academic Initiative, an enrichment program for high school students in South Central Los Angeles, 1998
- $125,000 to The San Francisco. For the Financing Initiative for Environmental Restoration, a pooled-fund intermediary, to increase private-sector financing for brownfields clean-up and development, 1998
- $150,000 to Southern California Center for Nonprofit Management, Los Angeles. For strategic planning and capacity-building activities, 1998
- $300,000 to Sacramento Valley Organizing Community, Sacramento. Toward the Active Citizenship Campaign, as part of the Central Valley Partnership for Citizenship, 1998
- $480,000 to Theatre and Arts Foundation of San Diego County, La Jolla. To support Irvine Playwrights in Residence, a program to commission new plays and develop new voices and works for the theatre in California, 1998
- $715,000 to University of Redlands, Redlands. For the New California Teacher Program, to increase the diversity and number of well-qualified, fully credentialed teachers and to create a career-advancement track for school paraprofessionals, 1998
- $60,000 to Ink People, toward salary for positions of Executive Director and Educational Activities Director and for equipment upgrades, 1995

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Ittleson Foundation, Inc.

Address and Telephone:

15 E. 67th Street, 5th Floor
New York, NY 10021
(212) 838-5010
Fax: (212) 751-2485

Contact Person:
Mr. Anthony C. Wood, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or full proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: April 1 and September 1.

BOARD MEETING DATES: June and December

NORMAL RESPONSE TIME: Three weeks to three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:

LARGEST GRANT: $400,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,371,467 (1995)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"For the promotion of the well-being of mankind throughout the world, including research, publication, and the establishment, maintenance, and aid of charitable activities and institutions. Current areas of particular interest are: mental health, including the consequences of AIDS on the mental health of people; and the environment."

PURPOSES OF GRANTS:
AIDS; Environment; Mental health and crisis services. **Types of support**: Matching funds, Program development, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No support for the humanities or cultural projects, general education, social service agencies offering direct service to people in local communities, and projects or organizations that are international in scope or purpose. No grants to individuals, for continuing support, scholarships, fellowships, internships, annual or capital campaigns, travel, emergency or endowment funds, biomedical research, and deficit financing; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
H. Anthony Ittleson, Chairman and President; Pamela Lee Syrmis, Vice-President; Anthony C. Wood, Secretary and Executive Director; Lawrence O. Sneag, Treasurer; Marianne S. Ittleson; Lionel I. Pincus; Victor Syrmis, M.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Keepers of the Treasures - Cultural Council of American Indians, Alaska Natives and Native Hawaiians, for seed money for training and technical help to Amerian Indian, Alaska Native and Native Hawaiian tribal cultural leaders seeking to preserve natural cultural resources, 1996

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Jacobs Family Foundation Inc

Address and Telephone:
P. O. Box 721179
San Diego, CA 92172-1179
(619) 484-8555
Fax: (619) 484-8558

Contact Person:
Ms. Jennifer Vanica, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of intent (two to three pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One
BOARD MEETING DATES: Quarterly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 78 (1995)

AVERAGE GRANT: $5,000 to $10,000

LARGEST GRANT: $236,763

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,853,708

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority funding areas are for education, community development, at-risk youth and families, and the Arab Middle East. "The foundation is also interested in providing capacity-building technical assistance to entrepreneurial nonprofit organizations, and supporting new service model development and innovative approaches to programs in its fields of interest that will promote self-determination and sustainability."

PURPOSES OF GRANTS:
Children and youth, services; Community development; Economically disadvantaged; Education; Family services; Human services. **Types of support**: Consulting services, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Grants are given mainly in San Diego, Los Angeles, and Pasadena, California, and Lebanon and the Arab Middle East. No support for medical services or research, religious purposes, athletics, or the arts. No grants to individuals, or for building funds.

OFFICERS, DIRECTORS AND/OR TRUSTEES:
Valerie Jacobs Hapke, President; Joseph J. Jacobs, Vice-President; Linda K. Jacobs, Vice-President; Violet J. Jacobs, Vice-President; Philip Mark Talbrook, Vice-President; Margaret E. Jacobs, Secretary; Norman Hapke, Treasurer; Jennifer Vanica, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Indian Human Resource Center, 1994

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Jacobs Foundation, Hyman S. and Sadye

Address and Telephone:
836 Pelican Bay Drive
Daytona Beach, FL 32119
(904) 767-6222

Contact Person: Ms. Sara J. Bagen, President

BASIC INFORMATION

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:

Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 6 (1997)

LARGEST GRANT: $9,400

SMALLEST GRANT: $495

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $28,424

GENERAL INFORMATION

PURPOSES OF GRANTS:
Higher Education; Human Services. Types of Support: Scholarships to individuals.

RESTRICTIONS ON GRANTS:
Gives nationally

OFFICERS AND DIRECTORS OR TRUSTEES:
Sara J. Bagen, President

SAMPLE NATIVE AMERICAN GRANTS:

- $100 to the Native American Scholarship Fund, 1995

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Jennings Foundation, Martha Holden

Address and Telephone:
710 Halle Bldg.
1228 Euclid Avenue
Cleveland, OH 44115
(216) 589-5700
Fax: (216) 589-5730

Business office:
20620 N. Park Blvd., No. 215
Shaker Heights, OH 44118
(216) 932-7337

Contact Person:
Dr. Daniel M. Kalish, Executive Director

Website address:
http://fdncenter.org/grantmaker/jennings

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One page project summary with cover letter and proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Twentieth of each month preceding month in which application is to be considered.

BOARD MEETING DATES: Advisory and distribution committee meets monthly, except July and December.

NORMAL RESPONSE TIME: Six to eight weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 175

AVERAGE GRANT: $15,000

LARGEST GRANT: $75,000

SMALLEST GRANT: $500.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,000,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Giving to foster development of the capabilities of young people through improving the quality of teaching in secular elementary and secondary schools; program includes awards in recognition of outstanding teaching; special educational programs for teachers in the fields of the humanities, the arts, and the sciences; awards to deserving students in furtherance of their recognized abilities; curriculum development projects; school evaluation studies; and educational television programs."

PURPOSES OF GRANTS:
Education, elementary school and education, secondary school and education; Mathematics; Science. **Types of support**: Conferences and seminars, Continuing support, Matching and challenge support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Gives only in Ohio. No grants to individuals (except awards by nomination), for equipment, operating budgets, annual campaigns, travel, emergency funds, deficit financing, capital or endowment funds, research, and publications; no loans.

HOW TO APPLY: Call or wr

OFFICERS AND DIRECTOR R TRUSTEES:
Arthur S. Holden, Jr., Chairman Emeritus; George B. Chapman, Jr., Chairman; George B. Wilbourn, President; William F. Hauserman, Vice-President; John H. Gherlein, Secretary; Allen H. Ford, Treasurer; Daniel M. Kalish, Executive Director; Jeanette Grasselli Brown; Robert M. Ginn; Charles Landefeld.

SAMPLE NATIVE AMERICAN GRANTS:

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Jerome Foundation

Address and Telephone:
125 Park Square Ct.
400 Sibley Street
St. Paul, MN 55101-1312
(612) 224-9431
Fax (612) 224-3439

Contact Person:
Ms. Cynthia A. Gehrig, President

E-mail address: info@jeromefdn.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 142 (1996)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $168,828

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,943,231

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are limited for arts programs only, including dance, film and video, literature, music, theater, performance art, visual arts and arts criticism. The foundation prefers to provide assistance to emerging creative artists of promise, including choreographers, film and video artists, composers, literary and visual artists, and playwrights.

PURPOSES OF GRANTS:
Arts; Literature; Media, film and video; Performing arts, dance, music, theater; Visual arts. **Types of support**: Continuing support, Fellowships, General and operating support, Grants to individuals, Program development, Program-related investments and loans, Publication, Seed money.

RESTRICTIONS ON GRANTS:
Gives in New York, New York, and Minnesota. No support for educational programs in the arts and humanities. No grants to individuals (except for Media Arts Program and Minnesota Travel and Study Grant Program), for undergraduate or graduate student research projects, capital or endowment funds, equipment, scholarships, and matching gifts.

HOW TO APPLY:
Film and video artists should apply as individuals

directly to the foundation office in St. Paul.

OFFICERS AND DIRECTORS OR TRUSTEES:
David Mura, Chairman; H. Yvonne Cheek, Vice-Chairman; Cynthia A. Gehrig, President and Secretary; Linda Hoeschler, Treasurer; Thomas Borrup; Sage Cowles; Janice Plimpton.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to Native Arts Circle, for artists support grant program, storytelling series and capacity-building project, 1996
- $20,000 to Native Arts circle for general support and continuing programs for Native Artists, 1995

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JM Foundation

Address and Telephone:
60 East 42nd Street, Room 1651
New York, NY 10165
(212) 687-7735
Fax: (212) 697-5495

Contact Person:
Mr. Chris K. Olander, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Summary letter accompanied by a proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal preferably in February, July or October, deadline forty-five days prior to meetings.

BOARD MEETING DATES: January, May and October.

NORMAL RESPONSE TIME: Preliminary response within twenty working days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:

AVERAGE GRANT: $10,000 to $50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $929,250 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports rehabilitation of people with disabilities, prevention and wellness, education, prevention, and intervention in alcohol and other drug abuse, and health-related public policy research. The foundation supports projects that improve the quality of family life and provide youth with meaningful life experiences, employment opportunities, healthy lifestyles, and positive character development.

PURPOSES OF GRANTS:
Alcoholism; Children and youth, services; Disabled; Economically disadvantaged; Economics, Education; Health care and organizations; Human services; Medical care, rehabilitation; Public policy, research; Substance abuse, services; Voluntarism promotion. **Types of support**: Internships, Matching funds, Program development, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
International activities and the arts are not supported. No grants to individuals, for operating expenses, annual fundraising campaigns, capital campaigns, and endowment funds; no loans.

OFFICERS, DIRECTORS AND/OR TRUSTEES:
Jeremiah Milbank, Jr., President; Mrs. H. Lawrence Bogert, Vice-President; Daniel G. Tenney, Jr., Secretary; William Lee Hanley, Jr., Treasurer; Chris K. Olander, Executive Director; Jack Brauntuch, Special Counselor; Jeremiah M. Bogert; Jeremiah Milbank III; Peter C. Morse; Mary Caslin Ross; Michael Sanger.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to National Center for the American Indian.

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J. N. M. 1966 Gift Trust

Address and Telephone:
c/o Norwest Bank Duluth, Trust Dept
230 West Superior Street

P. O. Box 488
Duluth, MN 55802

Contact Person: Mr. Eric Neetenbeek

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,000 (1997)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Higher education; Historic preservation and historical societies; Native Americans.

RESTRICTIONS ON GRANTS:
Gives mainly in Minnesota, especially in Duluth.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: Newell Marshall.

SAMPLE NATIVE AMERICAN GRANTS:

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Johnson Endeavor Foundation, Christian A.

Address and Telephone:
1060 Park Avenue
New York, NY 10028-1033
(212) 534-6620
Fax: (212) 410-0568

Contact Person: Mrs. Julie Kidd, President

E-mail address: foundation@cajef.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.
NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal upon foundation's request between October 1 and March 30.

BOARD MEETING DATES: Fall, winter, spring, and early summer.
NORMAL RESPONSE TIME: June 15 - September 30.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 62 (1997)

AVERAGE GRANT: $10,000 to $250,000

LARGEST GRANT: $1,100,000

SMALLEST GRANT: $750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,667,333

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support primarily for private institutions of higher learning at the baccalaureate level and educational programs of visual and performing arts. Also supports needs in other areas of education and the arts.

PURPOSES OF GRANTS:
Arts; Education, higher education; Performing arts, orchestra (symphony); Visual arts. **Types of support**: Building and renovation, Equipment, General and operating support, Matching funds, Professorships, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives in the eastern United States. No support for government agencies, for community or neighbor-

hood projects, religious institutions, and for health care. No grants to individuals for continuing support, annual campaigns, emergency funds, deficit financing, land acquisitions medical research, demonstration projects, publications, and conferences, no loans.

HOW TO APPLY:
Proposals by invitation only.

OFFICERS AND DIRECTORS OR TRUSTEES:
Julie J. Kidd, President; Charles H. Harff; Donald M. Kerstins.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to American Indian College Fund, for general support, 1996
- $40,000 to Harvard University, John F. Kennedy School of Government, for fellowship for Native American students, 1996
- $11,905 to Iroquois Indian Museum, Department of Education, for continuing support, 1995
- $35,000 to Doctor Rosa Minoka Hill Fund, for scholarships for Native Americans, 1995
- $40,000 to Harvard University, John F. Kennedy School of Government, for fellowships for Native Americans, 1995

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Johnson Foundation, Helen K. and Arthur E.

Address and Telephone:
1700 Broadway, Suite 2302
Denver, CO 80290
(303) 861-4127
Fax: (303) 861-0607

Contact Person:
Mrs. Brigit Ann Davis, Program Officer

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Preliminary letter (no more than two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: January 1, April 1, July 1, and October 1.

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: One to two weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 213 (1998)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $400,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,607,981

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Relieve suffering; meet basic human needs; promote self sufficiency, enrich the quality of life.

PURPOSES OF GRANTS:
Aging; Arts; Community development; Education; Health care; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Colorado. No grants to individuals, or for endowment funds, conferences, or purchase of blocks of tickets; no loans.

OFFICERS, DIRECTORS AND TRUSTEES:
Mrs. James R. Hartley, Chairman; Lynn H. Campion, Vice-Chairman and Treasurer; Stan Kamprath, President and Executive Director; Gerald R. Hillyard, Jr., Secretary; Roger D. Knight, Jr., Trustee Emeritus; Thomas B. Campion, Jr.; Charles R. Hazelrigg; Ronald L. Lehr; Stanley D. Neeleman; Ashley Campion; Berit Campion.

SAMPLE NATIVE AMERICAN GRANTS:

- $15,000 to Denver Indian Center Development

Corporation, 1993

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Johnson Foundation, Robert Wood

Address and Telephone:
Route 1 and College Road
P. O. Box 2316
Princeton, NJ 08543-2316
(609) 452-8701

Contact Person: Mr. Richard J. Toth,
Director, Office of Proposal Management

E-mail address: mail@rwjf.org

Web address: www.rwjf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter–no more than four pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Six to twelve months.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $360,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Overview of our program goals: Within the Foundation's mission of improving the health and health care of all Americans, the vast majority of our grant-making is for projects that fit into our three goal areas. These goals are:

- to assure that all Americans have access to basic health care at reasonable cost;
- to improve care and support for people with chronic health conditions; and
- to promote health and prevent disease by reducing the harm caused by substance abuses-alcohol, and illicit drugs.

Our grantmaking strategies: Within our three goals, we find projects of many types, including:

- Demonstrations
- Gathering and monitoring health-related statistics
- Training and fellowship programs
- Policy analysis
- Health services research
- Technical assistance
- Public education
- Communications
- Evaluation

Grants: RWJF awards grants in two ways:

- For our competitive national programs, we issue a call for proposals or other invitational announcement. The calls for proposals describe the problem to be addressed, what proposals should include, who is eligible to apply, how the selection process will work, and how to apply.
- We also fund unsolicited projects-good ideas that come to us from the field. Grants for these projects are made throughout the year. There are no specific application forms or deadlines (see "How to apply" section).

In general, the Foundation gives preference to applicants that are public agencies or are tax-exempt under Section 501 (C)(3) of the Internal Revenue Code.

Grantmaking Priorities

Health:
Tobacco: reducing the use of tobacco, in particular in fostering prevention of tobacco use initiation by youth and cessation of the use of tobacco by those who are addicted.

Alcohol and Illegal Drugs: preventing and treating substance abuse with a special emphasis on preventing youth initiation.

Health and Behavior: increasing the prevalence of physical activity and other health promoting behaviors and reducing the prevalence of health damaging behaviors.

Community Health: understanding, characterizing, and addressing the determinants of health that arise from personal and community social circumstances.

Population-Based Health Sciences: developing and refining tools such as epidemiology, risk assessment, cost effectiveness analysis, social marketing, public health informatics and surveillance systems, and public health assessment for application in population-wide programs to improve health.

Health Care:
Insurance coverage: understanding the causes and consequences of being uninsured and addressing coverage issues and options, including coverage for children, the working uninsured, and individuals with low income.

Safety net: understanding how the safety net works in different communities and testing new approaches, with a special focus on the uninsured.

Information/tracking: understanding and communicating the impact of health system change on individuals and communities.

Clinical care management: improving clinical care management for individuals with chronic illness.

Supportive services: increasing capacity to deliver supportive services for people with chronic disabling conditions.

End-of-life care: increasing the number of people who receive high-quality palliative care at the end of life.

PURPOSES OF GRANTS:
Aging; Child development; Children and youth, services; Dental care; Disabled; Family services; Health care and Health organizations; Homeless; Hospitals (general); Medical school and education; Mental health and crisis services; Minorities; Native Americans; Nursing care; Substance abuse, services; Youth, services. **Types of support**: Matching funds, Program development, Program-related investments and loans, Research, Seed money.

RESTRICTIONS ON GRANTS:
Types of projects we do not fund: Ongoing general operating expenses or existing deficits; Endowment or capital costs; Basic biomedical research; Research on drug therapies or devices; International programs and institutions; Direct support of individuals; Lobbying of any kind.

In addition, we rarely make grants for: 1) conferences or symposia unless they are clearly related to the Foundation's goals or: 2) publications or media projects, except those that grow out of one of our grant programs.

HOW TO APPLY:
If you want to apply for funding from The Robert Wood Johnson Foundation the first step is to determine whether your proposal would fit under one of our current competitive national programs. Also, strategic objectives within each of our goals areas are refined and changed from time to time. Our Web site is the most up-to-date information source on these and other aspects of our grantmaking; it includes answers to frequently asked questions (FAQs) about applying for a grant. To find out if there are new programs in your area of interest, visit our Web site and consult our quarterly newsletter, Advances, and our annual report.

To apply to one of our competitive national programs, consult the Foundation's call for proposals (CFP) for that program. Details of the application process, eligibility and selection criteria, and timelines are different for each program and are detailed in the CFP. CFP are first available on the Foundation's Web site.

If your project does not fit under one of our competitive programs, rest assured that we welcome unsolicited proposals that address our goals and priorities. To apply, we ask that you submit a preliminary letter of inquiry, not a fully developed proposal. Once received, your letter will be examined to determine whether the proposed project falls sufficiently within our program guidelines and current priorities that it can be considered. If not, you will be notified promptly.

First-stage Review: Letter of Inquiry
Please follow these instructions carefully.
The letter of inquiry should be on your institution's letterhead, should not exceed five typed pages, and should be organized as follows:

- Executive summary
- Background-a brief description of the problem you propose to address, including evidence of its importance
- Project description
  - o state the project's principal objectives and expected outcomes
  - o describe the components of the proposed intervention or-for research projects-the methodology

- o provide a timetable
- o describe how the project's results will be disseminated
- o discuss the project's risks and limitations
- o estimate the project's costs, or attach a budget as an appendix
- o discuss the qualifications of the institution and the principal personnel to implement the project
- o other important issues not covered above

Second-stage Review: Application

If your letter of inquiry is accepted, you will be invited to submit a complete application. A packet of forms and instructions will be sent to you to help you in this process. You will be asked for additional proposal information, a detailed budget and budget narrative, and supporting documentation. The program officer assigned to your proposal will become thoroughly familiar with your proposal and conduct a preliminary review of your completed application, often with the help of other members of the program staff and sometimes with outside consultants. Typically, we have several hundred proposals under review at any one time, so this process of information gathering and preliminary review generally lasts three to four months, but if we need additional information, it may take longer. Feel free to contact your program officer at any point to check on your project's status. During the preliminary review process if a decision is made not to fund your proposal, you will be promptly notified.

Third-stage Review: Decision Process

Once your proposal has been reviewed by your program officer, it will be considered by one or more internal decision making groups. These groups help assure that our total portfolio of grants is both high-quality and strategic with respect to our goals. This phase of the process may take several weeks, depending on the complexity of any questions that are raised. Finally, major projects will be reviewed by our Trustees at one of their quarterly meetings. Again, if we decide at any of these steps that the Foundation cannot support your project, you will be notified. If your proposal is approved, you will receive a formal written notification.

Each year the Foundation funds about one in 20 of the unsolicited proposals submitted to us. Even within our goal areas, many excellent projects are not funded simply because of the volume of applications. For this same reason, we do not provide individual critiques of proposals we turn down. Please understand that the rejection of a particular proposal is not a rejection of your, the proposed. Indeed, many current grantees have had earlier proposals turned down.

Our review of the proposal will start with these key questions:

- · Does this proposal address one (or more) of our goals?
- · Does it fit our current grantmaking priorities?
- · It is new or innovative?
- · Would other institutions, public or private, be more appropriate sources of support?
- · How would this project make a difference?

The projects funded are the ones that best answer these questions.

OFFICERS AND DIRECTORS OR TRUSTEES: Sidney F. Wentz, Chairman; Steven A. Schroeder, M.D., President; Lewis G. Sandy, MD, Exec. Vice-President; Ruby P. Hearn, Ph.D., Sr. Vice-President; J. Warren Wood III, Vice-President, General Counsel and Secretary; Paul S. Jellinek, Ph.D., Vice-President; Nancy J. Kaufman, Vice President and Convener; James R. Knickman, Ph.D., Vice President for Evaluation and Research.

SAMPLE NATIVE AMERICAN GRANTS:

- · $650,000 to Koahnic Broadcast Corporation, Anchorage, AK, Chronic Conditions, Substance Abuse, (3 years), Dec. 1998
- · $449,513 to Bristol Bay Area Health Corporation, Dillingham, AK, (3 years), Dec. 1998
- · $500,000 to University of Colorado Health Sciences Center, for technical assistance and direction for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1997
- · $930,001 to Northwest New Mexico Fighting Back, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1997
- · $197,783 to University of Wisconsin, Medical School, to implement intertribal managed care system, 1996
- · $444,471 to University of Colorado Health Sciences Center, for technical assistance and direction for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- · $151,961 to Lovelace Institutes Foundation, to evaluate Improving the Health of Native Americans,

program to encourage American Indians and Alaska Natives to develop innovative, culturally relevant projects to address their major health care needs, 1996

- $25,000 to Interfaith Volunteer Caregivers for the Kumeyaay and Pai Pai Band of Indians, San Diego, for Faith in Action: Replication of The Interfaith Volunteer Caregivers Program, program to help support establishment of new interfaith volunteer caregiver projects for all ages with chronic health conditions, 1996
- $472,572 to Confederated Salish and Kootenai Tribes of the Flathead Reservation, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $600,740 to Confederated Tribes of the Colville Reservation, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $661,203 to Confederated Tribes of the Warm Springs Reservation of Oregon, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $778,073 to Eastern Band of Cherokee Indians of North Carolina, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $800,002 to United Indian Health Services, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $803,689 to Cheyenne River Sioux Tribe, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $863,678 to Seattle Indian Health Board, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $899,915 to Central Council of the Tlingit and Haida Indian Tribes, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $900,000 to Minneapolis American Indian Center, for Healthy Nations: Reducing Substance Abuse Among Native Americans, initiative to help Native Americans reduce harm caused by substance abuse in their communities, 1996
- $199,998 to AMC Cancer Research Center, for research to improve breast cancer screening among urban American Indian women, 1995
- $46,469 to Jicarilla Apache Tribe of the Jicarilla Apache Indian Reservation, for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $495,572 to University of Colorado Health Sciences Center, for technical assistance and direction for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $133,518 to Shoalwater Bay Tribe of the Shoalwater Bay Indian Reservation, for Opening Doors: A Program to Reduce Sociocultural Barriers to Health Care, providing demonstration and research projects to improve access to maternal, child and reproductive health services, 1995
- $491,915 to Koahnic Broadcast Corporation, for health care reporting on National Native News, 1995
- $677,556 to Norton Sound Health Corporation, for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $889,894 to White Mountain Apache Tribe, for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $969,353 to Friendship House Association of American Indians, for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $998,583 to Cherokee Nation, for Healthy Nations: Reducing Substance Abuse Among Native Americans, community initiatives from Native Americans to combat substance abuse, 1995
- $427,097 to University of Colorado Health Sciences Center, for technical assistance and direction for Healthy Nations: Reducing Substance Abuse Among Native Americans, 1994
- $968,895 to Alaska Native Health Board, for SmokeLess States: Statewide Tobacco Prevention and Control Initiatives, initiative to reduce tobacco

use through education, treatment and policy development, 1994

- $184,447 to University of Oklahoma, College of Public Health, for technical assistance and direction for programs to improve health of Native Americans, 1993
- $362,635 to University of Colorado Health Sciences Center, for technical assistance and direction for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $39,774 to Boston University, School of Public Health, for research on substance abuse among Native Americans, 1993
- $149,593 to Norton Sound Health Corporation, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,707 to Cherokee Nation, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,826 to United Indian Health Services, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,829 to Confederated Tribes of the Colville Reservation, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,838 to Seattle Indian Health Board, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,935 to Keweenaw Bay Indian Community, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $149,991 to Tlingit and Haida Indians of Alaska, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Cherokee Indians of North Carolina, Eastern Band, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Cheyenne River Sioux Tribe, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Confederated Salish and Kootenai Tribes of the Flathead Reservation, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Confederated Tribes of the Warm Springs Reservation of Oregon, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Friendship House Association of American Indians, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Minneapolis American Indian Center, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to Pueblo of Taos, for Healthy Nations: Reducing Substance Abuse Among Native Americans program, 1993
- $150,000 to White Mountain Apache Tribe, for Healthy Nations: Reducing Substance Abuse Among Native Americans programs, 1993
- $149,548 to Northern Arizona Area Health Ed-ucational Center, to improve access to health care for women and children on Indian reservations, 1993

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Johnson Foundation, Samuel S.

Address and Telephone:

P. O. Box 356
Redmond, OR 97756
Fax: (541) 548-2014

Contact Person:
Ms. Elizabeth Hill Johnson, President

E-mail address: ssjohnson@empnet.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: June 1 for July meeting; November 15 for January meeting.

BOARD MEETING DATES: July and January

NORMAL RESPONSE TIME: Two to three weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 199 (1996)

AVERAGE GRANT: $1,500

LARGEST GRANT: $10,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $273,195

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given for programs in education, excellence in teaching and outreach programs, music and distance learning, especially those that benefit rural areas. Also gives for programs in health care, youth development, voluntarism, and public safety.

FIELDS OF INTEREST:
Education, adult literacy, continuing education, medical education; Music; Hospices; Domestic violence; Youth services; Voluntarism; Public safety and prevention; Religious organizations; Humane society; Handicapped; Historical and Museum projects. **Types of support**: Continuing support, Curriculum development, Emergency funds, Equipment, General and operating support, Matching funds, Program development, Publication, Seed money.

RESTRICTIONS ON GRANTS:
Gives in Oregon. No support for foreign organizations. No grants for annual campaigns, deficit financing, construction, sole underwriting of major proposals or projects, or endowments.

OFFICERS AND DIRECTORS OR TRUSTEES:
Elizabeth Hill Johnson, President; Elizabeth K. Johnson-Helm, Vice-President and Secretary; Mary A. Krenowicz, C.F.O.; Patricia C. Johnson; Karen K. Creason; John C. Helm.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to High Desert Museum, Bend, Oregon, for Hall of the Native Peoples fund, 1995

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Jones Foundation, Inc., W. Alton

Address and Telephone:
232 E. High Street
Charlottesville, VA 22902-5178
(804) 295-2134
Fax: (804) 295-1648

Contact Person: J. P. Myers, Ph.D., Director

E-mail address: earth@wajones.org

Web address: http://www.wajones.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry (no more than two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Variable

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 389 (1997) - $373,000

AVERAGE GRANT: $5,000 to $100,000

LARGEST GRANT: $670,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $29,057,290

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation seeks to build a sustainable world by developing new ways for humanity to interact responsibly with the planet's ecological systems, and to build a secure world by eliminating the possibility of nuclear war and by providing alternative methods of resolving conflicts and promoting security.

PURPOSES OF GRANTS:
Environment, natural resources; International affairs, arms control, peace. **Types of support**: Matching and challenge support, Program development, Research.

RESTRICTIONS ON GRANTS:
No support for conduit organizations. No grants to individuals, for building construction or renovation, endowment funds, general support, basic research, scholarships, conferences, international exchanges,

and fellowships.

HOW TO APPLY:
Applicants must wait one year after a grant is approved or declined before submitting another application; applications accepted only for programs in environmental protection and arms control.

OFFICERS AND DIRECTORS OR TRUSTEES:
Patricia Jones Edgerton, President; Bradford W. Edgerton, Vice-President; Diane Edgerton Miller, Vice-President; James R. Cameron, Secretary; William (Bill) A. Edgerton, Treasurer; James S. Bennett; Bernard F. Curry; Scott McVay.

SAMPLE NATIVE AMERICAN GRANTS:
- $150,000 to Haida Tribal Society, Council of the Haida Nation, to assess ecological and cultural values of proposed logging sites, 1994

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Joyce Foundation

Address and Telephone:
70 W. Madison Street, Suite 2750
Chicago, IL 60602
(312) 782-2464
Fax (312) 782-4160

Contact Person:
Ms. Mary O'Connell, Communications Officer

E-mail address: info@joycefdn.org

Web address: www.joycefdn.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Visit web site or contact foundation for application guidelines before submitting a two to three page letter of inquiry four to six weeks prior to proposal deadline dates.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
December 8, (for March meeting);
April 14, (for July meeting);
August 15, (for November/December meeting)

BOARD MEETING DATES: March, July, and twice in November or December

NORMAL RESPONSE TIME: Two weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 201 (1998)

AVERAGE GRANT: $150,000 (1999)

LARGEST GRANT: $1,000,000 (1998)

SMALLEST GRANT: $750 (1998)

TOTAL AMOUNT OF GRANT FUNDS APPROVED: $29,862,709

TOTAL AMOUNT OF GRANT FUNDS PAID: $30,657,581

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The Joyce Foundation supports efforts to protect the natural environment of the Great Lakes region and to reduce poverty and violence in the region, and to ensure that its people have access to good schools, decent jobs, and a diverse and thriving culture. We are especially interested in improving public policies, because public systems such as education and welfare directly affect the lives of so many people, and because public policies help shape private sector jobs, the environment, and the health of our communities. To ensure that public policies truly reflect public rather than private interests, we support efforts to reform the system of financing election campaigns."

PURPOSES OF GRANTS:
Employment; K-12 Education Reform; Environment; Gun Violence Prevention; Campaign Finance Reform; Arts. **Types of support**: program development, general support (rarely), employee matching gifts.

RESTRICTIONS ON GRANTS:
Gives to the Midwestern states only: Illinois,

BEST COPY AVAILABLE

Indiana, Iowa, Michigan, Minnesota, Ohio, Wisconsin. A limited number of environment grants are made in Canada. Culture grants are restricted to the Chicago metropolitan area. Education grants are restricted to the Chicago, Cleveland, Detroit, and Milwaukee school systems. No support for religious activities. No grants for endowment or building funds, scholarships, annual campaigns, deficit financing, research, land acquisition, and direct service programs.

HOW TO APPLY:
Before submitting a formal proposal, prospective applicants should write a two-or three-page letter of inquiry outlining the proposed project. Letters of inquiry are reviewed by a program officer. The program officer will inform the applicant whether the project falls within the program guidelines and should be developed into a formal proposal.

OFFICERS AND DIRECTORS OR TRUSTEES:
John T. Anderson, Chairman; Richard K. Donahue, Vice-Chairman; Paula DiPerna, President; Lawrence N. Hansen, Vice-President and Secretary; Robert G. Bottoms; Carin A. Clauss; Charles U. Daly; Anthony S. Earl; Roger R. Fross; Carlton L. Guthrie; Marion T. Hall; Barack Obama; Paula Wolff.

SAMPLE NATIVE AMERICAN GRANTS:

The last grant made directly to a Native American group was awarded in 1994:
- $46,294 to Great Lakes Indian Fish and Wildlife Commission, to research how mining development might affect the Great Lakes ecological system, 1994
- $100,000 to Walpole Island Heritage Center, to begin legal proceedings to determine control over Canadian half of Lake Saint Clair and rivers leading in and out of it that are plagued by toxic contamination. Grant shared with Walpole Island First Nation, 1993
- $75,000 to First Nations Development Institute, to develop planning and evaluation methodology for American Indian economic development which reflects values of American Indians, 1993

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Kaplun Foundation, Morris J. and Betty

Address and Telephone:
225 West 34th Street, Suite 320
New York, NY 10122
(212) 953-1800

Contact Person: Mr. Zvi Levavy, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 47 (1995)

LARGEST GRANT: $28,704

SMALLEST GRANT: $360

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $155,714

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is primarily for Jewish sponsored education, especially higher education.

PURPOSES OF GRANTS:
Education, higher Education; Israel; Jewish organizations and temples.

RESTRICTIONS ON GRANTS:
Gives mainly in New York.

OFFICERS AND DIRECTORS OR TRUSTEES:
Zvi Levavy, President; Gloria Isakower, Vice-President; Lawrence Marin, Vice-President; Aaron Seligson, Vice-President; Moshe Sheinbaum, Vice-President.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1997
- $500 to the Native American Scholarship Fund, 1996
- $500 to the Native American Scholarship Fund,

1995

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Kauffman Foundation, Ewing Marion

Address and Telephone:
4900 Oak Street
Kansas City, MO 64112-2776
(816) 932-1000
Fax: (816) 932-1100

Contact Person:
Ms. Lynn J. Spencer, Director, Comm.

Web address: www.emkf.org/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: September, March and June.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 230 (1996)

LARGEST GRANT: $16,670,714

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $34,103,707

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"A private operating and grantmaking foundation that works toward the vision of self-sufficient people in healthy communities. The mission is to research and identify unfulfilled needs of society and to develop, implement, and/or fund breakthrough solutions that have a lasting impact and offer people a choice and hope for the future."

PURPOSES OF GRANTS:
Child development, education, services; Community development, business promotion, small businesses; Economically disadvantaged; Youth development, business, services; Youth, services. **Types of support**: Conferences and seminars, Consulting services, Curriculum development, Emergency funds, Fellowships, General and operating support, Matching funds, Program development, Research, Scholarship funds, Scholarships—to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving only in the United States, with emphasis on the metropolitan Kansas City, Missouri, area for youth development.

HOW TO APPLY:
The foundation does not seek unsolicited proposals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert Rogers, Chairman and C.E.O.; Louis W. Smith, President and C.O.O.; Nancy Kassebaum Baker; Gene Budig; Robert Compton; Michael E. Herman; John A. Mayer, Jr.; James E. McGraw; Anne Hodges Morgan; Siobhan Oppenheimer Nicolau; Brian O'Connell; Rev. Thomas J. Savage, S.J.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to Salish Kootenai College, to plan, design, develop and demonstrate new course of study on entrepreneurship for students attending tribal colleges, including curriculum development and video case studies. Grant made through Center for Entrepreneurial Leadership, 1997
- $162,500 to Haskell Indian Nations University, Center for Tribal Entrepreneurship, for Center to offer associate degree in Business Entrepreneurship and for entrepreneurship education for teachers and entrepreneurs. Grant made through Center for Entrepreneurial Leadership, 1997
- $60,843 to University of Montana, School of Business Administration, for academic program combining classroom experience with entrepreneurial work experience through the American Indian Business Leaders program. Grant made through Center for Entrepreneurial Leadership, 1997
- $63,400 to Oregon Native American Business and

Entrepreneurial Network, to develop, test and produce master copies of instructional materials needed to train tribal business counselors for entrepreneurial development in Native American communities. Grant made through Center for Entrepreneurial Leadership, 1996

- $100,000 to Salish Kootenai College, to plan, design and demonstrate effectiveness of new course of study on entrepreneurship, including development of curriculum and video case studies, to meet needs of Native American students attending tribal colleges. Grant made through Center for Entrepreneurial Leadership, 1996
- $248,900 to Haskell Indian Nations University, to establish Center for Tribal Entrepreneurial Studies, which will offer associate degree in business entrepreneurship encompassing practical entrepreneurial experience within Business Department; to provide entrepreneurship education to experienced teachers, 1996
- $25,000 to Visible Horizons, for summer enrichment and cultural program designed for Native American youth in greater Kansas City area, 1996
- $52,598 to National Center for American Indian Enterprise Development, to produce The Business Maxi-Planner, training module for tribal government employees to improve their economic development and business development funding proposals made to federal programs and other financing sources. Grant made through Center for Entrepreneurial Leadership, 1996
- $20,000 to Lakota Fund, for expansion of entrepreneurial development curriculum, 1995
- $50,000 to Haskell Indian Nations University, to apply Project ESSENTIAL principles in Performances Enhancement Center designed for incoming Haskell freshman, 1995

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Keck Foundation, W. M.

Address and Telephone:
555 S. Flower Street, Suite 3230
Los Angeles, CA 90071
(213) 680-3833
Fax: (213) 614-0934

Contact Person: See "How to Apply"

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry (no more than three pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 15 and September 15 for complete proposal.

BOARD MEETING DATES: June and December.

NORMAL RESPONSE TIME: June and December.

FINANCIAL INFORMATION

AVERAGE GRANT: $100,000 to $750,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $33,125,894 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation concentrates its grantmaking in four areas of funding: the Earth Sciences, Engineering and Other Sciences Program; Medical Research and Education and Liberal Arts Program, the Southern CA Program; and the Law and Legal Administration Program. Emphasis is for programs that strengthen studies and programs in accredited colleges and universities, medical schools and major independent medical research institutions in the areas of earth science, engineering, medical research and education, and to some extent, other sciences, law and legal administration and the liberal arts. Limited giving for arts and culture, civic and community affairs, health care and hospitals and pre-collegiate education.

PURPOSES OF GRANTS:
Arts; Biological sciences; Chemistry Computer science; Education, elementary school and education, higher education, law school, medical school, engineering school and education, technology, secondary school and education; Health care; Hospitals (general); Marine science; Mathematics; Medical research; Physical and earth sciences; Residential and custodial care, hospices; Science; Youth, services. **Types of support**: Building and renovation, Equipment, Fellowships, Professorships, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives nationally to universities, colleges, and major independent medical research institutions. Arts and culture, civic and community, health care, and pre-collegiate education are restricted to Southern California. No support for conduit organizations or to organizations that have not received tax-exempt ruling determination from the federal government and state of CA (if state exemption is applicable). No grants to individuals, for routine expenses, general endowments, deficit reduction, fundraising events, dinners, mass mailings, conferences, seminars, publications, films, and public policy research.

HOW TO APPLY:
Contact Sandra A. Glass for sciences, engineering, and liberal arts; Joan F. DuBois for medical research, medical education, law and legal administration, arts and culture, health care, pre-collegiate education, and community services

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert A. Day, Chairman and President; Jonathan D. Jaffrey, Vice-President and C.A.O.; Marsh A. Cooper, Vice-President; Howard M. Day, Vice-President; Walter B. Gerken, Vice-President; Howard B. Keck, Jr., Vice-President; W. M. Keck II, Vice-President; Julian O. von Kalinowski, Vice-President; Michael P. Wippler, Secretary; Dorothy A. Harris, Treasurer; Lew Allen, Jr.; Norman Barker, Jr.; John E. Bryson; Naurice G. Cummings; Tammis M. Day; Theodore J. Day; Bob Rawls Dorsey; Thomas P. Ford; Erin A. Keck; John E. Kolb; Kent Kresa; Max R. Lents; James P. Lower; Michael T. Masin; Kerry K. Mott; Simon Ramo; Stephen J. Ryan; Arthur M. Smith, Jr.; Edward C. Stone, Jr.; David A. Thomas; C. William Verity, Jr.

SAMPLE NATIVE AMERICAN GRANTS:

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Kellogg Foundation, W. K.

Address and Telephone:
One Michigan Avenue East
Battle Creek, MI 49017-4058
(616) 968-1611
Fax: (616) 968-0413

Contact Person:
Ms. Nancy Sims, Manager, Grant Proposals
Web address: www.wkkf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Pre-proposal letter (one to two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,583 (1996)

AVERAGE GRANT: $5,000 to $1,000,000

LARGEST GRANT: $12,520,583

SMALLEST GRANT: $125

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $227,486,125

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The W.K. Kellogg Foundation was established in 1930 "to help people help themselves through the practical application of knowledge and resources to improve their quality of life and that of future generations." The foundation also has specific areas of funding including: health; food systems and rural development; youth and education, and higher education; and philanthropy and volunteerism. Funding is also provided for leadership; information systems/technology; efforts to capitalize on diversity; and family, neighborhood, and community development programming.

PURPOSES OF GRANTS:
Adult and continuing education; Aging, centers and services; Agriculture; Community and neighborhood development; Computer science; Education, early childhood education, elementary school and education, health sciences school and education, higher education, secondary school and education; Health care, support services; Health organizations; International studies; Leadership development;

Minorities and immigrants, centers and services; Rural development; Voluntarism promotion; Youth development, services; Youth, services;. **Types of support**: Employee matching gifts, Fellowships, Seed money.

RESTRICTIONS ON GRANTS:
Giving mainly in the United States, Latin American, the Caribbean, and south African countries; also support other international programs. No support for religious purposes. No grants to individuals (except through fellowship programs), for building or endowment funds, research, development campaigns, films, equipment, publications, conferences, and radio and television programs unless they are an integral part of a project already being funded; no grants for operating budgets, annual campaigns, emergency funds, deficit financing, land acquisition, and renovation projects; no loans.

HOW TO APPLY:
Proposals must conform to specified program priorities.

OFFICERS AND DIRECTORS OR TRUSTEES:
William C. Richardson, Ph.D., President and C.E.O.; Gregory A. Lyman, Sr. Vice-President and Corp. Secretary; Anne C. Petersen, Sr. Vice-President, Progs.; Karen R. Hollenbeck, Vice-President, Admin.; Paul J. Lawler, Vice-President, Finance and Treasurer; Richard M. Foster, Vice-President, Progs.; Gail D. McClure, Vice-President, Progs.; Dan E. Moore, Vice-President, Progs.; Gloria R. Smith, Vice-President, Progs.; Jack K. Mawdsley, Vice-President, Progs.

SAMPLE NATIVE AMERICAN GRANTS:
1997

- $1,000,000 to American Indian College Fund, to provide technical assistance and training to tribal colleges' development offices and support fundraising campaign which will match scholarship funds for students and increase programming support, 1997
- $1,000,000 to Lac Courte Oreilles Ojibwa Community College, to partner with mainstream institutions to develop curriculum to keep Native American students in school as part of Native American Higher Education Initiative, 1997
- $1,499,973 to Institute of American Indian Arts Foundation, to improve lives of people by supporting projects that capitalize on diversity and use leadership and technology to make museums into community learning centers, 1997
- $10,000 to National Association for Native American Children of Alcoholics, to develop, coordinate, present and evaluate integrated package of culturally appropriate leadership development programs, activities and experiences for Native Americans, 1997
- $10,000 to Northwest Native American Basketweavers Association, to teach children about Northwest Native history and culture through storytelling and basketry, 1997
- $10,000 to United Tribes Technical College, to decrease injury morbidity and mortality for Native American people due to alcohol and drugs by directing and supporting development, implementation and evaluation of injury prevention programs, 1997
- $10,000 to White Bison, to implement Native American Men's Wellness Training Workshop, 1997
- $100,000 to Hopi Foundation, to assist in continued development of Hopi leadership, self-sustainability of Hopi Foundation and preservation of Hopi culture, 1997
- $100,000 to Michigan State University, to train educational leaders to critically identify, examine and disseminate information about most effective educational programs and practices that impact early education and development of Native American children, 1997
- $11,000 to American Indian Higher Education Consortium, to generate attention to tribal colleges by releasing and disseminating major report to higher education community and philanthropic community, 1997
- $115,000 to Native Americans in Philanthropy, to ascertain impact of federal budget cuts on Native American nonprofits, 1997
- $15,000 to American Indian Science and Engineering Society (AISES), for pilot training and development program for American Indian boards and staff, 1997
- $160,000 to Piegan Institute, to provide model for preschool teacher preparation and early childhood curriculum development in Blackfoot language for six tribes, 1997
- $190,000 to Native American Preparatory School, to provide four-year college preparatory experience which emphasizes character and cultural development through academics, community service, athletics and the arts, 1997
- $191,000 to Milwaukee Indian Health Board, to foster health care systems that include family centered, community-based services, involve collaboration among multiple sectors and engage institu-

tions as partners, 1997

- $250,000 to Oglala Lakota College, to develop reservation-based master's degree program that educates school principals and human service professionals as part of Native American Higher Education Initiative, 1997
- $27,450 to Native American Community Board, to promote positive self-esteem among youth by promoting Native American traditional values and healing through teaching of Hoop Dance
- $3,000,000 to American Indian Higher Education Consortium, for institutional capacity-building and to strengthen program development at tribal colleges as part of Native American Higher Education Initiative, 1997
- $3,300,000 to Americans for Indian Opportunity, to help prepare American Indians for leadership roles in addressing their communities' and culture's concerns through American Indian Leaders Program, 1997
- $33,300 to Arizona State University Foundation, for development of successful programs for recruitment, matriculation and graduation of Native Americans through support of RETAIN Conferences, 1997
- $349,387 to University of New Mexico, to strengthen professional development for Native and Non-Native persons working in student affairs, 1997
- $40,000 to Bay Mills Community College, to develop program to improve quality of life for Native Americans, 1997
- $417,050 to North Dakota Association of Tribal Colleges, to formalize electronic networks for long distance learning as part of Native American Higher Education Initiative, 1997
- $43,227 to Nee-Shoch-Ha-Chee Community Development Corporation, to promote positive development of adolescents through program of working, learning, serving and living on an Indian reservation, 1997
- $442,517 to NAES College, to establish Indian Self-Determination Institute as part of Native American Higher Education Initiative, 1997
- $50,000 to Minneapolis American Indian Center, to collect knowledge about resilience in American Indian community, 1997
- $553,629 to Turtle Mountain Community College, to develop Center for New Growth and Economic Development as part of Native American Higher Education Initiative, 1997
- $63,748 to Friends of Ganondagan, to develop and strengthen Native American youth to become more active civic leaders in their urban, rural and reservation communities, 1997
- $67,025 to American Indian Council, to provide health services to underserved populations through collaboration with community-based organizations, 1997
- $733,039 to Fort Peck Community College, to develop family-centered educational strategy that can be used by tribal colleges and other colleges as part of Native American Higher Education Initiative, 1997
- $75,000 to Cherish Our Indian Children (COIC), to integrate economic development into ongoing programming by providing second-stage funding to provide community-based comprehensive health services to Native American infants and their mothers, 1997
- $780,000 to Sinte Gleska University, to develop Sicangu Policy Institute as part of Native American Higher Education Initiative, 1997
- $819,783 to Northwest Indian College, to develop and implement undergraduate and master's level training programs for teachers of Native American students in the Pacific Northwest, 1997
- $841,890 to Humboldt State University, to increase number of Native Americans in higher education who graduate as part of Native American Higher Education Initiative, 1997
- $850,000 to Salish Kootenai College, to develop distance learning education system for Native Americans as part of Native American Higher Education Initiative, 1997
- $855,700 to Navajo Community College, for elementary school teacher education program at tribal colleges which will increase number of Indian teachers as part of Native American Higher Education Initiative, 1997
- $95,300 to Pueblo of Jemez, to build strong community-controlled school, 1997

1996

- $1,200,000 to American Indian Institute, to encourage greater understanding and application of contemporary and ancient Native American cultural knowledge, expanding effective intergenerational approach that promotes positive development of youth, 1996
- $1,500,000 to First Nations Development Institute, to create culturally appropriate, self-sustaining and self-determined reservation-based strategies and programs in economic development for American Indians, 1996
- $10,000 to Indian Pueblo Cultural Center, for international forum on indigenous people's educational development, 1996

- $10,000 to White Bison, to focus on importance of community healing by supporting gathering of Native American men from various tribes, 1996
- $115,000 to Huron Potawatomi, to develop leadership, organizational and management skills to enable tribal council, staff and tribal members to run effective tribal government, 1996
- $132,186 to Ta Sina Tokaheya Foundation, to educate community members on Pine Ridge Reservation to become self-reliant in producing wholesome quality food through sustainable agricultural development, 1996
- $136,000 to Catholic Social Services, to increase capacity of Native American community to expand their leaders' skills, access community resources and provide cultural learning for youth, 1996
- $15,000 to Americans for Indian Opportunity, to bring together diverse group of advisors who can contribute to planning of gathering of established Indian leaders, 1996
- $150,000 to Americans for Indian Opportunity, for American Indian Leadership Program to help prepare American Indians for leadership roles in addressing their communities' and culture's concerns, 1996
- $150,000 to. Amigos of EARTH College, toward creating self-sufficient organization to develop financial support for EARTH College, 1996
- $175,000 to Aspen Institute, to evaluate Native American economic development project to allow measurement of achievement by funders and modification of activities by staff in order to improve project's impact, 1996
- $20,000 to Ikwe Community Education Project, to support indigenous people and organizations in planning sustainable community projects which adhere to and evolve from traditional Native principles through development of community education publications, 1996
- $20,000 to Native Americans in Philanthropy, for culturally-based board and organizational development, 1996
- $22,744 to Sinte Gleska University, to promote culturally-based education through field testing and evaluation of Lakota language text and instructional material, 1996
- $25,000 to American Indian Science and Engineering Society (AISES), to train teachers and American Indian high school and college students on uses and advantages of Internet communications, 1996
- $250,000 to Amigos of EARTH College, to endow scholarship for low-income students, 1996
- $27,328 to Huron Potawatomi, to facilitate community symposium to explore new relationships between Huron Potawatomi Tribe recently recognized by federal government and greater Calhoun County area, 1996
- $29,200 to Native American Community Board, to improve lives of American Indians by addressing health, education and literacy needs and promoting tribal leadership development, 1996
- $300,000 to NAES College, to implement locally designed and governed, comprehensive, accessible and affordable health initiatives, 1996
- $31,500 to Bread and Roses Cultural Project, to assist in production of teaching guide accompanied by 12-poster set and video on Women of Hope, portraits of Native American women who contributed in significant ways to American history and culture, 1996
- $35,000 to Wind River Life and Detoxification Center, to improve health of pregnant Native American women through establishment of community-based sheltered treatment and comprehensive recovery program, 1996
- $36,500 to Stanford University, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1996
- $40,000 to First Nations Development Institute, to improve lives of Native Americans by creating self-sustaining, nonprofit organizations and Indian-controlled economies on reservations, 1996
- $40,000 to White Bison, for leadership development program for Native American women leaders working at tribal, state and national levels, 1996
- $50,000 to Michigan Indian Benefit Association, to improve educational outcomes of urban American Indian students by strengthening family, peer and community support in Greater Lansing area, 1996
- $60,400 to Native Americans in Philanthropy, to build capacity of Native American organizations to participate in philanthropic process through culturally appropriate fundraising training curriculum, 1996

1995

- $10,000 to Saginaw Chippewa Indian Tribe of Michigan, to strengthen families and their neighborhoods through implementation of collaborative, comprehensive community-based projects. Grant made as part of Foundation's emergent programming. A very limited number of such grants will be made, 1995
- $10,000 to University of Wisconsin, to promote positive development of American Indian youth

through promotion of Life Skills Development. Grant was made because of Foundation's response to special programming opportunity. It is unlikely Foundation would make such a grant otherwise, 1995

- $14,664 to Americans for Indian Opportunity, to strengthen Indian leadership in this hemisphere by supporting discussion between American Indian leaders in United States and indigenous leaders in Bolivia. Grant was made because of Foundation's response to special programming opportunities, 1995
- $15,000 to Anchorage School District, Resource Apprenticeship Program for Students, to provide natural resource apprenticeship experience for rural Alaskan Native youth. Grant made because of Foundation's response to special programming, 1995
- $15,980 to Americans for Indian Opportunity, to help prepare American Indians for leadership roles in addressing their communities' and culture's concerns through American Indian Leaders Program. Grant brings total Foundation assistance for this project to $1,053,780, 1995
- $150,000 to American Indian Higher Education Consortium, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $150,000 to Stanford University, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $20,000 to Ta Sina Tokaheya Foundation, to establish training program based on traditional building methods to address housing needs on Pine Ridge Indian Reservation. Grant was made because of Foundation's response to special programming opportunities, 1995
- $20,000 to Utah State University, to develop outreach education and applied research demonstration center with sustainability for agriculture and environment for native cultures of Four-Corners Region. Grant made because of Foundation's response to special programming opportunities, 1995
- $21,965 to Haskell Indian Junior College Foundation, to develop four-year environmental sciences program for Native American students. Grant made because of Foundation's response to special programming opportunities, 1995
- $23,550 to Haskell Indian Junior College Foundation, to prepare entry-level professionals for work in service to American Indian community by developing undergraduate nonprofit management curriculum. Grant made because of Foundation's response to special programming opportunities, 1995
- $29,744 to Utah Opera Company, to explore issues between Native American and Anglo-American cultures through opera presentations to Utah high schools. Grant was made because of Foundation's response to special programming opportunities. It is unlikely Foundation would make such a grant, 1995
- $30,000 to American Indian College Fund, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Bay Mills Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Blackfeet Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Cheyenne River Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to College of the Menominee Nation, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Crownpoint Institute of Technology, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to D-Q University, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Dull Knife Memorial College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Fond du Lac Community College, to

improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995

- $30,000 to Fort Belknap Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Fort Berthold Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Fort Peck Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Haskell Indian Junior College Foundation, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Institute of American Indian Arts Foundation, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Lac Courte Oreilles Ojibwa Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Leech Lake Tribal College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Little Big Horn College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Little Hoop Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to NAES College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Navajo Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Nebraska Indian Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Northwest Indian College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Oglala Lakota College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Salish Kootenai College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Sinte Gleska University, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Sisseton-Wahpeton Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Sitting Bull College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Southwestern Indian Polytechnic Institute, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to Stonechild Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995

- $30,000 to Turtle Mountain Community College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $30,000 to United Tribes Technical College, to improve education for Native Americans by identifying strategies, resources and culturally appropriate programs to strengthen colleges and universities that serve this population, 1995
- $35,000 to Swan Creek Black River Confederated Ojibwa Tribes of Michigan, to document culture and living conditions of Native American tribe in southeast Michigan by interviewing tribal members. Grant made because of Foundation's response to special programming opportunities, 1995
- $37,836 to Indigenous Women's Network, to bring together Native women from predominantly reservation communities who are working on community renewal issues. Grant made because of Foundation's response to special programming, 1995
- $40,000 to Mashpee Wampanoag Indian Tribal Council, to develop program for joint approach toward celebration of culture and social balance. Grant was made because of Foundation's response to special programming opportunities. It is unlikely Foundation would make such a grant otherwise, 1995
- $49,783 to Sokaogon Chippewa Community of the Mole Lake Band of Chippewa Indians, to establish groundwater monitoring system to protect drinking water and non-potable source water for wild rice production, 1995
- $50,000 to Native American Public Broadcasting Consortium, to increase public awareness of successful model of community transformation in low-income Native American community. Grant made because of Foundation's response to special programming opportunities. It is unlikely Foundation would make such a grant otherwise, 1995
- $99,638 to Ta Sina Tokaheya Foundation, to educate community members on Pine Ridge Reservation to become self-reliant in producing wholesome, quality food through sustainable agricultural development, 1995
- $100,000 to NAES College, to develop plan for Native American children in foster care to enhance their placement with permanent families, 1995
- $150,000 to Americans for Indian Opportunity, to help prepare American Indians for leadership roles in addressing their communities' and culture's concerns through American Indian Leaders Program. Grant brings total of Foundation assistance for project to $1,203,780, 1995
- $175,000 to Hopi Foundation, toward continued development of Hopi leadership, self-sustainability and preservation of Hopi culture. Grant made because of Foundation's response to special programming opportunities. It is unlikely Foundation would make such a grant otherwise, 1995
- $85,000 to International Indian Treaty Council, to prepare emerging leaders to represent rights and interests of indigenous people through work of international discussions and tribunals, 1995
- $112,000 to Educational and Social Center of Consolata, to prepare young indigenous teachers and nurse practitioners in integrated educational program focusing on bilingual literacy among at-risk Indian community of the Yanomami Nation, 1995
- $281,000 to Bay Mills Community College, to strengthen inservice and preservice training for family and neighborhood service practitioners in Michigan by establishing partnerships among higher education institutions and Native American tribes. Grant was made as part of Foundation's emergent program, 1995
- $385,800 to Sisseton-Wahpeton Community College, to develop cadre of qualified students from communities to enter health professions education for careers in community-based health services by building partnerships between communities and health professions education programs, 1995
- $500,000 to National Indigenous Institute, to improve health and living conditions of indigenous people through comprehensive health care system combining scientific and traditional medicine with community participation, 1995
- $817,069 to National Indian Youth Leadership Project, to demonstrate impact of service-learning practices on increasing effectiveness of K-12 education for Native American students, 1995

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Kempner Fund, Harris and Eliza

Address and Telephone:
2201 Market Street, Suite 601
Galveston, TX 77550
(409) 762-1603
Fax: (409) 762-5435

Contact Person:
Ms. Elaine Perachio, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: For grant program, March 15, June 15, October 15; for national and international requests areas of environment, population control or Third World Development, December 1.

BOARD MEETING DATES: April, July, December

NORMAL RESPONSE TIME: Two weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 220 (1998)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $130,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2 million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for human services, arts and humanities, education, community development, and Jewish issues in Galveston, Texas, and a small allocation for international issues.

PURPOSES OF GRANTS:
Education; Medical; Civil rights; Community; Environment; Health Care; Human services; Minorities; Native Americans, Performing Arts; Family planning; Residential and custodial care, hospices; Substance abuse; Youth development and services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Curriculum development, Emergency funds, Equipment, Fellowships, General and operating support, Matching funds, Professorships, Program development, Publication, Research, Scholarship funds, Seed money, Student loans—to individuals.

RESTRICTIONS ON GRANTS:
No grants to individuals (except for student loans), or for fundraising benefits.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert Lee Kempner Lynch, Chairman; Lyda Ann Quinn Thomas, Vice Chairperson; Peter Kempner Thompson, Treasurer; John Thornton Currie, Secretary; Hetta T. Kempner; Isaac Herbert Kempner III; James L. Kessler; Barbara W. Sasser; Peter Kempner Thompson, M.D.; Daniel Kempner Thorne.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1997

* * *

Kendall Foundation, Henry P.

Address and Telephone:
176 Federal Street
Boston, MA 02110
(617) 951-2525
FAX: (617) 443-1977

Contact Person:
Mr. Theodore M. Smith, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal (as specified in guidelines).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: May 1 and November 1.

BOARD MEETING DATES: June or July and December.

NORMAL RESPONSE TIME: Two to three weeks following Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 55 (1997)
AVERAGE GRANT: $4,000 to $80,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $4,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,524,169

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding is centered around two main areas: "1) strategic environmental policies and ecosystem management; and 2) long-term international security concerns: population, food availability, and environment, arms control and nuclear non-proliferation."

PURPOSES OF GRANTS:
Environment, natural resources, pollution control, International affairs, arms control; Population studies. **Types of support**: General and operating support, Internship funds, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in northeastern and northwestern North America (U.S. and Canada) for environmental and natural resource programs. No grants to individuals, for capital or endowment funds, building construction and operation, basic research, scholarships, fellowships, equipment, debt reduction, and conference participation and travel.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Theodore M. Smith, Executive Director
Trustees: Michael M. Davis; Henry W. Kendall; John P. Kendall; Anne G. Plimpton.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Gwichin Steering Committee, for operating support for efforts to protect Arctic Refuge from threats to biological integrity and historical land-use patterns, 1996

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King Foundation, Kenneth Kendal

Address and Telephone:
900 Pennsylvania Street
Denver, CO 80203-3163
(303) 832-3200
Fax (303) 832-4176

Contact Person:
Mr. Robert F. Sweeney, President

BASIC INFORMATION

APPLICATION FORM USED: Yes, must use our form.

ANNUAL REPORT ISSUED: Upon Request

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Seven

PROPOSAL DUE DATES: Sixty days prior to Board meeting.

BOARD MEETING DATES: Call for date

NORMAL RESPONSE TIME: Ninety Days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 175 (1995)

AVERAGE GRANT: $10,818

LARGEST GRANT: $300,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,400,00

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To fulfill the philosophy of the foundation's founder."

PURPOSES OF GRANTS:
Christian organizations and churches; Disabled; Economically disadvantaged; Higher education; Homeless; Human services. **Types of support**:

Building and renovation, Emergency funds, Equipment, Matching funds, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Denver, Colorado. No grants to individuals.

HOW TO APPLY:
Call or write for guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert F. Sweeney, President; Eaton Smith, Vice-President; Bernice A. Bettis, Secretary; Minnie P. Lundberg, Treasurer; Matthew R. Banner; Peter J. Hoke; T.E. Welker.

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to the Native American Scholarship Fund, 1997

* * *

Knight Foundation, John S. and James L.

Address and Telephone:
One Biscayne Tower,
2 S. Biscayne Blvd, Suite 3800
Miami, FL 33131-1803
(305) 908-2600

Contact Person:
Mr. Larry Meyer, Director Comm.

Web address: www.knightfdn.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and completed proposal cover sheet, available from foundation or from website; proposals submitted by Fax not accepted. One or two page letter of inquiry requested.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None, except for special initiatives (approximately six month grant cycle).
BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Two weeks after meeting dates.

FINANCIAL INFORMATION

NUMBER OF GRANTS APPROVED: 400 (1998)

AVERAGE GRANT: $20,000 to $150,000

LARGEST GRANT: $2,500,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS APPROVED 1998: $40,342,298

TOTAL AMOUNT OF GRANTS DISBURSED: $45,696,701

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation has four major programs: Community Initiatives, Journalism, Education, and Arts and Culture. The Community Initiatives Program funds literacy, community development, homelessness, citizenship, and children/social welfare. The Journalism Program gives nationally and focuses on defense of First Amendment rights and supports a free press worldwide. The Education and Arts and Culture programs award grants nationally and locally. Local grants in education and arts and culture are restricted to the 26 communities of Knight Foundation interest.

PURPOSES OF GRANTS:
Foundation purpose: Makes national grants in journalism, education and arts and culture. Its fourth program, community initiatives, is concentrated in 26 communities where the Knight brothers published newspapers, but the Foundation is wholly separate from and independent of those newspapers.
Type: Private Non-Operating Foundation

PURPOSE OF GRANTS:
Community development; Crime and violence prevention, delinquency prevention; Economically disadvantaged; adult education and literacy, reading, elementary school and education, higher education; Family services; Historic preservation and historical

societies; Homeless, human services; Media, Museums of: art, children's, history, natural history, science and technology; Performing arts, ballet, dance, opera, orchestra (symphony); Public affairs, citizen participation; Youth, services. **Types of support**: General, disaster, multiyear and continuing support, project grants, endowment, challenge grants, capital and building, seed or startup.

RESTRICTIONS ON GRANTS:

Knight Foundation trustees prefer not to fund ongoing requests for general operating support; annual fund-raising campaigns or fund-raising dinners; operating deficits; charities operated by service clubs; organizations that in turn make grants to others (with the exception of community foundations); activities that are normally the responsibility of government; (The Foundation will, in selective cases, join with units of government in supporting special projects.); medical research; organizations or projects whose mission is to prevent, eradicate and/or alleviate the effects of a specific disease; requests from hospitals (unless they are for community wide capital campaigns with a stated goal and beginning and ending dates); activities to propagate a religious faith or restricted to one religion or denomination; support of political candidates; memorials; production costs of films, videos or television programs; purchase of commercial television or radio time; the writing or publication of books; international programs and organizations, except U.S.-based organizations supporting a free press around the world; a second request for a capital campaign for which the Foundation previously approved a grant; conferences; group travel; honoraria for distinguished guests.

No grants to individuals. Community Initiatives Program limited to 26 communities where the Knight brothers published newspapers. The 26 eligible communities are: Aberdeen, S.D.; Akron, Ohio; Biloxi, Miss.; Boca Raton, Fla.; Boulder, Colo.; Bradenton, Fla.; Charlotte, N.C.; Columbia, S.C.; Columbus, Ga.; Detroit, Mich.; Duluth, Minn.; Fort Wayne, Ind.; Gary, Ind.; Grand Forks, N.D.; Lexington, Ky.; Long Beach, Calif.; Macon, Ga.; Miami, Fla.; Milledgeville, Ga.; Myrtle Beach, S.C.; Philadelphia, Pa.; San Jose, Calif.; St. Paul, Minn.; State College, Pa.; Tallahassee, Fla.; Wichita, Kan.

HOW TO APPLY:

Guidelines are available upon request. Only one request from an organization is considered during a twelve month period. Prefers not to consider applications from any institution or organization receiving a multi-year grant until all payments of that grant have been made; all proposals must have endorsement of president of organization or institution requesting grant. A proposal cover sheet must be completed and submitted with proposal. Grants for the national Education Program are primarily initiated by the foundation. Application form required.

OFFICERS, DIRECTORS AND TRUSTEES:

W. Gerald Austen, M.D., Chairman; Jill K. Conway, Vice-Chairman; Hodding Carter III, President and C.E.O.; Penelope McPhee, Vice-President and C.P.O.; Timothy Crowe, Vice-President and C.F.O.; Creed C. Black; Alvah H. Chapman, Jr.; Marjorie Knight Crane; Gordon E. Heffern; Lee Hills; Michael Maidenberg; Rolfe Neill; Beverly Knight Olson; John D. Ong.

SAMPLE NATIVE AMERICAN GRANTS:

- $82,000 to Atlanta Historical Society (Atlanta, GA), for the national tour of "Native Lands: Indians and Georgia," an exhibition about the Native Americans who once occupied the Georgia region, 1998
- $50,000 to The American Indian College Fund (New York, NY), for the Tribal Teacher Training Initiative, 1998
- $50,000 to South Dakota Humanities Foundation (Brookings, S.D.), for an endowment fund to develop and implement statewide teachers' institutes and education programs about the Native American history, 1997-1998
- $135,000 to Heritage College, for transition funding to make Knight Scholars teacher education program self-sustaining through consolidation with Indian Education Summer Institute as part of Excellence in Education Initiative, 1997
- $10,000 to Saint Joseph's Indian School, to establish cultural awareness program to help Native American students learn about their heritage, 1997
- $10,000 to Habitat for Humanity, Okiciyapi Tipi, to help build homes on Cheyenne River Indian Reservation, 1996
- $111,900 to University of North Dakota, Indian Youth Leadership Media Institute, to continue and expand support, 1996
- $23,500 to Saint Joseph's Indian School, for general support of Sacred Heart Women's Shelter, 1995
- $40,000 to Mid-America All-Indian Center, 1994
- $25,000 to Minnesota Indian Primary Residential Treatment, 1994

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Koch Foundation, Inc.

Address and Telephone:
2830 NW 41st Street, Suite H
Gainesville, FL 32606
(352) 373-7491

Contact Person:
Ms. Mary Hughes, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter to request application form.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Ninety days after receipt of application or August 31 (whichever comes first).

BOARD MEETING DATES: February and September.

NORMAL RESPONSE TIME: One month after February Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 787 (1999)
AVERAGE GRANT: $5,000 to $30,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,800,711

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Grants only for Roman Catholic organizations that propagate the faith. The grants range from the support of lay catechists programs on Native American reservations in the U.S. to funding a ministerial program in Philippine maximum security prisons."

PURPOSES OF GRANTS:
Grants are made for direct evangelization programs, education and spiritual formation of evangelists, resource-poor Catholic schools that are a principal means of evangelization in the community, a Catholic presence in the media, and capital expenditures, such as construction and repair of churches or formation centers. Roman Catholic organizations and churches. **Types of support**: Building and renovation, Conferences and seminars, Continuing support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No grants to individuals, for endowment funds, deficit financing, emergency funds, scholarships or fellowships; no loans.

HOW TO APPLY:
Send a letter requesting an application from January 1 to May 31. Briefly describe your project in your letter of request.

OFFICERS AND DIRECTORS OR TRUSTEES:
Carolyn L. Bomberger, Chairman, President, and Treasurer; Inge Vraney, Vice-President; William A. Bomberger, Secretary; Mary Hughes, Executive Director; Dorothy C. Bomberger; Matthew A. Bomberger; Rachel A. Bomberger; Paula Koch; Charlotte L. Spacinsky; Lawrence E. Vraney, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $21,000 to St. Michael Indian School to support an elementary school program, 1999
- $15,000 to St. Charles Mission School to support a Catholic school program, 1999
- $18,000 to Anawim Center to support the salary of a religious woman working with Native Americans, 1999
- $12,000 to San Diego Indian Mission, for programs, 1997
- $10,000 to African and Native American Ministries, 1996
- $17,000 to Anawim Center, for evangelization programs and activities, 1996
- $15,000 to Anishinabe Spiritual Centre, for evangelization programs and activities, 1996
- $20,000 to Saint Peter Indian Mission School, for vehicles for missionary activities, 1995
- $20,000 to Saint Peter Indian Mission, 1995
- $20,000 to Saint Augustine Indian Mission, 1994

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Kresge Foundation

Address and Telephone:
3215 West Big Beaver Road
P. O. Box 3151
Troy, MI 48007-3151
(810) 643-9630
Fax: (810) 643-0588

Contact Person:
Mr. John E. Marshall III, President and C.E.O.

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, May, June, September, November and December.

NORMAL RESPONSE TIME: Within five months; decisions announced after each Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 169 (1996)

AVERAGE GRANT: $100,000 to $500,000

LARGEST GRANT: $3,000,000

SMALLEST GRANT: $50,000

TOTAL AMOUNT OF GRANT FUND ANNUALLY: $77,145,110

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Challenge grants only for building construction or renovation projects, major capital equipment or an integrated system at a cost of at least $300,000 (equipment costs may include computer software if applicable) and purchase of real estate; grants generally to tax-exempt institutions involved in higher education (awarding baccalaureate and/or graduate degrees), health and long-term care, human services, science and environment, arts and humanities, and public affairs. Full accreditation is required for higher education and hospital applicants. Special Program: The Kresge Foundation will accept applications for a challenge grant program to upgrade and endow scientific equipment and laboratories in colleges and universities, teaching hospitals, medical schools, and research institutions. For details, request a pamphlet entitled "The Kresge Foundation Science Initiative."

PURPOSES OF GRANTS:
Arts; Environment; Health care; Higher education; Human services; Humanities; Public affairs; Science. **Types of support**: Building and renovation, Capital campaigns, Equipment, Land acquisition, Matching funds.

RESTRICTIONS ON GRANTS:
No support for religious organizations, community colleges, private foundations, or elementary or secondary schools unless they predominantly serve individuals with physical and/or developmental disabilities. No grants to individuals, for operating or special project budgets, furnishings, conferences, seminars, church building projects, endowment funds, student aid, scholarships, fellowships, research, debt retirement, completed projects, and general purposes; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jill K. Conway, Chairman; John E. Marshall III, President and C.E.O.; Edward M. Hunia, Sr. Vice-President and Secretary-Treasurer; Bruce A. Kresge, Vice-President; Elizabeth C. Sullivan, Vice-President; George D. Langdon, Jr.; Robert C. Larson; David K. Page; Robert D. Storey; Alfred H. Taylor, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $400,000 to High Desert Museum, for matching grant toward construction of Henry J. Casey Hall of Plateau Indians, 1998
- $500,000 to Smithsonian Institution, for matching grant toward construction of Cultural Resources Center of National Museum of the American Indian, 1997
- $650,000 to Oglala Lakota College, for matching grant toward construction of replacement college centers, 1997

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Lannan Foundation

Address and Telephone:
725 Arizona Avenue, Suite 200
Santa Monica, CA 90401
(800) 360-1004

Contact Person:
Ms. Barbara Dalderis, Vice-President and Treasurer

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: Spring and Fall for literary and visual arts; February and August for Indigenous Communities Program.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 280 (1996)

LARGEST GRANT: $890,981

SMALLEST GRANT: $360

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,926,801

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Grant programs supporting the visual and literary arts and rural Native American communities. The visual arts program authorizes grants for varied programs and activities in contemporary art, exhibition and interpretation of the Lannan Foundation collection, and fostering serious scholarship and criticism in contemporary art. The literary arts program fosters the creation of prose and poetry through grants and projects designed to recognize excellence in English language literature, and to widen the audience for serious literature. The Indigenous Communities Program supports the resolve of Native Americans to renew their communities through their own institutions and traditions. Funding priority will be given to indigenous projects for education, the revival and preservation of languages and cultures, legal rights, environmental protection and economic development. The foundation makes a limited number of grants to miscellaneous charitable causes."

PURPOSES OF GRANTS:
Arts; Literature; Museums; Native Americans; Performing arts; Visual arts.

RESTRICTIONS ON GRANTS:
No grants to individuals (except for Lannan Literary Awards).

OFFICERS AND DIRECTORS OR TRUSTEES:
J. Patrick Lannan, Jr., President; Sharon Ferrill, 1st Vice-President; Barbara A. Dalderis, Vice-President and Treasurer; Howard Scott McCue, Secretary; James Butler; Tscheng S. Feng; William Johnston; Anne Lannan; John J. Lannan; John R. Lannan; Lawrence Lannan, Jr.; Frank Lawler; Patricia Lawler; Mary M. Plauche.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Sinte Gleska University, continuing support, 1997
- $10,000 to Pueblo of Zuni, 1997
- $10,000 to Indian Law Resource Center, for Maya Atlas, 1997
- $10,000 to Wyoming Council for the Humanities, for Arapahoe Cultural and Language Immersion Project, 1997
- $105,000 to Inter-Tribal Bison Cooperative, 1997
- $105,000 to Jubilee Agriculture Ministries, for Tohono O'odham Community Action, 1997
- $115,000 to Comanche Language and Culture Preservation Committee, for Numu Tekwapuha Nomneekatu, 1997
- $15,000 to American Indian Higher Education Consortium, 1997
- $150,000 to Akwesasne Freedom School, for Native American elementary and secondary education, 1997
- $12,000 to Intertribal Sinkyone Wilderness Council, for purposes regarding the environment, and natural resources, 1997
- $20,000 to Mattaponi Heritage Foundation, for cultural and ethnic awareness, 1997
- $20,000 to Tides Center, for Enatoweyakwe Institute, 1997
- $220,000 to Cornell University, for Akwekon Press,

1997

- $20,000 to Poarch Creek Indians, 1997
- $255,000 to Intertribal Sinkyone Wilderness Council, 1997
- $35,000 to Seventh Generation Fund for Indian Development, for Traditional Native American Farmers Association, 1997
- $30,000 to Native Action, 1997
- $36,000 to White Earth Land Recovery Project, 1997
- $40,000 to Citizen Alert, for Native American Program, 1997
- $50,000 to Lac Courte Oreilles Ojibwa Public Broadcasting Corporation, for Anishinaabe Niijii, 1997
- $50,000 to Seventh Generation Fund for Indian Development, for Indigenous Environmental Network, 1997
- $35,000 to Fort Mojave Indian Tribe, for Save Ward Valley, 1997
- $60,000 to Hopi Foundation, continuing support, 1997
- $73,000 to Wyoming Council for the Humanities, for Arapahoe Cultural and Language Immersion Project, 1997
- $74,000 to Washoe Tribe of Nevada and California, for Washiw'itwagayay Manal, 1997
- $75,000 to California Indian Basketweavers Project, 1997
- $65,000 to American Indian Higher Education Consortium, for Tribal College Journal, 1997
- $98,000 to Hopi Foundation, continuing support, 1997
- $75,000 to Inter-Tribal Bison, for arts and cultural and ethnic awareness, 1996
- $80,000 to Oglala Lakota College, 1996
- $67,900 to University of Arizona Foundation, for American Indian Language Development Institute, 1996
- $60,000 to Native California Network, for Advocates for the Survival of Indigenous California Language, 1996
- $56,000 to Hopi Foundation, Economic development for Native Americans, 1996
- $60,000 to Seventh Generation Fund for Indian Development, for Western Shoshone Defense Project, 1996
- $50,000 to Yankton Sioux Tribe, for Yankton Dacotah Women's Society, 1996
- $40,000 to Cornell University, for support of Akwe:kon Press, 1996
- $40,000 to Indigenous Women's Network, 1996
- $400,000 to Indian Law Resource Center, 1996
- $400,000 to Native California Network, for Native American arts and cultural and ethnic awareness, 1996
- $42,000 to Kickapoo Tribe of Oklahoma, 1996
- $34,000 to Little Big Horn College, 1996
- $35,000 to American Indian Higher Education Consortium, for Tribal College Journal, 1996
- $35,000 to Ashiwi Awan Museum and Heritage Center, for Zuni Sustainable Agriculture Project, 1996
- $30,000 to Sokaogon Chippewa Community of the Mole Lake Band of Chippewa Indians, 1996
- $30,000 to Arapahoe Tribe of the Wind River Reservation, for general support, 1996
- $30,000 to Lac Courte Oreilles Ojibwa Public Broadcasting Corporation, for Anishinaabe Niijii, 1996
- $30,000 to Native California Network, for Native American arts and cultural and ethnic awareness, 1996
- $30,000 to Seventh Generation Fund for Indian Development, for Indigenous Environmental Network, 1996
- $30,000 to Dine Citizens Against Ruining Our Environment (CARE), 1996
- $200,000 to First Nations Development Institute, for rural development among Native Americans, 1996
- $20,000 to Seventh Generation Fund for Indian Development, for work of National Environmental Coalition of Native Americans, 1996
- $148,565 to Indian Law Resource Center, for support of Independent Traditional Seminole Nation, 1996
- $2,600,000 to Indian Law Resource Center, for support of Independent Traditional Seminole Nation, 1996
- $16,600 to Sinte Gleska University, 1996
- $10,000 to Wyoming Council for the Humanities, for Arapahoe Cultural and Language Immersion Project, 1996
- $10,000 to Juaneno Band of Mission Indians, for unrestricted support, 1995
- $10,000 to Seventh Generation Fund for Indian Development, for unrestricted support, 1995
- $15,000 to Yoemem Tekia Foundation, for unrestricted support, 1995
- $15,500 to Native Lands Institute: Research and Policy Analysis, for unrestricted support, 1995
- $155,000 to Indian Law Resource Center, for unrestricted support, 1995
- $175,000 to Piegan Institute, for unrestricted support, 1995
- $18,000 to American Indian Law Alliance, for unrestricted support, 1995

- $20,000 to American Indian Treaty Council Information Center, for unrestricted support, 1995
- $20,000 to Seventh Generation Fund for Indian Development, for unrestricted support, 1995
- $200,000 to Indian Law Resource Center, for unrestricted support, 1995
- $25,000 to California Indian Basketweavers Project, for unrestricted support, 1995
- $25,000 to Sinte Gleska University, for unrestricted support, 1995
- $26,000 to Arapahoe Tribe of the Wind River Reservation, for unrestricted support, 1995
- $28,500 to Native California Network, for unrestricted support, 1995
- $30,000 to Hoopa Valley Tribal Council, for unrestricted support, 1995
- $32,000 to Hoopa Valley Tribal Council, for unrestricted support, 1995
- $34,000 to Sinte Gleska University, for unrestricted support, 1995
- $35,000 to American Indian Higher Education Consortium, for unrestricted support, 1995
- $35,000 to Native American Community Board, for unrestricted support, 1995
- $35,000 to Sinte Gleska University, for unrestricted support, 1995
- $45,000 to White Earth Land Recovery Project, for unrestricted support, 1995
- $50,000 to Blackfeet Community College, for unrestricted support, 1995
- $55,000 to Seventh Generation Fund for Indian Development, for unrestricted support, 1995
- $60,000 to Dine Citizens Against Ruining Our Environment (CARE), for unrestricted support, 1995
- $60,000 to Native California Network, for unrestricted support, 1995
- $68,000 to Jicarilla Apache Tribe of the Jicarilla Apache Indian Reservation, for unrestricted support, 1995
- $75,000 to Hopi Foundation, for unrestricted support, 1995
- $75,000 to Inter-Tribal Bison, for unrestricted support, 1995
- $75,000 to Seventh Generation Fund for Indian Development, for unrestricted support, 1995
- $80,000 to Intertribal Sinkyone Wilderness Council, for unrestricted support, 1995
- $93,000 to Little Big Horn College, for unrestricted support, 1995

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Libby Foundation, Donald and Julie

Address and Telephone:
1549 Easton Road
P. O. Box 955
Franconia, NH 03580

Contact Person:
Mr. Darald R. Libby, Trustee, Juliet Libby, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 3 (1997)

LARGEST GRANT: $55,000

SMALLEST GRANT: $15,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $85,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Education; General charitable giving; Native Americans; Roman Catholic organizations and churches

OFFICERS AND DIRECTORS OR TRUSTEES:
Martha A. Dandurano; Darald R. Libby; Juliet Libby; Therese J. Libby.

SAMPLE NATIVE AMERICAN GRANTS:

* * *

Lilly Endowment, Inc.

Address and Telephone:

2801 N. Meridian Street
Indianapolis, IN 46208
(317) 924-5471
Fax: (317) 926-4431

Mailing Address:
P. O. Box 88068
Indianapolis, IN 46208

Contact Person:
Ms. Sue Ellen Walker, Comm. Assoc.

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One to two page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD AND EXECUTIVE COMMITTEE MEETING DATES: February, March, May, June, July, September, November and December.

NORMAL RESPONSE TIME: Three to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 927 (1998)

LARGEST GRANT: $50,000,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANTS PAID: $424 million (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for religion, education, and community development, and for programs that benefit youth and leadership. Support is given to charitable organizations that rely on private support; a limited number of grants are given to government institutions and tax-supported programs. Limited giving for economic education and public policy research.

PURPOSES OF GRANTS:
Arts; Christian organizations and churches; Community development; Economically disadvantaged; Economics; Education, elementary school and education, secondary education, higher education, theological school and education; General charitable giving; Government and public administration; Historic preservation and historical societies; Housing and shelter, development; Human services; Leadership development; Museums; Protestant organizations and churches; Public affairs and policy, research; Recreation; Religion; Roman Catholic organizations and churches; Urban and community development; Voluntarism promotion; Youth development, services; Youth, services. **Types of support**: Annual campaigns, building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Curriculum development, Debt reduction, Emergency funds, Employee matching gifts, Endowment funds, Fellowships, General and operating support, Matching funds, Program development, Program-related investments and loans, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving in Indianapolis, Indiana for community development projects (including the arts, capital building funds, continuing and operating funds, and social services), elementary and secondary education, and university libraries; national giving in religion and leadership education; higher education programs geographically targeted on a regional or invitational basis; international projects limited to a small number of public-policy programs, mostly in the Americas. Generally, no support for health care, biological science projects, or mass media projects. No grants to individuals, except for fellowships awarded under a few fellowship or grant programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas M. Lofton, Chairman; N. Clay Robbins, President; David D. Biber, Secretary-Treasurer; William M. Goodwin, Vice-President, Community Development.; Sara B. Cobb, Vice-President, Education; Craig R. Dykstra, Vice-President, Religion; Otis R. Bowen, M.D.; Rev. William G. Enright; Earl B. Herr, Jr.; Eli Lilly II; Mary K. Lisher; Herman B. Wells.

SAMPLE NATIVE AMERICAN GRANTS:
- $30 million to American Indian College Fund, 1999
- $491,000 to Eiteljorg Museum of American Indians

and Western Art, for Eiteljorg Award for Native American Fine Art, 1998
- $230,000 to Eiteljorg Museum of American Indians and Western Art, for special projects, 1997
- $1,147,500 to Eiteljorg Museum of American Indians and Western Art, for general operating support, 1997
- $328,175 to Chinook Learning Community, for religious leadership education program, 1997
- $200,000 to Eiteljorg Museum of American Indians and Western Art, for special projects, 1996
- $6,000,000 to Eiteljorg Museum of American Indians and Western Art, for matching grant for capital support, 1996
- $1,147,500 to Eiteljorg Museum of American Indians and Western Art, for general operating support, 1996
- $1,147,500 to Eiteljorg Museum of American Indians and Western Art, for operating support, 1995
- $29,753 to United National Indian Tribal Youth (UNITY), for institutional renewal, 1995
- $1,147,500 to Eiteljorg Museum of American Indians and Western Art, 1994
- $35,000 to Eiteljorg Museum of American Indians and Western Art, 1993

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MacArthur Foundation, John D. and Catherine T.

Address and Telephone:
140 South Dearborn Street, Suite 1100
Chicago, IL 60603-5285
(312) 726-8000
Fax: (312) 920-6258

Contact Person:
Mr. Richard Kaplan, Director, Grants Mgmt., Research and Information

E-mail address: 4answers@macfdn.org

Web address: www.macfdn.org/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter of inquiry (two to three pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Any time

BOARD MEETING DATES: Monthly, except January, July or August.

NORMAL RESPONSE TIME: Eight to ten weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 3,720 (1995)

LARGEST GRANT: $2,000,000

SMALLEST GRANT $159

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $108,405,579

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation makes grants through foundation-wide initiatives and through eight programs: The Community Initiatives Program, The Education Program, The General Program, The Health Program, The MacArthur Fellows Program, The Program on Peace and International Cooperation, The Population Program, and The World Environment and Resources Program.

PURPOSES OF GRANTS:
Arts; Community development, neighborhood development; Education; Environment, natural resources; Human services; International affairs, arms control, foreign policy; media and communications; Public policy, research. **Types of support**: Employee matching gifts, Fellowships, General and operating support, Matching funds, Program development, Program-related investments and loans, Research.

RESTRICTIONS ON GRANTS:
Gives nationally and internationally with an emphasis on Chicago, Illinois and Palm Beach County, Florida. No support for churches or religious programs, political activities or campaigns. No grants for capital or endowment funds, equipment purchases, plant construction, conferences, publications, media productions, debt retirement, development campaigns, fundraising appeals, scholarships, or fellowships (other than those sponsored by the founda-

tion).

HOW TO APPLY:
Applicants should contact foundation for brochures outlining program guidelines. Direct applications for MacArthur Fellows and Health programs not accepted. Grants increasingly initiated by the board.

OFFICERS AND DIRECTORS OR TRUSTEES:
John E. Corbally, Chairman; Elizabeth Jane McCormack, Vice-Chairman; Adele Simmons, President; Victor Rabinowitch, Sr. Vice-President; Lawrence L. Landry, Vice-President and C.F.O.; William E. Lowry, Vice-President, Human Resources; Rebecca R. Riley, Vice-President, Civic Affairs; Woodward A. Wickham, Vice-President, Public Affairs; Nancy Best Ewing, Secretary; Philip M. Grace, Treasurer; Marc P. Yanchura, Cont.; Joshua J. Mintz, General Counsel

SAMPLE NATIVE AMERICAN GRANTS:
· $200,000 to Native American Rights Fund, for general operations, 1997
· $20,000 to Seventh Generation Fund for Indian Development, for Honor the Earth, national fundraising and public awareness campaign, 1997
· $25,000 to South and Meso-American Indian Information Center, for general operations, 1997
· $500,000 to Smithsonian Institution, for National Museum of the American Indian for Cultural Resources Center, which will be located on Smithsonian's campus in Suitland, MD, 1997
· $50,000 to American Indian Economic Development Association, for general operations, 1997
· $33,500 to State of the World Forum, to help indigenous leaders from North America plan and develop presentations for 1997 forum, 1997
· $45,000 to Institute for the Preservation of the Original Languages of the Americas (IPOLA), to plan and develop national clearinghouse of information on indigenous language programs, 1996
· $25,000 to Tides Foundation, Tides Center, for organizational development and planning for Abya Yala Fund, which supports indigenous peoples in the Americas, 1996
· $15,000 to Guatemalan Center, for Cultural Development Program, 1996
· $150,000 to Cornell University, American Indian Program, to help build circulation of journal, Native Americas, 1996
· $120,000 to Grupo de Mujeres de San Cristobal, for program to educate indigenous women in sexual and reproductive health, 1996
· $240,000 to Indian Law Resource Center, to support conservation efforts of native communities living in environmentally sensitive areas in Central America, 1996
· $50,000 to American Indian Economic Development Association, for general operations, 1996
· $45,000 to National Museum of the American Indian, for Native American Film and Video Festival and Native Networks Media Conference, 1996
· $15,000 to Guatemalan Center, for Center's cultural program, 1995
· $15,500 to New Mexico State University, New Mexico Heritage Center, for project, Native Bridges: Linking Indigenous Leaders of North America and Siberia, 1995
· $15,980 to University of Northern British Columbia, Office of International Programmes, for project, Exchange for Empowerment: Siberian First Nations Share Canadian First Nations' Experience in Self-Government, 1995
· $150,000 to American Indian Lawyer Training Program, American Indian Resources Institute, for program of education for tribal leaders about policy approaches to stewardship of Indian resources, 1995
· $20,000 to Solidarity Foundation, to provide research, information and technical assistance to Indian communities and organizations throughout hemisphere, 1995
· $200,000 to Native American Rights Fund, to support protection of Indian lands and natural resources, 1995
· $25,000 to Indian Law Resource Center, to conduct cultural and natural resource inventory and to prepare management plan for prospective land base suitable for practice of Seminole Indian Green Corn Dance, 1995
· $25,000 to Indigenous Women's Network, for Second Assembly of Indigenous Initiative for Peace, 1995
· $50,000 to American Indian Economic Development Association, for general operations, 1995
· $50,000 to Tonantzin Land Institute, to operate regional center for network of indigenous organizations throughout North, South and Central America, 1995
· $50,000 to American Indian College Fund, 1994
· $10,000 to International Indian Treaty Council, 1994
· $50,000 to Museum of the American Indian, 1994
· $100,000 to Native American Public Broadcasting Consortium, 1994
· $180,000 to Seventh Generation Fund for Indian

Development, 1994
- $150,000 to South and Meso-American Indian Information Center, 1994
- $50,000 to Indian Law Resource Center, 1993
- $25,000 to Seventh Generation Fund for Indian Development 1993.
- $40,000 to South and Meso-American Indian Information Center, 1993
- $30,000 to Native American Television, 1993

* * * * *

MacArthur Foundation, J. Roderick

Address and Telephone:
9333 North Milwaukee Avenue
Niles, IL 60714

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: Approximately every two months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 11 (1996)

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $4,440

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,912,248

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The focus of the foundation is to fulfill its charitable, scientific, literary and educational purposes, which are to protect and encourage freedom of expression, human rights, civil liberties and social justice.

PURPOSES OF GRANTS:
Civil rights. **Types of support**: Program development.

RESTRICTIONS ON GRANTS:
Applications not accepted.

HOW TO APPLY:
Unsolicited requests for funds not considered or acknowledged. A major commitment has been made to three specific projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Gregoire C. MacArthur, Chairman; Solange D. MacArthur, Vice-Chairman; John R. MacArthur, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Indian Law Resource Center, 1994

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McBeath Foundation, Faye

Address and Telephone:
1020 North Broadway
Milwaukee, WI 53202
(414) 272-2626
Fax: (414) 272-6235

Contact Person:
Ms. Sarah M. Dean, Executive Director

E-mail address: mcbeath@execpc.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page preliminary application, letter of intent.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: One month prior to Board meeting.

BOARD MEETING DATES: Six times a year

NORMAL RESPONSE TIME: Ten days after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 65 (1998)

AVERAGE GRANT: $20,000 to $25,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,433,293

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The purpose of the foundation is to improve the lives of the people of Wisconsin by providing for the welfare of children, helping the elderly maintain their independence, providing neighborhood based healthcare, health education, and supporting civic affairs and improving the efficiency of local governments.

PURPOSES OF GRANTS:
Aging; AIDS; Alcoholism; Biomedicine; Child development, services; Children and youth, services; Dental care; Education, early childhood education, elementary school and education, medical school and education, secondary school and education; Family services; Government and public administration; Health care and Health organizations; Human services; Mental health and crisis services; Nursing care; Nutrition; Public affairs, citizen participation; Public policy, research; Residential and custodial care, hospices; Substance abuse, services; Youth development, citizenship. **Types of support**: Continuing support, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in Wisconsin, with an emphasis on the greater Milwaukee area. No grants to individuals, for annual campaigns, capital projects, endowment funds, scholarships, fellowships, and specific medical or scientific research projects; grants rarely for emergency funds; no loans.

HOW TO APPLY:
Letter of intent can be submitted at any time with no deadlines.

DIRECTORS, OFFICERS AND TRUSTEES:
William L. Randall, Chairman; Steven J. Smith, Secretary; Sarah M. Dean, Executive Director; Charles A. Krause, Vice Chairman; Bonnie R. Weigell; Firstar Trust Co., Joan J. Hardy.

SAMPLE NATIVE AMERICAN GRANTS:
$15,000 to Indian Council of the Elderly, 1998

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McConnell Foundation

Address and Telephone:
P. O. Box 492050
Redding, CA 96049-2050
(530) 226-6206
Fax: (530) 226-6210

Contact Person:
Mr. Lee W. Salter, C.E.O. and President

E-mail address:lsalter@mcconnellfdn.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of intent.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 12, May 14, August 13, and November 12.

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: By March 31, June 30, September 30 and December 31

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 81 (1997)
AVERAGE GRANT: $2,000 to $335,385

LARGEST GRANT: $335,385

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,097,042

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of funding goes to the environment, environmental education, and recreation; projects that benefit the working poor; projects for the larger public good; and the promotion of voluntarism.

PURPOSES OF GRANTS:
Adult education, literacy and basic skills; Aging, centers and services; Arts; Community development; Education, reading, secondary school and education; Environment; Health care; Historical activities; Museums; Performing arts; Recreation; Voluntarism promotion. **Types of support**: Employee matching gifts, Equipment, In-kind gifts, Matching and challenge support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives in the counties of Shasta and Siskiyou in California. No support for sectarian religious purposes. No grants to individuals, for endowment funds, annual fund drives, budget deficits, and purchase or construction of buildings.

OFFICERS AND DIRECTORS OR TRUSTEES:
William B. Nystrom, Chairman and Treasurer; Lee W. Salter, C.E.O. and President; John A. Mancasola, Exec. Vice-President and Secretary; Doreeta Domke; Leonard B. Nelson.

SAMPLE NATIVE AMERICAN GRANTS:

- $65,000 to Redding Museum of Art and History, for acquisition of Miesse Art Collection, 1995

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McCormick Tribune Foundation, Robert R.

Address and Telephone:
435 North Michigan Avenue, Suite 770
Chicago, IL 60611
(312) 222-3512
Fax (312) 222-3523
Contact Person:
Mr. Nicholas Goodban, Vice-President, Philanthropy, Grants Program Director

E-mail address: rrmtf@tribune.com

Web address: www.rr mtF.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, May, September, and December.

NORMAL RESPONSE TIME: Tenth of month after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:
1,807 (1998)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: (1998): $84.7 Million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Robert R. McCormick Tribune Foundation is dedicated to a democratic society and its equality of life. Our mission is: 1) to improve the social and economic environment; 2) to encourage a free and responsible discussion of issues affecting the nation; 3) to enhance the effectiveness of American education; and 4) to stimulate responsible citizenship.

PURPOSES OF GRANTS:
Child development, education, services; Children and youth, services; Civil liberties, first amendment; Community development; Economically disadvantaged; Education, early childhood education; Employment; Government and public administration; Homeless, human services; Housing and shelter, development; Human services; Media, journalism and publishing; Minorities; Public affairs, citizen participation; Vocational education; Voluntarism promotion; Youth development, citizenship. **Types of sup-**

port: Conferences and seminars, General and operating support, Program development, Program-related investments and loans, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in the metropolitan Chicago, Illinois area, except for Journalism Program which gives nationally and in Latin America. No grants to individuals, for endowment funds, research, scholarships, fellowships, and single events.

HOW TO APPLY:
Application form required for Communities Program grants.

OFFICERS AND DIRECTORS OR TRUSTEES:
John W. Madigan, Chairman; Richard A. Behrenhausen, President and C.E.O.; Nicholas Goodban, Vice-President, Philanthropy; Louis J. Marsico, Jr., Treasurer; Charles T. Brumback; Stanton R. Cook; James C. Dowdle; Jack Fuller.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Phoenix Indian Center, continuing support, 1996
- $15,000 to Indian Rehabilitation, 1996
- $22,000 to Native American Educational Services (NAES), 1996
- $10,000 to Indian Rehabilitation, 1995
- $15,000 to Phoenix Indian Center, 1995

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McCune Charitable Foundation

Address and Telephone:
345 E. Alameda Street
Santa Fe, NM 87501-2229
(505)983-8300
Fax: (505)983-7887

Contact Person:
Ms. Frances Sowers, Assoc. Director

E-mail address: fsowers@trail.com

Web address: NMMCCUNE.org

BASIC INFORMATION

APPLICATION FORM USED: Yes
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Contact foundation

BOARD MEETING DATES: Changes annually

NORMAL RESPONSE TIME: Four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 214 (1995)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $350,000

SMALLEST GRANT: $250.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,091,407

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primarily supports the arts, education, environment, youth, health, and social services.

PURPOSES OF GRANTS:
Aging; Agriculture; AIDS; Alcoholism; Animal welfare; Arts; Cancer; Child development, education; Children and youth, services; Community development; Crime and law enforcement and prevention, delinquency prevention; Disabled; Economically disadvantaged; Education, adult education, higher education, secondary school and education; Employment; Environment; Family services; Federated giving programs; Food services; Gays and lesbians; Health care and Health organizations; Heart and circulatory disease; Historic preservation and historical societies; History and archaeology; Homeless; Hospitals (general); Housing and shelter, development; Human services; Leadership development; Libraries and library science; Medical care, rehabilitation; Minorities; Museums; Native Americans; Nutrition; Performing arts, dance, music, theater; dance, music; Public affairs, citizen participation; Reproductive health, family planning; Residential and custodial care, hospices; Rural development; Substance abuse, services; Visual arts;

Vocational education; Women; Youth development, citizenship, services; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Conferences and seminars, Continuing support, Emergency funds, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving only in New Mexico with an emphasis on northern New Mexico. No grants to individuals; no endowments.

HOW TO APPLY:
Contact foundation for current cycle dates for initial approach and deadlines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Sarah McCune Losinger, Chairman; Owen M. Lopez, Executive Director; Frances Sowers, Assoc. Director; James M. Edwards; John R. McCune VI.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Ashiwi Awan Museum and Heritage Center, for matching grant for materials and artists salaries to complete restoration of murals in historic Nuestra Senora de Guadalupe Church at Zuni, 1995
- $10,000 to Eight Northern Indian Pueblos Council, to implement six-month Youth Leadership Program for youth leaders, ages 14-21, consisting of training camp and for placement of these youth at their pueblo's tribal government office to design, plan and implement community projects, 1995
- $10,000 to Malpai Borderland Group, to coordinate land use and management along international border, 1995
- $10,000 to Pueblo of San Juan, for part-time social worker to coordinate services for Family Plan designed as integrated, experiential approach to intervention, 1995
- $10,000 to Pueblo of San Juan, to continue Families Together intervention and prevention program by providing salary for Case Manager, to provide needs of different families, 1995
- $10,000 to Santa Fe Performing Arts Company and School, to offer student internships and to present A Community Carol production set in streets of New Mexico representing Santa Fe's tricultural communities, 1995
- $10,000 to Torreon Counseling Services, to continued solar electric project to include more installations in rural New Mexico, 1995
- $10,000 to Wings of the Southwest, to cover salary, materials and supplies, office expenses, t-shirts and incentives for participants, for mini-running camps in Eight Northern Indian Pueblos, Jicarilla Apache reservation and Santa Fe Indian Education program to be held during school year, 1995
- $12,300 to Pueblo of Zuni, for equipment for video documentary program concerning Zuni elders, 1995
- $14,000 to Saint Catherine Indian School, for networking software to facilitate instruction on computers already donated to school, 1995
- $15,000 to Museum of New Mexico Foundation, for matching grant to provide financial support to Native American student participating in Minority Intern Program for conservation training, 1995
- $15,000 to Native American Preparatory School, for scholarships for Native American students from New Mexico, 1995
- $15,000 to People Living Through Cancer, to develop and support education services to families facing cancer in New Mexico pueblos and for expansion of services to other Native American communities, 1995
- $15,000 to Project del Rio, for outreach program at Questa High School, Taos High School, Santa Fe Prep and Santa Fe Indian School concerning collection and analysis of water quality data to introduce students to hands-on study of environmental problems. Grant made through Tides Center, 1995
- $15,000 to Pueblo of Acoma, for computer technology to reinforce and store resource information on lands, soils, minerals, farmlands, multimedia, cultural affairs, fish/wildlife, forestry, water and agricultural issues relevant to Acoma lands, 1995
- $20,000 to Pueblo of San Felipe, for building materials, labor for construction of building to house social service, substance abuse and mental health programs at Pueblo, 1995
- $25,000 to Santa Fe Mountain Center, for Hispanic or Native American program staff member, 1995
- $25,000 to Wheelwright Museum of the American Indian, for capital campaign, 1995
- $30,000 to Albuquerque Area Indian Health Board, for Otitis Media Program, providing hearing aids to patients who are unable to pay cost or qualify for third-party payment, 1995
- $39,000 to Gathering Place, for training of older Navajo women who will work with teens and new moms in their local areas, offering support, access to medical and social services, information about parenting, women's health, family planning and access to continued educational opport, 1995
- $40,000 to KNME-TV, To produce new programs

in cultural affairs series, Colores, 1995
- $50,000 to Pueblo of San Felipe, for construction of building to house social service, substance abuse and mental health programs, 1995
- $15,000 to Albuquerque Area Indian Health Board, 1994
- $30,000 to Eight Northern Indian Pueblos Council, 1994
- $15,000 to Eight Northern Indian Pueblos Council, 1994
- $10,000 to Indian Pueblo Cultural Center, 1994
- $10,000 to New Mexico Indian Education Center for Excellence, 1994
- $10,000 to Santa Fe Indian School, 1994
- $24,000 to Santo Domingo Tribe, 1994
- $15,000 to Native American Preparatory School, 1994
- $35,000 to Southwestern Association on Indian Affairs, 1994
- $15,000 to Albuquerque Area Indian Health Board, 1993
- $10,000 to Institute of American Indian Arts Foundation, 1993
- $50,000 to Museum of Indian Arts and Culture, 1993
- $15,320 to National Indian Youth Leadership Project, 1993

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McCune Foundation

Address and Telephone:
750 6 PPG Place
Pittsburgh, PA 15222
(412) 644-8779
Fax: (412) 644-8059

Contact Person:
Mr. Henry S. Beukema, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: May, September, and December.

NORMAL RESPONSE TIME: Ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 172 (1998)

AVERAGE GRANT: $50,000 to $250,000

LARGEST GRANT: $1,500,000

SMALLEST GRANT: $900

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $28,087,930

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation follows two major program areas: independent higher education and human services. Also of importance are civic, cultural, and community-based organizations that are working to remedy the effects of economic dislocation, while addressing future issues.

PURPOSES OF GRANTS:
Arts; Economic development; Employment; Health care; Education, adult education and literacy and basic skills, higher education; Historic preservation and historical societies; Housing and shelter, development; Human services; Libraries and library science; Medical research; Museums; Performing arts; Urban and community development; Youth development, services. **Types of support**: Building and renovation, Capital campaigns, Equipment, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in southwestern Pennsylvania, especially in Pittsburgh. No grants to individuals, or for general operating purposes.

HOW TO APPLY:
Applicants are encouraged to wait at least three years after receiving a grant before reapplying. Application form not required.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Henry S. Beukema, Executive Director; Martha J. Perry, Assoc. Executive Director Distribution Committee: Richard D. Edwards, Chairman; James M. Edwards; John R. McCune VI. Trustee: National City Bank of Pennsylvania.

SAMPLE NATIVE AMERICAN GRANTS:
- $450,000 to Carnegie Institute, Carnegie Museum of Natural History, toward establishment of Alcoa Foundation Hall of Native Americans, 1996
- $100,000 to Head Start, Taos Pueblo, toward construction of new facility at Taos Pueblo, 1996
- $175,000 to School of American Research, to install advanced fire detection and suppression system to protect Resource Center collection, 1995

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McKnight Foundation

Address and Telephone:

TCF Tower, Suite 600
121 South 8th Street
Minneapolis, MN 55402
(612) 333-4220
Fax (612) 332-3833

Contact Person: Mr. Rip Rapson, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to four page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES:
February 15, May 15, August 15, November 15--for Human Services and other general grants; January 15, April 15, July 15, October 15 for the Arts; January 15, April 15, July 15, October 15 for Environment grants.

BOARD MEETING DATES: February, June, August, and November.
NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 756 (1998)
AVERAGE GRANT: $10,000 to $250,000

LARGEST GRANT: $5,000,000

SMALLEST GRANT: $1,700

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $77,349,251

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Emphasis on grantmaking in the areas of human and social services; has multi-year comprehensive program in the arts, environment, and housing; has multi-year program for support of projects in non-metropolitan areas of Minnesota; supports nationwide scientific research programs in areas of 1) neuroscience, particularly for research in memory and diseases affecting the memory; 2) collaborative crop research, with support for basic and applied research aimed at improving food crops and agricultural systems in developing countries; and 3) eating disorders."

PURPOSES OF GRANTS:
Arts; Child development, services; Children and youth, services; Community development; Economically disadvantaged; Environment, energy; Family services; Housing and shelter, development; Human services; International conflict resolution; Public affairs; Rural development; Youth development; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Equipment, General and operating support, Matching funds, Program development, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Minnesota, except for programs in the environment, international aid, and research and applied science. No support for religious organizations for religious purposes. No grants to individuals (except for the Human Service Awards), for basic research in academic disciplines (except for defined programs in crop research, neuroscience, and eating disorders), endowment funds, scholarships, fellowships, national fundraising campaigns, ticket sales, and conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:

Rip Rapson, President; Carol Berde, Executive Vice-President,; James M. Binger, Treasurer; Cynthia Binger Boynton, Erika Binger; Meghan M. Binger; Patricia S. Binger; Virginia M. Binger; Noa "Chair" Staryk; Robert J. Struyk; Benjamen M. Binger; Richard J. Scott, Director of Finance & Administration.

SAMPLE NATIVE AMERICAN GRANTS:

- $150,000 to American Indian Business Development Corporation, for general operating support and new business park, 1998
- $10,000 to Saint Paul Area Council of Churches, for summer youth enrichment program for American Indian youth in grades 1-6, 1997
- $100,000 to Ain Dah Yung Our Home Shelter, for operating support and family services for American Indian youth and their families, 1997
- $15,000 to Minneapolis American Indian Center, for Ginew/Golden Eagle Summer Program, providing cultural, recreational and leadership skills development for Native American youth ages 5-18, 1997
- $20,000 to Cass County-Leech Lake Reservation Family Services Collaborative Initiative, for planning support for welfare reform efforts in Cass, Itasca, Beltrami and Hubbard counties, including Leech Lake Indian Reservation, 1997
- $20,000 to Minnesota American Indian AIDS Task Force, for Summer Native Arts Program, including prevention activities and recreation and art projects for youth in Phillips neighborhood, 1997
- $30,000 to Migizi Communications, for computer equipment for education programs, 1997
- $30,000 to Saint Paul Area Council of Churches, Division of Indian Work, to provide social services and cultural awareness programs for Indian families, 1997
- $50,000 to American Indian Business Development Corporation, for general support, 1997
- $500,000 to Little Earth Residents Association, for capital support to construct early learning center, providing social services for families living in Little Earth housing development, 1997
- $65,000 to Minnesota American Indian AIDS Task Force, for Native Women's HIV Prevention, Intervention and Support Network, peer education program for at-risk women, 1997
- $75,000 to Little Earth Residents Association, for continued support of Human Development Program, providing on-site youth and family services, 1997
- $85,000 to Minneapolis American Indian Center, for Ginew/Golden Eagle Program, providing academic, recreational and cultural activities for youth and families, 1997
- $100,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for employment opportunities for unemployed American Indians in Phillips neighborhood, 1996
- $105,000 to Minneapolis American Indian Center, Two Rivers Art Gallery, for operating support, 1996
- $110,000 to American Indian Housing Corporation, to renovate building, 1996
- $123,000 to Anishinabe Legal Services, to expand access to legal services and increase child support enforcement on Indian reservations, 1996
- $15,450 to Minnesota Indian Women's Resource Center, for transitional support, 1996
- $15,500 to American Indian Housing Corporation, for Anishinabe Wakiagun Art Project, inluding murals, art studio, photography and traveling exhibit focusing on Native American life and culture, 1996
- $20,000 to Minnesota American Indian AIDS Task Force, for summer peer education and prevention program for Native American adolescents, 1996
- $50,000 to Thunder Spirit Lodge, for Special Voices, program for children and families affected by fetal alcohol syndrome, 1996
- $67,300 to American Indian Community Housing Organization, to rehabilitate facilities for transitional housing for Native American women and children, 1996
- $68,000 to Little Earth Residents Association, for operating and program support for Human Development Program to empower residents living in Little Earth housing community, 1996
- $70,000 to Minneapolis American Indian Center, for Indian Family Stability Project to strengthen at-risk Indian families, 1996
- $70,000 to Native Arts Circle, for operating support, 1996
- $75,000 to Chamber of Commerce of Minnesota, American Indian, for employment and recruitment program for Native American college students, 1996
- $75,000 to Indian Child Welfare Law Center, for intervention and legal representation for American Indian families involved in foster care, 1996
- $80,000 to Minneapolis American Indian Center, for academic, recreational and cultural activities for youth and their families, 1996
- $100,000 to Ain Dah Yung Our Home Shelter, for capital support to expand shelter serving homeless and runaway American Indian youth, 1995
- $12,000 to Women of Nations, for computer system, 1995

- $14,000 to Minnesota American Indian AIDS Task Force, for summer peer education and prevention program for Native American adolescents, 1995
- $140,000 to Ain Dah Yung Our Home Shelter, for emergency shelter serving homeless and runaway American Indian youth, 1995
- $20,000 to Minneapolis American Indian Center, for Twin Cities Healthy Nations Program, to study agencies serving Native Americans and begin community-based planning, 1995
- $200,000 to Opportunities Industrialization Center, American Indian, for operating support for School of Business and Office Technology, preparing students for living wage jobs, 1995
- $25,000 to White Earth Land Recovery Project, for forest preservation at headwaters of Mississippi River, 1995
- $330,000 to Upper Midwest American Indian Center, for capital support to purchase and renovate building for youth and family programs, 1995
- $50,600 to Saint Stephens Church, for Kateri Residence, transitional housing and services for Native American women recovering from chemical dependency, 1995
- $51,000 to American Indian Housing Corporation, for Supportive Housing Program, to provide advocacy, information and housing assistance for Native Americans, 1995
- $90,000 to Bois Fort Reservation Tribal Council, for capital funds to construct a food distribution warehouse, 1995

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Macy Foundation, Josiah, Jr.

Address and Telephone:
44 East 64th Street
New York, NY 10021
(212) 486-2424

Contact Person: Ms. June E. Osborn, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: January, May, and September.

NORMAL RESPONSE TIME: Within three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 50 (1995)

AVERAGE GRANT: $5,000 to $320,000

LARGEST GRANT: $815,000

SMALLEST GRANT: $4,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,169,625

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primary interest is in medicine and health; major grant programs are in two areas: Minorities in Medicine, Medical Education. Emphasis is on improving its effectiveness, and training of physicians and other health care professionals. Also supports Macy Conferences which usually address issues that follow the current program areas.

PURPOSES OF GRANTS:
Civil liberties, reproductive rights; Economically disadvantaged; Health care; Medical school and education; Native Americans; Women. **Types of support**: Conferences and seminars, Curriculum development, Employee matching gifts, Program development, Publication.

RESTRICTIONS ON GRANTS:
No grants to individuals, for travel, capital funds, operating budgets, annual fund appeals, seed money, financing, research, scholarships, and fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Clarence F. Michalis, Chairman; June E. Osborn, President; Rina Forlini, Secretary-Treasurer; Lawrence K. Altman, M.D.; Louis S. Auchincloss; J. Carter Bacot; Alexander G. Bearn, M.D.; E. Virgil Conway; S. Parker Gilbert; Patricia Albjerg Graham, Ph.D.; Bernard W. Harleston, Ph.D.; Arthur H. Hayes, Jr., M.D.; Lawrence S. Huntington; John Jay

Iselin, Ph.D.

SAMPLE NATIVE AMERICAN GRANTS:

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Manitou Foundation, Inc.

Address and Telephone:
P. O. Box 118
Crestone, CO 81131
(719) 256-4267
Fax: (719) 256-4266

Contact Person: Ms. Linda Joseph

BASIC INFORMATION

Gives to pre-selected organizations

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

LARGEST GRANT: $37,356

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,000 (1997)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Agriculture; Arts; Civil rights, race and intergroup relations; Community development; Education; Environment, natural resources; General charitable giving; International affairs, goodwill promotion, peace; Native Americans; Religion. **Types of support**: Conferences and seminars, Consulting services, Employee matching gifts, Exchange programs, General and operating support, Grants to individuals,
In-kind gifts, Land acquisition, Program development, Research, Seed money.
RESTRICTIONS ON GRANTS:
Gives mainly in Crestone and San Luis Valley, Colorado.

HOW TO APPLY:
Applications are not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Hanne M. Strong, President; Maurice F. Strong, Treasurer; Helen Davey; John Milton

SAMPLE NATIVE AMERICAN GRANTS:
- $1,600 to Mother Earth Spiritual, Manitoba, Canada, 1994
- $1,600 to Nih-tucki-nan, Alberta, Canada, 1994

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Mardag Foundation

Address and Telephone:
600 Norwest Center
St. Paul, MN 55101-1797
(612) 224-5463

Contact Person: Mr. Paul A. Verret, Secretary

E-mail address: inbox@mardagfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: April, August and November.
NORMAL RESPONSE TIME:
Ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 70

(1998)
AVERAGE GRANT: $3,000 to $30,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $3,600

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,044,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission of the foundation is to enhance and improve the quality of life in Minnesota. The main emphasis is on children, the elderly and other at-risk populations, education, and the arts.

PURPOSES OF GRANTS:
The Foundation will consider grant applications for:

- Capital projects, program expansion, or special projects of a time-limited nature.
- Start-up costs for promising new programs that demonstrate sound management and clear goals relevant to community needs
- Support for established agencies that have temporary or transition needs
- Multi-year funding
- Funds to match contributions received from other sources or to provide a challenge to help raise new contributions.

Aging, centers and services; Arts; Child development, education, services; Children and youth, services; Education, adult education and literacy, reading, elementary school and education; Environment, natural resources; Human services; Minorities; Youth development. **Types of support**: General and operating support, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for sectarian religious programs or federated campaigns. No grants to individuals, for annual campaigns, endowment funds, conservation, medical research, scholarships, fellowships, and generally for continuing support.

The Foundation will not consider grant applications for:

- Programs serving Minneapolis and the surrounding West Metro area.
- Scholarships and grants to individuals.
- Annual operating expenses.
- Sectarian religious programs.
- Medical research.
- Federated campaigns.
- Conservation or environmental programs.
- Events and conferences.
- Programs serving the physically, developmentally, and mentally disabled.
- Capital campaigns of private secondary schools.*
- Capital and endowment campaigns of private colleges and universities.*

* The Foundation will continue to review each grant application for private secondary schools and private colleges and universities for purposes not excluded above on their own merits.

HOW TO APPLY:
Applicants are encouraged to request the Foundation's Application Form, Narrative Guidelines, and Evaluation Plan Summary Form prior to submission by calling: 651-224-5463 or e-mailing the Foundation at: inbox@mardagfoundatin.org.

The applicant may wish to submit a letter of inquiry describing the proposed project before preparing a full proposal to determine if the project fits the guidelines and interests of the Foundation. Letters should address the information included in the narrative guidelines; however, it should be only two to three pages in length and less detailed than a full proposal.

OFFICERS AND DIRECTORS OR TRUSTEES:
Gayle M. Ober, President and Chair; Katherine V. Lilly, Vice-President; Paul A. Verret, Secretary; Timothy M. Ober, Treasurer; Jack H. Pohl, Asst. Treasurer; John G. Couchamn, Asst. Secretary; James E. Davidson; Dolores Henderson; Cornelia O. Eberhart; Richard B. Ober; Edward G. Pendergast.

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to Peta Wakana Tipi, Saint Paul, Minnesota, to help finance the 1998-1999 operating budget of Mother of Earth Lodge, 1998
- $20,000 to Evergreen House, toward Oshki Bii-Daa-Bin Cultural Program, 1996
- $12,000 to Women of Nations, toward computer system, 1995
- $20,000 to Ain Dah Yung Our Home Shelter, toward capital portion of Organizational Development Campaign, 1995
- $20,000 to American Indian Health Clinic, toward

building renovations, 1995

- $40,000 to Opportunities Industrialization Center, American Indian, 1993

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Marin Community Foundation

Address and Telephone:
17 East Sir Francis Drake Blvd, Suite 200
Larkspur, CA 94939
(415) 461-3333
Fax (415) 461-3386

Contact Person:
Mr. Stephen M. Dobbs, President and CEO

E-mail address: MCF@marin.org

Web address: www.midas.org/npo/mcf/mcf.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Request funding policies and guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND:
Two

BOARD MEETING DATES: Every six weeks (except July and August).

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 458 (1996)

LARGEST GRANT: $1,750,000

SMALLEST GRANT: $2,750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $28,300,600

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

The foundation was established in 1986 as a tax-exempt charity that gives private funds for public purposes to help improve the human condition and enhance the quality of life. There are seven program areas from which funding is granted: Human Needs, Community Development, Community Recognition

Awards, Education and Training, Religion, Environment, and Arts.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Community development; Disabled; Education, adult education and literacy and basic skills; Employment; Environment; Homeless; Housing and shelter, development; Human services; Legal services; Religion. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Consulting services, Continuing support, Curriculum development, Debt reduction, Emergency funds, Employee matching gifts, Equipment, General and operating support, Grants to individuals, Land acquisition, Matching funds, Program development, Program evaluation, Program-related investments and loans, Research, Scholarship funds, Scholarships--to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives nationally but with an emphasis on the area of San Francisco Bay, California (except when giving from the Buck Trust which is limited to Marin County, California.) No grants for planning initiatives, research, or generally for capital projects (except those meeting criteria specified in the funding guidelines). Other limitations specific to each program area are outlined in the funding guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Stephen M. Jackson, Vice-President, Fund Devel.; Sid Hartman, Vice-President, Admin. and Finance and C.I.O.; Susan Clay, Corp. Secretary
Trustees: David Werdegar, M.D., Chairman; Grace Hughes, Vice-Chairman; David Andrews; Kathleen Foote; William L. Hamilton; Joanne Saxe; Karin Urquhart.

SAMPLE NATIVE AMERICAN GRANTS:
- $86,000 to Marin Museum of the American Indian, for continued educational programs and exhibits, 1998
- $40,000 to Marin Museum of the American Indian, for education programs and exhibitions, 1997

- $45,000 to Marin Museum of the American Indian, for education programs, exhibits and technical assistance, 1995
- $40,000 to Marin Museum of the American Indian, 1993

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Martin Foundation, Ann M.

Address and Telephone:
P.O. Box 1293
New York, NY 10113
(212) 259-9301

Contact Person: Ms. Elisa Geuebter, Director

E-mail address: Fret baby @aol.com

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Pamphlet

PREFERRED METHOD OF CONTACT: Five to ten page proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: Five

PROPOSAL DUE DATES: September 15

BOARD MEETING DATES: January or February

NORMAL RESPONSE TIME: Three to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: varies

LARGEST GRANT: $20,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $300,00 (approx.)

GENERAL INFORMATION

PURPOSES OF GRANTS: Homelessness, children, literacy and animal rights.

RESTRICTIONS ON GRANTS:
Must be 501 (c) (3). No grants to individuals.

HOW TO APPLY: Call or write for pamphlet.

OFFICERS AND DIRECTORS OR TRUSTEES:
Catherine Gordon; Ann Martin; Jane Read Martin, Laura Godwin; Elisa Geuebter
SAMPLE NATIVE AMERICAN GRANTS:

- $2,500 to the Native American Scholarship Fund, 1998.

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Martin Scholarship Trust, Mary Elizabeth

Address and Telephone:
c/o Mercantile Bank
6940 Mission Road
Prairie Village, KS 66208
(913) 384-3450

Contact Person:
Ms. Virginia Kibbey, Trust Administrator

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 31

BOARD MEETING DATES: First week of June.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $40,200 (1995)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Education, higher education, Health Care, Performing Arts, Youth. Types of Support: General and operating support, Scholarship Funds.
RESTRICTIONS ON GRANTS:
Gives mainly in Kansas and Missouri. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: Mercantile Bank

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1997

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Mathile Family Foundation

Address and Telephone:
P.O. Box 13615
Dayton, OH 45413-0615
(937) 264-4600
Fax (937) 264-4635

Contact Person:
Mrs. Kippy Ungerleider King, Grants Associate

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: 1997-98 Biennial Report

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, proposal or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: November 1, February 1, May 1 and August 1.

NORMAL RESPONSE TIME: Seventy days after deadline.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 141 (1998)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $500
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,286,200 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To reach out and implement, through others, ways to help men, women, and children reach their full potential." Emphasis is on four main areas: meeting basic human needs; children; pre-collegiate education; and free enterprise education.

PURPOSES OF GRANTS:
Children and youth, services; Education; Food services; Homeless; human services. **Types of support**: Equipment, General and operating support, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in the Dayton, Ohio area. No grants to individuals.

HOW TO APPLY:
Mass mailings not accepted. Endowment requests not accepted.

OFFICERS, DIRECTORS AND/OR TRUSTEES:
Trustees: Clayton Lee Mathile; Mary Ann Mathile; Richard J. Chernesky; Leslie S. Banwart.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Saint Bonaventure Indian Mission and School, for operating support, 1997
- $30,000 to Saint Bonaventure Indian Mission and School, for operating support, 1995
- $50,000 to Saint Bonaventure Indian Mission and School, for operating support, 1995
- $75,000 to Saint Bonaventure Indian Mission and School, for equipment, 1995
- $35,000 to Saint Bonaventure Indian Mission and School, 1994
- $16,000 to Saint Bonaventure Indian Mission and School, 1994
- $23,700 to Saint Bonaventure Indian Mission and School, 1993
- $17,985 to Saint Bonaventure Indian Mission and School, 1993

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Mazza Foundation

Address and Telephone:
225 West Washington Street, Suite 1300
Chicago, IL 60606-3405
(312) 444-9300

Contact Person:
Mr. Joseph O. Rubinelli, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 60 (1997)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $4,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,245,200

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports churches, religious organizations, social service agencies, hospitals, and health organizations. Also some support for education.

PURPOSES OF GRANTS:
Christian organizations and churches; Education; Hospitals (general); Human services; Religion.

RESTRICTIONS ON GRANTS:
Gives mainly in Chicago, Illinois.

OFFICERS AND DIRECTORS OR TRUSTEES:
Tina Lavezzorio, President; Joseph O. Rubinelli, Vice-President and Secretary; Mary Jane Rubinelli, Vice-President and Treasurer; Joan F. Lavezzorio, Vice-President ,

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1998

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Meadows Foundation, Inc.

Address and Telephone:
Wilson Historic Block
3003 Swiss Avenue
Dallas, TX 75204-6090

Contact Person:
Mr. Bruce Esterline, Vice-President Grants

Web address: www.mfi.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Grants review committee meets monthly; full board meets two to three times a year.

NORMAL RESPONSE TIME: Three to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 230 (1998)

AVERAGE GRANT: $100,000

LARGEST GRANT: $18,500,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $39,059,574

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Primary areas of interest are the arts and culture, social services, human services, community and rural development, health (including Mental Health), education the Foundation is particularly interested in projects and programs which improve the educational outcomes of Texas children, and civic and Public Affairs (including the natural Environment) programs. "Operates a historic preservation investment-related program using a cluster of Victorian homes as offices for nonprofit agencies."

PURPOSES OF GRANTS:
Education, AIDS, Animals, Christian organizations, Community Development, Environment, Human Services, Media, Medical, Public Affairs. **Types of support**: Building and renovation, capital campaigns, Curriculum development, Debt reduction, Emergency funds, Equipment, Land acquisition, Matching funds, Program development, Program-related investments and loans, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving only in Texas. No grants to individuals; generally, no grants for annual fundraising appeals, biomedical research projects, professional conferences and symposia, and travel expenses for groups to perform or compete outside of TX.

HOW TO APPLY:
There is no formal application form. Grant applications are accepted at any time throughout the year. Applications are usually processed within three to four months. For more information contact the Foundation.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert A. Meadows, Chairman, Board of Trustees, Director and Vice President; Linda P. Evans, Trustee, Director, President and C.E.O.; G. Martha L. Benson, Vice-President, Treasurer and C.E.O.; Bruce Esterline, Vice President for Grants Admin.; Michael E. Patrick, Vice President and C.I. O.; Judy B. Culbertson, Trustee & Board member; Eloise Meadows Rouse, Vice-President, Special Proj., Director; Robert E. Weiss, Vice-President, Admin.; Emily J. Jones, Asst. Vice President & Corp. Secy.; John W. Broadfoot, Director; Larry Broadfoot, Vice President; J.W. Bullion, Trustee & Director; Daniel Chapman, Trustee & Director; Deborah Rouse Gill, Director; John Hammack, Trustee & Director; Margaret W. MacDonald, Director; Mike McCullough,Trustee & Director; Mark Meadows, Trustee & Director; Michael Meadows, Trustee & Director; Sally Miller, Trustee & Director; Tomas Rhodus, Trustee & Director; Evy Kay Ritzen, Director

SAMPLE NATIVE AMERICAN GRANTS:
- $31,000 to American Indian Art Council, toward additional staff, 1995

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Merck Fund, John

Address and Telephone:
11 Beacon Street, Suite 1230
Boston, MA 02108
(617) 723-2932
Fax (617) 523-6029
Contact Person:
Ms. Ruth G. Hennig, Executive Director

E-mail address: info@jmfund.org

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: One to two months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 229 (1998)

AVERAGE GRANT: $15,000 to $60,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,155

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,076,425 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Grants are made in the following areas: to medical teaching hospitals for research on developmental disabilities in children; to preserve environmental quality in rural New England and globally; to promote nonproliferation of nuclear weapons; to support reproductive rights initiatives; to advance international human rights, and to support job creation and training in the northeast U.S."

PURPOSES OF GRANTS:
Child development, education and services; Civil liberties, reproductive rights; Environment, energy, natural resources; Human rights (international); International affairs, arms control; Medical research; Political science. **Types of support**: Conferences and seminars, Fellowships, General and operating support, Program development, Program-related investments and loans, Publication, Research.

RESTRICTIONS ON GRANTS:
Applications not accepted. Generally, no support for large organizations with well-established funding sources. No grants to individuals or for endowment or capital fund projects.

OFFICERS, DIRECTORS AND TRUSTEES:
Francis W. Hatch, Chairman; Huyler C. Held, Treasurer; Judith M. Buechner; Serena M. Hatch; Arnold Hiatt; Robert M. Pennoyer.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Sierra Club Legal Defense Fund, to provide legal representation to Penobscot Nation in their efforts to stop paper mill from emitting dioxin into Penobscot River, 1996
- $25,000 to Native American Community Board, 1994

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Mertz-Gilmore Foundation, Joyce

Address and Telephone:
218 East 18th Street
New York, NY 10003
(212) 475-1137

Contact Person: Mr. Robert Crane, President

E-mail address: rcrane@jmgf.org

Web address: www.jmgf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: April and November for grant decisions.

NORMAL RESPONSE TIME: Within three weeks of meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 380 (1996)

AVERAGE GRANT: $ 50,000

LARGEST GRANT: $1.7 million

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Interests are for human rights, the environment, peace and security issues in the Middle East, and New York City cultural, social, and civic concerns.

PURPOSES OF GRANTS:
Arts; Civil rights, gays and lesbians; Civil rights, immigrants; Community and neighborhood development, Environment, beautification programs, energy; Human rights (international); International affairs, national security; International affairs, peace. **Types of support**: Continuing support, General and operating support, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives nationally. No support for private foundations or sectarian religious concerns. No grants to individuals, for capital or endowment funds, building construction or maintenance, annual campaigns, conferences, travel, publications, film or television production, scholarships or fellowships.

HOW TO APPLY:
Submit proposal upon request of foundation only; accepts NYRAG Common Application Form.

OFFICERS AND DIRECTORS OR TRUSTEES:
Larry E. Condon, Chairman; Robert J. Crane, President; Elizabeth Burke Gilmore, Secretary; Denise Nix Thompson, Treasurer; Charles Bloomstein; Harlan Cleveland; Hal Harvey; C. Virgil Martin; Patricia Ramsay; Franklin W. Wallin.

SAMPLE NATIVE AMERICAN GRANTS:
- $70,000 to Indian Law Resource Center, for general operating support, 1996
- $40,000 to Hopi Foundation, for Hopi Solar Electric Enterprise, 1996
- $25,000 to White Earth Land Recovery Project, 1995
- $40,000 to Hopi Foundation, 1995
- $70,000 to Indian Law Resource Center, 1995
- $425,000 to Indian Law Resource Center, DC, for development and planning, 1994
- $250,000 to Hopi Foundation, Hotevilla, AZ, for Solar Electric Enterprises Revolving Loan Fund, 1994
- $15,000 to American Indian Law Resource Center, 1993
- $25,000 to Indian Law Resource Center, 1993

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Metzger-Price Fund, Inc.

Address and Telephone:
230 Park Avenue, Suite 2300
New York, NY 10169
(212) 867-9500

Contact Person:
Mr. Isaac A. Saufer, Secretary-Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal preferably one month before Board meetings.

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME: Only if decision is affirmative.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 98 (1995)

AVERAGE GRANT: $1,000 to $3,000

LARGEST GRANT: $4,500

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $183,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for the handicapped and for health services. Also gives for child welfare and social service agencies, recreation, and the elderly.

PURPOSES OF GRANTS:
Aging, centers and services; AIDS; Children and youth, services; Community development; Disabled; Economically disadvantaged; Education; Family services; Food services; Health care; Homeless, human services; Human services; Minorities; Public affairs; Recreation; Women, centers and services; Youth, services. **Types of support**: Continuing support, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New York. No grants to individuals, or for capital campaigns or building funds; no multiple grants in single calendar year to same organization.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ronald B. Sobel, President; Don Robert Johnson, Vice-President; Isaac A. Saufer, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship fund, 1998
- $1,000 to the Native American Scholarship fund, 1997
- $1,000 to the Native American Scholarship fund, 1996

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Meyer Memorial Trust

Address and Telephone:
1515 SW 5th Avenue, Suite 500
Portland, OR 97201
(503) 228-5512

Contact Person:
Mr. Charles S. Rooks, Executive Director

E-mail address: mmt@mmt.org

Web address: www.mmt.org/mmt

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES:
January 15, April 15, July 15, October 15 for Small Grants Program;
February 1 for support for Teacher Initiatives; no set deadline for other grants.

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME:
Three to five months for General Purpose proposals that pass first screening;
One to two months for those that do not;
Twelve weeks for Small Grants;
Twelve weeks for Support for Teacher Initiatives

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 302 (4/1998-3/1999)

AVERAGE GRANT: $100,000 to $200,000

LARGEST GRANT: $2,000,000

SMALLEST GRANT: $405

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,619,505 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The trust gives grants primarily in Oregon and Clark County, Washington for education, the arts and humanities, health, and social welfare. The trust operates the Small Grants Program for small projects. The awards range from $500 to $8,000. Awards up to $7,000 are given to teachers in Oregon and Clark County, Washington from the Teacher Initiatives Program. Primarily ALL grants are made in Oregon and Clark County, Washington.

PURPOSES OF GRANTS:
Aging; Arts; Child development, education, services; Children and youth, services; Community development; Crime and violence prevention, delinquency prevention; Education, higher education; Environment; Natural resources; Family services; Health care; Health organizations; Historic preservation and historical societies; Housing and shelter, development; Human services; Humanities; Museums; Performing arts; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Equipment, General and operating support, Matching funds, Program development, Program-related investments and loans, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No support for sectarian or religious organizations for religious purposes. No grants to individuals (Note: These grants are technically made to the school District for the teacher purpose), for endowment funds, annual campaigns, deficit financing, scholarships, fellowships, and indirect or overhead costs, except as specifically and essentially related to

the grant project; occasional program-related loans only.

HOW TO APPLY:
Request special guidelines for Small Grants Program and Support for Teacher Initiatives Program.

OFFICERS AND DIRECTORS OR TRUSTEES:
Oran B. Robertson, Chairman; Wayne G. Pierson, Treasurer; Charles S. Rooks, Executive Director; Debbie F. Craig; Travis Cross; Gerry Pratt.

SAMPLE NATIVE AMERICAN GRANTS:
- $500,000 to High Desert Museum, toward constructing Henry J. Casey Hall of Plateau Indians documenting twentieth-century life of Columbia Plateau Indians, 1998
- $5,000 to the Native American Scholarship Fund, 1997
- $140,000 to In-Care Network, to increase number of therapeutic foster care homes serving Indian children in Montana, 1996 *
- $174,400 to Chief Joseph Foundation, for after-school and summer program to build self-esteem, responsibility and commitment to learning among middle school students living on Nez Perce reservation, 1996; *
- $250,000 to Middle Oregon Indian Historical Society, 1993
- $196,000 to Northwest Indian Child Welfare Association, 1993

*These grants were made under the "Children At Risk" program which was discontinued in 1996.

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Milken Family Foundation

Address and Telephone:
1250 4th Street, 6th Floor
c/o Foundations of the Milken Families
Santa Monica, CA 90401
(310) 998-2800
FAX: (310) 998-2828

Contact Person:
Dr. Julius Lesner, Executive Director

Web address: http://www.mff.org/index.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 362 (1996)

AVERAGE GRANT: $500 to $50,000

LARGEST GRANT: $4,689,000

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $15,671,593

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To build human resources through programs in four major areas: 1) Education - to reward educational innovators, stimulate creativity among students, involve parents and other citizens in the school system, and offer opportunities to the disadvantaged student; 2) Health Care and Medical Research - to make the benefits of both basic and highly advanced health care available to those who need them; 3) Community Services - to support programs and facilities that meet the essential needs at the neighborhood level; and 4) Human Welfare - to meet the compelling needs of the disadvantaged."

PURPOSES OF GRANTS:
Cancer; Child development, education, services; Children and youth, services; Community development; Economically disadvantaged; Education, elementary school and education, higher education, secondary school and education; Health care; Human services; Medical research. **Types of support**: Building and renovation, Conferences and seminars, General and operating support, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in California, especially the Los Angeles area.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lowell Milken, President; Julius Lesner, Exec. Vice-President; Ralph Finerman, Sr. Vice-President and Treasurer; T. Boysen, Sr. Vice-President, Education; L. Lesser, Sr. Vice-President, Production; J. Brooks, Vice-President and Secretary; C. Crain, Vice-President and General Counsel; C. Fagnano, Vice-President, Educational Research; K. Hughes, Vice-President, Comm.; M. Reese, Vice-President, Government and Public Affairs; S. Cobb, C.F.O.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Walking Shield American Indian Society, continuing support, 1996
- $10,000 to Walking Shield American Indian Society, 1995

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Minneapolis Foundation

Address and Telephone:
A200 Foshay Tower
821 Marquette Avenue South
Minneapolis, MN 55402

(612) 339-7343
Fax (612) 672-3846

Contact Person:
Mr. Emmett D. Carson, President

Address for MN
Nonprofits Assist. Fund:
Susan Kenny Stevens, Admin
Hamline Park Plaza
570 Asbury Street, Suite 207
St. Paul, MN 55104

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Before Fifteenth day of March and September.

BOARD MEETING DATES: Quarterly–distribution committee meets four times a year.
NORMAL RESPONSE TIME: Approximately four months after deadlines.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,953 (1996)

AVERAGE GRANT: $7,500 to $35,000

LARGEST GRANT: $203,500

SMALLEST GRANT: $185

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,436,389

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation believes that the well-being of each citizen is connected to that of every other and that the vitality of any community is determined by the quality of those relationships. With this principle in mind, the foundation's purpose is to join with others to strengthen the community, in measurable and sustainable ways, for the benefit of all citizens, especially those who are disadvantaged. The foundation is committed to be an effective resource developer and a responsible steward of those resources, an active grantmaker and convener addressing crucial community needs, and a constructive catalyst changing systems to serve people better."

PURPOSES OF GRANTS:
Aging; Child Development; Education; Civil rights; Community Development; Disabled;

Economically disadvantaged; Family Services; Human Services; Health care; minorities; Native Americans; People with AIDS; Women;, Youth. **Types of support**: Building and renovation; Continuing support; Emergency funds; Equipment; General and operating support; Program development; Program-related investments and loans; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Giving in Minnesota with an emphasis in the City of Minneapolis. No support for national campaigns, religious organizations for religious purposes, veterans or fraternal organizations, or organizations within umbrella organizations. No grants to individuals, for annual campaigns, deficit financing, building or endowment funds, scholarships, fellowships, courtesy advertising, benefit tickets, telephone solicitations, and memberships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Conley Brooks, Jr., Chairman; Michele Keith, Vice-Chairman; Emmett D. Carson, President and C.E.O.; Stuart Appelbaum, Vice-President, Development; George Garnett, Vice-President, Programs; Flo Wiger, Secretary; Anthony L. Genia, Sr., Treasurer. Trustee Banks: First Bank, N.A.; Norwest Bank Minnesota, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Ain Dah Yung Our Home Shelter, for services to homeless and runaway American Indian youth and their families, 1996
- $20,000 to American Indian Research and Policy Institute, for continued support for executive director's salary, 1996
- $25,000 to Upper Midwest American Indian Center, for purchase and renovation of new building in north Minneapolis, 1996
- $30,000 to Earthstar Project, for capital support for Elders' Lodge Project, apartment complex for low-income American Indian Elders, 1996
- $30,000 to Minneapolis American Indian Center, for Ginew/Golden Eagles program, 1996
- $20,000 to American Indian Health Clinic, for purchase and renovation of building for Clinic, 1995
- $20,000 to American Indian Research and Policy Institute, for start-up support for research, policy development and education on critical issues facing American Indians in Minnesota, 1995
- $25,000 to Minneapolis American Indian Center, for employment of youth coordinator for Ginew/Golden Eagle Program, 1995

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Monroe Memorial Foundation, Jay R.

Address and Telephone:
P. O. Box 897
Millburn, NJ 07041-1399

Contact Person: Mr. Jay R. Monroe, President

BASIC INFORMATION

Gives to pre-selected organizations

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No
PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

BOARD MEETING DATES: Second Monday in January.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 4 (1997)

LARGEST GRANT: $4,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives for the arts, including the performing arts and historic preservation; education, especially secondary and early childhood education and programs for minorities; social services, child welfare and development, youth programs, family planning, and issues of law and justice and human rights, especially concerning Native Americans and other minorities; health organizations, hospitals, and health services, including rehabilitative programs for the mentally or physically handicapped; and associations concerned with ecology and wildlife.

PURPOSES OF GRANTS:
Animal welfare; Animals and wildlife, preservation and protection; Child development, education, services; Children and youth, services; Crime and law enforcement; Disabled; Education, early childhood education; Health organizations; Historic preservation and historical societies; Minorities and immigrants, centers and services; Native Americans.
Types of support: Annual campaigns, Continuing support, General and operating support.

RESTRICTIONS ON GRANTS:

Gives mainly in New Jersey, Vermont, and New Hampshire. No grants to individuals.

HOW TO APPLY:
Applications not accepted.
OFFICERS AND DIRECTORS OR TRUSTEES:
Jay R. Monroe V, President; D.W. Monroe, Vice-President; M. M. Morrow, Vice-President; J. M. McEvoy, Secretary; C. M. Byrne, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

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Montana Community Foundation

Address and Telephone:
101 N. Last Chance Gulch, Suite. 211
Helena, MT 59601
(406) 443-8313 or (800) 443-8314
FAX: (406) 442-0482

Contact Person:
Ms. Sidney Armstrong, Executive Director

E-mail address: mtcf@mt.net

Web address: URL: http://www.mtcf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: We have (3) different grant programs:

(a) General grants are awarded twice yearly;
  1) September 2001-Economic Development
  2) March 15, 2000 - Arts and Culture
  3) March 2002 - Basic Human Needs
  4) September 15, 2000 - Education
  5) March 15, 2001- Natural Resources and Conservation

(b) Leadership Development Grants: are awarded quarterly with the following grant deadlines: February 1, May 1, August 1, and November 1.

(c) Fund for Tolerance Grants: are awarded annually, with an application deadline of September 15

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Within thirty days

FINANCIAL INFORMATION 1998

NUMBER OF GRANTS MADE ANNUALLY: 149 (1998)

AVERAGE GRANT: $1,255

LARGEST GRANT: $15,000

SMALLEST GRANT: $25 (scholarship)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $87,000 (1998)
$207,923 (1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY FOR GRANTMAKING:
MCF's dual mission to enhance community vitality and endowed philanthropy. We are committed to using the resources entrusted to us for funding the highest quality projects throughout Montana. We also aim to be a catalyst, providing a needed injection of funds to help nonprofit organizations explore or undertake new work or do more effectively what they are already doing.

MCF seeks projects that have both a tangible impact on a community and strengthen its capacity to address the future.

PURPOSES OF GRANTS:

(a) General Grants: Economic Development; Arts and Culture; Basic Human Needs; Education, Natural Resources and Conservation. Applications from focus areas other than the primary focus area per cycle will be accepted, provided the applicant provide information as to why it needs consideration at that time.

(b) Leadership Development Grants: These grants are awarded to 501 (c) (3) organizations, to support the development of current or emerging leaders in organizations with limited resources for professional training and development. Grants will be offered on a matching basis, with funds from MCF used to pay for no more than one-third of the development opportunity.

(c) Fund for Tolerance Grants: These grants support community efforts to raise awareness and promote understanding and respect for people who face discrimination because of factors including race, color, creed, sex, religion, age, disability, sexual orientation, marital status, class or national origin, and to heal the damage caused by this discrimination. MCF invites projects that engage people in dialogue, discussion, relationship-building and interaction with one another and will support education projects, mediation and conflict resolution efforts, celebrations and Intervention efforts to address hate crimes, diffuse volatile situations and respond to specific incidents.

RESTRICTIONS ON GRANTS:
Gives in Montana. No support for religious purposes. Generally no grants for annual or capital campaigns, endowment funds, debt retirement, and lobbying.

HOW TO APPLY:
Contact foundation by phone, mail or the Internet, to get the complete Grant Application guidelines, as there is information contained in them for how to apply for grants, who would be eligible and would not be, what kind of projects are funded, and so on. The foundation has very specific grant application procedures that must be followed for any application to be considered for review.

OFFICERS AND DIRECTORS OR TRUSTEES:
Tom Elliott, Chairman and President; Alyce Kuehn, Vice-President; Barb Skelton, Vice-President; Bill Cain, Secretary; Elouise Cobell, Treasurer; Sidney O. Armstrong, Executive Director.

SAMPLE NATIVE AMERICAN GRANTS:
- $900 to the Lodge Grass Public Schools, to promote community respect, raise self-esteem with positive racial identity development for Native Americans, 1999
- $5,000 to Helena Indian Alliance-Wakina Sky Learning Circle, to hire a teacher's aide for Indian youth after school program, 1998
- $2,200 to Blackfeet Traditionalists, to provide opportunity to learn and observe traditional songs, stories and ceremonies, 1996
- $5,000 to Lame Deer School District #6, to help with fundraising costs for campaign to raise $11 million dollars for construction of new high school, 1995
- $137,000 to the Blackfeet Nation, as part of the Ford Foundation Rural Initiative, for program and operating costs to start a regional recycling center, 1994 and 1997

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Morris Foundation, Margaret T.

Address and Telephone:
P.O. Box 592
Prescott, AZ 86302
(520) 445-4010

Contact Person: Mr. Eugene P. Polk, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PREFERRED METHOD OF CONTACT:
Proposal or letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: Submit proposal preferably in May through November.

BOARD MEETING DATES: August and December.

NORMAL RESPONSE TIME: After Board meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 73 (1997)

AVERAGE GRANT: $1,200 to $25,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,821,618

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for the performing arts and other cultural programs, education, with emphasis on higher education, youth and child welfare, a community foundation, population control, medical research and education, the environment and animal welfare, and social services, primarily those benefiting the handicapped.

PURPOSES OF GRANTS:
Animal welfare; Arts; Children and youth, services; Disabled; Economically disadvantaged; Education, higher education, medical school and education; Environment; Higher education; Homeless; Human services; Marine science; Medical research; Mental health and crisis services; Museums; Performing arts, music; Reproductive health, family planning; Residential/custodial care, hospices. **Types of support**: Building and renovation, Capital campaigns, Debt reduction, Endowments, General and operating support, Land acquisition, Matching and challenge support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Arizona. No support for religious organizations or their agencies. No grants to individuals; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Richard L. Menschel; Eugene P. Polk.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to Johns Hopkins University, School of Public Health, toward work on public health issues with Native American tribes in Arizona through Center for American Indian and Alaskan Native Health, 1995

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Moses Fund, Inc., Henry and Lucy

Address and Telephone:
c/o Moses and Singer
1301 Avenue of the Americas
New York, NY 10019
(212) 554-7800

Contact Person:
Mr. Henry Schneider, Esq., President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Usually in February, May, August and October.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 103 (1995)

LARGEST GRANT: $500,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,700,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives for hospitals, including building funds, and rehabilitation and medical schools; welfare funds; higher and legal education and educational programs for minorities; social service agencies, including those for youth, child welfare, minorities, the aged, and the handicapped; arts and cultural programs, including dance; environmental concerns, including Central Park in New York City; and AIDS programs.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Children and youth, services; Disabled; Environment; Higher education; Hospitals (general); Human services; Law school and education; Medical care, rehabilitation; Medical school and education; Minorities; Performing arts, dance, music; Youth, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Endowment funds, Fellowships, General and operating support, Matching funds, Professorships, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in the greater New York, New York area. No grants to individuals; no loans.

HOW TO APPLY:
Support generally limited to previous grant recipi-

ents.

OFFICERS AND DIRECTORS AND/OR TRUSTEES:
Henry Schneider, President and Treasurer; Alfred W. Bressler, Vice-President; Joseph Fishman, Vice-President; Irving Sitnick, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to National Museum of the American Indian, continuing support, 1996
- $10,000 to National Museum of the American Indian, continuing support, 1995
- $10,000 to the National Museum of the American Indian, 1994

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Mott Foundation, Charles Stewart

Address and Telephone:
Office of Proposal Entry
1200 Mott Foundation Building
Flint, MI 48502-1851
(810) 238-5651 or (800) 645-1766
Fax: (810) 766-1753

Contact Person:
Mr. William S. White, Chair, President and C.E.O.

E-mail address: infocenter@mott.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: Sixty to ninety days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 534 (1995)

AVERAGE GRANT: $20,000 to $200,000

LARGEST GRANT: $2,000,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $43,312,600

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To support efforts that promote a just, equitable and sustainable society in the areas of civil society, the environment and poverty. The foundation makes grants for a variety of purposes within these program areas, including: philanthropy and volunteerism; assisting emerging civil societies in Central Europe and the Independent (Soviet) States and South Africa; prevention of toxic pollution; protection of the Great Lakes ecosystem; reform of international lending and trade policies; improving the outcome for children, youth and families at risk of persistent poverty; education and neighborhood and economic development. The foundation also makes grants to strengthen the capacity of local institutions in its home community of Flint, Michigan."

PURPOSES OF GRANTS: Child Development; Children; Civil Rights; Community and Economic Development; Education; Environment; Family Services; Human Services; Minorities; Rural Development; Youth. **Types of support**: General and operating support; Matching funds; Program development; Program-related investments and loans; Publication; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
No support for religious organizations for religious purposes. No grants to individuals, or generally for building or endowment funds, research, scholarships, or fellowships.

OFFICERS AND DIRECTORS OR TRUSTEES:
William S. White, Chairman, President and C.E.O.; William H. Piper, Vice-Chairman; Richard K. Rappleye, Vice-President and Secretary-Treasurer; Robert E. Swaney, Jr., Vice-President and Chief Investment Officer; Judy Y. Samelson, Vice-

President, Communications; Maureen H. Smyth, Vice-President, Progs.; Alonzo A. Crim; Katherine W. Fanning; Rushworth M. Kidder; Webb F. Martin; Maryanne Mott; Douglas X. Patino; John W. Porter.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to White Earth Land Recovery Project, for general support, 1997
- $240,000 to Seventh Generation Fund for Indian Development, for continued support for Intermediary Support for Organizing Communities Program, providing seed grants and technical assistance to emerging community-based organizations serving low-income neighborhoods, 1997
- $1,000,000 to First Nations Development Institute, for continued support for Eagle Staff Fund, program addressing structural causes of Native American poverty and developing and implementing sustainable, community-based economic development programs, 1996
- $100,000 to Sokaogon Chippewa Community of the Mole Lake Band of Chippewa Indians, for continued support for environmental protection organizing project, 1996
- $146,900 to Aspen Institute, to assess Eagle Staff Fund impact on reservation communities and economic development in the area, 1996
- $240,000 to Seventh Generation Fund for Indian Development, for Intermediary Support for Organizing Communities program, 1996
- $75,000 to Native American Community Board, toward Native American Young Person's Wellness Program to holistically address concerns of youth within Yankton Sioux Reservation community and among broader Native American community with overall goal of reducing existing risk factors, 1996
- $100,000 to Lakota Fund, for support, 1995
- $100,000 to Seventh Generation Fund for Indian Development, for capacity-building support, 1995
- $25,000 to Native Action, for support, 1995
- $450,000 to First Nations Development Institute, for collaborative to assist Native American tribes, nonprofit organizations and individuals with economic development projects in their communities, 1995

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Mountain View Foundation

Address and Telephone:
301 North Lake Avenue, Suite 10-A
Pasadena, CA 91101-4107

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 27 (1995)

LARGEST GRANT: $10,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $50,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Federated giving programs; Health care; Higher education, secondary school and education; Museums; Recreation. **Types of support**: General and operating support.

RESTRICTIONS ON GRANTS:
Gives mainly in California. No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Edward L. Horstman; George D. Jagels; George D. Jagels, Jr.; John Y. Pashgian.

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1997
- $1,000 to the Native American Scholarship Fund, 1995

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Murdock Charitable Trust, M. J.

Address and Telephone:
703 Broadway Suite 710
Vancouver, WA 98660
(360) 694-8415

Mailing Address:
P. O. Box 1618
Vancouver, WA 98668
(503) 285-4086
Contact Person:
Dr. Neal O. Thorpe, Acting Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: Eight

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Six to nine months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 191 (1995)

AVERAGE GRANT: $25,000 to $150,000

LARGEST GRANT: $1,500,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,193,566

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The focus is to strengthen the educational and cultural environment by providing grants to organizations that have creative and sustainable approaches. Priority is for higher education and scientific research.

PURPOSES OF GRANTS:
Arts; Education; Family services; Higher education; Human services; Museums; Physical and earth sciences; Science. **Types of support**: Building and renovation, Capital campaigns, Equipment, Matching funds, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives in the Pacific Northwest and supports community projects in Portland, Oregon and Vancouver, Washington. No support for government programs; projects common to many organizations without distinguishing merit; sectarian or religious organizations whose principal activities are for the benefit of their own members; or agencies served by United Way of Columbia-Willamette, except for approved special projects. No grants to individuals, or for annual campaigns, general support, continuing support, deficit financing, endowment funds, operating budgets, emergency funds, scholarships, fellowships, political activities, or matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Neal O. Thorpe, Ph.D., Acting Executive Director; John C. Castles; Lynwood W. Swanson, Ph.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $150,000 to First Nations Development Institute, for Native American Family Values Project, 1997
- $499,000 to Alaska Pacific University, for Rural Alaska Native Adult Education Program, 1997
- $284,000 to Koahnic Broadcast Corporation, for Native Voice Development Project, 1997
- $380,000 to Confederated Tribes of the Umatilla Indian Reservation, for Tamustalik Cultural Institute Resource Service, 1996
- $200,000 to Coeur d'Alene Tribe of the Coeur d'Alene Reservation, Benewah Medical Center, for Wellness Center Project, 1996
- $51,000 to Dull Knife Memorial College, for OMNI, Library Automation Project, 1995
- $60,000 to Little Big Horn College, for OMNI, Library Automation Project, 1995

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Murphy Foundation, Katherine John

Address and Telephone:
50 Hurt Plaza., Suite. 745
Atlanta, GA 30303

(404) 589-8090

Contact Person:
Brenda Rambeau, Vice-President
Martin Gatins, Chairman

E-mail address: info@kjmurphyfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: June 15 and December 15.

BOARD MEETING DATES: July, January, and as required.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 145 (1997)

LARGEST GRANT: $200,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,527,047

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports the arts, higher education, the environment, hospitals, and youth services.

PURPOSES OF GRANTS:
Arts; Children and youth services; Environment; Health care; Higher education; Hospitals (general). **Types of support**: Building and renovation; Capital campaigns; Equipment, Program development; Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Atlanta, Georgia. No grants to individuals, for research, scholarships, fellowships, and matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Martin Gatins, Chairman; Brenda Rambeau, Vice-President; Dameron Black III; Jack J. Spalding.
Investment Manager: SunTrust Bank, Atlanta.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,900 to Amigos of EARTH College, for capital support, 1996
- $21,800 to Amigos of EARTH College, for capital support, 1996

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Native American Education Fund of Western NY

Address and Telephone:
c/o The Chase Manhattan Bank, NA
P. O. Box 1412
Rochester, NY 14603-1412

Application Address:
1762 Caulkins Road
Pittsford, NY 14534

Contact Person:
Ms. Cornelia A. Gordon, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,877 (1997)

GENERAL INFORMATION

RESTRICTIONS ON GRANTS:
Gives to western and central New York.
No grants to individuals

BEST COPY AVAILABLE

OFFICERS AND DIRECTORS OR TRUSTEES:
Cornelia A. Gordon
Trustee: The Chase Manhattan Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:

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Needmor Fund

Address and Telephone:
2305 Canyon Blvd, Suite 101
Boulder, CO 80302
(303) 449-5801
Contact Person:
Ms. Kathy Partridge,Frank Sanchez, Program Officers

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: January 10 and June 30--but call to confirm.

BOARD MEETING DATES: May and November.

NORMAL RESPONSE TIME: Two weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 305 (1995)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,120,503

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The primary goal is to empower those individuals whose basic rights to justice and opportunity are systematically ignored or denied. Community organizing has been identified as a highly effective process through which such people may learn to take control of their lives and change those conditions which adversely affect them. The fund looks for grassroots, community-based organizations whose members are committed to maintaining the energy of the group; whose leadership is developed from within; which are capable of determining solutions to the major problems facing their community; and, finally, which can formulate and implement effective strategic plans. The fund recognizes that the problem faced will vary from group to group and that the process of defining and implementing solutions is community controlled and truly empowering to each member of the group."

PURPOSES OF GRANTS:
Types of support: General and operating support, Program development, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives only in the United States. No grants to individuals, for capital or endowment funds, scholarships, fellowships, matching gifts, deficit financing, operating support for traditional community services, replacement of lost government funding, land acquisition, purchase of buildings or equipment, and publications, media, computer projects or research; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Directors: Abbot Stranahan, Chairman; Frances W. S. Parry; Ann Stranahan; George S. Stranahan; Mary C. Stranahan; Molly Stranahan; Patricia Q. Stranahan; Sarah S. Stranahan; Key Trust Co. of Ohio, N.A.
Trustees: Kathy Partridge, Prog. Off.; Frank I. Sanchez, Prog. Off.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Gwichin Steering Committee, for general operating support, 1995
- $10,000 to Northern Plains Resource Council, for Building Bridges for Water Protection campaign to build relationships among family farmers, Native Americans and environmentalists, to organize to protect water quality in Montana, 1995
- $10,000 to Rapid City Housing Coalition, for con-

tinued general operating support to build Indian-controlled organization to empower low-income, especially American Indian communities to deal with housing, banking and other issues, 1995
- $10,000 to Seven Eagles Historical Educational Center, for general operating support, 1995
- $10,000 to Sicangu Enterprise Center, for continued general operating support to empower reservation families through micro-enterprise development, 1995

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New-Land Foundation, Inc.

Address and Telephone:
1114 Avenue of the Americas
New York, NY 10036-7798
(212) 479-6162

Contact Person: Robert Wolf, Esq., President

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1 and August 1.

BOARD MEETING DATES: Spring and Fall

NORMAL RESPONSE TIME: For positive responses only.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 114 (1995)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $56,075

SMALLEST GRANT: $1,056

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,266,195

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY: Supports child development, civil rights and justice, population control, environmental preservation, peace, and arms control and disarmament.

PURPOSES OF GRANTS: Child development, education; Civil rights; Environment; International affairs, arms control, peace; Population studies. **Types of support**: Annual campaigns, Continuing support, General and operating support, Matching funds, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS: No grants to individuals; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES: Robert Wolf, President; Constance Harvey, Vice-President; Hal Harvey, Vice-President; Renee G. Schwartz, Secretary-Treasurer; Ann Harvey; Joan Harvey; Anna Frank Loeb; Albert Solnit.

SAMPLE NATIVE AMERICAN GRANTS:
- $7,500 to the Native American Scholarship Fund, 1998
- $7,500 to the Native Amerieau Scholarship Fund, 1997
- $5,000 to the Native American Scholarship Fund, 1995
- $15,000 to Gwichin Steering Committee, 1995
- $15,000 to Native American Rights Fund, 1995
- $10,000 to Indian Law Resource Center, 1994
- $10,000 to Indian Law Resource Center, 1993

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New World Foundation

Address and Telephone:
100 East 85th Street
New York, NY 10028
(212) 249-1023

Contact Person: Mr. Colin Greer, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three times a year.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 157 (1996)

AVERAGE GRANT: $16,652

LARGEST GRANT: $336,241

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,968,301

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The priorities of the Foundation are: 1) equal rights and opportunity, with emphasis on minorities' rights; 2) public education (including the roles of parents and the community working together); 3) public health, particularly helping the disadvantaged, raising occupational health and safety standards, and reducing environmental hazards to health; 4) community initiatives for rural and urban communities; and 5) avoidance of war, especially nuclear war, and seeking peace.

PURPOSES OF GRANTS:
AIDS; Children and youth, services; Civil rights, race and inter-group relations; Community development; Education; Health care; Human services; International affairs, arms control, peace; Minorities; Public policy, research. **Types of support**: Conferences and seminars, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No support for community fund drives, schools, hospitals, cultural, arts, or media programs, organizations which discriminate against women or members of ethnic minority groups, or that do not have an affirmative action policy and practice. No grants to individuals, for general operating budgets, deficit financing, continuing support, capital, building, and endowment funds, research that is not action or policy-oriented with regard to current issues and is not of limited scope or duration, scholarships, fellowships, or matching gifts; emergency loans to current grantees only.

OFFICERS AND DIRECTORS OR TRUSTEES:
Peggy Saika, Chairman; Sophia Bracy Harris, Vice-Chairman; Colin Greer, President and Executive Director; Donald Hazen, Secretary; Robert Zevin, Treasurer; Haywood Burns; John O. Clamore; Helen Denham; Herbert Chao Gunther; James L. Harrison; Charles S. Hey-Maestre; Myrna M. Rivera; N. Jean Sindab; Anthony Thigpenn.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Vanguard Public Foundation, for Indigenous Environmental Network, 1995

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New York Community Trust

Address and Telephone:
Two Park Avenue, 24th Floor
New York, NY 10016-9385
(212) 686-0010
Fax (212) 532-8528

Contact Person: Ms. Lorie A. Slutsky, Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal with cover letter.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, April, June, and July.

NORMAL RESPONSE TIME: Up to twenty-five weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 3,100 (1995)

AVERAGE GRANT: $5,000 to $35,000

LARGEST GRANT: $3,310,708

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $107,795,883

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of funding are: "1) Children, youth and families - includes issues of hunger and homelessness, social services, substance abuse, and youth development; 2) Community development and the environment - includes civic affairs, conservation, economic development, housing, neighborhood revitalization, and technical assistance; 3) Education, arts and the humanities - includes arts and culture, education, and human justice; and 4) Health and people with special needs - includes health services and policy, biomedical research, AIDS, visual handicaps, children and youth with disabilities, the elderly, and mental health and retardation."

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Cancer; Child development, education; Civil liberties, reproductive rights; Civil rights; Community development; Crime and violence prevention, domestic violence; Education; Employment; Environment; Family services; Government and public administration; Health care; Human services; Housing and shelter, development; Legal services; Mental health and crisis services; Substance abuse, services; Women, centers and services. **Types of support**: Consulting services, Employee matching gifts, Fellowships, Program development, Program-related investments and loans, Publication, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in the greater New York, New York area. No support for religious purposes. No grants to individuals, for deficit financing, emergency funds, building campaigns, endowment funds, and general operating support.

HOW TO APPLY:
Accepts NYRAG Common Application Form. Applications that have a significance for the New York City area are given priority.

OFFICERS AND DIRECTORS OR TRUSTEES:
William M. Evarts, Jr., Chairman; Lorie A. Slutsky, President and Dir.; Karen Metcalf, Vice-President, Finance and Administration and Treasurer; Joyce M. Bove, Vice-President, Progs. and Projects; Jane L. Wilton, Secretary and General Counsel; Kathryn Conroy, Cont.
Trustees: The Bank of New York; Bankers Trust Co.; Bessemer Trust Co., N.A.; Brown Brothers, Harriman Trust Co.; The Chase Manhattan Bank, N.A.; Citibank, N.A.; Fiduciary Trust Co. International; Marine Midland Bank, N.A.; Morgan Guaranty Trust Co. of New York; National Westminster Bank USA; Neuberger and Berman Trust Co.; Republic National Bank of New York; Rockefeller Trust Co.; IBJ Schroder Bank and Trust Co.; U.S. Trust Co. of New York.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Archives of American Art of the Smithsonian Institution, for fundraising campaign for National Museum of the American Indian, 1998
- $25,000 to American Indian Community House, for substance abuse prevention program for Native American youth, 1996

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Newhouse Foundation Inc., Samuel I.

Address and Telephone:

c/o Paul Scherer and Co.
330 Madison Avenue, 15 Floor
New York, NY 10017

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 764 (1997)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $283,750

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,599,666

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation has an establishment of Newhouse Communications Center at Syracuse University for education and research in mass communications. Also gives for community funds, hospitals, higher and secondary education, music and the arts, and youth agencies; support also for journalism associations.

PURPOSES OF GRANTS:
Arts; Federated giving programs; Higher education, secondary school and education; Hospitals (general); Human services; Media and communications; Media, journalism and publishing; Performing arts, music; Youth, services.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations.

OFFICERS, DIRECTORS AND TRUSTEES:
Samuel I. Newhouse, Jr., President and Treasurer; Donald E. Newhouse, Vice-President and Secretary; Richard E. Diamond.

SAMPLE NATIVE AMERICAN GRANTS:
- $12,500 to Native American Journalists Association, continuing support, 1995
- $12,500 to Native American Journalists Association, 1994

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Norcliffe Foundation

Address and Telephone:
First Interstate Center
999 Third Avenue, Suite 1006
Seattle, WA 98104

Contact Person: Ms. Susan W. Pohl, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: On File at Seattle Public Library.

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone Call

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: Twelve to twenty-four weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 151 (1997/98)

AVERAGE GRANT: $3,000 to $5,000

LARGEST GRANT: $1,377,950

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,930,788

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primary support is for the arts and cultural activities, hospitals, early childhood, higher and secondary education, and historic preservation. Also gives toward medical research and health associations, hospices, the environment and conservation, and social services, including programs for the disabled, the homeless, child welfare, and the aged, youth agencies, and wildlife organizations.

PURPOSES OF GRANTS:
Education; Aging; Alcoholism; AIDS; Arts; Cancer; Child Development; Community Development; Health, Environment; Family Services; Historic Preservation; Minorities; Native Americans; Performing arts; Religion; Substance Abuse; Women. **Types of support**: Annual campaigns; Building and renovation; Capital campaigns; Conferences and seminars; Continuing support; Curriculum development; Endowment funds; Equipment; Fellowships; General and operating support; Land acquisition; Program development; Research; Scholarship funds; Seed money.

RESTRICTIONS ON GRANTS:
Gives primarily in the Puget Sound region, especially in Seattle, Washington. No grants to individuals, for deficit financing, matching gifts, and scholarships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Susan Pohl, President; Arline Hefferline, Secretary and Fdn. Mgr.; Theiline P. Scheumann, Treasurer; Mary Ellen Hughes; Charles M. Pigott; Dana Pigott; James C. Pigott; Ann P. Wyckoff.

SAMPLE NATIVE AMERICAN GRANTS:

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Nord Family Foundation

Address and Telephone:
347 Midway Blvd, Suite 312
Elyria, OH 44035
1-800-745-8946
Fax: (440) 324-6427

Contact Person:
John Mullaney, Executive Director

E-mail address: execdir@nordff.org

Website address: www.nordff.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: April 1, August 1, and December 1.

BOARD MEETING DATES: June, October, and February.

NORMAL RESPONSE TIME: One to three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 220

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $400,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,999,140 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Nord Family Foundation is a successor to a charitable trust established in 1952 by the entrepreneur and industrialist W.G. Nord. Mr. Nord and his family believed that it was both responsible and prudent for a business to invest in the community it served and formed a private foundation to be consistent in that investment even as the business reflected the cyclical nature of its capital-goods output. The U.S. Automatic (and later Norson) Foundation contributed more than $19 million to a wide variety of charitable causes between 1953 and 1988, primarily in Lorian County, Ohio. Walter Nord's widow left the bulk of her estate to the Foundation , which con-

sisgted largely of stock in Nordson Corporation.

PURPOSES OF GRANTS:
Arts; Child development, education, services; Children and youth, services; Economically disadvantaged; Education, early childhood education, higher education, secondary school and education; Environment; Government and public administration; Health care; Health organizations; Human services; Minorities; Public policy, research; Urban and community development. **Types of support**: Continuing support, employee matching gifts, General and operating support, Matching funds, Program development, Program-related investments and loans, Publication, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving in Ohio, especially Lorain, and Cuyahoga counties and Denver, Colorado, Boston, Mass. No grants to individuals, for deficit financing, research, capital campaigns, general operations, scholarships, fellowships, tickets, advertising for fundraising activities, and conferences.

HOW TO APPLY:
There is no application form. Only one copy of a proposal is required. It should contain at a minimum:

- A cover letter signed by the organization's executive director or board president.
- A one-page abstract of the proposal.
- A detailed description of the proposed project, including:
  - background information on the problem to be addressed or need to be served;
  - a clear statement of the project's goals and objectives;
  - a description of the process to be used in evaluating the project's effectiveness and impact; and
  - organizational budget and project budget
- A copy of the organization's letter from the Internal Revenue Services indicating tax-exempt status.
- A list of the organization's governing board.
- A copy of the organization's most recent audited financial statements or 990 tax return.

OFFICERS, DIRECTORS AND TRUSTEES:
Joseph N. Ignat, President; Cynthia W. Nord, Vice-President; Samuel Berk, Secretary; Eric Thomas Nord, Treasurer; Elizabeth I. Bausch; Randall Barbato; John R. Clark; Brenda Grier-Miller; Pam Ignat; Emma Mason; Shannon Nord; Richard Nord.

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to Applied Research and Development Institute International, toward challenge grant for start-up support for American Indian Youth Leadership Project, 1997
- $50,000 to Seventh Generation, for continued support of programs that improve aesthetics and environmental health of Lorain County, 1997
- $60,000 to Seventh Generation, for general operating support, 1995
- $12,100 to Seventh Generation, for expansion of Project Enable, plant production and horticultural training program for Grafton Correctional Institution inmates, 1995
- $30,000 to American Indian Science and Engineering Society, 1993

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Northwest Area Foundation

Address and Telephone:
First National Bank Bldg
332 Minnesota Street, Suite E-1201
St. Paul, MN 55101-1373
(651) 224-9635
Fax (651) 225-3881

Contact Person: Mr. Karl Stauber, President

E-mail address: publications@nwaf.org

Web address: www.nwaf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Biennial

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: N/A

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: Four times per year.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

The mission of the foundation is to contribute to the region by promoting economic development and improving the standard of living for the citizens.

PURPOSES OF GRANTS:
Our new mission is to help communities in our region reduce poverty. There are no guidelines or applications. More information can be found on our website.

RESTRICTIONS ON GRANTS:
Gives only in Idaho, Iowa, Minnesota, Montana, North Dakota, Oregon, South Dakota, and Washington.

HOW TO APPLY:
We do not accept applications and proposals.

OFFICERS AND DIRECTORS OR TRUSTEES:
James R. Scott, Chairman; Gary H. Stern, Vice Chairman; Ellen E. Chaffee; W. John Driscoll, Treasurer; Cornelia Butler Flora; Humberto Fuentes; Bruce M. Brooks; Isabel Gomez; Antone Minthorn; Luanne L. Nyberg; John G. Taft, Nick Smith; Rennard J. Strickland.
Trustees: Luella Goldberg; James J. Hill III; Louis Fors Hill; Linda L. Hoeschler; Ron James.

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Noyes Foundation, Inc., Jessie Smith

Address and Telephone:
Six E. 39th Street, 12th Floor
New York, NY 10016
(212) 684-6577
Fax (212) 689-6549

Contact Person:
Mr. Stephen Viederman, President (through 3/2000) Mr. Victor De Luca, President (after 3/2000)

E-mail address: noyes@noyes.org

Web address: www.noyes.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

We accept common form of National Network of Grantmakers.

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: One to two page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Letters of inquiry will be received at any time during the year; proposals will usually be due one month after being requested.

BOARD MEETING DATES: March, July and November.

NORMAL RESPONSE TIME: Within six weeks of receipt of letters; within two weeks of Board meetings for final proposals.

FINANCIAL INFORMATION

AVERAGE GRANT: $10,000 to $30,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,270,970 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission is to protect and restore the Earth's natural systems through grants in the following areas: "1) sustainable agriculture promoting long-term sustainability in the U.S., particularly the South; 2) toxics, especially the protection of groundwater in the U.S.; 3) reproductive rights in the U.S.; 4) sustainable communities in the U.S.; and 5) New York metropolitan area environment." Grants are given to institutions that are committed to sustaining natural systems and a sustainable society. Also promotes environmental justice.

PURPOSES OF GRANTS:
Agriculture; Civil liberties, reproductive rights; Community development, citizen coalitions; Environment, toxics, water pollution; Women.
Types of support: Continuing support, Program development, Seed money.

RESTRICTIONS ON GRANTS:

Gives in the United States in the southeast, south central, and southwest regions. No scholarships grants are given to individuals, for endowment funds, deficit financing, capital construction funds, land acquisition, general fundraising drives; generally no support for conferences, research, media; no loans.

HOW TO APPLY:
Application form is not required. The foundation accepts the NNG Common Application Form. Applications not accepted for discretionary or founder-designated funds. For the initial approach include a one or two page letter of inquiry, including budget estimate, timetable, and other potential sources of support; if project is of interest, full proposal will be requested

OFFICERS AND DIRECTORS OR TRUSTEES:
Donna Chavis, Chairman; Rosemary L. Bray, Vice-Chairman; Stephen Viederman, President; Miriam Ballert, Treasurer; Dorothy Anderson; Ann F. Wiener; Jeffrey Golliher; Joan Gussow; Nicholas Jacangelo; Dorothy E. Muma; Edith N. Muma; Elsa A. Rios; Ann Wiener; Peter Bedell, Jr.; Frederick Kirschenmann; Chad Raphael; Linda Singer.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Dine CARE, Durango, CO, for work with the Navajo Radiation Health and Justice committee project on impacts of uranium mining and related development on the environment and health of Navajos and other communities in the Southwest, 1998
- $20,000 to Water Information Network, Albuquerque, NM, to provide organizing assistance and technical support to rural communities in the Southwest (New Mexico, west Texas, Arizona, Utah and Colorado) focusing on Native American and Hispanic communities working on coal and nuclear waste issues, 1998
- $15,000 to White Earth Land Recovery Project, for sustainable agriculture activities through value-added farming and forestry projects, 1997
- $20,000 to Collective Heritage Institute, for Restorative Development initiative which seeks to advance sustainable farming practices and link Native American farmers with progressive food companies and markets, 1996
- $20,000 to Seventh Generation Fund for Indian Development, for Native American environmental justice organizations and initiatives, 1997
- $20,000 to Traditional Native American Farmers Association, for programs, 1997
- $25,000 to Hopi Foundation, for Solar Electric Enterprise program, Native Sun, advocating for solar energy use and energy efficiency measures and installing photovoltaic systems for residents of Hopi and Navajo Reservations, 1997
- $25,000 to Indigenous Women's Network, for work of indigenous women in protection and preservation of indigenous lands, to strengthen their voice in environmental movement and to develop new leadership among them, 1997
- $25,000 to Seventh Generation Fund for Indian Development, for Indigenous Environmental Network, providing technical support, advocacy and organizing assistance to grassroots native communities in North America facing environmental issues, 1997
- $50,000 to Native American Women's Health Education Resource Center, to ensure full decisionmaking power for women in reproductive health and family planning choices, 1997
- $20,000 to Seventh Generation Fund for Indian Development, to serve as intermediate grantmaking foundation for Native American environmental justice organizations and initiatives, 1996
- $20,000 to Indigenous Women's Network, for network for indigenous women working on environmental and community issues, 1996
- $20,000 to Dine Mining Action Center, for grassroots environmental watch group working on water and toxics issues related to coal mining and power development on Navajo reservation, 1996
- $20,000 to Native American Women's Health Education Resource Center, for work on women's reproductive health issues among Native American women, focusing on ensuring full decisionmaking power for women in their own reproductive health and family planning choices, 1996
- $15,000 to Collective Heritage Institute, for Native Scholars Program which encourages continuation and expansion of sustainable agriculture in indigenous communities and promotes economic self-reliance through value-added marketing endeavors, 1995
- $15,000 to Dine Citizens Against Ruining Our Environment (CARE), for efforts of local communities on Navajo Reservation to address issues of environmental justice, 1995
- $15,000 to White Earth Land Recovery Project, to promote sustainable agriculture on White Earth reservation in northern Minnesota through farming and forestry projects and public policy advocacy, 1995
- $20,000 to Native American Women's Health Education Resource Center, for continued support for reproductive rights and reproductive health

care issues affecting Native Americans, 1995

- $20,000 to Seventh Generation Fund for Indian Development, for general support and for re-granting program to assist Native community projects on environment, 1995
- $26,000 to Indigenous Environmental Network, for continued organizational and programmatic development. Grant made through Vanguard Public Foundation, 1995
- $20,000 to Native Americans for a Clean Environment, 1994
- $25,000 to the Seventh Generation Fund for Indian Development, 1993
- $20,000 to the Seventh Generation Fund for Indian Development, 1993

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O'Connor Charitable Foundation, Wiliis and Emma

Address and Telephone:
230 West Superior Street
Duluth, MN 55802

BASIC INFORMATION

Gives to pre-selected organizations only

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: N/A

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $25,279 (1996)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Higher Education, Housing and shelter, Human Services, Protestant organizations and churches; religion.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: Norwest Bank MN North, NA

SAMPLE NATIVE AMERICAN GRANTS:

- $200 to the Native American Scholarship Fund, 1995

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O'Toole Foundation, Theresa and Edward

Address and Telephone:
12 Sullivan Street
Westwood, NJ 07675

Contact Person: Mr. Chris Degheri, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: April, October

NORMAL RESPONSE TIME: One month after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 161 (1995)

AVERAGE GRANT: $500 to $10,000

LARGEST GRANT: $120,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $734,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; Education, higher education; Hospitals (general); Human services; Native Americans; Roman

Catholic federated giving programs, organizations and churches. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Emergency funds, General and operating support, Matching funds, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New Jersey, and Florida. No grants to individuals, for endowment funds, scholarships, and fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Eskridge V. Culver; Chris Degheri; The Bank of New York.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1998
- $2,000 to Red Cloud Indian School, 1995

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Oestreicher Foundation, Inc., Sylvan and Ann

Address and Telephone:
136 E. 57th Street, Suite 503
New York, NY 10022

Contact Person: Mr. Robert F. Welch, Secretary

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 148 (1995)

LARGEST GRANT: $24,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $217,546

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports religious welfare funds, hospitals, and higher education. Also gives for youth agencies, religious associations, and cultural programs.

PURPOSES OF GRANTS:
Arts; Cancer; Children and youth, services; Environment, natural resources; Health care; Health organizations; Higher education; Hospitals (general); Human services; Medical research; Minorities; Museums; Native Americans; Protestant federated giving programs; Religion; Religious federated giving programs.

RESTRICTIONS ON GRANTS:
Gives mainly in New York and Chicago, Illinois.

HOW TO APPLY:
Applications not accepted. Contributes only to pre-selected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ann Oestreicher, President; Merwin Lewis, Vice-President; Robert F. Welch, Secretary

SAMPLE NATIVE AMERICAN GRANTS:

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Ohrstrom Foundation, Inc.

Address and Telephone:
c/o Curtis Mallet
101 Park Avenue, 35th Floor
New York, NY 10178-0061

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 196 (1997)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $650,900

SMALLEST GRANT: $150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,197,716

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of funding goes towards elementary, secondary, and higher education; also supports civic affairs, conservation, hospitals and medical research, and museums.

PURPOSES OF GRANTS:
Alcoholism; Education, elementary school and education, elementary and secondary education, higher education; Environment, natural resources; General charitable giving; Government and public administration; Hospitals (general); Libraries and library science; Medical research; Museums; Religion. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Emergency funds, Endowments, Equipment, General and operating support, Land acquisition, Matching and challenge support, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in New York and Virginia. No grants to individuals, for deficit financing, scholarships, fellowships, research, special projects, publications, and conferences; no loans.

HOW TO APPLY:
Applications not accepted. Contributes only to preselected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
George L. Ohrstrom, Jr., President; Magalen O. Bryant, Vice-President; Richard R. Ohrstrom, Jr., Vice-President; Peter A. Kalat, Secretary; Pamela Cifu, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Amigos of EARTH College, continuing support, 1996
- $10,000 to Touch the Earth Foundation, 1995
- $20,000 to Amigos of EARTH College, Amigos of EARTH Fund, Income development, 1995

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Open Society Institute

Address and Telephone:
400 W. 59th Street
New York, NY 10019
(212) 548-0600
Fax: (212) 548-4679

Contact Person: Mr. Steve Gutmann

Web address: http://www.soros.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

PREFERRED METHOD OF CONTACT: Letter or Fax of intent on institutional letterhead.

NUMBER OF COPIES OF PROPOSAL TO SEND: Five

PROPOSAL DUE DATES:
October 15 and January 15 for Project on Death in America;
No deadline for Center on Crime, Communities and Culture.

BOARD MEETING DATES: November and March.

NORMAL RESPONSE TIME:
December 1 and April 15 for Project on Death in America.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,875 (1996)

AVERAGE GRANT: $200 to $5,000

LARGEST GRANT: $46,086

SMALLEST GRANT: $5

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $23,743,849

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission of the foundation is to promote the "development of open societies around the world." Areas of interest include criminal justice; access to the courts and legal services; drug policy; death and dying; education; immigration and civic identity; professional and ethical conduct in law, medicine, and journalism; political participation; and reproductive health and teenage pregnancy.

PURPOSES OF GRANTS:
Arts; Education; Health care; Human rights (international); International economic development; Law/international law; Media and communications; Science. **Types of support**: Equipment, Fellowship funds, General and operating support, In-kind gifts, Internship funds, Professorships, Program development, Scholarship funds, Scholarships--to individuals.

RESTRICTIONS ON GRANTS:
Gives nationally and internationally.
HOW TO APPLY:
Contact institute for detailed information on programs. Applications by Fax or E-mail not considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
George Soros, Chairman; Aryeh Neier, President; John Allen; Leon Botstein; Andrew Romay.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to First Nations Development Institute, for activities of First People of the Kalahari, 1996

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Oregon Community Foundation

Address and Telephone:
621 SW Morrison, Suite 725
Portland, OR 97205
(503) 227-6846

Contact Person:
Mr. Gregory A. Chaille, President

Web address: www.orgeoncommunityfound.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Website

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES:
March 1 and August 1 for Community Grants; inquiry letters for Targeted Grants accepted for Fall cycle June 15 - July 15;
Winter cycle is September 15 - November 15; Spring cycle is January 15 - February 15.

BOARD MEETING DATES: February, June, August, and November.

NORMAL RESPONSE TIME: Three months, several months for Targeted Grants.

FINANCIAL INFORMATION

AVERAGE GRANT: $8,000
LARGEST GRANT: $50,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $21,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Proposals to the Oregon Community Foundation are prioritized for funding based on their fit with a set of basic guiding principles and four specific funding objectives.

Guiding Principles:
- The Oregon Community Foundation's Discretionary Grant Program is an expression of the Foundation's commitment to enhance the livability of the state of Oregon.
- We want to safeguard the future by giving highest priority to investments that attempt to resolve problems at their source rather than addressing them as they develop good.
- We want to build an inclusive spirit of community

encompassing all of Oregon's population groups and promote a sense of individual responsibility for the common good.

- We believe that the most creative solutions arise from gatherings of private citizens who come together to work in partnership addressing their common needs and aspirations.
- We believe Oregon is a very special place and, with care and nurturing, will continue to be so for many generations to come.

OCF has four primary objectives it aims to attain through the Discretionary Grant Program.

PURPOSES OF GRANTS:

To strengthen families and foster the self-sufficiency of Oregonians (This objective receives 40 to 50% of grants). Of particular interest:

- educating and supporting parents and others who care for children and the elderly
- providing youth with experiences that build character and judgment through recreation and mentoring
- involving communities in assisting people in crisis
- helping individuals and families achieve long-term self-sufficiency

To enhance the educational experience of Oregonians (This objective receives 15 to 20% of grants.) Of particular interest:

- helping young children enter school ready to learn
- involving parents and communities with schools in the educational process
- linking learning and community service activities for students

To increase cultural opportunities for Oregonians (This objective receives 10 to 20% of grants.)

Of particular interest: reaching under-served audiences

- strengthening arts organizations to achieve self-sufficiency
- showcasing Oregon's history and culture

To preserve and improve Oregon's livability through citizen involvement (This objective receives 10 to 15% of grants) Of particular interest:

- building community spirit and consensus about key issues facing Oregonians
- training and involving volunteers and leaders to solve problems
- helping residents improve their local communities and the state

Proposals for projects to meet these objectives will have an increased chance of success if they:

- involve a broad cross-section of community members in planning and supporting the project
- link several organizations in creative partnerships
- support one or more of the Oregon Benchmarks (available through the Oregon Progress Board, 775 Summer Street NE, Salem, OR 97310)
- stimulate new sources of support from the private funding sources and volunteers
- demonstrate a timely impact on an organization's development and the community it serves
- help an organization to address both current and future needs
- originate outside the government sector and do not require OCF to be the sole funder
- develop our sense of Oregon as a special place

RESTRICTIONS ON GRANTS:

The following activities are not funded except upon the advice of donors and when the board of directors determines that an important community purpose will be served:

- sponsorship of one-time events or performances
- ongoing operating support
- proposals for projects in individual schools
- subsides to allow individuals to participate in conferences, classes, training or travel
- capital projects that will not noticeably change or enhance the community or services offered
- replacement of government funding
- influencing legislation
- religious activities

HOW TO APPLY:

Application information available on website.

OFFICERS AND DIRECTORS AND/OR TRUSTEES:

John Hampton, Chairman; William Thorndike, Vice Chairman; Gregory A. Chaille, President; C. Morton Bishop, Jr., Treasurer; Mary K. Mark, Secretary; Kathleen Cornett, Vice-President, Programs.; Sue Hollern; James A. Meyer; Matthew Prophet; Janet Webster; Steve Corey, Eric B. Lindauer, Gretchen Pierce, Benjamin Whitely

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to Indian Art Northwest for Native Arts Education program, 1999
- $5,000 to Confederated Tribes of the Umatilla Reservation for preservation of artifacts, 1998
- $5,000 to Klamath Tribes to purchase artifact collection, 1998

- $10,000 to Tahana Whitecrow Foundation, civil rights for Native Americans, 1997
- $35,000 to Wallowa Band Nez Perce Trail Interpretive Center, Arts, cultural and ethnic awareness; Native Americans, 1997
- $46,500 to Low Income Housing for Native Americans of Portland, Oregon, continuing support, 1997
- $14,000 to Indian Education Program, continuing support, 1997

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Packard Foundation, David and Lucile

Address and Telephone:
300 Second Street, Suite 200
P. O. Box 1330
Los Altos, CA 94022
(415) 948-7658
Contact Person:
Ms. Barbara Kibbe, Program Officer

Web address: www. packfound.org/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 15, June 17, September 16, and December 15.

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: After Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 962 (1995)

LARGEST GRANT: $17,296,349

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $92,805,117

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grantmaking interests include child development and health, elementary and secondary education, scientific research and education, the environment, family planning, Marine sciences, and population studies. Local support also for the performing arts, employment and job training, food and shelter, youth, neighborhoods and low-income housing. Also funds the special areas of management assistance and archaeology.

PURPOSES OF GRANTS:
Arts; Child Development; Education; Community Development; Environment; Health Care and organizations; History; Human Services; Minorities; Science; Youth. **Types of support**: Building and renovation; Capital campaigns; Conferences and seminars; Consulting services; Emergency funds; Employee matching gifts; Equipment; Fellowships; General and operating support; Internships; Land acquisition; Matching funds; Professorships; Program development; Program-related investments and loans; Research; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in Santa Clara, San Mateo, Santa Cruz, and Monterey counties of California, and some support in Pueblo, Colorado, for the arts and community development. Gives nationally for child health and education and gives nationally and internationally in Latin America for population and the environment. No support for religious purposes. No grants to individuals, or for purchase of computer equipment or software programs; generally no grants for endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
Susan Packard Orr, President; Nancy Packard Burnett, Vice-President; David Woodley Packard, Vice-President; Julie E. Packard, Vice-President; Barbara P. Wright, Secretary; Edwin E. van Bronkhorst, Treasurer; Colburn S. Wilbur, Executive Director; Robin Chandler Duke; Robert J. Glaser, M.D.; Dean O. Morton; Frank Roberts.

SAMPLE NATIVE AMERICAN GRANTS:

- $100,000 to College of the Menominee Nation, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Fort Belknap Community College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Fort Peck Community College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Little Big Horn College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Nebraska Indian Community College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Northwest Indian College Foundation, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Salish Kootenai College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Sitting Bull College, for continued support of Tribal Colleges Science Program, 1997
- $100,000 to Turtle Mountain Community College, for continued support of Tribal Colleges Science Program, 1997
- $20,000 to Montana Tech University, for Packard Tribal Scholars Program, 1997
- $500,000 to Lummi Indian Business Council, for purchase by Lummi Nation of Arlecho Creek Basin in Northwest Washington state, 1997
- $55,000 to California Indian Legal Services, to develop and distribute bench guide on Indian Child Welfare Act, 1997
- $99,000 to Fort Berthold Community College, for continued support of Tribal Colleges Science Program, 1997
- $99,787 to Sinte Gleska University, for continued support of Tribal Colleges Science Program, 1997
- $10,000 to University of New Mexico, for Packard Tribal Scholars Program, 1997
- $20,000 to Montana State University, for Packard Tribal Scholars Program, 1997
- $20,000 to University of California, for Packard Tribal Scholars Program, 1997
- $20,000 to University of Montana, Department of Biology, for Packard Tribal Scholars Program, 1997
- $20,000 to University of Montana, School of Pharmacy and Allied Health Sciences, for Packard Tribal Scholars Program, 1997
- $20,000 to University of Wisconsin, for Packard Tribal Scholars Program, 1997
- $20,000 to Western Washington University, for Packard Tribal Scholars Program, 1997
- $30,000 to Native Americans in Philanthropy, for general support for membership and philanthropy programs, 1997
- $100,000 to College of the Menominee Nation, for Tribal Colleges Science Program, 1996
- $100,000 to Fort Belknap Community College, for Tribal Colleges Science Program, 1996
- $100,000 to Fort Peck Community College, for Tribal Colleges Science Program, 1996
- $100,000 to Little Big Horn College, for Tribal Colleges Science Program, 1996
- $100,000 to Nebraska Indian Community College, for Tribal Colleges Science Program, 1996
- $100,000 to Northwest Indian College Foundation, for Tribal Colleges Science Program, 1996
- $100,000 to Salish Kootenai College, for Tribal Colleges Science Program, 1996
- $100,000 to Sitting Bull College, for Tribal Colleges Science Program, 1996
- $100,000 to Turtle Mountain Community College, for Tribal Colleges Science Program, 1996
- $20,000 to American Indian Lawyer Training Program, for dissemination of organized philanthropy project findings to leaders of gaming tribes, 1996
- $500,000 to Smithsonian Institution, for construction of National Museum of the American Indian, 1996
- $51,000 to University of California, for Mathematics, Engineering, Science Achievement (MESA) Success Through Collaboration, science and math program for California American Indian students, 1996
- $98,062 to Fort Berthold Community College, for Tribal Colleges Science Program, 1996
- $99,821 to Sinte Gleska University, for Tribal Colleges Science Program, 1996
- $20,000 to Montana State University, for Tribal Scholars Program, 1996
- $20,000 to Salish Kootenai College, for Tribal Scholars Program, 1996
- $20,000 to University of Arizona, for Tribal Scholars Program, 1996
- $20,000 to University of Washington, for Tribal Scholars Program, 1996
- $20,000 to Western Washington University, for Tribal Scholars Program, 1996
- $17,000 to Stanford University, for 24th Annual Stanford Powwow and Stanford American Indian Youth Day, 1995
- $49,600 to Fort Berthold Community College, for Tribal Colleges Science Program, 1995
- $49,980 to Little Big Horn College, for Tribal Colleges Science Program, 1995
- $50,000 to College of the Menominee Nation, for

Tribal Colleges Science Program, 1995
- $50,000 to Fort Belknap Community College, for Tribal Colleges Science Program, 1995
- $50,000 to Fort Peck Community College, for Tribal Colleges Science Program, 1995
- $50,000 to Nebraska Indian Community College, for Tribal Colleges Science Program, 1995
- $50,000 to Northwest Indian College Foundation, for Tribal Colleges Science Program, 1995
- $50,000 to Salish Kootenai College, for Tribal Colleges Science Program, 1995
- $50,000 to Sinte Gleska University, for Tribal Colleges Science Program, 1995
- $50,000 to Sitting Bull College, for Tribal Colleges Science Program, 1995
- $50,000 to Turtle Mountain Community College, for Tribal Colleges Science Program, 1995

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Park Foundation, Inc.

Address and Telephone:
P.O. Box 550
Ithaca, NY 14851
(607) 272-9124

Contact Person:
Ms. Joanne V.V.Florino, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, August, October, and December.

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 350 (1998)

AVERAGE GRANT: $5,000 to $500,000

LARGEST GRANT: $2,500,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $25,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports public television, higher education, the environment, and animal welfare.

PURPOSES OF GRANTS:
Animal welfare; Education; Environment; General charitable giving; Higher education; Media, television. **Types of support**: Fellowship funds, General and operating support, Matching and challenge support, Professorships, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives on the East Coast. No grants to individuals.

HOW TO APPLY:
Letter to Foundation office.

OFFICERS AND DIRECTORS OR TRUSTEES AND BOARD MEMBERS:
Dorothy D. Park, President; Adelaide P. Gomer, Secretary; Elizabeth Fowler, Treasurer; Jerome Libin; Roy H. Park, Jr.; Richard Robb. Junior Advisors: Alicia P. Gomer; Roy H. Park III.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Tompkins Cortland Community College, for child care support and aid for Native American students, 1996

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Parsons Foundation, Ralph M.

Address and Telephone:
1055 Wilshire Blvd, Suite 1701
Los Angeles, CA 90017
(213) 482-3185
Fax: (213) 482-8878

Contact Person:
Ms. Christine Sisley, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly beginning in January.

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,823,525 (1995)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher education, especially for engineering, technology, science, and medicine. Further interest is on programs that impact social areas, including assistance to children, women, families, and seniors. Also supports cultural and civic projects, and health services for disadvantaged populations.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Children and youth, services; Community development; Computer science; Economically disadvantaged; Education, engineering school and education, higher education, secondary school and education; Engineering; Family services; Health care; Homeless; Hospitals (general); Housing and shelter, development; Human services; Legal services; Performing arts; Science. **Types of support**: Building and renovation, Capital campaigns, Equipment, Fellowships, General and operating support, Internships, Matching funds, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives in Los Angeles County, California, except for some grants for higher education. No support for sectarian, religious, or fraternal purposes, or for programs for which substantial support from government or other sources is readily available. No grants to individuals, for continuing support, annual campaigns, federated fundraising appeals, emergency or endowment funds, land acquisition, workshops, exhibits, surveys, and conferences.

OFFICERS AND DIRECTORS AND/OR TRUSTEES:
Joseph G. Hurley, President; Albert A. Dorskind, Vice-President and C.F.O.; Edgar R. Jackson, Vice-President; Everett B. Laybourne, Vice-President; Christine Sisley, Secretary and Executive Director; James A. Thomas; Franklin E. Ulf; Francis M. Wheat.

SAMPLE NATIVE AMERICAN GRANTS:
- $27,000 to Southern California Indian Center, 1994
- $27,000 to Southern California Indian Center, 1993

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Penn Foundation, William

Address and Telephone:
2 Logan Square, 11th Floor
100 North 18th Street
Philadelphia, PA 19103-2757
(215) 988-1830
Fax: (215) 988-1823

Contact Person: Mr. Harry E. Cerino, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: January, April, July, September and December.

NORMAL RESPONSE TIME: Two to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 487 (1996)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $3,000,000

SMALLEST GRANT: $1,380

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $37,440,675

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission is to better the lives of the citizens in the greater Philadelphia area. Grants are given under four areas: 1) children, youth and families; 2) communities; 3) natural environment; and 4) arts and culture. The foundation also sponsors a matching gift program for board directors and employees of the foundation.

PURPOSES OF GRANTS:
Arts; Child development, education and services; Children and youth, services; Community development, neighborhood associations and development; Economically disadvantaged; Elementary school and education, secondary school and education reform; Environment: beautification programs and natural resources; Family services; Historic preservation and historical societies; Housing and shelter, development; Human services; Leadership development; Performing arts; Urban and community development; Youth development. **Types of support**: Building and renovation, Capital campaigns, Employee matching gifts, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No national or international giving (except at foundation's initiative). No support for sectarian religious activities, recreational programs, political lobbying or legislative activities, non-public schools, pass-through organizations, mental health or retardation treatment programs, and programs focusing on a particular disease or treatment for addiction. No grants to individuals, debt reduction, hospital capital projects, medical research, programs that replace lost government support, scholarships, and fellowships; no loans or program-related investments.

OFFICERS AND DIRECTORS AND TRUSTEES:
Janet F. Haas, M.D., Chairman; David W. Haas, Vice-Chairman; Harry E. Cerino, President; Louis J. Mayer, Vice-President, Finance and Treasurer; C. Richard Cox, Vice-President, Progs.; John Otto Haas, Secretary; Carolyn T. Adams, Ph.D.; Joanne R. Denworth; Kathryn J. Engebretson, Ph.D.; Duncan A. Haas, Ph.D.; Leonard C. Haas; Melinda A. Haas; Thomas W. Haas; Robert E. Naylor, Ph.D.; John A. Nyheim; Anita A. Summers, Prof.; James Stanley White; Lise Yasui.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Indian Valley Housing Corporation, 1994

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Peppers Foundation, Ann

Address and Telephone:
P. O. Box 50146
Pasadena, CA 91115-0146
(626) 449-0793

Contact Person: Mr. Jack Alexander, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes, Guidelines

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 110 at $607,360 (1998)

LARGEST GRANT: $35,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $600,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority is for private colleges and community organizations that have limited resources for fundraising. Also supports activities that benefit young people and enhance their moral, educational and social well-being, and activities for senior citizens.

PURPOSES OF GRANTS:
Arts; Disabled; Education; Health care; Human services. **Types of support**: Conferences and seminars, Continuing support, Endowment funds, General and operating support, Internships, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives to the metropolitan Los Angeles area and Southern California and other selected organizations out of this area. No support for government-financed projects. No grants to individuals.

HOW TO APPLY:
Request guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Howard O. Wilson, President; Philip V. Swan, Vice-President and Treasurer; Jack Alexander, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund, 1997
- $3,000 to the Native American Scholarship Fund, 1996
- $3,000 to the Native American Scholarship Fund, 1995

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Pew Charitable Trusts

Address and Telephone:
One Commerce Square
2005 Market Sreert, Suite 1700
Philadelphia, PA 19103-7017
(215) 575-9050
Fax: (215) 575-4939

Contact Person:

Ms. Rebecca W. Rimel, President

Web address: www.pewtrusts.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Approximately four to six weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 436 (1995)
AVERAGE GRANT: $200,000 to $500,000

LARGEST GRANT: $5,000,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $193,065,436

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Trusts supports nonprofit organizations in the fields of culture, education, the environment, health and human services, public policy and religion. "Through grantmaking, the trusts seek to encourage individual development and personal achievement, cross-disciplinary problem solving, and innovative, practical approaches to meeting the changing needs of a global community."

PURPOSES OF GRANTS:
Education; Animals; Arts; Child Development; Religion; Community Development; Environment; Economically Disadvantaged; Health Care; Historic Preservation; Homeless; Human Services;

Humanities; Language and Linguistics; Minorities; Native Americans; Public Affairs; Rural Development; Women; Youth. **Types of support**: Building and renovation; Capital campaigns; Conferences and seminars; Consulting services; Continuing support; Employee matching gifts; Exchange programs; Fellowships; General and operating support; In-kind gifts; Internships; Matching funds; Program development; Program-related investments and loans; Publication; Research; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Gives primarily in Philadelphia, Pennsylvania but also nationally and internationally. No grants to individuals, for endowment funds, deficit financing, scholarships, and fellowships (except those identified or initiated by the trusts).

HOW TO APPLY:
Contact foundation for brochure on specific guidelines and limitations in each program area.

OFFICERS AND DIRECTORS OR TRUSTEES (BOARD MEMBERS):
Rebecca W. Rimel, President and C.E.O.; Nadya K. Shmavonian, Exec. Vice-President; Susan W. Catherwood; Thomas W. Langfitt, M.D.; Graham McKelvy Walker; J. Howard Pew II; J. N. Pew III; Joseph N. Pew IV, M.D.; R. Anderson Pew; Sandy Pew; Robert G. Williams.
Trustee: The Glenmede Trust Co.

SAMPLE NATIVE AMERICAN GRANTS:
- $600,000 to American Indian College Fund, to establish centralized data collection system for American Indian colleges, 1997
- $15,000 to Atlatl, for matching grant for resource publications, information services, workshops and technical assistance for Native American artists, 1995

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Phillips Family Foundation, Jay and Rose

Address and Telephone:
10 2nd Street NE, Suite. 200
Minneapolis, MN 55413
(612) 623-1654
Fax: (612) 623-1653

Contact Person:
Ms. Patricia A. Cummings, Executive Director and Secretary

E-mail address: phillipsfnd@.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: Ninety to one hundred-twenty days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 357 (1998)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,400,00 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The mission of The Jay and Rose Phillips Family Foundation is to honor the legacy of its founders, Jay and Rose Phillips, by continuing the family tradition of sharing resources for the public good, while exercising leadership and flexibility in responding to emerging community needs. Consistent with the legacy of grantmaking created by Jay and Rose Phillips, the Foundation makes grants selectively in the following areas:
- Human Services
- Health
- Education

- Programs for people with disabilities
- Programs to combat discrimination

During times of severe economic hardship and financial distress, the Foundation's primary concern is in providing support for projects that address unmet human and social needs.

PURPOSES OF GRANTS:
Within its general areas of interest, the Foundation gives special attention to proposals that reflect the following values espoused by Jay and Rose Phillips.

- Self-sufficiency should be the goal of all efforts to assist people;
- Families should be strengthened as nurturing and financially stable environments for children;
- The quality of health care should be continually improved for the benefit of all people;
- Quality education as the key to individual success should be promoted;
- People with disabilities and the elderly should be able to live as independently as possible;
- Good relations among people of all races and religions should be fostered and discrimination should be actively opposed;
- The arts should be supported primarily as a vehicle to address social issues.

RESTRICTIONS ON GRANTS:
Gives mainly in the metropolitan Twin Cities area of Minnesota. No application from an organization previously funded by the Foundation will be reviewed until a full report on the previous grant has been received. The Foundation does not make grants:

- In support of individuals
- Endowment campaigns
- Religious organizations
- For political campaigns
- For lobbying efforts to influence legislation

HOW TO APPLY:

- Introduction
  - Purpose and amount of request.
  - Type of request (special program or project, capital, technical assistance, general operating support, etc.)
- Request
  - Brief description of your organization, including the date founded, history, mission, and current and planned program(s).
  - Description of the objectives and activities for which funds are requested.
  - Evidence of need for your organization or project.
  - Explanation of how your request addresses the Foundation's guidelines and special concerns.
  - Description of the population served including: geographical area(s) served; number of persons served (by individual program if available); ages, income level(s), and special needs of individuals served.
  - Evidence of your capacity to manage the program or project for which funds are requested, including the qualifications and experience of the administrative staff responsible for management of your organization and project, if applicable.
- Evaluation
  - Description of the expected outcomes of your program or project, in terms of real changes in the lives of your constituents.
  - Description of how you will know that you have achieved these outcomes, i.e. the outcome indicators you have identified and the methods you will use to measure your progress.
- Fundraising
  - Description of your short and longer-range fundraising strategies.
  - Statement of the percentage of your annual operating budget (and project budget, if applicable) which is expended on direct fundraising costs.
  - Statement of the percentage of your annual operating budget which is expended on lobbying activities, if applicable.
- Signatures
  - Your application must be signed by your executive director and your board chair or his/her designee before it can be considered.
- List of Appendices (to be submitted with ALL applications)
  - Current Internal Revenue Service letter which states that your organization is tax-exempt under Section 501(c)(3). If your original letter was issued before 1969, include a recent confirmation letter from the IRS.
  - A copy of your most recent Annual Report.
  - A copy of your most recent Form 990 Income Tax Return including Schedule A (if applicable).
  - A copy of your most recent audited financial statement. If you do not have an audit, submit a board-approved unaudited year-end financial statement for the most recent year, showing expenditures and sources of revenue received, and your current year-to-date financial statement.
  - Current annual operating budget for your organization.
  - List of current donors and list of proposals pending with other funding sources.
  - If you are requesting funding for a special or capital project, submit the following:
    o Board-approved project budget, including pro-

jected income and expenses;
  - Total amount and sources of funds received or committed;
  - List of proposals pending with other funding sources.
- Organizational chart and number of full-time equivalent staff positions.
- List of current Board members and officers.
- Final report on last grant, if applicable.

Send one copy of your unbound application to:
Patricia A. Cummings, Executive Director
The Jay and Rose Phillips Family Foundation
10 Second Street NE, Suite 200
Minneapolis, MN 55413

NOTE: Please do not include videotapes with your application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Rose Phillips, Chairman; Morton B. Phillips, Co-Chairman; Paula P. Bernstein, Vice-President; William E. Bernstein, Vice-President; Jack I. Levin, Vice-President; Patricia A. Cummings, Secretary and Executive Director; Erik P. Bernstein; John P. Levin; Suzan Levin; Edward Phillips; Jeanne Phillips.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Upper Midwest American Indian Center, for capital support, 1996
- $10,000 to Ain Dah Yung Our Home Shelter, for capital support, 1995
- $10,000 to Women of Nations, for follow-up program for clients, 1995
- $15,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for Teen Indian Parents program, 1995
- $25,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for capital campaign, 1995
- $10,000 to American Indian Business Development Corp, 1994
- $10,000 to Minneapolis American Indian Center, 1994
- $10,000 to American Indian Development Corp, 1993

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Phillips-Green Foundation, Inc.

Address and Telephone:
136 East 56th Street
New York, NY 10022

Contact Person: Ms. Carol P. Green

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: November

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 114 (1995)

AVERAGE GRANT: $500 to $1,000

LARGEST GRANT: $501,700

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $773,819

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; Cancer research; Civil liberties, reproductive rights; Civil rights, women; Crime AND violence prevention, domestic violence, gun control; Economically disadvantaged; Human rights (international); Medical research; Medical school and education; Native Americans; Nursing school and education; People with AIDS (PWAs); Women **Types of support**: Annual campaigns, Capital campaigns, Endowment funds, General and operating support, Research.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to preselected organizations; unsolicited requests for funds not considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
Carol P. Green, President; Lawrence Phillips, Vice-President; Cathy J. Green, Secretary; Janet A. Mikkelsen, Treasurer; Douglas M. Green; David L. Phillips; Laura Phillips.

SAMPLE NATIVE AMERICAN GRANTS:

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Pickford Foundation, Mary

Address and Telephone:
9171 Wilshire Blvd, Suite 512
Beverly Hills, CA 90210
Contact Person:
Mr. Edward G. Stotsenberg, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 125 (1995)

LARGEST GRANT: $60,000

SMALLEST: $175

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $644,038

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are mainly given for scholarship funds at colleges and universities, and for "well-established medical or community service organizations," including performing arts programs, museums, and agencies serving the elderly and other disadvantaged groups.

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Canada; Community development; Economically disadvantaged; Education, business school and education, higher education; Health organizations; Hospitals (general); Human services; Media, film and video; Museums; Performing arts, theater. **Types of support**: Endowment funds, General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in California. No support for drug rehabilitation or medical research. No grants to individuals, or for building funds or land acquisition.

OFFICERS AND DIRECTORS OR TRUSTEES:
Edward G. Stotsenberg, President and C.E.O.; Sull Lawrence, Secretary; Charles B. Rogers, Treasurer
SAMPLE NATIVE AMERICAN GRANTS:
· $2,000 to the Native American Scholarship Fund, 1996

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Polk Brothers Foundation, Inc.

Address and Telephone:
420 N. Wabash Avenue, #204
Chicago, IL 60611
(312) 527-4684

Contact Person:
Ms. Nikki W. Stein, Exec. Director., or
Suzanne D. Kerbow, Assoc. Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter:

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: February, May, August, and November.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 329 (1996)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $3,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,465,839

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to programs that address the areas of social service, education, arts and culture, and health care. Special emphasis is placed on programs that serve the needy populations in Chicago.

PURPOSES OF GRANTS:
AIDS; Arts; Child development, education, services; Civil rights, race and inter-group relations; Community development; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education, adult education, higher education; Employment; Family services; Health care; Homeless; Hospitals (general); Human services; Leadership development; Legal services; Mental health and crisis services; Minorities; Museums; Performing arts; Public affairs; Urban and community development; Vocational education; Women, centers and services; Youth development, services; Youth, services. **Types of support**: Continuing support, Employee matching gifts, Equipment, General and operating support, Program development, Scholarship funds, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in Chicago, Illinois. No support for religious institutions seeking support for programs whose participants are restricted by religious affiliation, or tax generating entities (municipalities and school districts) for services within their normal responsibilities. No grants to individuals, for medical, scientific or academic research, and purchase of dinner or raffle tickets.

OFFICERS AND DIRECTORS AND/OR TRUSTEES:
Sandra P. Guthman, President and C.E.O.; J. Ira Harris, Vice-President; Raymond F. Simon, Vice-President; Gordon Prussian, Secretary; Sidney Epstein, Treasurer; Theodore S. Weymouth, C.F.O.; Nikki W. Stein, Executive Director; Bruce Bachmann; Howard J. Polk.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to NAES College, for student scholarships and to involve Native elders in new component of adult literacy program, 1996
- $15,000 to American Indian Economic Development Association, for continued support of Native American Housing Resource Center, 1995
- $15,000 to American Indian Economic Development, 1994
- $10,000 to American Indian Economic Development, 1993

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Presbyterian Health Foundation

Address and Telephone:
711 Stanton L. Young Blvd, Suite 604
Oklahoma City, OK 73104
Fax: (405) 271-2911

Contact Person:
Ms. Jean G. Gumerson, President and C.E.O.

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Eighteen

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 69 (1995)

AVERAGE GRANT: $ 25,000 to $150,000

LARGEST GRANT: $829,860

SMALLEST GRANT: $15

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,276,519

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Special emphasis is placed on Oklahoma Health Center Institutions. Also supports health, medical research, and medical education.

PURPOSES OF GRANTS:
Engineering and technology; Medical care, community health systems; Medical school and education; Theological school and education.

RESTRICTIONS ON GRANTS:
Gives mainly in Oklahoma.

OFFICERS, DIRECTORS AND TRUSTEES:
Stanton L. Young, Chairman; Michael D. Anderson, Vice-Chairman; Jean G. Gumerson, President and C.E.O.; Dennis McGrath, Vice-President; Fred H. Zahn, Secretary; William M. Beard, Treasurer; William F. Barnes, M.D.; R. B. Carl, M.D.; Richard G. Dotter, M.D.; Carl Edwards; Nancy Payne Ellis; Robert S. Ellis, M.D.; Mark Johnson, M.D.; David Parks, M.D.; J. V. Smith; Harry B. Tate, M.D.; James R. Tolbert; Jerry Vannatta, M.D.; G. Rainey Williams, M.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $87,500 to Indian Nations Presbyterian Church U.S.A., for continued support of joint Indian Nations Presbytery/Episcopal Diocese of Oklahoma Clinical Pastoral Education Program, 1996
- $262,500 to Indian Nations Presbytery Foundation, for continued support of joint Indian Nations Presbytery/Episcopal Diocese of Oklahoma Clinical Pastoral Education Program, 1996
- $350,000 to Indian Nations Presbytery Foundation, for continued support of joint Indian Nations Presbytery/Episcopal Diocese of Oklahoma Clinical Pastoral Education Program, 1995
- $256,000 to Indian Nations Presbyterian Church, 1994
- $80,500 to Indian Nations Presbyterian Church, 1994
- $256,776 to Indian Nations Presbyterian Church, 1993
- $87,500 to Indian Nations Presbyterian Church, 1993

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Public Welfare Foundation, Inc.

Address and Telephone:
2600 Virginia Avenue NW, Room 505
Washington, DC 20037-1977
(202) 965-1800

Contact Person: Review Committee

E-mail address: general@publicwelfare.org

Web address: www.publicwelfare.org

BASIC INFORMATION

APPLICATION FORM USED: Optional
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page letter of inquiry, check website first when possible.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Eight times annually

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 489

AVERAGE GRANT: $25,000 to $50,000

LARGEST GRANT: $325,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $ 18 million (approx.)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports grassroots organizations nationally and internationally. Emphasis is placed on the environment, population and reproductive health, health, the disadvantaged elderly, disadvantaged youth, and criminal justice, human rights and global security, community economic development and participation. Programs must serve low-income populations, with preference to short-term needs.

PURPOSES OF GRANTS:
Aging; AIDS; Children and Youth; Civil Rights; Çommunity Development and participation; Crime and Violence prevention; Environment; Health Care; Economically Disadvantaged; Homeless; Minorities; Nutruition. **Types of support**: Continuing support; General and operating support; Matching funds; Program development; Seed money.

RESTRICTIONS ON GRANTS:
Giving is generally limited to the U.S. (more than 90 percent). No support for political or religious purposes. No grants to individuals, for building funds, capital improvements, endowments, scholarships, graduate work, foreign study, conferences, seminars, publications, research, workshops, and annual campaigns; no loans.

HOW TO APPLY:
WRAG and NNG Common Grant Application forms are accepted. Application form is not required.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas J. Scanlon, Chairman; Robert H. Haskell, Vice-Chairman; Linda J. Linthicum, Secretary; Antoinette M. Haskell, Treasurer; Larry Kressley, Executive Director; Peter Edelman; Thomas Ehrlich; Juliet Villarreal Garcia; Brent L. Henry; Robert R. Nathan; Myrtis H. Powell; Thomas W. Scoville; Jerome W. D. Stokes; C. Elizabeth Warner; Michael C. Williams.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to Dine Mining Action Center, for general operating support for work to oppose environmental contamination caused by coal mining and other industries, 1997
- $20,000 to Western Shoshone Defense Project, for general support for work to protect health and environment of Western Shosone from environmental hazards such as Nevada test site, Yucca Mountain nuclear waste site and gold mining operations, 1997
- $25,000 to Dine Citizens Against Ruining Our Environment (CARE), for general operating support for education, technical assistance and organizing support to local communities working on environmental and health issues in Navajo Nation, 1997
- $25,000 to International Indian Treaty Council, for general support for work on environment and development issues to protect land, air and water in indigenous people's lands on international and local levels, 1997
- $25,000 to South and Meso-American Indian Information Center, for general support for networking, education and information dissemination activities to strengthen participation of indigenous people of Mexico, Central and South America in environmental policies, 1997
- $25,000 to Southwest Research and Information Center, for Uranium Impact Assessment Project, working in collaboration with Dine Against Uranium Mining and New Mexico Environmental Law Center to oppose operation of new uranium mines in Navajo communities, 1997
- $30,000 to White Earth Land Recovery Project, for general support for activities that preserve and restore sustainable practices of land management and environmental protection through forestry, agriculture and energy projects, 1997
- $50,000 to Native Action, for general support to provide information, education and organizing assistance to Cheyenne people on issues relating to environmental protection, economic development, sovereignty and cultural religious survival, 1997
- $60,000 to Seventh Generation Fund for Indian Development, for Environmental Program, making direct grants to assist groups working to preserve native lands, ecosystems and culture, 1997
- $20,000 to International Indian Treaty Council, for general support for work to protect land, air and water on Native lands on international and domestic levels, 1996
- $25,000 to Great Lakes Inter-Tribal Council, for Family Nutrition Project, community-based nutrition education program incorporating traditional food and culture into learning activities and employing tribal members as community nutrition educators, 1996
- $30,000 to White Earth Land Recovery Project, for general support for activities that preserve and restore sustainable practices of land management and environmental protection through forestry, agriculture and energy projects, 1996
- $40,000 to Indigenous Environmental Network, for general support to build capacity of grassroots indigenous communities to address effectively environmental concerns and economic development

needs, 1996

- $44,000 to White Mountain Apache Tribe, to establish Tribal Public Defender to guarantee that indigent criminal defendants in tribal criminal justice system receive due process and constitutional protection, 1996
- $50,000 to Native Action, for general support to provide information, education and organizing assistance to Cheyenne people on issues relating to environmental protection, economic development, sovereignty, and cultural and religious survival, 1996
- $75,000 to Seventh Generation Fund for Indian Development, for Environmental Program, making direct grants and providing technical assistance to Native groups working to preserve Native land, ecosystems and culture, 1996
- $100,000 to Seventh Generation Fund for Indian Development, for Environmental Program, which provides grants and technical assistance to native groups working to preserve native land, ecosystems and culture, 1995
- $25,000 to Chickaloon Village Traditional Council, for Chickaloon Village Environmental Protection Program, which focuses on current environmental threats to Alaska Native communities, 1995
- $25,000 to Dine Citizens Against Ruining Our Environment (CARE), for general operating support to provide education, technical assistance and organizing support to local communities within Navajo reservation on environmental and alternative development issues, 1995
- $25,000 to Fort Belknap Indian Community Council, to counter toxic water contamination, pollution and health threats resulting from heap leach cyanide gold mining near reservation, 1995
- $25,000 to International Indian Treaty Council, for general support for environmental protection of Native lands on international and domestic levels, 1995
- $25,000 to Native American Community Board, for Native American Women's Health Education Resource Center, which provides direct services, support groups, workshops and other health education and advocacy programs for Native women and their families in Yankton Sioux Reservation, 1995
- $25,000 to South and Meso-American Indian Information Center, for general support for networking, education and information dissemination activities to strengthen participation of indigenous people of Mexico, Central and South America on environmental policies, 1995
- $30,000 to Native Americans for a Clean Environment, for general support, 1995
- $30,000 to White Earth Land Recovery Project, for general support for activities that preserve and restore sustainable practices of land management and environmental protection through forestry, agriculture and energy projects, 1995

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Ramlose Foundation, Inc., George A.

Address and Telephone:
P. O. Box 550
Sterling, MA 01564
(508) 368-8264
Fax: (508) 386-4312
Contact Person:
Mr. David L. Taylor, Secretary-Treasurer

BASIC INFORMATION

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal with cover letter.

NUMBER OF COPIES OF PROPOSAL TO SEND:
Three

PROPOSAL DUE DATES:
Applications accepted only between August 1 and September 30.

BOARD MEETING DATES: November

NORMAL RESPONSE TIME: End of November

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 36 (1996)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $7,000

SMALLEST GRANT: $750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $76,550

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority areas of support are cultural programs,

higher education, literacy, the handicapped, and medical research.

PURPOSES OF GRANTS:
Children and youth, services; Education; Education, services; General charitable giving; Health organizations; Medical research; Performing arts, orchestra (symphony); Teacher school and education. **Types of support**: General and operating support, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in New England, Georgia, and South Carolina. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
James P. Fisher, President; Peter F. Boyce, Vice-President; David L. Taylor, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1997

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Retirement Research Foundation

Address and Telephone:
8765 West Higgins Road, Suite 430
Chicago, Il 60631-4170
(773) 714-8080
Fax (773) 714-8089

Contact Person:
Ms. Marilyn Hennessy, President

E-mail address: INFO@rrf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES:
Submit proposal preferably in January, April, or July. Deadlines are the first day of February, May and August.

BOARD MEETING DATES: February, May, August, and October.

NORMAL RESPONSE TIME: Four to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 184 (1998)

AVERAGE GRANT: $48,700

LARGEST GRANT: $408,554
SMALLEST GRANT: $1,900

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,833,787 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports creative projects and research that are designed to better the quality of life for the elderly in the United States through the following interests: "1) improve the availability and quality of community-based long term care; 2) provide new and expanded opportunities for older adults to engage in meaningful roles in society; 3) seek causes and solutions to significant problems of older adults through support of selected basic, applied, and policy research for which federal funding is not available; and 4) increase the number of professionals and para-professionals adequately prepared to serve the elderly population."

PURPOSES OF GRANTS:
Aging; Aging, centers and services; Employment; Health care; Health organizations; Homeless; Human services; Medical research; Mental health and crisis services; Public policy, research; Social sciences. Types of Support: Program development, Program evaluation, Program-related investments and loans, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives only in the Midwest and Florida for programs that do not have a national impact. No grants to individuals for construction, general operating expenses of established organizations, endowment or developmental campaigns, emergency funds, deficit financing, land acquisition, publications, conferences, scholarships, media productions, dissertation research,

annual campaigns, renovation projects; no loans.

HOW TO APPLY:
All proposals must relate to aged population.

OFFICERS AND DIRECTORS OR TRUSTEES:
Edward J. Kelly, Chairman; Marilyn Hennessy, President; Brian F. Hofland, Sr. Vice-President; Sharon F. Markham, Assoc. Vice-President; William J. Gentle; Webster Hurley; Nathaniel McParland, M.D.; Marvin Meyerson; Bart T. Murphy; John F. Santos; Sr. Stella Louise, C.S.F.N.; Ruth Ann Watkins.

SAMPLE NATIVE AMERICAN GRANTS:
- $13,458 to American Indian Economic Development Association, for intergenerational programs matching seniors and youth for purpose of teaching tribal culture and traditions to youth while they provide basic services to seniors, 1996

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Reynolds Charitable Trust, Kate B.

Address and Telephone:
128 Reynolda Village
Winston-Salem, NC 27106-5123
(336) 723-1456
Fax: (336) 723-7765

Contact Person: E. Ray Cope, President, or John H. Frank, Director, Health Care Div.

Web address: http://www.kbr.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Telephone or access Web site to inquire about guidelines and to request an application.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
Applications must be in the office by the close of the first business day of January, May, and August for Poor and Needy Division;
March 15 and September 15 for Health Care Division, or the first business day thereafter if the deadline falls on a weekend or holiday.

BOARD MEETING DATES:
Poor and Needy Division Advisory Board meets in September, February, and June;
Health Care Division Advisory Board meets in November and May.

NORMAL RESPONSE TIME: Within two weeks after advisory Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 235 (1999)

AVERAGE GRANT: $20,000 to $200,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $30,400,796

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Seventy-five percent of net income is to be distributed for the health care of those in need statewide, to increase the availability of health services to underserved groups and to support other programs that have merit and are related to the goal of the division. Twenty-five percent is for the benefit of poor and needy residents of Winston-Salem and Forsyth County to support organizations that provide for basic needs (food, clothing, shelter, and health care), to fund efforts that seek to reduce reliance upon support services or that promote maximum levels of functioning for those with chronic problems, and to support other programs that have merit and are related to the goal of the division."

PURPOSES OF GRANTS:
Aging, centers and services; AIDS; Alcoholism; Cancer; Child development, education, services; Children and youth, services; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education, early childhood education, nursing school and education; Family services; Food services; Health care; Health organizations; Homeless; Hospitals (general); Housing and shelter, development; Human services; Medical care, rehabilitation; Mental health and crisis

services; Nursing care; Nutrition; Residential and custodial care, hospices; Rural development; Substance abuse, services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, matching and challenge support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving only in North Carolina--social welfare grants limited to Winston-Salem and Forsyth County; health care giving statewide. No support for political organizations. No grants to individuals, or for endowment funds or medical research; grants on a highly selective basis for construction of facilities or purchase of equipment.

HOW TO APPLY:
Applicant should contact the trust staff to discuss the proposal prior to submitting a written application. Applications will not be accepted electronically.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: E. Ray Cope, President
Trustee: Wachovia Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $60,000 to Tuscarora Tribe of North Carolina, for operating support to expand case management services for persons with HIV/AIDS, 1996

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Reynolds Foundation, Inc., Z. Smith

Address and Telephone:
101 Reynolda Village
Winston-Salem, NC 27106-5199
(336) 725-7541 or 800-443-8319
Fax (336) 725-6069

Contact Person:
Mr. Thomas W. Lambeth, Executive Director

E-mail address: info@zsr.org

Web address: www.zsr.org/

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1 and August 1.

BOARD MEETING DATES: Third Friday of May and November.

NORMAL RESPONSE TIME: Four months after deadline.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 275 (1998)

AVERAGE GRANT: $15,000 to $35,000

LARGEST GRANT: $1,200,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,219,378

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports the following interests: community and economic development, pre-collegiate education, public policy and affairs, environmental issues, and minority and women's issues.

PURPOSES OF GRANTS:
Education, Child Development, Civil Rights, Children and youth, Criminal Justice, Economically Disadvantaged, Environment, Minorities, Native Americans, Women, Public Affairs. **Types of support**: Conferences and seminars, Continuing support, General and operating support, Matching funds, Program development, Publication, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives only in North Carolina. Except for the Nancy Susan Reynolds Awards, no grants to individuals or for research; no loans or program-related investments.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lloyd P. Tate, Jr., President; Zachary T. Smith, Vice President; Thomas W. Lambeth, Secretary and Executive Director; Jane S. Patterson, Treasurer; Smith W. Bagley; Daniel G. Clodfelter; Shirley T. Frye; Hubert Humphrey; Katharine B. Mountcastle; Mary Mountcastle; R. Darrell Hancock, John O. McNairy.

SAMPLE NATIVE AMERICAN GRANTS:

- $30,000 to Guilford Native American Assoc., Greensboro, for the Employment and Career Development Program for low-resource and hard-core unemployed people, 1998
- $20,000 to Pilot View Resource Conservation Development, Winston-Salem, to provide a permanent up-to-date exhibit based on The Saura Native Americans of the Dan River to fulfill the educational requirements of K-8 school groups.
- $20,000 to Southern Band Tuscarora Indian Tribe, Winton, for display cases, supplies, etc. for the historical preservation/cultural center, 1998

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Rhode Island Foundation

Address and Telephone:
One Union Station
Providence, RI 02903
(401) 274-4564

Contact Person:
Mr. Ronald Thorpe, Vice-President Program

E-mail address: rthorpe@rifoundation.org

Web address: www.rifoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter (three to four pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: Five

PROPOSAL DUE DATES: Varies according to issue area.

BOARD MEETING DATES: Varies, six times a year.

NORMAL RESPONSE TIME: One week after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 795 (1998)

LARGEST GRANT: $250,000

SMALLEST GRANT: $56

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11 million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs that will improve the quality of life for the citizens of Rhode Island through educational and charitable activities. Areas of interest include education, health care, the arts and cultural affairs, youth, the aged, social services, urban affairs, historic preservation, and the environment. Some restricted grants for scholarships and medical research.

PURPOSES OF GRANTS:
Aging; AIDSError! Reference source not found.; Community Development; Economically Disadvantaged; Education, Environment; Government; Historic Preservation; Homeless; Human Services; Minorities. **Types of support**: Building and renovation; Capital campaigns; Conferences and seminars; Consulting services; Emergency funds; Equipment; Fellowships; General and operating support; Land acquisition; Matching funds; Program development; Publication; Research; Scholarship funds; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Gives only in Rhode Island. No support for religious purposes (unless specified by donors). No grants to individuals (except designated funds), or for endowment funds, annual campaigns, or deficit financing; no loans.

HOW TO APPLY:
Letter of intent.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Norman Estes McCulloch, Jr., Chairman; Ronald V. Gallo, President; Paul Rodriguez, M.D., Vice Chairman; Carol Golden, Vice-President, Development; Michael J. Jenkinson, Director; Ronald D. Thorpe, Jr., Vice-President, Programs. Board of Directors; Margaret Goddard Leeson; John W. Wall; Elizabeth Z. Chace; Ann F. Conner; George Graboys; Florence K. Murray; Walter R. Stone, Esq.

SAMPLE NATIVE AMERICAN GRANTS:
- $19,726 to Narragansett Indian Tribe, to purchase kitchen equipment for new Community Center, 1995

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Rockefeller Foundation

Address and Telephone:
420 Fifth Avenue
New York, NY 10018-2702
(212) 869-8500
Fax: (212) 764-3468

Contact Person:
Ms. Lynda Mullen, Corporate Secretary

Web address: www.rockfound.org/

BASIC INFORMATION

APPLICATION FORM USED: Some programs.

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Check guidelines

BOARD MEETING DATES: March, June, September, and December.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $147,934,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grantmaking is made from three areas: (1) international science-based development, focusing on the developing world and global environment, (2) the arts and humanities, and (3) equal opportunity/school reform. Also supports agriculture, health and population sciences, and limited support for special African programs. The foundation also supports the Bellagio Study and Conference Center in northern Italy for conferences of international scope and for residencies for artists and scholars.

Currently the Foundation is retooling its program strategies and guidelines around four general programmatic themes-food, work, health, and creativity-with a cross-cutting global perspective. Detailed information on the Foundation's new programs with clear guidance for applicants will be available in Fall 1999. Potential applicants may contact us again at that time for these updated guidelines.

PURPOSES OF GRANTS:
Types of support: Conferences and seminars, Continuing support, Curriculum development, Employee matching gifts, Fellowships, Grants to individuals, Program development, Program-related investments and loans, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving on a national and international basis. No support for the establishment of local hospitals, churches, schools, libraries, or welfare agencies or their building or operating funds; financing altruistic movements involving private profit; or attempts to influence legislation. No grants for personal aid to individuals, or for capital or endowment funds, general support, or scholarships; no loans, except program-related investments.

HOW TO APPLY:
Application forms required for certain programs and fellowships; organizations may be asked to supply information on their own affirmative action efforts, including data on the gender and minority composition of the leadership of the institution.

OFFICERS AND DIRECTORS OR TRUSTEES:
Alice Stone Ilchman, Chairman; Gordon Conway, President; David de Ferranti, Vice-President; Lincoln C. Chen, Vice-President; Lynda Mullen,

Corp. Secretary; Rosalie J. Wolf, Treasurer and C.I.O.; Charles J. Lang, Compt.; Sally Ferris, Dir., Admin. and Budget; Denise A. Gray-Felder, Dir., Comm.; Alan Alda; Ela R. Bhatt; Johnnetta B. Cole; Peggy Dulany; William H. Foege; Daniel P. Garcia; Ronald E. Goldsberry; Stephen Jay Gould; Antonia Hernandez; Linda A. Hill; Karen N. Horn; James F. Orr, III; Alvaro Umana.

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to Sitka Tribe of Alaska, toward the costs of the "Healing Heart Totem Pole Project" a video, user's guide, Web site and series of related community discussions about alienation and cultural upheaval.
- $20,000 to American Opera Projects, toward developing and producing Ancient Land: Sacred Whale, opera that depicts ritual year of the Inupiat Alaskan Eskimo people, 1997
- $25,000 to Association of Village Council Presidents, toward exhibition, Elders in Museums: Central Yup'ik Indigenous Knowledge Project, as part of Understanding Cultures through Museums Initiative, fostering projects that explore group identities and intergroup connections, 1997
- $25,000 to Touchstone Theater, toward cultural exchange project between Mescalero Apaches of New Mexico and Latino Community in Bethlehem, PA, 1997
- $250,000 to Lakehead University, toward program of Rockefeller Foundation Resident Fellowships in the Humanities at the Native Philosophy Project, 1997
- $49,890 to Sitka Tribe of Alaska, toward Healing Heart Totem Pole project, video and series of related community discussions about alienation and cultural upheaval, 1997
- $50,000 to Alaska Humanities Forum, toward Communities of Memory project, oral history initiative, 1997
- $120,000 to Koahnic Broadcast Corporation, toward program development for new national Native American radio system, 1996
- $25,000 to Atlatl, toward conference, Native Arts Network: 96, 1996
- $325,000 to Native American Rights Fund, for continued support for advocacy, litigation and technical assistance activities of Human Rights Project, 1996
- $38,000 to Crocker Art Museum Association, for exhibition, The Fine Art of California Indian Basketry, and related programs, 1996
- $10,000 to Bread and Roses Cultural Project, toward 12-poster series and study guide honoring contributions of Native American women to American history and culture, 1995
- $40,000 to Newberry Library, D'Arcy McNickle Center for the History of the American Indian, to continue development of program entitled, "Indian Voices in the Academy" for teachers of Native American history, 1995
- $50,000 to Appalshop, for cross-cultural exploration between Zuni (Native American) artists and members of Roadside Theater, 1995
- $50,000 to Drawing Center, toward exhibition, Plains Indian Ledger Drawings, 1995

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Rockefeller Brothers Fund

Address and Telephone:

437 Madison Avenue, 37th Floor
New York, NY 10022-7001
(212) 812-4200
Fax: (212) 812-4299
Contact Person:
Mr. Benjamin R. Shute, Jr., Secretary-Treasurer

E-mail address: rock@rfb.org

Web address: www.rbf.org/rbf/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, no more than two or three pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, October, and December

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 216

AVERAGE GRANT: $25,000 to $300,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $17,500,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Support of efforts in the U.S. and abroad that contribute ideas, develop leaders, and encourage institutions in the transition to global interdependence and that counter world trends of resource depletion, miniaturization, protectionism, and isolation which now threaten [illegible] move humankind everywhere further away from cooperation, trade and economic growth, arms restraint, and conservation. There are five major giving categories: 1) One World, with two major components: Sustainable Resource Use and World Security (currently under review), including issues related to international relations, development, trade, and finance; 2) New York City; 3) Nonprofit Sector; 4) Education; and 5) Special Concerns: South Africa."

PURPOSES OF GRANTS:
Agriculture; Economics; Education; Environment; natural resources; International affairs; Urban and community development. **Types of support**: Conferences and seminars; Consulting services; Continuing support; Employee matching gifts; General and operating support; Internships; Matching funds; Program development; Program evaluation; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
No grants to individuals (except the RBF Fellowships under the education program, which are limited to those students nominated by the colleges that have been selected to participate in this program, and the Ramon Magsaysay Awards through the Program for Asian Projects), or for land acquisitions or building funds.

HOW TO APPLY:
A preliminary letter of inquiry is recommended for an initial approach to the fund. Such a letter, which need not be more than two or three pages in length, should include a succinct description of the project or organization for which support is being sought and its relationship to the Fund's program, information about the principal staff members involved, a synopsis of the budget, and an indication of the amount requested from the Fund. Letters of inquiry should be addressed to Benjamin R. Shute, Jr., Secretary, at the offices of the Fund. The review of inquiries is ongoing throughout the year.

OFFICERS AND DIRECTORS OR TRUSTEES:
Francis J. McNamara Jr., Chairman and President; Steven C. Rockefeller, Chairman; Colin G. Campbell, Vice-Chairman and President; Dr. Neva R. Goodwin, Vice Chairman; Russell A. Phillips, Jr., Exec. Vice-President; Benjamin R. Shute, Jr., Secretary-Treasurer; Geraldine F. Watson, Compt.; Catharine O. Broderick; David J. Callard; Jonathan F. Fanton; Kenneth Lipper; William H. Luers; Richard D. Parsons; Joseph A. Pierson; David Rockefeller, Jr.; Richard G. Rockefeller; Edmond D. Villani.

SAMPLE NATIVE AMERICAN GRANTS:

- $75,000 to Ecotrust Canada, to help native tribes in Kowesas and other watershed areas of British Columbia play role in land management planning, 1997
- $241,675 to American Indian Higher Education Consortium, toward new positions, Technical Manager and Development/Marketing Manager, to develop distance learning network, 1997
- $300,000 to American Indian Higher Education Consortium, toward Distance Learning Initiative, including telecourse preparation, implementation and faculty training for consortium's Tribal and Bureau of Indian Affairs Schools, 1996
- $75,000 to North Dakota Hospital Research and Education Foundation, toward program to increase number of Native American nurses and address shortage of trained health care workers in rural areas, 1996

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Ross Foundation, Dorothea Haus

Address and Telephone:
1036 Monroe Avenue
Rochester, NY 14620
(716) 473-6006
Fax: (716) 473-6007

Contact Person:
Wayne S. Cook, Ph.D., Executive Director

E-mail address: dhrossfnd@aol.com

BASIC INFORMATION

APPLICATION FORM USED:

,PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Five

PROPOSAL DUE DATES: None

BOARD MEETING DATES: December, March, June, and September (subject to change)

NORMAL RESPONSE TIME: Two to six months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 31 (per FY 1998-1999)

AVERAGE GRANT: $11,808

LARGEST GRANT: $41,000
SMALLEST GRANT: $724

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $366,062

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"To advance the moral, mental, and physical well-being of children of all races and creeds in all parts of the world; to aid and assist in providing for the basic needs of food, shelter, and education of such children by whatever means and methods necessary or advisable; to prevent by medical research or otherwise the mental and physical handicaps of children."

PURPOSES OF GRANTS:
Child development, education, services; Children and youth, services; Disabled; Economically disadvantaged; Family services; Food services; Health care; Health organizations; Human services; Medical care, rehabilitation; Medical research; Native Americans. **Types of support**: Building and renovation, Emergency funds, Endowment funds, Equipment, Matching funds, Program development, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives internationally. No support for day care or public education. No grants to individuals, for operating budgets, continuing support, annual campaigns, deficit financing, land acquisition, conferences, scholarships, and fellowships; no emergency funds outside Monroe County, New York; no loans.

HOW TO APPLY:
Proposal by using guidelines instructions.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Charles C. Chamberlin; Kathryn C. Chamberlain; Robert Oppenheimer; Fleet Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $12,900 to the Native American Scholarship Fund for computers, 1997

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Ruffin Foundation, Inc., Peter B. and Adeline W.

Address and Telephone:
8 West 38th Street, Room 905
New York, NY 10018

Contact Person:
Mr. Edward G. McAnaney, President

BASIC INFORMATION

Gives to pre-selected organizations only

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 40 (1996)

LARGEST GRANT: $200,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $970,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for minority scholarship funds.

PURPOSES OF GRANTS:
Education; higher education; secondary school and education; Health organizations; Human services; Minorities. **Types of support**: Capital campaigns; Endowment funds; Professorships; Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New Jersey, Connecticut, New Jersey, Pennsylvania, Virginia, and Washington, DC. No grants to individuals.

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Edward G. McAnaney, President, Treasurer, and Mgr.; Marion Simmons, Secretary; Sheila K. Kostanecki; Brian T. McAnaney; Kevin G. McAnaney.

SAMPLE NATIVE AMERICAN GRANTS:

- $100,000 To the Native American Scholarship Fund, 1999
- $50,000 to the Native American Scholarship Fund, 1998
- $40,000 to the Native American Scholarship Fund, 1996

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Saint Paul Foundation, Inc.

Address and Telephone:
600 Norwest Center
St. Paul, MN 55101-1797
(612) 224-5463
Fax (612) 224-8123

Contact Person: Mr. Paul A. Verret, President

E-mail address: inbox@tspf.org

Web site address: tspf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry or application.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Four months before Board meeting.

BOARD MEETING DATES: April, August, and November.

NORMAL RESPONSE TIME: Within four to five months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,647 (1998)

AVERAGE GRANT: $100 to $100,000

LARGEST GRANT: $1,000,000
SMALLEST GRANT: $13

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $25,018,831 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of support are for charitable, cultural, or benevolent purposes of a public nature; interest in adult literacy, children and youth, refugees and immigrant populations, cultural diversity, and access to health care.

The Saint Paul Foundation only accepts applications for grants from its unrestricted and field of interest funds. Grants are authorized to nonprofit organizations and public entities primarily serving residents of the East Metro area of Ramsey, Washington and Dakota counties. Areas of interest for funding include education, human services, humanities, the arts, and community development.

In November 1998, the Foundation approved a new strategic plan for grantmaking which directs the Foundation to pay special attention to helping achieve the following outcomes over the next decade:

- An anti-racist community.
- Economic development for all segments of the East Metro area.
- Strong families that provide healthy beginnings for children and youth.
- Quality education for all.

Proposals which address one or more of these outcomes are strongly encouraged. Proposals which address other community needs will also be considered.

The Foundation **will consider** grant applications for:

- Start-up costs for promising new programs that demonstrate sound management and clear goals relevant to community needs.
- Support for established agencies which have temporary or transitional needs.
- Multi-year funding.
- Funds to match contributions received from other sources or to provide a challenge to help raise new contributions.
- Capital projects program expansion or special projects of a time-limited nature.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community development, neighborhood development; Education, reading, adult education and literacy; Health care; Health organizations; Human services; Humanities; Minorities; Youth, services. **Types of support** Building and renovation, Capital campaigns, Consulting services, Curriculum development, Emergency funds, Equipment, Grants to individuals, Matching funds, Program development, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving limited to Ramsey, Washington, and Dakota counties in the metropolitan St. Paul, Minnesota area. No support for land acquisition, generally no continuing support; no student loans.

The Foundation **will not consider** grant applications for:

- Annual operating expenses.
- Sectarian religious programs.
- Agency endowment funds.
- Grants to individuals.
- Capital projects located outside the East Metro area.
- Programs not serving the residents of the East Metro area.

HOW TO APPLY:
Few grants are made to individuals; rather, many are given to 501(c)(3) or educational organizations on behalf of individuals from funds designated for specific purposes. No general scholarships available.

Applicants are encouraged to request the Foundation's Application Form, Narrative Guidelines, and Evaluation Plan Summary Form prior to submission by calling: (651) 224-5463 or by e-mail at in box@tspf.org.

This information is also available as a downloadable file from the Foundation's website at tspf.org. The applicant may wish to submit a letter of inquiry describing the proposed project before preparing a full proposal, to see if the project fits the guidelines and interests of the Foundation. Such a letter should address the information included in the Narrative Guidelines; however, it should be only two to three pages in length and less detailed than a full proposal.

Letter of inquiry and full proposals must be in writing and should be addressed to:

Paul A. Verret, President
The Saint Paul Foundation
55 East Fifth Street
600 Norwest Center
Saint Paul, MN 55101-1797

Proposals will not be returned to the applicant. Please submit only one copy. Do not send applications in binders or folders, or include videotapes or audiotapes. Acceptance for review by the Foundation of either a letter of inquiry or a full proposal does not assure that a grant will be awarded.

The Saint Paul Foundation's grantmaking meetings are in April, August and November. Generally, full proposals must be received approximately three and one-half months prior to a meeting date. Applications that are not adequately reviewed in time for one grantmaking meeting are carried forward to the next one.

Applications for capital projects are only considered by the Board of Directors once a year, at the November grantmaking meeting. Please contact the Foundation at (651) 224-5463 or by e-mail at inbox@tspf.org with questions about grant applications.

The information listed below must be provided in the proposal narrative:

- *Description of Applicant Organization*
  Provide a brief history of the applicant organization, plus a description of the general purpose of mission of the organization, its objectives, and the scope of its operations, including primary programs or services, primary service populations, and locations of service activities.

- *Statement of Purpose*
  Explain the general purpose of the project or program for which the grant is requested, the issue it addresses, the significance of the issue, and an estimate of the number and geographic location of those who will benefit.

- *Proposed Program Design and Evaluation Plan*
  Describe (1) the objectives or intended outcomes of the project; i.e., the changes in people or institutions that are expected to occur as a result of the activities, (2) the activities or set of actions that will be implemented to achieve these objectives or intended outcomes, (3) the information that will be provided in the final report to demonstrate achievement of the outcomes and activities, and (4) the methods that will be used to gather the information. In addition to the narrative description, summarize this information on the enclosed Evaluation Plan Summary Form. Requests for capital or endowment purposes need to address only (1), (2) and (3) and need not complete an Evaluation Plan Summary Form.

- *Staff Qualifications*
  Describe the qualifications and experiences of the principal staff members of the project in relation to its purposes and objectives, their probable availability for the duration of the project, and whether or not they can be replaced in the event they resign or are otherwise not available.

- *Detailed Budget*
  Present a reasonably detailed project budget, including a summary of the project's projected revenue sources and, if applicable, plans for continued funding of the program or service at the expiration of the grant period. A project budget is required in addition to the financial information listed on the Application Form.

- *Foundation Support*
  Provide a statement as to why Foundation support is requested, a description of what other efforts have been made to obtain the required funds, and a list of approved, pending, and denied requests for contributions, plus the amount received to date for this purpose.

OFFICERS AND DIRECTORS OR TRUSTEES

Ann Huntrods, Chairman; Norbert J. Conzemius, Vice-Chairman; Paul A. Verret, President and Secretary; John A. Clymer; Robert L. Bullard; Molly O'Shaughnessy; Elizabeth A. Pegues-Smart; L. J. Schoenwetter; Jerrol M. Tostrud. Corporate Trustees: American Express Trust Co. of Chicago; First Bank of MN, N.A.; Norwest Bank Minnesota, N.A.; Resource Trust Co.; U.S. Bank Trust, N.A.

SAMPLE NATIVE AMERICAN GRANTS:

- $25,000 to American Indian Research and Policy Institute, to help finance the 1999 operating budget, 1999
- $25,000 to American Indian Research and Policy Institute, toward continued operating support, 1995
- $25,000 to Amherst H. Wilder Foundation, toward low-income Native American senior housing, 1995
- $40,000 to American Indian Health Clinic, toward renovation of new facility, 1995
- $75,000 to Ain Dah Yung Our Home Shelter, toward capital portion of Organizational Development Campaign, 1995
- $10,000 to Minneapolis American Indian Center, 1993
- $18,000 to Native American Housing Foundation, 1993

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San Diego Community Foundation

Address and Telephone:

1420 Kettner Blvd, Suite 500
San Diego, CA 92101-9693
(619) 235-2300
Fax: (619) 239-1710

Contact Person:
Mr. Robert A. Kelly, President and C.E.O.
Ms. Patricia Sinay

E-mail address: patricia@sdfoundation.org

Web address: www.sdcf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Five

PROPOSAL DUE DATES: Semi-annually; call for details.

BOARD MEETING DATES: Bimonthly beginning in January.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION - 1998

NUMBER OF GRANTS MADE ANNUALLY: 809

AVERAGE GRANT: $2,000 to $25,000

LARGEST GRANT: $7,068,527

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $19,300,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The San Diego Foundation is the only broad-purpose, permanent endowment built by hundreds of citizens and organizations committed to improving the quality of life in all of our communities. San Diego's largest foundation assists donors in building and preserving assets for charitable purposes in the greater San Diego region. It also monitors and assesses the changing needs of the region, and, to the extent possible, meets those needs through financial awards and organizational support. The Foundation's goal is to improve the quality of life within all of our communities by promoting and increasing responsible and effective philanthropy.

The foundation supports nonprofit organizations' efforts to improve their efficiency and effectiveness, and to avoid duplication of services in any given field. Toward that end, a small number of grants will be available to assist organizations that are contemplating strategic restructuring. Funds may be applied to support consultants, surveys, legal fees or other expenses related to:

- Strategic planning;
- Feasibility studies;
- Cost-benefit analyses of existing or projected programs; and
- Restructuring, mergers, joint ventures or new collaboratives.

Interest Areas:
- Arts and Culture
- Civil Society
- Economic and Employment Development
- Education
- The Environment
- Health and Human Services

Collaborations:
Joins other nonprofit organizations, community leaders and government officials in San Diego to address needs of the community. Examples include: The San Diego Children's Initiative, San Diego Grantmakers AIDS Collaboration, The Community Development Program, The HIV Care Coalition, San Diego Millennium Project, Southern California Citizenship Fund, and Intergroup Relations Project.

PURPOSES OF GRANTS:
Education: adult education, early childhood education, reading, elementary school and education, higher education, literacy and basic skills; Aging; AIDS; Alcoholism; Animal welfare; Arts; Child development, services; Community development; Disabled; Economically disadvantaged; Environment; Family services; Federated giving programs; Government and public administration; Health care; Health organizations; Homeless; Housing and shelter, development; Human services; Medical research; Mental health and crisis services; Minorities; Museums; Performing arts: dance, music, theater; Public affairs; Recreation; Reproductive health; Residential and custodial care, hospices; Substance abuse, services; Visual arts; Vocational education; Voluntarism promotion; Women; Youth, services. **Types of support**: Building and renovation, Continuing support, Curriculum development, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Program evaluation, Program-related investments and loans, Publication,

Scholarship funds, Seed money, Technical assistance.

HOW TO APPLY:
If you have nay questions, please call Patricia Sinay at (619) 235-2300 or e-mail patricia@sdfoundation.org. Information also can be obtained through our web-site at www.sdfoundation.org.

OFFICERS AND BOARD OF GOVERNORS :
Frank Ault, Chairman; Maria Vilar, Vice Chairperson; Philip C. Blair, Immediate Past Chair; Maria Vilar, Vice Chair; Robert Caplan, Secretary; Bruce Blakely, Treasurer; Robert A. Kelly, President and C.E.O.; Duane Drake, Chief Financial Officer; Adam Smalley, Vice-President, Philanthropy Planning; Merle Brodie, Vice-President, North County; Cindy Ribant, Vice-President, Donor Relations; Rebecca Reichmann, Vice President, Programs;

RESTRICTIONS ON GRANTS:
The San Diego Foundation does not make grants from Community Endowment funds for:

- Agencies that have received a Community Endowment Grant From December 1998 to present
- Agencies that have previously received grants, but have not submitted a final report
- Major Building campaigns
- Conferences
- Scholarships
- Endowments
- Existing obligations and debt
- For-profit organizations
- Individuals
- Organizations outside San Diego County to underwrite fundraising events
- Professional performances

SAMPLE NATIVE AMERICAN GRANTS:
- $10,400 to La Jolla Band of Luiseno Indians, Government, tribal; Native Americans; Public affairs, government agencies, 1996
- $81,556 to San Diego American Indian Health Center, for services to people with AIDS, 1996
- $128,514 to San Diego American Indian Health Center, 1995

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San Francisco Foundation

Address and Telephone:
685 Market Street, Suite 910
San Francisco, CA 94105-9716
(415) 495-3100 or (510) 436-3100
Fax: (415) 442-0495

Contact Person:
Mr. John Kreidler, Acting Director

E-mail address: jdk@sff.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of intent (no more than three pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Letters reviewed continuously, proposal closing dates available upon request.

BOARD MEETING DATES: Monthly except August, January and April.

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,729 (1996)

LARGEST GRANT: $1,061,000

SMALLEST GRANT: $10

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $34,675,651

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given from six areas: the arts and humanities, community health, education, environment, neighborhood and community development, and social services. The foundation serves five counties of the Bay Area.

PURPOSES OF GRANTS:
Education; Aging; AIDS; Cancer; Arts; Child Development; Crime and Violence Prevention; Economically Disabled; Environment; Employment; Disabled; Health Care; Homeless; Human Services; Humanities; Minorities; Leadership Development; Performing Arts; Family Services; Youth. **Types of support**: General and operating support; Program development; Program-related investments and loans; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Giving limited to the San Francisco Bay Area, California, in the counties of Alameda, Contra Costa, Marin, San Francisco, and San Mateo. No support for religious purposes. No grants for annual campaigns, general fundraising campaigns, emergency or endowment funds, deficit financing, matching funds, or for scholarships or fellowships, except when so designated by donor.

OFFICERS AND DIRECTORS OR TRUSTEES:
Director: John D. Kreidler.
Trustees: T. J. Saenger, Chairman; Lucille S. Abrahamson; Peter Haas, Jr.; F. Warren Hellman; Leslie Hume; Rolland C. Lowe, M.D.; Stephanie C. MacColl; David Sanchez; Mary Lee Widener.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to American Indian Child Resource Center, for academic enrichment, mentoring, youth leadership and cultural activities of Bay Area American Indian Youth Academy, 1997
- $12,800 to Friendship House Association of American Indians, to implement evaluation plan, 1997
- $20,000 to Indian Dispute Resolution Services, for organizational capacity-building, 1997
- $21,120 to Humboldt State University Foundation, for summer clinical and research experiences at University of California at San Francisco for Native American college students from Bay Area, 1996
- $25,000 to Southern California Indian Center, 1996
- $28,250 to Northern Valley Indian Health, to help establish dental clinic in Butte County. Grant made through Blue Cross Community Clinics Fund, 1996
- $32,500 to First Nations Development Institute, Native Americans, rural development, 1996
- $45,000 to National Indian Justice Center, for recreation of Native American village, roundhouse and ceremonial grounds at Presidio for use by Native American tribes and for education of Bay Area school children and visiting public, 1996
- $25,000 to American Indian Public Charter School, for start-up support to open first American Indian public charter school in California, 1996
- $25,000 to Chapa-De Indian Health Program, for community clinics project. Grant made through Blue Cross Community Clinics Fund, 1996
- $15,000 to Cultural Conservancy, to employ former Switzer Fellow to conduct feasibility study of reestablishing traditional indigenous gathering and tending practices on wetland and riparian restoration projects within San Francisco Bay ecoregion, 1996
- $10,000 to American Indian Contemporary Arts, for financial plan to increase earned revenue, improve fundraising and secure institutional growth, 1995
- $125,000 to Bay Area American Indian Scholarship Fund, to create and administer scholarship fund and support system for post-secondary education for American Indians in Bay Area, 1995
- $15,000 to American Indian Film Institute, for media mentorship project for Native American youth, 1995
- $15,000 to International Indian Treaty Council, for continued capacity-building and improved functioning of San Francisco Information Office to enhance community education, 1995
- $19,300 to Cultural Conservancy, to plan program to restore Native people's land-based traditions and native flora and fauna in San Francisco Bay Area, 1995
- $20,000 to Berkeley High School, for continued support for cross-cultural, interdisciplinary educational exchange program with Yurok Indian students, 1995
- $25,000 to Intertribal Friendship House, to develop short and long-term funding strategy, 1995

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Santa Fe Community Foundation

Address and Telephone:
516 Alto Street
Santa Fe, NM 87501
(505) 988-9715
Fax: (505) 988-1829

Application Address:
P. O. Box 1827
Santa Fe, NM 87504-1827

Contact Person:
Ms. Elizabeth Bremmer, Executive Director

E-mail address: foundation@santafecf.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Application

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Summer and Winter; call for exact date.

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Spring and Fall

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 100

AVERAGE GRANT: $8,000

LARGEST GRANT: $105,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $800,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support programs from the following areas: "1) Health and Human Services, especially assisting concerns of the hungry, homeless, children and youth, physically and mentally ill, aged, substance abusers, and the seriously ill and dying; 2) Environment, to preserve the natural beauty of Santa Fe and northern New Mexico, and to address ecological concerns; also supports the conservation, preservation and restoration of this area; 3) Arts to improve the cultural quality of life, including the performing, visual, literary arts, and the humanities; 4) Education, to support the educational needs of persons in traditional academic settings, in out-of-school programs, and to provide reform and innovation in the schools and new approaches to learning; and 5) Civic Affairs, to support the development and improvement of the community in general, and to foster harmony, leadership, and intercultural understanding."

PURPOSES OF GRANTS:
Aging, centers/services; AIDS; Alcoholism; Animal welfare, preservation and protection; Arts; Cancer; Child development, education, services; Children and youth, services; Civil rights: aging, disabled, gays and lesbians, immigrants, minorities, race and intergroup relations, women; Community development; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education; Environment, natural resources; Food services; Health care; Health organizations; Homeless; Human services; Humanities; Immigrants and refugees; Mental health and crisis services; Minorities; Native Americans; People with AIDS (PWAs); Performing arts, music; Public affairs; Science; visual arts; Women. **Types of support**: Annual campaigns, Continuing support, Emergency funds, Matching funds, Program development, Publication, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving in the counties of northern New Mexico including Santa Fe, Rio Arriba, Los Alamos, Taos, Mora, and San Miguel. No support for religious or political purposes. No grants for capital campaigns, or for endowments.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jim Ortega, Chairman; Rutgers Barclay, Vice-Chairman; Ruth Ortega, Vice-Chairman; Max Myers, Secretary; Thomas Bustamante, Treasurer.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1997

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Schnurmacher Foundation, Inc., Adolph and Ruth

Address and Telephone:
175 Great Neck Road, Suite 407
Great Neck, NY 11021

Contact Person: Ms. Ira J. Weinstein, President

E-mail address: ljw175@aol.,com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Mail

NUMBER OF COPIES OF PROPOSAL TO SEND: Six

BOARD MEETING DATES: Seven times per year.

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 150
SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,000,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; General charitable giving; Human services; Medical research; Religion. **Types of support**: Continuing support, Research, Scholarship funds.

RESTRICTIONS ON GRANTS: Regional

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Fred Plotkin; Janet Plotkin; Doris Weinstein; Ira Weinstein, Amanda Poltkin, and Peter A. Weinntean

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1998
- $2,500 to the Native American Scholarship Fund, 1997

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Scholl Foundation, Dr.

Address and Telephone:
11 S. LaSalle Street., Suite 2100
Chicago, IL 60603
(312) 782-5210

Contact Person: Ms. Pamela Scholl, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: May 15

BOARD MEETING DATES: February, May, August, and October.

NORMAL RESPONSE TIME: November

FINANCIAL INFORMATION

AVERAGE GRANT: $25,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,117,215

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for private education at all levels, including elementary, secondary, and post-secondary schools, colleges and universities, and medical and nursing institutions; general charitable programs, including grants to hospitals, and programs for children, the developmentally disabled, and senior citizens; and civic, cultural, social welfare, economic, and religious activities.

RESTRICTIONS ON GRANTS:
No support for public education. No grants to individuals, for general support, continuing support, operating budgets, deficit financing, and unrestricted purposes.

HOW TO APPLY:
Letter sent to foundation

OFFICERS AND DIRECTORS OR TRUSTEES:
William H. Scholl, Chairman & Director; Pamela Scholl, President & Director; Jack E. Scholl, Secretary & Director; David L. Royalty, Treasurer &

Director; Neil Flanagin, Director; Jeanne M. Scholl, Director; Michael W. Scholl, Director; Susan Scholl, Director; Douglas C. Witherspoon, Director.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1997
- $10,000 to First Nations Development Institute, toward Oweesta Program, 1996
- $20,000 to Red Cloud Indian School, toward computer hardware, 1995
- $70,000 to Crow Canyon Center for Southwestern Archaeology, for Native American Advisory Council, 1995

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Sidney Fund

Address and Telephone:
999 Third Avenue, Suite 2525
Seattle, WA 98104
(206) 382-2600

Contact Person: Mr. David E. Ketter, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Filed in Olympia, WA

PROPOSAL GUIDELINES AVAILABLE: No
PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Suggest 2nd and 4th calendar quarters.

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 28 (1997)

LARGEST GRANT: $25,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $110,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

PURPOSES OF GRANTS:
Elementary and secondary education; Museums. **Types of support**: Equipment, General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Washington. No grants to individuals.

HOW TO APPLY: Send a letter.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: David E. Ketter, President; Kenneth A. Sheppard, Secretary-Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1997
- $5,000 to the Native American Scholarship Fund, 1996
- $5,000 to the Native American Scholarship Fund, 1995

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Sieff Family Foundation

Address and Telephone:
P. O. Box 580
Minneapolis, MN 55440

Application Address:
11700 Vista Drive
Minnetonka, Mn 55440

Contact Person: Mr. John Sieff, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: October 15

NORMAL RESPONSE TIME: December 1

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $24,480 (1996)

GENERAL INFORMATION

PURPOSES OF GRANTS:
AIDS; Alcoholism; Arts; Children and youth, services; Christian organizations and churches; Civil rights, race and intergroup relations; Community development; Crime and law enforcement; Disabled; Family services; General charitable giving; Government and public administration; Health care; Health organizations; Heart an d circulatory disease, research; Homeless; Human rights (international); Human services; Jewish organizations and temples; Medical research; Mental health and crisis services; Minorities; Native Americans; Performing arts, theater; Protestant organizations and churches and federated giving programs; Roman Catholic organizations and churches; Substance abuse, services; Visual arts; Youth, services. **Types of support**: Capital campaigns.

RESTRICTIONS ON GRANTS:
Gives mainly in the seven-county area of metropolitan Minneapolis, Minnesota.

OFFICERS AND DIRECTORS OR TRUSTEES:
John Sieff, President; Patricia Wenner Holm, Vice-President; Elizabeth Sieff, Secretary

SAMPLE NATIVE AMERICAN GRANTS:

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Siouxland Foundation

Address and Telephone:
P. O. Box 2014
Sioux City, IA 51104
(712) 239-3302

Contact Person:
Ms. Debbie Hubbard, Executive Director

E-mail address: sxldfdn@aol.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone for application guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: Eleven

PROPOSAL DUE DATES: January 15 and May 15.

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: March 31 and June 31.

FINANCIAL INFORMATION

AVERAGE GRANT: $250 to $5,000

LARGEST GRANT: $5,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $101,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; Alcoholism; Arts; Child development, education and services; Children and youth, services; Crime and violence prevention, domestic violence; Disabled; Economically disadvantaged; Education, adult education and literacy, continuing education; early childhood education, reading, medical school and education; Family services; Government and public administration; Health care; Health organizations; Homeless; Human services; Mental health and crisis services; Minorities; Native Americans; Nursing care; Performing arts, music; Recreation; Safety and disasters; Substance abuse, services. **Types of support**: building and renovation, Conferences and seminars, Employee-related schol-

arships, Equipment, General support, Program development, Research, Scholarship funds, Scholarships—to individuals, Seed money.

RESTRICTIONS ON GRANTS:
Giving within a 50 mile radius of Sioux City, Iowa, including Nebraska and South Dakota. No support for religious or political purposes, or for endowment funds, deficit financing, or fundraising campaigns.

OFFICERS AND DIRECTORS OR TRUSTEES:
Doug Palmer, President; Regina Roth, Vice President; Robert Crayne, Secretary; Stephen Navin, Treasurer; Debbie Boyle, Development Committee Chairman; Cynthia Moser, Grant Review Committee Chairman; Jack Conner, Investment Committee Chairman; Debbie Hubbard, Executive Director; plus 23 additional board members.

SAMPLE NATIVE AMERICAN GRANTS:

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Skillman Foundation

Address and Telephone:
600 Renaissance Center, Suite 1700
Detroit, MI 48243
(313) 568-6360
Fax (313) 568-1101

Contact Person: Program Officer

E-mail address: SKILLMN1@ix.netcom.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES:
April 1 for arts and culture; No set deadline for other grants.

BOARD MEETING DATES: February, April, June, September, and November.

NORMAL RESPONSE TIME: Two weeks after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 133 (1996)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $1,840,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $17,663,842

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation focuses on improving the lives of residents of southeastern Michigan, especially the metropolitan Detroit area, and developing children and youth. A special concern is in meeting the concerns of the disadvantaged.

PURPOSES OF GRANTS:
Arts; Child development; Children and youth, services; Crime and violence prevention, delinquency prevention; Economically disadvantaged; Education; Family services; Food services; Health care; Homeless; Human services; Performing arts; Recreation; Substance abuse, services; Visual arts; Youth, services. **Types of support**: Employee matching gifts, General and operating support, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives in the southeastern counties of Michigan, especially metropolitan Detroit. No support for long-term projects not being aided by other sources, sectarian religious activities, political lobbying or legislative activities, or new organizations which do not have an operational and financial history. No grants to individuals, for endowment funds, annual campaigns, basic research and deficit financing; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jane R. Thomas, Chairman; Leonard W. Smith, President and Secretary; Richard O. Connell, Vice-President and Treasurer; Kari Schlachtenhaufen,

Vice-President, Progs.; Lillian Bauder; William Brodhead; Bernadine N. Denning; Walter E. Douglas; Stephen E. Ewing; William R. Halling; Alan E. Schwartz.

SAMPLE NATIVE AMERICAN GRANTS:

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Snow Memorial Trust, John Ben

Address and Telephone:
50 Presidential Plaza, Suite 106
Syracuse, NY 13202

Contact Person:
Mr. Jonathan L. Snow, Trustee, Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: April 1

BOARD MEETING DATES: June

NORMAL RESPONSE TIME: July 1

FINANCIAL INFORMATION

AVERAGE GRANT: $25,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $500,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primary giving to education, including minority programs and higher education, and culture, community initiatives, journalism, disabled.

PURPOSES OF GRANTS:
Children and youth, services; Community development; Disabled; Education, higher education, Environment; Historic preservation and historical societies; Libraries and library science; Media, journalism and publishing; Minorities; Native Americans. **Types of support**: Building and renovation, Curriculum development, Equipment, Fellowships, Matching funds, Program development, Publication, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
No support for religious purposes or for-profit groups. No grants to individuals, for operating budgets, endowment funds, and contingency financing.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jonathan L. Snow, Trustee and Director; Allen R. Malcolm, Trustee; Rollan D. Melton, Trustee.

SAMPLE NATIVE AMERICAN GRANTS:
- American Indian College Fund - Tribal Scholarships

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Solheim Foundation

Address and Telephone:
P. O. Box 84558
Phoenix, AZ 85071-4558
(602) 687-5248

Contact Person:
Mr. Karsten Louis Solheim, Principal Trustee

BASIC INFORMATION

Gives to pre-selected organizations

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 9 (1997)

LARGEST GRANT: $200,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $573,337.24

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to Christian education, missions, activities, and the community.

PURPOSES OF GRANTS:
Christian organizations and churches; Health organizations; Higher education; Human services

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contribute only to preselected organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Allan O. Solheim; Karsten Louis Solheim; Louise C. Solheim.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Native American Bible Ministries, 1993

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Sonoma County Community Foundation

Address and Telephone:

250 D Street, Suite 205
Santa Rosa, CA 95404-4773
(707) 579-4073
Fax: (707) 579-4801

Contact Person:
Ms. Kay Marquet, Executive Director

E-mail address: sccfstaff@metro.net

Web address: www.sonoma.org/

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting application material.

NUMBER OF COPIES OF PROPOSAL TO SEND: Varies. Request application materials.

PROPOSAL DUE DATES: February and August; June for Schulz mini-grants.

BOARD MEETING DATES: Second Tuesday of most months.

NORMAL RESPONSE TIME: May and November; August for Schulz mini-grants.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 279 (1998)

AVERAGE GRANT: $500 to $5,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,250,505 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Sonoma County Community Foundation is a tax-exempt charitable organization whose mission is to match philanthropic interests with community needs. Our grantmaking is one step in a cycle of philanthropy which exists to assist and complement the work of nonprofit organizations in Sonoma County.

PURPOSES OF GRANTS:
Aging; Agriculture; AIDS; Arts; Business school and education; Child development, education, services; Children and youth, services; Civil rights, race and inter-group relations; Community development; Crime and violence prevention; Disabled; Economically disadvantaged; Education, adult education, higher education, medical school; Environment; Family services; Food services; Health care; Historic

preservation and historical societies; Homeless; Human services; Humanities; International affairs; Latinos; Leadership development; Media, journalism and publishing; Mental health and crisis services; Minorities; Museums; *Native Americans*; Performing arts, dance, music, theater; Public affairs, citizen participation; Rural development; Substance abuse, services; Visual arts; Voluntarism promotion; Women; Youth development, citizenship; Youth development, services. **Types of support**: Building and renovation, Equipment, General and operating support, Matching funds, Program development, Program-related investments and loans, Publication, Scholarship funds, Scholarships to individuals, Seed money, Technical assistance.

Focused Grants are awarded in *each* of the Community Foundation's four fields of interest, as follows:

Arts and Humanities: The Community Foundation wishes to support arts (and cultural) organizations in developing their ability to achieve their artistic/cultural goals. Priority will be given to proposed initiatives from the organization's artistic/programs director which stretch the organization's current performance level, moving it closer to its vision or raison d'etre as an arts (or cultural) organization. From one to three grants totaling $29,000 will be awarded in the field of Arts and Humanities. The letter of intent for arts and humanities proposals must include a vision statement from the organization's artistic/programs director which explains how the project will support their vision.

Education: Focused Grants in the field of Education may be awarded to nonprofit organizations providing services in school settings involving the areas of arts/humanities; the environment; and health and human services. Schools are not eligible to apply. The specific requirements in each area are as follows:

- Arts Education: New, hands-on programs of education in the arts, delivered by arts organizations, for primary and /or secondary school students.
- Environmental Education: Hands-on education programs, delivered in coordination with school science curriculum, to students either in class or in the field by environmental organizations, focusing on creating an understanding of the importance of habitat connectivity.
- Health and Human Services Education: Experiential education activities delivered by a community-based nonprofit organization and designed to engage school students to better understand and deal with issues of diversity.

From one to three grants totaling $15,000 will be awarded in the field of Education.

Environment: Priority will be given to proposals which involve the restoration of natural habitats and/or which address habitat connectivity. From one to three grants totaling $32,000 will be awarded in the field of the Environment.

Health and Human Services: Two separate types of health and human services grants will be awarded in 1999, Prevention Grants and Basic Human Needs Grants.

- Prevention Grants: The community Foundation invites proposals covering the broad range of health and human service issues in our community. Priority will be given to proposals which focus on preventative approaches. From one to three Prevention Grants totaling $20,000 will be awarded.
- Basic Human Needs Grants: Grants of up to $5,000 will be awarded for projects that provide food, clothing or shelter to low income people in crisis. Preference will be given to proposals for non-staff expenses and to organizations whose mission and services have historically involved the provision of food, shelter or clothing to low income people.

Organizations may apply for more than one category of Focus Grant. Focused Grant awards will be announced in July and funds will be available to organizations in September. The grant period is October through September.

RESTRICTIONS ON GRANTS:
Giving only in California, specifically Sonoma County. The Community Foundation will generally not fund competitive grant applications involving the kind of proposals and groups identified below:

- Annual fund campaigns, fundraising events or debt retirement.
- Religious purposes (or programs requiring religious participation) or political purposes.
- Capital campaigns or projects.
- Grants (or loans) to individuals, except academic scholarships.

- Grants to primary and secondary schools or to academic foundations serving primary or secondary schools.
- Projects submitted by departments of local government or which are normally within the domain of municipal government responsibility.
- High administrative costs.
- Conferences or one-time events.

HOW TO APPLY:
The grantmaking programs occur through a competitive process in which applications are judged according to criteria established for each grantmaking program. All applications are reviewed by staff to ensure that they are complete and are submitted by eligible organizations. A committee made up of community volunteers and members of the Community Foundation's board of directors evaluates each application and makes a recommendation to the foundation's full board, which makes all funding decisions.

Applicant organizations must use the Community Foundation's grant application forms. The Foundation has joined with other Sonoma County funders to develop a core set of narrative questions which are common to all funders, in an effort to reduce the work involved in applying for local funds. In addition, local funders also have adopted a common set of budget forms which are required of all applicants. Specific directions for letters of intent and grant proposals are included with the application forms. Forms may be obtained at our Web site, (www.sonoma.org), or by calling the Foundation at 579-4073.

OFFICERS AND DIRECTORS OR TRUSTEES:
J. Bartie Graham, President; Bradford J. DeMeo, Vice-President; Loretta Carr, Secretary; Patrick K. Kilkenny, Treasurer; Kay Marquet, Executive Director; and 14 additional directors.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,500 to Roseland School District, for development of landscape and garden at Native American Museum, 1998
- $20,000 to Laguna Uplands Project, for general support, 1996

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South Dakota Community Foundation

Address and Telephone:
203 E. Capitol
P. O. Box 296
Pierre, SD 57501-0296
(605) 224-1025

Contact Person:
Mr. Bernard W. Christenson, Executive Director

E-mail address:
bernie@sdcommunityfoundation.org

Web address: sdcommunityfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Eight

PROPOSAL DUE DATES: February 1 and September 1.

BOARD MEETING DATES: May and November.

NORMAL RESPONSE TIME: May and November.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 30

AVERAGE GRANT: $15,000

LARGEST GRANT: $50,000
SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $675,967 (1996)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development; Economically disadvantaged; Federated giving programs; Health care and Health organizations; Human services; Minorities; Native Americans; Public affairs, citizen participation; Youth development, citizenship. **Types of support**: Endowment funds, Matching funds,

Publication.

RESTRICTIONS ON GRANTS:
Giving in South Dakota. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
John Lillibridge, Chairman; Bernard W. Christenson, Executive Director.

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to Native American Loop, 1999
- $10,000 to St. Joseph's Indian School, 1999
- $20,000 to Eagle Butte Community Clinic, Inc., 1999
- $16,000 to Red Horse Lodge, Inc., 1999
- $4,100 to Dakota Paint Horse Society Commemorative, 1999
- $14,600 to Northwest Career Learning Center, 1999
- $25,000 to McLaughlin Community Youth Organization, 1999
- $80,000 to Rosebud Reservation Enterprise System, 1998, 1999
- $40,000 to Prehistoric Indian Village Preservation Society, 1999
- $20,000 to Red Feather Dev. Corporation, 1999
- $15,000 to Children's Home Foundation, 1999
- $54,884 to SKILL Academy, Rapid City, SD, 1999
- $25,000 to American Indian Services, 1999
- $34,870 to Northern Plains Tribal Arts Project, 1999
- $7,000 to Tekakwitha Fine Arts Center, 1999
- $4,000 to St. Francis Mission, 1999
- $10,000 to Oyate Trail of South Dakota, 1999
- $5,000 to Wounded Knee Feasibility Study, Wounded Knee, SD, 1999
- $37,558 to Cheyenne River Youth Project, Eagle Butte, SD, 1999
- $10,000 to Rosebud Housing Improvement Program, Rosebud, SD, 1999
- $15,000 to Rosebud Sioux Nation, Rosebud, SD, 1999
- $25,500 to Rural American Initiatives, Rapid City, SD, 1999
- $9,720 to Sacred Heart Adolescent Shelter, Eagle Butte, SD, 1999
- $15,000 to Rosebud Sioux Tribe, for matching grant for materials to be used to remodel homes on the Rosebud for people unable to do it themselves, 1996
- $11,500 to Rural America Initiatives, for mentoring program for gang-prone, at risk Native American youth of Rapid City, 1996
- $10,000 to Rosebud Sioux Tribe, for matching grant for Housing Improvement Program, to repair housing materials, paint, re-shingle, replace steps and build ramps for elderly and handicapped on reservation, 1995
- $16,000 to Sinte Gleska University, for trailer to be used as classroom, 1995
- $20,000 to Eagle Butte Community Clinic, Eagle Butte, SD, for matching grant to purchase house for Physician Assistant and other facility improvements, 1995
- $16,000 to Red Horse Lodge, Fort Thompson, SD, for direct mail campaign to build endowment fund for Seventh Direction Emergency Shelter, Project Safe, Crow Creek Indian Child Welfare Act Program and Runaway/Homeless Youth and Drug and Alcohol Prevention Program, 1995
- $10,000 to St. Joseph's Indian School, 1994

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Special People in Need

Address and Telephone:
500 West Madison Street, Suite 3700
Chicago, IL 60606
(312) 715-5000

Contact Person: Mr. Gary H. Kline, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Proposal: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: Spring and early winter, and as required.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 41 (1996)

LARGEST GRANT: $10,000

SMALLEST GRANT: $350

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $102,390

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports the economically disadvantaged and handicapped persons. Also provides scholarships and fellowships. Further support is given for higher, secondary, and elementary education, and hospitals.

PURPOSES OF GRANTS:
Disabled; Economically disadvantaged; Education, elementary school and education, higher education, secondary school; Health care; Health organizations; Hospitals (general); Human services. **Types of support**: Fellowships, General and operating support, Grants to individuals, Program development, Scholarship funds, Scholarships—to individuals.

HOW TO APPLY:
Scholarship applicants must be sponsored by a college or university; other individuals must be sponsored by an organization. Only a small number of grants is available.

OFFICERS AND DIRECTORS OR TRUSTEES:
Molly M. Gerbaz, Chairman; John M. Morningstar, Vice-Chairman; Josephine M. Thompson, President; Larry D. Gerbaz, Vice-President; Leslie H. Morningstar, Vice-President; Gary H. Kline, Secretary; Thomas A. Polachek, Treasurer; Kent Chandler, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,500 to the Native American Scholarship fund, 1998
- $2,000 to the Native American Scholarship fund, 1997
- $2,000 to the Native American Scholarship fund, 1996

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Spencer Foundation

Address and Telephone:
875 N. Michigan Avenue, Suite 3930
Chicago, IL 60611
(312) 337-7000

Contact Person: Program Officer

Web address: http://www.spencer.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: On website

PREFERRED METHOD OF CONTACT: Letter or brief preliminary proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None for preliminary proposal.

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME:
Six to nine months for major Research grant; Three months for small Research grant.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 300 (FY 1999)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $22,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding interests are for education, research--expanding knowledge, and understanding.

PURPOSES OF GRANTS:
Research on education. **Types of support**: Research, Employee matching gifts, Fellowship funds.

RESTRICTIONS ON GRANTS:
No grants to individuals (except those working under the auspices of an institution), for capital funds, general purposes, operating or continuing support, sabbatical supplements, work in instructional or curriculum development, any kind of training or service program, scholarships, travel fellowships, endowment funds, pre-doctoral research, and matching gifts; no loans.

HOW TO APPLY:

Submit full proposal only upon request. Information on program and application form required for Spencer Postdoctoral Fellowships should be requested from the National Academy of Education, School of Education, New York University, 726 Broadway, Suite 509, New York, N.Y. 10003-6652.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mary Patterson McPherson, Chairman; Lee S. Shulman, Vice-Chairman; Patricia Albjerg Graham, President; John B. Williams, Vice-President; Ines Milne, Secretary-Treasurer; Frank L. Bixby; Kenji Hakuta; Magdalene Lampert; Robert A. LeVine; Alejandro Portes; George A. Ranney, Jr.; John S. Reed.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Dine College, for research project, oral Navajo and written English-A study, 1999
- $22,750 to University of California, Santa Barbara, for research project, Documenting Literacy-related Indigenous Learning Practices in a Navajo community, 1999
- $15,000 to Ganado Intermediate School, for research project, Ganado Intermediate School: A Site for Inquiry and School Reform, 1997
- $25,000 to Oklahoma State University, for research project, Second Generation Discrimination and American Indian Education, 1996
- $12,000 to University of South Dakota, Department of Educational Psychology and Counseling, for research project, Lakota/Dakota Children's Know-ledge Acquisition in Astronomy, 1995

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Spencer Foundation, Mary C. and Perry F.

Address and Telephone:
c/o Fort Wayne National Bank
P. O. Box 110
Fort Wayne, IN 46801
(219) 426-0555

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 28 (1995)

LARGEST GRANT: $12,800

SMALLEST GRANT: $ 1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $131,800

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Environment, natural resources; Family services; Higher education; Human services

RESTRICTIONS ON GRANTS:
Gives mainly in Fort Wayne, Indiana. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Directors: D. J. Brandenberger; Homer Harper; Connie Sowers. Trustee: Fort Wayne National Bank.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1998

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Springhouse Foundation

Address and Telephone:
2320 Marinship Way, Suite 240
Sausalito, CA 94965

Contact Person:
Ms. Cheryl Kurz, Grants Administrator

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: October 1

BOARD MEETING DATES: October 15

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 123 (1997)

AVERAGE GRANT: $50 to $10,000

LARGEST GRANT: $40,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $113,600

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Children and youth, services; Environment; Native Americans. **Types of support**: Program development.

RESTRICTIONS ON GRANTS:
Gives mainly on the West Coast, especially northern California. No grants to individuals.

HOW TO APPLY:
Contributes mainly to pre-selected organizations; funding is limited. Telephone inquiries are not considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Tracy Barbutes, Executive Director
Trustees: Bruce R. Katz; Roger Katz.

SAMPLE NATIVE AMERICAN GRANTS:

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Starr Foundation

Address and Telephone:
70 Pine Street
New York, NY 10270
(212) 770-6882
Fax (212) 425-6261

Contact Person: Mr. Ta Chun Hsu, President

E-mail address: florence.davis@Starrfdn.org

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Every other month.

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 650 (1998)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $5,000,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $100,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority giving is for education, especially higher education, including scholarships for specific programs. Also gives for culture, health, welfare, and social sciences.

PURPOSES OF GRANTS:
AIDS; Arts; Education, higher education; Health care; Health organizations; Human services; Social sciences. **Types of support**: Continuing support, Endowment funds, Fellowships, General and operating support, Professorships, Scholarship funds, Scholarships to individuals.

RESTRICTIONS ON GRANTS:
No grants to individuals (except scholarship programs), or for matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Maurice R. Greenberg, Chairman; Florence A. Davis, President; Marion I. Breen, Vice President; Gladys Thomas, Vice President; Ida E. Galler, Secretary; Frank R. Tengi, Treasurer; Edwin A. G. Manton; John J. Roberts; Ernest E. Stempel; Howard I. Smith; Eevan G. Greenberg; Edward E. Matthews; Edmund Tse.

SAMPLE NATIVE AMERICAN GRANTS:

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Steele Foundation, Inc., Harry and Grace

Address and Telephone:
441 Old Newport Blvd, Suite 301
Newport Beach, CA 92663
(714) 631-0418

Contact Person:
Ms. Elizabeth R. Steele, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter, followed by proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 44 (1995)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $1,175,487

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,579,417

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for cultural programs, health and welfare including medical support, adult services and youth agencies, family planning and population control.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Higher education, Secondary school and education; Hospitals (general); Performing arts; Reproductive health, family planning; Visual arts. **Types of support**: Building and renovation, Continuing support, Equipment, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Orange County, California. No support for tax-supported organizations or private foundations. No grants to individuals; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Audrey Steele Burnand, President; Alphonse A. Burnand III, Vice-President and C.F.O.; Elizabeth R. Steele, Secretary; Nolan H. Baird, Jr.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Native American Preparatory School, for continued support, 1995

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Stern Family Foundation, Alex

Address and Telephone:
Bill Stern Bldg, Suite 205
609 1/2 First Avenue North
Fargo, ND 58102

Contact Person: Mr. D. L. Scott, Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting application and guidelines must come from local agency.

NUMBER OF COPIES OF PROPOSAL TO SEND: Four

PROPOSAL DUE DATES: March 31st and August 30th for consideration.

BOARD MEETING DATES: Varies

NORMAL RESPONSE TIME: Within a few months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 49 (1998)

AVERAGE GRANT: $10,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $1,150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $550,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of focus are the arts, child welfare, the elderly, alcohol abuse programs, and community funds. Also supports family and social services, including legal services, and welfare for the homeless and disabled; community organizations; higher, business, minority, and other education; and hospices and cancer research.

PURPOSES OF GRANTS:
Aging; Alcoholism; Arts; Biological sciences; Cancer; Child development, education, services; Children and youth, services; Disabled; Economically disadvantaged; Education, elementary school and secondary education, higher education; Family services; General charitable giving; Historic preservation and historical societies; Homeless; Hospitals (general); Housing and shelter, development; Human services; Legal services; Minorities; Museums; Native Americans; Performing arts, dance, theater; Religion; Residential and custodial care, hospices; Substance abuse, services. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Emergency funds, Equipment, General and operating support, Matching funds, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in the areas of Fargo, North Dakota, and Moorhead, Minnesota. No grants to individuals, or for endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
D.L. Scott, Director

SAMPLE NATIVE AMERICAN GRANTS:

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Stern Memorial Trust, Sidney

Address and Telephone:
P. O. Box 893
Pacific Palisades, CA 90272
Telephone: (310) 459-2117

Contact Person:
Mr. Marvin Hoffenberg, Advisor

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Available at Wells Fargo Bank

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal (one and half pages describing preferred use of funds).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Eight times a year.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 269 (1995)

AVERAGE GRANT: $1,000 to $15,000

LARGEST GRANT: $20,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $969,550

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is for higher education, social service agencies, including aid to the handicapped; youth and child welfare agencies; scientific and medical organizations, including health associations; and cultural programs.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Civil rights, disabled; Disabled; Environment; Health care; Health organizations; Higher education; Hospitals (general); Human services; Immigrants and refugees; Legal services; Native Americans; Reproductive health, family planning. **Types of support**: Annual campaigns, Building and renovation, Debt reduction, Emergency funds, Endowment funds, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in California but funds must be used within the United States. No grants to individuals, or for conferences or redistribution; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES (BOARD OF ADVISORS):
Peter H. Hoffenberg, Chairman; Ira E. Bilson, Secretary; Betty S. Hoffenberg; Marvin Hoffenberg; Howard O. Wilson; David A. Hoffenberg.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1998
- $2,000 to the Native American Scholarship Fund, 1997
- $2,500 to the Native American Scholarship Fund, 1995

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Storer Foundation, Inc., George B.

Address and Telephone:
P.O. Box 1270
Saratoga, WY 82331

Application address
from January 1 to May 15:
P.O. Box 1907,
Islamorada, FL 33036
Tel.: (305) 664-4822

Contact Person: Mr. Peter Storer, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
Send proposal between October 15 and November 15.

BOARD MEETING DATES: December

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 124 (1997)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $450,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,815,370

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher education, social services, especially for the blind, youth organizations, conservation, hospitals, and cultural programs.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Disabled; Environment, natural resources; Higher education; Hospitals (general); Human services. **Types of support**: Building and renovation, Endowments, General and operating support, Matching and challenge support, Research.

RESTRICTIONS ON GRANTS:
Gives mainly in Florida. No grants for scholarships or fellowships; no loans

OFFICERS AND DIRECTORS OR TRUSTEES:
Peter Storer, President and Treasurer; William Michaels, Vice-President; James P. Storer, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Trustees of Reservations, continuing support, 1996
- $10,000 to Trustees of Reservations, continuing support, 1995

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Strosacker Foundation, Charles J.

Address and Telephone:
P. O. Box 471
Midland, MI 48640-0471
(517) 631-4183

Contact Person:
Ms. Patricia McKelvey, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal October 1 of the year preceding the time payment is desired.

BOARD MEETING DATES: April, July, and November.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 55 (1995)

AVERAGE GRANT: $1,000 to $100,000

LARGEST GRANT: $153,160

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,364,760

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives for programs that benefit political subdivisions in Michigan, educational organizations and social services.

PURPOSES OF GRANTS:
Economic development; Education; Engineering and technology; Health organizations; Human services; Performing arts; Science. **Types of support**: Building and renovation, Endowment funds, Equipment, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives mainly in Michigan, especially Midland County. No grants to individuals, or for matching gifts; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Eugene C. Yehle, Chairman; Martha G. Arnold, President; Ralph A. Cole, Vice-President; Patricia E. McKelvey, Secretary; Lawrence E. Burks, Treasurer; David J. Arnold; John N. Bartos; John S. Ludington; Donna T. Morris; Charles J. Thrune; John H. Tysse.

SAMPLE NATIVE AMERICAN GRANTS:

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Stuart Christian Charitable Trust, Hesta

Address and Telephone:
c/o Bank One, Texas, N.A.
P. O. Box 2050
Fort Worth, TX 76113
(817) 884-4151

Contact Person:
Mr. Robert Lansford, Trust Officer,
Bank One, Texas, N.A.

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: September 30

BOARD MEETING DATES: November

NORMAL RESPONSE TIME: Prior to December 31.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 16 (1995)

LARGEST GRANT: $75,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $381,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports Methodist organizations and church support, including orphanages, hospitals, educational institutions, churches, homes for unwed mothers, and homes for the elderly.

PURPOSES OF GRANTS:
Aging; Christian organizations and churches; Disabled; Higher education; Homeless; Human services; Native Americans; Protestant organizations and churches. **Types of support**: General and operating support, Matching funds.

RESTRICTIONS ON GRANTS:
Gives mainly in Texas. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: Bank One, Texas, N.A.

SAMPLE NATIVE AMERICAN GRANTS:

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Surdna Foundation, Inc.

Address and Telephone:
330 Madison Avenue, 30th Floor
New York, NY 10017-5001
(212) 557-0010
Fax (212) 557-0003

Contact Person:
Mr. Edward Skloot, Executive Director

E-mail address: request@surdna.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry and preliminary outline.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: September, February, and May.

NORMAL RESPONSE TIME: Ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 225 (1996)

AVERAGE GRANT: $1,000 to $300,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $18,461,512

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation's guidelines focus on four areas: 1) The Environment, specifically transportation and energy, urban and suburban issues, and biological and cultural diversity; 2) Community Revitalization, which takes a comprehensive and holistic approach to restoring communities in America; 3) Building an Effective Citizenry, to advance social and emotional learning, enhance conflict resolution theory, practice

and expand opportunities for service and citizenship, and support character development and ethical behavior; and 4) the Arts (by invitation only). The foundation is particularly interested in fostering catalytic, entrepreneurial programs that offer solutions to difficult systemic problems."

PURPOSES OF GRANTS:
Community development; Dispute resolution; Economic development; Environment energy, natural resources; Housing and shelter, development; Public affairs, citizen participation; Urban and community development. **Types of support**: Continuing support, General and operating support, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Does not support international projects. No grants to individuals, for capital campaigns, building funds, endowments, and land acquisition.

OFFICERS AND DIRECTORS OR TRUSTEES:
Frederick F. Moon III, Chairman and Treasurer; Elizabeth Andrus Kelly, Vice-Chairman; John J. Lynagh, Secretary; Edward Skloot, Executive Director; John E. Andrus III; Peter B. Benedict; Christopher F. Davenport; Lawrence S.C. Griffith; Sandra T. Kaupe; Edith D. Thorpe; Samuel S. Thorpe III.

SAMPLE NATIVE AMERICAN GRANTS:
- $160,000 to Western Network, to develop training and consulting methods to assist residents in inventing responsive and inclusive public process to resolve local dispute, 1996
- $70,000 to Futures for Children, toward increasing self-reliance and community-building strategies by developing and testing train the trainer approach, 1996
- $119,000 to Indian Dispute Resolution Services, to create youth leadership program for several Indian communities focusing on relationship between traditional tribal conflict resolution mechanisms and contemporary dispute resolution practices as strategy to renew interest in civic participation, 1995

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Thomas Family Foundation

Address and Telephone:
7105 West 119th Place
Broomfield, CO 80020

Contact Person:
Mr. Lance M. Thomas, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: July 5

NORMAL RESPONSE TIME: September

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 9 (1995)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $15,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $39,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Athletics and sports, school programs; Big Brothers and Big Sisters; Children and youth, services; Chiropractic; Education; Federated giving programs; Human services; Museums (natural history); Residential and custodial care; Zoos and zoological societies. **Types of support**: Continuing support, General and operating support, Grants to individuals, Scholarship funds, Scholarships to individuals.

RESTRICTIONS ON GRANTS:
Gives mainly in the Rocky Mountain region of Colorado.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lance M. Thomas, President and Treasurer; Todd E.

Thomas, Secretary; V. Marc Thomas.

SAMPLE NATIVE AMERICAN GRANTS:

- $3,000 to the Native American Scholarship Fund, 1998
- $3,000 to the Native American Scholarship Fund, 1997
- $1,000 to the Native American Scholarship Fund, 1996

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Thoresen Foundation

Address and Telephone:
2300 West Bay Drive
Largo, FL 33770-1945
(813) 585-1238

Contact Person:
Mr. Paul V. O'Connell, Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: No grants paid in FY 1996.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The focus of giving is for a women's college; also supports the opera and fine arts.

PURPOSES OF GRANTS:
Aging; Civil rights: aging, disabled, gays and lesbians, immigrants, minorities, women; crime and violence prevention, domestic violence; Dental school and education; Disabled; Economically disadvantaged; Education, dental school, higher education, medical school, nursing school; Homeless; Immigrants and refugees; Museums; Native Americans; People with AIDS (PWAs); Performing arts; Visual arts.

RESTRICTIONS ON GRANTS:
Gives mainly in Virginia, Florida, and Illinois. No grants to individuals, or for scholarships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: George V. Berger; Katherine Culver; Paul V. O'Connell; Michael Thoresen.

SAMPLE NATIVE AMERICAN GRANTS:

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Trexler Trust, Harry C.

Address and Telephone:
33 S. 7th Street, Suite 205
Allentown, PA 18101
(610) 434-9645
Fax: (610) 437-5721

Contact Person:
Mr. Thomas H. Christman, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
December 1 for consideration at annual fund distribution.

BOARD MEETING DATES:
Monthly; however, grant distribution takes place annually after March 31.

NORMAL RESPONSE TIME: June 1

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 95 (1998)

AVERAGE GRANT: $2,500 to $75,000

LARGEST GRANT: $1,943,020

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,094,273

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The will provides that one-fourth of the income shall be added to the corpus, one-fourth paid to the city of Allentown for park purposes, and the remainder distributed to such charitable organizations and objects as shall be "of the most benefit to humanity," but limited to Allentown and Lehigh County, PA, particularly for hospitals, churches, institutions for the care of the crippled and orphans, youth agencies, social services, cultural programs, and support of ministerial students at two named Pennsylvania institutions."

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Children and youth, services; Disabled; Economically disadvantaged; Education, higher education; Human services; Recreation. **Types of support** Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, Land acquisition, Matching and challenge support.

RESTRICTIONS ON GRANTS:
Gives in Lehigh County, Pennsylvania. No grants to individuals, for endowment funds, research, scholarships, and fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Thomas H. Christman, Executive Director
Trustees: Dexter F. Baker; Daniel G. Gambet; Carl J.W. Hessinger; Kathryn Stephanoff; Richard K. White, M.D.

SAMPLE NATIVE AMERICAN GRANTS:
- $22,000 to Casa Guadelupe Center, for youth programs, 1996

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Triangle Community Foundation

Address and Telephone:
100 Park Offices, Suite 209
P. O. Box 12834
Research Triangle Park, NC 27709
(919) 549-9840
Fax: (919) 990-9066

Contact Person:
Ms. Polly Guthrie, Program Director

E-mail address: polly@trianglecf.org

Web address: www.trianglecf.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter, telephone or e-mail (jan@trianglecf.org) for application.

NUMBER OF COPIES OF PROPOSAL TO SEND: Six

PROPOSAL DUE DATES: February 1 and August 1.

BOARD MEETING DATES: February, May, August and November.

NORMAL RESPONSE TIME: After the Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 24 (1996)

AVERAGE GRANT: $500 to $20,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,465,271

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; AIDS; Alcoholism; Animal welfare; Arts; Child development, education, services; Children and youth, services; Civil rights, race and inter-group

relations; Community development; Crime and law enforcement; Disabled; Economically disadvantaged; Education, adult education, higher education; Environment, energy, natural resources; Family services; Food services; Gays and lesbians; General charitable giving; Government and public administration; Health care; Health organizations; Historic preservation and historical societies; Homeless; Housing and shelter; Human services; Humanities; International affairs, peace; Leadership development; Legal services; Libraries and library science; Medical care, rehabilitation; Mental health and crisis services; Minorities; Museums; Native Americans; Performing arts, dance, music, theater; Public affairs; Recreation; Reproductive health, family planning; Residential and custodial care, hospices; Rural development; Substance abuse, services; Urban and community development; Visual arts; Vocational education; Voluntarism promotion; Women; Youth development, services. **Types of support**: Continuing support, Emergency funds, Employee-related scholarships, Program development, Program-related investments and loans, Scholarship funds, Scholarships to individuals, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in North Carolina in the counties of Durham, Orange, Chatham and Wake. No grants for annual campaigns or operating budgets.

OFFICERS AND DIRECTORS OR TRUSTEES:
R. Peyton Woodson III, President; Anne Cone Liptzin, Vice-President; Bert Collins, Secretary; Stephen D. Corman, Treasurer and Finance Chairman; Steven R. Michalak, Finance Dir.; Shannon St. John, Executive Director.

SAMPLE NATIVE AMERICAN GRANTS:

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Trull Foundation

Address and Telephone:
404 Fourth Street
Palacios, TX 77465
(512) 972-5241
Fax (512) 972-1109

Contact Person:
Ms. E. Gail Purvis, Executive Director

E-mail address: trullfdn@wcnet.net

Web address: www.trullfoundtion.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

BI-ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three to five times a year; contributions committee meets monthly and as required.

NORMAL RESPONSE TIME: Two to three months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 240 (1998)

AVERAGE GRANT: $5,000

LARGEST GRANT: $30,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,000,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of focused giving are for youth, minorities, and education. Also supports child welfare, the disadvantaged, Protestant church support and welfare programs, denominational giving, higher, elementary, and secondary education with emphasis on religious schools, theological and legal education, and literacy programs, child development, and youth agencies. Some support is available for community development, assistance for immigrants, international relief activities, organizations promoting peace, ecology and the environment, population studies, AIDS research, museums, and the performing arts.

PURPOSES OF GRANTS:
Education; literacy; Child Development; Children and Youth; Community Development; Economically Disadvantaged; Environment; Family Services; Food Services; History and Archaeology; Homeless; Libraries; Minorities; Museums, Abuse; Population Studies. **Types of support**: Annual campaigns; Conferences and seminars; Consulting services; Continuing support; Equipment; General and operating support; Internships; Program development; Publication; Scholarship funds; Seed money; Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in southern Texas, especially in Palacios, Texas. No grants to individuals, and rarely for building or endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Colleen Claybourn, Chairman; Rose Lancaster, Vice-Chairman; J. Fred Huitt, Secretary-Treasurer; E. Gail Purvis, Executive Director; Sarah H. Olfers, Trustee; R. Scott Trull, Trustee; Jean T. Herlin.

SAMPLE NATIVE AMERICAN GRANTS:

- $1,500 to the Native American Scholarship Fund, 1999
- $500 to the Native American Scholarship Fund, 1997

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Turner Foundation Inc.

Address and Telephone:
1 CNN Center, Suite 1090, S. Tower
Atlanta, GA 30303
(404) 681-9900
Fax: (404) 681-0172

Contact Person:
Mr. Peter Bahouth, Executive Director

E-mail address: turnerfi@mindspring.com

Web address: www.turnerfoundation.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter—not to exceed three pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times a year

NORMAL RESPONSE TIME: Thirty days after Board meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 439 (1997)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $910,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $18,277,662

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to projects that focus on preservation of the environment; conservation of natural resources; protection of wildlife; and sound population policies.

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Community development, neighborhood development; Environment, energy, natural resources, pollution control, toxics, water pollution. **Types of support**: Capital campaigns, Continuing support, General and operating support, Matching and challenge support, Research, Technical assistance.

RESTRICTIONS ON GRANTS:
No grants to individuals, for buildings, land acquisition, endowments, and start-up funds,

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert E. Turner III, President; Jane Fonda, Vice-President; J. Rutherford Seydel II, Secretary; Edward C. Harris, Treasurer; Peter A. Bahouth, Executive Director; Sarah Jean Turner Garlington; Laura Lee Turner Seydel; Reed Beauregard Turner; Rhett Lee

Turner; Robert Edward Turner IV.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Gwichin Steering Committee, 1996
- $10,000 to Honor the Earth, 1996
- $10,000 to Western Network, environment and natural resources among Native Americans, 1996
- $100,000 to National Museum of the American Indian, 1996
- $15,000 to Amigos of EARTH College, higher education for Native Americans, 1996
- $15,000 to Collective Heritage Institute, targeting agriculture, soil/water issues, the environment, land resources among Native Americans, 1996
- $20,000 to First Nations Development Institute, 1996
- $35,000 to Seventh Generation Fund for Indian Development, 1996

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Ungar Foundation

Address and Telephone:
c/o Skytop Farm
Copake, NY 12516

Contact Person: Mr. John Ungar, Trustee

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 33 (1995)

LARGEST GRANT: $40,000
SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $251,850

GENERAL INFORMATION

PURPOSES OF GRANTS:
Animal welfare; Arts; Education; Engineering and technology; Environment; Health organizations; Historic preservation and historical societies; Hospitals (general); Libraries and library science; Marine science; Museums; Native Americans; Performing arts, dance, music, theater; Science; Visual arts. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Internships, Professorships, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New York. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: John Ungar.

SAMPLE NATIVE AMERICAN GRANTS:
- $12,500 to Native American Rights Fund, Boulder, CO

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Unity Avenue Foundation

Address and Telephone:
708 South Third Street, Suite 510
Minneapolis, MN 55415-1106
(612) 338-4345

Contact Person:
Mr. Philip S. Sherburne, Asst. Treasurer

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting application and guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: Ten

PROPOSAL DUE DATES: June 15 and December 15.

BOARD MEETING DATES: End of February and July.

NORMAL RESPONSE TIME: August 30 and March 31.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 8 (1996)

LARGEST GRANT: $18,000

SMALLEST GRANT: $3,250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $74,250

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Grants for smaller organizations that are visionary and creative, which anticipate and focus on potential future critical concerns rather than react to current conditions."

PURPOSES OF GRANTS:
Civil rights, race and inter-group relations; environment, natural resources; General charitable giving; Immigrants and refugees; Native Americans; Women, centers and services. **Types of support**: Conferences and seminars, Equipment, Publication, Research, Seed money.

RESTRICTIONS ON GRANTS:
No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Charles Fuller Cowles, President; Ann Maria Stephens, Vice-President and Treasurer; Ira S. Goldstein, Secretary
Directors: Constance M. Cowles; Jane Sage Cowles; John Cowles, Jr.; John Cowles III; Page Knudsen Cowles; Sage Fuller Cowles; Tessa Sage Flores.

SAMPLE NATIVE AMERICAN GRANTS:

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Valley Foundation

Address and Telephone:
16450 Los Gatos Blvd., Suite 210
Los Gatos, CA 95032
(408) 358-4545
Fax (408) 358-4548

Contact Person:
Ms. Ervie L. Smith, Executive Director

E-mail address: ervie@valley.org

web address: http://www.valley.org

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of intent.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1, June 1, August 1, and November 1.

BOARD MEETING DATES: Quarterly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 63 (1997)
AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,908,575

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for medical services, health care for the disadvantaged, research, social services, and education for the people in Santa Clara County. Also supports youth, the arts, senior citizens, education, and general medical areas.

PURPOSES OF GRANTS:
Aging, centers and services; Arts; Economically disadvantaged; Education; Health care; Human services;

Medical research; Youth, services. **Types of support**: Continuing support, Equipment, General and operating support, Matching and challenge support, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Gives in Santa Clara County, California. No support for religious purposes. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Phillip R. Boyce, Chairman; Ralph Ross, Vice-Chairman; Richard Sieve, M.D., Secretary; Sydney Resnick, Treasurer and C.F.O.; Ervie L. Smith, Executive Director; Herbert Kain, M.D.; Edgar G. La Veque, M.D.; Michael Rubenstein; Walter Silberman, M.D.

SAMPLE NATIVE AMERICAN GRANTS:
· $15,000 to American Indian Center of Santa Clara Valley, for matching grant for general operating support, 1996

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Wallace Genetic Foundation, Inc.

Address and Telephone:
4900 Massachusetts Avenue NW, Suite 220
Washington, DC 20016
(202) 966-2932
Fax (202) 362-1510

Contact Person:
Ms. Kate Lee, Executive Director

E-mail address: WGFDN@aol.com

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and proposal or concept paper.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 133 (1995)
AVERAGE GRANT: $1,000 to $100,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding priorities are for agricultural research and preservation of farmland, environmental education and natural resource conservation. Grants are given to organizations approved by the current and former trustees.

PURPOSES OF GRANTS:
Agriculture; Environment; natural resources and education; Public policy, research. **Types of support**: Continuing support, General and operating support, Land acquisition, Matching funds, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
No grants to individuals, scholarships or university overhead expenses. No loans. No endowments.

OFFICERS AND DIRECTORS OR TRUSTEES:
Directors: Ann D. Cornell; David W. Douglas; Jean W. Douglas; Joan D. Murray.

SAMPLE NATIVE AMERICAN GRANTS:

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Wallace-Reader's Digest Fund, Inc., DeWitt

Address and Telephone:
Two Park Avenue, 23rd Floor
New York, NY 10016
(212) 251-9710
Fax: (212) 679-6990

Contact Person: "Grants Manager"

Web address: www.wallacefunds.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, two pages or less.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three times a year.

NORMAL RESPONSE TIME: Twelve weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 69 (1998)

AVERAGE GRANT: $15,000 to $2,667,813

LARGEST GRANT: $2,667,813

SMALLEST GRANT: $15,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $29,823,014 (approved) $35,531,971 (paid)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The mission of the fund is to foster essential improvement in the quality of educational and career development opportunities for all school-age youth, and to make these services available for young people in low income communities."

PURPOSES OF GRANTS:
Education; Employment; Leadership development; Libraries; Minorities; Youth development, services. **Types of support**: Continuing support, Program development, Scholarship funds, Technical assistance.

RESTRICTIONS ON GRANTS:
Does not support public television, film, and media projects; colleges and universities; religious, fraternal, or veterans organizations; government and public policy organizations; private foundations. No grants to individuals, for annual campaigns, endowments, emergency or capital funds, deficit financing, and scholarly research; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
George V. Grune, Chairman; M. Christine DeVita, President; Rob D. Nagel, Treasurer and C.F.O.; Laraine S. Rothenberg; Walter V. Shipley; C.J. (Pete) Silas.

SAMPLE NATIVE AMERICAN GRANTS:

- $643,638 to American Indian Science and Engineering Society (AISES), to strengthen and expand pre-college summer programs for American Indian high school students by increasing math and science opportunities and encouraging them to finish high school and go on to college, 1995

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Wallace-Reader's Digest Fund, Inc., Lila

Address and Telephone:
2 Park Avenue, 23rd Floor
New York, NY 10016
(212) 251-9800
Fax: (212) 679-6990

Contact Person:
Ms. Holly Sidford, Program Director

E-mail address: lwrd@wallacefunds.org

Web address: www.wallacefunds.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three times a year.

NORMAL RESPONSE TIME: Twelve weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 209

(1997)

AVERAGE GRANT: $8,000 to $1,200,000
LARGEST GRANT: $1,500,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $26,228,364

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The fund invests in programs to enhance the cultural life of communities and to encourage people to make the arts and culture an active part of their everyday lives. It funds efforts to build audiences for the performing, visual, literary and folk arts; and supports adult literacy and urban parks.

PURPOSES OF GRANTS:
Arts; Literature; Museums' ethnic and folk arts; Performing arts, dance, music, theater. **Types of support**: Grants to individuals, Program development.

RESTRICTIONS ON GRANTS:
No support for health and medical services or research; child or social welfare programs or projects serving special populations; religious, fraternal, or veterans organizations; government and public policy organizations; and private foundations. No grants for annual campaigns, for building or endowment funds, capital purposes, and scholarly research.

OFFICERS AND DIRECTORS OR TRUSTEES:
George V. Grune, Chairman; M. Christine DeVita, President and Secretary; Rob D. Nagel, Treasurer and C.F.O.; Mary E. Geras, Cont.; Laraine S. Rothenberg; Walter V. Shipley; C.J. (Pete) Silas.

SAMPLE NATIVE AMERICAN GRANTS:
- $24,850 to Michigan State University, to plan development and circulation of version of to Honor and Comfort: Native Quilting Traditions at State University Museum, 1997
- $32,500 to Atlatl, toward program activities with artist, Joy Harjo, 1997
- $400,000 to Helena Presents, for partnership with other Montana presenters to conduct extended residencies to increase attendance and participation by Montana educators, local artists, seniors and Native Americans, as well as general audiences, 1997
- $150,000 to Arizona State University, Public Events, to develop audiences for contemporary Native American arts in local tribal communities, 1996
- $13,024 to Arizona State University, toward proect to place pairs of performing artists from Native American communities in extended residencies throughout Arizona, 1995

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Warner Fund, Albert and Bessie

Address and Telephone:
c/o Funding Exchange
666 Broadway, 5th Floor
New York, NY 10012
(212) 529-5300

Contact Person:
Ms. Judy Hutcher, Director, Grants and Education

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, May, August and November.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 29 (1996)

LARGEST GRANT: $122,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $236,900

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Gives primarily for advancing civil rights and civil liberties, strengthening the movement toward peace and disarmament, empowering young people, and preserving the environment.

PURPOSES OF GRANTS:
Children and youth, services; Civil rights, race and inter-group relations; Crime and law enforcement; Employment, labor unions and organizations; Environment; Health care; Human rights (international); International affairs, arms control, peace; Legal services; Native Americans. **Types of support**: General and operating support, Land acquisition, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in New York, especially in New York City and Suffolk County. No grants to individuals, or for building or endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Arthur J. Steel; Lewis M. Steel; Ruth M. Steel.

SAMPLE NATIVE AMERICAN GRANTS:

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Wasily Family Foundation, Inc.

Address and Telephone:
181 Smithtown Blvd
Nesconset, NY 11767
(516) 979-2142

Contact Person:
Mr. Patrick N Moloney, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: June

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 17 (1995)

LARGEST GRANT: $30,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $340,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports health and human services and the Catholic church.

PURPOSES OF GRANTS:
AIDS; Children and youth, services; Disabled; Health care; Human services; Media, television; Native Americans; Residential and custodial care, hospices; Roman Catholic organizations and churches. **Types of support**: General and operating support, Research.

RESTRICTIONS ON GRANTS:
Gives mainly in New York, New York.

OFFICERS AND DIRECTORS OR TRUSTEES:
Anne V. Wasily, President; H. Vira Kolisch, Vice-President; Patrick N. Moloney, Secretary; Frank Suchomel, Jr., Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

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Weatherhead Foundation

Address and Telephone:
730 Ohio Savings Plaza
1801 East Ninth Street
Cleveland, OH 44114-3103
(216) 771-4000
Fax (216) 771-0422

Contact Person:
Mr. Thomas F. Allen, Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Spring, fall, and as required.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 12 (1995)

LARGEST GRANT: $1,900,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,296,854

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is primarily for endowments and programs for universities and research organizations.

PURPOSES OF GRANTS:
Higher education. **Types of support**: Endowment funds, General and operating support, Program development, Research.

RESTRICTIONS ON GRANTS:
Gives nationally. No support for religious purposes or for general support of church or denominational institutions. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Albert J. Weatherhead III, President; Frank M. Rasmussen, Vice-President; Henry Rosovsky, Vice-President; Charles E. Sheedy, Vice-President; Celia J. Weatherhead, Vice-President; John P. Weatherhead, Vice-President; Michael H. Weatherhead, Vice-President; Thomas F. Allen, Treasurer; Dwight S. Weatherhead.

SAMPLE NATIVE AMERICAN GRANTS:
- $100,000 to School of American Research, continuing support, 1995

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Webb Foundation, Del E.

Address and Telephone:
2023 West Wickenburg Way
P. O. Box 3350
Wickenburg, AZ 85358
(520) 684-7223
Contact Person:
Ms. Marjorie Klinefeller, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Four

PROPOSAL DUE DATES: March 31 and October 31.

BOARD MEETING DATES: May and December.

NORMAL RESPONSE TIME: Following each meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 26 (1995)

AVERAGE GRANT: $5,000 to $100,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,032,900

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The focus is on improving and expanding medical services and research.

PURPOSES OF GRANTS:
Health care and Health organizations; Higher education; Hospitals (general); Medical research.

RESTRICTIONS ON GRANTS:
Giving primarily in Arizona, Nevada, and California. No support for government agencies, sectarian or religious organizations. No grants to individuals, for deficit financing and indirect costs.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert H. Johnson, President; Owens F. Childress, Vice-President; Marjorie Klinefelter, Secretary; Del V. Werderman, Treasurer; W. D. Milliken.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Navajo Nation Health Foundation, to update outdated equipment, 1996
- $83,300 to Navajo Nation Health Foundation, for hospital equipment, 1996
- $50,000 to Navajo Nation Health Foundation, 1995
- $50,000 to Navajo Nation Health Foundation, 1993

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Webster Foundation, Edwin S.

Address and Telephone:
c/o Grants Management Assocs., Inc.
230 Congress Street, 3rd Floor
Boston, MA 02110
(617) 426-7172

Contact Person: Administrator

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: Submit proposal preferably in March or September; no set deadline.

BOARD MEETING DATES: June and December.

NORMAL RESPONSE TIME: Fifteen days after meetings on grant proposals.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 63 (1995)

LARGEST GRANT: $70,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,262,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Children and youth, services; Education; Hospitals (general); Human services; Medical research; Minorities. **Types of support**: Building and renovation, Capital campaigns, Endowment funds, General and operating support, Program development, Research.

RESTRICTIONS ON GRANTS:
Gives in New England, especially in the Boston, Massachusetts area. No grants to individuals, for emergency funds, deficit financing, publications, and conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard Harte, Jr., Secretary; Henry U. Harris, Jr.; Henry U. Harris III; Edwin W. Hiam.

SAMPLE NATIVE AMERICAN GRANTS:

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Wegener Foundation, Inc., Herman and Mary

Address and Telephone:
6301 N. Western, #210
Oklahoma City, OK 73118-1061
(405) 235-7200

Contact Person: The Trustees

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: November 1

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 27 (1995)

LARGEST GRANT: $50,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $250,950

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding is primarily for hospitals and education. Also gives for social service agencies.

PURPOSES OF GRANTS:
Education; Hospitals (general); Human services; Medical research. **Types of support**: building and renovation, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Gives mainly in Oklahoma City, Oklahoma. No grants to individuals, or for endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
Willis B. Sherin, President; Lee Holmes, Vice-President; Clenard Wegener, Treasurer; RoseMary Fields; Eugene C. Wegener; Jeff Wegener; Raymond Lee Wegener.

SAMPLE NATIVE AMERICAN GRANTS:

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Weingart Foundation

Address and Telephone:
1055 West 7th Street, Suite. 3050
Los Angeles, CA 90017-2305
(213) 688-7799
Fax: (213) 688-1515

Contact Person: Mr. John G. Ouellet, President

E-mail address: weingart@address.net

Web address: www.weingartfdn.org

BASIC INFORMATION

APPLICATION FORM USED: Yes
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: Fifteen

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly, except July and August.

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 659 (1996)

AVERAGE GRANT: $1,000 to $250,000

LARGEST GRANT: $903,588

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $20,394,615

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for community services, health and medicine, public policy, with strong emphasis on programs for children and youth, education, and social services. Also provides a student loan program.

PURPOSES OF GRANTS:
Adult education; AIDS; Arts; Child development, education, services; Children and youth, services; Community development; Crime and law enforcement; Crime and violence prevention; Disabled; Economically disadvantaged; Education, higher education, secondary school; Family services; Health care; Health organizations; Homeless; Hospitals

(general); Human services; Language and linguistics; Leadership development; Legal services; Literature; Medical care, rehabilitation; Mental health and crisis services; Minorities; Museums; Nursing care; Performing arts, music; Public affairs; Recreation; Residential and custodial care, hospices; Substance abuse, services; Youth development, services; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Employee matching gifts, Equipment, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving only in Southern California. No support for environmental or religious programs, political refugee or international concerns, and federated fundraising groups. No grants to individuals, and for endowment funds, normal operating expenses, annual campaigns, emergency funds, deficit financing, land acquisition, scholarships, fellowships, seminars, conferences, publications, workshops, travel, surveys, films, medical research, and publishing activities.

OFFICERS AND DIRECTORS OR TRUSTEES:
Roy A. Anderson, Chairman and C.E.O.; John G. Ouellet, President and C.A.O.; Ann Van Dormolen, Vice-President and Treasurer; Laurence A. Wolfe, Vice-President, Admin.; Steven D. Broidy; John T. Gurash; William J. McGill; Sol Price; Dennis Stanfill; Harry J. Volk.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to ARROW: Americans for Restitution and Righting Old Wrongs, for development of fundraising capability, 1997
- $10,000 to ARROW: Americans for Restitution and Righting Old Wrongs, toward Volunteer Nurses/Physicians Placement Program, 1995

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West Foundation, Inc.

Address and Telephone:
c/o Bank One Central Tower
111 Monument Circle, Suite. 220
Indianapolis, IN 46204-5168
(317) 972-0204

Contact Person:
Ms. Emily A. West, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: February, May, August, November.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 35 (1996)

LARGEST GRANT: $46,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $327,357

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Emphasis is on international community development and problem-youth agencies and alcohol and drug abuse programs."

PURPOSES OF GRANTS:
Alcoholism; International economic development; Substance abuse, services; Youth, services. **Types of support**: Annual campaigns, Capital campaigns, General and operating support, Matching and challenge support.

RESTRICTIONS ON GRANTS:
Gives mainly in cent[illegible] IN; some giving also in Europe, South America, and Africa. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Stephen R. West, Pres. and Treas.; Phyllis West, V.P. and Secy.
Director: Emily West.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

West Foundation, Inc.

Address and Telephone:
1100 Circle 75 Pkwy, Suite. 760
Atlanta, GA 30339
(770) 984-2337
Contact Person: Mr. Charles B. West, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 23 (1996)

LARGEST GRANT: $76,600

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $170,500

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Health care; Higher education; Mental health, Protestant organizations and churches.

RESTRICTIONS ON GRANTS:
Gives mainly in Georgia

OFFICERS AND DIRECTORS OR TRUSTEES:
Charles B. West, President; Charles B. West, Jr., V.P.; Elizabeth B. West, V.P.; Elizabeth D. West, V.P.; G. Vincent West, V.P.; Marjorie E. West, V.P.; Mark C. West, V.P.; Robert C. Wynne, V.P.; Marjorie West Wynne, Secy.

SAMPLE NATIVE AMERICAN GRANTS:

⊛ ⊛ ⊛ ⊛ ⊛

Westerman Foundation, Samuel L.

Address and Telephone:
14532 Indian Trails Drive
Grand Haven, MI 49417

Contact Person:
Mrs. Martha M. Muir, Vice-President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: All applicants receive a letter of response.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 194 (1998)

LARGEST GRANT: $20,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS: $610,000

PURPOSES OF GRANTS:
Animal welfare; Arts; Children and youth, services; Education; Health care; Health organizations; Higher education; Hospitals (general); Human services; Performing arts, music; Religion. **Types of support**: Endowment funds, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
The Foundation only has a small amount of funding for new grantees. Gives mainly in Michigan. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: James H. LoPrete, President; Martha M.

Muir, Vice-President, Office of Grants and Treasurer; Kent G. LoPrete, Vice-President; Cameron K. Muir, Vice President and Asst.Treasurer and Secretary.

SAMPLE NATIVE AMERICAN GRANTS:

- $1,000 to the Native American Scholarship Fund, 1998

* * * * *

Woods Charitable Fund, Inc

Address and Telephone:
P. O. Box 81309
Lincoln, NE 68501
(402) 474-0707
Fax (402) 475-9195

Contact Person:
Ms. Pam Baker, Executive Director

Web address: www.woodscharitable.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone or two page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 15, June 15, and September 15.

BOARD MEETING DATES: June, September, and December.

NORMAL RESPONSE TIME: One week after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 50 (1998)

AVERAGE GRANT: $10,000 to $20,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,400,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports nonprofit organizations whose programs strengthen the community of Lincoln, Nebraska, especially in the fields that benefit children, young people, families, community development and housing, education, and the arts and humanities.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community Development; Crime and violence prevention, domestic violence; Education, elementary school and education; Family services; Housing and shelter, development; Human services; Humanities; Performing arts; Visual arts. **Types of support**: Continuing support, General and operating support, Matching funds, Program development, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in Lincoln, Nebraska. No support for religious purposes, or college or university programs that do not involve students and/or faculty in projects of benefit to the Lincoln area. No grants to individuals, for endowments, scholarships, fellowships, fundraising benefits, program advertising, medical or scientific research, and capital projects in health care institutions.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas C. Woods III, President and Treasurer; Thomas Potter, Vice-President; Pam Baker, Secretary and Executive Director; Avery Woods; Stephen Sands; Marjorie Woods; Susan Ugai.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Lincoln Indian Center, for salary of Youth Department's Intake/Activity Program Specialist providing Native American youth cross cultural and life skills education experiences, 1998

* * * * *

Woods Fund of Chicago

Address and Telephone:

70 West Madison Street, Suite 2010
Chicago, IL 60602-4242
(312) 782-2698

Contact Person: Ms. Jean Rudd, President

E-mail address: info@woodsfund.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED ETHOD OF CONTACT: Telephone or two page summary.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 31, June 30 and September 30.

BOARD MEETING DATES: June, September, and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 119 (1997)

AVERAGE GRANT: $1,000 to $15,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,350,329

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The fund's goal is to "increase opportunities for less advantaged people and communities in the metropolitan Chicago, IL, area, including the opportunity to contribute to decisions affecting them. Working primarily as a funding partner with nonprofit organizations, the fund supports them in their important roles of engaging people in civic life, addressing the causes of poverty and other challenges facing the region, promoting more effective public policies, reducing barriers to equal opportunity, and building a sense of community and common ground."

PURPOSES OF GRANTS:
Arts; Community development, citizen coalitions; Public affairs; Public policy, research; Welfare policy and reform. **Types of support**: Consulting services, Continuing support, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for social services, residential care, counseling programs, clinics, recreation programs, housing construction or rehabilitation, religious programs, business or economic development practitioners, health care institutions, and programs in or for individual schools. No grants to individuals, for capital campaigns and projects, fundraising benefits, program advertising, endowments, scholarships, fellowships, and medical and scientific research.

OFFICER AND DIRECTORS OR TRUSTEES:
Howard Stanback, Chairman; Jean Rudd, President; Kristin Patton, Secretary; Suzanne R. Boyle, Treasurer; Rev. Cynthia Campbell; Eden Martin; Maria Valdez; Charles Wheatley, Barack Obama

SAMPLE NATIVE AMERICAN GRANTS:
- $10,500 to Lifeline Theater, toward artist fees and wages for Amazing Grace Project, community outreach initiative which develops and presents work in collaboration with diverse cultural groups, such as Native American Spiderwoman Theater, to target new audiences, especially youth, 1997
- $10,000 to Native American Educational Services (NAES), toward consultant for strategic planning and fundraising, 1996

* * *

Woodward Fund

Address and Telephone:
c/o Fleet Investment Services
One East Avenue, NYRO3072
Rochester, NY 14638

Contact Person: Mr. S. A. Curtis, Jr.

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 41 (1995)

LARGEST GRANT: $20,250

SMALLEST GRANT: $1,000
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $139,500

GENERAL INFORMATION

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Arts; Disabled; Environment, natural resources; Federated giving programs; Human services; Native Americans.

RESTRICTIONS ON GRANTS:
Gives mainly in Arizona, Maine, and California. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: Fleet Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Woodward Fund-Watertown, David, Helen, and Marian

Address and Telephone:
Box 817
Watertown, CT 06795-0817

Contact Person: Mr. E. Edward Thompson,
Member, Selection Comm.

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: Three

PROPOSAL DUE DATES: May

BOARD MEETING DATES: May

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 17 (1995)

AVERAGE GRANT: $2,000 to $200,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $357,172

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding interests include education in secondary, elementary, and early childhood. Also funds social services, health services, and libraries. Gives support for building funds for education and hospitals.

PURPOSES OF GRANTS:
Christian organizations and churches; Education, early childhood education, elementary school and education, secondary school; Environment; Health care; Health organizations; Hospitals (general); Human services; Libraries and library science; Medical care, rehabilitation; Museums; Native Americans; Residential and custodial care, hospices; Youth, services. **Types of support**: Building and renovation, Capital campaigns, Endowment funds, Equipment, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives to organizations in New England and New York. No support for institutions of higher education, or organizations lacking 501(c)(3) tax-exempt status. No grants to individuals, or for general operating funds; generally no multi-year grants.

OFFICERS AND DIRECTORS OR TRUSTEES:
Selection Committee: Anne Fitzgerald; M.

Heminway Merriman II; E. Edward Thompson. Trustee: The First National Bank of Atlanta - Wachovia Trust Services, Inc.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Zemurray Foundation

Address and Telephone:
1436 Whitney Bldg
New Orleans, LA 70130

Contact Person:
Ms. Kimberley Quintana, Treasurer

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None
NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: Usually in November.

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 30 (1996)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $856,200

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,104,315

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs in education, particularly higher education, cultural programs, civic affairs, hospitals, and medical research.

PURPOSES OF GRANTS:
Arts; Education; Government and public administration; Higher education; Hospitals (general); Medical research.

RESTRICTIONS ON GRANTS:
Gives mainly in New Orleans, Louisiana and Cambridge, Massachusetts. No grants to individuals.

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Samuel Z. Stone, President; Allison Stone, Vice-President; Haydee T. Stone, Vice-President; Stephanie Stone, Vice-President; Thomas B. Lemann, Secretary; Kimberley Quintana, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $200,000 to National Museum of the American Indian, 1996
- $80,000 to School of American Research, for Native American anthropology/sociology, 1996

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CHAPTER THREE

THE CORPORATION SECTOR

By Stacey Jenkins

Descriptions of corporations that make grants to Native Americans.

Few of these corporations make grants to Native Americans because of their status as Native Americans. They do make grants to organizations that are doing work in their areas of interest.

Grants listed are samples. No attempt was made to list all Native American grants made. Grants are generally only those made within the past five years. Grants are accurate as reported by the foundations.

NOTE: A high percentage of the corporations listed had moved in three years prior to the collection of the information listed in this DIRECTORY. If your letter comes back, trace the corporation to its new address.

Corporations Index

Abbott Laboratories Fund, 322
Aetna Foundation, Inc., 322
Alabama Power Foundation, Inc., 323
Albertson's Inc. Corporate Giving Program, 324
Alcoa Foundation, 325
AlliedSignal Foundation, 325
Allstate Foundation, 326
American Express Foundation, 328
American Express Minnesota Foundation, 329
American Honda Foundation, 330
AMR/American Airlines Foundation, 331
Anheuser-Busch Corporate Contributions Program, 331
Archibald Charitable Foundation, Norman, 332
ARCO Foundation, 333
Armstrong Foundation, 334
AT&T Foundation, 335
Avon Products Foundation, Inc., 336
Bank of America Foundation, 337
Bechtel Foundation, 338
Ben and Jerry's Foundation, 339
Beneficial Foundation, Inc., 340
Boston Globe Foundation II, Inc., 340
BP Amoco Foundation, Inc., 341
Bristol-Myers Squibb Foundation, Inc., 342
Brunswick Foundation, Inc., 343
Burlington Resources Foundation, 343
Campbell Soup Foundation, 344
CBS Foundation Inc., 345
Chicago Tribune Foundation, 346
Chrysler Corporation Fund, 347
CIBA Vision Corporate Giving Program, 348
CIRI Foundation, 348
Citigroup Foundation, 349
Clorox Company Foundation, 350
Coca-Cola Foundation, Inc., 351
Coors Brewing Company, 354
Coors Foundation, Adolph, 353
CP & L Foundation, Inc., 355
Cummins Engine Foundation, 355
Dayton Hudson Foundation, 356
Delta Airlines Foundation, 358
Deluxe Corporation Foundation, 359
Disney Company Foundation, Walt, 359
Doherty Rumble and Butler Foundation, 360
Dow Chemical Company Foundation, 361
Doyon Foundation, 361
Duracell Corporate Giving Program, 362
Eli Lilly and Company Foundation, 363
Emerson Charitable Trust, 363
Equitable Foundation, Inc., 364
Exxon Corporate Giving Program, 365
Exxon Education Foundation, 367
Field Foundation of Illinois, Inc., 369
Fireman's Fund Foundation, 369
First Bank System Foundation, 370
Food Lion Inc., Corporate Giving, 371
Ford Motor Company Fund, 372
Foundation of the Litton Industries, 372
Freedom Forum, 373
Fujitsu America Corporate Contributions Program, 374
Gannett Foundation, Inc., 374
GE Fund, 376
General Mills Foundation, 377
General Motors Foundation, Inc., 379
Gerber Foundation, 380
Grace Foundation, Inc., 380
GTE Foundation, 381
Handy and Harman Foundation, 382
Heinz Company Foundation, H.J., 383
Hewlett-Packard Company Philanthropic Grants, 383
Hitachi Foundation, 384
Honeywell Foundation, 386
Houghton Mifflin Corporate Contributions Program, 387
Hubbard Foundation, 387
Humanitas Foundation, 388
IGT Charitable Contribution Committee, 389
Intel Foundation, 389
International Paper Company Foundation, 390
J. P. Morgan Charitable, 408
Jeld-Wen Foundation, 391
Jellison Benevolent Society, Inc., 392
Kaiser Family Foundation, Henry J., 392
Kellogg Corporate Citizenship Fund, 394
Kimberly-Clark Foundation, Inc., 394
La-Z-Boy Chair Foundation, 395
Levi Strauss Foundation, 396
Lockheed Martin Corporate Foundation, 397
Maytag Corporation Foundation, 398
McDonnell Douglas Foundation, 399
McKesson Foundation, Inc., 399
Medtronic Foundation, 400
Merrill Lynch and Company Foundation, Inc., 401
Metropolitan Life Foundation, 402
Midland Foundation, Archer Daniels, 403
Midmark Foundation, 404
Millipore Foundation, 404
Minnesota Mining and Manufacturing Foundation, Inc., 405
Mobil Foundation, Inc., 406
Monsanto Fund, 407
Morrison Knudsen Corporation Foundation, Inc., 409
Motorola Foundation, 410
NationsBank Community Foundation, 410
New York Times Company Foundation, Inc., 411
Norwest Foundation, 412
Pacific Bell Foundation, 413

PacifiCorp Foundation, 414
PepsiCo Foundation Inc., 415
Pillsbury Company Foundation, 415
Piper Foundation, Inc., 416
Pitney Bowes Corporate Contributions Program, 417
Polaroid Foundation, 418
Price Waterhouse Foundation, 419
Principal Financial Group Foundation, Inc., 420
Procter and Gamble Fund, 421
Prudential Foundation, 422
Sara Lee Foundation, 425
Sealaska Corporate Contributions Program, 426
Sears-Roebuck Foundation, 427
Shell Oil Company Foundation, 427
Simmons Foundation, Harold, 428
Skadden Fellowship Foundation Inc., 429
Sloan Foundation, Alfred P., 430
Smith Foundation, Inc., A.O., 431
Sony Electronics Inc., 432
Sprint Foundation, 432
Star Tribune Foundation, 433
State Farm Companies Foundation, 434
State Street Foundation, 435
Steelcase Foundation, 436
Sun Microsystem Foundation, Inc., 437
Texaco Foundation, 438
Textron Charitable Trust, 438
Times Mirror Foundation, 439
TJX Foundation, 440
Toyota USA Foundation, 443
U.S. Natinal Bank of Oregon, 447
U.S. West Foundation, 448
Union Carbide Foundation, Inc., 443
Union Pacific Foundation, 444
United American Healthcare Foundation, 445
Universal Studios Foundation, Ltd., 446
UPS Foundation, 447
UST Corporate Giving Program, 449
USX Foundation, Inc., 450
Vanguard Group Foundation, 452
Weyerhaeuser Company Foundation, 453
Xerox Foundation, 454

Abbott Laboratories Fund

Address and Telephone:
Dept. 379, Bldg., Apt 14C
100 Abbott Park Road
Abbott Park, IL 60064-3500
847-937-7075

Contact Person:
Ms. Cindy Schwab, Vice President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Initial approach: letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Ongoing Board meeting dates.

NORMAL RESPONSE TIME: Six to eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 891 (in 1995)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $ 676,560

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $ 6,601,221

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for education that provides benefits to the health care industry and its employees. Also focuses on institutions of higher learning that are potential sources of professional, management, and technical personnel for health care.

PURPOSES OF GRANTS:
Education; Health Care; Physical and biological science; medicine; pharmacy; nutrition. Leadership development; medical research; science; human services.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No support for purely social or religious organizations, political parties or candidates. No grants to individuals, for symposiums, conferences, social events, ticket purchases, memberships, business related purposes or advertising journals or booklets; no loans.

HOW TO APPLY:
Applicants should submit the following: 1-detailed description of project and amount of funding requested; 2-geographic area to be served; 3-copy of current year's organizational budget and/or project budget; 4-listing of additional sources and amount of support; 5-copy of most recent annual report and audited financial statement

OFFICERS AND DIRECTORS OR TRUSTEES:
Kenneth W. Farmer, President; Cindy Schwab, Vice-President; B.J. Smith, Secretary; Carol Stasiek, Treasurer; Robert N. Beck, Gray P. Coughlan, Ellen Walvoord

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund for scholarship money, 1998

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Aetna Foundation, Inc.

Address and Telephone:
151 Farmington Avenue
Hartford, CT 06156-3180
(860) 273-1932 or (860) 273-6382

Contact Person:
Ms. Diana Kinosh, Management Information Consultant

Web address: www.aetna.com/foundation

BASIC INFORMATION

APPLICATION FORM USED: Yes and No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter with proposal summary.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: April, September, and December.

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $1,050,000

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,132,724 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs that have an impact on solving social problems to help preserve a viable society. Areas of focus are in health care for children and preschool-12th grade education. Aetna has primary field office operations and several international initiatives in countries where the company operates.

PURPOSES OF GRANTS:
Children and youth, services; Elementary and secondary education; Health care. **Types of support**: Employee matching gifts, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving limited to organizations in the U.S. No support for non-501(c)(3) organizations, religious organizations for religious purposes, private secondary or elementary schools, sporting events, or political activities. No grants to individuals, or for endowment funds, medical research, scholarships, capital or building funds, renovation projects, advertising, fundraising dinners or similar special events, or computer hardware; no annual operating funds for colleges, universities, social service agencies, secondary schools, museums, hospitals, or other such institutions; no loans.

HOW TO APPLY:
Application form required for FOCUS grants, Dollars-for-Doers, and Matching Gifts. Application form not required for other grants.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ronald E. Compton, Chairman and President; Marilda G. Alfonso, Vice-President and Executive Director; J. Roger Bolton, Vice-President; Lucille M. Nickerson, Secretary; Leandra R. Kness, Treasurer and Investment Manager; Robert J. Price, Comptroller; Frederick C. Copeland, Jr.; Laura Estes; Joseph T. Sebastanelli.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Alabama Power Foundation, Inc.

Address and Telephone:
P.O. Box 2641, 17N-0011
Birmingham, AL 35291-0011
(205) 257-2508
Fax: (205) 257-1860

Contact Person: Jacquelyn S. Shaia, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1, May 1, August 1, and November 1.

BOARD MEETING DATES: Quarterly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 142 (1997)

AVERAGE GRANT: $1,200 to $1,800

LARGEST GRANT: $1,800

SMALLEST GRANT: $500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
United Way and higher education receives most of the support; however, grants are also given for the arts, health associations and hospitals, and social and family services, including youth groups.

PURPOSES OF GRANTS:
Arts; Community development; Education, higher education; Family services; Federated giving programs; Health organizations; Human services; Minorities; Youth services. **Types of support**: Capital campaigns, Employee matching gifts, General and operating support, Matching and challenge support, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Gives only in Alabama. No support for religious organizations or fraternal, athletic, or veteran's programs. No grants to individuals, fund-raisers, or for operating funds that duplicate United Way support.

HOW TO APPLY:
Applicants for employee-related scholarships should contact foundation after January 15 for applications and submission guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Banks H. Farris, Chairman; Jacquelyn S. Shaia, President; Thomas E. Chappell, Executive Vice-President; William E. Zales, Jr., Secretary; Art P. Beattie, Treasurer; Robert A. Buettner; Michael D. Garrett; Elmer B. Harris; Robert Holmes, Jr.; William B. Hutchins III; James H. Miller III; Earl B. Parsons; Michael L. Scott.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Chattahoochee Indian Heritage Association, for capital support, 1996.

* * * * *

Albertson's Inc. Corporate Giving Program

Address and Telephone:
P. O. Box 20
Boise, ID 83726
(208) 385-6200

Contact Person:
Renee Bergquist, Vice President, Invester Relations

E-mail address: renee_bergquist@albertsons.com

Web address: www.albertsons.com

BASIC INFORMATION

APPLICATION FORM USED: Not required

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $ 2,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Albertson's corporate giving program supports local health and human service organizations. he program also places importance on education, nutrition and capital campaigns.

PURPOSES OF GRANTS:
Nutrition and capital campaigns; university; education; health care; human services

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations.

HOW TO APPLY:
Submit written proposal with documentation of non-profit status.

CORPORATE OFFICERS:
Gary G. Michael, Chairman and CEO; Michael F. Reuling, Vice Chairman

SAMPLE NATIVE AMERICAN GRANTS:

* * *

Alcoa Foundation

Address and Telephone:
3029 Alcoa Bldg
425 6th Avenue
Pittsburgh, PA 15219-1850
(412) 553-2348

Contact Person: Mr. F. Worth Hobbs, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: One to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,262 (1996)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,744,300

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support primarily for education, arts and cultural programs, health and welfare organizations, civic and community development, and youth organizations.

PURPOSES OF GRANTS:
Arts; Community development; Education: early childhood education, reading, higher education; Government and public administration; Health organizations; Human services; Youth services.

Types of support: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, Fellowships, General and operating support, Matching funds, Program development, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations, national and international; emphasis on local communities: Davenport, IA, Knoxville, TN, Massena, NY, Pittsburgh, PA, Evansville, IN, Cleveland, OH, and Rockdale, TX. No support for sectarian or religious organizations, or political purposes. No grants to individuals (except for employee-related scholarships), or for endowment funds, deficit reduction, documentaries and videos, tickets, souvenir programs, advertising, golf outings, trips, tours, or student exchange programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
F. Worth Hobbs, President; Kathleen W. Buechel, Vice-President; Kathleen R. Burgan, Secretary-Treasurer; Peter R. Bridenbaugh; Ernest J. Edwards; Richard L. Fischer; Ronald R. Hoffman; Richard B. Kelson; Robert F. Slagle.
Corporate Trustee: Mellon Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Maryville College, for educational assistance program for Native American and African-American students, 1994
- $16,000 to Ministry of Public Health, to provide health centers serving tribe-based settlements in interior with solar powered generator units, 1994
- $15,000 to Marian Heights Academy, For educational assistance program for Native American and African-American female students, 1993

* * *

AlliedSignal Foundation

Address and Telephone:
101 Columbia Road
Morristown, NJ 07962-2245
(973) 455-5876

Application Address:
P. O. Box 2245
Morristown, NJ 07962-2245
(973) 455-5876

Contact Person:
Mr. Alan S. Painter, Vice-President and Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: September 1

BOARD MEETING DATES: December 1

NORMAL RESPONSE TIME: Only if approved

FINANCIAL INFORMATION

AVERAGE GRANT: $2,000 to $50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,774,537 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given primarily for education, includes fellowship and scholarship aid to colleges and universities that are a major source of future employees for the community. Also supports community funds, health, aging, human services, youth agencies, and cultural programs in communities where AlliedSignal has its operations.

PURPOSES OF GRANTS:
Arts; Education: business school and education, elementary school and education, engineering school and education, higher education, secondary school and education; Human services; Science; Youth services. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Employee matching gifts, Equipment, Fellowships, General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No support for church-related programs, special interest groups (such as labor or veterans) unless activity benefits entire community, political organizations, or for international organizations. No grants to individuals, or for endowment funds; no loans.

HOW TO APPLY:
Contact Foundation. Currently merging with Honeywell.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lawrence A. Bossidy, Chairman; Peter M. Kreindler, President; Alan S. Painter, Vice-President and Executive Director;

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the American Indian College Fund, 1996
- $10,000 to American Indian College Fund, for continuing support, 1995
- $10,000 to the American Indian College Fund, 1993

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Allstate Foundation

Address and Telephone:
2775 Sanders Road, Suite F3
Northbrook, IL 60062-6127
(847) 402-5502
Fax: (847) 326-7517

Contact Person: Ms. Jan Epstein, Manager

Web address: www.allstate.com/foundation/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Thirty to ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,143 (1996)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $350,000
SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,810,749

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Allstate Foundation will issue grants that identify and fund programs to non-profit organizations that are related to automobile and highway safety, homes and neighborhoods, and personal safety and security. Funding preference is given to proposals within the current focus areas. The Foundation has developed focus areas to target contributions to align with the Allstate Corporation's business goals. All Foundation funding requirements apply.

- **Automobile and Highway Safety**
  Programs should encourage or emphasize seat belt usage, infant and child car seat awareness, advocate anti-drinking and driving, provide educational awareness to the first time driver, car theft prevention and traffic court monitoring.

- **Homes and Neighborhoods**
  Programs should provide home fire prevention tips, encourage usage of smoke detectors, security information against burglary, accident prevention within and the around the home and small business safety awareness.

- **Personal Safety and Security**
  Programs should provide resources toward making the community a safer place to live. Programs will try to raise awareness of poverty, child abuse, drugs and violence prevention. Organizations should offer safeguards against gangs, guns, sexual harassment and domestic violence.

The Allstate Foundation prefers to support programs within our focus areas, rather than making grants for "general operating support." One-day or single event programs are not eligible for funding.

PURPOSES OF GRANTS:
Housing and shelter, development; safety, automotive safety; safety and disasters; youth, services; urban and community development; community development; government and public administration; public affairs.

OTHER FOUNDATION PROGRAMS:

United Way: We support the United Way/Crusade of Mercy in metropolitan Chicago and the fundraising campaigns of targeted United Way organizations across the country. This support permits The Allstate Foundation to recognize a number of outstanding human service organizations.

RESTRICTIONS ON GRANTS:
No support for fraternal or religious organizations or for bands and choirs. No grants to individuals (except for employee-related scholarships), or for annual campaigns, deficit financing, building funds, capital campaigns, endowment funds, athletic events or teams, memorial grants, or medical research.

To further clarify the review process the following limitations prohibit support to:

- fundraising events, sponsorships
- individuals
- capital and endowment campaigns
- athletic events of all types
- memorial grants
- athletic teams, bands and choirs (including equipment and uniforms)
- scouting groups
- medical research
- private secondary schools
- volunteer fire departments
- grant requests for production of audio, film or video
- multi-year pledge requests
- non-domestic causes
- requests to support travel.

Since The Allstate Foundation receives funding requests far in excess of its budget, worthy causes must often be declined, even when the request falls into one of the current focus areas. This does not in any way reflect on the value of the organization involved or on its programs, but rather is a result of limited resources.

HOW TO APPLY:
The Allstate Foundation receives many more requests than it is able to support. Therefore, we have established certain requirements that must be met to qualify for funding. Organizations should

first consult the list of general exclusions, to make certain the request fits within the guidelines. Each proposal must contain a summary (two-page maximum) of an organization's project or program need. The amount requested must be stated. A grant given by the Foundation in any one year does not necessarily ensure future funding. If renewed funding is desired, organizations should submit an additional, formal request each year. Proposals should contain the following information:

- organization name, street address (not post office box), phone number and the name of a contact person familiar with the details of the proposal
- timetable for project implementation
- brief description of how the proposed program or project relates to the current focus areas of The Allstate Foundation
- brief statement of the history, purpose and goals of the organization, as well as information about the number of members it has, the constituents it serves, its geographic service area, use of volunteers and general accomplishments to date
- copy of the organization's operating budget for the past year, indicating percentages used for program, administrative, fundraising and general expenses
- budget for the project for which support is requested, including sources of financial support and grants committed or ending
- audited financial statement from the previous year
- copy of the organization's most recent annual report
- copy of the organization's non-profit status exemption letter from the Internal Revenue Service as a 501(c)(3) designation
- list of the organization's officers and board members, and their affiliations
- background statement on the executive director and key staff to be involved in the proposed project
- a list of other donors, including support from the United Way or similar federated funds, corporations, foundations and government sources.

The Foundation has no annual deadlines for submission. Proposals may be submitted throughout the year. The Foundation's fiscal year is the same as the calendar year. Site visits or interviews will be scheduled only if the Foundation staff requires additional information about a proposal it has received for consideration.

The Foundation does not send written notification of receipt of proposals. Organizations wishing such notification should enclose a self-addressed, stamped envelope. Written notification of preliminary turn down will normally be sent within 30 days of receipt of the proposal.

Guidelines available from the foundation by mail or via the web at www.allstate.com/foundation/

OFFICERS AND DIRECTORS OR TRUSTEES: Ed Liddy, President; Robert W. Pike, Vice-President and Secretary; Casey Sylla, Vice-President and Treasurer; Robert Gary, Vice-President; Rita Wilson, Vice-President; Ron Mori, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:

- $2,000 to the Native American Scholarship Fund, 1995.

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American Express Foundation

Address and Telephone:
c/o American Express Co.
American Express Tower
World Financial Center
New York, NY 10285-4803
(212) 640-5661

Contact Person: Terry Savage, Director, Anne Wickhan, Director (Domestic Contact), Cornelia W. Higginson, Vice-President (International Contact)

Web address:
http://www.americanexpress.com/corp/philanthropy

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Biennially

NORMAL RESPONSE TIME: Three to four months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 766 (1997)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $400,000

SMALLEST GRANT: $148

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,797,231

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grantmaking activities are centered around three areas: community service, economic independence and cultural heritage.

PURPOSES OF GRANTS:
Community development, neighborhood development; Economic development; Historic preservation/historical societies. **Types of support**: Annual campaigns, Curriculum development, Emergency funds, Employee matching gifts, Employee-related scholarships, General and operating support, Program development, Seed money

RESTRICTIONS ON GRANTS:
No support for religious or fraternal organizations, sporting events or athletic programs, umbrella organizations with active grantmaking programs, or professional, trade, or marketing associations. No grants to individuals (except for employee-related scholarships), or for medical research, endowments, advertising in journals or yearbooks, or publication of books, magazines or articles in professional journals; no grants for endorsements or capital campaigns except on rare occasions.

OFFICERS AND DIRECTORS OR TRUSTEES:
Harvey Golub, Chairman and C.E.O.; Richard Goetz, Vice-Chairman and C.F.O.; Jon Linen, Vice-Chairman; Kenneth I. Chenault, President and C.O.O.; Allan Z. Loren, Executive Vice-President and C.I.O.; Louise M. Parent, Executive Vice-President and General Counsel; Thomas Schick, Executive Vice-President, Comm. and Corporate Affairs; Ursula Fairbairn, Executive Vice-President, Human Resources; Daniel T. Henry, Sr. Vice-President and Comptroller; Stephen P. Norman, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
$20,000 to Arizona Adult Literacy and Technology Resource Center, for Native American GED/Employment Training Program, 1996

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American Express Minnesota Foundation

Address and Telephone:
c/o IDS Financial Services
IDS Tower 10, Tax Dept, Unit 1163
Minneapolis, MN 55440
(612) 671-3321,
Application phone: (612) 671-5874

Contact Person: Ms. Marie Tobin, Community Relations Specialist

Web address: www.americanexpress.com/corp/philanthropy

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: January 15 for culture; April 15 for education and employment; and July 15 for community service programs.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Within six to eight weeks.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,225,000 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation supports programs that provide high-quality services, assist children and families, offer services to the community, find creative solutions to community problems, involve IDS employees, and fit within the company's primary focus areas. The company places importance on cultural diversity and national heritage programs, higher education, employment and training, and child welfare. "Priority will be given to specific projects (as opposed to general operating support), to projects supported by public and private partnerships, to efforts that involve IDS beyond grant support (e.g., business, and school and parent coalitions), and to distinctive projects where company involvement can make a noticeable difference."

PURPOSES OF GRANTS:
Education: Adult and continuing education, early childhood education, higher education; Aging; AIDS; Arts; Child development, education and services; Children and youth, services; Community development; Economically disadvantaged; Economics; Employment; Family services; Historic preservation and historical societies; Homeless; Human services; Minorities; Museums; Native Americans; Performing arts, dance, music, theater; Visual arts; Voluntarism promotion; Women; Youth services. **Types of support**: Employee matching gifts, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving primarily in Minnesota. No support for religious, political, fraternal, sports organizations, medical research, hospitals. No grants to individuals, or for books, magazines, endowments, capital campaigns, benefits, and charitable dinners.

OFFICERS AND DIRECTORS OR TRUSTEES:
Pamela J. Moret, President; Susan L. Gethin, Vice President; Colleen C. Curran, Secretary; Morris Goodwin, Jr., Treasurer; Karl J. Breyer; James E. Choat; Samuel E. Kasuske; Susan D. Kinder; Suzanne M. Roberts; Marty R. Shugarts; Stephen W. Swenson.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Business Development Corporation, For general operating support, 1993

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American Honda Foundation

Address and Telephone:
P. O. Box 2205
Torrance, CA 90509-2205
(310) 781-4090

Contact Person: Ms. Kathryn A. Carey, Manager

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or phone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: November 1, February 1, May 1 and August 1.

BOARD MEETING DATES: January, April, July, and October.

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

AVERAGE GRANT: $10,000 to $50,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $312,100 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Support for national organizations working in the areas of youth and scientific education, including private elementary and secondary schools, public and private colleges and universities, and scientific and educational organizations. 'Scientific education' encompasses both the physical, life sciences and mathematics, and environmental education."

PURPOSES OF GRANTS:
Biological sciences; Chemistry; Children and youth, services; Economically disadvantaged; Economics; Education: early childhood education, elementary school and education, higher education, secondary

school and education, vocational education; Employment; Engineering and technology; Environment; Human services; Mathematics; Minorities; Native Americans; Physical/earth sciences; Physics; Science. **Types of support**: Continuing support, Curriculum development, General and operating support, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for religious, veterans, or fraternal organizations, private foundations, labor groups, service club activities, arts and culture, health, or welfare and social issues. No grants to individuals, for trips, hospital operating funds, annual fund drives, fundraising, student foreign exchange programs, sponsorships, corporate memberships, medical or educational research, conferences or seminars, disaster relief, or beauty and talent contests.

OFFICERS AND DIRECTORS OR TRUSTEES:
Tadao Kobayashi, President; John G. Petas, Vice-President; Sherry Cameron, Secretary-Treasurer; athryn A. Carey, Manager; Steve Bailey; Jeff Conrad; Osamu Iida; Randi Marell; Marsha Snoddy; Rich Thomas.

SAMPLE NATIVE AMERICAN GRANTS:

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AMR/American Airlines Foundation

Address and Telephone:
Box 619616
Dallas, TX 75261-9616
(817) 967-3545

Contact Person: Kathy Andersen, Administrator

Web address: www.amrcorp.com/corp_fdn.htm

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Send letter on organization letterhead including proof of tax- exempt status to headquarters.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Applications accepted throughout the year.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 75 (1997)
LARGEST GRANT: $225,000

SMALLEST GRANT: $35

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $980,844

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Education, higher education; Federated giving programs; Human services; Legal services; Minorities; Immigrants; Performing arts, music; Urban/community development; Youth services.

RESTRICTIONS ON GRANTS:
Giving primarily in hub cities and other cities on route system. No support for religious, political, fraternal, social, or veterans organizations. No grants to individuals, for endowments or capital campaigns, operating expenses, organizations receiving support from the United Way, basic academic or scientific research organizations, athletic events or sponsorships, and social functions.

OFFICERS AND DIRECTORS OR TRUSTEES:
Corporate Officers: Donald J. Carty, Chairman, President, and C.E.O.; Gerard Arpey, Executive Vice-President and C.F.O.;

SAMPLE NATIVE AMERICAN GRANTS:

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Anheuser-Busch Corporate Contributions Program

Address and Telephone:
One Busch Place
St. Louis, MO 63118-1852
(314) 577-7368

Contact Person:
Ms. Linda Salava, Contributions Specialist

BASIC INFORMATION

APPLICATION FORM USED: No
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and proposal to headquarters.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Every six to eight weeks.

NORMAL RESPONSE TIME: Approximately eight weeks.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $20,200,000 (1994)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Anheuser-Busch has a long-standing commitment to the communities where it operates breweries and other major facilities. The company's corporate contributions program is designed to benefit, strengthen, and support those communities through donations to a broad range of local nonprofit organizations. In addition, Anheuser-Busch supports many organizations that work for minority economic development, preservation of cultural heritage, educational opportunities, and leadership development, as well as some national organizations." Anheuser-Busch assists programs that promote alcohol awareness and education. The company also offers disaster relief and supports environmental programs.

PURPOSES OF GRANTS:
Arts; Education; Environment, natural resources; Health care; Human services; Minorities; Safety and disasters; Youth development. **Types of support**: Annual campaigns, Capital campaigns, Continuing support, Donated products, Employee matching gifts, Employee volunteer services, Endowment funds, Equipment, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is limited almost entirely to the cities where the company has major operating facilities.
No support for political, religious, social, fraternal, athletic, and non tax-exempt organizations. No grants to individuals, or for hospital operating budgets.

OFFICERS AND DIRECTORS OR TRUSTEES:
Administrators: Linda Salava, Contribs. Specialist; Cynthia Garrone, Charitable Contribs. Manager

SAMPLE NATIVE AMERICAN GRANTS:

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Archibald Charitable Foundation, Norman

Address and Telephone:
c/o Wells Fargo Bank, N.A.
P. O. Box 21927
Seattle, WA 98111
(206) 292-3543

Contact Person: Mr. Stuart H. Prestrud, Secretary, Board of Managers.

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or phone.

NUMBER OF COPIES OF PROPOSAL TO SEND: Original plus two copies.

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly from September to May.

NORMAL RESPONSE TIME: Approximately sixty days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 100

AVERAGE GRANT: $5,000 (Approx.)

LARGEST GRANT: $30,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $30,000 (Approx.)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are considered only for organizations within the Puget Sound region of Western Washington. Also supports higher education, libraries, museums and performing arts, social services for the aged and the handicapped, housing, animal welfare and conservation. Emphasis is on one time tangible needs rather than operational or programmatic purposes.

PURPOSES OF GRANTS:
Aging; Animal welfare; Arts; Child development, education and services; Children and youth, services; Disabled; Education, higher education; Engineering and technology; Environment; Natural resources; Federated giving programs; Health care; Health organizations; History and archaeology; Hospitals (general); Housing and shelter, development; Human services; Leadership development; Libraries and library science; Medical research; Museums; Native Americans; Performing arts, music, theater; Residential and custodial care, hospices; Science; Youth development, services. **Types of support**: Building and renovation, Equipment, Land acquisition, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in the Puget Sound region of Washington. No support for government agencies or private foundations. No grants to individuals, or for deficit financing, endowment funds, scholarships, or fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
J. Shan Mullin, Chairman; Stuart H. Prestrud, Secretary;
Trustee: Wells Fargo Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:

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ARCO Foundation

Address and Telephone:
515 South Flower Street, AP-50
Los Angeles, CA 90071
(213) 486-3342

Contact Person: Stephen J. Giovanisci, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal limited to five pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: June and December

NORMAL RESPONSE TIME: Four to six months

FINANCIAL INFORMATION

LARGEST GRANT: $750,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,832,010 (1995)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving is focused on programs that are directed to the causes of educational, social, and cultural disparity in the lives of Americans. "Early involvement in 'root-cause' issues allows the foundation to test innovative models, build leadership and leverage its investments to generate the greatest return to ARCO and the society."

PURPOSES OF GRANTS:
Support largely for higher and pre-collegiate education, including minority retention programs in science and engineering; community programs, especially for low income groups, including job creation and job training programs, community economic development, neighborhood revitalization, and youth agencies; aging programs; access to the humanities and the arts; public information organizations; and

environmental programs.

RESTRICTIONS ON GRANTS:
Giving limited to areas of company operations, especially Anchorage, Alaska; Dallas, Texas; and Los Angeles, California. No support for religious organizations, professional associations, specialized health organizations, professional schools of art, academic art programs, university art museums, individual high school or college performing groups, or military or veterans organizations. No grants to individuals, or for performances at colleges or universities, campus performance halls, endowment funds, annual campaigns, deficit financing, hospital or university operating funds, research, publications, building programs (except for economic revitalization in a deteriorating urban neighborhood), or conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mike R. Bowlin, Chairman; Stephen J. Giovanisci, President; Russel G. Sakaguchi, Secretary and Executive Dir; George S. Davis, Treasurer; Ronald J. Arnault; Lodwrick M. Cook; Kenneth R. Dickerson; Anthony G. Fernandes; William E. Wade.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Koahnic Broadcast Corporation, for continuing support, 1996
- $10,000 to Koahnic Broadcast Corporation, to support Native American media, 1995
- $10,000 to Yakutat Native Association, for summer science camp for native Alaskan youth, 1994
- $15,000 to National Center for American Indian Enterprise Development, for Southern California business development services for Native American entrepreneurs, 1994

* * *

Armstrong Foundation

Address and Telephone:
P.O. Box 3001
Lancaster, PA 17604
(717) 397-0611

Contact Person: C.L. Collova, President

BASIC INFORMATION

Gives to pre-selected organizations

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: (1997)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $550,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,940,120

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports community funds and higher education, also gives for public interest and civic affairs organizations and health and social services.

PURPOSES OF GRANTS:
Children and youth, services; Economically disadvantaged; Family services; General charitable giving; Government and public administration; Health care; Higher education; Human services; Minorities; Public policy, research. **Types of support**: Annual campaigns, Building and renovation, Employee matching gifts, Scholarship funds.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Applications not accepted. Contributes only to preselected organizations. Unsolicited requests for funds not considered or acknowledged.

OFFICERS AND DIRECTORS OR TRUSTEES:

C.L. Collova, President; D.L. Boles, Vice-President; R.J. Shannon, Jr., Vice-President; J.R. Desanto, Secretary; E.R. Case, Treasurer; C.R. Witmer. George A. Lorch, Chairman and C.E.O.; Frank A. Riddick III, President and C.F.O.; Deborah K Owen, Sr. Vice-President and Genl. Counsel; William J. Wimer, Sr. Vice-President, Finance; Bruce A. Leech, Jr., Cont.; S.C. Hendrix, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to American Indian College Fund, 1996.

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AT&T Foundation

Address and Telephone:
32 Avenue of the Americas, 24th Floor
New York, NY 10013
(212) 841-4747

Contact Person: Ms. Vivian Nero, Secretary

Web address: www.att.com/foundation/

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter (three pages or less).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and November.

NORMAL RESPONSE TIME: Ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,551 (1995)

AVERAGE GRANT: $ 20,000 to $100,000

LARGEST GRANT: $1,900,000

SMALLEST GRANT: $18

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $32,330,662

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation's reach is both national and international, especially for support of education, arts and culture, and civic and community services.

PURPOSES OF GRANTS:
AIDS; Arts; Child development, education, services; Children and youth, services; Civil rights, race and inter-group relations; Computer science; Disabled; Economically disadvantaged; Education: Higher education, Secondary school and education; Engineering; Environment; Natural resources; Family services; Government and public administration; Health care; Hospitals (general); Human services; Legal services; Mathematics; Minorities; Museums; Performing arts, dance, music, theater; Physical and earth sciences; Public policy, research; Science; Voluntarism promotion; Women; Youth services. **Types of support**: Annual campaigns, Consulting services, Emergency funds, Employee matching gifts, Fellowships, General and operating support, Matching funds, Program development, Program-related investments/loans, Research, Scholarship funds, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving on a national level. No support for religious organizations, local chapters of national organizations, social sciences or health sciences programs, medical or nursing schools, or junior and community colleges, industrial affiliate programs or technical trade associations, medical research projects, disease-related health associations other than AIDS-related programs, operating expenses or capital campaigns of local health or human service agencies other than hospitals, or sports teams, or sports-related activities. No grants to individuals, or for capital development, endowments, deficit financing, and land acquisition; does not purchase advertisements and sponsorships or donate equipment.

HOW TO APPLY:
First obtain guidelines by written request. Detailed program limitations and addresses of regional Contributions Managers provided in guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:

Marilyn Laurie, Chairman; Esther Silver-Parker, President; Marcy Chapin, Vice-President, Civic and Community Svcs. Prog.; Gary E. Doran, Vice-President, Civic and Community Svcs. Prog.; Marilyn Reznick, Vice-President, Education Prog.; Suzanne Sato, Vice-President, Arts and Culture Prog.; Vivian Nero, Secretary and Comm. Director; Larry Unrein, Treasurer; Timothy J. McClimon, Executive Director; H.W. Burlingame; R. Steven Davis; John C. Guerra, Jr.; William K. Ketchum; William H. Oliver.

SAMPLE NATIVE AMERICAN GRANTS:

- $10,000 to Southwest Voter Registration Education Project, for Community Goodwill annual conference, 1996
- $85,000 to American Indian Science and Engineering Society (AISES), for education newsletter, Environmental Science Institute, Scholarship Fund and national convention, 1996
- $100,000 to Alaska Native Heritage Park, for education and Internet program, 1996
- $15,000 to First Nations Development Institute, for human services programs, 1995
- $25,000 to National Center for American Indian Enterprise Development, Economic development; Native Americans, 1995
- $35,000 to American Indian Science and Engineering Society (AISES), for Pre-College Project, 1995
- $50,000 to National Museum of the American Indian, for exhibit, This Path We Travel, 1994
- $35,000 to American Indian Science and Engineering Society (AISES), for newsletter and environmental science institute and scholarship, 1994
- $30,000 to Center for the Improvement of Child Caring, for Native American Parenting Project, 1994
- $10,000 to Intertribal Council of Arizona, for Indian Health Service facilities, 1994
- $15,000 to Smithsonian Institution, National Museum of the American Indian, 1993
- $20,000 to American Indian Science and Engineering Society (AISES), continuing support, 1993
- $20,000 to First Nations Development Institute, for Diversity Programs, 1993

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Avon Products Foundation, Inc.

Address and Telephone:
1345 Avenue of the Americas
New York, NY 10105-0196
(212) 282-5515
Fax: (212) 282-6049

Contact Person: Mr. Glenn S. Clarke, President
E-mail address: glenn.clarke@avon.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Proposals reviewed as received.

BOARD MEETING DATES: Three times a year

NORMAL RESPONSE TIME: December 1

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 128 (1996)

AVERAGE GRANT: $2,000 to $15,000

LARGEST GRANT: $161,250

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,686,605

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving primarily where Avon is a major employer for organizations that address education, health and social services, and community development for women and their children.

PURPOSES OF GRANTS:
Community development; Disabled; Economically disadvantaged; Education; Federated giving programs; Human services; Minorities; Native Americans; Voluntarism promotion; Women; Youth services. **Types of support**: Annual campaigns, Capital campaigns, Conferences and seminars,

Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, General and operating support, Matching funds, Program development, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily limited to areas immediately surrounding company operations. No grants to individuals (except for scholarships for children of active company employees), or for endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Glenn S. Clarke, President; James E. Preston, Vice-President; Edwin Woodberry, C.F.O. and C.A.O.; Mary Ann Dirzis, Director, Government Affairs; Joanne Mazurt, Director, Global Corporate Affairs.

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to American Indian College Fund, for emergency scholarships for Indian women attending American Indian colleges, 1996
- $29,000 to American Indian College Fund, for Native Americans scholarships/financial aid, 1995
- $15,000 to American Indian College Fund, for Native Americans scholarships/financial aid, 1994

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Bank of America Foundation

Address and Telephone:

Bank of America Center, Dept 3246
P. O. Box 37000
San Francisco, CA 94137
(415) 953-3175

Contact Person:
Ms. Caroline O. Boitano, President and Executive Director

Web address:
www.bankamerica.com/community/community.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone requesting guidelines.
NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: Generally quarterly and as necessary.

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,244 (1996)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $1,750,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $16,514,845

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports nonprofit, private organizations providing services to the community in areas where the company operates. Gives both through grants and loans in five funding areas: health, human resources, community and economic development, education, and culture and the arts; support also for special programs developed by the foundation to use its resources most effectively.

PURPOSES OF GRANTS:
Arts; Community development; Education; Environment; Federated giving programs; Health care; Hospitals (general); Housing and shelter; Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Matching funds, Program development, Program-related investments and loans, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving limited to areas of major company operations (AK, AZ, CA, HI, ID, IL, NM, NY, OR, TX) and other selected areas where there is a company presence. No support for religious organizations for sectarian purposes, athletic events and programs, agen-

cies receiving support from the United Way, or government-funded programs. No grants to individuals (except for employee-related scholarships), or for fundraising events, advertising, memorial campaigns, endowment funds, research, films, video projects, or the development or production of books.

OFFICERS AND DIRECTORS OR TRUSTEES: Donald A. Mullane, Chairman; Caroline O. Boitano, President and Executive Director; James S. Wagele, Vice-President; Sandra Cohen, Secretary; Kristine Yee, Treasurer; Judy Tufo, Financial Officer; Kathleen Burke; David Coulter; William Goodyear; Luke Helms; Raymond McKee; Michael O'Neill; Thomas E. Peterson; Richard M. Rosenberg.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Confederated Tribes of the Umatilla Indian Reservation, 1996
- $25,000 to National Center for American Indian Enterprise Development, continuing support, 1996
- $15,000 to American Indian Economic Development Association, 1996
- $15,000 to Walking Shield American Indian Society, 1996
- $10,000 to Futures for Children, 1996
- $10,000 to Navajo Partnership for Housing, 1996
- $10,000 to Rural Community Assistance Corporation, for program development for troubled Indian Housing Authorities, 1995
- $12,500 to California Indian Legal Services, 1996
- $20,000 to Futures for Children, for International Self-Help Learning Center Curriculum Development Project, 1995
- $15,000 to American Indian Economic Development Association, for economic development programs, 1995
- $25,000 to Confederated Tribes of the Umatilla Indian Reservation, for construction of Tamustalik Cultural Institute, 1995
- $25,000 to National Center for American Indian Enterprise Development, for operating support, 1995
- $15,000 to Red Cloud American Indian Society, For program support, 1994
- $25,000 to National Center for American Indian Enterprise Development, for operating support, 1994
- $20,000 to Indian Pueblo Cultural Center, to promote Native American arts and culture through museum exhibits and education programs, 1994
- $15,000 to Red Cloud American Indian Society, toward providing educational and humanitarian support services, 1993
- $25,000 to Futures for Children, for construction of Learning Center, 1993
- $25,000 to National Center for American Indian Enterprise Development, for general support, 1993
- $10,000 to Southwest Voter Registration Education Project, for registration education activities, 1993
- $15,000 to Institute of American Indian Arts Museum, foward museum campaign, 1993

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Bechtel Foundation

Address and Telephone:
50 Beale Street
San Francisco, CA 94105
(415) 768-5974 or (415) 768-7158

Contact Person: Ms. LeeAnne Lang, Asst. Secretary

Web address: www.bechtel.com/buildingminds/bechfoun.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Annually

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 322 (1996)

AVERAGE GRANT: $1,000 to $20,000

LARGEST GRANT: $275,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,358,729

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher education and community funds, and gives grants to organizations focusing on engineering business and construction. Grants also for cultural programs, public interest, health organizations, and social services.

PURPOSES OF GRANTS:
Arts; Engineering; Federated giving programs; Health care and organizations; Higher education; Human services; Public policy, research. **Types of support**: Employee matching gifts, General and operating support.

RESTRICTIONS ON GRANTS:
No support for religious organizations. No grants to individuals, or for endowment funds or special projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
R.P. Bechtel, Chairman; J.W. Weiser, President; D.J. Gunther, Executive Vice President; J.D. Carter, Sr. Vice President; and Secretary-Treasurer; F.W. Gluck; Adrian Zaccaria.

SAMPLE NATIVE AMERICAN GRANTS:

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Ben and Jerry's Foundation

Address and Telephone:
30 Community Drive
S. Burlington, VT 05403-6828
802-846-1500

Contact Person:
Ms. Rebecca Golden, Foundation Director

Web address:
www.benjerry.com/foundation/index.html

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or phone call.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two (send two copies of the Letter of Interest)

PROPOSAL DUE DATES: Submit preliminary at least eight weeks prior to the quarterly deadline: March 1, July 1, and November 1.

BOARD MEETING DATES: Three times a year

NORMAL RESPONSE TIME: Ten weeks after deadline.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 225 (1995)

AVERAGE GRANT: $250 to $15,000

LARGEST GRANT: $15,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $220,759

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives grants to non-profit organizations throughout the United States that focus on progressive social change, by addressing the underlying conditions of societal or environmental problems.

PURPOSES OF GRANTS:
Projects that affect children and families, disfranchised groups and the environment and projects that lead to societal, institutional or environmental change.

RESTRICTIONS ON GRANTS:
Does not fund emergency requests, colleges or universities, individuals or scholarship programs, research projects, religious projects, state agencies, international or foreign programs or direct service programs.

HOW TO APPLY:
(Does not accept e-mail requests) Submit a one page letter of interest (two copies) including the goals and activities of the organization and its specific need for

funding. Include a brief budgetary section with information related to the request and the funding plan. If the foundation is interested they will invite you to apply with the full proposal.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jerry Greenfield, President; Liz Bankowski, secretary; Jeffrey Furman, Treasurer; Rebecca Golden, Foundation Director.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Timbisha Shoshone, Death Valley Land Restoration Project. Funds provided to continue to restore traditional homelands to the stewardship of the tribe, 1997
- $9,500 to United Indian Nations, Inc., Community Development Corporate Funds were to support the Native Community centered around traditional Indian rituals to develop issues such as access to health care, education, housing and employment opportunities, and others, 1996
- $8,000 to California Indian Basketweavers Association to seek adequate basketweaving material gathering sites, the promotion of traditional plant management, and the elimination of the use of pesticides where they impact traditional resources of Native people, 1996
- $7,500 to Eastern Native Seed Conservancy to insure the conservation of Native American seed stock, returning seed to Native people, and helping to develop programs to renew traditionally-based agriculture in the Northeast, 1996
- $8,000 to International Indian Treaty Council, 1995
- $5,500 to White Mountain Apache Tribe, 1995

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Beneficial Foundation, Inc.

Address and Telephone:
P. O. Box 911
Wilmington, DE 19899
(908) 781-3010

Contact Person: Mr. Robert A. Tucker, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: May and December

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 27 (1996)

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $757,228

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given especially to educational institutions, hospitals, and medical research. Support also for cultural programs.

PURPOSES OF GRANTS:
Arts; Education: higher education, secondary school and education; Hospitals (general); Medical research. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Employee-related scholarships, Equipment, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in Delaware, New Jersey, and New York. No grants for endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert A. Tucker, President; Finn M.W. Caspersen, Vice-President; M.A. McCardle, Secretary; J.H. Gilliam, Jr., Treasurer; W.K. Neff; John O. Williams.

SAMPLE NATIVE AMERICAN GRANTS:

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Boston Globe Foundation II, Inc.

Address and Telephone:
P. O. Box 2378
135 Morrissey Blvd
Boston, MA 02107

(617) 929-2895
Contact Person:
Ms. Suzanne W. Mass, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Telephone, fax or letter to request application guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, June, and September.

NORMAL RESPONSE TIME: Four months after submitting proposal.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 281 (1995)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $265,000

SMALLEST GRANT: $225

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,373,288

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for community services, especially for multiservice agencies, handicapped accessibility, housing development, and race relations. Also supports culture and the arts, education, science and the environment, hospitals and health care, summer camps, and media business.

PURPOSES OF GRANTS:
Arts; Civil rights, race and inter-group relations; Disabled; Education: Higher education; Family services; Federated giving programs; Health care; Housing and shelter, development; Human services; Museums; Youth services. **Types of support**: Building and renovation, Emergency funds, Employee matching gifts, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in the greater Boston, Massachusetts area.

HOW TO APPLY:
Submit funding proposals on Boston Globe Foundation proposal forms. They are available from foundation office and Resource Library of Associated Grantmakers of MA. Also accepts Associated Grantmakers, MA Common Proposal Format with additional requirements specified by the foundation. Staff reviews all proposals, investigates agencies (in many cases by making site visits.)

OFFICERS AND DIRECTORS OR TRUSTEES:
William O. Taylor, Chairman; Catherine E.C. Henn, President; Suzanne W. Maas, Executive Director; Leslie Griffin; Richard Gulla; Alexander Hawes; Loretta McLaughlin; Benjamin B. Taylor.

SAMPLE NATIVE AMERICAN GRANTS:

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BP Amoco Foundation, Inc.

Address and Telephone:
200 E. Randolph Drive
Chicago, IL 60601
(312) 856-6305 or (312) 856-6306
Fax: (312) 616-0826

Contact Person:
Patricia D. Wright, Executive Director

E-mail address: foundation@amoco.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Before September for the following year.

BOARD MEETING DATES: April, July, and November.

NORMAL RESPONSE TIME: December

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,273 (1997)
AVERAGE GRANT: $1,000 to $100,000

LARGEST GRANT: $591,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $15,066,496

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support higher and pre-college education, especially in science and engineering, and community organizations in Amoco communities. Limited support for culture and art, and public interest research. Also supports employee and retiree volunteer programs, and matching gift program.

PURPOSES OF GRANTS:
Community development; Education; Engineering and technology; Environment, natural resources; Mathematics; Science; Youth services. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, Fellowship funds, General and operating support, In-kind gifts, Program development, Program-related investments and loans, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives nationally and internationally in areas where the company operates. No support for religious, fraternal, political, social, or athletic organizations; generally, no support for organizations already receiving operating support through the United Way. No grants to individuals (except for employee-related scholarships), or for endowment funds, medical research, publications, or conferences.

HOW TO APPLY:
Currently the foundation is not accepting new proposals due to a review of the contributions programs since the merger of Amoco with British Petroleum.

OFFICERS AND DIRECTORS OR TRUSTEES:
George S. Spindler, Chairman; Paula Banks, President; Annie Smith, Secretary; John S. Ruey, Treasurer; J.E. Boyajian; J.L. Carl; Inge Freitheim; M.P. Johnson; R.L. McNeel; D.F. Work Corporate officers H. Laurance Fuller, Chairman and C.E.O.; William G. Lowrie, President; J.L. Carl, Executive Vice-President and C.F.O.; L. Richard Flury, Executive Vice-President, Exploration and Production; W. Douglas Ford, Executive Vice-President, Petroleum Products Sector; Enrique J. Sosa, Executive Vice-President, Chemicals Sector; George S. Spindler, Sr. Vice-President, Law and Corporate Affairs; R. Wayne Anderson, Sr. Vice-President, Human Resources.

SAMPLE NATIVE AMERICAN GRANTS:
- $14,000 to American Indian Science and Engineering Society, continuing support, 1997
- $15,000 to Indian Health Care Resources Center, 1997
- $10,000 to Council of Energy Resource Tribes, continuing support, 1997
- $10,000 to American Indian Science and Engineering Society, 1996
- $10,000 to Council of Energy Resource Tribes, 1996

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Bristol-Myers Squibb Foundation, Inc.

Address and Telephone:
345 Park Avenue, 43rd Floor
New York, NY 10154
(212) 546-4000

Contact Person: Mr. John L. Damonti, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit preferably between February and September--Deadline is October 1.

BOARD MEETING DATES: December and as needed.

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,293 (1996)
LARGEST GRANT: $1,465,500

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,567,571

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development; Education: elementary and secondary education, higher education; Government and public administration; Health care; International affairs; Medical research; Minorities; Native Americans; Women; Youth services. **Types of support**: Annual campaigns, Employee matching gifts, Employee-related scholarships, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving limited to certain areas; contact the Foundation for more information. No support for political, fraternal, social, or veterans organizations; religious or sectarian organizations not engaged in a significant project benefiting the entire community; specific public broadcast programs or films; or organizations receiving support through federated campaigns. No grants to individuals, or for endowment funds, conferences, or sponsorships; no loans; no independent medical research.

OFFICERS AND DIRECTORS OR TRUSTEES:
Charles A. Heimbold, Jr., Chairman; John L. Damonti, President; Alice C. Brennan, Secretary; Harrison M. Bains, Jr., Treasurer; Michael Mee; John Skule. Corporate officers: Charles A. Heimbold, Jr., President and C.E.O.; Michael F. Mee, Sr. Vice-President; Harrison M. Bains, Jr., Treasurer; Alice C. Brennan, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian College Fund, continuing support, 1996
- $10,000 to American Indian College Fund, continuing support, 1995
- $10,000 to American Indian College Fund, continuing support, 1994
- $10,000 to American Indian College Fund, 1993

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Brunswick Foundation, Inc.

Address and Telephone:
One North Field Court
Lake Forest, IL 60045
(708) 470-4645

Contact Person: Ms. Wendy L. Smith, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Three times a year

NORMAL RESPONSE TIME: Five to twelve months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 138 (1996)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $454,781

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving primarily for higher education, welfare, and civic organizations in areas where there are high concentrations of Brunswick employees.

PURPOSES OF GRANTS:
Education; Environment; Human services. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No support for religious organizations, preschools, primary or secondary schools, fraternal orders, veterans or labor groups, or trips, tours, tickets, or advertising for benefit purposes. No grants to individuals (except for scholarships to children of company employees), or for endowment or capital funds, or company equipment or products; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Wendy L. Smith, President; Dianne M. Yaconetti, Vice-President; Michael D. Schmitz, Secretary; Paul Kilius, Treasurer; Robert Rasmus; Jack F. Reichert. Donations Committee: James C. Hubbard; LuAnn Jarnagin; C. Robert Leadbetter; John Mikusa.

SAMPLE NATIVE AMERICAN GRANTS:

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Burlington Resources Foundation

Address and Telephone:
5051 Westheimer Street, Suite 1400
Houston, TX 77056
(713) 624-9898

Contact Person: Ms. Dee McBride, Administrator

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 150 (1997)
LARGEST GRANT: $200,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,978,733

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving in the following areas: 1) community funds and other federated organizations; 2) educational institutions, both public and private, primarily at the college level, preferably directed toward the improvement of the quality of education; 3) youth organizations; 4) hospitals and medical facilities, including hospital building funds and equipment; 5) cultural programs, including performing and visual arts, historical centers, and public and educational broadcasting; and 6) human service agencies, including chemical dependency treatment and prevention, senior citizens, runaway youth, spouse and child abuse, offender programs, and women's programs.

PURPOSES OF GRANTS:
Aging; Arts; Education, higher education; Federated giving programs; Hospitals (general); Human services; Substance abuse, services; Women; Youth services. **Types of support**: Building and renovation, Employee matching gifts, Equipment.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No

support for religious groups for religious purposes, veterans or fraternal service organizations, or national health organizations. No grants to individuals, or for endowment funds, fundraising events, or computers or computer-related projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas H. O'Leary, Chairman; Gavin H. Smith, President; John E. Hagale, Vice-President. Finance; Hays R. Warden, Vice-President and Cont.; Wendi S. Zerwas, Secretary; Everett D. Dubois, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $12,500 to Inter-tribal Indian Ceremonial Association, 1994

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CBS Foundation Inc.

Address and Telephone:
51 West 52 Street
New York, NY 10019
(212) 975-3771
Fax: (212) 975-3515

Contact Person:
Ms. Helene Blieberg, Vice-President and Executive Director

E-mail address: cbsfoundation@cbs.com

Web address: www.cbs.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 100 (1998)

AVERAGE GRANT: $2,500 to $25,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving for education, including higher education, journalism and communications, education for minorities. Also supports cultural affairs, especially the performing arts; youth and family programs.

PURPOSES OF GRANTS:
Arts; Education; Human services; Media and communications; Minorities; Museums; Performing arts; arts education. **Types of support**: Continuing support, Employee matching gifts, General and operating support, Scholarship funds, program support.

RESTRICTIONS ON GRANTS:
Giving for national programs and in areas of major company operations, including top ten markets. No grants to individuals, or for building, endowment, or matching funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Martin D. Franks, President; Helene Blieberg, Vice-President and Executive Director; Paulette Carpenter; G. Reynolds Clark; Cheryl Daly; Raymond F. Harmon; Joel Hollander; Matthew D. Margo; Martin P. Messinger; John D. Moran; Claudia E. Morf; Madeline Peerce; Josie J. Thomas; David Zemelman.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to the Oneida Tribe of Indians of Wisconsin, 1994.

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Campbell Soup Foundation

Address and Telephone:
Campbell Place Box 60F
Camden, NJ 08103
(609) 342-4800

Contact Person: Mr. John M. Coleman, Chair

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE. Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: Four to eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 59 (1996)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $420,000

SMALLEST GRANT: $150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,977,300

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation's emphases are nutrition, health and improving the quality of life in the communities where the company operates.

PURPOSES OF GRANTS:
Community development; Health care; Health organizations; Minorities; Nutrition; Voluntarism promotion; Youth services. **Types of support**: Employee matching gifts, Program development, Research, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations, with emphasis on Camden, New Jersey. No grants to individuals, or for operating budgets, continuing support, annual campaigns, emergency funds, deficit financing, land acquisition, endowment funds, equipment, or scholarships or fellowships; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
John M. Coleman, Chairman; Bertram C. Willis, Secretary; Anthony Di Silvestro, Treasurer; Brenda E. Edgerton; Kathleen MacDonnell; Robert Subin; Marty Thrasher.

SAMPLE NATIVE AMERICAN GRANTS:

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Chicago Tribune Foundation

Address and Telephone:
435 N. Michigan Avenue, 2nd Floor
Chicago, IL 60611-4041
(312) 222-4300
Fax: (312) 222-3751

Contact Person: Marguerite Brannon, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, sent at least six weeks prior to proposal deadline.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Varies depending on program; see guidelines for exact deadlines.

BOARD MEETING DATES: May, August, and December.

NORMAL RESPONSE TIME: After appropriate Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 85 (1996)

LARGEST GRANT: $420,000

SMALLESTGRANT: $1,700

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,548,498

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given for journalism, civic affairs, and cultural programs, including museums. Gives through United Way to support social services. Also supports an employee matching gift program.

PURPOSES OF GRANTS:
Arts; media, journalism and publishing; Museums. **Types of support**: Employee matching gifts, General and operating support.

RESTRICTIONS ON GRANTS:
Gives mainly in the greater Chicago, Illinois area. No grants to individuals, or for building or endowment funds, fundraising functions, free advertising, or fellowships; no loans.

HOW TO APPLY:
Applications not solicited for social services and employee matching gift program.

OFFICERS AND DIRECTORS OR TRUSTEES:
Scott Smith, Chairman; Marguerite Brannon, President; Paulette Dodson, Secretary; Denise Palmer, Treasurer; Tara Addison; Steve Aguina; Robert Delo; Dianne Donovan; Claudette Hadley; Henry Hall; Marcy Keno; Marcia Mendels; Sonia Rivera

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Native American Journalists Association, for general support, 1996
- $15,000 to Native American Journalists Association, for general support of national organization, 1995
- $15,000 to Native Press Journalists Association, for general support, 1994
- $10,000 to Native Press Journalists Association, for general support, 1993

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Chrysler Corporation Fund

Address and Telephone:
1000 Chrysler Drive
Auburn Hills, MI 48326-2766
(248) 512-2502

Contact Person:
Lynn A. Feldhouse, Vice-President, or
Marilyn F. Graham

E-mail address:
lafi@chrysler.com and mek@chrysler.com

Web address:
http://www.chryslerfund.chrysler.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to three page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required, usually quarterly; educational grants approved at fall meeting.

NORMAL RESPONSE TIME: Four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,315 (1997)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $1,640,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $25,372,261

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for projects that address topics such as future work force, community vitality, the marketplace, and public policy leadership, and to organizations with which Chrysler and its employees are involved.

PURPOSES OF GRANTS:
Arts; community development, neighborhood development; education; community and cooperative; employment, services; Government and public administration. **Types of support**: Annual campaigns, Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, In-kind gifts, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives in areas where employees of the company reside. No support for primary or secondary schools, religious organizations for religious purposes, veterans or labor organizations, fraternal associations, athletic groups, social clubs, political organizations or campaigns, organizations supported by the United Way (except through employee contributions), organizations that limit membership and services based on race, religion, color, creed, sex, age or national origin, or delivery of direct health care, or disease specific organizations. No grants to individuals (except for scholarships to children of company employees), or for endowment funds, trips, tours, conferences, seminars, fellowships, sponsorship, fundraising, advertising, deficit financing, capital campaigns, equipment and materials, multiyear pledges or research; no loans.

HOW TO APPLY:
Organizations must be nonprofit, tax exempt, and located in areas where the sponsor has major operations and where its employees live and work. Will also recognize selected regional, national, and international programs that address the primary issues the company wishes to support.

OFFICERS AND DIRECTORS OR TRUSTEES:
W.F. Fountain, President; Lynn A. Feldhouse, Vice-President and Secretary; S.W. Bergeron, Vice-President and Treasurer; E.J. Harris, Cont.; Thomas C. Gale; A.C. Liebler; William J. O'Brien III; K.M. Oswald; D.K. Pawley; L.J. Piedra; G.C. Valade. John S. Reed, Chairman; Paul Collins, Vice-Chairman; William R. Rhodes, Vice-Chairman; H. Onno Ruding, Vice-Chairman; Victor J. Menezes, Executive Vice-President and C.F.O.; Thomas E. Jones, Executive Vice-President and Principal Financial Off.; Charles E. Long, Executive Vice-President and Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Indian World, for Maxivan to be used as mobile art and culture unit, 1996

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CIBA Vision Corporate Giving Program

Address and Telephone:
11460 Johns Creek Pkwy
Duluth, GA 30136
(404) 476-3937
Contact Person: Mr. Jeff Callender, Manager

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

FINANCIAL INFORMATION

AVERAGE GRANT: $50 to $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $100,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts and cultural programs; environment; eye disease and research; homeless.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations.

HOW TO APPLY:
Contact the corporation

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund for scholarships in Georgia, 1996

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CIRI Foundation

Address and Telephone:

2600 Cordova Street, Suite 206
Anchorage, AK 99503
(907) 274-8638

Contact Person:
Ms. Lydia L. Hays, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: See guidelines

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Within two weeks of Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 120

AVERAGE GRANT: $644

LARGEST GRANT: $16,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $80,402 (1995)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives grants towards educational support for Alaskan natives of Cook Inlet Region (Eskimo, Indian, and Aleut); also gives for native Alaskan educational, cultural and heritage projects.

PURPOSES OF GRANTS:
Arts and cultural programs; Education: vocational education, higher education; Minorities; Native Americans. **Types of support**: Program development; fellowships; internships; grants to individuals; scholarships to individuals.

HOW TO APPLY:
Letter requesting application form and guidelines

OFFICERS AND DIRECTORS OR TRUSTEES:
Don Karabelnikoff, Chairman; John Monfor, President; Roy M. Huhndorf, Secretary/Treasurer; Esther Combs, Britton E. Crosly, William English, Bart Garber, Jeff Gonnason, Carol Gore, Robert Gottstein, David Heatwole, Frank Klett, Janie Leask, Edward Rasmuson.

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1996

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Citigroup Foundation

Address and Telephone:
153 East 53rd Street, 3rd Floor
New York, NY 10043
(212) 559-9163
Fax: (212) 793-5944

Contact Person:
Mr. Paul M. Ostergard, Chairman and C.E.O.

BASIC INFORMATION

Gives to pre-selected organizations only

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $13,982,161 (1997)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of funding supports community development and education. Other include the arts and culture, health and human services.

PURPOSES OF GRANTS:
Community development, Arts, Economic development; Education: elementary and secondary education, higher education; Health care; Human services.

RESTRICTIONS ON GRANTS:
No support for political causes or religious, veterans or fraternal organizations, unless they are engaged in a significant project benefiting the entire community. No grants to individuals, or for fundraising events, telethons, marathons, races, benefits, or courtesy advertising.

HOW TO APPLY:
The foundation solicits proposals from pre-selected organizations; relatively few unsolicited proposals are considered.

OFFICERS AND DIRECTORS OR TRUSTEES:
Paul M. Ostergard, Chairman and C.E.O.; Charles V. Raymond, President and C.O.O.

SAMPLE NATIVE AMERICAN GRANTS:

- $15,000 to American Indian College Fund, for Minority Scholarships, 1997
- $25,000 to Boone and Crockett Club Foundation, for elementary environmental education for Native Americans, 1997
- $35,000 to Brown University, for Leadership Alliance and Tribal College Initiative, 1997

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Clorox Company Foundation

Address and Telephone:
P. O. Box 24305
Oakland, CA 94623-1305
(510) 271-2199

Contact Person:
Ms. Carmella Johnson, Contributions Manager

E-mail address: Martha.Knox@Clorox.com

Web address: www.clorox.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Call to request guidelines and Annual Report to determine if you fit within the guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: July 1, October 1, January 1, and April 1.

CONTRIBUTIONS COMMITTEE MEETING DATES: August, November, February and May.

NORMAL RESPONSE TIME: Fifteen days after meeting dates.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Approx. 600 Nationwide

AVERAGE GRANT: $5,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,473,334

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
We believe that concentrating our contributions on specific community needs is the most effective use of Foundation resources. As a result, the Foundation has two focus areas: Education and Youth Development and Culture and Civic Programs, and occasionally makes emergency product donations.

PURPOSES OF GRANTS:
Education and Youth Development: The Foundation supports programs that prepare young people to successfully participate in our increasingly global socie-

ty and to contribute to the betterment of the communities in which they live. We target youth and support programs that are designed to achieve the following goals: 1) improve the academic performance of children, especially through strategies which foster systemic change within the public schools; 2) prepare youth for the world of work and for community leadership; and 3) promote positive relationships among youth from diverse cultural and ethnic groups. Areas of funding include: academic development, job readiness and career development, and mentoring.

Culture and Civic Programs: The Foundation supports programs and projects that improve and enhance the quality of cultural life in Oakland, Calif. The Foundation may shift funding priorities from year to year. The Arts Mini-Grants Initiative was created to provide small grants to assist the Oakland nonprofit cultural community. Grants of $1,000 will be awarded annually in a competitive process beginning March 10. The Arts Mini-Grants Initiative is a special project of the Foundation and a separate application must be submitted when requesting funds.
Type of support: General operating support; program development; scholarship funds; employee matching gifts and employee-related scholarships.

RESTRICTIONS ON GRANTS:
Giving primarily in Oakland, California, and other areas of company operation. No support for sectarian religious purposes, or for veterans, fraternal, or labor organizations. No grants to individuals, or for goodwill advertising, raffles, benefits, conferences, athletic events or leagues, media production, fundraising, or travel.

HOW TO APPLY:
Request application guidelines.

TRUSTEES and CONTRIBUTIONS COMMITTEE:
Daniel D. Danzig, President; Peter D. Bewley, Vice-President and Secretary; Karen M. Rose, Vice-President and Treasurer; Peter N. Louras,Vice-President; Gerald E. Johnston, Trustee; Larry Reiros, Trustee; Alejandro Escalante; James A. Hasler; Joel J. Hayashida; Victoria Jones; Robert Klaus; Carole Louis; Jean Scanlon; Wayne Scott; Soraya Wright; Andrew Zwemer.

SAMPLE NATIVE AMERICAN GRANTS:
$1,000 to the Native American Scholarship Fund, 1992.

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Coca-Cola Foundation, Inc.

Address and Telephone:
One Coca-Cola Plaza, NW
Atlanta, GA 30313-2568
Application Address:
P. O. Drawer 1734
Atlanta, GA 30301

Contact Person: Mr. Donald R. Greene, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone requesting guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: February, April, July and October.

NORMAL RESPONSE TIME: Within thirty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 218 (1998)

AVERAGE GRANT: $55,000

LARGEST GRANT: $1.5 million

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $12,504,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support primarily for education.

PURPOSES OF GRANTS:
Education: reading, elementary school and education; secondary school and education; higher education; Engineering and technology; Mathematics; Minorities; Science. **Types of support**: Annual campaigns, Capital campaigns, Continuing support, Curriculum development, Endowment funds, Fellowships, General and operating support, Internships, Matching funds, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
No support for religious organizations, veterans organizations, hospitals, or local chapters of national organizations. No grants to individuals, or for workshops, travel costs, conferences or seminars, and related advertising publications, equipment, or land acquisition; generally, no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ingrid Saunders Jones, Chairman; Donald R. Greene, President; Joseph W. Jones, Secretary; James E. Chestnut, Treasurer; John Alm; Michelle Beale; Frank Bilfulco; Randall Donaldson.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Oklahoma State University, to support the university's library initiative to compile "Indian Affairs: Laws and Treaties" and to make them available to a worldwide network of researchers, scholars, and other interested parties through the Internet, 1999
- $5,000 to Alaska Native Heritage Center, support for the (new $14.8 million) center and its education programs conducted with Anchorage schools and Alaska Pacific University to celebrate and preserve native Indian and Eskimo culture, 1999
- $75,000 to Fort Lewis College Foundation, support for a Coca-Cola Research Fellow in American Indian culture at the expanded Center for Southwest Studies, 1998-1999
- $10,000 to Flame of Hope Annual Gala/New York, 1998-1999
- $30,000 to Indian Pueblo Cultural Center, support for the planning and design of a "living Pueblo Indian village to serve as a focal point for informing and educating contemporary/urban Native American generations about their cultural heritage through stories, songs, food and ceremony, 1997-1999
- $2,000 to Native Americans in Philanthropy, to support corporate membership in the association, 1994-1999
- $25,000 to University of Wyoming, to support Wind River Satellite distance learning project connecting the University's School of Education resources with schools and students at Arapahoe and Shoshone Indian tribes in the Ethete school district, 1998
- $300,000 to University of Oklahoma, to endow a professorship in Native American Studies, and support an outreach program for the Center for Native American Cultures at the University, 1997-1998
- $75,000 to National Cowboy Hall of Fame, to support Coca-Cola Internships chosen from American Indian students at Oklahoma City University, Oklahoma State University, and University of Central Oklahoma to assist in cataloguing, curating and documenting the Silberman Collection of Native American fine art, 1996-1998
- $263,000 to American Indian College Fund, scholarships for students attending the 30 tribal colleges under the American Indian College Fund (Coca-Cola First Generation Scholarships to be instituted in 1999-2000 school year), 1990-1998
- $25,000 to Native American Rights Fund, support for the Indian Educational Legal Support Project which works with tribal leaders to develop educational structure and policies in tribal schools, 1997
- $11,000 to Amigos of EARTH College, for scholarships for students attending EARTH College in San Jose, Costa Rica, 1997
- $15,000 to Futures for Children, for Acoma Youth Advisory Committee, designed to coordinate activities of school and service organizations assisting American Indian communities, 1997
- $150,000 to University of Oklahoma Foundation, for Coca-Cola Professorship and Outreach Program in Native American Studies, 1997
- $45,000 to American Indian College Fund, for scholarships for American Indian students, 1997
- $145,000 to Futures for Children, support for creation of a Youth Advisory Committee to help coordinate (from youth perspective) services of Futures for Children in American Indian reservation communities, 1993-1997
- $15,000 to Native American Consortium, to support the Native American Forum at the Carter Center, 1996
- $500,000 to National Museum of the American Indian (Smithsonian), to support the capital campaign to construct the new museum on the Mall in Washington, DC as a part of the Smithsonian complex of museums in the Nations' Capital, 1994-1996
- $60,000 to Santa Fe Opera, to support the Pueblo Opera Program which introduces opera to Native American students; Participants are involved in the

production of an opera including the actual writing, costume and set design. The program provides curriculum development, and teacher training components, 1994-1996

- $140,000 to First Nations Development Institute, support for the Eagle Staff Fund which promotes economic development opportunities by funding model projects in some of the poorest rural and reservation-based Native American communities, 1993-1996
- $29,000 to the American Indian College Fund for scholarships, 1996
- $25,000 to Chattahoochee Indian Heritage Association, to support the 1995 Festival of the southeastern Indian Cultures on the Columbus College campus, 1995
- $29,000 to American Indian College Fund, for scholarship support, 1995
- $50,000 to First Nations Development Institute, for grassroots training for American Indian communities in economic development and financial management, 1995
- $25,000 to American Indian College Fund, for scholarships for American Indian students, 1994
- $35,000 to Rogers State College Foundation, for scholarships for American Indian students and students returning to college with parental obligations, 1990-1994
- $25,000 to University of Tulsa, for Native American College Career Preparation Program, 1994
- $40,000 to First Nations Development Institute, for grassroots training for American Indian communities in economic development and financial management, 1994
- $15,000 to Saint Catherine Indian School, to support a scholarship fund for Native American students, 1993
- $15,000 to University of North Dakota, to support the INMED (Indians into Medicine) Program assisting Native American students entering health careers, 1993
- $60,000 to Oklahoma City University, to support endowment fund which provides scholarships for Native American students, 1991-1993
- $50,000 to University of Tulsa, to support a Native American College Career Preparation Program which encourages American Indian high school juniors and seniors to actively plan to seek a college education, 1993
- $4,000 to Buffalo Bill Memorial Association Foundation, to support a Native American Internship at the museum, 1991

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Coors Foundation, Adolph

Address and Telephone:

3773 Cherry Creek North Drive, Suite 955
Denver, CO 80209
(303) 388-1636

Contact Person:
Ms. Linda S. Tafoya, Executive Director

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Eight weeks prior to Board meeting.

BOARD MEETING DATES: March, July, and October.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 119 (1998)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS 1998: $7,458 million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
General purpose foundation, primarily restricted for Colorado.

PURPOSES OF GRANTS:
Economically disadvantaged; Education; Human services; Youth services.

Types of support: Building and renovation, Capital campaigns, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in Colorado. No support for preschools, daycare centers, nursing homes or other extended care facilities, or tax-supported organizations. Generally, no grants to individuals, or for endowment funds, research, production of films or other media-related projects, capital or program needs of churches, conduit funding, deficits, debt retirement, special benefit programs, or purchase of blocks of tickets.

OFFICERS AND DIRECTORS OR TRUSTEES:
William K. Coors, President; Peter H. Coors, Vice-President; Linda S. Tafoya, Secretary and Executive Director; Jeffrey H. Coors, Treasurer; Holland H. Coors; Robert G. Windsor.

SAMPLE NATIVE AMERICAN GRANTS:
- $27,000 to American Indian College Fund. For Student of the Year awards, 1993

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Coors Brewing Company

Address and Telephone:
Contributions Program
c/o Corporate Relations
NH 420
Golden, CO 80401
(303) 277-5965 or 800-525-0308
Fax: (303) 277-6132

Contact Person:
Ms. Celia C. Sheneman, National Program Manager

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes (in informational brochure).

PREFERRED METHOD OF CONTACT: Letter (no requests by phone).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Ninety days in advance of needed funds.

BOARD MEETING DATES: First of month

NORMAL RESPONSE TIME: Within thirty days; notification will be sent in writing

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,100 (in 1995)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,100,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Since 1873, Coors has committed itself to supporting the communities in which it does business. Coors measures success not only by the dollars and cents of its financial performance, but also by its social performance. The groups which have benefited from the company's philosophy of giving come from all over America, have members of all races, and have goals covering a wide range of issues. The Coors corporate giving program is a resource for these groups and a method for Coors to actively address the challenges being faced in its communities, to become involved in its communities by supporting grassroots nonprofit organizations, and to support issues that are important to its consumers, retailers, and industry."

PURPOSES OF GRANTS:
Education: higher education, business school and education, adult education—literacy and basic skills; Environment; Substance abuse, Prevention; Cancer; AIDS; Food services; Minorities; Women. **Types of support**: General and operating support; Employee volunteer services; Donated equipment; Donated products; In-kind gifts.

RESTRICTIONS ON GRANTS:
No grants to political organizations or activities. No grants to individuals in personal programs, or for individual scholarships, third party fundraisers or sales promotions, teams, races, or travel expenses.

HOW TO APPLY:
See guidelines

SAMPLE NATIVE AMERICAN GRANTS:

- $1,500 to the Native American Scholarship Fund, 1997
- $1,000 to the Native American Scholarship Fund, 1996
- $1,000 to the Native American Scholarship Fund, 1995

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CP & L Foundation, Inc.

Address and Telephone:
P. O. Box 2591
Raleigh, NC 27602-2591
(919) 546-6441

Contact Person:
Ms. Tammy Brown, Secretary
Merrilee Jacobson, Contributions Coordinator

E-mail address: merrilee.jacobson@cplc.com

Web address: www.cplc.com/community/grants

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone requesting application.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1, May 1, August 1, and November 1.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Six to eight weeks after close of proposal due date.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 72 (1998)

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,000,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development; Computer science; Economically disadvantaged; Economics; Education: adult education, childhood education, reading, elementary school and education, higher education, secondary school and education; Engineering: school and education, technology; Environment: energy, natural resources; Family services; Federated giving programs; Government and public administration; Health organizations; Hospitals (general); Housing and shelter, development; Human services; Humanities; Libraries and library science; Mathematics; Medical research; Minorities; Museums; Native Americans; Performing arts; Public affairs; Residential and custodial care, hospices; Rural development; Science; Urban and community development; Visual arts; Voluntarism promotion; Women; Youth services. **Types of support**: Annual campaigns, Capital campaigns, Conferences and seminars, Endowment funds, Equipment, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Primary focus areas are economic development, public education (K-12) and the environment. Giving primarily in North Carolina and a small service area in South Carolina. No support for fraternal, veterans, or labor organizations, athletic teams, religious organizations for religious purposes, or organizations which duplicate work done by member agencies of United Ways supported by the company. No grants to individuals, or for memberships, courtesy advertising, or operating funds of organizations supported by local United Way campaigns.
HOW TO APPLY:
Call or write

OFFICERS AND DIRECTORS OR TRUSTEES:
William Cavanaugh III, Chairman, CP&L Foundation; Trustee: Wachovia Bank of North Carolina, N.A. Number of staff: None.

SAMPLE NATIVE AMERICAN GRANTS:

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Cummins Engine Foundation

Address and Telephone:
500 Jackson Street, MC 60909
Columbus, IN 47201
(812) 377-3114
Fax (812) 377-3971

Mailing Address:
Box 3005 MC60029
Columbus, IN 47202-3005

Contact Person: Tracy H. Souza, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Varies from Three to four meetings a year.

NORMAL RESPONSE TIME: One to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 128 (1998)

LARGEST GRANT: $450,000

SMALLEST GRANT: $100
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,915,459 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support especially for local community needs, youth, civil rights and justice, the arts, public policy and education. The Foundation also provides an employee matching gift program and an employee-related scholarship program.

PURPOSES OF GRANTS:
Arts; Civil rights; Community development; Education: elementary school and education, secondary school and education; Federated giving programs; Minorities; Public policy, research; Visual arts, architecture; Youth services. **Types of support**: Annual campaigns, Conferences and seminars, Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, Endowment funds, General and operating support, Matching funds, Program development, Publication, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No support for sectarian religious purposes. No grants to individuals (except scholarships for children of company employees), or for business start-ups; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
James A. Henderson, Chairman and C.E.O.; Theodore M. Solso, Vice-Chairman, Kiaun M. Patel, Treasurer; Tracy H. Souza, Executive Director; John K. Edwards; Hanna Holborn Gray; F. Joseph Loughrey; Ted L. Marston; J. Irwin Miller; William I. Miller; Brenda S. Pitts; Henry B. Schacht; B. Joseph White.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to American Indian College Fund, for general support, 1998

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Dayton Hudson Foundation

Address and Telephone:
777 Nicollet Mall
Minneapolis, MN 55402-2055
(612) 370-6553

Contact Person:
Mr. Dee Henry Williams, Grants Admin.

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter with proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Within sixty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 216 (1997)

AVERAGE GRANT: $5,000-30,000

LARGEST GRANT: $816,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,380,063

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation manages the Minneapolis St. Paul-based giving of the Dayton Hudson Corporate and a small national grants program. All three operating companies, Target Stores, Mervyn's and the Department Store Division of Dayton Hudson Corporation, have corporate giving programs in communities where they operate stores. Giving is concentrated on programs that are committed to achieving results and demonstrating leadership. The foundation's priorities are social action programs that result in the economic and social progress of individuals, and arts programs that result in artistic excellence, community leadership in the arts, and increased access to, and use of, the arts as a means of community expression. Each operating company has focus areas for their funding."

PURPOSES OF GRANTS:
Arts; Community development; Economically disadvantaged; Human services; Public affairs. **Types of support**: Annual campaigns, Capital campaigns, Consulting services, Continuing support, Endowment funds, General and operating support, Program development, Technical assistance.

RESTRICTIONS ON GRANTS:
The company's three operating divisions give in their communities. No support for religious organizations for religious purposes; grants rarely made to health organizations, educational institutions, or tax-supported activities. No grants to individuals, for seed money, emergency funds, land acquisition, fellowships, research, and conferences; grants rarely made for endowment funds; no loans.

HOW TO APPLY:
Organizations located outside of MN should apply to a Dayton Hudson operating company. The Grant Application Guide explains how and where to apply.

OFFICERS AND DIRECTORS OR TRUSTEES:
Christine Park, Director; Stephen C. Kowalke, Treasurer; Linda Ahlers; Gail Dorn; Larry Gilpin; James T. Hale; Robert J. Ulrich; Edwin H. Wingate.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Center School, for general operating support of alternative education for students at risk of dropping out, 1996
- $15,000 to American Indian Business Development Corporation, for general operating support, 1996
- $20,000 to Opportunities Industrialization Center, American Indian, for general operating support, 1996
- $15,000 to Anishinabe Council of Job Developers, for placement of people in permanent employment or construction jobs, 1995
- $18,500 to American Indian Business Development Corporation, for general support for Franklin Avenue development strategy, 1995
- $55,000 to Greater Minneapolis Council of Churches, Division of Indian Works, for capital campaign, 1995
- $23,500 to Indian Child Welfare Law Center, for start-up support for preserving and reuniting Amer-ican Indian families, 1995
- $15,000 to Opportunities Industrialization Center, American Indian, for general support, 1994
- $10,000 to American Indian Business Development Corporation, for capital campaign for Phillips County Office Center, 1994
- $13,500 to Minneapolis American Indian Center, for general support for Two Rivers Gallery, 1994
- $21,000 to Center School, for general support of alternative education for students at risk of dropping out, 1994
- $15,000 to Anishinabe Council of Job Developers, for placement of people in permanent employment or construction jobs, 1994
- $18,500 to American Indian Business Development Corporation, for general support for Franklin

Avenue development strategy, 1994

- $11,500 to Anishinabe Council of Job Developers, for placement of people in permanent employment or construction jobs, 1993
- $12,000 to Opportunities Industrialization Center, American Indian, for general support, 1993
- $17,500 to Center School, for general support of alternative education for students at-risk of dropping out, 1993
- $26,000 to Indian Health Board of Minneapolis, for tutoring, school achievement, school liaison and involvement through Ginew/Golden Eagle Youth Program, 1993
- $27,000 to Minneapolis American Indian Center, for general support for Two Rivers Gallery, 1993

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Delta Airlines Foundation

Address and Telephone:

Delta Airlines, Inc.
Dept 979
P.O. Box 20706
Atlanta, GA 30320-6001
(404) 715-2600

Contact Person: Mr. Mike Young, Vice President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Continual

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 68 (1996)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $140,000

SMALLEST GRANT: $750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $972,037

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation concentrates its giving in three areas of special concern: 1) Building strong communities by funding programs that bring people together, such as the United Way; 2) Strengthening families through programs that promote a positive start for families with young children; and 3) Increasing cultural understanding with projects that nurture the constructive exchange of ideas and opinions.

PURPOSES OF GRANTS:
Child development; Education; Services; Family services; International affairs goodwill promotion; Race and inter-group relations; Community development; Federated giving programs.

RESTRICTIONS ON GRANTS:
No support for religious activities, specialized single-issue health organizations, fraternal organizations, professional associations, or membership groups. No grants to individuals, or for general operating expenses, endowment campaigns, capital campaigns (except in the area of community building), or fundraising events; no annual or automatic renewal grants.

HOW TO APPLY:
Applicants should submit the following: 1) copy of IRS Determination Letter, 2) listing of board of directors, trustees, officers and other key people and their affiliations, 3) copy of, most recent annual report/audited financial statement/990, 4) copy of current year's organizational budget and/or project budget, 5) listing of additional sources and amount of support.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ronald W. Allen, Jr., President; Thomas J. Slocum,Vice-President; Mary E. Raines, Secretary; James H. Sanregret,Treasurer; Harry C. Alger, W. Martin Braham, Robert W. Coggin, Robert S. Harkey, Thomas J. Roeck, Jr., Maurice W. Worth.

SAMPLE NATIVE AMERICAN GRANTS:

- $2,000 to the Native American Scholarship Fund, 1995

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Deluxe Corporation Foundation

Address and Telephone:
P. O. Box 64235
St. Paul, MN 55164-0235
(612) 483-7842

Contact Person:
Ms. Jennifer Anderson, Director of Foundations

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 580 (1995)

AVERAGE GRANT $1,000 to $10,000
SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,420,390

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports independent college funds, social welfare agencies and cultural organizations.

PURPOSES OF GRANTS:
Arts; Disabled; Higher education; Human services; Social sciences. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Employee matching gifts, Equipment, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives where the company operates. No support for primary and secondary schools. Also no support for religious or political groups, no grants to individuals, or for research, conferences, workshops, fundraisers. No loans.

HOW TO APPLY:
Only facilities outside of Minnesota should use an application.

OFFICERS AND DIRECTORS OR TRUSTEES:
Stuart Alexander, President; Jennifer A. Anderson, Director of Foundations; J.A. (Gus) Blanchard; Mark T. Gritton; Harold V. Haverty; Lois M. Martin; Charles M. Osborne; Michael F. Reeves; Jerry K. Twogood.

SAMPLE NATIVE AMERICAN GRANTS.

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Disney Company Foundation, Walt

Address and Telephone:
500 S. Buena Vista Street
Burbank, CA 91521
(818) 560-1006

Contact Person: Ms. Marsha Reed, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter, telephone or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None (October 1 for scholarships).

BOARD MEETING DATES: Annually between January and May.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 99 (1996)

AVERAGE GRANT: $500 to $10,000

LARGEST GRANT: $852,334

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,646,974

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving especially for youth and welfare agencies, education, health, cultural programs, and community funds. The Foundation also provides scholarships for the children of employees.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Federated giving programs; Health care and health organizations; Higher education; Hospitals (general); Human services; Performing arts, music. **Types of support**: Annual campaigns, Capital campaigns, Continuing support, Employee-related scholarships, General and operating support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives mostly in areas where the company operates. No support for educational institutions, public agencies, nonprofit organizations that receive support by tax dollars, or organizations supported by consolidated giving programs, or sectarian organizations. No grants to individuals (except for scholarships to the children of company employees). Does not give to endowment funds, building campaigns, seed money or medical research.

HOW TO APPLY:
Final action is taken by the Donations Committee at its yearly meeting held in the summer.

OFFICERS AND DIRECTORS OR TRUSTEES:
Michael D. Eisner, President; Roy E. Disney, Vice-President; Peter S. Rummell, Vice-President; Marsha L. Reed, Secretary; Sanford M. Litvack, Treasurer; T.J. Baptie, Executive Director; Judson C. Green.

SAMPLE NATIVE AMERICAN GRANTS:

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Doherty Rumble and Butler Foundation

Address and Telephone:
800 Minnesota World Trade Center
30 East 7th Street
St. Paul, MN 55101
(612) 291-9333

Contact Person: Ms. Alexandra M. Peters, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Usually once every two months.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 83 (1997)

LARGEST GRANT: $12,000
SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $110,800

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; Arts; Children and youth, services; Community development; Disabled; Economically disadvantaged; Education: higher education, law school and education; Family services; History and archaeology; Hospitals (general), Housing and shelter, development; Human services; Legal services; Media, film and video; Museums; Native Americans; Performing arts: dance; Visual arts; Youth services. **Types of support**: Annual campaigns, Capital campaigns, General and operating support, Seed money.

RESTRICTIONS ON GRANTS:
Giving mostly in the Minneapolis, St. Paul. No sup-

port for individuals and no loans.

HOW TO APPLY:

OFFICERS AND DIRECTORS OR TRUSTEES: Thomas A. Berreman, Secretary; William J. Cosgriff; Terrance A. Costello; Marc J. Manderscheid; Elizabeth Hoene Martin; Daniel C. Mott; Lori Wiese-Parks.

SAMPLE NATIVE AMERICAN GRANTS:

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Dow Chemical Company Foundation

Address and Telephone:
2030 Dow Center
Midland, MI 48674

Contact Person:
Jan Larson, Program Manager

Web address: http://www.dow.com/about/charitable/charity.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Usually four times per year.

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 936 (1996)

LARGEST GRANT: $787,116

SMALLEST GRANT: $10

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $12,251,888

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY: Grants for selected schools with programs that encourage high school graduates to study and lead to a career in chemistry.

PURPOSES OF GRANTS: Chemistry; Higher education. **Types of support**: Employee matching gifts, General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS: No grants to individuals—exception for special relief funds.

OFFICERS AND DIRECTORS OR TRUSTEES: Frank P. Popoff, Chairman and President; F.P. Corson, Vice-President; A.H. Jenkins, Secretary, Enrique C. Falla, Treasurer; J.L. Downey; E.J. Sosa; W.S. Stavropoulos.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Amigos of EARTH College, for Higher education for Native Americans, 1996.

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Doyon Foundation

Address and Telephone:
201 First Avenue, Suite 300
Fairbanks, AK 99701
(907) 459-2040

Contact Person: Ms. Miranda Wright

E-mail address: foundation@doyon.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 15, June 15, September 15, and November 15.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 390 (1995)

LARGEST GRANT: $55,125

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $204,196

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving primarily for Native Americans.

PURPOSES OF GRANTS:
Arts; Education: higher education; History and archaeology; Libraries and library science; Native Americans. **Types of support**: Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily to Alaska Natives.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Donald Peter, President; Vicki Otte, Vice-President; Betty Jean Olin, Secretary-Treasurer
Directors: Rebecca Gallen; Mike Irwin.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1997.

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Duracell Corporate Giving Program

Address and Telephone:
Berkshire Corporate Park
Bethel, CT 06801-1049
(203) 796-4000

Contact Person:
Deborah Ferber, HR Representative

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Letter of inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 498 (1997)

AVERAGE GRANT: $100 to $1,000,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,500,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The company assists programs in science education, emergency relief organizations, and community-school partnerships.

PURPOSES OF GRANTS:
Disasters; preparedness and services; Science. **Types of support**: Annual campaigns, Donated equipment, Employee matching gifts, Employee volunteer services, matching funds.

RESTRICTIONS ON GRANTS:
Giving mostly where the company operates and in England.

OFFICERS AND DIRECTORS OR TRUSTEES:
Corporate Officer: Charles R. Perrin, Chair and C.E.O.

SAMPLE NATIVE AMERICAN GRANTS:

- $2,000 to the Native American Scholarship Fund, 1998
- $2,500 to the Native American Scholarship Fund, 1996
- $3,000 to the Native American Scholarship Fund, 1995

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Eli Lilly and Company Foundation

Address and Telephone:
Lilly Corporate Center
Indianapolis, Indiana 46285

Contact Person: Thomas A. King, President

Web address: http://www.lilly.com/company/citizenship/philanthropy/cash.html

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: via web preferred

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: 2nd Quarter, 4th Quarter

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Varies

AVERAGE GRANT: $41,400 (1998)

LARGEST GRANT: $2,300,000

SMALLEST GRANT: (United Way employee match).

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,213,050

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Primarily focuses on national or international projects relating to diabetes, cancer, mental health and women's health.

PURPOSES OF GRANTS:
Aging; Arts; Education, higher education; Government and public administration; Health care; Health organizations; Human services; Minorities; Pharmacology; Public affairs; Women. **Types of support**: Annual campaigns, Capital campaigns, Continuing support, Employee matching gifts, General and operating support,

RESTRICTIONS ON GRANTS:
Gives mainly in Indianapolis, Indiana and other areas where the company operates. No grants to individuals, or for endowment funds, special projects, research, publications, or conferences; no loans.

HOW TO APPLY:
Letter of request.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas A. King, President;

SAMPLE NATIVE AMERICAN GRANTS:
- $150,000 to Eiteljorg Museum of the American Indian and Western Art, Indianapolis, IN, Capital Campaign, 1998

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Emerson Charitable Trust

Address and Telephone:
c/o Emerson Electric Co.
8000 W. Florissant Avenue
P. O. Box 4100
St. Louis, MO 63136

Contact Person:
Ms. Jo Ann Harmon, Vice-President,

Web address: http://www.emersonelectric.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Biennially

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES:
Distribution Committee meets three times a year.

NORMAL RESPONSE TIME: Thirty to ninety days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,463 (1996)

AVERAGE GRANT: $50 to $10,000

LARGEST GRANT: $920,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,829,275

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for community funds, youth agencies, higher education, cultural programs, hospitals and health agencies.

PURPOSES OF GRANTS:
Education, specifically higher education in the areas of math, science and engineering, youth programs and to a lesser degree, health and welfare and the arts.

Matching gifts program for full-time active employees for higher education and cultural programs.

Scholarship program limited to the children of employees; if applicable see your personnel office.

RESTRICTIONS ON GRANTS:
Giving mostly in areas of company operations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Robert W. Staley, Chairman
Trustee: Boatmen's Trust Co.
Corporate officers: Charles F. Knight, Chairman and C.E.O.; George W. Tamke, Vice-Chairman and Co-C.E.O.; Robert W. Staley, Chairman Asia Pacific; James G. Berges, President; Albert E. Suter, Chief Admin. Officer; David N. Farr, Sr., Exec. Vice President and C.O.O.; W.J. Galvin, Sr., Vice-President, Finance, and C.F.O.; Jo Ann Harmon, Sr. Vice-President;

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1997.

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Equitable Foundation, Inc.

Address and Telephone:
1290 Ave of the Americas, 13th Floor
New York, NY 10104
(212) 314-2566

Contact Person: Ms. Kathleen A. Carlson, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 170 (1996)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $300

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,098,758

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:

Grants given towards education for minorities, arts and community services, and AIDS.

PURPOSES OF GRANTS:
AIDS; Arts; Education: higher education, secondary school and education; Human services. **Types of support**: Continuing support, Employee matching gifts, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving on a national basis, especially in New York City. No support for private foundations, agencies supported by United Way, or for religious or international purposes. No grants to individuals, or for capital campaigns, medical research, or media-related projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Kathleen A. Carlson, Chairman, President, and C.E.O.; Jan Goldstein, Vice-President and Secretary; John C. Taroni, Vice-President and Treasurer; Christiann M. Bishop, Vice-President and Cont.; Clifford M. Warren, Vice-President and Genl. Counsel; Gordon G. Dinsmore; Nancy H. Green; William T. McCaffrey; Brian S. O'Neil; Eleanor B. Sheldon.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the American Indian College Fund, 1996
- $10,000 to the American Indian College Fund, 1994
- $10,000 to the American Indian College Fund, 1993

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Exxon Corporate Giving Program

Address and Telephone:
5959 Las Colinas Blvd, Room 2402
Irving, TX 75039-2298
Fax: (972) 444-1405

Application Address:
Exxon Company, USA
P. O. Box 2180
Houston, TX 77252-2180

Web address: www.exxon.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter to nearest company facility.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $57,947,563 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
We favor grants that relate to the conduct of U.S. business in general and the conduct of the petroleum and chemical industries in particular. As a corporate citizen and as an employer, we are also very concerned about social and economic conditions in the areas where we live and work. We therefore look for ways to enhance the quality of life in communities where we have a significant presence. **Our philanthropic giving is also concentrated in certain program areas.**

Environment. Grants go primarily to organizations that are national in scope. Priorities are studying and conserving endangered species and habitats, fostering scientific research on important environmental issues, and encouraging informed public discussion of sound environmental policy alternatives. At the local level, our contributions are limited to geographic areas where we have significant facilities or large concentrations of employees. Grants at the local level include nature preservation and environmental education activities.

Health. Health grants fall into several categories: support of medical centers/hospitals, health education and health-care delivery, health and the environment, disabilities and mental illness, and substance abuse. Grants are made at both the national and local levels, with the latter limited to communities where Exxon has large facilities and/or large concentrations of employees. Disease-specific contributions requests receive low priority.

United Appeals and Civic and Community-Service Organizations. Exxon joins with its employees and retirees in supporting United Way and other federated drives in communities where Exxon employees and their families live and work. We also provide direct support to civic and community-service organizations in these communities. Although adapted to local needs, support emphasizes youth development, neighborhood assistance programs, and volunteer involvement.

Minority and Women Oriented Service Organizations. Concern for the needs of minorities and women are reflected in a number of our program areas. We also have a separate funding categories for programs and activities specifically aimed at women and minority groups. Funds go both to national organizations and to local programs in communities where Exxon operates. At the national level, grants support organizations that shape public policy and develop educational enhancement programs for women and minorities. At the local level, grants support organizations working on a wide range of social, educational, and economic issues impacting women and minorities.

Education. Exxon's financial support of the Exxon Education Foundation comprises the major part of its educational philanthropy. In addition, Exxon Corporation makes a number of direct grants for educational activities, usually for purposes related to our business interests. We make a set of general-support grants to university science and engineering departments that provide us with large numbers of minority and female science and engineering students whom we would like to have as employees. Other grants help to support national professional associations of minority scientists and engineers. Some grants are also made for local educational programs-often minority-or science-oriented-in communities where Exxon has significant facilities or large numbers of employees.

Public Policy and Public Research. The emphasis in this area is on supporting organizations that research significant domestic and foreign policy issues and promote informed public discussion of such issues. Major themes include economics, the environment, business, and law and justice. Recipients of these grants are primarily national in their activities.

PURPOSES OF GRANTS:

Arts; Community development; Education, higher education; Environment; Federated giving programs; Health care; Historic preservation an d historical societies; Human services; Minorities; Museums; Public affairs; Women. **Types of support**: Annual campaigns, Employee matching gifts, Employee volunteer services, General and operating support, Matching funds, Program development, Research.

RESTRICTIONS ON GRANTS:

We make grants only to tax-exempt organizations, never to individuals. We do not support local organizations or activities unless they are geographically located in an area where Exxon has significant facilities or numbers of employees. (See our list of major communities.) We do not provide funds for political or religious causes. We do not generally contribute to endowments or provide operating support to agencies funded by the United Way. We provide only a few scholarships and these are tied to our efforts to attract selected students-usually outstanding women and minority-group members majoring in science or engineering--to employment with the company. Scholarship recipients are identified by Exxon recruiters. Many of the national organizations supported are based in New York or Washington, DC.

HOW TO APPLY:

We have no formal application procedures. To be considered for a grant, you should send us the following information:

- a brief history of your organization, a description of its current work, and an explanation of the significance of that work
- a copy of your organization's current general operating budget
- a copy of your organization's most recent audited financial statement
- background information on the individuals responsible for administering and developing your organization's programs.
- a list of the current members of your Board of Directors
- a list of current public and private contributors, including their levels of support
- a copy of your organization's 501(c)(3) tax-exemption letter

If support is requested for a specific project, please also provide the following:

- a description of the project and an explanation of its significance
- background information on the individuals who will be carrying out the project
- the total budget for the project
- the amount requested from Exxon
- if appropriate, a list of others who are or will be providing funds for the project

OFFICERS AND DIRECTORS OR TRUSTEES:
Corporate officers: Lee R. Raymond, Chairman and C.E.O.; T.P. Townsend, Vice-President, Investor Rels., and Secretary; W.B. Cook, Vice-President and Cont.; Edgar A. Robinson, Vice-President and Treasurer; C.W. Matthews, Jr., Vice-President and General Counsel; Anthony W. Atkiss, Vice-President, Public Affairs; D.S. Sanders, Vice-President, Human Resources.

SAMPLE NATIVE AMERICAN GRANTS:

- $5,000 to Cook Inlet Region, Inc. (CIRI), Anchorage, Alaska, for minority scholarships, 1998
- $5,000 to Johns Hopkins University, Washington, DC, support for School of Advanced International Studies, 1998
- $5,000 to American Indian Science and Engineering Society, 1998
- $5,000 to Arctic Education Foundation
- $5,000 to Alaska Federation of Natives Foundation, Anchorage, AK, 1998
- $10,000 to Alaska Native Heritage Center, Anchorage, AK, 1998
- $5,000 to Arrow, Inc., Washington, DC, 1998
- $5,000 to Doyon Foundation, Fairbanks, Alaska, 1998

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Exxon Education Foundation

Address and Telephone:
5959 Las Colinas Blvd
Irving, TX 75039-2298
(972) 444-1104
Fax (972) 444-1405

Contact Person: Mr. Edward F. Ahnert, President

Web address: www.exxon.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 170 (1996)

LARGEST GRANT: $560,000

SMALLEST GRANT: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,215,282

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
We favor grants that relate to the conduct of U.S. business in general and the conduct of the petroleum and chemical industries in particular. As a corporate citizen and as an employer, we are also very concerned about social and economic conditions in the areas where we live and work. We therefore look for ways to enhance the quality of life in communities where we have a significant presence. Our philanthropic giving is also concentrated in certain program areas.

Environment. Grants go primarily to organizations that are national in scope. Priorities are studying and conserving endangered species and habitats, fostering scientific research on important environmental issues, and encouraging informed public discussion of sound environmental policy alternatives. At the local level, our contributions are limited to geographic areas where we have significant facilities or large concentrations of employees. Grants at the local level include nature preservation and environmental education activities.

Health. Health grants fall into several categories: support of medical centers/hospitals, health education and health-care delivery, health and the environment, disabilities and mental illness, and substance abuse. Grants are made at both the national and local levels, with the latter limited to communities where Exxon has large facilities and/or large concentrations of employees. Disease-specific contributions requests receive low priority.

United Appeals and Civic and Community-Service Organizations. Exxon joins with its employees and retirees in supporting United Way and other federated drives in communities where

Exxon employees and their families live and work. We also provide direct support to civic and community-service organizations in these communities. Although adapted to local needs, support emphasizes youth development, neighborhood assistance programs, and volunteer involvement.

Minority and Women-Oriented Service Organiza-tions. Concern for the needs of minorities and women is reflected in a number of our program areas. We also have a separate funding category for programs and activities specifically aimed at women and minority groups. Funds go both to national organizations and to local programs in communities where Exxon operates. At the national level, grants support organizations that shape public policy and develop educational enhancement programs for women and minorities. At the local level, grants support organizations working on a wide range of social, educational, and economic issues impacting women and minorities.

Education. Exxon's financial support of the Exxon Education Foundation comprises the major part of its educational philanthropy. In addition, Exxon Corporation makes a number of direct grants for educational activities, usually for purposes related to our business interests. We make a set of general-support grants to university science and engineering departments that provide us with large numbers of minority and female science and engineering students whom we would like to have as employees. Other grants help to support national professional associations of minority scientists and engineers. Some grants are also made for local educational programs-often minority or science-oriented-in communities where Exxon has significant facilities or large numbers of employees.

Public Policy and Public Research. The emphasis in this area is on supporting organizations that research significant domestic and foreign policy issues and promote informed public discussion of such issues. Major themes include economics, the environment, business, and law and justice. Recipients of these grants are primarily national in their activities.

PURPOSES OF GRANTS:
Education: elementary school and education, higher education, secondary school and education; Engineering: school and education, technology; Mathematics; Minorities; Science. **Types of support**: Employee matching gifts, Program development, Seed money.

RESTRICTIONS ON GRANTS:
We make grants only to tax-exempt organizations, never to individuals. We do not support local organizations or activities unless they are geographically located in an area where Exxon has significant facilities or numbers of employees. (See our list of major communities) We do not provide funds for political or religious causes. We do not generally contribute to endowments or provide operating support to agencies funded by the United Way. We provide only a few scholarships and these are tied to our efforts to attract selected students-usually outstanding women and minority-group members majoring in science or engineering -to employment with the company. Scholarship recipients are identified by Exxon recruiters. Many of the national organizations supported are based in New York or Washington, DC.

HOW TO APPLY:
We have no formal application procedures. To be considered for a grant, you should send us the following information:

- a brief history of your organization, a description of its current work, and an explanation of the significance of that work
- a copy of your organization's current general operating budget
- a copy of your organization's most recent audited financial statement
- background information on the individuals responsible for administering and developing your organization's programs.
- a list of the current members of your Board of Directors
- a list of current public and private contributors, including their levels of support
- a copy of your organization's 501(c)(3) tax-exemption letter

If support is requested for a specific project, please also provide the following:

- a description of the project and an explanation of its significance
- background information on the individuals who will be carrying out the project
- the total budget for the project
- the amount requested from Exxon
- if appropriate, a list of others who are or will be providing funds for the project

OFFICERS AND DIRECTORS OR TRUSTEES:
Anthony W. Atkiss, Chairman; Edward F. Ahnert,

President; G.M. Kovacs, Secretary; J.E. Bayne, Treasurer; C.L. Gordon, Controller; D.L. Baird, Jr.; A.M. Lopez; E.A. Robinson; F.B. Sprow; F.A. Risch; G.A. Rizzo.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to American Indian College Fund, for support, 1998
- $25,000 to American Indian College Fund, for operating support, 1997
- $50,000 to Mathematical Association of America, to develop elementary mathematics specialist program for Native American preservice teachers in tribal colleges, 1997
- $25,000 to American Indian College Fund, for operating support, 1996
- $25,000 to American Indian College Fund, for general support, 1994
- $25,000 to American Indian College Fund, for general support, 1993

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Field Foundation of Illinois, Inc.

Address and Telephone:
200 South Wacker Drive, Suite 3860
Chicago, IL 60606
(312) 831-0910

Contact Person: Mr. Handy L. Lindsey, Jr., President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: Three times a year.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 165 (1997)
AVERAGE GRANT: $20,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,450,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for health, community welfare and affairs, education, cultural activities, conservation.

PURPOSES OF GRANTS:
Education: adult education, literacy and basic skills, elementary school, secondary school and education; Aging; AIDS; Arts; Children and youth, services; Civil rights, race and inter-group relations; Community development; Economically disadvantaged; Employment; Environment; Food services; Health care and organizations; Homeless; Human services; Medical care, rehabilitation; Mental health and crisis services; Museums; Public affairs; Public policy, research; Substance abuse, services. **Types of support**: Building and renovation, Capital campaigns, Curriculum development, Emergency funds, Employee matching gifts, Equipment, Land acquisition, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving is focused on the Chicago, Illinois area. No support for member agencies of community funds, national health agencies, neighborhood health clinics, small cultural groups, or for religious purposes. No grants to individuals, or for endowment funds, continuing operating support, medical research, conferences, day care centers, fundraising events, advertising, scholarships, printed materials.

OFFICERS AND DIRECTORS OR TRUSTEES:
Gary H. Kline, Secretary; Handy L. Lindsey, Jr., Treasurer and Executive Director; Berlean Miller Burris; Milton Davis; Marshall Field; Philip Wayne Hummer; George A. Ranney, Jr.; Christine M. Tchen.

SAMPLE NATIVE AMERICAN GRANTS:

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Fireman's Fund Foundation

Address and Telephone:
77 San Marin Drive

P. O. Box 777
Novato, CA 94998-1406
(415) 989-2757

Contact Person: Ms. Barbara B. Friede, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: March and December; distribution committee meets four times a year.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 160 (1995)

AVERAGE GRANT: $5,000 to $10,000

LARGEST GRANT: $40,860

SMALLEST GRANT: $60

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $845,102

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving in the fields of human service agencies, including the aged, the disabled, substance abuse programs, rehabilitation, and youth groups; and civic and cultural activities. Also assists United Way campaigns in cities where the company offices are located. Giving for education is done only through the employee gift matching program.

PURPOSES OF GRANTS:
Aging; Arts; Child development, education, services; Children and youth services; Disabled; Economically disadvantaged; Family services; Homeless; Human services; Museums; Performing arts, dance, music, theater; Residential and custodial care, hospices; Substance abuse, services; Visual arts; Voluntarism promotion; Women. **Types of support**: Employee matching gifts, Equipment, Program development.

RESTRICTIONS ON GRANTS:
Giving is focused on the San Francisco, Marin and Sonoma counties of California. No support is given for religious organizations, veterans, fraternal, health or national organizations. No grants will be made for scholarships, endowment funds, medical research, travel, benefit events, video or film production, or operating expenses; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
John Meyer, Chairman; Gary E. Black, President; Barbara B. Friede, Secretary; Harold Marsh, Treasurer; Timothy Koo; Kathryn Murrell; David Pollard; Thomas E. Rowe; Joe Stinnette; Thomas A. Swanson.

SAMPLE NATIVE AMERICAN GRANTS:

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First Bank System Foundation

Address and Telephone:
P. O. Box 522, MPFD 1705
Minneapolis, MN 55480
(612) 973-2440

Contact Person: Ms. Cheryl L. Rantala, President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: Three months before committee meeting

BOARD MEETING DATES: Quarterly; grant committee meets bimonthly

NORMAL RESPONSE TIME: One month after committee meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,600 (1995)
AVERAGE GRANT: $50 to $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,784,575

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives grants for low-income housing, local economic development, education, cultural programs, and the United Way.

PURPOSES OF GRANTS:
Arts; Community development; Economically disadvantaged; Elementary and secondary education; Federated giving programs; Housing and shelter, development; Immigrants and refugees; Native Americans. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Support is given primarily in areas of Colorado, Minnesota, Montana, North Dakota, South Dakota and Wisconsin. No support is given for religious organizations or purposes, camps, medical facilities, or drug and alcohol abuse, prevention and treatment. No grants to individuals, or for deficit financing, endowment funds, conferences, publications and research; no loans.

HOW TO APPLY:
Application form required for requests of $5,000 or more.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Cheryl L. Rantala, President
Directors: John F. Grundhofer, Chairman; Philip Heasley; Elizabeth A. Malkerson; John M. Murphy, Jr.; Daniel Rohr; Robert H. Sayre; Richard A. Zona.

SAMPLE NATIVE AMERICAN GRANTS:
- $200,000 to Greater Minneapolis Council of Churches, for grant in form of building to be used by Division of Indian Work, 1993

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Food Lion Inc., Corporate Giving

Address and Telephone:
P. O. Box 1330
Salisbury, NC 28145-1330
(704) 633-8250 x2125
Contact Person: Leslie Reece

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting guidelines (no phone calls or faxes).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Two weeks prior to event.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
In order to support as many organizations as possible, giving is limited to $10 gift certificates.

PURPOSES OF GRANTS:
General charitable giving. Types of Support: Donated products

RESTRICTIONS ON GRANTS:
Giving primarily in the areas of company operation including Delaware, Maryland, North Carolina, Oklahoma, Texas.

SAMPLE NATIVE AMERICAN GRANTS:
- $50 to the Native American Scholarship Fund, 1995.

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Ford Motor Company Fund

Address and Telephone:
The American Road
P. O. Box 1899

Dearborn, MI 48121-1899
(313) 248-4745 or (888) 313-0102

Contact Person: Mr. Gary L. Nielsen,
Vice-President and Executive Director

Web address: www.ford.com/us/corporate-info/culture/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: April and October

NORMAL RESPONSE TIME: Six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,650 (1997)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $1,540,000

SMALLEST GRANT: $175

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $30,175,127

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for education, including a matching gift program for colleges and universities and basic research grants, community funds, hospitals, and civic and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Education: higher education; Environment; Federated giving programs; Government and public administration; Hospitals (general); Minorities; Public affairs. **Types of support**: Annual campaigns, Conferences and seminars, Continuing support, Employee matching gifts, Equipment, General and operating support, Matching funds, Publication, Research.

RESTRICTIONS ON GRANTS:
Giving is focused in areas where the company operates, with special emphasis on Detroit, Michigan. No grants to individuals, or for scholarships (except employee-related scholarships) or fellowships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Alex J. Trotman, President; Gary L. Nielsen, Vice-President and Executive Director; John M. Devine, Treasurer; John M. Rintamaki, Secretary; Alfred Ford; Sheila Ford Hamp; John W. Martin, Jr.; Peter J. Pestillo; David Scott.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Suomi College, for Native American Outreach Program, 1997
- $10,000 to American Indian Science and Engineering Society for program support, 1997
- $10,000 to American Indian Science and Engineering Society, for program support, 1996
- $10,000 to Suomi College, for Native American Outreach Program, 1996
- $10,000 to Suomi College, for Native American Outreach Program, 1995
- $10,000 to American Indian Science and Engineering Society, for program support, 1995

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Foundation of the Litton Industries

Address and Telephone:
21240 Burbank Blvd
Woodland Hills, CA 91367-6675
(818) 598-5913

Contact Person: Ms. Jeanette M. Thomas, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter
NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: As required

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 160 (1996)

AVERAGE GRANT: $1,500 to $10,000

LARGEST GRANT: $240,000

SMALLEST GRANT: $3,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $923,779

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are primarily for higher education, community funds, cultural activities. There is also a limited employee matching gift program.

PURPOSES OF GRANTS:
Arts; Computer science; Education: elementary and secondary education, higher education; Engineering and technology; Humanities; Science. **Types of support**: Continuing support, Employee matching gifts, Endowment funds, Fellowships, Matching funds, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is focused toward the metropolitan Los Angeles, California area for national and regional appeals. Giving nationwide for colleges and universities. No grants to individuals, for deficit financing, capital funds, equipment, land acquisition, renovation projects, health care, publications, dinners, conferences, or purchased research; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Jeanette M. Thomas, President; Patricia N. Glazier, Secretary; Carol A. Wiesner, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund, 1997
- $3,000 to the Native American Scholarship Fund, 1996

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Freedom Forum

Address and Telephone:
1101 Wilson Blvd
Arlington, VA 22309
(703) 528-0800
Fax (703) 522-4692

Contact Person: Mr. Charles L. Overby, President

E-mail address: news@freedomforum.org

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $38,123,440 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation, an operating program foundation making only a limited number of grants, is dedicated primarily to conducting and supporting national, international, and community programs that foster the First Amendment freedom of press, speech, assembly, petition, and religion and the free exercise thereof by all peoples. The foundation also operates the Freedom Forum Media Studies Center at Columbia University, the Freedom Forum First Amendment Center at Vanderbilt University, and the Paul Miller Washington Reporting Fellowships in Washington, DC."

PURPOSES OF GRANTS:
Arts; Civil liberties, first amendment; Civil rights, minorities; Education: elementary and secondary education, higher education; Health care; Human services; Libraries and library science; Media and

communications, film and video, journalism and publishing, television; Museums. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Curriculum development, Employee matching gifts, Equipment, Exchange programs, Fellowships, General and operating support, Grants to individuals, Professorships, Program development, Program-related investments and loans, Publication, Research, Scholarship funds, Scholarships--to individuals, Seed money.

RESTRICTIONS ON GRANTS:
Giving on a national and international basis.

OFFICERS AND DIRECTORS OR TRUSTEES:
Allen H. Neuharth, Chairman; John C. Quinn, Deputy Chairman; Charles L. Overby, President and C.E.O.; Gerald M. Sass, Executive Vice-President; Harvey S. Cotter, Vice-President, and Treasurer; Everette E. Dennis, Vice-President; Pamela Y. Galloway, Vice-President; Felix F. Gutierrez, Vice-President; John A. Hurley, Vice-President; Tracy A. Quinn, Vice-President; Roderick Sandeen, Vice-President; Christine Wells, Vice-President; Robert G. McCullough, Secretary; Martin F. Birmingham; Bernard B. Brody; Harry W. Brooks, Jr.; John E. Heselden; Bette Bao Lord; Brian Mulroney; Carl Rowan.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to Native American Journalists Association, for general operating support, 1995.

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Fujitsu America Corporate Contributions Program

Address and Telephone:
3055 Orchard Drive
San Jose, CA 95134
(408) 432-1300

Contact Person: Mr. Yoshio Honda, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The company gives cash donations as well as making in-kind gifts of office equipment, including top-of-the-line fax machines, lends office space for nonprofit meetings, and provides technical assistance.

PURPOSES OF GRANTS:
Minorities, immigrants, centers and services; General charitable giving. Types of Support: Technical assistance; In-kind gifts.

RESTRICTIONS ON GRANTS:

SAMPLE NATIVE AMERICAN GRANTS:
- $250 to the Native American Scholarship Fund, 1996

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Gannett Foundation, Inc.

Address and Telephone:
1100 Wilson Blvd, 30th Floor
Arlington, VA 22234
Fax: (703) 558-3819

Contact Person: Ms. Irma Simpson, Manager

E-mail address: isimpson@gcil.gannett.com

Web address: www.gannett.com/ganfound.htm

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Contact nearest daily Gannett newspaper or broadcast station.

NUMBER OF COPIES OF PROPOSAL TO SEND:

One

PROPOSAL DUE DATES: Check with local executives for local deadlines

BOARD MEETING DATES: Proposals reviewed four times a year, February-November.

NORMAL RESPONSE TIME: Approximately sixty to ninety days after submission.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,470 (1998)

AVERAGE GRANT: $4,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $350

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,045,000 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The fund places importance on issues such as education and neighborhood improvement, economic development, youth development, community problem-solving, assistance to people who are disadvantaged, environmental conservation, and cultural enrichment. The fund also has an employee matching gift program for all levels of educational institutions in the U.S. and its territories.

PURPOSES OF GRANTS:
Education: adult education, literacy and basic skills, vocational education; Aging; Arts; Civil rights, aging; Community development; Disabled; Economically disadvantaged; Environment; Gays and lesbians; Health care; Homeless; Housing and shelter, development; Human services; Native Americans; People with AIDS (PWAs); Voluntarism promotion; Women; Youth services. **Types of support**: Building/renovation, Capital campaigns, Employee matching gifts, Equipment, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where Gannett operates. No support for national and regional programs or for religious purposes. No support is given to elementary or secondary schools (except special initiatives not provided by regular school budgets), medical or other research, fraternal or veterans organizations, or athletic teams, bands, volunteer firefighters or similar groups. No grants to individuals, or for endowments or multiple-year pledge campaigns.

OFFICERS:
John J. Curley, Chairman; Douglas H. McCorkindale, President; Millicent A. Feller, Vice-President; Thomas L. Chapple, Secretary; Jimmy L. Thomas, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to West Valley Fine Arts Council, to support the Eighth Annual Native American Arts Festival, 1999-2000
- $3,000 to Phoenix Indian Center, to support the Family and Children Services Life Skills program, 1999-2000
- $1,000 to The Friends of Ganondagan, to support Native American youth alcohol and drug dependence prevention programs, "Gathering of Elders and Youth" and "Youth Leadership Camp," 1999-2000
- $1,500 to Notre Dame Club of Phoenix, towards a Saturday summer program conducted by students from Notre Dame for 35-50 at risk elementary kids. Activities include field trips, arts and crafts, trips to local businesses, 1999-2000
- $2,500 to The City, to fund the Post Secondary Options Program, helping at-risk African American and Native American youth look beyond the present and create a career plan to help achieve life goals, 1998-1999
- $2,500 to Harry and Della Burpee Museum Association, to support Native American Awareness through education of the significance of burial grounds, plus art, music, and crafts of Native Americans, 1998-1999
- $2,150 to Native Americans for Community Action, Inc., to support Native American adult literacy efforts in Flagstaff and Coconino County, 1998-1999
- $2,500 to Guadalupanos United for Advancement and Development, to provide social services and educational assistance to Hispanic and Yaqui Indians. Toward educational program-an alternative high school. Summer program, preschool, tutoring, etc.,1998-1999
- $4,000 to United National Indian Tribal Youth (UNITY), ZARGETS Native American youth with dropout prevention programs and cultural reten-

tion projects. To help build capacity in 31 Arizona youth councils with training for advisors and youth members, 1998-1999

- $10,000 to Native American Journalists Association, toward 1998 convention support of the student newspaper and TV projects, 1998-1999
- $4,800 to University of Arizona Foundation, to establish a Native American Peer Mentor Program with upperclass students mentoring incoming freshmen to prevent dropout, 1998-1999
- $2,600 to Migizi Communications, to assist with the Native Academy Science and Math Program, designed to interest students in science and math courses and careers, 1997-1998
- $1,400 to The Friends of Ganondagan, toward Young Spirit and Little Spirit Dancers, a dance project for Indian youth incorporating substance abuse prevention, 1997-1998
- $5,000 to United National Indian Tribal Youth (UNITY), toward a curriculum program for 30 Arizona-based Native youth councils at the 1998 National Indian Tribal Youth convention to be held in Phoenix, 1997-1998
- $5,200 to Powhatan Indians of Delaware Valley, to support a four-day summer wilderness camp on a local Indian reservation for low-income Native American and non-Indian youth, 1997-1998
- $2,000 to Center School, to develop conflict resolution and peer mediation skills and to establish a student peacemaking court for at-risk Native American youth, 1997-1998
- $2,000 to Loud Thunder International/Medicine Lodge, toward a drug and alcohol abuse prevention program with a mentoring component for at-risk American Indian youth, 1997-1998
- $3,500 to University of Montana Foundation, continued support for two journalism scholarships, one designated for a Native American, 1997-1998
- $15,000 to Native American Journalists Association, toward student media projects at annual convention in Minneapolis, 1997-1998
- $2,500 to American Indian OIC, to provide job training, career counseling, job development, and placement for unemployed and underemployed American Indians, 1997-1998
- $1,500 to Phoenix Indian Center, salary support for GED teacher for adult Native Americans, 1996-1997
- $2,000 to Arizona Media Arts Center, to finish editing 60 minute documentary on the Tarahumara Indians for local public screenings, 1996-1997
- $5,000 to Bacone College, toward construction of student center, 1996-1997
- $5,000 to Native American Journalists Association, toward student newspaper project at annual convention in June, 1996-1997
- $3,000 to South Puget Intertribal Planning Agency, to sponsor basketball camp for local native American youth, 1996-1997
- $1,000 to St. Cloud Area American Indian Center, for general support for center, 1996-1997
- $4,000 to Cornell Cooperative Extension of Oneida County, toward Cultural Gifts of the Oneida Nation program of BRIDGES after school program, 1996-1997
- $2,000 to Salem Art Association, to create brochure and construct packing materials for touring exhibit of Native American art, 1996-1997
- $2,000 to Elaine M. Stately Peacemaker Center, toward Medicine Wheel IV program giving emotional support and parenting education to teenage Native American fathers, 1996-1997
- $1,600 to Southwest Missouri Indian Center, toward purchase of new telephone system for low-income Native American social service agency, 1995-1996
- $3,000 to American Indian Law Alliance, for legal services to low-income Native Americans, 1995-1996
- $3,000 to College of Great Falls, toward Camp Sky Child, a camp for children of prison inmates. Partnership with the Salish Kootenai tribal College. Camp is run by student volunteers and serves kids grades 4-9, 1995-1996
- $3,000 to Trigg-C.M. Russell Foundation, to help with a Plains Indian encampment exhibit, mounted to educate the community on misconceptions toward American Indians, 1995-1996
- $5,000 to Bacone College, toward capital campaign for first ever student center for college primarily serving American Indians, 1995-1996

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GE Fund

Address and Telephone:
3135 Easton Turnpike
Fairfield, CT 06431
(203) 373-3216
Fax: (203) 373-3029

Contact Person: Mr. Clifford V. Smith, Jr., President

Web address: www.ge.com/fund/1995/ibfunc1.htm

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 542 (1995)

AVERAGE GRANT: $5,000 to $100,000
LARGEST GRANT: $393,750

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $17,009,587

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Institutional grants primarily in support of education, with emphasis on: 1) strengthening specific areas of work in undergraduate education; 2) graduate-level research and teaching; 3) support for disciplinary fields, including the physical sciences, engineering, computer science, mathematics, industrial management, and business administration; 4) support for minority group education programs, with emphasis on engineering and business; and 5) matching educational contributions of employees and retirees. Support also for selected public schools, arts and cultural centers, public issues research and analysis, international and other special grants.

PURPOSES OF GRANTS:
Arts; Education, business school and education, higher education; Computer science; Engineering, school and education, engineering and technology; Environment; Federated giving programs; International affairs; Mathematics; Minorities; Physical and earth sciences; Public affairs; Public policy, research; Science. **Types of support**: Annual campaigns, Conferences and seminars, Continuing support, Curriculum development, Employee matching gifts, Employee-related scholarships, Fellowships, General and operating support, Program development, Publication, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Grants are directed toward specific programs authorized by the fund directors and most are approved in advance of each calendar year. Grants are limited to areas of company operation. No support for religious or sectarian groups. No grants to individuals, or for capital or endowment funds, or other special purpose campaigns, or equipment donations; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Clifford V. Smith, Jr., President; Phyllis S. McGrath, Secretary; Michael J. Cosgrove, Treasurer; Jane L. Polin, Comptroller Directors: Dennis D. Dammerman, Chairman; Francis S. Blake; William J. Conaty; Benjamin W. Heineman, Jr.; Joyce Hergenhan; Steven Kerr; Lloyd G. Trotter.

SAMPLE NATIVE AMERICAN GRANTS:
- $45,000 to American Indian Science and Engineering Society, 1995
- $45,000 to American Indian Science and Engineering Society, 1994
- $45,000 to American Indian Science and Engineering Society, 1993

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General Mills Foundation

Address and Telephone:
P. O. Box 1113
Minneapolis, MN 55440
(612) 540-7891
Fax: (612) 540-4925

Contact Person: Ms. Reatha Clark King,
President and Executive Director

E-mail address: mills999@mail.genmills.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter with proposal (telephone calls discouraged).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times a year and as required.
NORMAL RESPONSE TIME: Eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 700 (1995)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $1,070,217

SMALLEST GRANT: $675

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $15,147,285

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given for higher and secondary education, social services, United Ways, community funds, health, and civic and cultural activities.

PURPOSES OF GRANTS:
Education; Aging; AIDS; Cancer; Child Development; Community Development; Crime and Law Enforcement; Economically Disadvantaged; Employment; Family Services; Health Care; Homeless; Hospitals; Human Services; Humanities; Legal Services; Minorities; Native Americans; Performing Arts; Women; Youth. **Types of support**: Capital campaigns, Conferences and seminars, Employee matching gifts, Employee-related scholarships, General and operating support, In-kind gifts, Matching funds, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is focused to areas of company operation. No support for religious purposes, recreation, or national or local campaigns to eliminate or control specific diseases. No grants to individuals, or, generally, for endowments, research, publications, films, advertising, athletic events, testimonial dinners, workshops, symposia, travel, fundraising events, or deficit financing; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
S.W. Sanger, Chairman; Reatha Clark King, President and Executive Director; David A. Nasley, Vice-President; A.P. Sullivan, Jr., Secretary; David B. Van Benschoten, Treasurer; Leslie M. Frecon; Charles W. Gaillard; Michael A. Peel.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Minneapolis American Indian Center, for continuing support, 1997
- $15,000 to Chamber of Commerce of Minnesota, American Indian, for continuing support, 1997
- $15,000 to Opportunities Industrialization Center, American Indian, for continuing support, 1997
- $10,000 to American Indian Business Development Corporation, for continuing support, 1997
- $25,000 to American Indian College Fund, for financial aid programs, 1997
- $25,000 to Futures for Children, for continuing support, 1997
- $25,000 to Migizi Communications, for continuing support, 1997
- $17,500 to Ain Dah Yung Our Home Shelter, for continuing support, 1997
- $10,000 to American Indian Business Development Corporation, for operating support, 1995
- $10,000 to AMICUS, for operating support serving Native Americans, 1995
- $15,000 to Opportunities Industrialization Center, American Indian, for operating support, 1995
- $15,000 to Saint Johns Preparatory School, for Native American Leadership Development Program, 1995
- $20,000 to Minnesota Indian Womens Resource Center, for Youth Mentor program, 1995
- $20,000 to University of South Dakota, For programs for Institute of American Indian Studies, 1995
- $25,000 to American Indian Research and Policy Institute, for research initiative program, 1995
- $35,000 to Peacemaker Center, for operating support, 1995
- $60,000 to Greater Minneapolis Council of Churches, Division of Indian Work, for capital campaign, 1995
- $35,000 to AIM (American Indian Movement) Patrol, 1994
- $10,000 to American Indian Business Development Corporation, 1994

- $25,000 to American Indian College Fund, 1994
- $15,000 to Chamber of Commerce of Minnesota, American Indian, 1994
- $25,000 to Minneapolis American Indian Center, 1994
- $22,500 to Opportunities Industrialization Center, 1994
- $15,000 to Opportunities Industrialization Center, 1994
- $11,500 to American Indian Business Development Corporation, 1993
- $10,000 to American Indian Business Development Corporation, 1993
- $25,000 to American Indian College Fund, 1993
- $20,000 to Chamber of Commerce of MN, American Indian, 1993
- $25,000 to Opportunities Industrialization Center, American Indian, 1993
- $15,000 to Opportunities Industrialization Center, American Indian, 1993

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General Motors Foundation, Inc.

Address and Telephone:
13-145 General Motors Bldg
3044 West Grand Blvd
Detroit, MI 48202-3091
(313) 556-6517

Contact Person: Ms. Deborah I. Dingell, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: Annually

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 897 (1995)

AVERAGE GRANT: $100 to $200,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $49

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $20,527,845

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for higher education, community funds, social services, health, cancer research, cultural programs, and urban and civic affairs.

PURPOSES OF GRANTS:
Arts; Cancer; Community development; Federated giving programs; Government and public administration; Health care and organizations; Higher education; Human services; Public affairs. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Emergency funds, Employee matching gifts, Equipment, General and operating support, Land acquisition, Program development, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving is limited to cities where the company operates. No support for special interest groups, hospitals, and United Way supported organizations. No grants to individuals, or for deficit financing, or endowment funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
William C. Brooks, Chairman; Deborah I. Dingell, President; Victoria E. Jones, Director

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 Opportunities Industrialization Center, American Indian, 1997
- $10,000 to the Native American Scholarship Fund, 1997
- $10,000 to Forum to Advance Minorities in Engineering, 1996
- $110,000 NACME, 1996
- $10,000 to the Native American Scholarship Fund, 1996
- $10,000 to Saginaw Valley State University for general support, 1996
- $20,000 to Haskell Indian Junior College Foundation for new environmental science and engineering programs, 1996

- $10,000 to American Indian Science and Engineering Society, 1996
- $110,000 to NACME for operating support, 1994
- $10,000 to Saginaw Valley State University, 1994
- $10,000 to American Indian Science and Engineering Society for operating support, 1994
- $10,000 to American Indian Science and Engineering Society, 1993

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Gerber Foundation

Address and Telephone:
5 S. Division Street
Fremont, MI 49412
(231)·924-3175
Fax: (231) 924-3560

Contact Person: Barbara J. Getz, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Telephone or letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal preferably in December, January, or February; new proposals due February 1, May 1, and August 1

BOARD MEETING DATES: February, May, August and November

NORMAL RESPONSE TIME: Three to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 150 (approx.)

AVERAGE GRANT: $50,000

LARGEST GRANT: $300,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4.5 million (approx.)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation's purpose is to fund projects that will improve the quality of life for infants and young children worldwide, including nutrition, care, and development.

PURPOSES OF GRANTS:
Child development, education, services; Health care; Health organizations; Hospitals (general); Minorities; Nutrition. **Types of support**: Research, pilot project, direct services.

RESTRICTIONS ON GRANTS:
No grants for land acquisition, renovations, or publications; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Barbara J. Ivens, President; Kaye A. McLeod, Vice-President; Reginald W. Baker, Secretary; Stan M. VanderRoest, Treasurer; Barbara J. Getz, Executive Director; Tracy A. Baker; K. Larry Beemer; Ted C. Davis; Richard E. Dunning; Michael G. Ebert; John J. James; Jane M. Jeannero; Carolyn R. Morby; Alfred A. Piergallini; Randy A. Puff.

SAMPLE NATIVE AMERICAN GRANTS:
- $35,000 to Futures for Children, 1996.

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Grace Foundation, Inc.

Address and Telephone:
One Town Center Road
Boca Raton, FL 33486-1010
(561) 362-1487
Fax: (561) 362-1342

Contact Person: Ms. Susan Harris, Asst. Treasurer

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As required

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

AVERAGE GRANT: $1,000 to $20,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,084,151 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation gives grants towards education, including secondary schools through universities. Support is also given for health care, human services, youth organizations, and civic, environmental and cultural programs.

PURPOSES OF GRANTS:
Arts; Education; Environment; Government and public administration; Health care; Human services; Youth services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, Equipment, General an operating support.

RESTRICTIONS ON GRANTS:
Giving is limited to areas where the company operates. No grants to individuals (except for employee-related scholarships), or for seed money, emergency funds, deficit financing, land acquisition, publications, demonstration projects, or conferences.

OFFICERS AND DIRECTORS OR TRUSTEES:
W. Brian McGowan, Chairman; James W. Frick, Vice-President; Robert B. Lamm, Secretary; Paul McMahon, Treasurer; Albert J. Costello; James R. Hyde.

SAMPLE NATIVE AMERICAN GRANTS:

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GTE Foundation

Address and Telephone:
MC# SVCo, CT5C68
1255 Corporate Drive
Irving, TX 75038
(888) 483-3547

Contact Person:
Ms. Maureen Gorman, Vice President and Secretary

Web address:
www.gte.com/AboutGTE/Community/gte_foundation/index.html

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE:
Online: www.gte.com/AboutGTE/Community/gte.Foundation/

PREFERRED METHOD OF CONTACT: Letter or proposal or on-line application.

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: Spring

BOARD MEETING DATES: February, May, August, November and as required.

NORMAL RESPONSE TIME: Thirty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,478 (1995)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $2,447,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $27,500,00

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority is placed on higher education in mathemat-

ics, science, and technology, and retention of minority students. The program also sponsors an employee-related scholarship program through the College Scholarship Service. Support is also given for community funds, social service agencies, and focus on literacy training and substance abuse prevention.

PURPOSES OF GRANTS:
Education: adult education, literacy and basic skills, higher education, reading; Engineering and technology; Federated giving programs; Human services; Minorities; Science; Substance abuse, services; Voluntarism promotion. **Types of support**: Continuing support, Curriculum development, Emergency funds, Employee-related scholarships, Fellowships, General and operating support, In-kind gifts, Program development and Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where the company operates and national organizations believed to be of benefit to GTE companies, employees, shareholders, or customers. No support for religious or sectarian groups, fraternal, athletic, social, political, veterans, and single-disease organizations, or to international organizations which primarily support charitable programs outside of the U.S. No grants to individuals (except for scholarships to the children of GTE employees), fundraising events, sponsorship dinners, or conferences.

HOW TO APPLY: On-line preferred.

OFFICERS AND TRUSTEES:
Charles R. Lee, Chairman; Maureen Gorman, Vice-President and Secretary; Michael B. Esstman; Kent B. Foster; J. Randall MacDonald; Michael T. Masin; Glen Gilbert.

SAMPLE NATIVE AMERICAN GRANTS:
- $9,000 to Native American Scholarship Fund, 1998
- $5,000 to Coquille Indian Tribe, 1998
- $15,000 to American Indian Science and Engineering Society, for continuing support, 1994

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Handy and Harman Foundation

Address and Telephone:
555 Theodore Fremd Avenue
Rye, NY 10573
(914) 921-5200

Contact Person: P. E. Dixon

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Last day of each month;

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 112 (1998)

AVERAGE GRANT: $1,170
LARGEST GRANT: $13,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $130,852

GENERAL INFORMATION

PURPOSES OF GRANTS:
Education, higher education; Federated giving programs; Government and public administration; Health care and Health organizations. **Types of support**: Annual campaigns, Continuing support.

RESTRICTIONS ON GRANTS:
No grants to individuals.

HOW TO APPLY:
Letter on organization letterhead, with IRS exempt status certificate.

OFFICERS AND DIRECTORS OR TRUSTEES:
R.D. LeBlanc, President; P.E. Dixon, Secretary; D.C. Kelly, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $100 to the Native American Scholarship Fund, 1999
- $100 to the Native American Scholarship Fund, 1998
- $200 to the Native American Scholarship Fund, 1997
- $200 to the Native American Scholarship Fund, 1996
- $200 to the Native American Scholarship Fund, 1995

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Heinz Company Foundation, H.J.

Address and Telephone:
P. O. Box 57
Pittsburgh, PA 15230
(412) 456-5772

Contact Person: Ms. Loretta M. Oken, Manager

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As necessary

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,214 (1995)

AVERAGE GRANT: $1,000 TO $10,000

LARGEST GRANT: $415,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,530,457

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The company gives grants for community funds, higher education, hospitals, youth and social service agencies, cultural programs, medical and nutritional research and prevention of cruelty to animals and children. The company also supports an employee matching gift program.

PURPOSES OF GRANTS:
Agriculture; Arts; Children and youth, services; Education, higher education; Federated giving programs; Hospitals (general); Human services; Medical research; Nutrition; Youth services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Conferences and seminars, Continuing support, Emergency funds, Employee matching gifts, Endowment funds, Equipment, Fellowships, General and operating support, Internships, Professorships, Program development, Publication, Research, Scholarship funds, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations. No grants to individuals, or for deficit financing, or land acquisition; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Anthony J.F. O'Reilly, Chairman; S. Donald Wiley, Vice-Chairman; Karyll A. Davis, Secretary; D.R. Williams; Mellon Bank, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1995

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Hewlett-Packard Company Philanthropic Grants

Address and Telephone:
3000 Hanover Street M/S 20AH
Palo Alto, CA 94304
(650) 857-3053

Application Address:
P. O. Box 10301
Palo Alto, CA 94303-0890

Contact Person:
Mr. Roy E. Verley, Director, Corporate Philanthropy

Web address:
http://webcenter.hp.com/grants/us/index.htm

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes, on the web site

PREFERRED METHOD OF CONTACT On line

PROPOSAL GUIDELINES AVAILABLE: Yes

NUMBER OF COPIES OF PROPOSAL TO SEND: varies by locale.

PROPOSAL DUE DATES: Varies by locale; check web site.
BOARD MEETING DATES: Annually for most university grants; other committees meet quarterly.

NORMAL RESPONSE TIME: Two to four weeks after committee meetings for non-university grants, early January for university grants.

FINANCIAL INFORMATION

AVERAGE GRANT: $5,000 to $20,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $68 million, worldwide (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The company seeks to be an economic, intellectual, cultural, and social asset in the technical and geographical areas in which it functions. The University Grants Program is the largest and contributes Hewlett-Packard equipment to teaching and research laboratories nationally for engineering, science, medicine, and business. The National Contributions Program, which is run at the headquarters in Palo Alto, contributes equipment and cash to national organizations in the areas of mathematics and science literacy, health and human services, and arts and culture, environment and civic causes. Contributions Committees in locations where Hewlett-Packard has major facilities make contributions to support local education, environment, human services and arts and culture, with focus on K-12 math and science education."

PURPOSES OF GRANTS:
Arts; Biomedicine; Business and industry; Community development; Computer science; Disabled; Education, elementary school and education, business school and education, higher education, secondary school and education; Employment, vocational rehabilitation; Engineering; Environment; Health care and health organizations; Hospitals (general); Housing and shelter; Human services; Mathematics; Medical research; Minorities; Museums; Native Americans; Performing arts; Science; Women. **Types of support**: Donated equipment, Donated products, Employee matching gifts, Equipment, General and operating support, In-kind gifts, Program development.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where the company operates and to national organizations; grants awarded outside the U.S. in Europe, Latin America and Asia-Pacific; equipment grants only in countries where Hewlett-Packard installation, repair, and maintenance is available. No support for religious or sectarian groups, or sports ventures. No grants to individuals or for conferences, seminars, meetings, workshops, general fund drives, capital improvement campaigns, scholarships, endowments, fundraising events, or annual appeals.

HOW TO APPLY:
University equipment requests are through HP sponsor; national grants through National Contributions Manager in Palo Alto; community grants through nearest company facility; international requests to the HP subsidiary in the country of origin. For University Equipment Grants, a proposal including description of institution, department, and faculty member(s) making the request, and need, use, and impact of equipment requested. Visit the web site for application guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Administrators: Roy E. Verley, Director, Corporate Philanthropy; Tony Napolitan, Jr., Manager, Univ. Grants; Nancy Thomas, Manager, National Contribs.

SAMPLE NATIVE AMERICAN GRANTS:

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Hitachi Foundation

Address and Telephone:
1509 22nd Street, N.W.
Washington, DC 20037-1073 Name:

(202) 457-0588

Contact Person:
Ms. Barbara Dyer, President and C.E.O.

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N /A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 23 (1997)

AVERAGE GRANT: $15,000 to $300,000

LARGEST GRANT: $357,690

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,492,567

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports projects in community and economic development, education, and global citizenship. The foundation also supports an annual award for young people to recognize exemplary service to the community.

PURPOSES OF GRANTS:
Community development; Education, elementary school and education, secondary school and education; Global programs; Leadership development; Minorities; Youth development, services. **Types of support**: Continuing support, Curriculum development, Matching and challenge support, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
No support for sectarian or denominational religious organizations, health programs, or social organizations. No grants to individuals (except for Yoshiyama Awards for community service), or for fundraising events, building funds, publications, conferences and seminars, endowments, advertising, capital campaigns, or research.

HOW TO APPLY:
Applications not accepted. Unsolicited proposals are no longer accepted. Requests for proposals are issued periodically and can be obtained by calling the fax-on-demand system at (202) 457-0588, ext. 551 or by sending a self-addressed mailing label (no postage) with a request for information to the foundation's address.

OFFICERS AND DIRECTORS OR TRUSTEES:
Joseph E. Kasputys, Chairman; Barbara Dyer, President; Laurie Regelbrugge, Vice-President; Takashi Chiba, Treasurer; Clara R. Apodaca; Sherry Salway Black; Charles Bowsher; Patricia Albjerg Graham; Percy A. Pierre; Peter W. Stanley.

SAMPLE NATIVE AMERICAN GRANTS:
- $14,661 to Montana Indian Manufacturers Network, for development and dissemination of written resource development plan for Native American Competitiveness Strategies (NACS) program, which uses mentor-protege relationships with successful established companies, and soliciting private sector input and ad, 1996
- $169,000 to Salish Kootenai College Foundation, for development of formal volunteer program to engage volunteers from local businesses to serve as mentors, tutors and teacher aides in local schools, 1996
- $65,000 to Aspen Institute, for assessment of outcomes of Eagle Staff Fund's (ESF) investments in Native American economic development, 1996
- $17,170 to First Nations Development Institute, toward computer hardware and networking software to build operating capacity and enhance integration of data and program results and for staff training on new equipment, 1996
- $23,800 to Futures for Children, for pilot program for Self-Help Learning Center, 1995
- $40,000 to Tinaa Corporation, for organizational capacity building by hiring additional staff to expand and decentralize operations of peer/circle lending loan fund, 1995
- $165,251 to Hopi Foundation, to expand Solar Electric Enterprise through increased outreach activities and effective consortium building with Hopi, Navajo, and other indigenous communities and to enhance capacity to administer revolving

loan fund to obtain advanced training in solar, 1995

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Honeywell Foundation

Address and Telephone:
Honeywell Plaza
P. O. Box 524
Minneapolis, MN 55440-0524
(612) 951-0432
Fax: (612) 951-0433

Contact Person:
Mr. Andre Lewis, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes and No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal; local agencies should send proposals to nearest company manufacturing facility.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: February and September.

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,012 (1995)

AVERAGE GRANT: $1,500 to $25,000

LARGEST GRANT: $355,000

SMALLEST GRANT: $24

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,668,041

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants principally for higher education, community funds, cultural programs, and youth agencies.

PURPOSES OF GRANTS:
Arts; Child Development, Community development; Education, adult education, literacy and basic skills, higher education, secondary school and education; Employment; Environment; Family services; Federated giving programs; Housing and shelter, development; Human services; Leadership development; Minorities; Museums; Performing arts, music, theater; Visual arts; Voluntarism promotion; Women; Youth development, services and services. **Types of support**: Annual campaigns, Capital campaigns, Continuing support, Employee matching gifts, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas where the company operates. No grants to individuals (except for Teacher Mini Grants), or for general endowment funds, deficit financing, fundraising, land acquisition, matching or challenge grants, research,

HOW TO APPLY:
Application form required for Educational Mini-Grants only.

OFFICERS AND DIRECTORS OR TRUSTEES:
M. Patricia Hoven, President; Sigurd Ueland, Jr., Secretary; Ramon A. Alvarez; Karen O. Bachman; Michael R. Bonsignore; John R. Dewane; Giannantonio Ferrari; William M. Hjerpe; Brian M. McGourty; D. Larry Moore; James T. Porter; Glen J. Skovholt; Larry W. Stranghoener; Markos I. Tambakeras; Gerald C. Vandevoort.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Opportunities Industrialization Center, American Indian, School of Business and Office Technology, 1996
- $15,000 to Minneapolis American Indian Center, for Ginew/Golden Eagle Program, 1996
- $20,000 to American Indian Business Development Corporation, for economic development programs, 1996
- $10,000 to Migizi Communications, for Family Education Center, 1995
- $15,000 to Minneapolis American Indian Center, for Ginew/Golden Eagle Program, 1995
- $25,000 to Opportunities Industrialization Center, American Indian, for School of Business, 1995
- $35,000 to American Indian Business Development Corporation, for community development pro-

grams, 1995

- $40,000 to American Indian Business Development Corporation for community development programs, 1994
- $10,000 to NACME for general support, 1994
- $25,000 to Opportunities Industrialization Center, for American Indian, 1994
- $10,000 to Boy Scouts of American for outreach program to American Indians, 1994
- $20,000 to Minneapolis American Indian center, 1993
- $50,000 to Opportunities Industrialization Center, for American Indian, 1993

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Houghton Mifflin Corporate Contributions Program

Address and Telephone:
222 Berkeley Street
Boston, MA 02116-3764
(617)351-5106

Contact Person:
Ms. Ellen L. O'Leary, Admin, Corporate Contributions

E-mail address: Ellen_O'Leary@hmco.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Eight to ten weeks

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Company assists projects that support higher education, promote the arts and provide social services, and focuses on efforts targeting minorities, women and the disabled.

PURPOSES OF GRANTS:
Arts; Civil rights; Education, higher education; Environment; Federated giving programs; Hospitals (general); Human services; Public policy, research; Youth services **Types of support**: Capital campaigns, Endowment funds, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving focused on Boston, Massachusetts. No grants for construction, equipment, endowments and films.

OFFICERS AND DIRECTORS OR TRUSTEES:
Corporate Officers: Nader F. Darehshori, Chairman, President, and C.E.O.; Gail Deegan, Executive Vice-President and C.F.O.; Gary L. Smith, Sr. Vice-President, Admin.; Edward A. Terino, Vice-President, Plan., Finance, and Opers.

SAMPLE NATIVE AMERICAN GRANTS:

- $500 to the Native American Scholarship Fund, 1997
- $500 to the Native American Scholarship Fund, 1996

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Hubbard Foundation

Address and Telephone:
3415 University Avenue, SE
St. Paul, MN 55114
(612) 642-4305

Contact Person: Ms. Kathryn Hubbard Rominski

BASIC INFORMATION

Contributes only to preselected organizations

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 279 (1997)

LARGEST GRANT: $85,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $933,610

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports programs in health and human services, the arts, and Christian organizations.

PURPOSES OF GRANTS:
Arts; Education: higher education, secondary school and education; Human services; Youth services. **Types of support**: Building and renovation, General and operating support.

RESTRICTIONS ON GRANTS:
Giving is limited to Minnesota. No grants to individuals. Contributes only to pre-selected organizations

HOW TO APPLY:
Applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Karen H. Hubbard, Vice-President; Stanley S. Hubbard, Vice-President; Gerald D. Deeney, Secretary Trustee: Constance L. Eckert.
Corporate officers: Stanley S. Hubbard, Chairman, President, and C.E.O.; Gerald D. Deeney, Vice-President, Treasurer, and C.F.O.; John Mayasich, Vice-President, Public Rels.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1997
- $2,000 to the Native American Scholarship Fund, 1996
- $1,000 to the Native American Scholarship Fund, 1995
- $1,000 to the Native American Scholarship Fund, 1994

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Humanitas Foundation

Address and Telephone:
1114 Avenue of the Americas, 28th Floor
New York, NY 10036
(212) 704-2300

Contact Person:
Peter S. Robinson, Executive Vice-President,
Suzanne E. Elsesser, Director Programs and Admin.

BASIC INFORMATION

APPLICATION FORM USED: Yes
ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: January 30, May 30, and September 30.

BOARD MEETING DATES: April, September, and December

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 64 (1996)

AVERAGE GRANT: $5,000 to $20,000

LARGEST GRANT: $125,150

SMALLEST GRANT: $1,900

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $950,250

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants only for Roman Catholic organizations and service agencies.

PURPOSES OF GRANTS:
Roman Catholic organizations and churches. **Types of support**: Consulting services, Matching and

challenge support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for schools or colleges not solicited by the foundation. No grants to individuals, or for scholarships, or endowments, or large capital campaigns

OFFICERS AND DIRECTORS OR TRUSTEES:
Peter S. Robinson, Executive Vice-President; Kenneth R. Allex, Vice-President and Treasurer; Louis Brenninkmeyer; Suzanne E. Elsesser.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Catholic Community Services, Tahoma Indian Center, for general support, 1996
- $10,000 to Sioux Spiritual Center, for matching grant for NCCB Native American Committee Reflection Team meetings and site visits, 1995
- $13,000 to Diocese of Rapid City, to establish satellite offices on Pine Ridge and Rosebud Reservations, 1995

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IGT Charitable Contribution Committee

Address and Telephone:
9295 Prototype Drive
Reno, NV 89511
(775) 448-3225 (office)
(775) 448-0120 (fax)

Contact Person: Ms. Sara Beth Brown, Chair

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Descriptive letter to headquarters.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Twice monthly

NORMAL RESPONSE TIME: Two weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 135 (1994)

LARGEST GRANT: $50,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $457,700

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Children and youth, services; Education; Family services; Government and public administration; Health care; Mental health and crisis services. **Types of support**: Donated equipment, Donated products, Employee matching gifts, General and operating support, Program-related investments and loans.
RESTRICTIONS ON GRANTS:
Giving primarily in Nevada. No support for non-501(c)(3) organizations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Corporate Officers: Charles N. Mathewson, Chairman; G. Thomas Baker, President and C.O.O.; Maureen Mullarkey, Vice President Finance and C.F.O.; Sara Beth Brown, Vice President and General Counsel.

SAMPLE NATIVE AMERICAN GRANTS:

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Intel Foundation

Address and Telephone:
5200 NE Elam Young Pkwy, AG1-102
Hillsboro, OR 97124-6497
(503) 696-8093
Fax (503) 696-8179

Contact Person: Program Officer

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 29 for Innovation in Teaching Award; no deadline for all other proposals.

BOARD MEETING DATES: Semiannually

NORMAL RESPONSE TIME: Approximately three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 159 (1995)

AVERAGE GRANT: $3,000 to $50,000

LARGEST GRANT: $263,600
SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,789,005

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for programs in three key areas: "1) advancing science and engineering education; 2) promoting public understanding of electronics technologies and their impact on contemporary life; and 3) promoting the entrance of women and minorities into science and engineering careers."

PURPOSES OF GRANTS:
Computer science; Education, elementary school and education, secondary school and education, higher education; Engineering; Mathematics; Minorities; Native Americans; Science; Women. **Types of support**: Curriculum development, Employee matching gifts, Fellowships, Program development, Scholarship funds.
RESTRICTIONS ON GRANTS:
Giving is focused to areas of company operation. No support for religious, sectarian, or fraternal organizations. No grants to individuals, or for endowment or capital improvement campaigns, general fund drives, annual appeals, fundraising events, or equipment.

OFFICERS AND DIRECTORS OR TRUSTEES:
Kirby Dyess, Chairman; Margie Diaz Kintz, President; Thomas Lavelle, Secretary; Arvind Sodhani, Treasurer; Gordon E. Moore.

SAMPLE NATIVE AMERICAN GRANTS:
- $149,100 to American Indian Science and Engineering Society (AISES), for College Success Program, 1996
- $114,500 to American Indian Science and Engineering Society (AISES), for Technology Teacher Training Program, 1996
- $10,000 to University of New Mexico, College of Engineering, for Teaching and Research in Bi Cultural Education (TRIBES) Program, 1995
- $118,300 to AISES, for College Success Program, 1995
- $18,200 to AISES, for Teacher Enhancement Program, 1995
- $20,000 to Dartmouth College, for National Institute for Native Leadership in Higher Education, 1995
- $20,000 to Stanford University, for National Institute for Native Leadership in Higher Education, 1995
- $25,000 to AISES, for Math Camp at Stanford University, 1995
- $100,000 to AISES, 1994
- $10,000 to Southwestern Indian Polytechnic Institute, 1994
- $25,000 to Migrant and Indian Coalition, 1993

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International Paper Company Foundation

Address and Telephone:
2 Manhattanville Rd.
Purchase, NY 10577
(914) 397-1503
Fax: (914) 397-1505

Contact Person: Mr. Kenneth Reeves, Vice President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter, telephone, or proposal with application to local facility.

NUMBER OF COPIES OF PROPOSAL TO SEND:

One

PROPOSAL DUE DATES: March 1 for current year funding.

BOARD MEETING DATES: June

NORMAL RESPONSE TIME: July

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 343 (1995)

LARGEST GRANT: $15,000

SMALLEST GRANT: $700

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,370,157

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are focused on projects in the communities of company operation emphasizing pre-college levels of education, programs for minorities and women in the sciences, health and welfare services for children, and community and cultural affairs.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Economically disadvantaged; Education, adult education, literacy and basic skills, early childhood education, reading, elementary school and education, secondary school and education, engineering school and education, vocational education; Environment; Health care; Human services; Libraries and library science; Minorities; Rural development; Substance abuse, services; Youth services. **Types of support**: Continuing support, Curriculum development, Employee-related scholarships, General and operating support, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operation. No support for athletic organizations or religious groups. No grants to individuals, or for endowment funds or capital expenses; no loans.

HOW TO APPLY:
Address requests from organizations in company communities to the local company contact person; no applications accepted for EDCORE (Education and Community Resource Program) or for fellowships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Philip Giaramita, President; Kenneth Reeves, Vice-President; Carol Berardi, Secretary; John Jepson, Treasurer; John T. Dillon; James P. Melican, Jr.
Trustee: State Street Bank and Trust Co.

SAMPLE NATIVE AMERICAN GRANTS:

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Jeld-Wen Foundation

Address and Telephone:
P.O. Box 1329
Klamath Falls, Oregon 97601
(541) 882-3451

Contact Person: R. C. Wendt, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Proposal or letter; prefers not to receive telephone calls.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Two weeks after meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 241 (1996)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,664,085

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation prioritizes requests on the basis of demonstrated impact toward making the company's communities a better place to live. An assessment is also made as to how many company employees will use the services. Projects that improve the existing service or provide new ones, usually involving capital or seed money, and annual support for existing organizations through the United Way are major categories for giving."

PURPOSES OF GRANTS:
Arts; Children and youth, services; Economic development; Federated giving programs; Health care; Health organizations; Higher education; Museums. **Types of support**: Building and renovation, Equipment, General and operating support, Land acquisition, Matching and challenge support, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations and projects should serve communities where the company plants exist; projects in adjacent communities may be accepted if sufficient numbers of employees reside in the area and would benefit. No support for activities that are specifically religious or that duplicate services provided by other government or private agencies. No grants to individuals; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
R.C. Wendt, Secretary; W.B. Early; Nancy Wendt; R.L. Wendt; L.V. Wetter.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Museum of Northern Arizona, 1995

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Jellison Benevolent Society, Inc.

Address and Telephone:
819 N. Washington Street
P. O. Box 187
Junction City, KS 66441
(913) 762-2210
Fax (913) 238-3880

Contact Person: Mr. Robert K. Weary, President

BASIC INFORMATION

APPLICATION FORM USED: Yes for scholarships

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None for grants to organizations.

BOARD MEETING DATES: Each December

NORMAL RESPONSE TIME: Within thirty days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 47 (1998)

LARGEST GRANT: $19,400
SMALLEST GRANT: $50.00
TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $88,930 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Assists YMCA and other social service and youth groups. Also awards scholarships to local area students for undergraduate study.

PURPOSES OF GRANTS:
Children and youth services; Higher education. Types of Support: General and operating support, scholarships to individuals.

RESTRICTIONS ON GRANTS:
Giving is limited to Kansas and Wisconsin.

HOW TO APPLY:
Deadlines for scholarships: June 15, Dec 15.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert Weary, President, Dorothy J. Cassity, Vice-President, Dean Cassity, Secretary, Dale Weary, Treasurer, Trustee: Central National Bank.

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1997

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Kaiser Family Foundation, Henry J.

Address and Telephone:

2400 Sand Hill Road
Menlo Park, CA 94025
(415) 854-9400 or 800-656-4533
Fax: 854-4800

Contact Person: Ms. Renee Wells, Grants Manager

Web address: www. wideopen.igc.org/kff/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Three to six months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 343 (1995)

AVERAGE GRANT: $25,000 to $250,000

LARGEST GRANT: $1,086,285

SMALLEST GRANT: $21

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $19,499,949

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The majority of grants are given for health policy and reform, reproductive health, HIV policy, and health and development in South Africa. Further support is in health policy and innovation in the foundation's home state of California. Grants support a range of programs, including policy analysis, research to define and measure public health problems, demonstration and pilot projects, and communications activities that help sharpen the health care debate.

PURPOSES OF GRANTS:
AIDS; Economically disadvantaged; Health care; Minorities; Public policy, research; Reproductive health; Women. **Types of support**: Employee matching gifts, Program development, Research.

RESTRICTIONS ON GRANTS:
No grants to individuals (except for Media Fellows and consultants), or for construction, equipment, capital funds, annual appeals, fundraising events, general operating expenses, or indirect costs; generally no funding for direct service type projects.

HOW TO APPLY:
Most grants are initiated by the foundation. Very few unsolicited grants are funded.

OFFICERS AND DIRECTORS OR TRUSTEES:
William C. Richardson, Ph.D., Chairman; Carlyn Kaiser Stark, Vice-Chairman; Drew E. Altman, Ph.D., President and C.E.O.; Diane Rowland, Sc.D., Executive Vice-President; Bruce W. Madding, Sr. Vice-President and C.F.O.; Matt James, Sr. Vice-President, Comm. and Media Programs; Michael R. Sinclair, Vice-President and Director, South Africa Prog.; Nancy Kassebaum Baker; Henry J. Kaiser III; James J. Mongan, M.D.; June E. Osborn, M.D.; Richard Ravitch; Michael I. Sovern; George Strait; Marta Tienda, M.D.; Faye Wattleton.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to George Washington University, for monograph on issues in Medicaid facing American Indians and Alaskan Natives, 1997
- $10,000 to Navajo AIDS Network, for case management and public education programs on Navajo Reservation, 1997
- $25,000 to American Indian Resources Institute, to develop Native American Grantmaking Institution, 1997
- $61,600 to National Public Radio (NPR), for The Native American Health Care Project: Increasing Attention to Native American Health and Welfare Issues, 1997
- $25,000 to Center on Budget and Policy Priorities, for draft manual on Native Americans and Medicaid Managed Care, 1997
- $39,000 to Kauffman and Associates, for report on Temporary Assistance for Needy Families (TANF) and the impact on Indian tribes and states, 1997

- $35,000 to National Indian Health Board, for case studies of managed care in Indian health, 1996
- $39,913 to University of Wisconsin, Medical School, for analysis of management needs in delivery of Native American health care, 1996
- $59,891 to First Nations Development Institute, for research project, An Analysis and Trends and Future Options in the Delivery of Native American Health Care, 1996

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Kellogg Corporate Citizenship Fund

Address and Telephone:
1 Kellogg Square
P.O. Box 3599
Battle Creek, MI 49016-3599
(616) 961-2000

Contact Person: David Stevenson

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 939 (1996)

AVERAGE GRANT: $100 to $10,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,333,489

GENERAL INFORMATION

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Arts; Education: elementary and secondary education, higher education; Federated giving programs; Human services. **Types of support**: Employee matching gifts.

RESTRICTIONS ON GRANTS:
Gives mainly in areas where the company operates.

HOW TO APPLY:
Application form required for matching gifts program.

OFFICERS AND DIRECTORS OR TRUSTEES:
Joseph M. Stewart, President; John R. Hinton, Vice-President; Richard M. Clark, Secretary; Donald W. Thomason, Treasurer; Robert L. Creviston; D.R. Stevenson

SAMPLE NATIVE AMERICAN GRANTS:
- $38,400 to Amigos of EARTH College, continuing support, 1996

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Kimberly-Clark Foundation, Inc.

Address and Telephone:
P. O. Box 619100
Dallas, TX 75261-9100
(972) 281-1477

Contact Person:
Ms. Carolyn Mentesana, Vice President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 115 (1998)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority is on higher education, community funds, community development, social services, and cultural programs.

PURPOSES OF GRANTS:
Arts; Cancer; Community development; Education, higher education; Engineering; Environment, natural resources; Federated giving programs; Health care; Health organizations; Homeless; Human services; Minorities; Museums; Performing arts; Substance abuse, services; Youth services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Land acquisition, Program-related investments and loans, Research, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving is focused on communities where the company operates. There are limited contributions to national organizations. No support for religious organizations or political activities. No grants to individuals; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Tina S. Barry, President; Carolyn Mentesana, Vice-President; Donald M. Crook, Secretary; W. Anthony Gamron, Treasurer; O. George Everbach; Wayne R. Sanders.

SAMPLE NATIVE AMERICAN GRANTS:

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La-Z-Boy Chair Foundation

Address and Telephone:
1284 N. Telegraph Road
Monroe, MI 48162-3390
(313) 242-1444

Contact Person: Mr. Donald E. Blohm, Admin.

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: March 1, June 1, September 1, and December 1.

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Sixty to ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 189 (1998)

AVERAGE GRANT: $4,880

LARGEST GRANT: $50,000
SMALLEST: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $922,250 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Since the Foundation's assets are limited so must be its grants--both in size and scope. The Foundation Trustees generally adhere to the following guidelines:

- The geographic areas for grant consideration are normally limited to communities where La-Z-Boy Incorporated production plants are located, and within a fifteen mile radius of corporate headquarters.
- The foundation does not make loans.
- The foundation does not make direct grants to individuals.
- The foundation does not make grants for travel and conferences.
- The foundation does not provide startup funds or seed money.

PURPOSES OF GRANTS:
Arts; Education; Health care; Human services. **Types of support**: General operating support.

RESTRICTIONS ON GRANTS:
Giving focused on communities where the company has manufacturing facilities. No grants to individuals, or for travel, seed money, deficit financing, matching gifts, or conferences; no loans.

HOW TO APPLY: All qualified tax-exempt organization seeking aid from the Foundation should make an initial approach by letter briefly describing the basic need. The Foundation does not provide formal grant application forms and there is no established procedure for submitting requests. Elaborate presentations are not necessary.

Please supply the following information:
- Tax-exempt letter as described under Section 501 (c)(3) of the Internal Revenue Code.
- Most recent audited financial statement, the organization's budget and list of directors.
- Time span of the project and estimated costs. Sufficient funding must be assured for successful completion of the project.
- Benefits of the project to the community.

Additional information may be requested by the Foundation after the application is received. The trustees do not conduct personal interviews with applicants except upon the Foundation's initiative. Requests are generally reviewed quarterly in March, June, September, and December.

La-Z-Boy Incorporated
** Monroe, Michigan
* Newton, Mississippi
* Redlands, California
* Florence, South Carolina
* Neosho, Missouri
* Dayton, Tennessee
* Siloam Springs, Arkansas
* Tremonton, Utah
* Leland, Mississippi
*Lincolnton, North Carolina
** Corporate Offices
· Production Plants

OFFICERS AND DIRECTORS OR TRUSTEES:
P.H. Norton, Sr. Vice-President, Sales and Mktg. Chairman; F.H. Jackson, Vice-President, Finance; G.M. Hardy, Secretary-Treasurer; D.K. Hehl; J.W. Johnston; H.G. Levy; R.E. Lipford; L.G. Stevens; J.F. Weaver; G.L. Kiser, C.O.O.

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Levi Strauss Foundation

Address and Telephone:
1155 Battery Street, 7th Floor.
San Francisco, CA 94111
(415) 501-6579

Contact Person:
Mr. Richard Woo, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Two to three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 500 (1995)

AVERAGE GRANT: $20,000 to $100,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,639,474

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports efforts to improve economic opportunities for the disadvantaged, to improve race relations and employee volunteerism. Also gives grants to prevent the spread of HIV and care for people with AIDS.

PURPOSES OF GRANTS:

AIDS; Civil rights; Community development; Economically disadvantaged; Employment; Minorities; Rural development. **Types of support**: Employee matching gifts, Employee-related scholarships, General and operating support, Program development, Program-related investments and loans, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in areas where the company operates. No support for religious purposes. No grants to individuals, for sponsorships, tickets to special events, courtesy advertising, endowments, capital campaigns, research, conferences, media production; publications are considered only if they are an integral part of a larger effort being supported.

OFFICERS AND DIRECTORS OR TRUSTEES:
Robert D. Haas, President; Judy Belk, Vice-President and Secretary; Jim Jepson, Treasurer; Richard Woo, Executive Director; Roy Edmondson; Elizabeth Eisenhardt; Robert E. Friedman; Gordon T. Geballe; Peter E. Haas; Peter E. Haas, Jr.; Karen Hanna; Peter A. Jacobi; Albert Moreno; Christine H. Russell; Barbara Schumacher.

SAMPLE NATIVE AMERICAN GRANTS:
- $14,600 to Anishnawbe Health Toronto, for AIDS education and prevention programs targeted to urban aboriginal population of Metropolitan Toronto, 1996
- $35,000 to Southwest Voter Registration Education Project, for pilot leadership development and voter registration program for high school students, 1995
- $50,000 to All Indian Pueblo Council, for Native American parents to learn how to secure appropriate health and disease prevention services for their children, 1995
- $10,000 to Ysleta del Sur Pueblo, for playground equipment for culturally appropriate child care program for Native-American children, 1995
- $30,000 to United Indian Nations, 1994
- $10,000 to Indian Relief Fund, 1993

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Lockheed Martin Corporate Foundation

Address and Telephone:
6801 Rockledge Drive
Bethesda, MD 20817
(301)897-6292

Contact Person:
Mr. David Phillips, Manager of Corporate Philanthropy

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No
PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter under two pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Applications are accepted year-round and are evaluated quarterly.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 772 (1995)

LARGEST GRANT: $250,000

SMALLEST GRANT: $40

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,164,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation places emphasis on K-16 math and science education. Other areas that are supported: culture, civic and public interest, health and human services, national health organizations, and volunteerism, especially if programs include Lockheed Martin employees.

PURPOSES OF GRANTS:
Arts; Education; Health care; Human services; Mathematics; Public affairs; Science; Voluntarism promotion. **Types of support**: Employee matching gifts, Employee-related scholarships, General and operating support, Program development.

RESTRICTIONS ON GRANTS:

Giving is focused on areas where the company operates. No support for home-based child care and educational services, religious organizations, professional associations, labor or fraternal organizations, social clubs, or athletic groups. No grants to individuals (except employee-related scholarships), or for advertising in booklets, yearbooks, or journals unrelated to Lockheed Martin's business interests.

HOW TO APPLY:
Proposals should be sent to the Lockheed Martin operating unit closest to applying organization. funding is generally limited to one grant per year per organization. Support for specific programs is given priority over capital (bricks and mortar) campaigns.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Wayne H. Shaner; Peter F. Warren, Jr.; A. Thomas Young. Corporate officers: Norman R. Augustine, Chairman and C.E.O.; Vance D. Coffman, President and C.O.O.; Robert V. LaPenta, Vice-President

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1998
- $50,000 to NACME, 1996

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Maytag Corporation Foundation

Address and Telephone:
403 West 4th Street North
P.O. Box 39
Newton, IA 50208
(515) 787-8357

Contact Person:
Ms. Janis C. Cooper, Director, Foundation Programs

Web address: www.maytagcorp.com

BASIC INFORMAION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
Letter or telephone inquiry.

NUMBER OF COPIES OF PROPOSAL TO SEND:
One

PROPOSAL DUE DATES: Two months prior to Board meetings.

BOARD MEETING DATES: January, May, and November.

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 207 (1998)

AVERAGE GRANT: $25,000

LARGEST GRANT: $750,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,719,665 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Maytag's mission for contributions is to improve the vitality of communities where the company has major operating facilities and address issues important to our employees and to the future of the company. Support is focused on education that builds a skilled work force, programs that enhance family life, programs that enhance Maytag communities and activities that involve and recognize the value of our employees.

PURPOSES OF GRANTS:
Arts; Education: business school and education, higher education; Children and youth, services; Community development; Engineering; Family services; Federated giving programs; Libraries and library science; Performing arts; Visual arts. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, In-kind gifts, Matching funds, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving is focused on communities where the company operates. Some giving to a select few national educational organizations. No support for health agencies, churches, religious causes, fraternal organizations, business ventures, conferences, debt retirement, endowments, or international relations. No

grants to individuals (except for employee-related scholarships), for dinners or complimentary advertising.

HOW TO APPLY: Visit the web site for application guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lloyd D. Ward, President; Jon Nicholas, Vice President; Patricia J. Martin, Secretary; Cheryl J. Ritter, Treasurer; Janis C. Cooper, Vice President; Lynne Dragomier; William J. Beer; Gerald J. Pribanic.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1998

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McDonnell Douglas Foundation

Address and Telephone:
P.O. Box 516, Mail Code 1001510
St. Louis, MO 63166
(314) 233-4123

Contact Person: Antoinette M. Bailey, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Bimonthly

NORMAL RESPONSE TIME: Sixty to one hundred twenty days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 266 (1997)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $900,000

SMALLEST GRANT: $90

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,321,081

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority of giving is for higher and other education and community funds; also supports aerospace and aviation organizations, engineering, the environment, and public, civic, and cultural affairs.

PURPOSES OF GRANTS:
Arts; Business and industry; Children and youth, services; Education; Environment; Federated giving programs; Government and public administration; Health and are; Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, In-kind gifts, Program development.

RESTRICTIONS ON GRANTS:
Gives in areas where the company operates. No support for sectarian, denominational, fraternal, social, religious, or labor organizations, or university, industry affiliates or associates programs. No grants to individuals (except for employee-related scholarships), or for advertisements, fundraisers, or sporting events; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
John F. McDonnell, Chairman; Antoinette M. Bailey, President; Frederick W. Hill; F. Mark Kuhlman; Harry C. Stonecipher

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to National Center for American Indian Enterprise Development, Economic development; Native Americans, 1996

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McKesson Foundation, Inc.

Address and Telephone:
One Post Street
San Francisco, CA 94104
(415) 983-9325

Contact Person: Ms. Marcia M. Argyris, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter (no more than two pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit applications preferably between April and October.

BOARD MEETING DATES: Quarterly beginning in April

NORMAL RESPONSE TIME: Sixty to ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 460 (1996)

AVERAGE GRANT: $5,000 to $25,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $15

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,942,904

GENERAL INFORMATION

Giving especially to programs for junior high school students, and for emergency services. Limited support is given for other educational, civic, cultural, and human service programs.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Crime and violence prevention, delinquency prevention; Education, secondary school and education; Homeless; Minorities; Youth development, services. **Types of support**: Continuing support, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Matching funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where the company operates and also in the San Francisco Bay Area, California. No support for religious organizations or political groups. No grants to individuals (except for employee-related scholarships), or for endowment funds, advertising, film or research projects, or capital fund drives; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Marcia M. Argyris, President; Jon d'Alessio, Vice-President and Treasurer; Dena G. Gardi, Secretary
Trustees: William A. Armstrong; Nancy A. Miller; Rhea Palmer; Cheryl L. Poinsette; Sonia Tom-Chew; Heidi Yodowitz.

SAMPLE NATIVE AMERICAN GRANTS:

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Medtronic Foundation

Address and Telephone:
7000 Central Avenue NE
Minneapolis, MN 55432
(612) 514-3024

Contact Person: Ms. Penny Hunt, Director

Web address: www.medtronic.com/Foundation

BASIC INFORMATION

APPLICATION FORM USED: Yes
ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two copies of proposal with a letter, or visit the website.

NUMBER OF COPIES OF PROPOSAL TO SEND: One (unless otherwise indicated in guidelines)

PROPOSAL DUE DATES: Please refer to guidelines.

BOARD MEETING DATES: April, June, September, and December.

NORMAL RESPONSE TIME: Sixty days from due date.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 450 (1999)

AVERAGE GRANT: $1,000 to $20,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9.6 million (FY 1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation focuses on Health, Education and Community programs for people of color, and the socio-economically disadvantaged. Health: Prevention, education outreach services, and health care, access. Education: Primary focus on K-12 science education programs through Science and Technology Are Rewarding (STAR) program. Community: Programs that strengthen communities through grants to human services, arts and culture, and civic organizations.

PURPOSES OF GRANTS:
Types of support: United Way campaigns, Employee matching gifts to education. Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving is focused on areas where the company operates and nationally. Generally no support for primarily social organizations, religious, political, or fraternal activities, health research, or treatment of substance abuse programs. No grants to individuals, or for deficit financing, research, travel, fundraising events, advertising, conferences, or multiple-year commitments; grants seldom for capital or endowment funds.

HOW TO APPLY:
Requests from the Twin Cities to be sent to Minnesota address; requests from other Medtronic communities to be sent to local manager.

OFFICERS AND DIRECTORS OR TRUSTEES:
Bob Ryan, Chairman; Janet Fida; Bill George; Glen Nelson; Art Collins; and Steve Kelmar.

SAMPLE NATIVE AMERICAN GRANTS:
- $20,000 to Migizi Communications, for Ma'Iingun Family Education Center, 1998
- $10,000 to Minnesota American Indian AIDS Task Force, 1998
- $6,000 to the Circle Corporation, New Voices Program, 1998
- $10,000 to Peta Wakan Tipi, Inc.
- $10,000 to PACER Center, for American Indian Parent Network Project, 1997
- $25,000 to Migizi Communications, for Ma'Iingun Family Education Center, 1997
- $20,000 to Indian Health Council, for Happy Child Training Program, 1997
- $3,000 to the Native American Scholarship Fund, 1997
- $2,000 to the Native American Scholarship Fund, 1996
- $10,000 to Migizi Communications, for Networked Native Science Programs as part of Science and Technology Are Rewarding (STAR) program, 1996
- $16,464 to Elaine M. Stately Peacemaker Center, for Medicine Wheel Program, 1996
- $25,000 to Migizi Communications, for Ma'Iingun Family Education Center, 1996

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Merrill Lynch and Company Foundation, Inc.

Address and Telephone:
100 Union Avenue
Cresskill, NJ 07626

Application Address:
Corporate Contributions, 6th Floor
World Financial Center
South Tower
New York, NY 10080-0614

Contact Person: Ms. Westina L. Matthews, Secretary
Web address: www.ml.com /phil_prog/index.htm

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March, June, September, and December.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,943,885 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Emphasis on education, especially higher education; support also for the arts, cultural programs, health, civic affairs, and community services.

PURPOSES OF GRANTS:
AIDS; Arts; Education, higher education; Government and public administration; Health care and Health organizations; Human services.
Types of support: Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, Endowment funds, General and operating support, Program development, Publication, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
No support for religious purposes or social, fraternal, or athletic organizations. No grants to individuals (except for children of Merrill Lynch employees), or for deficit financing, matching funds, or conferences; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
John A. Fitzgerald, President; Paul W. Critchlow, Vice-President; Stephen L. Hammerman, Vice-President; Daniel P. Tully, Vice-President; Patrick J. Walsh, Vice-President; Westina L. Matthews, Secretary; Thomas J. Lombardi, Treasurer; William L. Burke; David H. Komansky.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1997
- $50,000 to Smithsonian Institution, for final payment of grant for capital campaign for National Museum of the American Indian, 1996
- $15,000 to American Indian College Fund, for Merrill Lynch Scholarship Program, 1996
- $50,000 to National Museum of the American Indian, for third payment of grant for capital campaign, 1995
- $75,000 to the National Museum of the American Indian, 1994
- $15,000 to American Indian College Fund, 1993
- $75,000 to National Museum of the American Indian, 1993

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Metropolitan Life Foundation

Address and Telephone:
One Madison Avenue
New York, NY 10010-3690
(212) 578-6272

Contact Person:
Mr. A. Dennis White, Vice-President

Web address: www.metlife.org

BASIC INFORMATION

APPLICATION FORM USED: See guidelines

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None for grants

BOARD MEETING DATES: Six times a year

NORMAL RESPONSE TIME: Four to six weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 420 (1996)

AVERAGE GRANT: $1,000 to $150,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,991,265

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for education, health, including substance abuse programs, civic purposes, social servic-

es, and United Way chapters. Also supports cultural programs, including public broadcasting, music, dance, and theater, and urban development, including housing and public policy. The Foundation also makes program-related investments.

PURPOSES OF GRANTS:
AIDS; Alcoholism; Arts; Children and youth, services; Community development; Crime and law enforcement; Disabled; Education, adult education, literacy and basic skills, education, reading, higher education, medical school and education; Employment; Family services; Government and public administration; Health care and Health organizations; Homeless; Housing and shelter, development; Human services; Minorities; Museums; Nursing care; Performing arts, dance, arts, music, theater; Public policy, research; Safety and disasters; Substance abuse, services; Urban and community development; Women; Youth services. **Types of support**: Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, In-kind gifts, Program development, Program-related investments and loans, Publication, Seed money.

RESTRICTIONS ON GRANTS:
No support for private foundations, religious, fraternal, athletic, political, social, or veterans organizations. There is no support for organizations already receiving support through United Way campaigns; local chapters of national organizations; disease-specific organizations; labor groups; organizations primarily engaged in patient care or direct treatment, drug treatment centers and community health clinics; hospital capital fund campaigns; or elementary or secondary schools. No grants to individuals (except for medical research awards), or for endowment funds, courtesy advertising, or festival participation.

HOW TO APPLY:
Application form required for special programs where requests for proposals are issued. Application form not required for other grants.

OFFICERS AND DIRECTORS OR TRUSTEES:
Catherine A. Rein, Chairman; Sibyl C. Jacobson, President and C.E.O.; Thomas A. Stapleton, Secretary and Counsel; Arthur G. Typermass, Treasurer; Robert Tarnok, Cont.; Robert H. Benmosche; Gerald Clark; William T. Freidewald, M.D.; John D. Moynahan, Jr.; Vincent P. Reusing.

SAMPLE NATIVE AMERICAN GRANTS:

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Midland Foundation, Archer Daniels

Address and Telephone:
P. O. Box 1470
Decatur, IL 62525
(217) 424-5200

Contact Person: Mr. Ken Struttman

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As needed

NORMAL RESPONSE TIME: Upon acceptance; no notification of negative decision.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 290 (1996)

AVERAGE GRANT: $10,000 to $100,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,155,436

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are primarily for higher education. Also supports minority group development, hospitals, scientific, literary, and artistic and cultural activities, youth agencies, community funds, public policy organizations, and prevention of cruelty to animals and children.

PURPOSES OF GRANTS:
Animal welfare; Arts; Children and youth, services; Engineering and technology; Federated giving programs; Higher education; Hospitals (general); Minorities; Public policy, research; Science; Youth services.

OFFICERS AND DIRECTORS OR TRUSTEES:
John H. Daniels, Chairman; Lowell W. Andreas, President; Roy L. Erickson, Secretary-Treasurer; S.M. Archer, Jr.; H.D. Hale.

SAMPLE NATIVE AMERICAN GRANTS:

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Midmark Foundation

Address and Telephone:
P. O. Box 286
Versailles, OH 45380
(937) 526-3662

Application Address:
c/o Midmark Corporation
Personnel Department
60 Vista Drive
Versailles, OH 45380

Contact Person: Mr. Dennis Meyer, President

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: None

NUMBER OF COPIES OF PROPOSAL TO SEND: None

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: As needed

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 67 (1996)

LARGEST GRANT: $56,885

SMALLEST GRANT: $40

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $153,157

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support especially for public and other education and civic affairs. A scholarship program is provided for the children of full-time employees of Midmark Corporate.

PURPOSES OF GRANTS:
Community development; Education, elementary and secondary education, higher education; Government and public administration; Human services. **Types of support**: Employee-related scholarships, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in Ohio, especially in Greenville.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Dennis Meyer, President and Treasurer; James A. Eiting, Vice-President and Secretary
Trustee: Jim Shenk.

SAMPLE NATIVE AMERICAN GRANTS:
- $200 to the Native American Scholarship Fund, 1995

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Millipore Foundation

Address and Telephone:
80 Ashby Road
Bedford, MA 01730-2271
(781) 533-2210
Fax (781) 533-3301

Contact Person:
Ms. Charleen L. Johnson, Executive Director

E-mail address: Charleen_Johnson@millipore.com

Web address: www.millipore.com/foundation

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Full proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE IN 1998: 161 (out of 299 proposals received).

AVERAGE GRANT: $2,500 to $5,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,225,300

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants for education, social services, and health care. The Foundation also supports an employee matching gift program for these areas on a two for one basis.

PURPOSES OF GRANTS:
Arts; Education; Health care; Hospitals (general); Human services **Types of support**: Employee matching gifts, Employee-related scholarships, General and operating support.

RESTRICTIONS ON GRANTS:
No support for religious or political programs.

HOW TO APPLY:
Please send: (1) detailed description of project and amount of funding requested; (2) copy of annual report and audited financial statement; (3) copy of IRS Determination letter; (4) history of organization and description of mission; (5) list of board of directors, trustees, and officers; (6) listing of additional sources and amount of support; (7) contact person; (8) copy of current year's organizational budget and/or project budget.

OFFICERS AND DIRECTORS OR TRUSTEES:
Geoffrey Nunes, Chairman; Charleen L. Johnson, Executive Director; Joanna Nikka, Jeffrey Rudin, William Zadel, Trustees.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1997
- $5,000 to the Native American Scholarship Fund, 1996
- $5,000 to the Native American Scholarship Fund, 1995

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Minnesota Mining and Manufacturing Foundation, Inc.

Address and Telephone:
3M Center, Bldg 591-30-02
St. Paul, MN 55144-1000
(612) 736-0633
Fax: (612) 737-3061

Contact Person:
Mr. Richard E. Hanson, Vice-President

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or personal visit by appointment.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: At least eight weeks prior to the month in which the Board meets.

BOARD MEETING DATES: March, August, and December.

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 702 (1996)

AVERAGE GRANT: $500 to $10,000

LARGEST GRANT: $1,565,795

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,858,637

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Fields that are of importance to the foundation include community funds, higher and vocational education, educational programs for minorities, the performing arts, drug abuse programs, and the elderly. Also supports human services, programs for alcohol abuse, the disabled and disadvantaged, women and youth, rehabilitation, civic involvement, and preventive health care.

PURPOSES OF GRANTS:
Aging; Alcoholism; Arts; Sciences; Education, higher education, vocational education; Business; Cancer; Child development; Community development; Computer science; Crime and law; Dental; Disabled; Economics; Engineering; Environment; Food Services; Government administration; Health care; Homeless; Human Services; Native Americans; Performing Arts; Substance Abuse; Women; Youth.
Types of support: Annual campaigns, Emergency funds, Employee matching gifts, Employee-related scholarships, Fellowships, General and operating support, In-kind gifts, Internships, Matching funds, Program development, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in the 127 locations where the company operates. No support for religious programs, athletic events, or conduit agencies. No grants to individuals, or for capital or endowment funds, loans or investments, advocacy and lobbying efforts, fundraising events and associated advertising, travel, publications unrelated to foundation-funded projects, seed money, purchase of equipment not manufactured by 3M, deficit financing, or conferences.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard A. Lidstad, President; Richard E. Hanson, Vice-President; Cynthia F. Kleven, Secretary; Janet L. Yeomans, Treasurer; J. Marc Adam; Ronald O. Baukol; William E. Coyne; Livio D. DeSimone; Barbara W. Kaufmann; William J. McLellan; W. George Meredith; Ronald A. Mitsch; Raymond C. Richelsen

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to the Opportunity Industrial Center, American Indian, 1996
- $200 to The Native American Scholarship Fund, 1996
- $10,000 to Earthstar Project, For family programs, 1995
- $64,500 to the American Indian Science and Engineering Society, 1995
- $300 to the Native American Scholarship Fund, 1995
- $50,000 to Opportunities Industrialization Center, American Indian, 1995
- $10,000 to the American Indian Health Clinic, 1994
- $10,000 to American Indian Science and Engineering Society, 1994
- $50,000 to Opportunities Industrialization Center, 1994
- $63,000 to the American Indian Science and Engineering Society, 1993
- $55,000 to Opportunities Industrialization Center, American Indian, 1993

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Mobil Foundation, Inc.

Address and Telephone:
3225 Gallows Road
Fairfax, VA 22037
(703) 846-3382

Contact Person: Mr. Richard G. Mund, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Approximately three times a year.

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 735 (1995)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $350,000

SMALLEST GRANT: $200

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,289,283

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for arts and cultural programs, and higher education (including grants for programs relating to the petroleum and chemical industries). Also supports community funds, civic affairs, social services, health agencies, and hospitals. The Foundation also supports a scholarship program for children of employees, and an employee matching gift program.

PURPOSES OF GRANTS:
Arts; Federated giving programs; Government and public administration; Health care; Higher education; Hospitals (general); Human services; Physical and earth sciences. **Types of support**: Employee matching gifts, Employee-related scholarships, Exchange programs, General and operating support, Research.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where the company operates. No support for local and national organizations concerned with specific diseases, or religious or fraternal organizations. No grants to individuals, or for building or endowment funds, charity benefits, athletic events, or advertising; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ellen Z. McCloy, President; Richard G. Mund, Secretary and Executive Director; Anthony L. Cavaliere, Treasurer; Richard H. Stock, Cont.; George Broadhead; Robert A. Dobies; S.H. Gillespie, Jr.; Barbara A. Patocka; John J. Wise.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to NACME, 1996
- $10,000 to American Indian Science and Engineering Society, 1996
- $75,000 to Wolf Trap Foundation for the Performing Arts, 1994
- $20,000 to American Indian Science and Engineering Society, 1994
- $2,000 to American Indian Science and Engineering Society, 1993

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Monsanto Fund

Address and Telephone:
800 North Lindbergh Blvd MZ (B2NC)
St. Louis, MO 63167
(314) 694 4596
Fax (314) 694-7658

Contact Person:
Mr. John L. Mason, Chair and President

Web address:
www.monsanto.com:80/MonPub/InTheNews/MonsantoFund/index.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One
PROPOSAL DUE DATES: None

BOARD MEETING DATES: Four times a year

NORMAL RESPONSE TIME: Two to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,250,664 (1995)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Monsanto Fund is the philanthropic arm of

Monsanto Co. Its giving priorities include a worldwide commitment to sustainable development and the environment, the welfare of children and their communities, as well as the importance of education, including K-12 science education. Current priorities include children and youth, the arts, community development, the environment, and eradication of property, work readiness, and health."

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community development; Education: early childhood education; Environment; Family services; Health care; Nutrition. **Types of support**: Employee matching gifts, In-kind gifts, Program development.

RESTRICTIONS ON GRANTS:
Giving in areas where the company operates. No support for religious programs or national organizations. No grants to individuals or for endowment funds.

OFFICERS AND DIRECTORS OR TRUSTEES:
John L. Mason, Chairman and President; Sonya Davis, Secretary; Juanita H. Hinshaw, Treasurer; Christy Beckmann; Dennis Cavner; Charles L. Fry; Robert L. Harness; Michael A. Pierle; Virginia V. Weldon, M.D.

SAMPLE NATIVE AMERICAN GRANTS:

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Morgan Charitable Fund, J.P.

Address and Telephone:
60 Wall Street, 46th Floor
New York, NY 10260-0060
(212) 648-9677
Fax: (212) 648-5082

Contact Person:
Hildy Simmons, Managing Director,
J.P. Morgan and Co., Inc.

Web address: http://www.jporgan.com/community-involvement

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: September 1

BOARD MEETING DATES: Six times annually

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 379 (1998)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $325,000

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,257,500

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The priority of the Fund is to address the issues of social problems through the fields of health, social services, culture, education, the environment, and international affairs, with a focus on job training, youth programs, international relief, housing, economic development, and advocacy and citizen involvement programs in New York City. The Fund supports an employee matching gift program to educational programs, cultural institutions, hospitals and health care agencies, human services and local development organizations, and environmental and international organizations.

PURPOSES OF GRANTS:
Aging, centers and services; AIDS; Arts; Children and youth, services; Community development; Economic development; Education: elementary school and education, higher education; Environment; Health care and Health organizations; Hospitals (general); Housing and shelter, development; Human services; International affairs and relief; Libraries and library science; Minorities; Performing arts. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns,

Employee matching gifts, Endowment funds, Equipment, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving focuses on New York, New York, except in fields of higher education and international affairs. No support for programs dealing with chemical dependency, specific disabilities or diseases (except AIDS), or churches for non-secular purposes. No grants to individuals, or for scholarly research, scholarships, fellowships, or conferences; no loans.

HOW TO APPLY:
Accepts New York Common Application form.

ADVISORY COMMITTEE:
Roberto G. Mendoza, Jr.; Michael E. Patterson; Hildy J. Simmons. Trustee: J.P. Morgan and Co. Incorporated.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to the American Indian College Fund, 1998
- $10,000 to the American Indian College Fund, 1997
- $10,000 to National Museum of the American Indian, 1997
- $10,000 to National Museum of the American Indian, 1996
- $10,000 to American Indian College Fund, continuing support, 1996
- $10,000 to the American Indian College Fund, 1995
- $10,000 to the American Indian College Fund, 1994

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Morrison Knudsen Corporation Foundation, Inc.

Address and Telephone:
P. O. Box 73
Boise, ID 83729
(208) 386-8100

Application Address
One Morrison Knudsen Plaza
Boise, ID 83729

Contact Person:
Ms. Marlene Puckett, Administration

BASIC INFORMATION

APPLICATION FORM USED: Yes-for individuals

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter (no more than four pages).

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 255 (1995)

LARGEST GRANT: $15,609 (Rare)

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $204,522

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation's priorities focus on charitable purposes, relieving and helping the distressed and suffering of needy individuals and families.

RESTRICTIONS ON GRANTS:
Giving is limited to the areas of company operation.

HOW TO APPLY:
Application form is required for individuals thru referral from another agency ONLY. Organizations 501 (C) (3)-qualified should submit the following in a letter form: 1) brief history of organization and description of its mission, 2) detailed description of project and am[illegible]nt of funding requested, 3) copy of IRS Determination Letter

OFFICERS AND DIRECTORS OR TRUSTEES:
Stephen G. Hanks, Pres; Marlene M. Puckett, Secretary; John Zabala, Treas; Frank Finlayson, Betty Hurd, Dawn McCree.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1998
- $1,000 to the Native American Scholarship Fund,

1995

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Motorola Foundation

Address and Telephone:
1303 East Algonquin Road
Schamburg, IL 60196
(847) 576-6200

Contact Person: Ms. Pamela Cox, Manager

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal—no more than two pages.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: June 1

BOARD MEETING DATES: Monthly and as required.

NORMAL RESPONSE TIME: One to two months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 450 (1995)

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,055,897

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher and other education, and provides an employee matching gift program. Also supports united funds, social services and youth agencies.

PURPOSES OF GRANTS:
Education: early childhood education, elementary school and education, higher education; Engineering; Federated giving programs; Human services; Minorities; Science; Youth services. **Types of support**: building and renovation, Continuing support, Employee matching gifts, Fellowships, General and operating support, Program-related investments and loans, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is focused on communities where the company operates, including internationally. No support for religious organizations, national health organizations or their local chapters, or secondary schools, trade schools, or state institutions (except through the employee matching gift program). No grants to individuals, or for university endowment funds, research, courtesy advertising, operating expenses of organizations receiving United Way funding, benefits, or capital fund drives of colleges or universities.

OFFICERS AND DIRECTORS OR TRUSTEES:
Gary Tooker, President; Carl F. Koenemann, Vice-President; Christopher Galvin, C.O.O.; Bobbi Gutman, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:

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NationsBank Community Foundation

Address and Telephone:
c/o NationsBank, N.A.
P. O. Box 4295
Sarasota, FL 34237-7243

Contact Person: Ms. Sandra Pepper

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Ten

PROPOSAL DUE DATES: May 1 and November 1.

BOARD MEETING DATES: End of June and

November.

NORMAL RESPONSE TIME: July 1 and January 1.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 36 (1997)

LARGEST GRANT: $22,380

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $387,467

GENERAL INFORMATION

PURPOSES OF GRANTS:
Education, higher education, vocational education; Aging; AIDS; Science; Child development; Community development; Computer science; Crime and violence; Disabled; Economically disadvantaged; Environment; Family Services; Government administration; Health care; Homeless; Minorities; Museums; Performing Arts; Recreation; Reproductive Health; Women. **Types of support**: Building and renovation, Capital campaigns, Equipment, Matching funds, Program development, Publication, Seed money.

RESTRICTIONS ON GRANTS:
Giving limited to Sarasota County, Florida and surrounding counties. No grants to individuals, for endowments or general operating support.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustee: NationsBank of Florida, N.A.

SAMPLE NATIVE AMERICAN GRANTS:
- $50,000 to the Native American Scholarship Fund, 1998

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New York Times Company Foundation, Inc.

Address and Telephone:
229 West 43rd Street
New York, NY 10036-3959
(212) 556-1091

Contact Person: Mr. Arthur Gelb, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Submit proposal in mid-December or mid-June.

BOARD MEETING DATES: March, September

NORMAL RESPONSE TIME: Varies

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 345 (1998)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,005,836 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports projects in education, specifically higher and secondary education and minority education. Also funds cultural programs, urban affairs, journalism, and environmental concerns. The Foundation also supports an employee matching gift program.

Of the 345 grants totaling $5,005,836 awarded during the year to projects in the five areas that we support (education, the arts, community service, journalism and the environment), a total of $520,500 was allotted to 63 organizations in the 16 regions where The New York Times Company owns affiliate businesses. In most of these communities, as well as in New York itself, the majority of awards continued to go to educational and cultural projects, conforming to the general policy of most corporations surveyed by the Conference Board. Our grants in these two areas, in addition to the grants for environmental concerns, were enhanced by our matching-gifts program, in which donations by employees, retirees and board members are matched $1.50 for every $1 contributed up to a ceiling of $3,000 a year. For the year ended March 15, 1998, the annual matching-gift total reached the $1,000,000 level for the third time. The steady growth is due, we believe, to our keeping employees alerted to the existence of the program, which will be placed on a calendar-year basis starting in January 2000.

PURPOSES OF GRANTS:
Arts; Community development; Education, higher education, secondary school and education; Environment; Human services; Media, journalism and publishing; Minorities; Museums; Performing arts; Public affairs. **Types of support**: Continuing support, Emergency funds, Employee matching gifts, Fellowships, General and operating support, Internships, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
The major areas in which The New York Times Company Foundation entertains applications for grants are cultural affairs, education, community services, journalism and environmental concerns. No grants are made to individuals, to sectarian religious institutions and causes, or for health, drug or alcohol therapy purposes. Although urban affairs rank high among the Foundation's interests, grants are not usually made on the neighborhood level. Some national and international activities receive contributions, but the majority of grants are concentrated in the New York area and in localities served by affiliates of The New York Times Company.

HOW TO APPLY:
Appeals for grants should be addressed to the President. In order not to tax grant seekers' resources unnecessarily, the Foundation discourages investment of excessive time and money in the preparation of requests and proposals. A letter describing the purpose for which funds are requested and how the funds will be appropriated for the specific venture is sufficient. A list of other potential sources of support as well as a financial report of the organization must also be included.

Submission of a copy of determination by the Internal Revenue Service that the applicant enjoys tax-exempt status under Section 501(c)(3) of the Internal Revenue Code is required. If a grant is awarded, an accounting of the expenditures must be submitted at the end of the award year as a one-page summary of the progress of the activity for which the funds were used. The volume of appeals makes routine personal interviews with grant seekers impossible. Such meetings are arranged only when essential to the determination of a response.

The Board of Directors meets at least twice annually, within the first and third quarter of each calendar year, to review the President's recommendations and authorize grants to be disbursed. In extraordinary instances of urgent appeals, decisions may be made outside that schedule.

OFFICERS AND DIRECTORS OR TRUSTEES:
Arthur Sulzberger Jr., Chairman; Arthur Gelb, President; Russell T. Lewis, Executive Vice-President; Michael Golden, Sr. Vice-President; John M. O'Brien, Sr. Vice-President; Solomon B. Watson IV, Vice-President; Laura J. Corwin, Secretary; Ellen Taus, Treasurer; John F. Akers; Brenda C. Barnes; Raul E. Cesan; Richard L. Gelb; Robert A. Lawrence;Ellen R. Marram; Hon. Charles H. Price II; Donald M. Stewart; Arthur Ochs Sulzberger; Judith P. Sulzberger, M.D.;.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to National Museum of the American Indian, for general operating support, 1996
- $15,000 to National Museum of the American Indian, for final payment of grant for start-up support for Native American dance programming at Custom House, 1995
- $15,000 to the National Museum of the American Indian, 1994

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Norwest Foundation

Address and Telephone:

Norwest Center, N9305-192
6th and Marquette
Minneapolis, MN 5547
(612) 667-7860

Contact Person: Carolyn Roby, Vice President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1, April 1, July 1, and October 1, for the Twin Cities.

BOARD MEETING DATES: Quarterly in the Twin Cities

NORMAL RESPONSE TIME: Two weeks after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 4,842 (1996)

AVERAGE GRANT: $2,000 to $10,000

LARGEST GRANT: $820,500

SMALLEST GRANT: $10

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $26 million (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The grant priorities are decided by each bank and business location after determining local needs. In the Twin Cities, Minnesota area the focus is in the area of jobs and job training.

PURPOSES OF GRANTS:
Employment, Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving is limited to the areas where the company operates. No support for religious organizations for religious purposes, or for fraternal organizations. No grants to individuals, or for conferences, tickets, or travel; no loans.

HOW TO APPLY:
Minnesota Common Grant Application form accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Tim Hanlou, President; Bruce Moland, Secretary; Les Quock, Treasurer; Patrick J. Donovan; Richard M. Kovacevich.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to American Indian Services, 1996
- $15,000 to Migizi Communications, Media communications for Native Americans, 1996
- $20,000 to American Indian Housing Corporation, 1996
- $25,000 to Lakota Fund, Continuing support, 1996
- $50,000 to Upper Midwest American Indian Center, 1996
- $10,000 to the Chamber of Commerce of Minnesota, American Indian, 1994

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Pacific Bell Foundation

Address and Telephone:
c/o Pacific Telesis Group
130 Kearny Street, Room 3309
San Francisco, CA 94108
(415) 394-3693

Contact Person: Mr. Thomas S. Donahoe, President

Web address: www.pactel.com/community/foundation/index.html

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter of intent or e-mail message.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

NORMAL RESPONSE TIME: Within six to eight weeks.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,286,818 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to programs in public K-12 education that produce improvement in student learning, teaching practice and school management. Grants are also given in the community area to build the local, regional, and statewide community-based organizations. Also supports programs in arts and culture that are directed toward education, access, and community building.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Community development; Education, higher education; Federated giving programs; Human services. **Types of support**: Employee matching gifts, Employee-related scholarships, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving is focused in California and northern Nevada. No support for private foundations, organizations supported by the United Way, private K-12 schools, individual primary or secondary schools, religious organizations, veterans groups or labor organizations, medical clinics, or sports programs or events. No grants to individuals, capital projects, endowment funds, general operating purposes, emergency funds, special-occasion goodwill advertising, products or services, cause-related marketing, and medical research; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Trustees: Leroy Barnes, Jr.; Bill Downing; Nancy Ishibashi; Jere Jacobs; Dick Odgers; Phil Quigley; Mike Rodriguez. Corporate officers: Philip J. Quigley, Chairman, President, and C.E.O.; William E. Downing, Executive Vice-President, Treasurer, and C.F.O.; Richard W. Odgers, Executive Vice-President, Gen. Coun., and Secretary; Jim R. Moberg, Executive Vice-President, Human Resources; Thomas O. Moulton, Jr., Vice-President, Public Affairs and Corporate Communications.

SAMPLE NATIVE AMERICAN GRANTS:
· $20,000 to United Indian Nations, 1994

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PacifiCorp Foundation

Address and Telephone:
700 NE Multnomah, Suite 1600
Portland, OR 97232-4116
(503) 731-2000

Contact Person:
Mr. Ernest Bloch II, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
Education and Research, March 31;
Civic and Community, June 30;
Culture and Arts, September 30;
Health and Welfare, December 31.

BOARD MEETING DATES: Four times a year.

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 448 (1996)

AVERAGE GRANT: $500 to $5,000
LARGEST GRANT: $70,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,232,359

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are focused on arts and culture, civic affairs, and education, especially colleges and universities. Also supports community development, health and welfare.

PURPOSES OF GRANTS:
Arts; Community development; Education; Federated giving programs; Government and public

administration; Health care and Health organizations; Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, General and operating support, Matching funds, Program development.

RESTRICTIONS ON GRANTS:
Giving is limited to the Northwest where the company operates, has business interests, employees or customers. No support for political organizations or candidates for political office, campaigns, religious organizations, veterans or fraternal organizations. No grants to individuals, for endowments, and coverage of operating deficits.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officers: Thomas J. Imeson, Chairman; Sally A. Nofziger, Secretary; Ernest Bloch II, Executive Director
Directors: John A. Bohling; Frederick W. Buckman; Charles E. Robinson; Dennis P. Steinberg; Verl R. Topham.

SAMPLE NATIVE AMERICAN GRANTS:
- $12,500 to Confederated Tribes of the Umatilla Indian Reservation, 1993

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PepsiCo Foundation Inc.

Address and Telephone:
700 Anderson Hill Road
Purchase, NY 10577
(914) 253-3153

Contact Person: Ms. Jacqueline R. Millan,
Vice President Contributions

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: At least annually

NORMAL RESPONSE TIME: Within three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 468 (1995)

AVERAGE GRANT: $10,000 to $50,000

LARGEST GRANT: $1,135,500

SMALLEST GRANT: $3

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,187,206

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are given for education, preventive medicine, the arts, and other nonprofit organizations where Pepsi Co employees are involved as volunteers.

PURPOSES OF GRANTS:
Arts; Biomedicine; Education, business school and education, higher education; Economics; Federated giving programs; Government and public administration; Health care; International affairs; Medical research; Minorities; Performing arts; Youth services. **Types of support**: Employee matching gifts, General and operating support.

RESTRICTIONS ON GRANTS:
Giving is focused to communities where the company operates. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Donald M. Kendall, Chairman; Joseph F. McCann, President; Jacqueline R. Millan, Vice-President, Contribs.; Douglas M. Cram, Secretary; D. Wayne Calloway; Robert G. Dettmer; Roger A. Enrico; Ronald E. Harrison; Steven S. Reinemund.

SAMPLE NATIVE AMERICAN GRANTS:

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Pillsbury Company Foundation

Address and Telephone:
Mail Station 37X5

200 South 6th Street
Minneapolis, MN 55402-1464
(612) 330-2347

Contact Person:
Ms. Rebecca L. Erdahl, Executive Director

Web address: www.pillsbury.com/community/foundation.html

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Listed by category in application guidelines.

BOARD MEETING DATES: Three times a year

NORMAL RESPONSE TIME: One to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 491 (1997)

AVERAGE GRANT: $500 to $15,000

LARGEST GRANT: $550,000

SMALLEST GRANT: $390

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,527,238

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"The foundation's grantmaking focuses primarily on helping to prepare and empower economically disadvantaged young people by giving them the tools they need to become independent and contributing members of our community."

PURPOSES OF GRANTS:
Child development services; Children and youth services; Crime and violence prevention; Delinquency prevention; Economically disadvantaged; Elementary school and education; Employment; Family services; Youth development, services. **Types of support**: General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving is focused to areas where the company operates and has subsidiaries in the U.S. No support for religious organizations or health organizations. No grants to individuals (except for scholarships), for capital or endowment campaigns, debt financing, research, fundraising, and travel; no loans; no product donations except through the Second Harvest Food Bank Network.

OFFICERS AND DIRECTORS OR TRUSTEES:
Luis J. deOcejo, President; Rebecca L. Erdahl, Executive Director; Barbara Klein, Secretary and Treasurer; Jerome J. Jenko; Paul S. Walsh.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Chamber of Commerce of Minnesota, American Indian, continuing support, 1996
- $20,000 to Little Earth Residents Association, Native American housing and shelter, tenants' organizations, 1996
- $23,000 to Minneapolis American Indian Center, continuing support, 1996
- $25,000 to Elaine M. Stately Peacemaker Center, continuing support, 1996
- $50,000 to Heart of the Earth Survival School, continuing support, 1996
- $10,000 to Chamber of Commerce of Minnesota, American Indian, 1994
- $15,000 to Minneapolis American Indian Center, 1994
- $25,000 to AIM (American Indian Movement) Patrol, 1993

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Piper Foundation, Inc.

Address and Telephone:
222 1/2 East Main Street
P. O. Box 227
Lock Haven, PA 17745

BASIC INFORMATION

Gives to pre-selected organizations

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

NUMBER OF COPIES OF PROPOSAL TO SEND: None

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 24 (1995)

LARGEST GRANT: $20,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $96,000

GENERAL INFORMATION

PURPOSES OF GRANTS:
Children and youth, services; Federated giving programs; Health care; Higher education; Native Americans. **Types of support**: General and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving primarily in Pennsylvania; scholarship fund is limited to Keystone Central School District. No grants to individuals directly.

HOW TO APPLY:
Applications not accepted. Contributes only to preselected organizations; scholarship recipients chosen by high school administrators.

OFFICERS AND DIRECTORS OR TRUSTEES:
William T. Piper, Jr., President and Treasurer; Patricia Piper-Smyer, Vice-President; John R. Piper, Secretary

SAMPLE NATIVE AMERICAN GRANTS:

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Pitney Bowes Corporate Contributions Program

Address and Telephone:
World Headquarters MSC 6309
Stamford, CT 06926-0700

Fax: (203) 351-6303

Contact Person:
Ms. Polly O'Brien, Director, Comm. Affairs

E-mail address: obrienpo@pb.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: As needed

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 350 (1996)

LARGEST GRANT: $50,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,972,481

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development; Education; Federated giving programs; Human services. **Types of support**: Annual campaigns, Capital campaigns, Employee matching gifts, General and operating support.

RESTRICTIONS ON GRANTS:
Giving is focused on areas in Connecticut where the company operates. No support for individuals, fraternal, political, religious organizations, or sporting events. Generally does not give company products or equipment. Does not purchase tickets or advertising space. No scholarships are given; no sponsorship or underwriting the costs associated with conferences,

underwriting or advertising for television programming, or participation in auctions.

HOW TO APPLY:
"Corporate Contributions are administered at the headquarters location on an ongoing basis. Each branch, operating unit and subsidiary has a smaller budget primarily earmarked for the United Way and other local community projects."

OFFICERS AND DIRECTORS OR TRUSTEES:
Michael J. Critelli, Chairman and C.E.O.; Marc C. Breslawsky, President and C.O.O.; Carole F. St. Mark, President and C.E.O., Pitney Bowes Business Serv.; Arlen F. Henock, Vice-President, Cont., and Chief Tax. Coun.; Murray L. Reichenstein, Vice-President and C.F.O.; Douglas A. Riggs, Vice-President and Gen. Counsel; Meredith B. Fischer, Vice-President, Communications, Mktg., and Future Strategy; Johnna G. Torsone, Vice-President, Personnel; Amy C. Corn, Corporate Secretary and Sr. Assoc. Gen Counsel.

SAMPLE NATIVE AMERICAN GRANTS:
- $1,000 to the Native American Scholarship Fund, 1998

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Polaroid Foundation

Address and Telephone:
784 Memorial Drive
Cambridge, MA 02139
(781) 386-8351 or (781) 386-9400
Fax: (617) 386-9818

Contact Person: Ms. Jill Healy, Senior Administrator
E-mail address: Polaroid.Foundation@Polaroid.com

Website address: www.Polaroid.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
Grants reviewed on a first come and first served basis through October of each Calendar year. Letter of inquiry and concept papers are reviewed at any time.

BOARD MEETING DATES: Monthly

NORMAL RESPONSE TIME: Three to four months after Board meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 60

AVERAGE GRANT: $10,000 to $25,000

LARGEST GRANT: $295,204

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1.2 Million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Polaroid Foundation helps disadvantaged children and adults develop measurable skills. These skills enable them to overcome obstacles or challenges and significantly improve their lives. The Foundation also promotes active community involvement by all Polaroid employees.

Geographic Focus:
- The Polaroid Foundation's financial grants support nonprofit organizations whose work benefit Greater Boston and Greater New Bedford, Massachusetts.
- The Foundation gives priority to communities where Polaroid has a major presence: Boston, Cambridge, New Bedford and Waltham.

Grant Making:
Polaroid employee volunteers help evaluate grant requests. During the regular workday, employees review proposals, visit agencies and make funding recommendations, under the direction of the Foundation's professional staff. For more information on the Foundation's programs, please call 781-386-9400.

PURPOSES OF GRANTS:
Grants are made to nonprofit organizations working on a variety of issues. All grants support the development of skills for disadvantaged people. **Types of support**: While we anticipate that most requests will be for program support, we fully expect that these requests include some funds earmarked for general operations.

Examples of grants that meet our guidelines have included:

- a program that helps young mothers develop vocational, academic and life skills necessary to achieve economic self-sufficiency;
- a program to motivate, encourage and provide opportunity for talented inner-city youth to pursue music education at the college level;
- an early intervention program for new parents and children at risk;
- and an occupational skills-training program for unemployed or underemployed people.

RESTRICTIONS ON GRANTS:
Giving principally in Massachusetts, especially the greater Boston, Cambridge, greater New Bedford, and Waltham areas. Programs that do not qualify:

- advertisements, tables or tickets at diners or other functions;
- one-time or short-term events;
- endowment funds;
- research, renovations, or capital campaigns;
- grants to individuals; and
- political or sectarian religious activities.

HOW TO APPLY:
We welcome brief letters of inquiry and concept papers at all times. Requests for funding should focus specifically on the program for which you are requesting funds and that develop skills for disadvantaged people. The proposal should include:

- Cover Letter Summary
  - o Submitted on organization's letterhead in narrative form.
- *Program Overview*
  - Narrative of the specific program, including goals, constituents, community needs to be met **and desired outcomes;**
  - Method of implementation and **evaluation**;
  - Identification of **specific, measurable skills** to be gained by participants;
  - **Examples of measurable improvements** in participants' lives as a result of the newly acquired skills; or, anecdotes about how specific participants benefit from the program and the changes that occur; and
  - **IRS tax determination letter** indicating 501 (c)(3) status.
- *Financial Information*
  - Income and expense budget for the specific program;
  - Most recent year-end financial statements or audit; and
  - Sources and amounts of funding required, solicited and received to date.
- *Grant Application*
  - In addition to the above, include a grant application completed in full, available from the Polaroid Foundation. Words 'See Attached' are not accepted. Please be concise. You may embellish within the proposal narrative.

Because of the specific focus of our work, the Polaroid Foundation does not accept the Associated Grantmakers of Massachusetts (AGM) Common Proposal Format.

OFFICERS AND DIRECTORS OR TRUSTEES:
Joseph A. Parham, Jr., President; Ralph Norwood, Treasurer; Donna F. Eidson, Executive Director

SAMPLE NATIVE AMERICAN GRANTS:

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Price Waterhouse Foundation

Address and Telephone:
1251 Avenue of the Americas
New York, NY 10020

Contact Person:
Mr. Larry P. Scott, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter and summary of proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None; preferably before July.

BOARD MEETING DATES: Three to four times a year.

NORMAL RESPONSE TIME: ASAP

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to programs for the advancement of higher education in the field of accountancy. Grants are also given to four-year and postgraduate degree-granting colleges and universities for aid to teachers, scholarships, fellowships, and student loans.

RESTRICTIONS ON GRANTS:
Giving limited to the United States and its possessions. No support for athletic funds. No grants to individuals; no loans.

HOW TO APPLY:
Generally contributes only to pre-selected colleges and universities. Applications should be made through local offices of Price Waterhouse.

OFFICERS AND DIRECTORS OR TRUSTEES:
N.R. Walker, President; R.P. Kearns, Vice-President; A. Copperman, Secretary; T.H. Chamberlain, Treasurer; Larry P. Scott, Executive Director; R.L. Brown; F.C. Engoron; R.M. Fogg; D.T. Nicolaisen; W.D. Pugh; A.H. Siegel.

SAMPLE NATIVE AMERICAN GRANTS:

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Principal Financial Group Foundation, Inc.

Address and Telephone:
711 High Street
Des Moines, IA 50392-0150
(515) 247-5091

Contact Person: Ms. Lori Hess, Contributions Asst.

Web address: www.principal.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: Eleven

PROPOSAL DUE DATES:
March 1- Health and Human Services;
June 1- Education; September 1- Arts and Culture;
December 1- Environment, Recreation and Tourism.

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Four to six weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 246 (1995)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,943,438

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Assists programs in health and social services, education, arts and culture, environment, recreation and tourism, and the United Way of Central Iowa.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Education, business school and education, early childhood education, higher education, medical school and education; Community and development; Economically disadvantaged; Environment; Family services; General charitable giving; Government and public administration; Health care and Health organizations; Housing and shelter, development; Human services; Medical; Minorities; Performing arts, music, theater; Public affairs; Public policy, research; Urban and community development. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Employee matching gifts, General and operating support, In-kind gifts, Program development.

RESTRICTIONS ON GRANTS:
Giving principally in areas where the company operates, especially the Des Moines, Iowa area.
No support for athletic, fraternal, sectarian, religious, denominational or social organizations, private foundations, trade, industrial or professional associations, libraries, individual K-12 schools, organizations that

have international activities, or veterans groups. No grants to individuals, or for conference or seminar attendance, goodwill ads, endowments, festival participation, or hospital or health care capital fund drives.

HOW TO APPLY:
Refer to guidelines listed on website: www.principal.com

OFFICERS AND DIRECTORS OR TRUSTEES:
David Drury, President and C.E.O.; Mary O'Keefe, Vice-President; Jed Fisk, Treasurer; Thomas Gaard; Joyce Hoffman. Corporate officers: David Drury, Chairman and C.E.O.; Mary O'Keefe, Vice-President, Corporate Relations.

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to the Native American Scholarship Fund, 1997
- $5,000 to the Native American Scholarship Fund, 1996
- $5,000 to the Native American Scholarship Fund, 1995

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Procter and Gamble Fund

Address and Telephone:
P. O. Box 599
Cincinnati, OH 45201
(513) 845-8484

Contact Person: Ms. Carol G. Talbot

Web address:
www.pg.com/community/activity/index.htm

BASIC INFORMATION

APPLICATION FORM USED: No

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

NORMAL RESPONSE TIME: One month

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 538 (1996)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $2,380,500

SMALLEST GRANT: $433

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $18,345,119

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants given nationally for higher education and economic and public policy research organizations; also supports community funds, youth agencies, urban affairs, and aid to the handicapped.

PURPOSES OF GRANTS:
Community development; Economics; Education, higher education; Government and public administration; Human services; Public affairs, policy, research; Youth services. **Types of support**: Annual campaigns, Building and renovation, Employee matching gifts, Employee-related scholarships, Equipment, Land acquisition.

RESTRICTIONS ON GRANTS:
Giving principally in areas of the United States where the company operates and has a large number of employees. No grants to individuals.

HOW TO APPLY:
Write for guidelines (do not call). Grant requests from colleges and universities are discouraged, as most grants are initiated by the trustees within specified programs.

OFFICERS AND DIRECTORS OR TRUSTEES:
R.L. Wehling, President; R.R. Fitzpatrick, Vice-President and Secretary; R.A. Bachhuber, Jr., Vice-President; E.G. Nelson, Vice-President; C.R. Otto, Vice-President; C.C. Daley, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the Native American Scholarship Fund, 1998
- $10,000 to the American Indian College Fund, 1997
- $10,000 to the Native American Scholarship Fund, continuing support, 1997
- $10,000 to the American Indian College Fund, 1996
- $10,000 to the Native American Scholarship Fund,

1996

- $5,000 to the Native American Scholarship Fund, 1995
- $12,500 to the National Museum of the American Indian, continuing support, 1995
- $12,500 to the National Museum of the American Indian, 1994

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Prudential Foundation

Address and Telephone:
Prudential Plaza
751 Broad Street, 15th Floor
Newark, NJ 07102-3777
(973) 802-4791

Contact Person: Ms. Lata Reddy, Secretary

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Completed application form; a letter may accompany the completed form.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None
BOARD MEETING DATES: April, August, and December.

NORMAL RESPONSE TIME: Four to eight weeks.

FINANCIAL INFORMATION

AVERAGE GRANT: $10,000 to $75,000

LARGEST GRANT: $1,847,828

SMALLEST GRANT: $45

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY:
$18,809,969 (Grants)
$297,219,747 (Social Investments)

GENERAL INFORMATION

OUR MISSION AND INVESTMENT FOCUS: Prudential's Social Investment Program makes socially responsible investments in the areas of affordable housing, economic development, minority entrepreneurship, community services, and education. The program will only consider proposals that do not qualify under mainstream lending guidelines. With a willingness to take informed risks, we target investments that provide the greater social impact for individuals and communities in those locations where Prudential has its most significant business presence.

The Social Investment Program originates investments for The Prudential Insurance Company of America and The Prudential Foundation. The program is authorized to originate annually an average of $25 million of new social investments for Prudential. In addition, each year the program originates approximately $5 million of below-market-rate social purpose investments, called program-related investments, for The Prudential Foundation. By year-end 1998, more than $721 million in equity and debt investments had been provided to nonprofit and for-profit ventures. Currently outstanding investments benefit individuals in 350 cities in 44 states.

First and foremost, our investments must have a clear social purpose. Innovative projects are favored-especially if they build replicable models for solving social problems. Secondly, our investments must have the potential to provide a return.

The Social Investment Program currently focuses on the following investment categories, addressing the needs of society in three issue areas: *Ready to Work, Ready to Learn and Ready to Live.*

Ready to Work:
Affordable Housing:

- Provide safe, affordable rental housing for low-income populations.
- Provide home ownership opportunities for low-income individuals and families.
- Emphasize resident responsibility, community involvement, nonprofit support and long-term affordability.

Economic Development:

- Promote economic viability and enhance quality of life by creating long-term sustainable communities that offer employment opportunities, affordable housing, and quality services for their residents.

Minority Entrepreneurship:
- Encourage and support business ownership and operation by minorities.
- Promote wealth and job creation that will increase the economic stability of communities.
- Encourage corporate social responsibility among minority entrepreneurs.
- Provide gap financing when minority entrepreneurs have been unable to access mainstream lending providers.

Ready to Learn:
Education:
- Encourage the development of educational programs that improve the quality of education for children.
- Support school-and non-school-based projects that increase the human potential and self-sufficiency of disadvantaged children.

Ready to Live:
Community Services:
- Support significant and appropriate social service programs as a component of safe, affordable rental housing
- Provide support for community-based human service delivery for economically disadvantaged populations.
- Promote professional, secure childcare initiatives.

Geographic Focus
The Social Investment Program focuses on urban communities where Prudential has its most significant business presence. A special emphasis is placed on our home state of New Jersey, particularly the city of Newark. The other target cities are:
- Atlanta
- Chicago
- Houston
- Los Angeles
- Philadelphia
- Boston
- Denver
- Jacksonville, Fla.
- Minneapolis
- Phoenix

Investments with a national scope will be considered if a significant portion of the funds will be directed to Prudential's target cities.

INVESTMENT GUIDELINES
The program has flexibility regarding risk and terms; however, we intend to recover our investments and earn a fair rate of return on our portfolio. Investment underwriting and structure for prospective deals resembles mainstream investment requirements. Our investment criteria include:

Deal Structure:
The program is a lead or co-lead investor.

Amount:
Minimum:
$1 million for Prudential investments; $500,00 for Prudential Foundation-funded program-related investments.

Maximum
$15 million

Borrowers:
Both nonprofit and for-profit organizations.

Credit Quality:
The program focuses on standard credit issues such as debt ratio, debt and fixed charge coverage, loan-to-value ratio, management experience and expertise, borrower and developer track record and business and industry trends.

Use of Funds:
Debt
Fixed or floating rate, secured or unsecured

Equity
Preferred stock, non-voting common stock; voting common stock (not to exceed 10 percent of outstanding voting shares); limited partnership interests, including low-income housing tax credit partnerships.

No construction loans, letters of credit, guarantees or other credit enhancements.

Terms
Debt
Target average life-five to seven years.
Target Maturity-15 years

Equity
Target cash-out period-five to seven years

Repayment
Amortization is required on debt. Maximum interest-only period is five years.

PURPOSES OF GRANTS:
The Prudential Foundation provides support to innovative direct-service programs that address the needs of society in three issue areas: Ready to Learn, Ready to Work and Ready to Live. In order to make a significant impact with finite resources, our funding is allocated according to the following guidelines, which will be in effect until the end of the 1999 calendar year.

Ready To Learn:
Education reform efforts that strengthen early childhood education initiatives; support professional development for pre K-3 teachers; build strong school leadership, with a particular emphasis on parental involvement; provide school-based health and human services that reduce the barriers to learning or create safe school environments through conflict resolution programs.

Within this framework, we will emphasize the creation of model schools, arts education and literacy.

Ready To Work:
Job entry skills that are acquired through initiatives that focus on school-to-work transition, work force development and welfare-to-work.

Job creation strategies that include access to capital, nonprofit for-profit ventures, adult and youth entrepreneurship, financial training, business attraction/development/retention.

Decent, affordable housing that is created through programs that focus on either housing strategies or neighborhood-based activities. Housing strategies include investment and grant partnerships with Prudential's Social Investment Program, community development financial institutions, or technical assistance to Community Housing Development Organizations. Neighborhood-based activities include community organizing, neighborhood strategic planning, leadership development and community security.

Ready To Live:
Community well being, which includes community-based culture/arts programs in New Jersey; initiatives that build healthy families; community-based human services for economically disadvantaged populations; high-impact national projects that address major human services issues affecting children and families.

Youth development programs that foster leadership skills.

The Greater Newark AIDS Initiative, which funds HIV/AIDS projects that serve Newark, N.J., and the surrounding communities of Elizabeth, Orange, East Orange, West Orange, South Orange, Irvington and Jersey City. Programs must focus on either the needs of children who are infected with HIV/AIDS or who have lost parents to AIDS, patient education, or prevention education for adolescents/young adults aged 14 to 24. A Request for Proposals will be issued during the beginning of the second quarter of the year and grants will be announced by the end of that quarter.

OTHER GRANTMAKING PRIORITIES
The Foundation emphasizes direct-service, rather than policy-oriented grants. The Foundation also has geographic priorities. In order of emphasis, we fund:

- Programs that serve our headquarters city of Newark and surrounding New Jersey urban centers.
- Programs in cities where Prudential has a significant presence. These cities include Atlanta; Boston; Chicago; Denver; Houston; Jacksonville, Fla.; Los Angeles; Minneapolis; Philadelphia and Phoenix.

In Jacksonville, Los Angeles, Minneapolis and Philadelphia, the Foundation will focus its funding in designated neighborhoods. We will also provide some neighborhood-focused funding in Newark. The neighborhoods-and local Community Resources staff to contact for more information-are as follows:

Jacksonville
Pine Forest/Larsen neighborhood:
Pat Brzozowski (904) 313-4494
Los Angeles
Pacoima neighborhood:
Carolyn Brooks (818) 712-5778
Minneapolis
Near North neighborhood:
Paul Freer (612) 557-384

Newark
Central Ward neighborhood:

Mary Puryear (973) 802-9083

Philadelphia
Lower Eastern North Philadelphia:
Maureen Schmidt (215) 784-2674
- National programs that further our objectives (and can be implemented or replicated in cities where Prudential has a substantial presence).

In addition, when we consider a proposal, we evaluate an organization's ability to:
- Direct the project.
- Identify specific and measurable short and long term objectives.
- Demonstrate that the proposed approach is the most effective way to meet these objectives.
- Develop an itemized, complete and realistic budget.
- Continue the program after our funding ceases.
- Evaluate the outcome of the program.

RESTRICTIONS ON GRANTS:
Giving principally in areas where the company operates. We generally do not fund capital campaigns, annual fund drives or endowment. We do not consider requests for:
- Organizations that are not tax-exempt under paragraph 501(c)(3) of the U.S. Internal Revenue Code.
- Veterans, labor, religious, athletic or fraternal groups-except when these groups provide needed services to the community at large.
- Direct grants or scholarships to individuals.
- General operating funds for single-disease health groups.
- Goodwill advertising.
- Fund-raising events (such as dinners and walk-a-thons).

HOW TO APPLY:
Complete the application form. (The Foundation also accepts the New York Area Common Application Form.) You may also submit with your application a concept paper of three pages or less. Please do not fax applications or submit videotapes.

If we feel that there is potential for a grant, we will notify you. Please be prepared to provide the following information:
- Copies of your latest audited financial statement.
- A complete itemized project budget.
- A list of your funding sources, including the amount received from each source.
- The names and qualifications of those conducting the project.

We receive and review proposals throughout the year. Grants that exceed $200,000 must be approved by our Board of Trustees, which meets in April, September and December. We will make every attempt to respond to your application within 60 days. Because of the large number of proposals received, we would appreciate it if you would not contact us to inquire about the status of your request until after that time. For more information about The Prudential Foundation, please contact:

Prudential Foundation
751 Broad Street, 15th Floor
Newark, NJ 07102-3777
(973) 802-4791

Accepts the New York Area Common Application Form. Application form required (see attach).

OFFICERS AND DIRECTORS OR TRUSTEES:
Michele S. Darling, Chairman; Gabriella E. Morris, President; Peter J. Bushyeager, Vice President; Lata N. Reddy, Secretary; James J. Straine, Treasurer; Martin Berkowitz, Comptroller; Carolyne K. Davis; Jean D. Hamilton; Jon F. Hanson; Arthur F. Ryan; P. Roy Vagelos, M.D.; Stanley C. Van Ness.

SAMPLE NATIVE AMERICAN GRANTS:
- $40,000 to Shooting Back, for Native American services, 1996
- $40,000 to Shooting Back, for Native American services, 1995

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Sara Lee Foundation

Address and Telephone:
3 First National Plaza
Chicago, Il 60602-4260
(312) 558-8448

Contact Person:
Ms. Robin S. Tryloff, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: Two

PROPOSAL DUE DATES: First working day of March, September.

BOARD MEETING DATES: Eight to ten weeks following deadline.

NORMAL RESPONSE TIME: One to two weeks after Management Donations Committee meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 390

AVERAGE GRANT: $2,500 to $7,500

LARGEST GRANT: $485,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,470,850

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priorities are on social service organizations assisting women, the homeless, the disadvantaged, arts and cultural organizations.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Child development, education, services, Children and youth, services; Community development; Disabled; Economically disadvantaged; Education, adult education, literacy and basic skills, reading; Employment; Family services; Food services; Homeless; Housing and shelter, development; Human services; Libraries and library science; Minorities; Museums; Performing arts, dance, music, theater; Urban and community development; Visual arts; Women. **Types of support**: Annual campaigns, Continuing support, Employee matching gifts, Employee-related scholarships, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving is focused on the Chicago, Illinois area. No support for elementary or secondary schools, religious organizations, disease-specific health organizations, fraternal, political, or veterans organizations, or organizations with limited relationships to local company operations. No grants to individuals, or for fundraising events, goodwill advertising, endowments, or capital campaigns.

OFFICERS AND DIRECTORS OR TRUSTEES:
Michael E. Murphy, President; Robin S. Tryloff, Executive Director; John H. Bryan; Elynor Williams.

SAMPLE NATIVE AMERICAN GRANTS:

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Sealaska Corporate Contributions Program

Address and Telephone:
One Sealaska Plaza, Suite 400
Juneau, AK 99801-1276
(907) 586-9235

Contact Person:
Mr. Ron Williams, Shareholder Relations Coordinator

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: No

PREFERRED METHOD OF CONTACT: Letter

PROPOSAL DUE DATES: Three to four weeks before due date.

BOARD MEETING DATES: Twice a month

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

LARGEST GRANT: $1,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $30,000 (1994)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Of importance are Alaska natives, youth sports, programs for low-income families, and organizations that benefit the company's 16,000 Alaskan native shareholders. Also supports programs for alcohol abuse, culture, conservation, and hospices.

PURPOSES OF GRANTS:
Alcoholism; Arts, cultural and ethnic awareness; Environment, natural resources; General charitable giving; Native Americans; Residential and custodial care, hospices; Youth services. **Types of support**: Annual campaigns, Employee-related scholarships, Endowment funds, General and operating support, Publication, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving focused in Alaska; major support for national programs which benefit shareholders.

OFFICERS AND DIRECTORS OR TRUSTEES:
Alan L. Williams, Chairman; Leo Barlow, President and C.E.O.; Barbara Searls, Vice-President, Treasurer, and C.F.O.; Maxine H. Richert, Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $500 to the Native American Scholarship Fund, 1996
- $500 to the Native American Scholarship Fund, 1995

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Sears-Roebuck Foundation

Address and Telephone:
Sears Tower Dept 903-BSC 51-02
Chicago, IL 60684
(312) 875-8337 or (312) 875-7112

Contact Person:
Ms. Paula A. Banks, President and Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Request for guidelines.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: Four times annually

NORMAL RESPONSE TIME: Proposals and requests are reviewed in a timely manner.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Eight (1993)

LARGEST GRANT: $200,000

SMALLEST GRANT: $6,593

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $621,593

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation priorities are in projects that address family issues, including education and diversity and volunteerism, especially among its associates.

PURPOSES OF GRANTS:
Education, adult education, literacy and basic skills, early childhood education, reading, elementary school and education, higher education, secondary school and education, vocational education; Minorities; Voluntarism promotion. **Types of support**: Program development, Seed money.

RESTRICTIONS ON GRANTS:
No support for religious, political, fraternal, or labor organizations, or to colleges providing instruction in technology, religion, or a single profession, or whose enrollment is limited by religion. No grants to individuals, or for building or endowment funds, operating budgets, scholarships, fellowships, matching gifts, or advertisements.

OFFICERS AND DIRECTORS OR TRUSTEES:
Charles J. Ruder, Chairman; Paula A. Banks, President and Executive Director; Julie A. Hansen, Secretary; James Constantine, Treasurer; Paul Melancon, Cont.; Randolph Aires; Edward A. Brennan; Warren F. Cooper; Guy F. Eberhart; Daniel Mihalovich; Charles F. Moran; Kenneth F. Mountcastle, Jr.; Kristine Sandrick; David Shute; Allan B. Stewart; Jane J. Thompson; Rita Wilson.

SAMPLE NATIVE AMERICAN GRANTS:

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Shell Oil Company Foundation

Address and Telephone:
910 Louisiana, Suite 4137
P. O. Box 2099
Houston, TX 77252
(713) 241-3616

Contact Person:
J.N. Doherty, Sr. Vice-President, or
O.S. Morton, Jr., Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
Submit proposal January through August; Deadline August 31.

BOARD MEETING DATES: December and March

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $15,689,360 (1996)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Priority areas of giving are education and community funds, especially in the areas of math, engineering, science, and business. About 48 percent of the Foundation's budget provides student aid, faculty development, basic research grants, and departmental grants through a number of planned programs. About 24 percent of the budget supports United Way organizations in areas where Shell employees reside. The rest of the budget covers the concerns of a few national organizations with a broad range of needs.

PURPOSES OF GRANTS:
Animals and wildlife, preservation and protection; Arts; Education, business school and education, elementary school and education, higher education, law school, secondary school and education; Business and industry; Cancer; Chemistry; Children and youth, services; Computer science; Disabled; Economically disadvantaged; Economics; Engineering; Environment; Federated giving programs; General charitable giving; Government and public administration; Health care and health organizations; Hospitals (general); Human services; Libraries and library science; Mathematics; Medical research; Minorities; Museums; Performing arts, dance, music, theater; Public affairs, citizen participation; Public policy, research; Residential and custodial care, hospices; Science; Substance abuse and services; Visual arts; Youth development, citizenship. **Types of support**: Annual campaigns, Capital campaigns, Consulting services, Continuing support, Curriculum development, Employee matching gifts, Employee-related scholarships, Fellowships, General and operating support, Matching funds, Professorships, Program development, Publications, Research, Scholarship funds.

RESTRICTIONS ON GRANTS:
Giving is focused on areas where the company operates. No support for special requests of colleges, universities, and college fundraising associations, or hospital operating expenses. No grants to individuals, or for endowment funds, capital campaigns of national organizations, or development funds; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
J.P. Parrish, President; J.N. Doherty, Sr. Vice-President; B.W. Levan, Vice-President; P.G. Turberville, Vice-President; O.S. Morton, Jr., Secretary; T.M. Botts, Treasurer; B.E. Bernard; S.A. Lackey; J.M. Morgan; Larry L. Smith; S.C. Stryker; J. van der Veer.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to the American Indian College Fund, 1993
- $13,000 to the American Indian Science and Engineering Society, 1993

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Simmons Foundation, Harold

Address and Telephone:
3 Lincoln Center
5430 LBJ Freeway, Suite 1700
Dallas, TX 75240-2697

Contact Person: Lisa Simmons Epstein, President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: As needed

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 159 (1996)

AVERAGE GRANT: $1,000 to $50,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $110

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,304,495

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Areas of focus are for social services, health, the arts, and youth. Also supports community programs and projects, child development, and education.

PURPOSES OF GRANTS:
Arts; Child development, education, services; Children and youth, services; Community development; Education, reading, adult education and literacy and basic skills; Health care; Housing and shelter, development; Human services; Minorities; Women. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Emergency funds, General and operating support, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Gives in the Dallas, Texas area. No grants to individuals, or for endowment funds; no loans to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
Harold Simmons, Chairman; Lisa Simmons Epstein, President; Steven L. Watson, Vice-President and Secretary; Eugene K. Anderson, Treasurer; Keith A. Johnson, Cont Harold C. Simmons, Chairman, President, and C.E.O.; Steven L. Watson, Vice-President and Secretary; Greg Swalwell, Cont.; Mark Hollingsworth, Genl. Counsel. Subsidiaries and/or Divisions: Valhi, Inc., Dallas, TX.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Nations Ministries, Christian organizations and churches; Native Americans, 1995

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Skadden Fellowship Foundation Inc.

Address and Telephone:
919 Third Avenue
New York, NY 10022
(212) 735-2956

Contact Person: Ms. Susan Butler Plum

BASIC INFORMATION

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: October 4

BOARD MEETING DATES: Mid December

NORMAL RESPONSE TIME: December 9

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 25 (1996)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,125,218

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to public interest organizations chosen by the fellows. Also awards fellowships to law students and outgoing judicial clerks who want to work in the public interest and provide legal services to the poor, homeless, elderly and the disabled.

PURPOSES OF GRANTS:
To provide civil legal services for poor persons; Aging, centers and services; AIDS; Civil rights; Community development; Economically disadvantaged; Education; Employment; Gays and lesbians; Homeless; Housing and shelter, development; Human services; Minorities; Native Americans; Youth services.
Types of support: Fellowships.

HOW TO APPLY:
Applicants must secure a potential position with a sponsoring public interest legal services organization before applying for a fellowship.

OFFICERS AND DIRECTORS OR TRUSTEES:
Joseph Flom, Chairman; Peter Mullen, President; Michael Connery, Vice-President; Barry H. Garfinkel, Vice-President; Earle Yaffa, Secretary-Treasurer; Archibald Cox; Kurt Schmoke; Sargent Shriver; Jose Lozano, Judith Areen, Patrice Kuncsh.

SAMPLE NATIVE AMERICAN GRANTS:

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Sloan Foundation, Alfred P.

Address and Telephone:
630 Fifth Avenue, Suite 2550
New York, NY 10111-0242
(212) 649-1649
Fax (212) 757-5117

Contact Person: Mr. Ralph E. Gomory, President

Web address: www.sloan.org/

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: September 15 for fellowship program; no deadline for others.

BOARD MEETING DATES:
Throughout the year (grants of $30,000 or less); Four times a year (grants over $30,000)

NORMAL RESPONSE TIME: Within three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 176 (1997)

AVERAGE GRANT: $15,000 to $100,000

LARGEST GRANT: $1,875,000

SMALLEST GRANT: $1,800

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $45,275,547

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The foundation assists programs from the following areas "1) science and technology: its history and increasing public understanding; 2) standard of living, economic performance: human resources management, the work place and the family, and the role of corporations; 3) education and careers in science and technology: learning outside the classroom, minorities and women in science and technology, and the university as a system; and 4) selected national issues."

PURPOSES OF GRANTS:
Employment; Higher education; Minorities; Science; Women. **Types of support**: Fellowships, Program development, Research.

RESTRICTIONS ON GRANTS:
No support for performing arts, humanities, religion, or primary or secondary education. No grants to individuals directly, or for endowment or building funds, medical research, or equipment not related directly to foundation-supported projects; no loans.

HOW TO APPLY:
Nomination forms available for fellowship candidates; direct applications not accepted.

OFFICERS AND DIRECTORS OR TRUSTEES:
Harold T. Shapiro, Chairman; Ralph E. Gomory, President; Stewart F. Campbell, Financial Vice President and Secretary; Hirsh G. Cohen, Vice President; Hon. Lucy Wilson Benson; Stephen L. Brown; Lloyd C. Elam; S. Parker Gilbert; William E. Hoglund; Donald N. Langenberg; Frank Press; Phillip A. Sharp; Roger B. Smith; Roger M. Solow; Dennis Weatherstone.

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Salish Kootenai College, for conference on applicability of Asynchronous Learning Networks to Native Indian Populations, 1998
- $15,000 to Salish Kootenai College, to convert courses into Asynchronous Learning Networks form, 1998
- $60,000 to Heritage College, to increase number of Hispanic and American Indian graduates going on for Ph.D. in science, 1998
- $30,000 to Raven Radio Foundation, for radio programs on Native Traditions and Western Science, 1997
- $30,000 to Heritage College, to help Heritage become a feeder school for American Indian and Hispanic Ph.D. students, 1996
- $285,000 to Maricopa County Community College District, Rio Salado Community College, to extend existing Asynchronous Learning Network (ALN) across state and to Native American reservations, 1996
- $75,555 to Society for Advancement of Chicanos and Native Americans in Science, to create database of biographies of member scientists, 1996
- $29,872 to Colorado State University, for study of attrition of American Indian students in higher education, 1995
- $24,308 to Stanford University, for experiment in remote teaching to increase entry of Native American students into high quality colleges, 1995
- $304,600 to American Indian Science and Engineering Society, 1993

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Smith Foundation, Inc., A. O.

Address and Telephone:
P. O. Box 23971
Milwaukee, WI 53223-0971

Contact Person: Mr. Edward J. O'Connor, Secretary

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: June and December

NORMAL RESPONSE TIME: Three months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 139 (1995)

LARGEST GRANT: $210,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $965,500

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development, including neighborhood development; Education; Health care; Hospitals (general); Human services. **Types of support**: Annual campaigns, Building and renovation, Continuing support, Employee matching gifts, Scholarship funds.
RESTRICTIONS ON GRANTS:
Giving is focused on areas where the company operates. No grants to individuals.

OFFICERS AND DIRECTORS OR TRUSTEES:
A.O. Smith, President; R.J. O'Toole, Vice-President; E.J. O'Connor, Secretary

SAMPLE NATIVE AMERICAN GRANTS:

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Sony Electronics Inc.

Address and Telephone:
155 Tice Blvd., MD TA3-10
Woodcliff Lake, NJ 07675
(201) 930-1000

Contact Person:
Ms. Leslie Gaffrey, Director Community Affairs

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

NORMAL RESPONSE TIME: Three months

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Sony gives primarily through its foundation, Sony USA Foundation Inc. Occasionally the company will support programs through a formal corporate giving program.

PURPOSES OF GRANTS:
Arts; Community development; Education, elementary and secondary education, higher education, secondary school and education, vocational education; Engineering; Mathematics; Minorities; Philanthropy and voluntarism; Public affairs; Science. **Types of support**: Employee matching gifts, Employee-related scholarships, General and operating support, In-kind gifts.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations.

OFFICERS AND DIRECTORS OR TRUSTEES:
Administrators: Leslie Gaffrey, Director and Gen. Manager, Community Affairs; Ken Nees.
Corporate officers: Ted Kawai, Deputy President; Jeff Sagansky, Executive Vice President; Kenneth L. Nees, Sr. Vice-President and Secretary

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Native American Scholarship Fund, 1998
- $1,000 to the Native American Scholarship Fund, 1996
- $500 to the Native American Scholarship Fund, 1995

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Sprint Foundation

Address and Telephone:
2330 Shawnee Mission Pkwy
Westwood, KS 66205
(913) 624-3490

Mailing Address:
P. O. Box 11315
Kansas City, MO 64112

Contact Person:
David P. Thomas, Executive Director

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief letter or proposal.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Four to six weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 3,000 (1998)

AVERAGE GRANT: $500 to $15,000

LARGEST GRANT: $600,000

SMALLEST GRANT: $250

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,578.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support for education, including business education, secondary education, and higher education, performing arts, and youth. Also gives for community development and drug abuse programs.

PURPOSES OF GRANTS:
Adult education, literacy and basic skills; Arts; Education, business school and education, reading, elementary school land education, secondary school and education, higher education; Community development; Economics; Human services; Minorities; Museums; Performing arts; Science; Youth services
Types of support: Annual campaigns, Capital campaigns, Continuing support, Employee matching gifts, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Giving is focused to areas and subsidiary locations where the company is located. No support for religious, fraternal, labor, veterans organizations, hospitals or neighborhood associations. No grants to individuals, or for fundraising.

OFFICERS AND DIRECTORS OR TRUSTEES:
Thomas E. Weigman, President; William N. Searcy, Jr., Secretary; Gene M. Betts, Treasurer; David P. Thomas, Executive Director; J.R. Devlin; Len Laner; Elizabeth A. Byland; Ed Mattix.

SAMPLE NATIVE AMERICAN GRANTS:
- $2,500 to the Native American Scholarship Fund, 1997
- $2,500 to the Native American Scholarship Fund, 1996

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Star Tribune Foundation

Address and Telephone:
329 Portland Avenue
Minneapolis, MN 55415-1112
(612) 673-7051 or (612) 673-7100
Fax: (612) 673-7020

Contact Person: Sandra Fleitman,
Foundation and Community Relations Coordinator

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter or telephone

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: January

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 380 (1997)

LARGEST GRANT: $359,000

SMALLEST GRANT: $10

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,467,603

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Gives for educational, scientific, and charitable organizations, including higher education, civic agencies, and journalism; support also for social service and youth organizations.

PURPOSES OF GRANTS:
Children and youth, services; Education, higher education; Engineering and technology; Government and public administration; Human services; Media, journalism and publishing; Science.
RESTRICTIONS ON GRANTS:
Gives in the Minneapolis, Minnesota area. No support for religious, international, and political programs, health and medicine, substance abuse, or rehabilitation programs and recreation or athletic groups. No grants to individuals, or for operating budgets, special projects, conferences, travel, advertising, sporting and fundraising events, research, publications, or films.

HOW TO APPLY:

Proposals for operating grants should be submitted in January.

OFFICERS AND DIRECTORS OR TRUSTEES:
James A. Alcott, Chairman; David C. Cox, Vice-Chairman; Randy M. Lebedoff, Secretary; Georgina Y. Stephens, Treasurer; John Cowles III; Nancy P. Koo; Joel R. Kramer; Chris E. Mahai; Franklin J. Parisi; James J. Viera.

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to Upper Midwest American Indian Center, for final payment of grant for new multi-service center for American Indian people in North and Northeast Minneapolis, 1997
- $25,000 to Upper Midwest American Indian Center, for new multi-service center for American Indian people in North and Northeast Minneapolis, 1996

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State Farm Companies Foundation

Address and Telephone:
One State Farm Plaza
Bloomington, IL 61710
(309) 766-2039 or (309) 766-2161
Fax: (309) 766-2314

Contact Person: Ms. Jill Jones, Secretary

E-mail address: JillJonesA3R1@statefarm.com

Website address: www.statefarm.com

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Three weeks before quarterly Board meeting.

BOARD MEETING DATES: March June, September, and December.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 79 (1996)

AVERAGE GRANT: $5,000 to $100,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,308,269

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
The Foundation gives grants for education and limited grants for capital fund drives for social service agencies, hospitals, and health and human service agencies in major State Farm employment centers and to key colleges. Also supports an employee matching gift program to colleges and universities.

The American Indian Scholarship program is designed to recognize and support outstanding American Indian college students who distinguish themselves in academic and leadership activities. Students who win the State-Farm Companies Foundation American Indian Scholarship receive a one-time award of up to $1,000 for educational expenses. Winners must attend one of the U.S. tribal colleges affiliated with the College Fund.

State Farm Companies Foundation sponsors 30 awards annually through a grant to the American Indian College Fund. The application and selection process is completed through the individual tribal colleges. For a complete list of participating tribal colleges, please refer to the American Indian College Fund's website: www.collegefund.org

About the Foundation:
The Foundation's philosophy reflects State Farm's Good Neighbor focus, "Like a good neighbor, State Farm is there." We fund efforts to build stronger communities and to enhance educational opportunities for our neighbors. Our activities complement State Farm's efforts to be a good corporate citizen and to be a good neighbor in the communities where we live and do business. Our funding and programs support those communities through scholarship programs, grants to colleges and universities, annual contributions to the United Way, and funding for selected local and national nonprofit organizations.

This information is subject to the terms, conditions, and definitions of the State Farm Companies Foundation. The Foundation reserves the right to discontinue or change these programs at any time.

PURPOSES OF GRANTS:
Business school and education; Federated giving programs; Higher education; Hospitals (general); Human services. **Types of support**: Building and renovation, Capital campaigns, Employee matching gifts, Employee-related scholarships, Fellowships, Scholarship funds.

The Foundation also supports the following scholarship programs:

- American Indian Scholarship Award Program
- Doctoral Dissertation Award Program
- Exceptional Student Fellowship Program
- Foundation Scholarship Program
- Hispanic Scholarship Award Program
- National Merit Achievement Scholarship
- National Merit $2000 Scholarship

For more information about our scholarship or grant programs, please contact:

State Farm Companies Foundation
One State Farm Plaza
Bloomington, Illinois 61710
(309)-766-2161

or find us on the State Farm Insurance Companies' website at: www.statefarm.com

Each year, The State Farm Companies Foundation provides awards for doctoral candidates whose dissertation topics relate to insurance and risk management or business. The award is designed to stimulate research and develop knowledge of business and the insurance industry.

Annually, up to three wards may be presented in each category. Each winner receives a $10,000 grant and the winner's school receives a $3,000 grant.

RESTRICTIONS ON GRANTS:
Giving in U.S. regional office sites and Bloomington, Illinois. No support for fraternal organizations, or religious groups. No grants to individuals (except for scholarships, doctoral award and fellowship programs), for dinners, special events or goodwill advertising, conferences, or seminars.

HOW TO APPLY:
Doctoral candidates who have completed a major portion of their doctoral program and are at the dissertation stage will be considered for this award. Applicants must be nominated by their supervising professor or faculty advisor and must be U.S. citizens.

To be eligible, dissertation topics must fall into one of the following categories:

- Insurance and Risk Management - Dissertation topics that directly relate to or benefit the insurance industry.
- Business - Dissertation topics that relate to general business principles and issues.

Applications are sent to deans or directors of doctoral programs at select colleges and universities in December. Applications may also be requested directly from the Foundation.

Completed applications, nomination forms and required attachments must be received in the Foundation by March 31.

Fax copies will not be accepted. Winners are announced in May.

Criteria for selection include scholastic achievement, quality of the dissertation proposal and recommendations from the dissertation advisor and faculty members. An independent committee of educators select the winners.

OFFICERS AND DIRECTORS AND TRUSTEES.
Edward B. Rust, Jr., President; Laura P. Sullivan, Vice-President and Secretary; Bruce Callis, Vice-President, Programs.; John P. Coffey, Vice-President, Programs.; Roger Joslin, Treasurer; Robert S. Eckley; Curtis Tarr.

SAMPLE NATIVE AMERICAN GRANTS:

- $20,000 to American Indian College Fund, 1996
- $20,000 to the American Indian College Fund, continuing support, 1995
- $10,000 to the American Indian College Fund, 1994
- $10,000 to the American Indian College Fund, 1993

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State Street Foundation

Address and Telephone:
c/o State Street Corporate
P.O. Box 351, M-10
Boston, MA 02101
(617) 654-3381

Application address:
State Street Corporate,
c/o Public Affairs Div.
225 Franklin Street
Boston, MA 02101

Contact Person:
Madison Thompson, Asst. Vice-President, State Street Corporate

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Two weeks after meeting.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 336 (1996)

AVERAGE GRANT: $3,000 to $20,000

LARGEST GRANT: $100,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,373,187

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to projects that will improve the quality of life for the citizens of the greater Boston, Massachusetts area. Fields of interest include community funds, neighborhood development, health and human services, public and secondary education, job training, and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Education, secondary school and education, vocational education; Federated giving programs; Health care; Health organizations; Human services. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Emergency funds, Employee matching gifts, Endowments, Equipment, General and operating support, Land acquisition, Matching and challenge support, Program development, Program-related investments and loans, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives mainly in the greater Boston, Massachusetts area. No grants to individuals, or for scholarships.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: George Bowman, Vice-President Trustee: State Street Corporate Corporate officers: Marshall N. Carter, Chairman and C.E.O.; Dale L. Carleton, Vice-Chairman; Nicholas A. Lopardo, Vice-Chairman; David A. Spina, President and C.O.O.; Ronald L. O'Kelley, Treasurer and C.F.O.; Maureen Scannell Bateman, Genl. Counsel.

SAMPLE NATIVE AMERICAN GRANTS:
- $16,400 to Trustees of Reservations, for continued support of Sun and Science program, 1995

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Steelcase Foundation

Address and Telephone:
Location CH. 4E.
P. O. Box 1967
Grand Rapids, MI 49501-1967
(616) 246-4695
Fax: (616) 475-2200

Contact Person:
Ms. Susan Broman, Executive Director
E-mail address: sbroman@Steelcase.com

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter requesting application form.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly and as required.

NORMAL RESPONSE TIME: At least ninety days

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 125

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $2,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,624,615 (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Program areas: Arts culture; community and economic development; Education; environment; health and human services; special consideration is given to grants involving people who are disadvantaged, disabled, young or elderly.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Community development; Crime and violence prevention; Disabled; Economically disadvantaged; Education, higher education, secondary school and education; Environment; Health care and health organizations; Homeless; Human services; Minorities; *Native Americans*; People with AIDS (PWAs); Women; Youth services. **Types of support**: Building and renovation, Capital campaigns, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, Land acquisition, Matching funds, Program development, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in areas where the company operates. No support for churches, or programs with substantial religious overtones of a sectarian nature. No grants to individuals, or for endowment funds, conferences and seminars.

OFFICERS AND DIRECTORS OR TRUSTEES:
Officer: Susan Broman, Executive Director
Trustees: Kate Pew Wolters, Chairman; Robert C. Pew; James P. Hackett; David D. Hunting, Jr.; Frank H. Merlotti; Howard Sutton; Peter M. Wege; Earl Holton; Old Kent Bank.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to North American Indian Center of Grand Rapids, in support for general operations, 1998
- $20,000 to North American Indian Center of Grand Rapids, for start-up support for operations of North American Indian Center, 1996.

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Sun Microsystem Foundation, Inc.

Address and Telephone:
c/o Sun Microsystems, Inc.
Corporate Affairs Dept
2550 Garcia Ave, MS Pal 1-516
MountainView, CA 94043
(415) 336-5337
Fax: (415) 856-2114

Contact Person: Mr. Gary Serdna, Program Manager

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two page concept paper.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 15, May 15, August 15, and November 15 for concept paper.

BOARD MEETING DATES: March, June, September and December.

NORMAL RESPONSE TIME: Mid to late May, August, November and February.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,528 (1995)

AVERAGE GRANT: $25 to $1,000

LARGEST GRANT: $50,000

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,289,052

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Giving focuses on education, employment and job development, leadership, business enterprise development, and volunteerism.

PURPOSES OF GRANTS:
Business; Community development; Economics; Education; Employment; International relief; Leadership development; Voluntarism promotion. **Types of support**: Employee matching gifts, Equipment.

RESTRICTIONS ON GRANTS:
Giving primarily in the South San Francisco Bay Area, California, and the Merrimack Valley, Massachusetts. Giving on a national and international basis through its academic equipment grants program, with international giving conducted through employee-driven community partnerships.

HOW TO APPLY:
Full proposal may be invited by the foundation.

OFFICERS AND DIRECTORS AND TRUSTEES:
Ken Alvares, President; Michael Morris, Secretary; Mike Lehman, C.F.O.; William Raduchel.

SAMPLE NATIVE AMERICAN GRANTS:
· $15,000 to the United Indian Nations, 1993

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Texaco Foundation

Address and Telephone:
2000 Westchester Avenue
White Plains, NY 10650
800-283-9785 or (914) 253-4150

Contact Person: Ms. Anne T. Dowling, President

Website address: www.Texaco.com

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: March and December

NORMAL RESPONSE TIME: Two months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 80 (1998)

AVERAGE GRANT: $25,000

LARGEST GRANT: $2,000,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7,857,118

GENERAL INFORMATION

PURPOSES OF GRANTS:
At Texaco, our philanthropic giving focuses on three key areas: Early Childhood Education, Leadership Development and the support of community programs (Texaco in the Community). Texaco supports the U.S. Olympic Team and their pursuit of excellence-their focus, commitment, dedication, persistence and vision to achieve world-class performance.

RESTRICTIONS ON GRANTS:
Giving principally in areas where the company operates and other national organizations that serve large populations. No support for religious organizations, private foundations, fraternal, social, veterans organizations, social functions, commemorative journals, meetings, and political activities. No grants to individuals (except for employee-related scholarships), or for general operating support, capital funds (except for selected private nonprofit hospitals), and endowments; no loans.

HOW TO APPLY:
Visit the website for application guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:

Dr. Franklyn Jovifer, Chairman; Anne T. Dowling, President; Richard A. Brown, Executive Director; Kieran E. Murray, Secretary; James F. Link, Treasurer; Steven A. Carlson, Comptroller
SAMPLE NATIVE AMERICAN GRANTS:

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Textron Charitable Trust

Address and Telephone:
P. O. Box 878
Providence, RI 02901
(401) 457-2430

Contact Persoon: Ms. Elizabeth W. Monahan, Contributions Coordinator

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Eight weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 913 (1996)
AVERAGE GRANT: $1,000 to $28,000

LARGEST GRANT: $150,000

SMALLEST GRANT: $50

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,617,067

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants focus on higher education, and hospitals and health agencies; support also for youth clubs, urban programs, community funds, minorities, and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Federated giving programs; Health care; Higher education: Hospitals (general); Minorities; Public affairs; Youth services.
Types of support: Building and renovation, Capital campaigns, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Matching funds, Program development, Technical assistance.

RESTRICTIONS ON GRANTS:
Giving primarily in areas of company operations nationwide. No grants to individuals, or for endowment funds, land acquisition, deficit financing, or demonstration projects; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Contributions Committee: Raymond W. Caine, Jr., Chairman
Trustee: Hospital Trust National Bank.
Corporate officers: James F. Hardymon, Chairman and C.E.O.; Lewis B. Campbell, President and C.O.O.; Richard A. McWhirter, Executive Vice-President and C.F.O.; William F. Wayland, Executive Vice-President, Admin., and Chief Human Resources Off.; Thomas D. Soutter, Executive Vice-President and Gen. Coun.; William P. Janovitz, Vice-President and Cont.; Brian T. Downing, Vice-President and Treasurer; Karen Quinn-Quintin, Vice-President and Secretary

* * * * *

Times Mirror Foundation

Address and Telephone:
Times Mirror Square
Los Angeles, CA 90053
(213) 237-3945

Contact Person: Ms. Lisa Cleri Reale, Vice President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Two to

three page letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES:
At least eight weeks prior to Board meeting, preferably April 1 and October 1.

BOARD MEETING DATES: May and November

NORMAL RESPONSE TIME: June 30 or January 15.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 52 (1995)

AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $475,000

SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,879,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are largely for higher education, business and communications programs, and arts and culture. Also supports health, community service, and civic organizations.

PURPOSES OF GRANTS:
AIDS; Arts; Education, business school and education, early childhood education, elementary school and education, higher education; Government and public administration; Health care and health organizations; Humanities; Media and communications; Museums; Performing arts, dance. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Continuing support, Endowment funds, Equipment, General and operating support, Program development, Program-related investments and loans, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving is focused on communities served by the company's subsidiaries, especially Southern California. No support for religious or fraternal organizations. No grants to individuals, or for publications, conferences, or films; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mark H. Willes, Chairman; Richard T. Schlosberg III, Vice-Chairman; Stephen C. Meier, President and C.E.O.; Lisa Cleri Reale, Vice-President; Kathleen G. McGuinness, Secretary; Steven J. Schoch, Treasurer and C.F.O; Horst A. Bergmann; Shelby Coffey III; Frank del Olmo; Mary Junck; David L. Laventhol; James R. Simpson; John F. Sullivan; Thomas Unterman; Donald F. Wright.

SAMPLE NATIVE AMERICAN GRANTS:

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TJX Foundation

Address and Telephone:
c/o TJX Cos., Inc.
770 Cochituate Road, Rt. 1E
Framingham, MA 01701
(508) 390-3199

Contact Person: Ms. Christine A. Strickland,
TJX Foundation Manager

BASIC INFORMATION

APPLICATION FORM USED: No

COMPANY ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Two weeks prior to meeting.

BOARD MEETING DATES: Six times a year

NORMAL RESPONSE TIME:
Two to three weeks after meeting via letter.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 500 (1998)

AVERAGE GRANT: $1,000 to $5,000

LARGEST GRANT: $153,000

SMALLEST GRANT: $150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2.2 Million (FY 1999)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
We will support services in communities in which we do business that help promote sound mental and physical health, provide shelter, enhance education and job readiness, and build community ties.

- Education: Support will go to programs that benefit children of preschool age through college, which provide scholarship or vocational education for the disadvantaged; strengthen leadership in the public schools; teach people to speak, read and write English; and encourage collaboration between community agencies and the schools.

- Social Services: Families and children will be the chief beneficiaries of our social service contributions. We will give to programs that strengthen the family unit; help single-parent families; deal with the problems associated with domestic violence; and help the physically impaired.

- Health: Support will go to organizations that provide health care to underserved populations. We will seek programs that provide early and comprehensive prenatal services, immunizations and health screening for children who lack them as well as preventative care and alternatives to hospitalization.

- Civic and Community: Emphasis will be on programs that promote improved race relations, community development and housing.

- Art and Culture: While not the main focus of our funding, we will favor proposals which bring art or artists to new audiences, and support initiatives that encourage people, especially the handicapped, young or disadvantaged, to express themselves through art.

Our charitable contributions will be directed toward those priority or targeted markets in which The TJX Companies, Inc stores, home office and distribution centers are located. Since that Company Headquarters is in the greater Boston area, a larger proportion of the Company's contributions will focus on organizations that favor the Greater Boston and MetroWest communities.

In-kind support is provided in the following fashion:

- Computer equipment donations, if available, to schools, and certain non-profit organizations. Merchandise donations in the form of samples and non-salable apparel to children and women's groups.
- Speakers of various disciplines within our retail environment or as Masters of Ceremonies and key note speakers.
- Classroom presentations on "Dressing For Success."
- Fashion shows in the form of sponsorship support or technical assistance and training in fashion show execution.

Populations Served:
- Children
- Teen
- Women
- Families
- Elderly
- Persons with disabilities (mental/physical)
- Persons with AIDS/IV positive
- Disadvantaged
- Underprivileged
- Low income
- Racially and ethnically diverse
- Populations

MISSION STATEMENT CATEGORIES:

Education Support: equal opportunity and /access; Pre-school; Elementary and secondary education; ESL and GED programs; Adult education; Higher education; Special education and training; Scholarship and financial aid; Multicultural education; Community awareness education.

Decline Support: Public policy research/advocacy and Scholarly research.

Social Services Support: Adoption and foster care; Emergency assistance; Employment and job training; Food assistance; Youth development; Summer camp; Counseling; Residential treatment; Life skills training.

Decline Support: Corrections, Day-care; Federated drives and alternative funds; Legal aid; Information and referral; Long-term care; Multi-service; Public policy/research and advocacy; and Recreation and fitness.

Health Support: Community based health care; Community based mental health services, Equal opportunity access; Health education; Hospice and home care; Hospitals; Substance abuse education; Mental retardation and development disabilities; Medical research; and Mental health and counseling.

Decline Support: Business development; Community organizing; Consumer education protection; Leadership development; Non-profit development and technical; Tenant rights; public policy research and advocacy; Voter education; Transportation/access; and Housing expense reduction support.

Arts & Culture Support: Arts education; Libraries; Museums; Music; Public TV, cable, radio; and Theater.

Decline Support: Architecture and design; Arts service organization; Dance, Historic preservation/restoration; Visual arts-films, videos, photography; and Public policy research and advocacy.

The Foundation will fund Multi-year grants (prefer one-time grants) and Special programs.

The Foundation will not fund: Salaries; Individuals; Unrestricted grants; Seed money and start up; Operating costs (programs and services only); Cash reserves; Education loans; Fellowships; Political organizations; Religious groups; Conventions; Training funds Stipends; Travel grants; Films and photography; Conferences and seminars; Publications; Environmental issues; International organizations; Endowments; Public policy research and advocacy; New construction; Capital Campaign Requests; Renovations and Building expansions.

Geographic restrictions:
Our charitable contributions will be directed toward priority or targeted markets where our stores, distribution centers and home offices are located, with special emphasis on the Greater Boston and MetroWest communities.

RESTRICTIONS ON GRANTS:
The TJX Foundation **will not fund**: Political Organizations; Public policy research and advocacy; Renovations and Building Expansions; Conferences and seminars; Cash Reserves; Endowment; Education Loans; Fellowships; and Conventions. Populations declined: Offenders and Ex-offenders.

HOW TO APPLY:
Grant proposals and corporate contribution requests must be submitted in writing and sent to me in care of the TJX Foundation, to the TJX Companies, Inc., 770 Cochituate Road, Route 1E, Framingham, MA 01701. In an effort to prevent a delay in the processing of grant proposals, all packages must include the materials listed. If the required Federal IRS 501-c-3 letter is not included, it may result in the disqualification of the request as The Foundation will only make contributions or grants to qualified tax exempt 501-(C) (3) organizations.

GENERAL APPLICATION INFORMATION:
The primary focus of our contributions is toward programs that help needy families and children. We support organizations in communities where one or more of our divisions operate a store and whose programs help to: Enhance education and job readiness; Promote sound mental and physical health; Provide shelter; and Build community ties.

The Allocation Committee will need to know the following information concerning your organizations *(please limit items 1 through 5 to three pages in total or less):*

- Description of organization, year organization was founded, and its purpose (if you have more than one program, please be specific about the one program for which you are seeking funding).
- Objective of grant and description of the program's target group (please include the age of the target group, the number of people served, different ethnic backgrounds, etc.).
- Evidence of program need and organization's past history in dealing with a similar problem.
- Method of evaluation.
- Outline of alternative plan if all necessary funds are not raised.
- Program budget and dollar amount requested from the Foundation; (with the exception of certain types of programs or other extenuating circumstances, salaries, as a percent of budgeted expenses, should not exceed certain limitations).
- Copy of your IRS 501 (c) (3) exemption letter (Note: This is the Federal IRS letter; a state tax exemption certificate is not acceptable).
- Current audited financial report and statement of functional expenses.
- Current operating budget.
- List of Board of Directors, and

- List of contributors and amounts received in last fiscal year.

OFFICERS AND DIRECTORS OR TRUSTEES:
John M. Nelson, Chairman; Bernard Cammarata, President and CEO; Richard Lesser, Vice-President; Donald G. Campbell, Exec. Vice President and Treasurer; Jay H. Meltzer, Gen. Counsel and Secretary

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Toyota USA Foundation

Address and Telephone:
19001 S. Western Avenue
Torrance, CA 90509
(310) 618-6766

Contact Person: William Pauli, National Manager

Web address: http://www.toyota.com/foundation

BASIC INFORMATION

APPLICATION FORM USED: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Twice a year

Approximately six months following receipt of proposal.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 16 (1997)

AVERAGE GRANT: $30,000 to $300,000

LARGEST GRANT: $1,000,000

SMALLEST GRANT: $20,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,517,625

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Funding interests are for projects that will serve children through pre-college education programs, especially in improving teaching and learning of mathematics and science.

PURPOSES OF GRANTS:
Children and youth, services; Education: elementary school and education, secondary school and education; Mathematics; Science. **Types of support**: Curriculum development, Equipment, Program development, Program evaluation, Research, Seed money.

RESTRICTIONS ON GRANTS:
No support for private or public K to 12 schools, religious, fraternal, veterans, or labor groups. No grants to individuals, for operating costs, annual fund drives, trips, tours, advertising, deficit reduction, or fundraising events.

HOW TO APPLY: Visit the website for application guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
James E. Press, Executive Vice-President

SAMPLE NATIVE AMERICAN GRANTS:
- $40,000 to Nizhoni Institute, Northern Arizona University, to underwrite a five-week residential experience introducing Native American high school freshman, sophomores and juniors to college life with the curriculum developed by Upward Bound.
- $20,000 to Clemson University, Division of Agriculture and Natural Resources, for underprivileged children, including children from Catawba Indian Reservation, to participate in Teaching Kids about the Environment program, 1996.

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Union Carbide Foundation, Inc.

Address and Telephone:
c/o Union Carbide Corporation
39 Old Ridgebury Road, L-4
Danbury, CT 06817-0001
(203) 794-6942 or (203) 794-7044

Contact Person:
Deborah J. Surat, Administration, Corporate Contributions

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes
PREFERRED METHOD OF CONTACT: Letter of proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: February 1 and August 1 for national proposals; January 1 and July 1 for local requests.

BOARD MEETING DATES: Spring and Fall

NORMAL RESPONSE TIME: Six weeks

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 625 (1998)

LARGEST GRANT: $150,000

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1.8 million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grantmaking is centered around four areas of interest: "1) elementary and secondary education, with math and science focus or special attention to systemic reform; 2) higher education, with a focus on science and engineering; 3) diversity in the work place; and 4) environmental protection awareness and understanding."

PURPOSES OF GRANTS:
Education: elementary and secondary education, elementary and secondary school reform, graduate school reform, higher education, higher education reform; Environment; Mathematics; Science. **Types of support**: Curriculum development, Emergency funds, General and operating support, Program development.

RESTRICTIONS ON GRANTS:
Gives to the communities where employees reside. No support for religious or political organizations, athletic, labor or veteran's groups, or publicly supported health organizations. No grants to individuals, for endowments, capital campaigns, advertising, mass mail appeals or testimonial dinners

HOW TO APPLY:
Review Guidelines.

OFFICERS AND DIRECTORS OR TRUSTEES:
John MacDonald, President; Joseph S. Byck, Vice-President; Joseph E. Geoghan, Vice-President, Secretary and Genl. Counsel; Jacqueline S. Choy; Nancy W. Deibler; Tuto Terrellas; Nancy Urell; Parvez H. Wadia; Doug J. Yacka. William H. Joyce, Chairman, President, and C.E.O.; John K. Wulff, Vice-President, Cont., and C.F.O.; Lee C. Stewart, Vice-President and Treasurer; Joseph E. Geoghan, Vice-President, Genl. Counsel, and Secretary; David L. Brucker, Vice-President, Opers.; Joseph S. Byck, Vice-President, Public Affairs; Malcolm A. Kessinger, Vice-President, Human Resources; John L. Gigerich, Vice-President, Info. Systems

SAMPLE NATIVE AMERICAN GRANTS:
- $4,000 to American Indian Science and Engineering Society, 1998
- $5,000 to American Indian Graduate Center, 1998
- $10,000 to American Indian Graduate Center, 1996

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Union Pacific Foundation

Address and Telephone:
1416 Dodge Street, Room 802
Omaha, NE 68179-0001
(402) 271-5600
Contact Person: Mrs. Darlynn Herweg

Web address: www.up.com/found

BASIC INFORMATION

APPLICATION FORM USED: Yes

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: Yes, on website.

PREFERRED METHOD OF CONTACT: Letter containing mission statement, or through website.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: August 15 for consideration in the following calendar year.

BOARD MEETING DATES: Late January for consideration for year.
NORMAL RESPONSE TIME: February-April

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 950

AVERAGE GRANT: $1,000 to $10,000

LARGEST GRANT: $250,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7.5 million

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to non-tax-supported organizations of higher education, health (including hospitals and hospices), social services, fine and performing arts groups and other cultural programs, and environmental programs.

PURPOSES OF GRANTS:
Arts; Disabled; Economically disadvantaged; Family services; Higher education; Historic preservation and historical societies; Hospitals (general); Human services; Libraries and library science; Medical care, rehabilitation; Minorities; Museums; Performing arts, dance, theater; Substance abuse, services; Youth development. **Types of support**: Building and renovation, Capital campaigns, Continuing support, Equipment, General and operating support, Matching funds, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Support is given in areas where the company operates, especially in the midwestern and western United States. No support for tax-supported institutions or affiliates (other than United Ways), specialized national health and welfare organizations, religious or labor groups, or social clubs, fraternal or veterans organizations; support for United Way-affiliated organizations restricted to capital projects. No grants to individuals, or for sponsorship of dinners, benefits, seminars, or other special events.

HOW TO APPLY: Visit the website for application guidelines.

SAMPLE NATIVE AMERICAN GRANTS:

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United American Healthcare Foundation

Address and Telephone:
1155 Brewery Park Blvd, Suite 200
Detroit, MI 48207
(313) 393-4549

Contact Person:
Mary F. Doby, M.Ed., Administrator

BASIC INFORMATION

APPLICATION FORM USED: Yes, for individual scholarships.

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: In writing

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: September, March and June.

FINANCIAL INFORMATION

LARGEST GRANT: $25,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY:

SCHOLARSHIPS: $150,000

GRANTS and GIFTS: $30,00

GENERAL STATEMENT OF POLICY:

Grants and gifts area awarded to institutions and organizations working to improve health care in urban areas. Scholarships are provided to qualified minority students attending one of eleven (11) participating medical or nursing schools.

PURPOSES OF GRANTS:
"To serve the community through the education of minority youth by providing scholarship assistance and supporting those organizations and institutions dedicated to the betterment of the community through programs and education."

RESTRICTIONS ON GRANTS:
Students are selected by the Native American Scholarship Fund and must be in good academic standing.

OFFICERS AND DIRECTORS OR TRUSTEES:
Julius V. Combs, M.D., Chairman and President; Milton H. Watson, Vice-Chairman and Vice-President; Ronald R. Dobbins, MBS, Secretary-Treasurer; Marie Draper Dykes, Ph.D.; Francis A. Kornegay, Ph.D., President Emeritus; Deborah M. McGriff, Ph.D.; Geneva J. Williams, MSW.

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to the Native American Scholarship Fund, 1996

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Universal Studios Foundation, Ltd.

Address and Telephone:
P. O. Box 5023
New York 10150
(818) 777-1208

Application address:
100 Universal City Plaza
Universal City, CA 91608

Contact Person:
Ms. Helen Yatsko Giambrone, Administration

BASIC INFORMATION

APPLICATION FORM USED: No

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 22 (1997)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $50,000
SMALLEST GRANT: $2,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $347,000

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants primarily for health and welfare, support for minorities, cultural programs, education, child and youth agencies, and women.

PURPOSES OF GRANTS:
Aging; AIDS; Arts; Children and youth, services; Civil rights; Crime and violence prevention, Domestic violence; Disabled; Economically disadvantaged; Education, higher education, medical school and education; Health care; Health organizations; Homeless; Minorities; *Native Americans*, Performing arts; Women. **Types of support**: Annual campaigns, Building and renovation, Capital campaigns, Employee matching gifts, Endowment funds, Fellowships, General and operating support, Program development, Scholarship funds, Seed money.

RESTRICTIONS ON GRANTS:
Giving primarily in the Los Angeles, California and New York, New York areas. No grants to individuals or for media projects.

OFFICERS AND DIRECTORS OR TRUSTEES:
Ron Meyer, President; Bruce L. Hack, Executive Vice-President, Finance; Howard L. Weitzman, Executive Vice-President, Corporate Oper.; Sanford R. Climan, Executive Vice-President; Paul Busceni, Vice-President; H. Stephen Gordon, Vice-President; Brian C. Mulligan, Vice-President; Marc R. Palotay, Vice-President; Deborah S. Rosen, Vice-President;

Karen Randall, Secretary; Pamela F. Cherney, Treasurer and CFO.

SAMPLE NATIVE AMERICAN GRANTS:

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UPS Foundation

Address and Telephone:
55 Glenlake Pkwy., N.E.
Atlanta, GA 30328
(404) 828-6374 Fax: (404) 828-7435

Contact Person: Contributions Manager

BASIC INFORMATION

APPLICATION FORM USED: No

PREFERRED METHOD OF CONTACT: Letter (preferably no more than two pages), addressing programs, objectives, and cost.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Local Programs., May 1; National Programs, September 30.

BOARD MEETING DATES: October and November.

NORMAL RESPONSE TIME:
For local programs, November 1; for national programs, December 1.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,038 (1997)

LARGEST GRANT: $1,404,101

SMALLEST GRANT: $18

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $11,282,987

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
"Support for philanthropic human welfare or education projects or organizations that are tax-exempt under 501(c)(3) and meet the guidelines of the foundation. Emphasis on programs for families and children in crisis, family and workplace literacy, the distribution of food to hungry Americans, economic opportunity for minorities, programs for the physically and mentally challenged, and support for education, including academic, public policy, and transportation/logistics research."

PURPOSES OF GRANTS:
Education: adult education, literacy and basic skills, adult and continuing education, reading; Aging, centers and services; Children and youth, services; Economically disadvantaged; Education, reading; Family services; Food services; Government and public administration; Human services; Minorities; Public policy, research; Transportation; Voluntarism promotion. **Types of support**: Continuing support, Employee matching gifts, Employee-related scholarships, Equipment, Internship funds, Matching and challenge support, Program development, Scholarship funds.

RESTRICTIONS ON GRANTS:
Gives in the United States, Mexico, and Canada. No support for religious organizations or theological functions, or church-sponsored programs limited to church members. No grants to individuals (except for employee-related scholarships), or for building or endowment funds, operating funds, annual campaigns, emergency funds, deficit financing, land acquisition, or publications; no loans.

OFFICERS AND DIRECTORS OR TRUSTEES:
Lea Soupata, Chairman; Thomas H. Weidemeyer, Secretary; Robert J. Clanin, Treasurer; Evern Cooper, Executive Director; Mike Eskew; James P. Kelly; Joe Pyne

SAMPLE NATIVE AMERICAN GRANTS:
- $10,672 to American Indian Heritage Foundation, 1996

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U.S. National Bank of Oregon

Address and Telephone:
P. O. Box 3168
Portland, OR 97208
(503) 275-5929

Contact Person: Marlyn Norquist

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: No

PROPOSAL GUIDELINES AVAILABLE: See guidelines.

PREFERRED METHOD OF CONTACT: Contact Jack Scruggs at Central Oregon Community College.

NUMBER OF COPIES OF PROPOSAL TO SEND: N/A

PROPOSAL DUE DATES: N/A

BOARD MEETING DATES: N/A

FINANCIAL INFORMATION

Document is in the process of modification to 590 FMV distribution to Native American Programs at Central Oregon Community College. Current value of trust is approximately $800,000.

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is given to charitable and educational purposes for use within the State of Oregon. Grants are made to nonprofit organizations and focus on one time special projects and development projects.

PURPOSES OF GRANTS:
Scholarships available to Native American students at Central Oregon Community College;, Cultural Events Sponsorship; Books and supplies for Native American students.

HOW TO APPLY:
Contact: Jack Scruggs at Central Oregon Community College, 2600 NW College Way, Bend, OR 97701

OFFICERS AND DIRECTORS OR TRUSTEES:
U.S. Bank of Oregon

SAMPLE NATIVE AMERICAN GRANTS:

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U.S. West Foundation

Address and Telephone:

7800 East Orchard Rd., Suite 300
Englewood, CO 80111
(303) 793-6648 or 1-800-843-3383

Application Address:
Local US West Communications
Public Relations Office

Contact Person:
Mr. Richard D. McCormick, President

Web address:
www.uswest.com/com/communities/foundation

BASIC INFORMATION

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Most funds disbursed during fourth quarter each year.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 1,208 (1997)

AVERAGE GRANT: $5,000 to $50,000

LARGEST GRANT: $923,005

SMALLEST GRANT: $150

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $20,780,509

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is focused on education, especially programs for minorities and youth, and early childhood, elementary, secondary, and higher education. Also assists programs for rural and community develop-

ment; and cultural programs.

PURPOSES OF GRANTS:
Arts; Community development; Economically disadvantaged; Education, early childhood education, elementary school and education, higher education, secondary school and education; Leadership development; Minorities; *Native Americans*; Rural development; Voluntarism promotion; Youth development, services. **Types of support**: Continuing support, Employee matching gifts, General and operating support, Matching funds, Program development, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Support is given to the states served by the US WEST calling areas--no support for international organizations. Does not give to religious organizations, health agencies, grantmaking foundations, fraternal organizations, or organizations supported by United Way. No grants to individuals, endowment funds, deficit financing, scholarships, athletic funds, trips, tours, or goodwill advertising.

OFFICERS AND DIRECTORS OR TRUSTEES:
Richard D. McCormick, President; Jane Prancan, Vice-President; Judith A. Servoss, Vice-President; Leon Marks, Secretary; James M. Osterhoff, Treasurer; A. Gary Ames; Marsha Congdon; Joanne Harrell; Ron James; John Scully; James Smith; Solomon Trujillo; Bud Wonsiewicz.

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Four Corners School of Outdoor Education, for cultural exchange between Navajo children and Denver students, 1996
- $10,000 to National Center for American Indian Enterprise Development, for program support for American Indian business and communities, 1996
- $125,000 to Southwestern Association for Indian Arts, for educational outreach program, 1996
- $15,000 to Crazy Horse Memorial Foundation, for programming at Native American Education and Cultural Center, 1996
- $175,000 to American Indian College Fund, for Public Education Campaign, 1996
- $20,000 to First Nations Development Institute, for project support, 1996
- $45,000 to American Indian Science and Engineering Society (AISES), for AISES Leadership Conference, 1996
- $10,000 to American Indian Business Development Corporation, for continued economic development work on East Franklin Avenue, 1995
- $10,000 to National Center for American Indian Enterprise Development, for program development, 1995
- $10,000 to Pueblo of Laguna, for Phase II for educational program, 1995
- $15,000 to Confederated Tribes of the Umatilla Indian Reservation, for computer equipment to create visitor kiosk, 1995
- $175,000 to American Indian College Fund, for Public Education Campaign, 1995
- $22,400 to Chamber of Commerce, Western American Indian, for integrated program of Native American cultural tourism development, 1995
- $22,704 to South Puget Intertribal Planning Agency, for final payment of grant for Reservation Financing Initiative, 1995
- $30,000 to Saint Joseph's Indian School, for cultural awareness program, 1995
- $45,000 to American Indian Science and Engineering Society (AISES), for annual AISES Leadership Conference, 1995
- $50,000 to Southwestern Association for Indian Arts, for continued support for Indian Market Community Outreach Program, 1995
- $62,500 to Navajo Nation Teacher Education Consortium, for TEAMS Program, 1995
- $75,000 to American Indian College Fund, for Hope Series Campaign, 1995
- $200,000 to the American Indian College Fund, New Yor, NY, for public education campaign, 1994
- $15,000 to the American Indian Business Development Corporation, 1993
- $150,000 to the American Indian College Fund, 1993
- $40,000 to National Center for American Indian Enterprise Development, 1993
- $13,215 to Northwest Indian College, 1993
- $10,000 to the Opportunities Industrialization Center, American Indian, 1993
- $50,000 to the Southwestern Association on Indian Affairs, 1993
- $25,000 to the Navajo Nation Education Services, 1993

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UST Corporate Giving Program

Address and Telephone:
100 West Putnam Avenue
Greenwich, CT 06830
(203) 622-3696

Contact Person:

Ms. Geraldine K. Morgan, Manager,
Corporate Contributions Committee

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE:

PREFERRED METHOD OF CONTACT: Letter and proposal; send requests to headquarters.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: ASAP

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $6,000,000 (1995)

GENERAL INFORMATION

PURPOSES OF GRANTS:
Aging; Alcoholism; Animals and wildlife, preservation and protection; Arts; Community development; Education, adult education, higher education, secondary school and education; Engineering; Environment; Food services; General charitable giving; Government and public administration; Health care and health organizations; Homeless; Housing and shelter, development; Human services; Humanities; Leadership development; Marine science; Medical research; Minorities; Museums; *Native Americans*; Performing arts, theater; Public affairs; Safety and disasters; Visual arts; Voluntarism promotion; Women; Youth development, services. **Types of support**: Capital campaigns, Employee matching gifts, Employee-related scholarships, Endowment funds, General and operating support, In-kind gifts, Program development.
RESTRICTIONS ON GRANTS:
Support is given in major operating locations. No support for fraternal or religious organizations, political or lobbying groups. No grants to individuals, for dinners, or goodwill advertising.

OFFICERS AND DIRECTORS OR TRUSTEES:
Administrators: Harry W. Peter III, Chairman, Corporate Contribs.; Geraldine K. Morgan, Manager, Corporate Contributions.

SAMPLE NATIVE AMERICAN GRANTS:

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USX Foundation, Inc.

Address and Telephone:
600 Grant Street, Room 685
Pittsburgh, PA 15219-4776
(414) 433-5237

Contact Person:
Mr. James L. Hamilton III, General Manager

Web address: www.lm.com/~gwp

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT:
One to two page proposal letter.

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: Public, Cultural, and Scientific Affairs, January 15; Education, April 15, Health and Human services, July 15.

BOARD MEETING DATES: April, June, and October.

NORMAL RESPONSE TIME: Following Board meetings.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 2,111 (1998)
AVERAGE GRANT: $1,000 to $25,000

LARGEST GRANT: $2.5 million

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $7.2 million (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Support is focused on higher education, health and human services (including the United Way), arts and culture and scientific affairs. The Corporation also supports an employee matching gift program for education institutions.

Eighty-six percent of the 1998 Health and Human Services program was awarded to United Way organizations. Grants totaling $1,538,500 were distributed to 22 United Ways in USX's primary operating areas, including $700,000 to the United Way, Griffith, Indiana; $129,000 to the United Way of the Texas Gulf Coast, Houston, Texas; and $120,000 to the United Way of Central Alabama, Birmingham, Alabama. USX Corporation and certain of its subsidiaries are sole donors to the Foundation. During 1998, the donors contributed $8.5 million to the Foundation.

USX Foundation provides support to qualified organizations on behalf of USX Corporation and its Marathon and U.S. Steel units. Grants are awarded to nonprofit organizations whose programs operate within the United States, primarily in the major employing locations of USX and its units. Grants are awarded in three programs: Education; Health and Human Services; and Public, Cultural and Scientific Affairs.

Education. The Education program focuses primarily on higher education through direct grants to colleges and universities for operating, capital and scholarship needs. Preference is given to institutions that have strong programs in engineering, science and business. The Education program also includes scholarship programs for sons and daughters of USX employees and matching gifts programs for colleges and universities. Grants generally are not awarded for preschool through Grade 12 programs unless USX employees are directly involved in the programs.

Health and Human Services. The Health and Human Services program includes support of United Ways and a limited number of direct capital and operating grants to health and human service providers in USX's operating areas. Operating support is not granted to organizations that receive operating funds from the United Way; however, requests for capital grants will be considered.

Public, Cultural and Scientific Affairs. Public Affairs includes support for public policy, legal business, and community organizations. Support generally is directed to organizations that focus on issues relating to the business interests of USX. Cultural Affairs includes capital and operating support for major performing arts organizations and cultural institutions which enhance the quality of life in USX communities. Scientific Affairs includes support for science and environmental organizations whose programs relate to the business interests of USX.

PURPOSES OF GRANTS:
Arts; Children and youth, services; Computer science; Crime and violence and delinquency prevention; Disabled; Economically disadvantaged; Economics; Education, higher education, business school and education, law school; Engineering; Environment; Federated giving programs; Health care; Historic preservation, Historical societies; Human services; Public Libraries; Mental health and s services; Minorities; Museums; *Native Americans*; Performing arts; Public affairs; Public policy, research; Safety and disasters; Science; Substance abuse, services; Youth services. **Types of support**: Building and renovation, Capital campaigns, Employee matching gifts, Employee-related scholarships, Equipment, general and operating support, Scholarship funds.

RESTRICTIONS ON GRANTS:
The Foundation does not award grants to:
- individuals for personal needs or scholarships
- religious organizations for religious purposes
- organizations whose programs operate outside the United States
- organizations that have not been certified as tax-exempt under Section 501 (c) 3) of the Internal Revenue Code
- hospitals
- nursing homes
- other grantmaking foundations

The Foundation does not award grants for:
- preschool-Grade 12 education
- individual research projects
- economic development
- conferences, seminars or symposia
- travel
- sponsorship of special events
- sponsorship of fund-raising events

- publication of films, videotapes or other audio-visual materials
- operating needs of organizations that receive operating funds from United Ways

HOW TO APPLY:

Applicants should submit a concise letter or executive summary stating the organization's mission and need. Applicants also may use the Common Grant Application Format available through Grantmakers of Western Pennsylvania at their Web site: http://www.lm.com/~gwp. All proposals, however, must include the following supporting documents:

- A copy of the organization's Internal Revenue Service certification of tax-exempt status under Section 501(c)(3) of the Internal Revenue Code.
- A brief history or profile of the organization.
- A full description of the organization's need and projected outcomes.
- For capital needs, the campaign goal or total cost of the specific capital need.
- For operating needs, the operating budget for the period for which funding is requested.
- A statement of sources of committed funds and the amount of support from each contributor.
- A statement of sources of anticipated support, i.e., prospective contributors have been (or will be, solicited and the amounts requested.
- A copy of the organization's most recent audited financial statements.
- A list of the organization's chief executives and members of the Board of Directors/Trustees and their affiliations.
- The signature of an authorized executive of the tax-exempt organization.
- A signed statement of approval by the chief executive of the parent organization if the request originates in a subdivision of such entity.
- A signed statement of approval by the corporate relations or development officer of a college or university if the request originates in a department or subdivision.

Inquiries and proposals should be directed to:

James L. Hamilton, III
USX Foundation, Inc.
600 Grant Street, Room 685
Pittsburgh, PA 15219-4776
(414) 433-5237

Requests for office appointments and site visits are accommodated as needs and schedules permit.

OTHER:

About USX Corporation...

USX is composed of the Marathon Group, which includes Marathon Oil Company, a major worldwide producer of oil and natural gas and a significant factor in the domestic refining, marketing and transportation of crude oil and petroleum products, and the U.S. Steel Group, which includes U.S. Steel, one of the nations's leading producers of steel products. Marathon Oil Company was founded in 1887 as The Ohio Oil Company and U.S. Steel Corporation was founded in 1901. Marathon Oil Company was acquired by U.S. Steel in 1982 and, in 1986, the corporation was restructured to form USX Corporation. For more information abut USX, visit our Web site at www.usx.com.

About USX Foundation...

USX Foundation, a nonprofit membership corporation, was founded in Delaware in 1953 as the United States Steel Foundation to provide support in a planned and balanced manner for educational, scientific, charitable, civic, cultural and health needs on behalf of United States Steel Corporation., The Foundation was renamed USX Foundation in 1987 following the corporate restructuring. Since 1953, the Foundation has made grants totaling more than $260 million.

OFFICERS AND DIRECTORS OR TRUSTEES:

Thomas J. Usher, Chairman and C.E.O.; Victor G. Beghini, Vice Chairman; Marilyn A. Harris, President and General Manager; Edward F. Guna, Vice-President and Treasurer; Gary A. Glynn, Vice-President, Investments; Dan D. Sandman, Secretary and General Counsel; Robert M. Hernandez, C.F.O.; James L. Hamilton III, General Manager; Randall L. Wynkoop,Tax Counsel; Jerry Howard; Paul J. Wilhelm; Kenneth L. Matheny.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Vanguard Group Foundation

Address and Telephone:

100 Vanguard Blvd
Malvern, PA 19355
(610)669-1000

Application Address:
Tami F. Wise
P. O. Box 2600 (V36)
Valley Forge, PA 19482

Contact Person: Ms. Tami Wise

BASIC INFORMATION

APPLICATION FORM USED: Yes

PREFERRED METHOD OF CONTACT: Proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: N/A

NORMAL RESPONSE TIME: Within four to six weeks.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 113 (1995)

LARGEST GRANT: $550,900

SMALLEST GRANT: $25

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,406,019

GENERAL INFORMATION

PURPOSES OF GRANTS:
Arts; Community development; Education, elementary and secondary education, higher education; Federated giving programs; Human services; Religion. **Types of support**: Matching funds.

RESTRICTIONS ON GRANTS:
Giving is focused on the Delaware Valley.

OFFICERS AND DIRECTORS OR TRUSTEES:
John C. Bogle, C.E.O.; John J. Brennan, President; Raymond J. Klapinsky, Secretary; Ralph K. Packard, Treasurer

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Weyerhaeuser Company Foundation

Address and Telephone:

CH1L32
Tacoma, WA 98477
(206) 924-3159

Contact Person:
Ms. Elizabeth Crossman, Vice President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Letter

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES:
February and Mid-year.

NORMAL RESPONSE TIME: three to four months

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 722 (1995)

AVERAGE GRANT: $5,000 to $10,000

LARGEST GRANT: $244,381

SMALLEST GRANT: $1,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,375,486

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Grants are for two purposes: (1) to better the lives of the people in areas where Weyerhaeuser Co. operates, and (2) to increase the public knowledge of the importance and sustainability of forests and the products they provide. Also supports employee-related scholarships and a matching gift program for higher education.

PURPOSES OF GRANTS:

Arts; Community development; Education, elementary school and education, higher education; Environment, forests, natural resources, waste management; Federated giving programs; Human services; International affairs, goodwill promotion; Rural development. **Types of support**: Building and renovation, Capital campaigns, Conferences and seminars, Curriculum development, Emergency funds, Employee matching gifts, Employee-related scholarships, Equipment, General and operating support, Land acquisition, Program development, Publication, Research, Seed money, Technical assistance.

RESTRICTIONS ON GRANTS:
Gives in the areas of company operation and to national organizations in fields related to the forest products industry. No support for religious organizations for religious purposes. No grants to individuals, or for deficit financing, operating funds for United Way-supported organizations, indirect costs, conferences outside the forest products industry, endowments, memorials, political campaigns, or for the influence of legislation.

OFFICERS AND DIRECTORS OR TRUSTEES:
Mack L. Hogans, Chairman and President; Elizabeth Crossman, Vice President; Karen L. Veitenhans, Secretary; David R. Edwards, Treasurer; Kenneth J. Stancato, Cont.; William R. Corbin; John W. Creighton, Jr.; Richard C. Gozon; Steven R. Hill; Norman E. Johnson; C. Stephen Lewis; Susan M. Mersereau; William C. Stivers; George H. Weyerhaeuser; Robert B. Wilson.

SAMPLE NATIVE AMERICAN GRANTS:

* * * * *

Xerox Foundation

Address and Telephone:
800 Long Ridge Road
P. O. Box 1600
Stamford, CT 06904
(203) 968-3333 or (203) 968-4416

Contact Person:
Dr. Joseph M. Cahalan, Vice-President

BASIC INFORMATION

APPLICATION FORM USED: No

ANNUAL REPORT ISSUED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

PREFERRED METHOD OF CONTACT: Brief proposal

NUMBER OF COPIES OF PROPOSAL TO SEND: One

PROPOSAL DUE DATES: None

BOARD MEETING DATES: Quarterly

NORMAL RESPONSE TIME: Thirty to sixty days.

FINANCIAL INFORMATION

TOTAL AMOUNT OF FOUNDATION SPENDING ANNUALLY: $15 Million (1998)

GENERAL INFORMATION

GENERAL STATEMENT OF POLICY:
Supports higher education to prepare people for careers in business, government and education, advance knowledge in science and technology especially for minorities and the disadvantaged. Also supports social, civic, and cultural organizations (including United Way), and organizations that foster debate on national public policy issues, for leadership efforts around social problems, employability and student exchange. Also operates an employee matching gift program.

The Xerox Foundation contributed $15 million in 1998 in five broad areas:
- Education and Work Force Preparedness
- Science and Technology
- Employee and Community Affairs
- Cultural
- National Affairs

The management of Xerox has in the past and continues to be committed to a policy of charitable contributions. This policy seeks to position the corporation as an active participant in society. We believe that a corporation today has institutional responsibilities that go beyond its primary economic role. These responsibilities include a concern for the communities around the country in which Xerox conducts business.

Therefore, we will continue to assist a variety of social, civic and cultural organizations that provide broad-based programs and services in cities where our employees work live. We also remain committed to a program of grants to colleges and universities to prepare qualified men and women for careers in business, government and education; to further advance knowledge in science and technology; and to enhance learning opportunities for minorities and disadvantage.

We also invest contribution dollars in a number of organizations that contribute to the debate on major national public policy issues. Worldwide, Xerox philanthropy tries to engage national leadership in addressing major social problems and to support programs in education, employability and cultural affair. Other areas of particular focus include programs responsive to the national concern for quality and increased productivity, the application of information management technology and general education.

PURPOSES OF GRANTS:
Broad commitment in support of higher education to prepare qualified men and women for careers in business, government and education; advance knowledge in science and technology; enhance learning opportunities for minorities and the disadvantaged. Also operates employee Matching Gifts Program. Supports social, civic and cultural organizations; including United Way, Social Service Leave Program and Xerox Community Involvement Program, which provides broad-based programs and services in cities where Xerox employees live and work; organizations that foster debate on major national public policy issues; and worldwide, for national leadership efforts around major social problems, education, employability, and student exchange. Types of interest: Education; Science and Technology; Minorities; Employment; Arts and Culture; Civics; Children, General; Social Development; Performing Arts; Theatre; Literacy; Public Affairs; Social Issues; AIDS; Poverty Relief; Family Services; Women; Youth.

RESTRICTIONS ON GRANTS:
The Foundation does not give grants for organizations supported by the United Way, religious organizations, political organizations of candidates, or government agencies. No grants for capital or endowment funds (except for special circumstances and approved by Board of Trustees) and no grants for individuals.

HOW TO APPLY:
No specific application form is used. Applications for grants must be submitted in letter form, preferably no longer than two or three pages. This letter should contain the legal name of the organization, the official contact person, its tax-exempt status, a brief description of its activities and programs, the purpose for which the grant is being requested, the benefits expected, the plans for evaluation, the projected budget, and the expected sources and amount of needed funds. Any additional factual material related to the organization or the request that may be useful for evaluation, plus a copy of the latest annual financial statement, also should be included.

Grants are made only to organizations that have been granted exemption from Federal Income Tax under Section 501 (c)(3) and ruled to be publicly supported under Section 509 (a) of the Internal Revenue Code. Grant reviews take place monthly and the Board of Trustees meet several times a year.

Internal policy decisions, a limited annual budget and/or application of Federal law require the Foundation to decline requests to support:
- Individuals
- Capital grants (new construction or renovation)
- Endowments or Endowed Chairs
- Organizations supported by United Way, unless permission has been granted by United Way to a member agency to conduct a capital fund drive or a special benefit
- Political organizations or candidates
- Religious or sectarian groups
- Municipal, County, State, Federal or quasi-government agencies

The Foundation usually does not make grants for continuing support without a follow-up request. Grants may be approved for one to three years, but in order to limit "annual" grants, all requests from organizations that have previously received support from the Foundation will be evaluated for continued support.

Application Procedure: Program policy statement and application guidelines are available. Initial approach made by brief proposal or letter. Submit one copy of proposal. The Foundation can reached at (203) 968-3333.

OFFICERS, DIRECTORS OR TRUSTEES:
Paul A. Allaire, President; Dr. Joseph M. Cahalan, Vice-President; Martin S. Wagner, Secretary; Allan E. Dugan; Anne M. Mulcahy; Mark B. Myers; Emerson U. Fullwood; Patricia M. Nazemetz; Carlos

Pascual.

SAMPLE NATIVE AMERICAN GRANTS:

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CHAPTER FOUR

THE RELIGIOUS SECTOR

By Stacey Jenkins

Church-related organizations that make grants to Native Americans.

The index to this section is alphabetic by name of organization. The organizations are listed, however, by denomination, such as Catholic, Jewish, Episcopal, etc.

Religious Sources Index

Birthday and Thank Offering, 484
Brighter Future for Children and Youth, 478
Campaign for Human Development, 460
Chatlos Foundation Inc, 459
Claretian Social Development Fund, 464
Commission on Religion in Appalachia, 467
Community Developers Program, 480
Conrad N. Hilton Fund for Sisters, 463
Crowell Trust, Henry P. Crowell and Susan C., 459
Domestic Hunger Grants Program, 470
Fund for a Just Society, 485
Fund for the Development of Human Resources, 471
Fund for Unitarian Universalism, 486
Fund for Unitarian Universalist Social Responsibility, 487
Lutheran Brotherhood Foundation, 472
Lutheran Charities Foundation of Saint Louis, 476
MAZON: A Jewish Response to Hunger, 475
Minority Group Self-Determination Fund, 480
New Ministries Fund, 472
Our Sunday Visitor Institute, 465
Poverty, Justice and Peace Fund, 466
Presbyterian Hunger Program, 482
Presiding Bishop's Fund for World Relief, 468
Raskob Foundation for Catholic Activities Inc., 466
Self-Development of People Program, 483
Trinity Episcopal Church Benefaction Fund, 468
Unitarian Universalist Veatch Program at Shelter Rock, 488
United Methodist Health Minsitry Fund, 478
United Methodist Voluntary Service Program, 481
United Thank Offering, 469
Wheat Ridge Ministries, 473
Women and Children in Crisis Poverty Designated Gift Fund, 474
World Relief, 477
Youth Service Fund, 481

Chatlos Foundation Inc

Address and Telephone:
P. O. Box 915048
Longwood, FL 32791-5048
(407) 862-5077

Contact Person: Mr. William J. Chatlos, President

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Support higher education and religious associations. Also gives grants to hospitals, health agencies, social services, international relief, and child welfare.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Children and youth, services; Christian organizations; No to individual churches; Education, higher education, nursing school and education, theological school and education; Food services; Health care and organizations; Homeless; Hospitals (general); Human services; International relief. **Types of support**: Building and renovation, Equipment, General and operating support, Land acquisition, Matching funds, Program development, Publication.

OFFICERS AND DIRECTORS OR COMMITTEE MEMBERS:
Kathryn A. Randle, Chair.; William J. Chatlos, Pres. and Treas.; Joy E. D'Arata, V.P.; Carol J. Chatlos, Secy.; Esther Kemsey; Charles O. Morgan; Michele C. Roach.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: None

RESTRICTIONS:
No support for individual church congregations, or for the arts. No grants to individuals, or for seed money, deficit financing, or endowment funds, research, or conferences; no loans. No grants to original tax exempt organizations less than two years old.

HOW TO APPLY:
Write to Foundation for guideline brochure and application form. Do not telephone for guidelines.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 254 (1996)

GRANT RANGE: $2,500 to $25,000

LARGEST AMOUNT: $200,000

SMALLEST AMOUNT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $4,389,938

SAMPLE NATIVE AMERICAN GRANTS:
- $40,000 to United Indian Missions International, for ongoing ministries at Four Corners School and Christian Discipleship center in Cortez, Colorado area, 1997.
- $40,000 to United Indian Missions International, for Four Corners School of the Bible and ongoing ministries in Cortez area, 1996.
- $40,000 to United Indian Missions International, for ministries and Four Corners School of the Bible, 1995.
- American Voluntary Medical Team, for medical transportation van for volunteer doctors and nurses for Navajo residents, 1993.
- Gave to Oak Hills Fellowship, to complete construction of American Indian Resource Center, 1993.
- $35,000 to United Indian Missions International, for Four Corners School of the Bible and Christian Discipleship Center, 1993.

* * * * *

Crowell Trust, Henry P. Crowell and Susan C.

Address and Telephone:
Lock Box 442
Chicago, IL 60690
(312) 372-5202

Contact Person: Lowell L. Kline, Exec. Director

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
"Created to aid evangelical Christianity by support to organizations having for their purposes its teaching, advancement, and active extension at home and abroad."

AREAS OF INTEREST AND TYPES OF SUPPORT:
Christian organizations and churches; Elementary and secondary education; Protestant organizations and churches; Religion; Theological school and education. **Types of support**: Building and renovation, Equipment, General and operating support, Matching and challenge support, Program development, Scholarship funds.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Edwin L. Frizen, Jr., Pres.; John T. Bass, V.P. and Treas.; Lowell L. Kline, Secy. and Exec. Dir.; John F. Robinson.

APPLICATION INFORMATION

APPLICATION FORM USED: No

DEADLINES: April 1 and October 1

RESTRICTIONS:
No grants to individuals, or for endowment funds or research; no loans.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 104 (1997)

GRANT RANGE: $10,000 to $30,000

LARGEST GRANT: $500,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,551,000

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to South American Indian Mission, for recruiting work, 1996.
- $15,000 to Interact Ministries, for general support, 1995.

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,551,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,551,000

* * * * *

Campaign for Human Development

Address and Telephone:
3211 Fourth Street, NE
Washington, DC 20017-1194
(202) 541-3210 Fax: (202) 541-3322

Contact Person:
Rev. Robert J. Vitillo, Executive Director

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Campaign for Human Development (CHD) is sponsored by the Catholic Bishops of the United States. The basic concerns are to address the root causes of poverty and to empower the poor. The funding priorities are:
- Institutional connection; applicant organizations are connected to community-based organizations or intermediaries such as spin-off corporations from community-based organizations;
- High Quality Jobs and Wages (produced by the project);
- Community Control (or low-income ownership is required);
- Equity Grants Tied to Loan Program (grant making may be used in conjunction with a loan).

When the Catholic Bishops of the United States established the Campaign for human Development (CCHD) in 1970, they mandated the Campaign to fund "such projects as voter registration, community organizations, community-run schools, minority-owned cooperatives and credit unions, capital for industrial development and job training programs, and setting up of rural cooperatives."

Today the Catholic Campaign for Human Development (CCHD) can point to numerous CCHD-funded organizations which have grown and now extend great influence in their communities. In the light of the Catholic Church's moral and social teachings and tradition, CCHD asks organizations requesting funding to understand and adhere to some basic principles which are central to the Catholic mission. CCHD asks those responsible for seeking and managing funds from CCHD to carefully consider the following statements:

- Central to all Catholic moral teaching is thesanctity of human life from conception to natural death. The Catholic Campaign for Human Development (CCHD) will consider favorably only those projects which demonstrate respect for the dignity of the human person. CCHD will not consider projects or organizations which promote or support abortion, euthanasia, the death penalty, or any other affront to human life and dignity.

- "Poor and vulnerable people have a special place in Catholic social teaching. A basic moral test of a society is how its most vulnerable members are faring...Our tradition calls us to put the needs of the poor and vulnerable first.

- "Flowing from our God-given dignity, each person has basic rights and responsibilities. These include the rights to freedom of conscience and religious liberty, to raise a family, to immigrate, to live free from unfair discrimination, and to have a share of earthly goods sufficient for oneself and one's family. People have a fundamental right to life and to those things that make life truly human: food, clothing, housing, health care, education, security, social services, and employment. Corresponding to these rights are duties and responsibilities to one another, to our families, and to the larger society, to respect the rights of others and to work for the common good."

- The common good is "the sum of those conditions of social life which allow social groups, and their individual members, relatively thorough and ready access to their own fulfillment."

- Peace is not simply the absence of conflict; it must include efforts which build and promote "a civilization of love". "The goal of peace, so desired by everyone will certainly be achieved...through the practice of virtues which favor togetherness, and which teach us to live in unity, so as to build in unity, by giving and receiving a new society and a better world"

CCHD will not consider projects or programs which promote or support violence, racism, sexism, or other prejudices, in any form. We realize that conflict is inevitable and often an element of social change. However, conflict must take place in an atmosphere of non-violence and respect for human persons. Signatures of authorized project officials on the Grant Agreement indicate adherence to these principles in the administration of any CCHD-funded project.

AREAS OF INTEREST AND TYPES OF SUPPORT:

Community development; Community organizing; Economic development; Empowerment; Housing; Institutional change; Poverty; Self-development. The Campaign funds organizing activity and community development.

APPLICATION INFORMATION

The pre-application is the REQUIRED FIRST STEP for projects not currently funded applying to CCHD for a grant. Only organizations submitting pre-applications postmarked by November 1, will receive the CCHD Funding Booklet, which is required for the full application and proposal. Organizations receiving CCHD funds in 1999 are not required to submit a pre-application unless they are submitting a proposal for a new project. The purpose of the pre-application is to assist CCHD in determining the funding eligibility of a potential proposal. Each year CCHD receives numerous proposals that do not meet the basic eligibility requirements for CCHD funding. The pre-application is also intended to assist potential applicants in determining whether or not to complete the more thorough CCHD application. Read the attached instruction carefully. If you have any questions about any of the information requested, please discuss them with the Diocesan Director(s), or National Staff.

- Prepare responses to all the questions on the pre-application form using no more than the space provided plus one additional typewritten page, if necessary.
- Mail one pre-application to the appropriate CCHD Diocesan Director(s) and one to the CCHD National Office. Please contact your local Diocesan Director(s) for the appropriate address. The pre-application must be **POSTMARKED no later than November 1**.
- Since the deadline for the full application is **January 31** consideration will be given during this pre-application process to projects currently in the preparatory stages of development. However, at the time of making a full application, the proposed project should simultaneously fulfill all of the requirements.
- After reviewing the pre-application CCHD will advise on whether or not it is advisable to submit a full application. If you do not receive any information by **December 13**, please contact our Diocesan Director(s) or National Staff. CCHD will notify all pre-applicants of their status by December 13, 1999. Organizations who are successful in meeting CCHD criteria through the pre-application process will receive a complete Funding Booklet containing the required application form and instructions for the project proposal.

CCHD Pre-Application Timeline
September 1999: Pre-Applications available.
September 1999: Funding Booklet mailed to currently funded projects.
November 1, 1999: Pre-applications POST-MARKED. Remember to mail one copy to the Diocesan Director(s) and one copy to the National Office.
November 8-30, 1999: "Pre-app Dialogues" occur between national staff and Diocesan Directors.
December 1-13, 1999: Pre-applicants notified. Full application and Funding Booklet sent to Organizations being encouraged to apply. Those who are discouraged may request full Funding Booklet and apply if they so choose.
November 12, 1999: Time available for consultation and technical.
January 24, 2000: assistance to applicants.
January 31, 2000: Postmark deadline for full applications.

Currently funded organizations considering submitting an application for a new project must do the pre-application for the new project.

REQUIREMENTS:
Funding is for projects that are defined as having a distinct constituency (neighborhoods, *Native Americans*, minorities, women, etc.) and distinct issues(s) (tribal sovereignty, housing, community development, etc.). Applicants must exhibit the following: Governing Board, low income people have a dominant voice in developing the business and make up one-half of the board.

RESTRICTIONS:
Only supports projects which are consistent with the moral teaching of the Roman Catholic Church.
The following general classifications do not meet CCHD criteria and/or guidelines:

- Direct service project (e.g., day-care center, recreation programs, community centers, scholarships, subsidies, counseling programs, referral services, cultural enrichment programs, direct clinical services, emergency shelters and other services, refugee resettlement programs, etc.)
- Projects controlled by government (federal, state, local), educational or ecclesiastical bodies.
- Research projects, surveys, planning and feasibility studies, etc.
- Projects which have been operating for several years on funds from other funding agencies.
- Individually owned, for-profit businesses.
- Projects engaged in partisan political activities, or projects sponsored by organizations whose major focus is in partisan political activity.
- No CCHD funds will be granted to organizations that would use CCHD money to fund other organizations.

HOW TO APPLY:
To be eligible for CCHD funds, a project must satisfy all of the following criteria and guidelines simultaneously. ***However, due to limited financial resources, eligibility does not guarantee funding.*** Please read these as well as the explanations and clarifications that follow.

Criteria

- The project must benefit a poverty group. At least fifty percent (50%) of those benefiting from the project must be from the low-income community.
- Members of the poverty group must have the dominant voice in the project. At least 50% of those who plan, implement and make policy (e.g., the Board of Directors, etc.) should be persons who are involuntarily poor (Clergy, VISTA volunteers, students, etc., are considered by CCHD to be voluntarily poor.) For projects which do not presently meet this criterion, applicants must document the following in the proposal narrative. (Failure to do so will negatively affect the evaluation of the proposal):
  a. Why members of the poverty group do not have the dominant role in planning, implementing and policy-making at the time of application.
  b. How members of the poverty group were involved in determining their need for the project.
  c. What time schedule is planned for the poverty group to assume leadership and control of this Project.
- Funding will not be considered for projects which can be funded by monies available from the private or public sector, unless applicants demonstrate that they are unable to obtain funds from these sources. Proposals applying for "seed money" or "matching money" will be considered. In requesting "seed money" or "matching money" from CCHD, applicants should present positive documentation that other public and /or private sources will commit their funds to this project.

a. CCHD funds will not be granted to organizations that would utilize CCHD money to fund other organizations.
b. The project activity for which funding is requested must conform to the moral teachings of the Catholic Church.

Guidelines

Proposed projects must be innovative and demonstrate a change from traditional approaches to poverty by attacking the basic causes of poverty and by effecting institutional change. CCHD defines institutional change as:

a) Modification of existing laws and/or policies;
b) Establishment of alternative structures and/or redistribution of decision-making powers;

Projects Not Meeting CCHD Criteria and/or Guidelines

The following general classifications do not meet CCHD criteria and/or guidelines

- Direct service projects (e.g., day-care center, recreation programs, community centers, scholarships, subsidies, counseling programs, referral services, cultural enrichment programs, direct clinical services, emergency shelters and other services, refugee resettlement programs, etc.)
- Projects controlled by government (federal, state, local), educational or ecclesiastical bodies.
- Research projects, surveys, planning and feasibility studies, etc.
- Projects which have been operating for several years on funds from other funding agencies.
- Individually owned, for-profit businesses.
- Projects engaged in partisan political activities, or projects sponsored by organizations whose major focus is in partisan political activity.
- No CCHD funds will be granted to organizations that would use CCHD money to fund other organizations.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Rev. Robert J. Vitillo, Executive Director; Campaign for Human Development Advisory Committee; Randy Keesler; Hubert Dixon; Bonita W. Anderson; Renee Brereton; Hector Rodriguez; Sandy Mattingly-Paulen.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8.9 million

GRANT RANGE: $1,000 to $50,000 (1994)

SAMPLE NATIVE AMERICAN GRANTS:

- $30,000 to Diocese of Helena, Indian People in Action, 1998
- $50,000 to White Earth Land Recovery Project, 1998
- $38,000 to Diocese of Duluth, Native American Organizing Project, 1998

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Conrad N. Hilton Fund for Sisters

Address and Telephone:
10100 Santa Monica Blvd., Suite 760
Los Angeles, CA 90067-4011
(310) 786-0746 Fax: (310) 785-0166

E-mail address: hltnsister@aol.com

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The goals of the fund are : alleviate human suffering, especially among women and children; to achieve systemic change; and to promote self-reliance and empower people. Creative and innovative programs and those that have the potential for long-term impact on people's development are encouraged.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Supports the economically disadvantaged; Literacy programs; Job training, development; Maternal and infant health care; HIV and AIDS; Clean water supplies; Reducing violence; Agricultural programs; Refugees, immigrants; Inter-congregational projects (including, Communications, and Emergency grants). **Types of support**: Educational, agricultural; medical materials and equipment; minor building improvements; operating expenses (such as salaries, utilities, communications and transportation.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
There is a nine member committee that meets three times a year, and includes four sisters from different organizations.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: February 1, June 1 and October 1.

RESTRICTIONS:
Does not fund internal needs of congregations, well-

established projects with a large budget and broad community, and organizations that receive funding from foundations and the government. Does not support the purchase of land or building, major construction, or capital improvements, fund-raising campaigns, Evangelization, and retreat programs or any other programs in spirituality. Also does not fund programs that are sponsored by major corporations or institutions (such as universities or medical centers), tuition scholarship, or school fees, political lobbying, and programs that are the direct responsibility of U.S. arch dioceses or parishes.

HOW TO APPLY:
To initiate a grant application please send the following: 1) a typed letter, no more than two pages, on official stationery that describes, the project, the socio-economic situation of the people served, the amount requested and a detailed budget for these funds, and the number of sisters involved; (2) a detailed income and expense report for the previous fiscal year or budget of the current year. Do not send additional material. If the request fits the funding requirements, an application packet will be sent.

REQUIREMENTS:
Must be a non-profit organization or be listed in an official Catholic directory. U.S. groups must have federal tax-exempt status. There must be at least one a vowed member of a Roman Catholic religious congregation of women working in direct service with the project and significantly involved on a full-time basis.

FINANCIAL INFORMATION

LARGEST GRANT: $15,000

SAMPLE NATIVE AMERICAN GRANTS:
- Stipends for sisters working with Native American peoples
- AID to Families after Tornado disasters.

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Claretian Social Development Fund

Address and Telephone:
205 West Monroe Street
Chicago, IL 60606
(312) 641-5151
Fax: (312) 641-1250

Contact Person: Father Tom Joyce, CMF

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Priority of funding is to support projects that promote organization for projects that promote organization of poor people to achieve human dignity. The Fund encourages those most affected by a problem to initiate and carry out a project. Support is not limited to religious organizations. The following are the six program areas of grant-making: Multi-Issue Community Organizing; Special Issue Organizing; Economic Development; Housing; Immigrant and Human Rights; Criminal Justice and Legal Aid.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Advocacy; Community organizing; Economic development; Empowerment; Housing; Human dignity; Institutional change; Multiculturalism; Poverty; Refugees; Religion; and Social justice. **Types of support**: Seed money

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Claretian Fathers Justice and Peace Committee

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: Applications are accepted October 1 to October 25.

REQUIREMENTS:
Funding priorities are for projects that are: Innovative, address the root causes of poverty and oppression; Long lasting, projects with the potential of lasting over the long term; have Empowerment, where the beneficiaries participate in planning and implementation; Multicultural, cooperate among diverse people; have Scope, benefiting a large number of people; and Religious, projects that are associated with the Claretians.

RESTRICTIONS:
Only tax-exempt organizations may apply.

HOW TO APPLY:
Contact the address above for an application form.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $65,000 (1994)

LARGEST GRANT: $5,000

SMALLEST GRANT: $1,000

GRANT RANGE: $1,000 TO $5,000

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to Young and Old United Through Heritage which sought to find alternatives to detention for juvenile offenders on the Laguna and Acoma reservations, 1993
- $3,500 to Washington Rural Organizing Project, building affordable housing for *Native Americans* and Hispanic migrant workers, 1992

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Our Sunday Visitor Institute

Address and Telephone:
200 Noll Plaza
Huntington, IN 46750
(219) 426-1300

Contact Person:
Thomas J. Blee, Executive Director or
Michelle J. Hogan, Admin. Assistant

E-mail address: mhogan@osv.com

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Our Sunday Visitor Institute supports, encourages and seeks to develop Church-related programs and activities that are in accord with the mission to "Serve the Church" by adhering to these general guidelines: (1) Be fully in accord with the teachings and traditions of the Catholic Church, (2) Be related to communication of Revealed Truth in keeping with Archbishop Noll's work and that of Our Sunday Visitor, (3) Be grounded in the present situation of the Church and in accord with the fundamental mission of the Church, (4) Respond to the call to evangelize contemporary culture and be rooted in the mission of Our Sunday Visitor to support, defend and promote the teachings of the Church, and (5) Have the potential to have an ongoing effect and be a model for other areas of the Church.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Religious illiteracy, Fostering prayer and spiritual growth, Morality among the youth, Promoting the dignity of the human person; contributing to evangelization.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: December 15, March 15, and August 15.

REQUIREMENTS:
Applications should fall within one of these areas of focus: (1) Church-related activities or programs which respond to the present widespread religious illiteracy and which show a clear understanding of the opportunities and difficulties which are encountered in religious education, on both the family and parish level, (2) Programs that have the potential to contribute to the evangelization of the culture in accord with Church teaching, (3) Programs that foster, facilitate, encourage and nurture the faith, and link faith and morality, especially with the youth, (4) Programs which foster prayer and spiritual growth, (5) Programs that explain and promote the dignity of the human person as found in the moral and social teachings of the Catholic Church.

RESTRICTIONS:
Grants are made for one-year projects or programs. Funds are not to be used for capital expense projects, ongoing salaries, or general operational support (unless requests are project-specific and short-term).

HOW TO APPLY:
Request an application from the address above. All applications must be accompanied by a letter of support from the Ordinary of the Diocese from the Official Catholic Director. Applications should outline the role in which Our Sunday Visitor will participate in the program (examples: as an advisor, member of the planning committee, co-sponsor, or some other meaningful role). A detailed proposed budget, a plan that outlines anticipated sources of funding for the future support of the project, and the potential for expansion beyond the locale in which the project originates should all be included when applying.

OTHER:
Applicants are encouraged to ask for assistance if needed from Michelle Hogan at the address above or by calling 1-800-348-2440 x351

FINANCIAL INFORMATION

GRANT RANGE: $1,000 to $50,000

AVERAGE GRANT: $10,000

SAMPLE NATIVE AMERICAN GRANTS:
- Kateri Northwest Ministry, Spokane, WA
- St. Catherine's Indian School, Santa Fe, NM
- St. Joseph's School, Gallup, NM
- Tepeyac Institute, El Paso, TX

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Poverty, Justice and Peace Fund

Address and Telephone:
1237 West Monroe Street
Springfield, IL 62704
(217) 787-0481

Contact Person: Sister Linda Hayes, OP

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Fund support projects in the following areas: Poverty, projects which share with the materially poor; Organizations, groups that represent and serve the poor, projects concerned with the feminization of poverty, and projects which change existing laws and institutional policies; Justice and Peace, projects that promote peace and cooperation among diverse groups.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Advocacy; Church; Empowerment; Institutional change; Multiculturalism; Peace; Poverty; Self development; Social justice; and Women.
OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Stewardship Committee

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES:
February 1 for March and April funding;
August 1 for September and October funding.

REQUIREMENTS:
Eligible applicants should demonstrate: Financial Need; Self-Determination, projects must improve the self-determination of people or apply a self-help philosophy that brings about significant social change and a more just society; Cooperation between diverse groups and foster mutual understanding; and Organization, demonstrating effective management practices.

RESTRICTIONS:
Does not support organizations that make grants available to other groups.

HOW TO APPLY:
Write to the address above for an official application.

SAMPLE NATIVE AMERICAN GRANTS:
The Fund has a policy against publicly listing grant recipients but has indicated that Native American projects have received support and cite the White Earth Project in St. Mary's parish as an example.

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Raskob Foundation for Catholic Activities Inc.

Address and Telephone:
P. O. Box 4019
Wilmington, DE 19807
(302) 655-4440

Contact Person: Mr. Gerard S. Gurey, President.

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
"To support Roman Catholic church organizations and activities worldwide by providing funds to official Catholic organizations for education, training, social services, health, and emergency relief. Large building or renovation projects are not a high priority with the foundation. In order to be accepted for consideration, construction must be underway, a signed construction contract must exist, and 50 percent of the total funds needed must already be committed."

AREAS OF INTEREST AND TYPES OF SUPPORT:
Children and youth, services; Economically disadvantaged; Education; Health care; Health organizations; Human services; International relief; *Native Americans*; Religion; Roman Catholic federated giving programs; Roman Catholic organizations and churches. **Types of support**: General and operating support, Matching funds, Program development, Seed money.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
John J. Harmon, Chair.; Gerard S. Garey, Pres.; Helen R. Deordan, 1st V.P.; Anthony W. Raskob, Jr., 2nd V.P.; Kathryn F. Lowe, Secy.; B. Russell Raskob, Treas.; Ann R. Borden; Theodore H. Bremekamp III, Jakob T. Raskob; Richard G. Raskob; Kerry A. Robinson; Kathleen D. Smith; Katherine R. Van Loan.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: Applications accepted for spring meeting from December 8 to February 8, for fall meeting from June 8 to August 8.

RESTRICTIONS:
Giving to domestic and international programs affiliated with the Catholic Church. No grants to individuals, or for continuing support, annual campaigns, deficit financing (except missions), endowment funds, tuition, scholarships, fellowships, individual research, building projects prior to the start or after the completion of construction, requests that are after-the-fact by the time of the spring and fall trustee meetings, or computer projects lacking 50 percent of total cost of hardware, software, and programming.

HOW TO APPLY:
Narrative of proposal is not to exceed five typed pages.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 534 (1995)

GRANT RANGE: $5,000 to $12,000

LARGEST GRANT: $65,000

SMALLEST GRANT: $100

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,395,409

SAMPLE NATIVE AMERICAN GRANTS:
- $10,000 to Anawim Center, for salary, travel and conference registration fees to develop leadership skills of *Native Americans*, 1995.
- $10,000 to Saint Catherine Indian School, 1993.
- $30,000 to Saint Peter Indian Mission School, 1993.

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ECUMENICAL CHURCH

Commission on Religion in Appalachia

Address and Telephone:
864 Weisgarber Road, NW
P. O. Box 52910
Knoxville, TN 37909
(615) 584-6133 Fax: (615) 584-8114

Contact Person: Ms. Gaye Evans, Coordinator

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Commission on Religion in Appalachia (CORA) is a regional program that addresses: (1) Systemic causes of Appalachia's problems; (2) Economic Transformation, to alleviate the lack of opportunity for personal, family and community well-being by replacing it with a moral economy; (3) Integration, programs that integrate education, economic activity, basic security, and equal opportunity; and (4) Networking, community based organizations are funded to facilitate networking between them and the churches.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Advocacy; Community development; community organizing; Hunger; Economic development; Education; Empowerment; Environment; Health; Institutional change; Multiculturalism; Poverty; Self-development; Social justice.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Teria Willemsma, Exec. Director, Gaye Evans, Coordinator

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: January 31

REQUIREMENTS:
Applicants must: Work in partnership with churches; have boards of directors with at least 70% of the members selected by or from the people served; attempt to create networks; work on systemic causes of poverty; promote empowerment of the people served; and provide a five year financial plan.

RESTRICTIONS:
Organizations must be based in the Appalachian region.

HOW TO APPLY:
An application form is available from CORA. Also be sure to request a copy of the Economic Transformation and review it before filling out the application forms.

FINANCIAL INFORMATION

AVERAGE GRANT: $11,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $500,000 (1994)

SAMPLE NATIVE AMERICAN GRANTS:
- Native American Indian Association, 1994

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EPISCOPAL CHURCH

Presiding Bishop's Fund for World Relief

Address and Telephone:
The Episcopal Church
815 Second Avenue
New York, NY 10017-4594
(212) 922-5129
Fax: (212) 983-6377
Contact Person:
Ms. Mary Becchi, Director, Grants Program

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The World Relief Fund is the primary channel for funding of human needs by the Episcopal Church. Three types of programs are supported: (1) Emergency Assistance: crises and urgent needs; (2) Rehabilitation: material surroundings and personal needs; (3) Development: self-sufficiency for disadvantaged people. Projects should also address the following areas: causes of underdevelopment; self reliance; empowerment; leadership training, and refugees.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Economic development; Education; Emergency assistance; Empowerment; Health; Homelessness; Hunger; Institutional change; Leadership; Refugees; Social justice; Substance abuse; Youth/children.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: March 1, July 15

RESTRICTIONS:
Does not support capital requests such as purchase of land or construction of building, or for deficit financing.

HOW TO APPLY:
An official grant Application form may be requested from the address above. All applications must have the signature of the Bishop who presides over the diocese in which the organization operates.

FINANCIAL INFORMATION

GRANT RANGE: $1,000 to $35,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2.5 million

SAMPLE NATIVE AMERICAN GRANTS:
- $30,000 to Native American Adolescent, for drug treatment program, 1992
- $12,000 to Alamo Navajo Community, to purchase cattle, 1992

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Trinity Episcopal Church Benefaction Fund

Address and Telephone:
Trinity Episcopal Church
3243 North Meridian Street
Indianapolis, IN 46208

Contact Person: Kathleen Waltman

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:

The Committee place is importance upon four major areas of concern: the Poor, Youth, Missions, and Abused.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Programs that give assistance, feeding, clothing, housing; counseling to increase a person's sense of worth and ability to be economically independent; training the youth for vocational and employment purposes, provide recreational programs, and guidance counseling; support of parish growth and missions; assisting abused and neglected children and adults.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: March 1, and August 1

REQUIREMENTS:
Projects should: (1) be organized by a non-profit organization that is stable and credible with a history of quality services and governance, (2) follow one of the four areas of concern, (3) have a well developed plan for broad-based funding, (4) be affiliated with a Christian body or have a philosophy compatible with Christian beliefs, (5) have a procedure for documenting self-evaluation.

HOW TO APPLY:
Request grant application forms from the address and telephone number above. Applications are considered in the spring and fall of the year. Additional information will be requested if necessary, as will meetings and/or site visits

FINANCIAL INFORMATION

LARGEST GRANT: $30,00

SMALLEST GRANT: $500.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $180,00

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United Thank Offering

Address and Telephone:

The Episcopal Church
815 Second Avenue
New York, NY 10017-4594
(800) 334-7626 x5130 Fax: (212) 983-6377

Contact Person: Ms. Willeen Smith,
United Thank Offering Coordinator

E-mail address: wsmith@dfms.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The United Thank Offering (UTO) is a program that is funded by annual or biennial collections made in all Episcopal Churches. The following are the priority areas: (1) Expansion of mission and ministry and (2) Compelling Human Needs.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Church; Disabled; Elderly; Homelessness; Hunger; leadership; Minorities; Multiculturalism; Poverty; Religion; Self-development; Social justice; Women

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Willeen Smith, United Thank Offering Coordinator; Diana Born, Chairperson; Steven Bailey, Administrative Assistant.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: January 31

REQUIREMENTS:
(1) Proposal must demonstrate an Episcopal Connection and (2) should address Compelling Human need and/or expansion of mission and ministry.

RESTRICTIONS
(1) No ongoing operational budget; (2) multiple year funding; (3) debt already incurred; (4) scholarships and (5) direct assistance to individuals.

HOW TO APPLY:
Grant Request Forms and instructions are available through the offices of the Episcopal diocese serving the applicant.

FINANCIAL INFORMATION

GRANT RANGE: $2,000 to $90,000

AVERAGE U.S.: $17,256

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2.8 million (1999)

SAMPLE NATIVE AMERICAN GRANTS:
- $40,000 to All Saints Mission renovation, Minneapolis, MN for handicap accessibility and to equip a kitchen.
- $24,500 to St. John's Mercer Memorial Mission, Leech Lake Indian Reservation to restore a crumbling church building, 1992

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EVANGELICAL LUTHERAN CHURCH

Domestic Hunger Grants Program

Address and Telephone:
Evangelical Lutheran Church in America
DCS, Domestic Hunger Grants Program
8765 W. Higgins Road, 9th Floor
Chicago, IL 60631
(773) 380-2683 or (773) 380-2697
Fax: (773) 380-2707

Contact Person: Mr. Gaylord M. Thomas, Director
Ms. Amy R. Honore, Grants Administrator

Web address: www.elca.org/dcs

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The objectives of the Evangelical Lutheran Church in America (ELCA) World Hunger Program is to: provide relief and development assistance for those who suffer from hunger and injustices related to hunger; foster the education of the members of this church to understand and confront the reality and underlying causes of hunger; advocate policies and actions for social and economic justice relating to hunger (with governments, business institutions, and structures of this church and its related agencies); encourage members of this church to practice responsible stewardship of their lives and their financial resources toward the prevention and alleviation of hunger and; facilitate listening to and working together with those who have special awareness of the realities of food and hunger.

AREAS OF INTEREST AND TYPES OF SUPPORT:
The grants program focus is on four areas: Relief, providing access to food, shelter, clothing and medical supplies; Development, increased access to food through sustainable agriculture, improved shelter, jobs, health care and a strengthened economy; Education, empowering the poor to work together to increase control over events that determine their lives and working to overcome the root causes of poverty; and Organizing, which empowers the poor and enables them to overcome root causes of poverty through legislative, judicial and corporate actions. Other activities that are supported are: hunger (chronic or acute), malnutrition; environmental ill health, racism, lack of access to jobs, excessive military spending, and displacement born of civil strife/war.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Diane Hockenberry, Lionel Dereoncourt, Gary Cook, Johnnie Monroe, Rims Barber, Deonne Barkley, Orian Captain, Barbara Clawson, David Dolan, Rosalinda Hernando Erwin, Richard Gilson, Phil Goerner, McKennie Goodspasture, E. Ganell McGary Meij, Doris Michel, Murray Milford, John Shelton III, Charles Summers, Helen Jo Williams, R. Michael Winters,

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: October 1

REQUIREMENTS:
Projects should: provide long term development that can be sustained; lead toward self-determination, community improvement and self reliance; have a formal or informal connection with the ELCA through one of its congregations, coalitions, affiliate organizations, ministries or synods.

HOW TO APPLY:
Contact the above address to receive and application or for any concerns or questions. The proposal need not be written only for the ELCA but should include the total operation budget of the organization, the project budget, the total sources of support being

requested and a history of this activity and its intended longevity.

OTHER:
Priority will be given to the poorest of the poor and women with children in poverty.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 240 (1999)

AVERAGE GRANT: $2,300

LARGEST GRANT: $25,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT MADE: $783,250

SAMPLE NATIVE AMERICAN GRANTS:
- $4,000 to Native American Indian Association for job training and placement, 1992
- $7,875 to the Indian Center of Lawrence, Inc for a garden project to provide food and education to poverty-level families, 1992

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Fund for the Development of Human Resources

Address and Telephone:
Women of the Evangelical Lutheran Church in America
Fund for the Development of Human Resources
8765 West Higgins Road
Chicago, IL 60631-4189
(773) 380-2730 or (800) 638-3522 x2747
Fax: (773) 380-2419

Contact Person:
Ms. Doris Strieter, Grants Program Administrator

E-mail address: womnelca@elca.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Fund offers assistance to projects that enhance the development of human resources, especially among women, in the United States and globally. Human resources can be strengthened by meeting spiritual, social, emotional, educational, and or physical needs of persons.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Types of support: The money should be used to supplement available resources and assist individuals or groups for whom use of the grant will have an expanding or multiplier effect.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: February 15

REQUIREMENTS:
The project shall: involve the Women of the ELCA prior to and during the period for which the funds are awarded; involve women, not only as clients, but also in the planning, decision-making, implementation, and evaluation of the project; meet the needs in the community that are not currently met by other agencies or services in the area. Projects that involve cooperating with other organizations are encouraged.

HOW TO APPLY:
Contact the address above to receive guidelines and an application form.

OTHER:
Priority will be placed on projects that: have the least access to other funding sources; demonstrate creativity and fiscal responsibility; recognize the interrelationship between economic and spiritual needs of communities; and involve women of color or whose language is other than English.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Approx. 10 (1999)

GRANT RANGE: $250 to $1,000

LARGEST GRANT: $1,000

SMALLEST GRANT: $250.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $10,00 (approx.)

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Lutheran Brotherhood Foundation

Address and Telephone:
625 4th Avenue. South
Minneapolis, MN 55415
(612) 340-5821

Contact Person: Ms. Janet Peterson

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM: Supports Lutheran 501(c)(3) organizations, especially for projects that are "beyond the ongoing operational resources of the recipient organization." Priority of funding is church growth and evangelism, multicultural ministry, leadership development, and wellness.

AREAS OF INTEREST AND TYPES OF SUPPORT: Protestant organizations and churches. **Types of support**: conferences and seminars, matching and challenge support, program development, seed money.

OFFICERS AND DIRECTORS AND/OR COMMITTEE: Luther S. Luedtke, Chairman; Mary Ellen Schmider, Vice-Chairman; Paul R. Ramseth, President; Louise K. Thoreson, Vice-President, Treasurer, and Executive Director; David J. Larson, Secretary and Legal Counsel; Scott Vergin, Investment Off.; James M. Walline, Investment Off.; Richard C. Kessler; Russel M. Smith.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: None

RESTRICTIONS: Gives only in the United States. No grants to individuals, or for operating budgets, continuing support, annual campaigns, emergency funds, deficit financing, building funds, equipment and materials, land acquisition, renovation projects, endowments, fellowships, or program support; no loans.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 847 (1997)

GRANT RANGE: $1,000 to $50,000

LARGEST GRANT: $909,200

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $5,859,745

SAMPLE NATIVE AMERICAN GRANTS:

- $13,500 to Lutheran Church-Missouri Synod, for American Indian Leadership Training, 1996.

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New Ministries Fund

Address and Telephone:
Women of the Evangelical Lutheran Church in America
New Ministries Fund
8765 West Higgins Road
Chicago, IL 60631-4189
(773) 380-2730 or (800) 638-3522 x2747
Fax: (773) 380-2419

Contact Person:
Ms. Doris Strieter, Grants Program Administrator

E-mail address: womnelca@elca.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM: Supports new or innovative programs that empower women facing crisis situations. The grants awarded under this fund should act as "seed" money with the hope that the project can become self-sustaining.

AREAS OF INTEREST AND TYPES OF SUPPORT: Projects that in some way empower women and children facing crisis situations, as for example, poverty, domestic violence, health crises, imprisonment, or other critical situations and enable them to change their lives.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: February 15

REQUIREMENTS:
The funding must make a critical difference to the programs being funded and be founded in faith and spiritual life. Women must have significant policy and staff roles in the project and involve women of color or language other than English. There must also be existing involvement with the Women of the ELCA or the ELCA, or significant potential for involvement.

RESTRICTIONS:
Programs may not receive more than two years of consecutive funding unless highly unusual circumstances can be demonstrated.

HOW TO APPLY:
Contact the address above for guidelines and application information.

OTHER:
Priority will be given to those projects that address root causes or are preventive in nature.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Approx. 15 (1999)

GRANT RANGE: $500 to $10,000

LARGEST GRANT: $10,000

SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $50,000 (approx.)

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Wheat Ridge Ministries

Address and Telephone:
One Pierce Place, Suite 250E
Itasca, IL 60143-2634
(800) 762-6748
Fax: (630) 766-9622

E-mail address: WRMin@aol.com

Web address: www.wheatridge.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Wheat Ridge is an independent Lutheran charitable organization that provides support for new church-related health and hope ministries. The mission statement says: "Lutherans seeding new ministries of health and hope in the name of the healing Christ." The mission involves seeding a project or idea with dollars and providing resources and consultation support to help get it started.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Interested in helping individuals, congregations, and agencies to develop new health ministries. **Types of support**: Seed money grant programs, equipment, workshops and training events, "connecting" (acting as a catalyst for the development of new ideas through the use of staff and a national network of area representatives)

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Executive Staff: Dr. Richard Bimler, President; Dr. Richard Herman, Vice-President; Ms. Karen Jurgensen, Director of Communications; Ms. Pamela Mattox, Director of Development; Mr. John Walz, Treasurer; Dr. Herb Brokering, Staff Associate; Dr. Charles Mueller, Sr., Staff Associate
Board of Directors: Marilyn Bader; Rev. Paul J. Blom; Dr. Ralph A. Bohlmann; Donald Bokenkamp; John Bouman; Joe Bruhl; Dr. LuJuana Butts; Dr. Bryant E. Clancy, Jr.; Rev. William R. Diekelman; Dr. Gloria S. Edwards; Dr. Mimi Fields; Dr. Gerhard Freche; Dr. Mary Wiese Gundelach; Ms. Erin Johnson; Dr. Judith K. Larsen; Ms. Candace Mueller; Ms. Anzara Norton; Rev. John Nunes; Dr. Ron Pfeiffer; Mr. Curtis Pohl; Dr. Edna Aguirre Rehbein; Dr. Eguene D. Van Hove.

APPLICATION INFORMATION

GUIDELINES AVAILABLE: Yes

DEADLINES: February 1, and August 1.

HOW TO APPLY:
Consider the requirements and if the project idea and the sponsoring organization meet the requirements, submit a brief outline of the proposal, or contact the Program Office.
REQUIREMENTS:
The proposal should: (1) Involve a ministry of health and hope: addressing a health-related issue through Christian service, (2) Involve Lutherans: either

through being sponsored by a Lutheran congregation or agency or includes a significant participation of Lutheran congregations, agencies, or individuals; (3) be new: the focus is on new initiatives, directions, or methods; (4) include local involvement; (5) seek support for a limited period of time (grants are limited to one, two, or three years); (6) be timely and unique; (7) empower people to develop competence, a sense of community, and an understanding of personal significance; (8) be viable and show potential for being achievable and realistic; (9) share with others through a plan that shares goals, methods, accomplishments, and learning with other congregations or agencies; (10) focus on program implementation.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 50

GRANT RANGE: $500 to $75,000

LARGEST GRANT: $75,000

SMALLEST GRANT: $500.00

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,500,000

SAMPLE NATIVE AMERICAN GRANTS:
- Rosebud and Pine Ridge Reservation for after-care for Native American Children Recovering from Alcohol and Drug Addiction.
- Winnebago Youth Mission Project, to provide a youth minister to work with high-risk young people of the Winnebago Indian Tribe, 1993

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Women and Children in Crisis Poverty Designated Gift Fund

Address and Telephone:

Women of the Evangelical Lutheran Church in America
Women and Children Living in Poverty Designated Gift Fund
8765 West Higgins Road
Chicago, IL 60631-4189
(773) 380-2730 or (800) 638-3522 x2747
Fax: (773) 380-2419
Contact Person:
Ms. Doris Strieter, Grants Program Administrator

E-mail address: womnelca@elca.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Funding is given to programs that support women and children in the following categories: Working for Justice; Supporting Women Around the World; Enabling Communities to Solve Their Problems; Supporting Children at Risk; Encouraging Income-generating Projects for Women.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Developing advocacy ministries focusing on changing public policy, leadership development, literacy, economic justice efforts, organizing communities around issues such as inadequate housing, crime, domestic violence, health care reform and welfare reform, discrimination and employment obstacles; child care for single moms and families, anti-violence projects, health care and relief projects, and family resource centers; and education.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: February 15

REQUIREMENTS:
Projects should have significant involvement of women in policy-making and staff roles, meet demonstrated needs in the community, involve women of color or language other than English; have involvement with Women of the ELCA or the ELCA, or significant potential for such involvement, contribute to self-determination and empowerment for women and children rather than dependency, address root causes or are preventive in nature, and demonstrate creativity and fiscal responsibility.

RESTRICTIONS:
Projects may not receive more than two years of consecutive funding unless highly unusual circumstances can be demonstrated.

HOW TO APPLY:
Contact the address above for an application and guidelines.

OTHER:
Priority shall be given to those organizations that serve those most in need.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: Approx. 20 (1999)

GRANT AVERAGE: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $50,000 (approx.)

SAMPLE NATIVE AMERICAN GRANTS:
- $2,000 to the Pasqui Yaqui Head Start located on the Pasqua Yaqui Reservation to feed poverty level families and educate them regarding proper nutrition, 1997
- $2,000 to Little Hoop Community College to support a day care center on campus so parents are able to attend the community college, 1995
- $4,000 to Indian Youth of America to support a summer camp for Native American children, 1995
- $3,500 to Samish Indian Tribe of Washington to provide funding for the early childhood education program, allowing for efficient management of families' health and educational needs, 1995
- $5,000 to Dacotah Oyate Lutheran Church to offer leadership training, emergency assistance, preventive health education and other support services for tribal members, 1995
- $4,200 to the Confederated Salish and Kootenai Tribes of the Flathead Nation for health care assistance for children whose needs are not met by other funding sources, 1994
- $2,825 to House of Neighborly Service for youth empowerment through an emphasis on oral traditions, 1994
- $5,000 to Pascua Yaqui Head Start for a nutrition program for Head Start children and parents, 1994
- $1,000 to Xateri Residence-St. Stephen's for a transitional program for chemically dependent Native American Women, 1994

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JEWISH

MAZON: A Jewish Response to Hunger

Address and Telephone:
2940 Westwood Blvd., Suite. 7
Los Angeles, CA 90064-4120
(310) 470-7769

Contact Person:
Ms. Susan Cramer, Assoc. Director and Grant Director

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM: MAZON was established to provide American Jewry a way to respond to hunger in the United States. All funding is restricted to organizations whose priority is hunger prevention and relief. Funding is designated by five broad categories: (1) Advocacy and Education and Research (maximum grant of $25,000) includes local, state and national anti-hunger coalitions as well as public policy groups that focus on problems of hunger in America; (2)Emergency and Direct Food Assistance (maximum grant of $7,000) projects include emergency food programs, service for groups with special needs like the elderly, mentally ill, and AIDS. Also services such as legal assistance, medical care, shelter, housing assistance, and advocacy or referral services; (3) Food Banks (maximum grant of $15,000) for food bank warehouses for distribution of donated or purchased food to nonprofit feeding programs. Food banks must serve rural or underserved areas and/or participate in broader efforts to fight hunger and poverty in the community; (4) Multi-service (maximum grant of $20,000) projects that encourage self-sufficiency among hungry and low-income people; and (5) International for overseas organizations with a significant hunger component.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Advocacy; AIDS; Economic development; Education; Elderly; Emergency assistance; Empowerment; Housing; Hunger; Mental health; Research; Rural life; Self development. **Types of support**: General Support, Matching grants, Support for Special Program and Projects, and Capital grants (for equipment that facilitates the distribution of food and/or services).

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Susan Cramer, Assoc. Dir., Grants Director; Irving Cramer, Exec. Director; Rabbi Mark Loeb, Chair; Bernice Balter; Shirfra Bronznick; Rabbi Michael Cherrick; Rabbi Wayne Dosick; Leonard Fein; Rabbi Irving Greenberg; Lee H. Javitch; Susan Behrend Jerison; Melissa M. Krantz; Daniel Levenson; Barbara Levin; Jacqueline Levine; Lynn Lyss; Theodore R. Mann; Rabbi Simeon Maslin; David Napell; Judith Stern Peck; Letty Cottin Pogrebin; Rabbi Arnold Rachlis; Rabbi Sanford Ragins; Jed

Roher; Gary Rosenblat; Norman Rosenblatt; John Ruskay; Rabbi Dennis Sasso; Evelyn Laser Shlensky; Rabbi Jack Stern.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: January 15 for April awards, July 15 for October awards.

RESTRICTIONS:
Does not support service projects which focus exclusively on homelessness, or for food co-ops, government entities, professional associations, job training, grant making organizations, individuals, or capital building needs.

HOW TO APPLY:
Potential applicants seeking renewed MAZON support must submit a brief letter requesting a grant application to Susan Cramer, Assoc. Director at the address above (Telephone calls and faxes are discouraged). Applicants that have not received MAZON funding in the past must describe their agency and/or project in a one to two page request letter. Grant application forms will be sent to those organizations that best match the funding criteria and priorities of MAZON.

FINANCIAL INFORMATION

GRANT RANGE: $2,500 to $25,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,750,000

SAMPLE NATIVE AMERICAN GRANTS:
- $4,000 to American Indian Council for poor and hungry *Native Americans* and other low-income people, 1992
- $9,000 to Second Harvest Roadrunner Food Bank of New Mexico for the Brown Bag Project which distributes food to 150 reservation Indians, 1992

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LUTHERAN CHURCH

Lutheran Charities Foundation of Saint Louis

Address and Telephone:
211 North Broadway, #1290
St. Louis, MO 63102-2733
(314) 231-2244
Fax: (314) 231-0799

E-mail address: lcfdonna@tetranet.net

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Lutheran Charities Foundation is a philanthropic trust of 68 St. Louis area Lutheran Church-Missouri Synod congregations. Foundation funds enable churches and non-profit organizations to provide health and healing care for underserved people in their neighborhoods.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Highest priority of funding goes to programs that further these goals: Health and healing care, principally in the St. Louis area; increased outcomes in terms of measurable results for people served; enhanced Christian stewardship and community philanthropy; connecting service recipients to places of worship and a fellowship of Christian believers; engage Lutherans in community involvement and leadership.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Rev. Dr. Alan H. Bachert; Richard J. Bagy, Jr.; Benjamin L. Berry, Jr.; David Binder; Fred A. Bleeke; Kenneth H. Bohlmann; Herbert F. Eggerding, Jr.; John W. Gerber; Polly Gregali; Allan A. Huning; F. Mark Kuhlmann; Rev. David B. Marth; Todd J. Mortiz; Barbara J. Selders; Jerry S. Von Rohr; Larry Wines

APPLICATION INFORMATION

APPLICATION FORM USED: No

GUIDELINES AVAILABLE: Yes

DEADLINES:
Concept paper deadline: March 1, July 1, and November 1.
Proposal deadline: April 1, August 1, and December 1.

REQUIREMENTS:
Grants are awarded to any non-profit organization for health and human service programs benefiting underserved populations in the St. Louis area. Proposals are accepted for: (1) programs that impact

a targeted, under-served group of people, (2) outcome-oriented, measurable goals for a defined time frame, (3) initiating new programs or expand existing ones, (4) capital projects that support these programs for underserved people.

RESTRICTIONS:
Funding will not be issued for ordinary operating expenses, deficit financing, specific individuals, and unrestricted grants, unless invited by the Foundation's Board and staff.

HOW TO APPLY:
Before a Grant Proposal may be submitted, a Concept Paper, signed by the senior administrative officer, of not more than 500 words must be approved by the Foundation President. A Concept Paper should contain these items in bullet or list form: Organization name, address, telephone number, and e-mail address; Name of executive director; name of key contact person, if different than executive director; title of project; amount requested; number of years of grant request; and a narrative. The narrative should describe, in 500 words or less, the Statement of problem to be addressed, goals to address the problem, the plan to achieve the goals, resources needed for the project, and how the project would continue when the Foundation funding ends. If the Concept Paper is accepted the Foundation will contact the propose in regard to a possible Grant Proposal.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 97 (1998)

GRANT RANGE: $1,500 to $175,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,605,594

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World Relief

Address and Telephone:
1333 South Kirkwood Road
St. Louis, MO 63122-7295
(314) 965-9917 X-1386
Fax: (314) 965-0541

Contact Person:
Mrs. Barbara Hoffman, Manager, Grant Administration

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Lutheran Church-Missouri Synod (LC-MS) World Relief is an international program whose priority is for emergency relief and long-term or sustainable development within the United States and globally.

AREAS OF INTEREST AND TYPES OF SUPPORT:
There are three areas of funding emphasis: (1) Basic human needs: food, clothing, shelter, health, literacy, employment, and other projects that improve the quality of life for those in poverty and/or victims of disasters of any type; (2) Self-help strategies: involving the project beneficiaries in participating in the administration, planning, holistic ministry, refugee and immigrant resettlement, and addressing the root causes of poverty and injustice at the local level; and (3) Lutheran Church-Missouri Synod Involvement: congregations, social ministry committees, other bodies of the church, cooperative efforts of Christian churches, or groups which demonstrate Christian faith in action.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: January 15 for April funding,
June 15 for September funding,
October 15 for January funding.

REQUIREMENTS:
Any nonprofit 501(c)(3) organization that demonstrates Christian faith in action may apply for support. The church also requires that a LC-MS group (national, regional, or local congregation) participate in the project.

RESTRICTIONS:Limited funding for capital projects, operational expenses, groups without LC-MS involvement, and publications.

HOW TO APPLY:
Contact the World Relief staff for a telephone interview and request an application form. Screened applicants will receive an official form.

OTHER:
Assistance is given to entities that enable *Native*

Americans to improve their quality of life. This would include grants for projects that assist in the transition from reservation to urban life counseling and referral for alcohol and drug abuse, family crises, homelessness, spiritual issues, family violence, and sexual abuse.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,000,000 (1999)

SAMPLE NATIVE AMERICAN GRANTS:
- Winnebago Gardening Project, assist in re-establishing home gardens to improve health and restore cultural traditions, Winnebago, Nebraska.
- Redbud Cannery and Food Pantry, develop home mini-canneries to provide food and promote employment, Covelo, California.
- Cultural Connections, for a youth program that emphasizes traditional respect, behaviors and self-esteem, Spokane, Washington.
- Teen Indian Parents Program, to help urban Indian teens to develop life, job, and parenting skills, Minneapolis, Minnesota.

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UNITED METHODIST CHURCH

Brighter Future for Children and Youth

Address and Telephone:
General Board of Global Ministries
The United Methodist Church
Women's Division, 15th Floor
475 Riverside Drive
New York, NY 10115
(212) 870-3600

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
Funds are to support projects that address the needs for young people 5 to 18 years of age in the areas of violence and abuse prevention and treatment.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: July 1

REQUIREMENTS:
Projects should include one or more of the following strategies: (1) enabling youth to recognize and deal constructively with violent or abusive situations, (2) empower youth to develop alternatives to gang violence and violent behavior, (3) teach conflict resolution and develop peaceful alternatives, (4) create safe zones in neighborhoods, (5) create partnerships between schools and churches to educate young children about the dangers of drugs and guns, (6) provide treatment and prevention measures for drug abuse, (7) provide shelter for victims of abuse and/or violence, (8) provide support groups/peer counseling, (9) treat youth who have been subjected to rape as a weapon of war, (10) education for children and youth for peace and to eliminate bigotry, bias, and racism, (11) advocate and work for elimination of causes and conditions that victimize, including sexual exploitation, forced prostitution and sex tourism.

HOW TO APPLY:
Applications are available from the Women's Division Office of Mission Opportunities in January. Fill out application and provide materials that show: (1) significant involvement of women and youth at the grassroots level, (2) demonstrate the ability to raise additional funds from other sources, (3) provide direct, comprehensive services to young people, and (4) promote respect for and appreciation of racial and ethnic diversity and cultivate spiritual life and values.

OTHER:
All projects to be funded and amounts are voted by the Women's Division directors in October.

SAMPLE NATIVE AMERICAN GRANTS:
- $3,000 to Vision Seekers, a Native American adolescent cultural and therapeutic support group, 1993
- $7,000 to Youth Center Native Activities, 1993

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UNITED METHODIST HEALTH MINISTRY FUND

Address and Telephone:
United Methodist Health Ministry Fund
1803 Landon Street
Hutchinson, KS 67502-5662
(316) 662-8586
Fax: (316) 662-8597

Contact Person:
Mr. Kim Moore, President;
Virginia Elliott, Program Officer;

Kristine Dean, Admin. Assistant.

E-mail address: umhealth@southwind.net

Web address: www.healthfund.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Mission of the United Methodist Health Ministry Fund is "to be a visible Christian witness of love and concern as we use our resources to: minister to those who do not have access to health care; mobilize groups and volunteers to provide health care ministries of healing and wholeness; facilitate health care education and preventive services; and stimulate the development and expansion of innovative programs that improve the delivery of health care.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Grants are awarded to health care projects proposed by eligible organizations to respond to needs and build on assets of local, regional, and state situations. Grants have one or more of the following purposes: (1) develop new or expanded programs to provide quality services, (2) change the delivery system to meet demands, improve access/quality, or reduce cost; (3) test innovative ideas for improved service delivery; (4) offer public education for improvement of individual and community health care; (5) provide group opportunities for health care providers to improve critical skills; and (6) develop technical expertise, collaborations, and similar supports for improvement and change in health care service delivery and education.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Board of Trustees: Cherri Baer; Steven D. Braun, M.D.; Jane Cooper; Rev. Elsie Circkard; Rev. Karen Osterman Fieser; Donald J. Fort; David L. Galliart; Sharon Hixson; Betty Hodson; Ronald W. Holt; Jackie John; Rodney C. Kreie; Rev. Alan Lindal; Lupe Lopez; David L. Meckenstock; Gary Mundhenke; Bishop Albert F. Mutti; James D. Olvier; Randy Peterson; Rev. Richard Saylor; Mildred Sharp; David E. Smith, M.D.; Marsha Stranathan.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

PRELIMINARY APPLICATION DEADLINES:
Dates are established annually.

REQUIREMENTS:
Grants are made only: (1) to non-profit organizations, (2) to special purpose units of government in Kansas West for innovative projects, (3) for health care services, (4) for projects located in Kansas.

RESTRICTIONS:
Grants are limited to Kansas; does not fund bio-medical laboratory research, funds for re-distribution to other foundations or organizations, direct endowment grants, projects which are solely publications, films, tapes, or audio production, projects which are principally travel, vehicle purchase or lease, scholarships, donations to large capital projects, physician recruitment.

HOW TO APPLY:
An organization should request and submit a preliminary application form (available from the Fund office). Two different forms are available: general grant and single event. The general grant form is for projects which are not single events (i.e., workshops, seminars, conferences, etc.). The single-event preliminary form is used to request support for seminars, workshops, conferences, and other events. After a preliminary application is reviewed an applicant may be invited to send a proposal by the Grants Committee.

OTHER:
Priority is given to services delivered in Kansas West or throughout Kansas.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 51 (1998)

AVERAGE GRANT: $43,105

LARGEST GRANT: $287,500
SMALLEST GRANT: $500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $3,605,594

SAMPLE NATIVE AMERICAN GRANTS:

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Minority Group Self-Determination Fund

Address and Telephone:
110 Maryland Avenue North East, Suite 48
Washington, DC 20002-5680
(202) 547-4828
Fax: (202) 547-2271

Contact Person:
Ms. Barbara Thompson, General Secretary

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Fund was organized by the General Conference or governing body of the United Methodist Church. The Fund seeks to empower racial and ethnic minority people both in and outside of the church.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Empowerment; Minorities; Multiculturalism; Religion; Self-determination; Social justice.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Barbara Thompson, General Secretary; Kenneth Deere, Assoc. General Secretary; Elaine Jenkins, Assoc. General Secretary; Hidetoshi Tanaka, Assoc. General Secretary; James Taylor, Assoc. General Secretary; Melvin Watkins, Admin. Assistant; Bishop Joseph Betha, President; Bishop S. Clifton Ives, Vice President; Harriet McCabe, Secretary; Phyllis Ferguson, Rev. Leo Hau, Rev. Eddie Kelemeni; Rev. William Lawrence; Rev. Shirley Montoya; Rev. Ramon Nieves; Rev. Homer Noley; Vanessa Owen; James Nam-Suk Park; Lyssette Perez, Rev. Bradley Watkins.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: May 1, November 1
RESTRICTIONS:
Support is restricted to projects that promote self-determination. Acceptable projects are those managed by Native American, Asian, Black, Hispanic, and Pacific Island groups. No support is given to individuals, pastor salaries, land or real property, capital improvements of churches, vehicles or heavy equipment, or the development of church membership.

HOW TO APPLY:
An application form can be requested from the address above. Different application forms pertain to local churches, clusters of churches, community organizations, and Language and Ethnic Annual Conferences.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $640,000 (1994)

LARGEST GRANT: $25,000

SAMPLE NATIVE AMERICAN GRANTS:
- $12,000 to Snoqualmie Falls Preservation Project, 1993
- $6,000 to Indian Youth Empowerment, 1993
- $8,000 to Watchful Home Inc., for a domestic violence shelter for *Native Americans*, 1993
- $8,000 to Environmental Racism Campaign (Latino, Asian, Native American, African-American), 1993
- $10,000 to People United for a Better Oakland to support African-American, Native American, Latino, and Asian cultures, 1993

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Community Developers Program

Address and Telephone:
United Methodist Community Developers Program
475 Riverside Drive, Room 1548
New York, NY 10115
212-870-3821
Fax: 212-870-3948

Contact Person: Ms. Ruth M. Lawson

E-mail address: rlawson@gbgm-umc.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
This program generates and undergirds creative efforts, primarily among racial-ethnic minority churches, to use community organizing strategies to achieve social justice in housing, employment, education, health care, economic development and other areas.

AREAS OF INTEREST AND TYPES OF SUPPORT:

Housing; Employment; Education; Health care; Economic development; Economic development. **Types of support**: training, funding, technical assistance, and network of churches.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: None

HOW TO APPLY:
Contact: Ruth M. Lawson at the address and telephone above.

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United Methodist Voluntary Service Program

Address and Telephone:
475 Riverside Drive, Room 1548
New York, NY 10115
(212) 870-3821
Fax: 212-870-3948

Contact Person: Ms. Ruth M. Lawson

E-mail address: rlawson@gbgm-umc.org

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
This program supports local voluntary organizations and groups in their efforts to involve their communities to eliminate conditions that threaten the health and safety of individuals and families. These organizations demonstrate a commitment to social change through social action, advocacy and grassroots organizing.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Types of support: technical assistance, training, networking opportunities and funding.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: None

HOW TO APPLY:
Contact Ruth M. Lawson at the address and telephone above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY:
Varies based on number of requests.

GRANT RANGE: $5,000 to $15,000

LARGEST GRANT: $15,000

SMALLEST GRANT: $5,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: Varies based on number of requests

SAMPLE NATIVE AMERICAN GRANTS:

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Youth Service Fund

Address and Telephone:
United Methodist National Youth Ministry Organization
P. O. Box 340003
Nashville, TN 37203-0003
(615) 340-7184
Fax: (615) 340-1764

Contact Person:
Angela Gay Kinkead, Executive Director

E-mail address: nymo@aol.com

Web address: www.umc.org/nymo

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Youth Service Fund (YSF) is the United Methodist mission fund supported by youth. United Methodist teens raise money for other teens doing ministry in their churches and communities impacting poverty, illiteracy, delinquency, and social justice.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Project Review Committee

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: June 1

REQUIREMENTS:
Proposed YSF projects should: (1) follow the theme for the current year, (2) be youth-related (twelve to eighteen years of age or up to thirty for international projects), (3) be a new project that will become self-supporting, (4) have a substantial effect on the project, and (5) be racial and ethnic inclusive whenever possible.

RESTRICTIONS:
YSF grants may not be used to fund a deficit. There is no guarantee of funding after one year. No project will be funded more than three consecutive years. No more than 25% of YSF money should be used for administration or salary, freeing a minimum of 75% for the program.

HOW TO APPLY:
Use the application form and be clear, complete, and concise. Seven sets of the application and supporting documents should be sent to the NYMO office. The goals should be stated clearly and a specific budget should be included (with information showing where the income comes from, what expense the project has etc.). Be sure to illustrate church and community support, financial and otherwise.

OTHER:
Preference will be given to United Methodist projects within the connectional system. Projects of other churches and cooperative efforts between religious groups will be favored next. Priority is given to those projects that are youth-led.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 14 (2000)

LARGEST: $15,000

SMALLEST: $1,500

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $100,000

SAMPLE NATIVE AMERICAN GRANTS:
- $2,800 to Closer to Earth, Native American Youth Project, for a wilderness camp project that provides urban Indian youth to experience the wisdom, teachings, and arts of Native American elders.

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Presbyterian Church

Presbyterian Hunger Program

Address and Telephone:
100 Witherspoon Street
Louisville, KY 40202-1396
(502) 569-5832

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Presbyterian Hunger Program (PHP), is a ministry of the Worldwide Ministry Division of the Presbyterian Church. The PHP addresses hunger-related issues through direct food relief; development assistance; education and interpretation, including constituency education; lifestyle integrity; and public policy advocacy as defined in the Common Affirmation.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Program categories are: International Relief and Development; National Relief and Development; Public Policy Advocacy; Education and Lifestyle Integrity; and Constituency Education. **Types of support**: direct grants for specific activities; support allocations for long-term partner organizations; block allocations to support the hunger-related grant-making activities of ecumenical partners; investments in ecumenical development efforts; and programs initiated for the education and mobilization of the church for hunger action.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: Accepts applications throughout the year.

REQUIREMENTS:
The proposed activity should: (1) be consistent with at least one of the five program areas; (2) work to alleviate hunger and poverty or to eliminate their causes; (3) come from an organization; (4) benefit poor people, especially women, racial-ethnic persons

or other disadvantaged groups; (5) promote the equitable sharing of the earth's resources and protect the environment; and (6) have an organization that relates appropriately with local churches, presbyteries and synods, ecumenical partners and national church bodies

HOW TO APPLY:
The application shall include: (1) clearly stated goals and objectives; (2) feasible methods for attaining goals and objectives; (3) a method of annual evaluation; (4) clear and adequate budget; (5) a viable long-range financial plan for self-sufficiency and/or increasing community support; (6) sufficient staff and/or volunteers; (7) human resources and technologies appropriate to the situation and need.

OTHER:
The following are the five Program Areas and the criteria that applies to each:
Education and Interpretation: The purpose is to educate the public at large about the root causes of hunger and prepare and motivate people to act and to educate others. Proposed activities should provide opportunities for learning among and with communities of need.
Direct Food Relief: The purpose is to provide food relief to poor people in either acute or chronic conditions of hunger with an eye to long-range solutions.
Development Assistance: The purpose is to provide for a multi-faceted approach to lead to the empowerment of poor people in areas such as agricultural training, community organization, economic development, nutrition education, public health and/or family planning. Proposed activities may increase employment opportunities or provide assistance to unemployed persons.
Public Policy: The purpose is to advocate, through just and peaceful means, political and/or economic policy changes which a) provide food for poor and hungry people at home and abroad; b) empower self-development; or c)promote freedom from oppressive and unjust systems that fail to meet basic needs
Lifestyle Integrity: The purpose is to assist the church to move toward sustainable corporate and personal lifestyles sensitive to the reality of the earth's limited resources and the critical needs of the human family.

SAMPLE NATIVE AMERICAN GRANTS:

* * *

Self-Development of People Program

Address and Telephone:
Presbyterian Committee on the Self-Development of People
Presbyterian Church (USA)
100 Witherspoon Street
Louisville, KY 40202-1396
(502) 569-5791

Website address:
http://www.pcusa.org/pcusa/wmd/sdop.htm

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The program participates in the empowerment of economically poor, oppressed and disadvantaged people seeking to change the structures that perpetuate poverty, oppression, and injustice. The purpose is to establish partnerships with the poor and oppressed communities through grants to self-development projects.

AREAS OF INTEREST AND TYPES OF SUPPORT:
The Self-Development of People will enter into partnerships with groups of people who: 1) are oppressed by poverty or social systems; (2) want to take charge of their own lives; (3) have organized to do something about their own conditions; (4) have decided what they are going to do that will produce direct long-term change in their lives; and (5) will control the programs that they own, and from which they will receive the direct benefit. **Types of support**: Grants

APPLICATION INFORMATION

APPLICATION FORM USED: No

GUIDELINES AVAILABLE: Yes

DEADLINES: None

REQUIREMENTS:
Any group of poor, oppressed, or disadvantaged people in the United States, or other nations, who will benefit directly from the program they propose, own, and control may submit a proposal.

RESTRICTIONS:
The Committee ordinarily does not fund regional, statewide, or national proposals, or those presented

by social service organizations or groups that "do for others." The Committee is eager to fund programs that are owned by and controlled by groups of poor people who are trying to improve their own lives.

HOW TO APPLY:
There is no application form. A detailed proposal should be sent that describes the need, the goal for the project, a step by step plan of action, a list of people who will be involved and their responsibilities for the project (and including names, address, phone numbers, means of livelihood), full financial plan (including a balanced income and expenditure budget) and a list of all other resources that are available for the project.

OTHER:
The committee makes funding decisions in January, May, and September.

FINANCIAL INFORMATION

LARGEST GRANT: $50,000

SAMPLE NATIVE AMERICAN GRANTS:

- $50,000 to Metlakatla Indian Community, Metlakatla, Alaska, the community has organized to document customary and traditional land, sea, and resources used by the community, preparing for legal action challenging the arbitrary economic base of the community prescribed by Presidential Order in 1916
- $45,000 to Oyate Community Center, Rapid City, South Dakota, the Oyate Community Center provides a place for community activities, including such things as all-night "wakes" that are apart of the culture; provide mutual support, training, encouragement, and an outlet for handmade crafts.
- $45,000 to Neegii, Friends As One, Aniishinable Center, Detroit Lakes, Minnesota, Artists of the White Earth reservation will create and sell their products, thus improving their standard of living. It will also teach the younger generation about their culture.
- $50,000 to Edisto Indian Health Care Initiative, Four Holes Indian Organization, to build a health facility in the immediate area, 1993.
- $50,000 to Abenaki Craft Cooperative and Trading Posts Project, to train Abenaki people to advance economically and artistically by selling their crafts, 1993.
- $1,500 to Two Rivers Inter-Tribal Council, Inc., Des Moines Presbyterian, 1993
- $10,000 to Native American Jewelry Production, Synod of the Sun, 1993.

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Birthday and Thank Offering

Address and Telephone:
100 Witherspoon Street
Louisville, KY 40202-1393
(502) 569-5402

Contact Person:
Ms. Jean Cutler, Associate for Mission Participation

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Birthday and Thank Offering (IHM) program is administered by the Creative Ministries Offering Committee for the Presbyterian Women of the Presbyterian Church and has operated for over one hundred years. The program provides funds for: One-Time Grants for New Programs; Crucial Needs, of people who are hurting; Women and Racial Ethnic Person, projects that improve conditions for women and racial ethnic persons who are hurting; and Direct Assistance, direct aid for persons served.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Church; Emergency assistance; Health; Institutional change; Minorities; Multiculturalism; Poverty; Women; Youth/children.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Creative Ministries Offering Committee

APPLICATION INFORMATION

APPLICATION FORM USED: Yes
DEADLINES:
Birthday Offering Filing Dates are March 15 and June 15.
Thank Offering Filing Dates are June 15 and September 15.

REQUIREMENTS:
Criteria for Birthday Offering and Thank Offering Proposals. These two offerings have a long tradition with Presbyterian Women (PW).

In order for projects to be funded, the offering must:

- Have a clearly defined purpose that meets a crucial need for persons who are hurting or be judged of critical importance, in accordance with mission concerns and policies of the Presbyterian Church (U.S.A.)
- Provide some form of aid that relates directly to the persons served
- Be a new program or a new thrust of an existing program
- Offer indication of the changes, either long-term or short-term, that may take place as a result of funding the project
- Identify the possibilities the project has for working with women, children, and racial-ethnic persons to improve conditions of life for them
- Be seeking a one-time grant, although the project may not necessarily be completed in a single year
- Not be included in the regular budget for which supplementary funds are being sought
- Not be used in payment of debt or to fund a permanent endowment
- Give evidence of other funding sources being explored, indicating amount requested from each source and amount received
- Describe how the program will continue when this one-time grant (if received) is depleted
- Describe the process to be used for evaluation and accountability
- Provide written endorsement of a Presbyterian Church (U.S.A.) synod or presbytery-if outside U.S.A., provide written endorsement of indigenous church
- Be under way for the purpose designated within five years for Birthday Offering grants or three years for Thank Offering (including Health Ministries) grants
- Note: SIGNATURE OF PROPOSAL WRITER IS REQUIRED.

RESTRICTIONS:
Will not fund support payments or endowments.

HOW TO APPLY:
Write to the address above for a Proposal Form.

FINANCIAL INFORMATION

GRANT RANGE: $1,000 - $30,000
(Birthday Offering)

GRANT RANGE: $15,000 - $30,000
(Thank Offering)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $1,068,109 (1994)

SAMPLE NATIVE AMERICAN GRANTS:
- $15,000 to Outreach ministry to Chukota, Anchorage, AK, 1993
- Native American Reconciliation Project to aid 115 Native American Congregations of the Presbyterian Church, 1993

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UNITARIAN UNIVERSALIST CHURCH

Fund for a Just Society

Address and Telephone:
25 Beacon Street
Boston, MA 02108
(617) 357-4036

Contact Person:
Ms. Katherine Kelly, Grants Administrator

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Fund makes grants to non-Unitarian organizations that operate projects along the following areas: Systemic Change-changing the current social system; Injustice-addressing problems of social and economic injustice by making social changes; Humane Values-emphasizing a more just and humane society, institutions, and social relationships; Empowerment-encouraging empowerment among the disenfranchised and disadvantaged; and Innovation-especially innovative projects which are less likely to receive funding from conventional sources.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Empowerment; Human dignity; Institutional change; Poverty; Self-development; Social justice.
OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Katherine Kelly, Grants Administrator; Dr. Jewel Graham, Chair; Rev. Stephen Furrer; Rev. Michael A. McGee; Rev. Elizabeth McMaster; Dr. Stephan Papa; Gene Robertson; Caprice Young.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: August 1 for fall funding, December 15 for spring funding.

RESTRICTIONS:
Does not support general operating costs unless directly related to the proposed project. Grants are not for Unitarian congregations, individuals, political groups, educational institutions, medical research, scientific research and purely cultural programs.

HOW TO APPLY:
Contact the address above for an application form and instructions.

FINANCIAL INFORMATION

GRANT RANGE: $6,000 to $9,000

LARGEST GRANT: $10,000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $300,000 (1994)

SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to ALANA (African-Latin-Asian & *Native Americans*), for the Racial Justice and Equity Project which organizes people of color to combat institutional, personal and violent racism, 1994
- $6,000 to Minnesota Clergy and Laity Concerned, for People Acting for Indigenous Rights Project that develops collaboration between indigenous and non-indigenous people on issues facing native communities, 1994
- $5,000 to Chickaloon Village Traditional Council, to develop a village-based program to address environmental issues affecting the lands in and around Palmer, Alaska, 1993
- $5,000 to International Indian treaty Council, for the Prisoners Rights Project, 1993
- $2,000 to Native American Task Force, for the Snoqualmie Falls Project, 1993.
- $4,000 to South Dakota Peace and Justice Center for creating a Reconciliation committee to resolve differences between indigenous and non-indigenous peoples and to form joint agendas for cooperation, 1993

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Fund for Unitarian Universalism

Address and Telephone:
P.O. Box 40
Boston, MA 02117
(617) 247-6600

Contact Person:
Hillary Goodridge, Program Director; or
Cara Wilking, Office Manager

Website address: www.uua.org/uufp

GENERAL INFORMATION:

MISSION STATEMENT UNITARIAN UNIVERSALIST FUNDING PROGRAM
Inspired by the richness and diversity of the liberal religious tradition which guides us, the mission of the UNITARIAN UNIVERSALIST FUNDING PROGRAM is to promote the influence of Unitarian Universalist principles through grantmaking. Grants are made which support the work of social justice, strengthen Unitarian Universalist institutions, make Unitarian Universalism more visible in the world and transform gratitude for being into generosity of living.
Provides grants to Unitarian Universalist groups which: strengthen Unitarian Universalist institutions and community life, nurture and celebrate our liberal religious heritage and encourage a generosity among Unitarian Universalists that is reflected in commitments of time, money, and energy.

AREAS OF INTEREST:
Innovative, challenging or experimental programs that may have wide denominational impact or address unmet needs in the denomination.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINES: March 15 and September 15.

RESTRICTIONS:
Grants not made to individuals, or for equipment, capital campaigns, endowments feasibility studies. Grants not made for activities that are considered part of the ongoing work of UU organizations.

HOW TO APPLY:
Use our application form, available by written or phone request or can be downloaded from our website.

FINANCIAL INFORMATION

GRANT RANGE: $1,000 to $20,000

LARGEST GRANT: $20,000

THE FUND FOR UNITARIAN UNIVERSALIST SOCIAL RESPONSIBILITY
Provides grants to Unitarian Universalist groups which: increase the involvement of Unitarian Universalists in social responsibility through education, service, advocacy and systemic change; link Unitarian Universalists with the larger community and foster a generosity of spirit in all aspects of our Unitarian Universalist communities.

AREAS OF INTEREST:
New programs or programs at a point of significant growth. Projects need to demonstrate financial support from members.

APPLICATION INFORMATION

DEADLINES:
March 15 and September 15

RESTRICTIONS:
Grants not made to individuals, or for equipment, capital campaigns, endowments feasibility studies. Grants not made for activities that are considered part of the ongoing work of UU organizations. Grants may not be used as a "pass-through" from a UU congregation to a non-profit, but may go towards enhancing UU involvement in the project.

HOW TO APPLY:
Use our application form, available to written or phone request or can be downloaded from our website.

FINANCIAL INFORMATION

GRANT RANGE: $1,000 to $20,000

LARGEST GRANT: $20,000

THE FUND FOR A JUST SOCITY
Provides grants to non-Unitarian Universalist organizations which bring about systemic change leading to a more just society, work for the empowerment of those who have been disenfranchised and excluded from resources, power, and the right to self-determination and inspire generosity among our members and member congregations.

AREAS OF INTEREST:
Priority is given to groups of people organizing to create change in the social structures that affect their lives.
APPLICATION INFORMATION

DEADLINES: March 15 and September 15

RESTRICTIONS:
Grants not made for social services, educational programs or training to individuals. Grants are not made to individuals, for re-granting, for equipment, capital campaigns, educational institutions, medical or scientific research or cultural programs. We fund films, publications or curricula only if they are an integral part of a strategy for collective action for social change.

HOW TO APPLY:
Use our application form, available by written or phone request or can be downloaded from our website.

FINANCIAL INFORMATION

GRANT RANGE: $1,000 to $10,000

LARGEST GRANT: $10,000

SAMPLE NATIVE AMERICAN GRANTS:
- $9,000 to UU Women's Federation–Training on Feminist Theology from African American, Native American, Hispanic, Asian, and African traditions, 1993

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Fund for Unitarian Universalist Social Responsibility

Address and Telephone:
25 Beacon Street
Boston, MA 02108
(617) 357-4036
Contact Person:
Ms. Katherine Kelly, Grants Administrator

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The Fund supports projects that are managed by Unitarian Universalist congregations, societies, or organizations. Funds are to increase the church's involvement in social issues and responsibility. Priority is given for projects that: Incorporate

Religious Principles; Projects in Education, Social Service, Social Justice, and Social Action; have Unitarian Involvement; and are Innovative.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Community development; Education; Human dignity; Institutional change; Peace; Religion; Self-determination; Social justice.

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Katherine Kelly, Grants Administrator; Dr. Jewel Graham, Co-Chair; Janis Elliott, Co-Chair; Rev. Mary Katherine Morn; Dr. Ivan Louis Cotman; Dorothy Senghas; Gene Robertson.

APPLICATION INFORMATION

APPLICATION FORM USED: Yes

DEADLINES: August 1, and December 15

RESTRICTIONS:
Does not give to individuals, or for endowments, capital projects, feasibility studies, or operating budgets.

HOW TO APPLY:
Write to the address above for an application.

OTHER:
Organizations may apply to the Funding Program or the Veatch Program but not both. The difference is that the Funding Program makes smaller grants, supports local and regional groups, and makes project grants only, while the Veatch Program will support both project and operating costs and makes grants of over $20,000.

FINANCIAL INFORMATION

GRANT RANGE: $6,000 to $8,000 (1994)

LARGEST GRANT: $20,000
SAMPLE NATIVE AMERICAN GRANTS:
- $5,000 to UU Network on Indigenous Affairs, Denver, CO, 1994
- $3,500 to UU Network on Indigenous Affairs, Golden, CO, 1993
- $1,500 to University Unitarian Church, Seattle, WA, for a Northwest Native Peoples' Cultural Renewal Project, 1993

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Unitarian Universalist Veatch Program at Shelter Rock

Address and Telephone:
48 Shelter Rock Road
Manhasset, NY 11030
(516) 627-6576

Contact Person: Ms. Marjorie Fine, Director

GENERAL INFORMATION

DESCRIPTION AND PURPOSE OF PROGRAM:
The purpose of the program is to encourage the growth of Unitarian Universalist beliefs and goals which are: (1) The Inherent Worth and Dignity of All people; (2) Justice and Compassion in Human Relationships; (3) Acceptance of One Another; (4) Free Search for Truth; (5) Right of Conscience; (6) Community with Peace and Justice for All; (7) Respect for the Interdependent Web of all Existence. The Veatch Program funds denominational and nondenominational organizations.

AREAS OF INTEREST AND TYPES OF SUPPORT:
Advocacy; Church; Community development; Community organizing; Economic development; Education; Empowerment; Environment; Human dignity; Institutional change; Leadership; Multiculturalism; Peace; Religion; Rural life; Self-determination; Social justice; Youth and children

OFFICERS AND DIRECTORS AND/OR COMMITTEE:
Marjorie Fine, Director; Ida Ollie Cohen, Chair; Midge Jones, Vice Chair; Nancy Van Dyke, President of the Congregation; Rev. Tom Chulak, Senior Minister; Judith Rymer, Governor; Ruth Reeves, Governor; Robert Adams, Governor; ChesterThompon, Governor; Jean Judd, Governor; Linda Elles, Governor.
APPLICATION INFORMATION

DEADLINES: None

RESTRICTIONS:
Does not support individuals, government institutions, capital needs of nondenominational projects, endowments, scholarship funds, annual contribution drives, or historical preservation. Grants are not for direct services, scientific or academic research, media programs, publications, conferences, or cultural activities.

HOW TO APPLY:
The Board asks for proposals that are ten-fifteen typewritten pages. Contact the program at the address above for details and guidelines.

OTHER:
There are seven program areas from which the program goal is to bring about changes in values, priorities, analysis, and government by involving people in projects that organize change from the bottom up:
(1) Social and Economic Justice, (2) Environmental Justice, (3) Civil and Constitutional Rights, (4) Global Democracy, (5) Media, Information, and Communications, (6) Infrastructure and Strengthening the Movement for Social and Economic Justice, and (7) Denominational and Liberal Religion.

FINANCIAL INFORMATION

AVERAGE GRANT: $37,5000

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $9,300,000 (1994)

SAMPLE NATIVE AMERICAN GRANTS:
- $25,000 to White Earth Land Recovery Project to recover land of the Anishinabeg tribe in Northern Minnesota, 1993
- $35,000 Indigenous Environmental Network to strengthen a network of Indian groups organized to protect Native peoples from environmental hazards, 1993
- $40,000 to Indigenous Peoples Alliance to assist Native American groups to represent their interests in national and international arenas, 1993

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CHAPTER FIVE

THE FEDERAL GOVERNMENT SECTOR

By Stacey Jenkins

Federal government agencies that make grants to Native Americans.

The index to this section is alphabetic. The agencies are listed, however, by Department, which are alphabetized. All Department of Agriculture projects are listed, first, then Department of Commerce, and so on.

Federal Government Index

Academic Excellence Awards, 500
Adolescent Health Centers for American Indians and Alaska Natives, 523
Bilingual Education Comprehensive School Grants, 505
Bilingual Education Program Enhancement Grants, 506
Bilingual Education Systemwide Improvement, 506
Bilingual Education Teachers and Personnel, 507
Bilingual Education Training for All Teachers, 508
Bilingual Education-Professional Development, 505
Career Ladder Program, 508
Community Development Block Grant Program, 528
Economic Adjustment Program, 495
Economic Development Administration Programs, 495
Emergency Community Water Assistance Grants, 493
Even Start-Indian Tribes and Tribal, 500
Family Violence Prevention and Services and Grants for Battered Women's Shelters, 511
Field-Initiated Research, 509
Fund for the Improvement of Education (FIE), 501
Graduate Fellowships Program, 509
Health Careers Opportunity Program, 511
Health Professions Pre-graduate Scholarship Program for Indians, 516
Health Professions Preparatory Scholarship Program for Indians, 517
Health Professions Recruitment Program for Indians, 517
Health Professions Scholarship Program, 518
Indian Arts and Crafts Development, 532
Indian Child Welfare Act-Title II Grants, 532
Indian Community Development Block Grant Program, 531
Indian Education-Grants to Local Education Agencies, 504
Indian Education-Higher Education Grant Program, 533
Indian Environmental General Assistance Program, 536
Indian Health Service Educational Loan Repayment, 519
Indian Health Service Research, 520
Indian Housing Assistance, 534
Indian Housing Block Grants, 529
Indian Tribes and Tribal Corporation Loans, 492
Indian Vocational Education Program, 503
Library Programs, 502
Loans Guaranty Program, 534
Local Technical Assistance Program, 497
Low Income Home Energy Assistance Program, 513
Matching Grants for Health Professions, 521
Minority Access to Research Careers, 526
Minority Biomedical Research Support, 526
Minority Fellowship Program, 527
National Endowment for the Arts Programs, 538
Native American Employment and Training Programs, 536
Native American Library Services, 538
Native American Programs, 498, 515
Planning Program for Economic Development Districts, Indian Tribes and Other Eligible Areas, 498
Planning, Pilot and Demonstration Projects, 503
Program Development Implementation Grants, 510
Programs of Excellence in Health Professions Education for Minorities, 524
Public and Indian Housing, 530
Public and Indian Housing Drug Elimination Program, 530
Public Works and Development Facilities Program, 499
Rehabilitation Services-American Indians with Disabilities, 502
Scholarships for Health Professions Students From Disadvantaged Backgrounds, 525
Smithsonian Institute - Native American Awards Programs, 540
Solid Waste Management Grants, 494
Special Diabetes Program for Indians-Prevention and Treatment Projects, 521
Special Programs for the Aging--Title VI, Part A, Indian Programs--Grants to Indian Tribes and Part B, Grants to Native Hawaiians, 514
State and Tribal Environmental Justice Grants, 537
State Grant Program (also known as Bilingual Education State Grant Program), 510
Technical Assistance and Training Grants, 494
Tribal Recruitment and Retention of Health Professionals Into Indian Health Programs, 522
Tribal Self-Governance Demonstration Program: Planning and Negotiation Cooperative Agreements and IHS Compacts, 523
Tribal Work Grants, 514
Water and Waste Disposal Loans and Grants Program, 492
Water and Waste Disposal Programs, 492

DEPARTMENT OF AGRICULTURE (USDA)

Indian Tribes and Tribal Corporation Loans

Address and Telephone:
Department of Agriculture Farm Service Agency,
Loan Making Division
Ag Box 0522
Washington, DC 20250
(202) 720-1632

Contact Person: Director

GENERAL INFORMATION PURPOSE:
To enable federally recognized Indian tribes and tribal corporations to acquire land within tribal reservations and Alaskan communities.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Loan funds may be used to acquire land for the use of the tribe or its members for purposes such as rounding out farming and ranching units or elimination of fractional heirships. Funds may also be used for incidental costs connected with land purchase such as appraisals, title clearance, legal services, land surveys, and loan closing. **Types of support**: Direct Loans.

ELIGIBILITY:
Limited to any Indian tribe recognized by the Secretary of the Interior or tribal corporation established pursuant to the Indian Reorganization Act or community in Alaska incorporated by the Secretary of Interior which does not have adequate uncommitted funds to acquire lands within the tribe's reservation or in a community in Alaska.

RESTRICTIONS ON GRANTS:
Loan funds cannot be used for any improvement or development purposes, acquisition or repair of buildings or personal property, payment of operating costs, refinancing of debts, payment of finder's fees, or similar costs.

OTHER:
The tribe must be unable to obtain sufficient credit elsewhere at reasonable rates and terms and must be able to show reasonable prospects of repaying the loan as determined by an acceptable repayment plan and a satisfactory management plan for the land being acquired.

HOW TO APPLY

APPLICATION FORM USED: The standard application forms as furnished by the Federal agency and required by OMB Circular No A-102.

DEADLINE: None

OTHER:
Response time: From thirty to ninety days. After application has been recommended by the county committee, the State Director has final approval authority on loans up to $500,000.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 5 (1998)

TOTAL AMOUNT OF GRANT FUNDS: $1,002,000

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Water and Waste Disposal Programs

Address and Telephone:
Water and Environmental Programs
USDA-Rural Utilities Service (RUS)
Stop 1548
Washington, DC 20250-1548
(202) 690-2670 Fax: (202) 720-0718

Contact Person:
Mr. Dick Mansfield, Asst. Administrator

Email address: Dmansfie@rus.usda.gov

Web address: www.usda.gov/rus/water/

GENERAL INFORMATION

PURPOSE:
The Rural Utilities Service's Water Programs Division has four programs, which provide financial and technical assistance for development and operation of safe and affordable water supply systems and sewage and other forms of waste disposal facilities: (1) Water and Waste Disposal Loans and Grants, (2) Emergency Community Water Assistance Grants, (3) Technical Assistance and Training Grants, (4) Solid Waste Management Grants.

* * * * *

Water and Waste Disposal Loans and Grants Program

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Provides loans, guaranteed loans, and grants for water, sewer, storm water, and solid waste disposal facilities in rural areas and towns of up to 10,000 people. Loan and grant funds may be used to: (1) construct, repair, modify, expand, or otherwise improve water supply and distribution systems and waste collection and treatment systems, including storm drainage and solid waste disposal facilities. (2) acquire needed land, water sources, and water rights, and (3) pay costs such as legal and engineering fees when necessary to develop the facilities.

ELIGIBILITY:
Applicants must be public entities. These can include municipalities, counties, special purpose districts, Indian tribes, and corporations not operated for profit, including cooperatives. (A new entity may be formed to provide the needed service if an appropriate one does not already exist.)

RESTRICTIONS ON GRANTS:
Applicants must: (1) Be unable to obtain needed funds from commercial sources at reasonable rates and terms. (2) Have the legal capacity to borrow and to repay loans, to pledge security for loans, and to operate and maintain the facilities. (3) Propose facilities that are consistent with any development plans of the State, multi-jurisdictional area, counties, or municipalities where the project is to be located.

OTHER:
Grants may be provided when necessary to reduce user costs to a reasonable level. They can cover up to 75 percent of eligible facility development costs. Loan guarantees are ordinarily for 80 percent of any loss incurred by the lender; however, a 90 percent guarantee may be issued in unusual circumstances. Lenders pay a one percent guarantee fee, which may be passed on to the loan recipient.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

OTHER:
Applications may be filed with the USDA Rural Development office serving the applicant's area. Detailed information and applications are available through the USDA Rural Development State, Local, and Area Offices. State Office locations and telephone numbers may be obtained from the office of the Assistant Administrator, Water and Waste, at (202) 720-9583 or on the internet.

FINANCIAL INFORMATION

TOTAL AMOUNT OF DIRECT LOANS:
$ 691,004,098 (FY 98)

TOTAL AMOUNT OF GUARANTEED LOANS:
$75,000,000

TOTAL AMOUNT OF GRANTS: $509,800,000

* * *

Emergency Community Water Assistance Grants

GENERAL INFORMATION

PURPOSE:
Grants are available to rural communities when disaster strikes. Congress may appropriate funds for the program after a flood, earthquake, or other disaster if Federal assistance is warranted.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants may be used to: (1) Extend, repair, or perform significant maintenance on existing water systems; construct new water lines, wells or other sources of water, reservoirs, and treatment plants; replace equipment; and pay costs associated with connection or tap fees. (2) Pay related expenses such as legal and engineering fees and environmental impact analyses, or acquire rights associated with developing sources of, treating, storing, or distributing water. (3) Achieve compliance with the Federal Water Pollution Control Act or with the Safe Drinking Water Act, when noncompliance is directly related to a recent decline in quality of potable water.

ELIGIBILITY:
Public bodies and nonprofit corporations serving rural areas, including cities or towns whose population does not exceed 10,000 people may be eligible. Public bodies include Indian Tribes on Federal and State reservations and other Federally recognized Indian Tribal groups. Applicants must demonstrate that a significant decline in quantity or quality of water occurred within two years of the date the application was filed with RUS.

HOW TO APPLY

Applications are filed with any USDA Rural Development State or District Office.

FINANCIAL INFORMATION

LARGEST GRANT: $500,000
(Grants for repairs, partial replacement, or significant maintenance on an established system cannot exceed $75,000)

* * *

Technical Assistance and Training Grants

GENERAL INFORMATION

PURPOSE:
Grants are to provide technical assistance and/or training to associations located in rural areas and to cities and towns with a population of 10,000 or less.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Assistance may be provided to identify and evaluate solutions to water and waste disposal problems, to improve the operation and maintenance of existing water and waste disposal facilities, and to assist associations in preparing applications for water and waste disposal facilities.

ELIGIBILITY:
Private nonprofit organizations may receive grants. (They must have tax exempt status granted by the Internal Revenue Service) Applicants must have the proven ability, background, experience, legal authority, and actual capacity to provide technical assistance and/or training to associations.

DEADLINE: File applications between October 1 and December 31 of each fiscal year.

OTHER:
Applicants proposing to provide technical assistance and/or training in only one State will apply through the appropriate USDA Rural Development State Office. Applicants who are proposing to provide technical assistance and/or training in more than one State will apply through the Administrator, Rural Utilities Service, Washington, DC 20250.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $15,000,000 (FY 98)

* * *

Solid Waste Management Grants

GENERAL INFORMATION

PURPOSE:
To provide technical assistance and/or training to associations located in rural areas and to cities and towns with a population of 10,000 or less to reduce or eliminate pollution of water resources, and to improve planning and management of solid waste facilities.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Assistance may be provided for technical assistance and/or training to enhance operator skills in operations and maintenance in reducing the solid waste stream and maintaining active landfills; identify threats to water resources by evaluating landfill conditions; and reduce the solid waste stream.

ELIGIBILITY:
Private nonprofit organizations that have been granted tax-exempt status by the IRS and public bodies, including local government-based multi-jurisdictional organizations, may be eligible for assistance. Applicants must have proven ability, background, experience, legal authority, and actual capacity to provide the proposed services.

OTHER:
Solid Waste Management Grants are made available from an amount that is usually stipulated by Congress when it appropriates funds for Water Programs Grants. Grants may be made for up to 100 percent of eligible project costs.

HOW TO APPLY
Programs affecting only one State will apply through the appropriate USDA Rural Development State Office. Applicants proposing programs to affect more than one State will apply through the Administrator, RUS, Washington, DC 20250.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $2,600,000 (FY 98)

* * *

DEPARTMENT OF COMMERCE (DOC)

Economic Adjustment Program

Address and Telephone:
U.S. Department of Commerce
14th & Constitution Avenue NW, Room 7804
Washington, DC 20230
(202) 482-5081
Fax: (202) 273-4781

Contact Person:
Phillip A. Singerman, Assistant Secretary

Email address: PSingerm@doc.gov

GENERAL INFORMATION

PURPOSE:
The Program helps states and local areas design and implement strategies for facilitating adjustment to changes in their economic situation that are causing or threaten to cause serious structural damage to the underlying economic base. Such changes may occur suddenly (Sudden & Severe Economic Dislocation) or over time (Long-Term Economic Deterioration), and result from industrial or corporate restructuring, new Federal laws or requirements, reduction in defense expenditures, depletion of natural resources or natural disasters.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Strategy grants provide the recipient with the resources to organize and carry out a planning process resulting in an adjustment strategy tailored to the particular economic problems and opportunities of the impacted area(s). Implementation grants may be used to support one or more activities identified in an adjustment strategy approved though not necessarily funded by EDA. **Types of support** include, but are not limited to: the creation or expansion of strategically targeted business development and financing programs, including grants for revolving loan funds, infrastructure improvements, organizational development, and market or industry research and analysis.

ELIGIBILITY:
State, city or other political subdivision of a state, or a consortium of such subdivisions, an Indian Tribe, a designated Redevelopment Area (RA), a community development corporation (CDC), or a nonprofit organization determined by EDA to be representative of an RA.

OTHER:
Key selection factors include the severity of the adjustment problem, the quality and potential effectiveness of the adjustment strategy (for implementation investments), and the extent to which the proposed activities will contribute to improving the private sector investment in the types of enterprises and industry sectors that will strengthen the economic base of the area.

HOW TO APPLY
Prospective applicants should contact the Economic Development Representative or regional official for the area to ascertain eligibility and guidance for preparing an investment proposal. Normally no deadline for the submission of proposals exists. After evaluating a proposal, the EDA may invite the submission of a formal application.

FINANCIAL INFORMATION

AVERAGE GRANT:
$236,225 (Regular Programs)
$1,260,026 (Defense Conversion)

TOTAL AMOUNT OF GRANT FUNDS:
$31,200,000 (Regular FY 97 programs)
$98,149,000 (Defense Conversion)
$50,200,000 (Disaster Assistance)

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Economic Development Administration Programs

Address and Telephone:
Economic Development Administration
United States Department of Commerce
Washington, DC 20230
(202) 482-2309

Contact Person:
Mr. Chester J. Straub, Jr., Acting Assistant Secretary

GENERAL INFORMATION

PURPOSE:
The Economic Development Administration (EDA) was established under the Public Works and Economic Development Act of 1965 (42 U.S.C. 3121), as amended by the Economic Development Administration Reform Act of 1998, to generate

jobs, help retain existing jobs, and stimulate industrial and commercial growth in economically-distressed areas of the United States. EDA assistance is available to rural and urban areas of the Nation experiencing high unemployment, low income, or other severe economic distress.

In fulfilling its mission, EDA is guided by the basic principle that distressed communities must be empowered to develop and implement their own economic development and revitalization strategies. Based on these locally- and regionally-developed priorities, EDA works in partnership with state and local governments, regional economic development districts, public and private nonprofit organizations, and Indian tribes. EDA helps distressed communities address problems associated with long-term economic distress, as well as sudden and severe economic dislocations including recovering from the economic impacts of natural disasters, the closure of military installations and other Federal facilities, changing trade patterns, and the depletion of natural resources.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
The agency supports projects that help develop or expand industrial/commercial areas and help create private-sector jobs for unemployed and underemployed residents. Priority of support goes to projects - that support the priorities of the U.S. Department of Commerce including: construction and rehabilitation of essential public works infrastructure and economic development facilities; export promotion; commercialization and deployment of technology; sustainable development which will provide long-term economic development benefits, including responses to economic dislocation caused by national environmental policies; eco-industrial parks; entrepreneurial development, especially local capacity building; economic adjustment, infrastructure and development facilities located in federally-authorized and designated rural and urban Enterprise Communities.

ELIGIBILITY:
Eligible applicants are states, local governments, Indian tribes, and nonprofit organizations.

RESTRICTIONS ON GRANTS:
EDA is not authorized to award grants to for-profit business organizations or private individuals, except under its Research and Evaluation Program. No award of Federal funds will be made to an applicant who has an outstanding delinquent Federal debt until either the account is paid, or other arrangements are made.

OTHER:
EDA will focus its scarce financial resources on communities most in distress. Distress may exist in a variety of forms, including high levels of unemployment, low income levels, large concentrations of low income families, significant decline in per capita income, substantial loss of population because of the lack of employment opportunities, large numbers (or high rates) of business failures, sudden major layoffs or plant closures, and/or reduced tax bases.

HOW TO APPLY

APPLICATION FORM USED: Must submit a completed ED-900A.

DEADLINE: None

OTHER:
Interested applicants should contact the EDA office in their area.

FINANCIAL INFORMATION

AVERAGE GRANT: $42,000

TOTAL AMOUNT OF GRANT FUNDS: $2,731,000

PROGRAMS GOALS
Grants under this program support the formulation and implementation of economic development programs designed to create or retain full-time permanent jobs and increase income for the unemployed and underemployed in areas of economic distress.

PROJECT TYPES AND ELIGIBLE APPLICANTS
Planning grants for administrative expenses are awarded to establish and implement effective economic development programs at local and multi-jurisdictional levels. Eligible activities under this program include the preparation and continuation of a Comprehensive Economic Development Strategy (CED Strategy) and planning, and implementation and technical assistance services to communities and local governments within the organization's jurisdiction. Assistance is normally provided for a period of 12 months, not to exceed 50 percent of the total project cost. For economic development districts,

EDA may waive part of the 50 percent local share provided that the non-Federal share is at least 25 percent of the total project cost. For Indian grants, EDA may waive the 50 percent non-Federal share.

Eligible applicants are Economic Development Districts, Redevelopment Areas, Indian tribes, organizations representing Redevelopment Areas or multiple Indian tribes, and commonwealths and territories.

SELECTION CRITERIA
Among the factors EDA considers in evaluating proposals are economic distress of the area, performance of previously funded grantees, and involvement of the local leadership in economic development activities. Priority consideration goes to funded grantees that are performing well.

FUNDING LEVELS
District Program
Average FY 96: $17,450,000
Average FY 96 Grant: $54,000

FY 97: $17,527,000
Average total 97 Grant: $55,000

FY 98: $17,616,000
Average total 98 Grant: $55,000
Indian Program
FY 96: $2,800,000
Average total 96 Grant:$43,000

FY 97: $2,800,000
Average total 97 Grant: $44,000

FY 98: $2,731,000
Average total 98 Grant: $42,000

APPLICATION PROCESS
EDA regional offices contact currently funded grantees to inform them of procedures for submitting applications for continuation funding. Other potential applicants should submit a letter requesting funding and provide evidence of area economic distress to the area Economic Development Representative or regional official with a copy to the appropriate EDA regional office. Following review of the proposals submitted by current grantees as well as other entities, if funds are available, EDA will invite applicants selected for funding consideration to submit formal applications. Complete funding availability information appears annually in the Federal Register.

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Local Technical Assistance Program

Address and Telephone:
Economic Development Administration
U.S. Department of Commerce
327 Congress Avenue, Suite 200
Austin, TX 78701
(512) 916-5595 Fax: (512) 916-5613

Contact Person: Pedro R. Garza, Regional Director

Email address: Pgarza@doc.gov

Website address: www.doc.gov/eda

GENERAL INFORMATION

PURPOSE:
Grants are designed to assist in solving specific economic development problems, respond to development opportunities, and build and expand local organizational capacity in distressed areas.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
The majority of local technical assistance projects focus on technical or market feasibility studies of economic development projects or programs.

ELIGIBILITY:
Public or private nonprofit national, state, area, district, or local organizations;public and private colleges and universities; Indian tribes, local governments; and state agencies.

OTHER:
Selection Criteria focus on proposals that:
- benefit areas of severe economic distress;
- lead to near-term (one to five years) generation or retention or private sector jobs;
- are consistent with the EDA-approved Comprehensive Economic Development Strategy (CEDS);
- document strong local support in terms of financial commitment, public and private leadership involvement (applicants are expected to provide 50 percent of the total project cost); and
- support the Agency's special initiatives identified in the annual "Notice of Funds Authority" published in the Federal Register.

HOW TO APPLY
Potential applicants should contact the Economic

Development Representative (EDR) or regional official for the area who will explain the program and guide the applicant in submitting the proposal. EDA will review proposals and decide whether to invite a formal project application.

FINANCIAL INFORMATION

AVERAGE GRANT: $26,600

TOTAL AMOUNT OF GRANT FUNDS: $1,596,000 (FY 1998)

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Native American Programs

Headquarters **Address and Telephone:**
Business Development Specialist for the Office of Operations
Minority Business Development Agency
Department of Commerce
14th and Constitution Avenue NW, Room 5079
Washington, DC 20230
(202) 482-6022

Contact Person: Mr. Joseph Hardy

GENERAL INFORMATION

PURPOSE:
To provide business development service to *Native Americans* interested in entering, expanding or improving their efforts in the marketplace. To help Native American business development centers and Native American business consultants to provide a wide range of services to Native American clients, from initial consultation to the identification and resolution of specific business problems.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Recipients of NAP funds provide clients with advice and counseling in such areas as preparing financial packages, business counseling, business information and management, accounting guidance, marketing, business/industrial site analysis, production, engineering, construction assistance, procurement and identification of potential business opportunities. **Types of support**: Project Grants, Cooperative Agreements

ELIGIBILITY:
There are no eligibility restrictions for this program. Eligible applicants may include individuals, nonprofit organizations, for-profit firms, local and State governments, Native American Tribes, and educational institutions.

HOW TO APPLY

APPLICATION FORM USED: Standard application forms as furnished by the Federal agency.

GUIDELINES AVAILABLE: Yes—in the application package

DEADLINE: Published in the Federal Register

OTHER:
Contact the nearest Minority Business Development Agency Regional Office or the Headquarters Office for application information.

FINANCIAL INFORMATION

RANGE OF GRANTS: $169,125 to $310,575

AVERAGE GRANT: $187,230

TOTAL AMOUNT OF GRANT FUNDS: $709,000 (FY 1997)

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Planning Program for Economic Development Districts, Indian Tribes and Other Eligible Areas

Headquarters **Address and Telephone:**
Economic Development Administration
Planning and Development Assistance Division
U.S. Department of Commerce
14th & Constitution Avenue NW, Room 7317
Washington, DC 20230
(202) 482-3027 Fax: (202) 482-0466

Contact Person: Luis F. Bueso, Director
Planning and Development Assistance
Division

Email address: Lbueso@doc.gov

GENERAL INFORMATION

PURPOSE:
Grants under this program support the formulation and implementation of economic development programs designed to create or retain full-time perma-

nent jobs and income for the unemployed and underemployed in areas of economic distress. Planning grants for administrative expenses are awarded to establish and implement effective economic development programs at local and multi-jurisdictional levels.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Assistance is provided for up to 75 percent of the total project cost; however, Special circumstances may allow assistance up to 75 percent; Indian tribes may be provided assistance for up to 100 percent of the total project cost.

ELIGIBILITY:
Economic Development Districts, Eligible Areas as defined in section 301.2 of EDA's regulations, Indian tribes, organizations representing Eligible Areas or multiple Indian tribes, and commonwealths and territories.

RESTRICTIONS ON GRANTS:
Selection criteria: Among the factors EDA considers in evaluating proposals are economic distress of the area, performance of previously funded grantees, and involvement of the local leadership in economic development activities. Priority consideration goes to currently funded grantees.

HOW TO APPLY

APPLICATION PROCESS:
EDA regional offices contact currently funded grantees to inform them of procedures for submitting applications for continuation funding. Other potential applicants should submit a letter requesting funding consideration and provide evidence of area economic distress to the area Economic Development Representative or regional official in charge of the area with a copy to the appropriate EDA regional office. Following review of the proposals submitted by current grantees as well as other entities, if funds are available, EDA will invite applicants selected for funding consideration to submit formal applications. Complete funding availability information appears annually in the Federal Register.

FINANCIAL INFORMATION FOR FY 1999:

TOTAL AMOUNT OF GRANT FUNDS: $20,400,000

INDIAN GRANTEES:

FUNDS: $2,766,00
NUMBER OF GRANTEES: 63

AVERAGE GRANT: $44,000

DISTRICTS AND OTHER ELIGIBLE AREAS:

FUNDS: $17,634,000

NUMBER OF GRANTEES: 324

AVERAGE GRANT: $54,000

SAMPLE NATIVE AMERICAN GRANTS:
1. Ongoing grant to an Indian tribes to support a planning professional to build capacity and focus long-term economic challenges.

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Public Works and Development Facilities Program

Headquarters **Address and Telephone:**
U.S. Department of Commerce
14th & Constitution Avenue NW, Room 7804
Washington, DC 20230
(202) 482-5081 Fax: (202) 273-4781

Contact Person:
Chester J. Straub Jr., Acting Asst. Secretary

Email address: Chester Straub@OAS EDA

GENERAL INFORMATION

PURPOSE:
Grants are provided to help distressed communities attract new industry, encourage business expansion, diversify local economies, and generate long-term, private sector jobs.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Types of projects funded are water and sewer facilities primarily serving industry and commerce; access roads to industrial parks or sites; port improvements; and business incubator facilities; technology projects; sustainable development activities; export programs; Brownfields redevelopment and other infrastructure projects. The program is primarily intended to benefit low and moderate-income populations, unemployed and underemployed residents and to help stop out-migration as well as to assist areas experiencing

long-term economic distress due to industrial restructuring and business relocation.

ELIGIBILITY:
State, Political subdivision of a state, Indian tribes, special-purpose unit of state and local government, or a public or private nonprofit organization or association acting in cooperation with officials of a political subdivision of a state.

RESTRICTIONS ON GRANTS:
Priority consideration will be given to projects that:

- improve opportunities for the successful establishment or expansion of industrial or commercial facilities;
- assist in creating or retaining private sector jobs in the near term, as well as providing additional long-term employment opportunities, provided the jobs are not transferred from other labor market areas;
- benefit the long-term unemployment and members of low-income families residing in the area served by the project;
- fulfill a pressing need of the area and can be started and completed in a timely manner;
- demonstrate adequate local funding, with evidence that such support is committed;
- be supported by significant private sector investment.

OTHER:
Proposed projects must be located within an EDA-designated Redevelopment Area (RA) or Economic Development Center. Projects in other areas of an EDA-designated Economic Development District are also eligible if they will directly benefit a RA within the District. Projects must be consistent with an approved Overall Economic Development Program (OEDP).

HOW TO APPLY
Eligible applicants should contact the Economic Development Representative (EDR) or other appropriate EDA regional office in the area. The EDA regional office official or EDR will describe the program and provide guidance on preparing a proposal for EDA's consideration. EDA evaluates proposals before deciding whether to invite formal applications.

FINANCIAL INFORMATION

AVERAGE GRANT: $859,443

TOTAL AMOUNT OF GRANT FUNDS: $177,905,000 (FY 1998)

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DEPARTMENT OF EDUCATION (USED)

Academic Excellence Awards

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5709
Washington, DC 20202-6510
(202) 205-8728
Fax: (202) 401-6168

Contact Person: Ms. Mary Mahony

Email address: mahony_mary@ed.gov

GENERAL INFORMATION

PURPOSE:
The program promotes the adoption and implementation of exemplary bilingual education, English-as-a-second language and other special alternative instructional programs, and professional development programs.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funding for programs in grades K-12 in Bilingual Education, English-as-a-second-language, Language Proficiency, Limited English Speaking. **Types of support**: Discretionary grants

ELIGIBILITY:
State Education Agencies (SEAs), Local Education Agencies (LEAs), nonprofit organizations, and institutions of higher education.

APPLICATION FORM USED: Yes

DEADLINE: Contact program

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $1,000,000 (1998)

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Even Start-Indian Tribes and Tribal Organizations

Address and Telephone:
Department of Education
Compensatory Education Programs
Office of Elementary and Secondary Education
600 Independence Avenue, SW
Washington, DC 20202-6132
(202) 260-0991

Contact Person: Ms. Patricia McKee

GENERAL INFORMATION

PURPOSE:
To help break the cycle of poverty and illiteracy and improve the educational opportunities of low-income families through family literacy programs that integrate early childhood education, adult basic education, and parenting education.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds are used for activities such as recruitment and screening of children and parents, design of programs, instruction for children and parents, staff training, support services, evaluation, and coordination with other programs. **Types of support**: Project Grants (Discretionary)

ELIGIBILITY:
Federally recognized Indian tribes and tribal organizations.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: To be announced in the Federal Register

OTHER:
Response time: Approximately 60 to 120 days.
Request a grant application package from the Headquarters Office at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 11 (FY 1997)

ANGE OF GRANTS: $75,000 to $200,000

TOTAL AMOUNT OF GRANT FUNDS: $1,529,880

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Fund for the Improvement of Education (FIE)

Headquarters **Address and Telephone:**
Office of Educational Research and Improvement
Department of Education
555 New Jersey Avenue, NW
Washington, DC 20208-5645
(202) 219-2147

Contact Person: Ms. Lois Weinberg

GENERAL INFORMATION

PURPOSE:
To conduct nationally significant programs to improve the quality of education, assist all students to meet challenging State content standards, and contribute to the achievement of the National Education Goals.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds may be used to support a wide range of projects under the FIE general authority for programs, and additional specific program authorities.

ELIGIBILITY:
State educational agencies, local educational agencies, institutions of higher education, public and private organizations and institutions may apply. Eligibility is determined for each type of competition.

RESTRICTIONS ON GRANTS:
Each year competitions are announced in the Federal Register. Specific limitations and restrictions for each competition are provided in the Federal Register notice. During the last three years only one grant competition has been held. The competition was for Pilot Projects in character Education. Eligible applicants were State Educational Agencies in collaboration with at least one Local Education Agency.

HOW TO APPLY

DEADLINE: Published in the Federal Register

OTHER:
Applicants should consult the office or official designated as the single point of contact in his or her State for more information on the process that State requires to be followed in applying for assistance.

The applicant can also contact the Headquarters Office at the above address for application packages containing the announcement, application, and assurance forms and for further information.

FINANCIAL INFORMATION

RANGE OF GRANTS: $100,000 to $1,000,000 (remaining appropriation used for non-grant projects, i.e., contracts and other initiatives)

TOTAL AMOUNT OF GRANT FUNDS: $20,500,000 (FY 1997)

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Rehabilitation Services-American Indians with Disabilities

Address and Telephone:
Rehabilitation Services Administration
Office of the Assistant Secretary for Special Education and Rehabilitation Services
Department of Education
600 Independence Avenue S.W.
Washington, DC 20202
(202) 205-8292

Contact Person: Dr. Thomas Finch

GENERAL INFORMATION

PURPOSE:
To provide vocational rehabilitation services to American Indians with disabilities that reside on Federal or State reservations in order to prepare them for suitable employment.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Projects provide financial assistance for the establishment and operation of tribal vocational rehabilitation service projects for American Indians with disabilities residing on reservations. Types of Support: Project Grants

ELIGIBILITY:
Governing bodies of Indian tribes or consortia of those governing bodies on Federal and State reservations may apply.

HOW TO APPLY

APPLICATION FORM USED: The standard application form as furnished by the Federal agency.

DEADLINE: Contact headquarters or regional offices

OTHER:
Response time: Approximately 90 to 120 days.

Applications should be submitted to:
Department of Education Application Control Center
600 Independence Avenue SW
Washington, DC 20202

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 39 (FY 1999)

TOTAL AMOUNT OF GRANT FUNDS: $12,000,000

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Library Programs

Address and Telephone:
U.S. Department of Education
Library Programs and Discretionary Library Programs Division
Office of Educational Research and Improvement
555 New Jersey Avenue, NW
Washington, DC 20208-5571
(202) 219-1670 Fax: (202) 219-1725

Email address: kprice@inet.ed.gov

GENERAL INFORMATION

PURPOSE:
To establish and improve public library services to Indian tribes and Hawaiian natives.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Indian tribes Hawaiian natives, public library services, training of library personnel, purchase of library resources. **Types of support**: Project and Program Grants. Discretionary Grants. Basic Grants and Special Projects Grants to provide assistance to eligible Indian tribes and Hawaiian native organizations to develop and improve public library services.

ELIGIBILITY:
Federally recognized Indian tribes and organizations

primarily serving or representing Hawaiian natives that are recognized by the Governor of Hawaii are eligible to apply. In order to be considered for funding for Special Projects awards, applicants must have received a basic Grant. No schools or school districts are eligible to apply.

HOW TO APPLY

APPLICATION FORM USED: Yes

PROPOSAL GUIDELINES AVAILABLE: Yes

DEADLINES: The notice of closing dates is published in the Federal Register.

OTHER:
Instructions and application forms will be distributed to eligible tribes and Hawaiian native organizations. Contact the tribe or the local BIA for an application form.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE ANNUALLY: 209 (1995)

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $2,494,380

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Planning, Pilot and Demonstration Projects

Address and Telephone:
U.S. Department of Education
Office of Indian Education
Office of Elementary and Secondary Education
400 Maryland Avenue SW
Washington, DC 20020
(202) 401-0113
Fax: (202) 260-7779

GENERAL INFORMATION

PURPOSE:
Grants to support planning, pilot and demonstration projects which are designed to plan for, establish and demonstrate the effectiveness of programs for improving educational opportunities for Indian children. Grants may also be used for educational services for Indian children and for education personnel development.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Types of support: Project and Program Grants; Demonstration Grants; Formula Grants.

ELIGIBILITY:
Indian tribes, Indian organizations and institutions of higher education, state and local educational agencies, federally supported elementary and secondary schools for Indian children.

DEADLINES: Published in the Federal Register, usually in October.

OTHER: Duration: One year. Some grants renewable through annual reapplication and competition.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS ANNUALLY: $8,000,000

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Indian Vocational Education Program

Headquarters **Address and Telephone:**
Division of National Programs
Office of Vocational and Adult Education
U.S. Department of Education
600 Independence Avenue, SW
Washington, DC 20202-7242
(202) 205-9358

Contact Person: Lois Davis

Email address: Lois_Davis@ed.gov

GENERAL INFORMATION

PURPOSE:
To support Indian tribes and tribal organizations that provide secondary and postsecondary vocational education training programs for the benefit of *Native Americans* and Alaskan Natives.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Vocational training in areas such as: health care; childcare; heavy equipment; operation management and entrepreneurship; business management; plumbing; construction; forestry; tourism, and casino management. **Types of support**: Project Grants.

ELIGIBILITY:

Applicants must either be eligible to contract with the Secretary of the Interior for the administration of programs under the Indian Self-Determination and Education Assistance Act or under the Act of April 16, 1934, or be Bureau-funded schools offering a secondary education program.

HOW TO APPLY

APPLICATION FORM USED: Yes-standard application forms as furnished by the Department of Education

GUIDELINES AVAILABLE: Yes–in the Federal Register.

DEADLINE: Published in the Federal Register each year.

OTHER:
Notice is given within 120 to 150 days after the deadline for transmitting applications.

FINANCIAL INFORMATION

RANGE OF GRANTS: $77,511 to $208,108

AVERAGE GRANT: $370,000

TOTAL AMOUNT OF GRANT FUNDS: $12,943,228 (1999)

SAMPLE NATIVE AMERICAN GRANTS:
- Coyote Canyon Rehabilitation Center is conducting a two-year training program for Navajo adults with developmental disabilities that relate to employment opportunities in the Navajo service area.
- Northwest Indian College is conducting a two-year training program offering certificates and Associate Degrees in areas of Maritime Training, Early Childhood Education, Retail Trades Association Technician, and Computer Repair.

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Indian Education-Grants to Local Education Agencies

Headquarters **Address and Telephone:**
Office of Indian Education
Office of Elementary and Secondary Education
Department of Education
600 Independence Avenue, SW
Washington, DC 20202
(202) 260-1441

Contact Person: Dr. David Beaulieu, Director

GENERAL INFORMATION

PURPOSE:
To support local education agencies in their efforts to reform elementary and secondary school programs that serve Indian students in order to ensure that programs are based on challenging State content standards and student performance standards that are used for all students, and are designed to assist Indian students to meet those standards in reaching the National Education Goals.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds may be used for the establishment, maintenance, and operation of supplementary projects specifically designed to assist Indian students in meeting State content and student performance standards. Permissible activities include, but are not limited to: (1) Culturally related activities; (2) early childhood and family programs emphasizing school readiness; and (3) enrichment programs that directly support the attainment of State content and performance standards. **Types of support**: Project Grants; Formula Grants

ELIGIBILITY:
Local education agencies (LEAs) that enroll at least 10 Indian children or in which Indians constitute at least 25 percent of the total enrollment. These requirements do not apply to LEAs serving Indian children in Alaska, California, and Oklahoma or located on, or in proximity to, an Indian reservation.

HOW TO APPLY

APPLICATION FORM USED: Yes

DEADLINE: Published in the Federal Register each year.

OTHER:
Use the standard application forms as furnished by the Federal agency. An applicant should consult the office or official designated as the single point of contact in his or her State for more information on the process the State requires to be followed in applying for assistance, if the State has selected the program for review. The LEA annually submits to the Department of Education an application describing

its proposed project.

FINANCIAL INFORMATION

RANGE OF GRANTS: $3,000 to $1,315,495

AVERAGE GRANT: $47,000

TOTAL AMOUNT OF GRANT FUNDS: $58,050,000 (FY 1997)

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Office of Bilingual Education and Minority Language Affairs (OBEMLA)

Bilingual Education Comprehensive School Grants

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street, SW, Room 5082
Washington, DC 20202-6510
(202) 205-5530
Fax: (202) 205-8680

Contact Person: Mr. Harry Logel

Email address: harry_logel@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides discretionary grants for school-wide bilingual education or English-as-a-second-language programs and other special alternative instructional programs to schools with concentrations of limited English proficient students. Programs should reform, restructure, and upgrade all relevant programs and operations that serve all (or virtually all) limited English proficient (LEP) students in a particular school.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants may be used for grades K-12 in family education, parent outreach, curriculum development, instructional materials, improved assessment procedures, education software, tutoring and counseling, and professional development that improves services to LEP students, or for compensation of personnel trained to serve LEP students. **Types of support**: Discretionary and Competitive Grants.

ELIGIBILITY:
One or more local education agencies may apply alone or in collaboration with an institution of higher education, community-based organizations, or state education agency. To be eligible, applicants must serve schools where the number of limited English proficient students equals at least 25 percent of the total enrollment.

HOW TO APPLY

DEADLINE: Will be announced in the Federal Register

OTHER:
Response time: Approximately 120 days.

FINANCIAL INFORMATION

TOTAL NUMBER OF GRANTS: $274 (FY 1997)

RANGE OF GRANTS: $150,000 to $350,000

AVERAGE GRANT: $255,000

TOTAL AMOUNT OF GRANT FUNDS: $69,512,000 (1997)

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Bilingual Education-Professional Development

Headquarters **Address and Telephone:**
Office of Bilingual Education and Minority Language Affairs
330 C Street, SW, Room 5086
Washington, DC 20202
(202) 205-8842

Contact Person: Ms. Cynthia Ryan

GENERAL INFORMATION

PURPOSE:
To provide financial support for programs designed to meet the training needs for additional or better trained education personnel in Bilingual Education, including support for program improvement and, in certain cases, financial support for students pursuing post-baccalaureate degrees in areas related to programs for limited English proficient persons.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:

Support for projects that are preparing educational personnel to serve children having limited English proficiency.

ELIGIBILITY:
Institutions of higher education and, in certain cases, local and State educational agencies, and private nonprofit organizations may apply. **Types of support**: Project Grants

HOW TO APPLY

DEADLINE: Published in the Federal Register each year

OTHER:
An applicant should consult the office or official designated as the single point of contact in his or her State for more information on the process the State requires to be followed in applying for assistance, if the State has selected the program for review.

Response Time: Notice is given within 120 days after deadline.

FINANCIAL INFORMATION

RANGE OF GRANTS: $28,000 to $391,000

AVERAGE GRANT: $165,000

TOTAL AMOUNT OF GRANT FUNDS: $5,000,000 (FY 1997)

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Bilingual Education Program Enhancement Grants

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street, SW, Room 5082
Washington, DC 20202-6510
(202) 205-8077
Fax: (202) 205-8737

Contact Person: Ms. Ana Garcia

Email address: garcia_ana@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides grants to carry out, expand, or enhance an existing bilingual education or English-as-a-second-language program and other special alternative instructional programs for limited English proficient (LEP) students. Grantees must conduct professional development programs that improve the instruction of LEP students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants may be used for grades K-12 for family education, compensation of personnel trained to serve LEP students, curriculum development, educational technology, or academic or career counseling. Type of support: Discretionary and Competitive Grants

ELIGIBILITY:
Local Education Agencies, Other Organizations and/or Agencies, State Education Agencies. (One or more local education agencies may apply alone or in collaboration with an institution of higher education, community-based organization, or state education agency; a community-based organization or an institution of higher education must have its application approved by a local education agency.)

HOW TO APPLY

APPLICATION FORM USED: Yes

DEADLINE: February

FINANCIAL INFORMATION

AVERAGE GRANT: $130,000

RANGE OF GRANTS: $50,000 to $150,000

TOTAL AMOUNT OF GRANT FUNDS: $19,669,341 (1998), $18,000,000 (1997)

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Bilingual Education Systemwide Improvement Grant

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street, SW, Room 5082
Washington, DC 20202-6510
(202) 205-5530
Fax: (202) 205-8680

Contact Person: Mr. Harry Logel

Email address: Harry_Logel@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides grants to improve, reform, and upgrade programs and operations of an entire local education agency (LEA) in order to better serve limited English proficient (LEP) students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds may be used for grades K-12 in curriculum development, development of education standards for LEP students, improved assessment procedures, enhanced personnel policies, reform of student grade-promotion and graduation requirements, family education programs, instructional materials, educational technology, and academic or career counseling. Type of support: Discretionary and Competitive Grants

ELIGIBILITY:
Local Education Agencies. One or more local education agencies may apply alone or in collaboration with an institution of higher education, community-based organizations, or state education agency.

HOW TO APPLY

APPLICATION FORM USED: Contact the program office for more information

DEADLINE: Will be announced in the Federal Register

OTHER:
Response time: Approximately 120 days

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $39,126,000

AVERAGE GRANT: $490,000

RANGE OF GRANTS: $200,000 to $700,000

TOTAL NUMBER OF GRANTS FUNDED: 80 (1997)

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Bilingual Education Teachers and Personnel Grant

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street, SW, Room 5082
Washington, DC 20202-6510
(202) 205-8842
Fax: (202) 205-8737

Contact Person: Mr. Mahal May

Email address: mahal_may@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides discretionary grants to institutions of higher education that have entered into consortia arrangements with local or State educational agencies for professional development of bilingual education teachers and other education personnel for the purpose of improving education services to limited English proficient (LEP) students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are to be used for post-secondary institutions for programs in Bilingual Education, English-as-a-second-language, Language Proficiency, Professional Development, Teacher Education. **Types of support**: Discretionary and Competitive Grants

ELIGIBILITY:
Local Education Agencies, State Education Agencies. Other organizations include institutions of higher education that have consortia arrangements with local or state education agencies. The state education agency and local education agencies for in-service professional development programs that have consortia arrangements are also eligible.

HOW TO APPLY

APPLICATION FORM USED:

DEADLINE: February

FINANCIAL INFORMATION

AVERAGE GRANT: $200,000

RANGE OF GRANTS: $150,000-250,000

TOTAL AMOUNT OF GRANT FUNDS: $12,500,000 (1998), $4,682,000 (1997)

* * *

Bilingual Education Training for All Teachers

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-8842
Fax: (202) 205-6168

Contact Person: Ms. Cynthia Ryan

Email address: cynthia_ryan@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides discretionary grants for professional development of bilingual education teachers and other education personnel for the purpose of improving education services to limited English proficient students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are for post-secondary institutions for Bilingual Education, English-as-a-second-language, Language Proficiency, Limited English Speaking, Professional Development, and Teacher Education. **Types of support**: Discretionary and Competitive Grants

ELIGIBILITY:
Local Education Agencies, Nonprofit Organizations, Other Organizations and/or Agencies, State Education Agencies, Institutions of higher education, nonprofit organizations, and other organizations that have a consortia agreement with a local or state education agency.

HOW TO APPLY

DEADLINE: February

FINANCIAL INFORMATION

Anticipated information for FY 1999 (no grants have been made in the past for this program):

NUMBER OF GRANTS MADE: 18

AVERAGE GRANT: $200,000

RANGE OF GRANTS: $100,000 to $250,000

TOTAL AMOUNT OF GRANT FUNDS: $3,500,000 (1999)

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Career Ladder Program

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-5463
Fax: (202) 205-8737

Ms. Carol Manitaras

Email address: manitaras_carol@ed.gov

GENERAL INFORMATION

PURPOSE:
This program provides discretionary grants to upgrade the qualifications and skills of non-certified educational personnel, especially educational paraprofessionals, and to help recruit and train secondary school students as bilingual education teachers.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are for post-secondary institutions. Type of support: Discretionary and Competitive Grants.

ELIGIBILITY:
Institutions of Higher Education, Institutions of higher education that have consortia arrangements with local or state education agencies. Consortia may include community-based organizations or professional educational organizations.

HOW TO APPLY

DEADLINE: January

FINANCIAL INFORMATION

AVERAGE GRANT: $200,000

RANGE OF GRANTS: $150,000 to $250,000

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Field-Initiated Research

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-9475
Fax: (202) 401-6168

Contact Person: Ms. Milagros Lanauze

Email address: milagros_lanauze@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides small grants for research on practical applications for programs for serving limited English proficient (LEP) students and for other issues related to LEP students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funding for programs for grades K-12, and post-secondary education in the fields of Bilingual Education, English-as-a-second-language, Language Proficiency, Limited English Speaking, and Research. **Types of support**: Discretionary/Competitive Grants

ELIGIBILITY:
Local Education Agencies, other Organizations, and current or recent recipients of Title VII grants under subpart 1 or 2 of Part A of Title VII (Bilingual Education Capacity and Demonstration Grants and Bilingual Education Research Evaluation, and Dissemination) are eligible.

HOW TO APPLY

APPLICATION FORM USED: Contact program for information or look for application announcement in the Federal Register.

DEADLINE: To be announced every year.

FINANCIAL INFORMATION

AVERAGE GRANT: $55,000

RANGE OF GRANTS: $50,000 to $70,000
TOTAL AMOUNT OF GRANT FUNDS: $$225,000 (1997)

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Graduate Fellowships Program

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-9727
Fax: (202) 205-8680

Contact Person: Ms. Joyce Brown

Email address: JoyceBrown@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides financial assistance through institutions of higher education to individuals who are pursuing master's, doctoral, or postdoctoral study related to instruction of limited English proficient children and youth in areas such as teacher training, program administration, research and evaluation, and curriculum development and for the support of dissertation research related to this study. Fellowship recipients are required to work in a field related to bilingual education or English as a second language for a period equivalent to the period of time that assistance is received.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funding for post-secondary students in the areas mentioned under "PURPOSE" and for Bilingual Education, English-as-a-second-language, Language Proficiency, Limited English Speaking, Professional Development, Teacher Education. **Types of support**: Awards for doctoral, master's, and postdoctoral study.

ELIGIBILITY:
Institutions of Higher Education. Individuals who meet the eligibility requirements may apply for a fellowship through an institution participating in the program.

HOW TO APPLY

APPLICATION FORM USED: Yes

DEADLINE: Contact the above address for current deadlines.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $318,000 (1997)

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Program Development Implementation Grants

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-8077
Fax: (202) 205-8737

Contact Person: Ms. Ana Garcia

Email address: ana_garcia@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides discretionary grants that support the development and implementation of new comprehensive, coherent, and successful bilingual or English-as-a-second-language programs and other special alternative instructional programs for limited English proficient students.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funding is for grades K-12 in the areas of Bilingual Education, English-as-a-second-language, and Limited English Speaking.

ELIGIBILITY:
Local Education Agencies, Nonprofit Organizations. One or more local education agencies may apply alone or in collaboration with an institution of higher education, community-based organization, or state education agency. A community-based organization or an institution of higher education must have its application approved by a local education agency.

HOW TO APPLY

APPLICATION FORM USED: Yes

DEADLINE: February

FINANCIAL INFORMATION

ANTICIPATED NUMBER OF GRANTS: 72 (1999)

AVERAGE GRANT: $150,000

RANGE OF GRANTS: $94,000 to $175,000

TOTAL AMOUNT OF GRANT FUNDS: $16,700,2000

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State Grant Program (also known as Bilingual Education State Grant Program)

Address and Telephone:
U.S. Department of Education
OBEMLA
330 C Street SW, Room 5082
Washington, DC 20202-6510
(202) 205-9907
Fax: (202) 205-8680

Contact Person: Mr. Luis Catarineau

Email address: Luis_Catarineau@ed.gov

GENERAL INFORMATION

PURPOSE:
The program provides discretionary grants to states and outlying areas to collect and report data on the state's limited English proficient (LEP) population and to provide technical assistance to local education agencies (LEAs) within the state. SEAs may use program funds to assist LEAs with program design, capacity building, student assessment, and program evaluation. SEAs may also use program funds to train SEA personnel in education issues affecting LEP children and youth.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funding for grades K-12 in Bilingual Education, English-as-a-second-language, Language Proficiency, Limited English Speaking, Minority Groups. **Types of support**: Discretionary and Competitive Grants

ELIGIBILITY:

State and local Education Agencies

HOW TO APPLY

APPLICATION FORM USED: Contact program for information.

DEADLINE: February

FINANCIAL INFORMATION

AVERAGE GRANT: $160,000

RANGE OF GRANTS: $100,000 to $1,200,000

TOTAL AMOUNT OF GRANT FUNDS: $7,600,000 (1998)

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DEPARTMENT OF HEALTH AND HUMAN SERVICES (DHHS)

Family Violence Prevention and Services and Grants for Battered Women's Shelters—Grants to States and Indian Tribes

Headquarters **Address and Telephone:**
Office of Community Services
Administration for Children and Families (ACF)
Dept. of Health and Human Services
370 L'Enfant Promenade, SW, 5th Floor
Washington, DC 20447
(202) 401-5529

Contact Person: Mr. William Riley

GENERAL INFORMATION

PURPOSE:
To assist States and Indian Tribes in the prevention of family violence and the provision of immediate shelter and related assistance for victims of family violence and their dependents.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
To prevent incidents of family violence and to provide immediate shelter and related assistance to victims of family violence. States must give special emphasis to the support of community based projects of demonstrated effectiveness carried out by nonprofit private organizations, particularly those projects where the primary purpose is to operate shelters for victims of family violence, and those which provide counseling, advocacy, and self-help services to victims and their children.

ELIGIBILITY:
The 50 States, the District of Columbia, the Commonwealth of Puerto Rico, Guam, American Samoa, the Virgin Islands, the Northern Mariana Islands, Palau, and certain federally-recognized Indian Tribes

HOW TO APPLY

APPLICATION FORM USED: No standard application forms are required.

GUIDELINES AVAILABLE: Yes—published in the Federal Register.

DEADLINE: In the Federal Register

OTHER:
Applications must be submitted to the Administration for Children and Families. Contact Headquarters Office at the address above for more information.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 213 (FY 1997)

RANGE OF GRANTS:
States: $440,000 to $2,100,802

TOTAL AMOUNT OF GRANT FUNDS: $58,240,000

Tribes: $18,420 to $165,780

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Health Careers Opportunity Program

Address and Telephone:
Program Contact:
Mr. Mario A. Manecci, M.P.H., Chief,
Division of Disadvantaged Assistance
Bureau of Health Professions
5600 Fishers Lane, Room 8A-09
Rockville, MD 20857
(301) 443-2100
Fax: (301) 443-5242

Grants Management Contact:

Mr. John Westcott, Grants Management Officer
Bureau of Health Professions,
Public Health Service, Dept. of Health and Human Services
5600 Fishers Lane, Room 8C-26
Rockville, MD 20857
(301) 443-6857
Fax: (301) 443-4943

E-Mail address: dda@hrsa.gov

Web address: www.hrsa.dhhs.gov/bhpr/grants.html

GENERAL INFORMATION

PURPOSE:

The goal of the Health Careers Opportunity Program (HCOP) is to assist individuals from disadvantaged backgrounds to undertake education to enter a health profession. The HCOP program works to build diversity in the health fields by providing students from disadvantaged backgrounds an opportunity to develop the skills needed to successfully compete, enter, and graduate from health professions schools.

PROGRAM SUMMARY:

The legislative purposes from which HCOP funds may be awarded are:

- Identifying, recruiting, and selecting individuals from disadvantaged backgrounds for education and training in a health profession;
- Facilitating the entry of such individuals into such a school;
- Providing counseling, mentoring, or other services designed to assist such individuals to complete successfully their education at such a school;
- Providing, for a period prior to the entry of such individuals into the regular course of education or complete successfully such regular course of education at such a school, or referring such individuals to institutions providing such preliminary education;
- Publicizing existing sources of financial aid available to students in the education program of such a school or who are undertaking training necessary to qualify them to enroll in such a program;
- Paying scholarships, as the Secretary may determine, for such individuals for any period of health professions education at a health professions school;
- Paying such stipends for such individuals for any period of education in student-enhancement programs (other than regular courses), except that such a stipend may not be provided to an individual for more than 12 months;
- Carrying out programs under which such individuals gain experience regarding a career in a field of primary health care through working at facilities of public or private nonprofit community-based providers of primary health services; and
- Conducting activities to develop a larger and more competitive applicant pool through partnerships with institutions of higher education, school districts, and other community-based entities.

ELIGIBILITY:

Eligible applicants include schools of medicine, osteopathic medicine, public health, dentistry, veterinary medicine, optometry, pharmacy, allied health, chiropractic, podiatric medicine, public or non-profit private schools that offer graduate programs in behavioral and mental health, programs for the training of physician assistants, and other public or private nonprofit health or educational entities.

Additional information may be obtained by contacting by telephone at 301-443-2100 or by writing to:
Division of Disadvantaged Assistance
Bureau of Health Professions, HRSA
5600 Fishers Lane, Room 8A09
Rockville, MD 20857

RESTRICTIONS ON GRANTS:

Funds may not be used for tuition and fees, training of program staff, and retraining of health professionals, sectarian instruction, religious purposes, construction, and acquisition, and foreign travel.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes,

DEADLINE: Available on the Web address

OTHER:

Applicants are encouraged to obtain application materials from the World Wide Web.

FINANCIAL INFORMATION

TOTAL NUMBER OF GRANTS MADE: 128 continuation and competitive grants

AVERAGE GRANT: $198,438

LARGEST GRANT: $695,432

SMALLEST GRANT: $78,155

TOTAL AMOUNT OF GRANT FUNDS: $25.4 million

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Low Income Home Energy Assistance Program (LIHEAP)

Address and Telephone:

Department of Health and Human Services
Administration for Children and Families
Office of Community Services
Division of Energy Assistance
370 L'Enfant Promenade, SW, 5th Floor West
Washington, DC 20447
(202) 401-9351
Fax: (202) 401-5718

Web address: www.acf.dhhs.gov/programs/liheap

GENERAL INFORMATION

PURPOSE:
The Low Income Home Energy Assistance Program (LIHEAP) is a block grant program administered within the Department of Health and Human Services (HHS). LIHEAP assists eligible low income households in meeting the heating or cooling portion of their residential energy needs.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Some areas for use of funds are for energy crisis intervention, residential weatherization, energy-related home repair, heating assistance, and cooling assistance. Up to 10 percent of LIHEAP funds may be used for planning and administration.

ELIGIBILITY:
1) Households with incomes that cannot exceed the greater of 150% of the poverty level or 60% of the State median income. 2) Households with at least one member who receives Temporary Assistance for Needy Families, Supplemental Security Income, Food Stamps, or certain needs-tested veterans benefits may be regarded as categorically eligible. The highest level of assistance will go to those households with the lowest incomes and highest energy costs or needs in relation to income, taking into account family size.

OTHER:
Another program included under LIHEAP is Residential Energy Assistance Challenge Option (REACH) grant.

HOW TO APPLY

OTHER:
Contact the local State, Indian tribe or tribal organization for application information.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $1.2 billion (FY 1997) for LIHEAP programs

SAMPLE NATIVE AMERICAN REACH GRANTS

- $140,711 to Lumbee Regional Development Association. The project will address energy needs of specially targeted households through a combined program of low-cost weatherization, increased efficiencies in hot water heaters (including insulation blankets) and low-flow shower-heads, energy efficient lighting, thermostat checks and energy audits. Very poor households with elderly, young children or disabled members and a high energy burden will be targeted, for a total of 491 households, 1998.
- $50,000 to United Tribes of Kansas and Southeast Nebraska, Inc. The program will provide energy conservation measures, energy efficiency education, and energy related repairs, giving special consideration to the elderly, the handicapped and household with children, 1998.
- $175,000 to Central Council Tlingit and Haida Indian Tribes, including $25,000 for energy efficiency education. The Central Council will identify those families in most critical need of energy assistance and provide them energy education prior to the heating season, budget planning and counseling, and link them with other Central Council social service, family preservation, weatherization, and housing Programs.
- $70,738 to Grand Traverse Band of Ottawa and Chippewa Indians. This project will increase and enhance intervention and education services given to previous eligible REACH recipients during office visits while they complete applications and/or seek referrals for additional assistance with paying heating expenses. The tribe will continue to coordinate a statewide information dissemination system on energy education to all tribes within the state of Michigan, using resources and professional guidance that was secured through prior

REACH grants.

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Administration on Aging (AOA)

Special Programs for the Aging--Title VI, Part A, Indian Programs--Grants to Indian Tribes and Part B, Grants to Native Hawaiians

Headquarters **Address and Telephone:**
Office of American Indian, Alaskan Native, and Native Hawaiian Programs
Administration on Aging,
Department of Health and Human Services
330 Independence Avenue SW, Room 4743
Washington, DC 20201
(202) 619-2957

Contact Person: Dr. Yvonne Jackson, Director

GENERAL INFORMATION

PURPOSE:
To promote the delivery of supportive services, including nutrition services, to older Indians, Alaskan Natives, and Native Hawaiians.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are for services that include nutrition services and information and referral, and may include transportation and other services authorized under Title III. Funds may also be used for the alteration, lease or renovation of a facility to be used as a multipurpose Indian senior center and for staffing the center.

ELIGIBILITY:
Tribal organizations of Indian tribes eligible for assistance under Section 4 of the Indian Self-Determination and Education Assistance Act and public or nonprofit private organizations which serve Native Hawaiian Elders, which represent at least 50 Indians or Hawaiians 60 years of age or older.

OTHER:
Indian Tribes receive funds based on a formula that considers the number of eligible elder Indians represented by the tribal organizations with population ranges from 50-100; 101-200; 201-300; 301-400; 401-500; and 501 to 1,500 and, 1,501 over. Grants are available to a private or nonprofit organization having the capacity to provide services to older Native Hawaiians.

HOW TO APPLY

APPLICATION FORM USED: No

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact Headquarters Office for further information.

OTHER:
Response Time: Within 30 to 60 days. Application forms and information is published by the Administration on Aging at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 225 tribal organizations, and one Native Hawaiian Organization

RANGE OF GRANTS: $54,000 to $132,000

AVERAGE GRANT: There is no average grant since grants are based on population.

TOTAL AMOUNT OF GRANT FUNDS: $18,475,000 (FY 1999)

SAMPLE NATIVE AMERICAN GRANTS:
- Passamaquoddy Tribe-for supportive and nutrition services for older Indian persons.
- San Carlos Apache Tribe-for supportive and nutrition services for older Indian persons.
- Yakima Indian Nation-for supportive and nutrition services for older Indian persons.
- St. Croix Tribal Council-for supportive and nutrition services for older Indian persons.
- Ute Mountain Ute Tribe- supportive and nutrition services for older Indian persons.

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Administration for Children and Families (ACF)

Tribal Work Grants

Headquarters **Address and Telephone:**
Office of Community Services
Administration for Children and Families,
Dept. of Health and Human Services
Aerospace Building, 5th Floor
370 L'Enfant Promenade, SW
Washington, DC 20447

(202) 401-9333

Contact Person: Director

GENERAL INFORMATION

PURPOSE:
To allow Indian tribes and Alaska Native organizations to operate a program to make work activities available.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Tribes have broad flexibility to use the grant for the purpose of making work activities available. **Types of support**: Formula Grants

ELIGIBILITY:
An Indian tribe or Alaska Native organization that conducted a JOBS program in fiscal year 1995 will benefit.

HOW TO APPLY

GUIDELINES AVAILABLE: Yes

DEADLINE: Included in the guidelines.

OTHER:
Each eligible Indian tribe or Alaska Native organization must submit a NEW plan to the Secretary for approval. Contact the Administration for Children and Families for more information.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 78 tribal grantees operated NEW program (1997)

RANGE OF GRANTS: $5,187 to $1,752,666

AVERAGE GRANT: $97,862

TOTAL AMOUNT OF GRANT FUNDS: $7,633,287

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Administration for *Native Americans* (ANA)

Native American Programs

Address and Telephone:
Administration for *Native Americans*
Dept. of Health and Human Services
HHH Building, Room 348-F
L'Enfant Promenade, SW
Washington, DC 20447
(202) 690-6320
Contact Person:
Mr. Leon McKoy, Program Operations

GENERAL INFORMATION

PURPOSE:
To provide financial assistance, training and technical assistance, and research, demonstration and evaluation activities to public and private nonprofit organizations including Indian Tribes, urban Indian centers, Alaska Native villages, Native Hawaiian organizations, rural off-reservation groups, and Native American Pacific Island groups for the development and implementation of social and economic development strategies that promote self-sufficiency.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants may be used for such purposes as, but not limited to: (1) Governance Projects which assist tribal and village governments, Native American Institutions, and local leadership to exercise local control and decision-making over their resources; (2) Economic Development Projects, which promote the long term mobilization and management of economic resources necessary to achieve a diversified economy; and (3) Social Development Projects which support local access to, control of, and coordination of services and programs for the social benefit of community members. Funds may be used for Financial Assistance Grants; Training and Technical Assistance; and Research, Demonstration and Evaluation. **Types of support**: Project Grants (Contract); Direct Loans

ELIGIBILITY:
Public and private nonprofit agencies, including but not limited to, governing bodies of Indian tribes on Federal and State reservations, Alaska Native villages and regional corporations established by the Alaska Native Claims Settlement Act, such public and nonprofit private agencies serving Native Hawaiians, Indian and Alaska Native organizations in urban or rural nonreservation areas, and Native American Pacific Islanders.

OTHER:
These projects are expected to result in improved social and economic conditions of *Native Americans*

within their communities and to increase the effectiveness of Indian Tribes and Native American organizations in meeting their economic and social goals. Additional competitive areas include: (1) Environmental Regulatory Enhancement, designed to assist Tribal and Alaska Village governments in developing environmental programs responsive to tribal needs; and (2) Native Languages Preservation and Enhancement, a program to assist Native American tribes and communities in ensuring the survival and continued vitality of their languages.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact Headquarters office

OTHER:
The Administration for *Native Americans* will provide each applicant with the appropriate forms for the application for Federal assistance and instructions for applying for grants from the Administration for *Native Americans* programs at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 265 (FY 1997)

RANGE OF GRANTS: $50,000 to $1,200,000

AVERAGE GRANT: $125,000

TOTAL AMOUNT OF GRANT FUNDS: $34,933,000

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Indian Health Service (IHS)

Health Professions Pre-graduate Scholarship Program for Indians

Address and Telephone:

Program Contact:
Ms. Patricia Lee-McCoy, Director
Division of Health Professions Support
Indian Health Service
12300 Twinbrook Parkway, Suite 100A
Rockville, MD 20852
(301) 443-6197

Grants Management Contact:
Ms. M. Kay Carpentier, Grants Management Officer
Grants Management Branch, Indian Health Service,
Division of Acquisition and Grants Management
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-0243

GENERAL INFORMATION

PURPOSE:
To provide scholarships to American Indians and Alaska Natives for the purpose of completing pre-graduate education leading to a baccalaureate degree only in the following areas: (1) Pre-Medicine; priority as follows: senior, junior, sophomore, freshman; (2) Pre-Dentistry (with the same priorities as (1))

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Types of support: Scholarship awards, Project Grants

ELIGIBILITY:
Individuals of American Indian or Alaska Native descent, who have successfully completed high school education or high school equivalency, and have been accepted for enrollment or are enrolled in an accredited pre-graduate program in a pre-medicine or pre-dentistry curriculum.

HOW TO APPLY

APPLICATION FORM USED: Application form OMB No. 0917-0006.

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact IHS Area offices, usually April 1.

OTHER:
Application forms and instructions are provided by the Indian Health Service and are usually available to interested individuals in February.

FINANCIAL INFORMATION

TOTAL NUMBER OF GRANTS MADE:
50 new and 51 continuing awards.

RANGE OF GRANTS: $12,283 to $27,217

AVERAGE GRANT: $16,857

TOTAL AMOUNT OF GRANT FUNDS: $1,702,569 (FY 1997)

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Health Professions Preparatory Scholarship Program for Indians

Address and Telephone:
Program Contact:
Ms. Patricia Lee-McCoy, Director
Division of Health Professions Support
Indian Health Service
12300 Twinbrook Parkway, Suite 100A
Rockville, MD 20852
(301) 443-6197

Grants Contact:
Ms. M. Kay Carpentier, Grants Management Officer
Grants Management Branch
Division of Acquisition and Grants Management
Indian Health Service
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-0243

GENERAL INFORMATION

PURPOSE:
To make scholarships to American Indians and Alaska Natives for the purpose of completing compensatory pre-professional education to enable the recipient to qualify for enrollment or re-enrollment in a health profession school or curriculum.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Scholarship awards. **Types of support**: Project Grants

ELIGIBILITY:
Individuals of American Indian or Alaska Native descent, who have successfully completed high school education or high school equivalency and who have been accepted for enrollment in a compensatory, pre-professional general education course or curriculum.

RESTRICTIONS ON GRANTS:
Awards are limited to a maximum of two years of full-time scholarship support under this section of the Indian Health Care Improvement Act.

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: Usually April 1.

OTHER:
Response time: Applicants are notified by July 1. Application forms and instructions are provided by the Indian Health Service Scholarship Program acting through the IHS Area Program Offices. Application forms and required documentation (official transcripts, letter of acceptance by college, curriculum verification, Indian eligibility, tuition verification, faculty evaluation) should be submitted to IHS Headquarters for review and approval/disapproval.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Eighty new and thirteen continuing awards (FY 1997).

RANGE OF GRANTS: $13,182 to $26,019

AVERAGE GRANT: $14,571

TOTAL AMOUNT OF GRANT FUNDS: $1,355,142

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Health Professions Recruitment Program for Indians

Address and Telephone:

For Health Professions Recruitment and Health Resident Recruitment Contact:
Mr. Darrell Pratt, Acting Director
Div. of Health Professions Support, I.H.S.
12300 Twinbrook Parkway Suite 100A
Rockville, MD 20852
(301) 443-4242
For Nursing Recruitment Contact:
Ms. Carol Gowett, M.S., R.N., Nurse Consultant
Nursing Program, Indian Health Service
5600 Fishers Lane, Room 6A-44
Rockville, MD 20857
(301) 443-1840

Grants Management Contact:
Ms. Kay Carpentier, Grants Management Officer
Grants Management Branch
Division of Acquisitions and Grants Management
Indian Health Service,

12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
(1) To identify American Indians and Alaska Natives with a potential for education or training in the health professions, and to encourage and assist them to enroll in health or allied health professional schools; (2) to increase the number of nurses, nurse midwives, nurse practitioners and nurse anesthetists who deliver health care services to American Indians and Alaska Natives; and (3) to place health professional residents for short-term assignments at Indian health Service (IHS) facilities as a recruitment aid.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Establishing and operating programs designed to recruit American Indians and Alaska Natives into health and allied health professional schools. **Types of support**: Project Grants, (Cooperative Agreements)

ELIGIBILITY:
Public or private nonprofit health or educational entities or Indian tribes or tribal organizations as specifically provided in legislative authority.

HOW TO APPLY

APPLICATION FORM USED: The standard application forms as furnished by DHHS.

GUIDELINES AVAILABLE: Available from the Indian Health Service.

DEADLINE: Contact Headquarters Office

FINANCIAL INFORMATION

RANGE OF GRANTS: $50,000 to $400,000
AVERAGE GRANT: $224,600

TOTAL AMOUNT OF GRANT FUNDS: $2,870,700 (FY 1997)

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Health Professions Scholarship Program

Address and Telephone:

Program Contact:
Ms. Patricia Lee-McCoy, Director
Division of Health Profession Support,
Indian Health Service
12300 Twinbrook Parkway, Suite 100A
Rockville, MD 20852
(301) 443-6197

Grants Contact:
Ms. M. Kay Carpentier, Grants Management Officer
Grants Management Branch
Division of Acquisition and Grants Management
Indian Health Service,
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
To provide scholarships to American Indians and Alaska Natives at health professions schools in order to obtain health professionals to serve Indians. Upon completion, scholarship recipients are obligated to serve in the Indian Health Service or an Indian health organization for each year of support with a minimum of two years.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Scholarships support students who pursue full-time or part-time courses of study in health professions needed by the Indian Health Service (IHS). Disciplines have included allopathic and osteopathic medicine, dentistry, nursing (baccalaureate and graduate), public health nutrition (graduate), medical social work (graduate), speech pathology and audiology (graduate), optometry, pharmacology and health care administration.

ELIGIBILITY:
American Indians or Alaska Natives who are enrolled members of a Federally-recognized tribe are eligible. Applicants for new awards: (1) must be accepted by an accredited U.S. educational institution for a full-time or part-time course of study leading to a degree in medicine, osteopathy, dentistry, or other participating health profession which is deemed necessary by the Indian Health Service; (2) be eligible for or hold an appointment as a Commissioned Officer in the Regular or Reserve Corps of the Public Health Service; or (3) be eligible for civilian service in the Indian Health Service.

RESTRICTIONS ON GRANTS:
The list of priority health professional disciplines may vary slightly from year to year. Scholarships may not be awarded to students who have conflicting service obligations after graduation or who are not enrolled members of Federally-recognized tribes.

HOW TO APPLY

APPLICATION FORM USED: Yes--provided by the Indian Health Service Scholarship Program, acting through the IHS Area offices

DEADLINE: April 1

OTHER:
Response Time: Applicants are notified by July 1. New applications are available to interested individuals usually in February.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 119 new and 258 continuing scholarships.

RANGE OF GRANTS: $12,136 to $38,222

AVERAGE GRANT: $20,469

TOTAL AMOUNT OF GRANT FUNDS: $7,636,100 (FY 1999)

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Indian Health Service Educational Loan Repayment

Address and Telephone:
Program contact:
Mr. Charles Yepa, Chief, Loan Repayment Program
Indian Health Service
12300 Twinbrook Parkway Suite 100A
Rockville, MD 20852
(301) 443-3369

GENERAL INFORMATION

PURPOSE:
To ensure that the Indian Health Service has an adequate supply of trained health professionals for Indian health program facilities by providing for the repayment of educational loans for participants who agree (by written contract) to serve an applicable period of time at a facility IHS has designated as a loan repayment priority site or in a designated specialty at a site with an appropriate position.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
This program will provide repayment of loans incurred for health professions educational expenses in exchange for service in a designated loan repayment priority site. **Types of support**: Project grants

ELIGIBILITY:
Eligible individuals must be enrolled: (1) in a course of study or program in an accredited institution, as determined by the Secretary, within any State, and be scheduled to complete such course of study in the same year such as individual applies to participate in such program; (2) in an approved graduate training program in a health profession; (3) have a degree in a health profession and a license to practice a health profession; (4) be eligible for, or hold, an appointment as a commissioned officer in the Regular or Reserve Corps of the Public Health Service (PHS); (5) be eligible for selection for civilian service in the Regular or Reserve Corps of the PHS; (6) meet the professional standards for civil service employment in the IHS; (7) be employed with an Indian health program.

OTHER:
Recipients must agree by written contract to serve an applicable period of time in such a site; individuals who have conflicting service obligations may not participate in this program until those obligations are satisfied. The minimum period of participation is two years. Maximum payment to a program participant is $30,000 per year and an additional 31 per cent of the $30,000 for tax liability.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact Headquarters Office

OTHER:
Response time: Approximately sixty days. Applicants should request an application package, complete the required information, and return it to the Indian Health Service Headquarters for review.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 260 new and 47 continuing loan repayment awards (FY 97).

RANGE OF GRANTS: $3,000 to $78,600 for a two-year obligation.

TOTAL AMOUNT OF GRANT FUNDS: $11,118,800

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Indian Health Service Research

Address and Telephone:

Program Contact:
Dr. William Freeman, Program Coordinator
IHS Research Program
Headquarters West
5300 Homestead Road, NE
Albuquerque, NM 87110
(505) 248-4141

Grants Management Contact:
Ms. M. Kay Carpentier, Grants Management Branch
Division of Acquisition and Grants Operations
Indian Health Service
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
To conduct research and developmental activities in areas of Indian health care which further the performance of health responsibilities of the Indian Health Service

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants under this program are limited to research and development activities in areas of health care which impact the health of the American Indians and Alaska Natives and which are within the health services responsibilities of the Indian Health Service. Areas of consideration: (1) basic epidemiological, (2) understanding of behavioral changes and their acceptance in Indian communities, regarding health promotion/disease prevention strategies which rely on individual, family, or community acceptance of responsibility for improving health status; (3) etiology, morbidity, adjunctive treatment alternatives for dealing with alcohol or substance abuse, (4) support systems for health care of the elderly, (5) involvement of professional nursing in reproductive health care, infant care, patient education, and compliance with self-care, (6) intervention alternatives for family dysfunction problems such as interpersonal violence, alcohol or drug abuse, poor school or work performance, mental health problems and inappropriate utilization of health services, (7) alternative configurations for the delivery of health care services, (8) prevention, treatment and prioritization of oral health problems, and (9) other areas of concern within the functional health care responsibilities of the Indian Health Service. **Types of support**: Project Grants

ELIGIBILITY:
There are two groups of eligible applicants: (1) Federally-recognized Indian tribes and tribal organizations which are contracting with the Indian Health Service under the authority of the Indian Self-Determination and Education Assistance Act, and (2) Indian Health Service components, including Service units and area offices.

HOW TO APPLY

APPLICATION FORM USED: The standard application forms, as furnished by the Public Health Service and approved by the Office of Management and Budget (OMB), must be used for this program.

GUIDELINES AVAILABLE: Yes--in the application kit.

DEADLINE: Contact the Grants Management Branch.

OTHER:
Response time: Approximately 180 days
Pre-applications are required as specifically requested in the program announcement. Anyone interested in submitting an application is encouraged to contact Dr. William Freeman, Program Coordinator, for technical assistance.
Application kits may be obtained from the Indian Health Service Headquarters, Grants Management Branch, at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: No new grants were made in fiscal years 1997 and 1998

RANGE OF GRANTS: $9,000 to $50,000

AVERAGE GRANT: $30,000

TOTAL AMOUNT OF GRANT FUNDS: estimated at $100,000 (FY 1998)

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Matching Grants for Health Professions Scholaships to Indian Tribes

Address and Telephone:

Program contact:
Ms. Patricia Lee-McCoy, Director
Division of Health Professions Support
Indian Health Service, DHHS
12300 Twinbrook Parkway, Suite 100A
Rockville, MD 20852
(301) 443-6197

Grants Management Contact:
Ms. M. Kay Carpentier, Grants Management Officer
Division of Acquisition and Grants Management
Indian Health Service, DHHS
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
To provide scholarships to Indians for health professions education through Indian tribes and tribal organizations. Scholarships must be for health careers listed in the current fiscal year Federal Register Notice for the Indian Health Profession Scholarship Program.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are for Indian tribes and tribal organizations to provide scholarships to Indians pursuing health professions careers as listed in the current Federal Register Notice. **Types of support**: Project grants

ELIGIBILITY:
Any federally recognized Indian tribe or tribal organization.

RESTRICTIONS ON GRANTS:
A scholarship recipient under this program is required to sign a service obligation contract with the Indian Health Service (IHS). The service obligation is the number of years equal to the number of years for which the scholarship is awarded but not less than two years.

HOW TO APPLY

APPLICATION FORM USED: The standard forms, as furnished by PHS and required by 45 CFR Part 92.

GUIDELINES AVAILABLE: Yes--in the Application Kit

DEADLINE: Contact Headquarters Office

OTHER:
Response time: Within thirty days. An IHS Grant Application Kit may be obtained from the Grants Management branch at the address above. This program has just completed an award cycle. The next cycle will not place for three more years, (2002).

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Two new and two continuing programs (FY 1997)

RANGE OF GRANTS: $42,000 to $70,000

TOTAL AMOUNT OF GRANT FUNDS: $252,000

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Special Diabetes Program for Indians-Prevention and Treatment Projects

Address and Telephone:

Program Contact:
Dr. Kelly Acton, Director
Diabetes Program, Indian Health Service
5300 Homestead Road NE
Albuquerque, NM 87110
(505) 248-4182
Fax: (505) 248-4188

Email: galucero@smtp.ihs.gov
Management contact:
Ms. Phyllis Wolfe, Grants Management Specialist
Grants Management Branch
Indian Health Service
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204 Fax: (301) 443-9602

Email: pwolfe@smtp.ihs.gov

GENERAL INFORMATION

PURPOSE:
To promote improved health care among American Indians/Alaska Natives through special diabetes prevention and treatment services projects.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
To fund primary, secondary, and tertiary diabetic prevention and treatment and related data collection. The award amount will include both direct and indirect costs. Grant funds may not be used for any other purpose. **Types of support**: Project grants

ELIGIBILITY:
The Public Health Service Act, as amended, states that the following groups are eligible to apply for grants: Indian Health Service entities; Indian tribes or tribal organizations which operate an Indian Health program. This includes programs under a contract, grant, cooperative agreement or compact with the IHS under the Indian Self-Determination Act; and Urban Indian organizations that operate an urban Indian Health Program.

RESTRICTIONS ON GRANTS:
Funding may not be used as matching funds for other Federal programs.

HOW TO APPLY

DEADLINE: Contact the Grants Management Officer. Deadlines are also published in the Federal Register.

OTHER:
Response time: Approximately 45-90 days. Information on the submission of applications may be obtained from the Grants Management Officer, at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: This is a new program, no grants have been made yet.

RANGE OF GRANTS: $46,000 to $5,000,000

TOTAL AMOUNT OF GRANT FUNDS: $30,000,000 (estimate for FY 98)

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Tribal Recruitment and Retention of Health Professionals into Indian Health Programs

Address and Telephone:

Program information:
Mr. Darrell Pratt, Leader,
Health Professions Support Team
Division of Health Profession Support
Indian Health Service
12300 Twinbrook Parkway, Suite 100A
Rockville, MD 20852
(301) 443-4242

Grants Management information contact:
Ms. Kay Carpentier, Grants Management Officer
Grants Management Branch
Division of Acquisition and Grants Management
Indian Health Service, Twinbrook Metro Plaza
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
To make financial assistance awards to Indian tribes and tribal and Indian health organizations to enable them to recruit, place, and retain health professionals to fill critical vacancies and to meet the staffing needs of Indian health programs and facilities including those administered by the Indian Health Service (IHS).

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Establishing and operating programs designed to recruit and retain health professionals into Indian health programs and facilities. **Types of support**: Project Grants, Cooperative Agreements

ELIGIBILITY:
Any federally-recognized Indian tribe or Indian health organization is eligible to apply.

HOW TO APPLY

APPLICATION FORM USED: Yes
GUIDELINES AVAILABLE: Yes

DEADLINE: Contact Headquarters Office

OTHER:
Response time: Within 90 days of IHS deadline
An IHS Grant Application Kit may be obtained from the Grants Management Branch at the address above.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 7 continuing awards (FY 1997).

RANGE OF GRANTS: $60,00 to $100,000

TOTAL AMOUNT OF GRANT FUNDS: $570,261

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Tribal Self-Governance Demonstration Program: Planning and Negotiation Cooperative Agreements and IHS Compacts

Address and Telephone:

Program Contact:
Ms. Paula Williams, Director
Office of Tribal Self-Governance
Indian Health Service, Parklawn Building
5600 Fishers Lane, Room 5A-55
Rockville, MD 20857
(301) 443-7821

Grants Management Contact:
Ms. M. Kay Carpentier, Grants Management Officer
Div. of Acquisition and Grants Management,
Indian Health Service
12300 Twinbrook Parkway, Suite 100
Rockville, MD 20852
(301) 443-5204

GENERAL INFORMATION

PURPOSE:
To make financial assistance awards to Indian tribes to enable them to assume programs, functions, services, and activities (PFSA) of the Indian Health Service (IHS), Department of Health and Human Services (DHHS), and of the Department of Interior (DOI) that are otherwise available to Indian tribes or organizations.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Establishing and operating programs to provide planning and negotiation resources to tribes interested in participating in the SGDP. **Types of support**: Project grants

ELIGIBILITY:
For planning projects, any federally-recognized tribe which (1) formally requests, through a governing body action, a planning cooperative agreement for the purpose of participation in the SGDP, (2) has operated two or more mature contracts and (3) has furnished organization-wide single audit reports.

HOW TO APPLY

APPLICATION FORM USED: Yes—the standard application forms, as furnished by IHS and required by 45 CFR, Part 92.

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact the Headquarters Office

OTHER:
Response time: Within forty-five days of IHS deadline. An IHS Grant Application Kit may be obtained from the Grants Management Branch at the address above.

FINANCIAL INFORMATION

RANGE OF GRANTS: Cooperative Agreements: $20,000 to $50,000. Average compact funding was $7,454,545.

TOTAL AMOUNT OF GRANT FUNDS: $350,000,000 (FY 1997)

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Public Health Service (PHS)

Adolescent Health Centers for American Indians and Alaska Natives

Address and Telephone:
Division of Scholarships and Loan Repayments
Loan Repayment Programs Branch
Dept. of Health and Human Services
4350 East-West Highway, 10th Floor
Bethesda, MD 20814
800-435-6464
Fax: 301-594-4981
Contact Person:
Chief, Loan Repayment Programs Branch

E-Mail Address: DSLR@HRSA.DHHS.GOV

GENERAL INFORMATION

PURPOSE:
To make financial assistance awards to Indian tribes and tribal and urban Indian organizations to establish innovative school related and community based adolescent health centers capable of providing health promotion and disease prevention services to adolescents.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants may be used in establishing and operating programs designed to provide health promotion and disease prevention services to adolescents. **Types of support**: Project grants

ELIGIBILITY:
Any federally recognized Indian Tribe, Indian tribal organization or federally recognized urban Indian organization

RESTRICTIONS ON GRANTS:
Those tribes or tribal organizations which have previously received Public Law 93-638 grants to fund Indian Health Service (IHS) Adolescent Health Centers may not apply. Preference is given to applicants within the following IHS Areas: Aberdeen IHS, Alaska Native Health Service, Billings IHS, California IHS, and Navajo IHS.

HOW TO APPLY

APPLICATION FORM USED: Standard application forms, as furnished by PHS.

DEADLINE: Contact Headquarters Office

OTHER:
Response Time: Within ninety days of IHS deadline. An IHS Grant Application Kit may be obtained from the Grants Management Branch, Division of Acquisition and Grants Management, 12300 Twinbrook Parkway, Suite 100, Rockville, MD 20852 (301) 443-5204.

FINANCIAL INFORMATION

RANGE OF GRANTS: $50,000

TOTAL AMOUNT OF GRANT FUNDS: $800,000 (FY 1999)

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Programs of Excellence in Health Professions Education for Minorities

Address and Telephone:

Program Contact:
A. Roland Garcia, Ph.D., Chief
Centers of Excellence Section
Division of Disadvantaged Assistance
Dept. of Health and Human Services
Parklawn Building, Room 8A-09
5600 Fishers Lane
Rockville, MD 20857
(301) 443-2100

Grants Management Contact:
Mr. John Westcott, Grants Management Officer
Bureau of Health Professions
Dept. of Health and Human Services
Parklawn Building, Room 8C-26
5600 Fishers Lane
Rockville, MD 20857
(301) 443-6857

Web address: www.hrsa. gov/bhpr/grants.html

DDA Web site:
http://158.72.83.3/bhpr/dda/dda/htm

GENERAL INFORMATION

PURPOSE:
The goal of this program is to assist eligible schools in supporting programs of excellence in health professions education for under-represented minority individuals.

Program summary:
The grantee is required to use the funds awarded:

- to develop a large competitive applicant pool through linkages with institutions of higher education, local school districts, and other community-based entities and establish an education pipeline for health professions careers;
- to establish, strengthen, or expand programs to enhance the academic performance of under-represented minority students attending the school;
- to improve the capacity of such school to train, recruit, and retain under-represented minority faculty including the payment of stipends and fellowships;
- to carry out activities to improve the information

resources, clinical education, curricula and cultural competence of the graduates of the schools, as it relates to minority health issues;

- to facilitate faculty and student research on health issues particularly affecting under-represented minority groups, including research on issues relating to the delivery of health care;
- to carry out a program to train students of the school in providing health services to a significant number of under-represented minority individuals through training provided to such students at community-based health facilities that provide such health services and are located at a site remote from the main site of the teaching facilities of the school; and
- to provide stipends.

The $500,000 minimum award per year is no longer required.

ELIGIBILITY:
Accredited schools of medicine, osteopathic medicine, dentistry, and pharmacy, as well as certain Historically Black Colleges and Universities. Native American Centers of Excellence grants may also be made to a consortium of schools that collectively meet conditions, without regard to whether the schools of the consortium individually meet the conditions.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: Available at the web address

OTHER:
Response time: From four to seven months. Applicants are encouraged to obtain application materials from the World Wide Web via the internet.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Twenty-five

RANGE OF GRANTS: $200,00 to $750,000

TOTAL AMOUNT OF GRANT FUNDS: $24,718,000 (FY 1997)

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Scholarships for Health Professions Students From Disadvantaged Backgrounds

Headquarters Address and Telephone:
Bureau of Health Professions
Health Resources and Services Administration
Public Health Service
Parklawn Building, Room 8-34
5600 Fisher Lane
Rockville, MD 20857
(301) 443-4776

Contact Person:
Mr. Bruce Baggett, Div. of Student Assistance

GENERAL INFORMATION

PURPOSE:
To make funds available for grants to schools of allopathic medicine, osteopathic medicine, dentistry, pharmacy, podiatric medicine, optometry, veterinary medicine, allied health (baccalaureate and graduate programs of dental hygiene, medical laboratory technician, occupational therapy, radio logic technology and physical therapy), public health, and accredited schools of nursing (associate, diploma, baccalaureate and graduate programs) and graduate degrees in clinical psychology.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds are awarded to assist such schools in providing scholarships to individuals from disadvantaged backgrounds who are enrolled (or accepted for enrollment) as full time students in the schools. Scholarships may only be expended for tuition expenses, other reasonable educational expenses, and reasonable living expenses incurred while in attendance for the year. **Types of support**: Project grants

ELIGIBILITY:
Accredited public or private nonprofit schools of allopathic medicine, nursing, osteopathic medicine, dentistry, pharmacy, podiatric medicine, optometry, veterinary medicine, allied health, or schools offering graduate programs in public health or clinical psychology.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: Contact the Headquarters Office

OTHER:
Response time: From one to two months. Eligible health professions schools submit the required application to the Division of Student Assistance. Students apply to the Financial Aid Office at their respective school.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Grants to 450 health professions and nursing schools (FY 1997)

TOTAL AMOUNT OF GRANT FUNDS: $18,126,694

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National Institutes of Health (NIH)

Minority Access to Research Careers

Address and Telephone:
Dr. Adolphus P. Toliver, Chief, MARC Branch
National Institute of General Medical Sciences
National Institutes of Health
45 Center Drive MSC 6200
Bethesda, MD 20892-6200
(301) 594-3900

Grants Management:
Ms. Carol Tippery, Chief
Grants Management Officer
National Institute of General Medical Sciences
National Institutes of Health
45 Center Drive MSC 6200
Bethesda, MD 20892-6200
(301) 594-5135

GENERAL INFORMATION

PURPOSE:
To assist minority institutions to develop and strengthen their biomedical research training capabilities. As a result, these schools are able to motivate and interest students in, as well as prepare them for, pursuing doctoral study and biomedical research careers.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
National Research Service Awards are made directly to individuals for research training in specified biomedical areas. In addition, grants may be made to institutions to enable them to make National Research Service Awards to individuals selected by them; these individuals must be honors undergraduate students in their junior or senior years who intend to pursue a Ph.D., M.D., or other combined professional-Ph.D. degree in the biomedical sciences.
Types of support: Project grants

ELIGIBILITY:
Any nonfederal public or private nonprofit four-year university or college with substantial enrollment of underrepresented minority students may apply. Individual National Research Service awardees must be nominated and sponsored by a public or nonprofit private institution having staff and facilities appropriate to the proposed research training program. Predoctoral awardees must have completed the baccalaureate degree and must have been accepted into a Ph.D., or combined professional degree-Ph.D., training program in the biomedical or behavioral sciences. Predoctoral faculty fellows must have been full-time faculty in the biomedical sciences for at least three years before the date of application. Senior faculty fellows must have received the Ph.D., or equivalent degree at least seven years before the date of application.

DEADLINE:
Institutional NRSAs: January 10 and May 10.
Individual NRSAs: April 5 and December 5.

OTHER:
Response time: Institutional NRSAs: Twelve to eighteen months; Individual NRSAs: six months. Application forms and information can be obtained from the Branch Contact at the address above. Completed applications should be submitted to:
Center for Scientific Review,
National Institutes of Health,
Bethesda, MD, 20892.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 203 (FY 1997)

RANGE OF GRANTS: $18,000 to $688,000

TOTAL AMOUNT OF GRANT FUNDS: $18,748,000

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Minority Biomedical Research Support

Address and Telephone:
Branch Contact:
Dr. Ernest Marquez, Chief,
MBRS Branch
National Institute of General Medical Sciences
National Institutes of Health
45 Center Drive MSC 6200
Bethesda, MD 20892-6200
(301) 594-3900

Grants Management Contact:
Ms. Carol Tippery, Chief
Grants Management Officer
National Institute of General Medical Sciences
National Institutes of Health
45 Center Drive MSC 6200
Bethesda, MD 20892-6200
(301) 594-5135

GENERAL INFORMATION

PURPOSE:
To address the lack of representation of minorities in biomedical research, MBRS awards grants to institutions with substantial minority enrollments to support research projects by faculty members and to provide opportunities for students to work as part of a research team. This support has the added benefit of strengthening the institution's biomedical research capabilities.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
MBRS grants support biomedical research projects. They may also provide salary funds for students, who are selected by the grantee institutions, to participate in developmental activities. Funds may be used for developmental activities for faculty, students, and the institution.

ELIGIBILITY:
Four-year colleges, universities, and health professional schools with 50 percent or more minority enrollment; two-year and four-year institutions with significant, but not necessarily over 50 percent, minority enrollment, provided they have a history of encouragement and assistance to minorities; two-year colleges with 50 percent minority enrollment; Indian tribes that have a recognized governing body and perform substantial governmental functions and; Alaskan Regional Corporations, as defined in the Alaska Native Claims Settlement.

HOW TO APPLY

APPLICATION FORM USED:
Standard application form as provided by PHS.

DEADLINE: February 1, June 1, and October 1.

OTHER:
Response time: About nine months. Application materials and information can be obtained through the Grants Management Contact at the above address.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 110 MBRS grants (FY 1997)

RANGE OF GRANTS: $75,000 to $1,500,000

TOTAL AMOUNT OF GRANT FUNDS: $38,185,000

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National Institutes of Mental Health (NIMH)

Minority Fellowship Program

Address and Telephone:
The American Sociological Association
1307 New York Avenue, Suite 700
Washington, DC 20005-4701
(202) 638-9005 or (202) 833-3410
Fax: (202) 785-0146

Contact Person:
Ms. Kim Cameron-Dominguez, Program Assistant

Email address: cameron dominguez@asanet.org;minorityaffairs@asanet.org

Web address: www.asanet.org

GENERAL INFORMATION

PURPOSE:
Funded by a grant from the National Institute of Mental Health (NIMH), the Minority Fellowship Program (MFP) seeks to attract talented minority students interested in mental health issues and to facilitate their placement, work, and success in graduate programs through the U.S. The MFP supports the development and training of minority sociologists in mental health.

ELIGIBILITY:
MFP applicants can be new or continuing graduate students. However, the MFP is primarily designed for minority students entering a doctoral program in sociology for the first time or for those who are in the early stages of their graduate programs. Applicants must be applying to or enrolled in sociology departments which have strong mental health research programs and/or faculty who are currently engaged in research focusing on mental health issues.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes

DEADLINE: December 31

OTHER:
MFP Fellows are selected on the basis of their commitment to research in mental health and mental illness, academic achievement, scholarship, writing ability, research potential, financial need, and racial and ethnic minority background. All application materials must be submitted in one package. A complete application package consists of:

A. Fellowship application
B. Essay/s
C. Three letters of recommendation
D. Transcript/s
E. Other supporting documents (Optional) (e.g., curriculum vitae or resume, research papers published or presented at professional conferences, GRE scores, etc.)

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $14,688 (1999)

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DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD)

Community Development Block Grant Program

Address and Telephone:
U.S. Dept. of Housing and Urban Development
Office of the Assistant Secretary Community
Planning and Development
Washington, DC 20410-7000

Contact Person: Contact your local municipal or county officials.

Web address: www.hud.gov/cpd/statefct.html

GENERAL INFORMATION

PURPOSE:
The primary statutory objective of the CDBG program is to develop viable communities by providing decent housing and a suitable living environment and by expanding economic opportunities, principally for persons of low and moderate income.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Communities receiving CDBG funds from the State may use the funds for many kinds of community development activities including, but not limited to: acquisition of property for public purposes; construction or reconstruction of streets, water and sewer facilities, neighborhood centers, recreation facilities, and other public works; demolition; rehabilitation of public and private buildings; public services; planning activities; assistance to nonprofit entities for community development activities; and assistance to private for-profit entities to carry out economic development activities (including assistance to micro-enterprises).

OTHER:
HUD distributes funds to each State based on a formula which takes into account population, poverty, incidence of overcrowded housing, and age of housing. The State must ensure that at least 70 percent of its CDBG grant funds are used for activities that benefit low and moderate income persons over a one, two, or three year time period selected by the State. Under unique circumstances, States may also use their funds to meet urgent community development needs. A need is considered urgent if it poses a serious and immediate threat to the health or welfare of the community.

HOW TO APPLY
If you are an interested citizen, contact your local municipal or county officials for more information. The local government may have received or may have applied for a grant from the State. If you are a local official, you should contact the agency that administers the program for your State. If your local government or State officials cannot answer your questions, contact the HUD Field Office that serves your area. Note that the State administers the pro-

gram and determines which local projects receive funding.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $1.3 billion for FY 1996 CDBG non-entitlement appropriation.

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Indian Housing Block Grants

Headquarters **Address and Telephone:**
Deputy Assistant Secretary for
Native American Programs
451 7th Street SW, Room 4126
Washington, DC 20410

Contact Person: Local HUD Office

GENERAL INFORMATION

PURPOSE:
To provide Federal assistance for Indian tribes with housing activities in a manner that recognizes the right of tribal self-governance, and for other purposes.

On October 26, 1996, President Clinton signed into law the Native American Housing Assistance and Self-Determination Act of 1996 (NAHASDA). This Act recognized the right of tribal self-governance and the unique relationship between the Federal Government and the governments of Indian tribes. NAHASDA reorganizes and simplifies the Department's system of housing assistance to *Native Americans* by eliminating several separate HUD programs of assistance and replacing them with a single block grant program made directly to the tribes or tribally designated housing entities (TDHEs).

NAHASDA significantly changes the HUD provideD housing funds to Indian communities. Annual grants are made in the form of an Indian Housing Block Grant (IHBG) that offers maximum flexibility to tribes or TDHEs to design, implement and administer their own unique housing programs. However, the purpose of the IHBG remains, as it was with previous HUD programs, housing assistance for the benefit of low-income families that is appropriate for local circumstances. The amount of a recipient's IHBG is based upon a formula comprised of two components; the statutory requirement and practical necessity to maintain a tribe's current existing housing stock built under the United States Housing Act of 1937 (USHA) and the need for additional low-income housing in the tribe's service area.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
The objective of the ICDBG program is to assist eligible recipients to develop viable communities, including decent housing, a suitable living environment, and economic opportunities, principally for persons of low and moderate income. The program can provide funding for recipients in the following categories:
Housing - Includes housing rehabilitation, land acquisition to support new housing construction, and under limited circumstances, new housing construction.
Community Facilities - Includes infrastructure construction, e.g., roads, water and sewer facilities, and single or multi-purpose community buildings.
Economic Development - Includes a wide variety of commercial, industrial, or agricultural projects which may be recipient owned and operated or which may be owned and/or operated by a third party.

ELIGIBILITY:
An Indian tribe, or its TDHE, submits an Indian Housing Plan (IHP) to the Office of Native American Programs for review and a determination of its compliance with NAHASDA. It is not an "application" process seeking "approval" of an activity. The IHP consists of a Five-year Plan intended to be an overview of the direction that a recipient takes to meet its housing needs, and a plan detailing the resources the recipient has available, immediate need for housing and its specific plan to utilize those resources in meeting its low-income housing needs.

Eligible applicants for assistance include any Indian tribe, band, group, or nation, (including Alaska Indians, Aleuts, and Eskimos), or Alaska Native village which has established a relationship to the Federal government as defined in the program Regulations. In certain instances, tribal organizations may be eligible to apply.

HOW TO APPLY
Inquiries should be addressed to the Administrator, Office of Native American Programs at the appropriate area office.

The purpose of this program is to provide short-term technical assistance to Tribes/TDHEs and resident organizations (RO) that are combating drug-related crime and abuse of controlled substances in Indian housing communities. These funds are used to reimburse consultants who provide expert advice (maximum 30 days of work) and work with tribal communities or RO to assist them in gaining skills and training to eliminate drug abuse and related problems for their communities. DETAP funds can be used to assess drug problems in Indian housing communities; design and identify appropriate anti-crime and anti-drug related practices and programs such as law enforcement strategies; youth initiatives; resident patrols; security and physical design; community organization and leadership development.

Youth Leadership and Development Training sessions are held annually. These sessions bring together Native American and Alaskan Native youth in a university setting to improve team building and conflict resolution skills; offer diversity awareness and sensitivity training; develop a community action plan and introduce youth to entrepreneurship opportunities. The ONAP is also coordinating a series of regional workshops for adults that include sessions on fundraising and the successful development of mentoring and entrepreneurship programs for youth.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $608,000,000 (FY 1999)

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Public and Indian Housing

Headquarters **Address and Telephone:**
Assistant Secretary for Public and Indian Housing
Department of Housing and Urban Development
Washington, DC 20410
(202) 708-0950

GENERAL INFORMATION

PURPOSE:
To provide and operate cost-effective, decent, safe and affordable dwellings for lower income families through an authorized local Public Housing Agency (PHA).

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
To develop lower-income housing by (1) acquiring existing housing from the private market (acquisition); (2) obtaining construction or rehabilitation contracts by competitive bidding where the PHA acts as the conventional developer; or (3) executing new construction or rehabilitation Contracts of Sale with private developers. Funds may also be used for the major reconstruction of obsolete existing public housing projects. **Types of support**: Direct payments for Specified Use.

ELIGIBILITY:
Public Housing Agencies established in accordance with State law are eligible.

RESTRICTIONS ON GRANTS:
Indian Housing Authorities (IHAs) are no longer eligible for funding under the US Housing Act (of 1937) or the Indian Housing Act.

HOW TO APPLY

APPLICATION FORM USED: PHAs may submit Application for Public Housing Project.

DEADLINE: PHA applications may be submitted at any time.

OTHER:
Response time: Approximately sixty days from the deadline for application for processing applications and proposals.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $2,990,090,433 (FY 1997)

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Public and Indian Housing Drug Elimination Program

Address and Telephone:
Office of Community Safety and Conservation
Office of Community Relations & Involvement
Public and Indian Housing,
Dept. of Housing and Urban Development
451 Seventh Street SW, Room 4116
Washington, DC 20410
(202) 708-1197

Contact Person:
Director of Public Housing
Division of the local Departmental HUBs

GENERAL INFORMATION

PURPOSE:
The purposes of the Public Housing Drug Elimination program are to: (1) Reduce and/or eliminate drug-related crime around property comprising public housing projects; (2) encourage public housing agencies (PHAs) and tribally designated housing entities (TDHEs) to develop a plan that can be sustained for several years and addresses the problem of drug-related crime around Indian housing developments, and (3) to have Federal grants available to help PHAs and TDHEs carry out their plans.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Employing and reimbursing costs for security and protective services, Employment of drug-related crime investigators, Establishing voluntary tenant patrols, Programs in drug prevention, intervention, referral, and treatment. **Types of support**: Project Grants, Direct Payments for specified use.

ELIGIBILITY:
The program authorizes HUD to make grants to public housing agencies (PHAs) and TDHEs.

HOW TO APPLY

GUIDELINES AVAILABLE: In the Notice of Funding Availability (NOFA) published in the Federal Register.

DEADLINE: Published in the Federal Register.

OTHER:
Each application will be evaluated on the basis of the following criteria: (1) The extent of the drug-related crime problem, (2) the quality of the plan to address the problem, including the extent to which the plan included initiatives that can be sustained over a period of several years, (3) the capability of the applicant to carry out the plan, (4) the extent to which there can be participation from the tenants, local government and community to support the proposed plan.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 532 (1997)

AVERAGE GRANT: $376,000

TOTAL AMOUNT OF GRANT FUNDS:
$ 22,187,688

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Office of Native American Programs (ONAP)

Indian Community Development Block Grant Program

Headquarters **Address and Telephone:**
Office of Native American Programs
U.S. Dept. of Housing and Urban Development
1999 Broadway, Suite 3990
P. O. Box 90
Denver, CO 80202
(303) 675-1600

Website address:
http://www.codetalk.fed.us/onaprob.html

GENERAL INFORMATION

PURPOSE:
To provide assistance to Indian tribes and Alaska Native villages in the development of viable Indian communities.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Improve the housing stock, provide community facilities, make infrastructure improvements, expand job opportunities, housing rehabilitation programs, acquisition of land for housing, and assistance for directing homeownership. **Types of support**: Project Grants

ELIGIBILITY:
Any Indian tribe, band, group, or nation, including Alaska Indians, Aleuts, and Eskimos, and any Alaska Native village that is eligible for assistance under the Indian Self-Determination and Education Assistance Act.

RESTRICTIONS ON GRANTS:
Grants may not be used for construction and improvement of governmental facilities, the purchase of equipment, general government expenses, operating and maintenance expenses, political activities, new housing construction (except through community-based development organizations), and income payments.

HOW TO APPLY

APPLICATION FORM USED: Yes, can be down loaded from :HTTP://www.coodetalk.Fed.US/ona prob.html

DEADLINE: Published in the Federal Register

OTHER:
Response Time: 75-110 days. Applicants must file an application on forms prescribed by HUD which describes the community development need and how that need will be addressed by the proposed project. Application must provide sufficient information for the project to be rated against selection criteria.

FINANCIAL INFORMATION

AVERAGE GRANT: $485,372

TOTAL AMOUNT OF GRANT FUNDS: $67,000,000 (FY 1999)

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DEPARTMENT OF THE INTERIOR (DOI)

Indian Arts and Crafts Development

Address and Telephone:
Indian Arts and Crafts Board
Room 4004-Main Interior Building
Washington, DC 20240
(202) 208-3773

Contact Person:
Ms. Meridith Z. Stanton, Deputy Director

GENERAL INFORMATION

PURPOSE:
To encourage and promote the development of American Indian and Alaska Native arts and crafts.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Program planning assistance, such as the development of innovative education, production, promotion, and economic concepts related to Native culture. **Types of support**: Use of Property, Facilities, and Equipment; Advisory Services and Counseling; Investigation of Complaints.

ELIGIBILITY:
American Indian and Alaska Native individuals and organizations, federally recognized Indian tribal governments, State and local governments, and nonprofit organizations.

OTHER:
Complaints about imitation American Indian arts and crafts that are misrepresented as genuine handcrafts are referred to appropriate Federal or local authorities for action.

HOW TO APPLY

DEADLINE: None

OTHER:
Response time: Acknowledgment usually in fourteen days. Submit request of application and guidelines to headquarters office.

FINANCIAL INFORMATION

TOTAL AMOUNT OF GRANT FUNDS: $962,000 (FY 1997)

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Bureau of Indian Affairs (BIA)

Indian Child Welfare Act-Title II Grants

Headquarters **Address and Telephone:**
Division of Social Services
Office of Tribal Services
Bureau of Indian Affairs
1849 C Street NW, MS 4603 MIB
Washington, DC 20240
(202) 208-2721

Contact Person: Mr Larry Blair, Code 450

GENERAL INFORMATION

PURPOSE:
To promote the stability and security of Indian tribes and families by the establishment of minimum Federal standards for the removal of Indian children from their families in an unsafe environment and providing assistance to Indian tribes in the operation of child and family service programs.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Operation and maintenance of counseling facilities, family assistance, protective day care, after school care, recreational activities, respite care, employment

of professionals to assist tribal courts personnel, education and training, foster care subsidy programs, legal advice and representation, home improvement programs with the primary emphasis of upgrading unsafe home environments, preparation and implementation of child welfare codes, and providing matching share for other Federal programs. **Types of support**: Project grants.

ELIGIBILITY:
Federally Recognized Indian Tribal Governments

HOW TO APPLY

DEADLINE: Contact local BIA office

OTHER:
Contact local Bureau of Indian Affairs office for application guidelines and deadlines. Completed applications should be submitted to the local BIA agency.

FINANCIAL INFORMATION

RANGE OF GRANTS: $26,449 to $750,000

AVERAGE GRANT: $60,000

TOTAL AMOUNT OF GRANT FUNDS: $14,092,000 (FY 1997)

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Indian Education-Higher Education Grant Program

Headquarters **Address and Telephone:**
Office of Indian Education Programs
1849 C Street NW, Room MS 3512-MIB
Washington, DC 20240
(202) 219-1127

Contact Person: Mr. Garry Martin

GENERAL INFORMATION

PURPOSE:
To provide financial aid to eligible Indian students to enable them to attend accredited institutions of higher education.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds are to supplement the total financial aid package prepared by the college financial aid officer. Funds are to assist students in pursing their undergraduate baccalaureate degree. **Types of support**: Scholarship grants

ELIGIBILITY:
Federally Recognized Indian Tribal Governments and tribal organizations authorized by Indian Tribal Governments. Individuals who are members of Federally Recognized Indian Tribes.

OTHER:
In most cases, the application by an Indian tribe or tribal organization to administer the program can be approved by the Area and Agency Education Program Administrator or the Area and Agency Bureau Contracting Officer. Individual students are notified by the Area and Agency Education Program Administrator or tribal contractor, and funds are sent to the applicant in care of the college or university financial aid office.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes—from the Tribal Office, or tribal contractor administering the program.

DEADLINE: Applications to administer the program may be submitted any time. Deadlines for individual student applications are set by the Tribal Education Line Office and/or tribal contractor.

OTHER:
Applications by Indian tribes and tribal organizations to administer the program will be processed within 90 days. Applications by students will be processed within six to ten weeks after all required documents are submitted. Individuals must be enrolled in an accredited college and have financial need as determined by the institution's financial aid office.

FINANCIAL INFORMATION

RANGE OF GRANTS: $300-$5,000

AVERAGE GRANT: $2,800
TOTAL AMOUNT OF GRANT FUNDS: $18,504,118 (FY 1997)

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Indian Housing Assistance

Headquarters **Address and Telephone:**
Division of Human Services
Office of Tribal Services
Bureau of Indian Affairs
1849 C St., NW, MS 4641 MIB
Washington, DC 20240
(202) 208-2721

Contact Person: Ms. June Henkel

GENERAL INFORMATION

PURPOSE:
To use the Housing Improvement Program resources of the Bureau of Indian Affairs to substantially eliminate substandard Indian housing. This effort is assisted by the Indian Health Service, which provides water and sanitary systems for houses repaired or built with HIP funds.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Grants are to be used for: housing improvement, including renovations, repairs, or additions to existing homes. The Bureau will build an entire house in situations where no other program will meet the need. Technical assistance is provided to Indian tribes to establish housing plans and determine the extent and use of the Bureau's Housing Improvement Program. **Types of support**: Project grants, Dissemination of Technical Information, Direct Payments for Specified Use.

ELIGIBILITY:
Federally Recognized Indian Tribal Governments and tribal organizations to administer the program who have needs identified in the most current tribal housing inventory. Individual Indians in need of housing assistance who are unable to obtain assistance from any other source, and meet the eligibility criteria of the HIP regulations.

HOW TO APPLY

DEADLINE: Applications from Indian tribes and tribal organizations may be submitted any time. Deadlines for individual Indians are set at the local level.

OTHER:
Applications by Indian tribes and tribal organization will be processed within 90 days. There is no set time for applications from individuals.

Completed applications should be submitted to the local Bureau of Indian Affairs agency or area office. Individual Indians should submit written applications to the local tribal housing office, or local Bureau of Indian Affairs agency.

FINANCIAL INFORMATION

RANGE OF GRANTS: For HIP, maximum of $20,000 for repairs; $2,500 for temporary repairs; and $45,000 for new standard housing. The average cost for repair is approximately $8,000.

TOTAL AMOUNT OF GRANT FUNDS: $12,963,358 (FY 1997)

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Loans Guaranty Program

Headquarters **Address and Telephone:**
Office of Economic Development
Bureau of Indian Affairs
1849 C Street NW MS-2061
Washington, DC 20240
Phone: (202) 208-5324
Fax: (202) 208-7419

Contact Person: Mr. Orville Hood

Website address: www./stsource.kc.frb.org

GENERAL INFORMATION

PURPOSE:
To provide assistance to Federally Recognized Indian Tribal Governments, Native American Organizations, and individual American Indians in obtaining financing from private sources to promote business development initiatives on or near Federally Recognized Indian Reservations. The program was established by the Indian Financing Act of 1914 to stimulate and increase Indian entrepreneurship and employment through establishment, acquisition or expansion of Indian-owned economic enterprises.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Loans may be used to finance Indian owned commercial, industrial, agricultural, and business activities

organized for profit. **Types of support** Guaranteed and Insured Loans.

ELIGIBILITY:
Federally recognized Indian Tribal Governments, Native American Organizations authorized by Indian tribal governments, and individual American Indians.

1. Any lender regularly engaged in making loans, possessing the capacity to accept, process, and service loans, and satisfactory to the Bureau of Indian Affairs, may obtain a guaranty.
2. The borrower must be a federally recognized tribe or Alaska Native group, member of such tribe or group or an Indian-owned organization.
3. A minimum of 20 percent equity, in either cash and/or unencumbered assets, to be used in the business being financed, is required.
4. The business must be located on or near a reservation or recognized service area and contribute to the economy of the reservation.
5. The borrower may not be delinquent on any federal financial obligation. The borrower may not obtain a loan if there is any outstanding unresolved federal debt.

RESTRICTIONS ON GRANTS:
Loan guarantees to private lenders will only be provided if funds otherwise would be unavailable to the borrower. Funds may not be used for speculation. The financial assistance must be used on or near an Indian Reservation.

1. $500,000 is the maximum loan that can be guaranteed for individuals, partnerships and corporations.
2. $5.5 million is the maximum loan that can be guaranteed for Tribes.
3. The percentage of a loan that is guaranteed is the minimum necessary to obtain financing, but may not exceed 90 percent of the unpaid principal and interest on a loan.
4. A one-time premium payment of two percent of the guaranteed portion of a loan is charged to the bank. The lender may charge the premium to the borrower.
5. The maturity of the loan is determined by the lender based upon the use of the loan proceeds and the repayment capacity of the borrower; except 30 years is the maximum maturity term.
6. Interest rates for a 90 percent guaranty may not exceed New York prime rate plus 1 1/2 percent. Interest rates for loans guaranteed at a lesser percentage rate may not exceed prime rate plus 2 ¾ percent.
7. An interest subsidy may be provided, based on borrower need, but may not exceed five years.
8. Lenders will require borrowers to give security, if available, up to an amount adequate to protect the loan without consideration of the guaranty.

HOW TO APPLY

DEADLINE: None. Borrowers will work directly with lenders for guaranteed loans. Upon a lender's approval of an application for a guaranteed loan, the lender will request a loan guaranty from the Bureau of Indian Affairs office where the business is located.

The application for a loan guaranty must include the following:

1. The name and address of the borrower with the tax identification number if the borrower is an organization or the social security number if an individual;
2. The loan amount, interest rate, term, repayment schedule, and the percentage of guaranty requested, if applicable;
3. Sources and uses of funds, with specific reference to the total project cost, the borrower's equity or personal investment, and any interest subsidy required;
4. An itemized description of loan collateral offered to secure the loan, the value and the method used to value the collateral, the date of such valuation, who performed the valuation, details concerning any existing liens;
5. A business plan for the economic enterprise, including proposed management, a marketing strategy, and financial need;
6. Financial statements of the borrower and any principals of the borrower for the current and the past three years, to the extent available;
7. The borrower's income tax returns, balance sheets, and operating statements for the three preceding years, to the extent available;
8. The borrower's pro forma balance sheets, operating statements and cash flow statements for at least three years, including a detailed description of key revenue and expense assumptions;
9. How title will be taken to any property purchased with loan proceeds;
10. Types and amounts of insurance to be carried;
11. The lender's evaluation of the economic feasibility of the enterprise and its internal loan analysis;
12. A Statement signed by the borrower stating whether the borrower is delinquent with any Federal tax or other obligations, or has ever

defaulted on a federal direct or guaranteed loan; and

13. A current credit bureau report on the borrower.

OTHER:
Response time: Fifteen to thirty days depending upon completeness of loan package. Applications for loan guarantees should be submitted by the lender at the local Bureau of Indian Affairs Agency or Tribal Loan Administration Office. Lenders should contact the local office for information and documentation needed to complete an application.

FINANCIAL INFORMATION

RANGE OF GRANTS: For individuals and tribal enterprises: $2,500-$500,000; for Federally Recognized Tribal Governments and Native American Organizations: $10,000 to $5,500,000

TOTAL AMOUNT OF GRANT FUNDS: $5,000,000 (FY 1997)

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DEPARTMENT OF LABOR (DOL)

Native American Employment and Training Programs

Address and Telephone:
Division of Indian and Native American Programs
Employment and Training Administration
Department of Labor, Room N4641
200 Constitution Ave NW
Washington, DC 20210
(202) 219-8502

Contact Person: Mr. Thomas M. Dowd

GENERAL INFORMATION

PURPOSE:
To afford job training to *Native Americans* facing serious barriers to employment, who are in special need of such training to obtain productive employment. To reduce the economic disadvantages among Indians and others of Native American descent and to advance the economic and social development of such people.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Funds may be utilized for employment and training programs and services, including classroom training, on-the-job training, training assistance, community service employment, work experience, youth employment programs, day care, health care; job search, relocation and transportation allowances designed to assist eligible participants to obtain employment. There are specified restrictions on the amount of grant funds which can be used for administrative costs. **Types of support**: Formula grants

ELIGIBILITY:
Indian tribes, bands or groups, Alaska Native villages or groups, and Hawaiian Native communities meeting the eligibility criteria, public bodies or private nonprofit agencies selected by the Secretary. Tribes, bands and groups may also form consortia in order to qualify for designation as a grantee.

HOW TO APPLY

APPLICATION FORM USED: The standard application forms as furnished by the Federal agency must be used for this program.

DEADLINE: Notices of intent to apply for a grant are due by January 1 of every other year.

OTHER:
Instructions for completing these documents are issued annually by Division of Indian and Native American Programs (DINAP) bulletin. Response time: thirty to ninety days.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Estimated 18,700 participants

RANGE OF GRANTS: $19,309 to $6,431,429

AVERAGE GRANT: $290,019

TOTAL AMOUNT OF GRANT FUNDS: $52,502,000 (1998)

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ENVIRONMENTAL PROTECTION AGENCY (EPA)

Indian Environmental General Assistance Program

Headquarters **Address and Telephone:**

American Indian Environmental Office
U.S. Environmental Protection Agency
401 M Street, SW
Washington, DC 20460
(202) 260-7939

GENERAL INFORMATION

PURPOSE:
To provide general assistance program(GAP) grants to Indian tribal governments and intertribal consortia to build capacity to administer environmental regulatory programs on Indian lands; and provide technical assistance from d intertribal consortia in the development of multimedia EPA to Indian tribal governments an programs to address environmental issues on Indian lands.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
Activities eligible for funding are planning, developing, and establishing capability to implement environmental protection programs, including development of solid and hazardous waste programs. Assists in defining and developing administrative and legal infrastructures, conducting assessments, monitoring, planning, and other actions. Also supports the development of elements of a core environmental program, such as providing for tribal capacity-building to assure an environmental presence for identifying programs and projects, developing proposals, managing environmental work, and fostering compliance with Federal environmental statutes by developing appropriate tribal environmental programs, ordinances and services. **Types of support**: Project grants

ELIGIBILITY:
Indian tribal governments, intertribal consortium or consortia, including Alaska Native village or regional or village corporation.

HOW TO APPLY

APPLICATION FORM USED: Use the "Application for Federal Assistance: State and Local Non-construction Programs" (Standard Form 424)

DEADLINE: Contact the Regional Office for deadlines.

OTHER:
Applications are reviewed by the appropriate Regional Office and, if approved, financial assistance is awarded by the Regional Administrator or his/her delegated official. Applicants are encouraged to communicate with their Regional Indian Program Coordinator.

FINANCIAL INFORMATION

MINIMUM GRANT: $75,000
TOTAL AMOUNT OF GRANT FUNDS: $28,000,000 (FY 1997)

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State and Tribal Environmental Justice Grants

Address and Telephone:
Office of Environmental Justice
U.S. Office of Environmental Justice
401 M Street SW
Washington, DC 20460
(202) 546-2576 or (202) 564-2515
1-800-962-6215

Contact Person: Mr. Daniel Gogal, Grants Manager

Web address: www.epa.gov/OECA/OEJ

GENERAL INFORMATION

PURPOSE:
The Grants Program was created to provide financial assistance to state and tribal environmental departments that are working to address environmental justice issues.

ELIGIBILITY:
Any state or tribal agency that manages, or is eligible to manage, an EPA program, which has an express interest in working with community-based grassroots organizations and other environmental justice stakeholders to address environmental justice concerns in communities.

OTHER:
Ultimate goals and objectives: (1) Reduce or prevent disproportionately high and adverse human health or environmental effects on low-income communities and minority communities, (2) Integrate environmental justice goals into a state's or tribe's policies, programs and activities, (3) Enhance the state or tribal government's effectiveness in complying with Title VI of the Civil Rights Act of 1964, (4) Provide financial and technical resources to develop an enabling infrastructure at the state/local community

level and tribal level, (5) Set up model programs to address enforcement and compliance issues in affected Environmental Justice communities, (6) Integrate measurable EJ goals within the annual Performance Partnership Agreements and Memorandums of Understanding between a state and EPA or integrate measurable EJ goals with the Tribal Environmental Agreements, (7) improve public participation in the decision-making processes.

HOW TO APPLY

DEADLINE:
Contact address or web address above for more information. Only one application can be submitted from each state or tribe interested in receiving assistance. Applications are to be mailed to the Regions by the applicants. The initial review will be conducted by each Region through a Regional panel, which will select the top two proposals for submission to EPA HQ for final selection.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: Five (four states and one tribe)

LARGEST GRANT: $100,000

TOTAL AMOUNT OF GRANT FUNDS: $500,000 (FY 1998)

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INSTITUTE OF MUSEUM AND LIBRARY SERVICES (IMLS)

Native American Library Services

Address and Telephone:
Institute of Museum and Library Services
Office of Library Services
1100 Pennsylvania Avenue NW, Room 802
Washington, DC 20506
(202) 606-5227

Web address: www.imls.gov

GENERAL INFORMATION

PURPOSE:
To support Indian tribes, Alaska Native villages, and organizations that serve and represent Native Hawaiians in providing library services to their communities.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
To make grants eligible to Indian tribes or organizations for: (1) support of core library operations; (2) technical assistance projects intended to heighten the level of professional proficiency for Indian tribal library staff; and (3) special project grant support to advance Indian tribal library operations in establishing or enhancing electronic linkages among or between libraries; electronically linking libraries with educational, social, or information services; assisting libraries in accessing information through electronic networks; encouraging libraries in different areas and encouraging different types of libraries to establish consortia and share resources; paying costs for libraries to acquire or share computer systems and telecommunications technologies. **Types of support**: Project grants.

ELIGIBILITY:
Federally-recognized Indian tribes or organizations primarily serving and representing Native Hawaiians may apply.

HOW TO APPLY

APPLICATION FORM USED: The standard application forms as furnished by the Institute of Museum and Library Services and required by OMB Circular No. A-102

DEADLINE: Contact the Institute of Museum and Library Services at (202) 606-5227 for deadline dates.

OTHER:
Applications are submitted directly to the Institute of Museum and Library Services at the above address.

FINANCIAL INFORMATION

NUMBER OF GRANTS MADE: 288 (FY 1998); 250 (FY 1999)

TOTAL AMOUNT OF GRANT FUNDS: $2,908,000 (FY 1999)

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NATIONAL ENDOWMENT FOR THE ARTS (NEA)

National Endowment for the Arts Programs

Address and Telephone:

National Endowment for the Arts
Nancy Hanks Center
1100 Pennsylvania Avenue, NW
Washington, DC 20506-0001
(202) 682-5400 or (202) 682-5496 Voice/T.T.

Web address: http://arts.endow.gov

GENERAL INFORMATION

PURPOSE:
The National Endowment for the Arts is the Federal grantmaking agency that Congress created to support the visual, literary, design, and performing arts, to benefit all Americans. The Arts Endowment's mission is twofold: to foster the excellence, diversity, and vitality of the arts in the United States, and to broaden public access to the arts.

AREAS OF INTEREST AND/OR TYPES OF SUPPORT:
The endowment welcomes projects that: Assist and involve individual artists and have national, regional, or field-wide impact or availability, or that provide an unusual or especially valuable contribution because of geographic location. This includes small projects that can have a significant impact within their community or field.

ELIGIBILITY:
The Arts Endowment offers assistance for a full range of arts disciplines and types and sizes of organizations that are involved in the arts. In order to apply, an organization must: be nonprofit, tax-exempt, have a four-year history of programming, except for applicants for folk and traditional arts projects, and have professional staff who can devote the required time and effort to the project.

RESTRICTIONS ON GRANTS:
Assistance is not available for elementary or secondary schools directly; a vocational or student groups; new organizations; or for the construction, purchase, or renovation of facilities. The Endowment does not provide seasonal or general operating support.

OTHER:
Grants are awarded only for specific projects. A project may consist of one or more specific events or activities. All phases of a project, from planning through implementation, are eligible. A project does not have to be new; existing projects are competitive.

HOW TO APPLY

APPLICATION FORM USED: Yes

GUIDELINES AVAILABLE: Yes—see "Other"

DEADLINE: See specific project deadlines.

OTHER:
If you are interested in applying, you must obtain the current "Grants to Organizations Guidelines" that are available from the Endowment or its World Wide Web site. The Guidelines contain detailed application information and the forms that applicants must use to apply.

Applications are reviewed on the basis of: Artistic excellence and artistic merit; the potential impact of the project; and the applicant's ability to carry out the project.

FINANCIAL INFORMATION

RANGE OF GRANTS: $5,000 to $200,000

TOTAL AMOUNT OF GRANT FUNDS: $99,494,000 (FY 1997)

Programs for organizations:

Creativity

Purpose: To assist the creation of new artistic work and encourage the public presentation, exhibition, performance, and publication of artistic works of all cultures and periods.
Deadline: March 27

Stability

Purpose: To enable organizations to assess their strengths, weaknesses, and financial health, and to develop strategies for improvement. To help organizations implement projects or achieve financial goals that will strengthen their institutional capacity.
Deadline: March 27

Preservation

Purpose: To assist, preserve, document, and present those artists and forms of artistic expression that reflect our nation's diverse cultural traditions. To conserve important works of art.
Deadline: August 14

Education and Access

Purpose: To support, within the broad context of lifelong learning in the arts, pre-K through 12 curriculum-based projects and other types of educational projects for learners of all ages that may be undertaken by arts and other organizations. To help organizations provide the public with access to excellence in the arts, often focusing on those whose opportunities to participate may have been limited by geographic, ethnic, or economic constraints.

Deadline: August 14 (Note: Education and Access are separate categories)

Literature Fellowships

Purpose: To advance the goal of expanding the opportunities for artists to interpret, explore, and create work by providing fellowships to published creative writers and translators of exceptional talent in the areas of prose and poetry. This program operates on a two-year cycle with fellowships in prose available one year and fellowships in poetry available the next.

Fellowships for Creative Writers

Purpose: Fellowships are available to published creative writers of exceptional talent. Fellowships enable recipients to set aside time for writing, research, travel, and general career advancement.

Deadline Poetry (FY 2001): March 14

Translation Projects

Purpose: Grants are available to published translators of literature for projects that involve the specific translation of prose (fiction, creative nonfiction, and drama) or poetry (including verse drama) from other languages into English. NEA encourages translations of writers and of work which are insufficiently represented in English translation. All proposed projects must be for creative translations of published literary material into English. The work to be translated should be of interest for its literary excellence and value.

Deadline: March 14,

* * *

SMITHSONIAN INSTITUTION

Smithsonian Institution--Native American Awards Programs

Address and Telephone:

Office of Fellowships and Grants
Smithsonian Institution
955 L'Enfant Plaza, Suite 7000, MRC 902
Washington, DC 20560
(202) 287-3271
Fax: (202) 287-3691

Email address: siofg@ofg.si.edu

Web address: www.si.edu/research+study

GENERAL INFORMATION

PURPOSE:

The Smithsonian Institution's Native American Awards Program supports Native American students and scholars, who are formally or informally affiliated with a Native American community or tribe, to visit the Institution to use its Native American-related resources in association with or under the supervision of Smithsonian research staff.

PROGRAMS:

Internship Awards

An internship at the Smithsonian Institution is a prearranged, structured learning experience scheduled within a specific time frame. The experience must be relevant to the intern's academic and professional goals, and to research and museum activities of the Institution. Available for students currently enrolled in an undergraduate or graduate program. Interns pursue directed-research projects supervised by Smithsonian staff members.

Application information: Intern applicants are required to turn in a completed application form, essay, transcripts and recommendations.

Deadlines: February 1 (for Summer);
June 1 (for Fall); October 1 (for Winter).

Financial: Stipend awards are $300 per week for 10 week periods, with an additional travel allowance.

Other: Internships are available at the National Museum of the American Indian. Contact the Internship Coordinator at (202) 287-2020 (e-mail: interns@ic.si.edu) for more information.

Visiting Student Awards

Available for currently enrolled advanced graduate students. Visiting students pursue independently designed research projects in association with Smithsonian staff.

Application information: Applicants should submit a completed application form, brief statement describing their proposed research project, copy of resume, transcripts and recommendation letters.

Deadlines: October 1 (to begin after January 1);
February 1 (to begin after June 1);
June 1 (to begin after October 1).

Financial: Stipends are $75 per day for up to 21 days and $300 per week for three to ten weeks, a travel allowance and a small research allowance.

Community Scholar Awards

Available for individuals to pursue independently designed research projects in association with Smithsonian staff.

Application information: Applicants need to submit a completed application form, brief statement describing their proposed research project, a copy of their resume, and recommendation letters.

Deadlines: October 1 (to begin after January 1); February 1 (to begin after June 1); and June 1 (to begin after October 1).

Financial: Stipends are $75 per day for up to 21 days, a travel allowance and a small research allowance.

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SUBJECT INDEX

A

Abuse prevention 69, 242, 376, 382, 478
Aging 37, 42, 61, 69, 75, 86, 87, 97, 100, 105, 123, 127, 138, 140, 142, 145, 146, 151, 153, 186, 171, 180, 182, 191,
211, 212, 213, 220, 221, 227, 228, 230, 234, 242, 244, 248, 256, 261, 262, 265, 267, 268, 270, 278, 280, 281, 284, 287,
295, 298, 300, 301, 305, 326, 330, 333, 344, 360, 363, 369, 370, 375, 378, 405, 408, 411, 420, 426, 430, 437, 446, 447,
450, 491, 514
Agriculture 91, 131, 134, 135, 146, 191, 195, 204, 205, 213, 219, 246, 247, 265, 266, 271, 273, 287, 304, 306, 340,
383, 470
Aids 3, 13, 43, 61, 62, 64, 71, 77, 87, 96, 97, 99, 110, 116, 118, 130, 131, 132, 134, 138, 145, 146, 149, 159, 163, 169,
171, 174, 211, 213, 215, 217, 218, 221, 225, 227, 230, 234, 241, 242, 244, 256, 261, 261,265, 268, 269, 278, 279, 280,
281, 284, 287, 293, 300, 301, 302, 309, 312, 330, 335, 354, 365, 369, 375, 378, 393, 396, 397, 401, 402, 403, 408, 409,
411, 420, 424, 430, 437, 440, 441, 446, 455, 463, 475
Alcoholism 110, 127, 145, 163, 171, 178, 211, 213, 244, 250, 268, 278, 281, 284, 295, 301, 313, 403, 406, 427, 450
Alzheimer's 45, 47
Animal 109, 110, 115, 127, 138, 146, 167, 213, 222, 231, 234, 255, 278, 281, 301, 304, 314, 333, 404
Architecture 43, 356, 442
Arts 7, 20, 37, 38, 40, 41, 42, 43, 47, 49, 51, 53, 55, 57, 58, 60, 64, 66, 69, 70, 71, 72, 73, 75, 76, 82, 84, 85, 86, 87,
89, 90, 90, 91, 93, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 108, 109, 110, 111, 113, 115, 116, 117, 118,
119, 122, 123, 126, 130, 131, 132, 136, 137, 140, 141, 143, 145, 147, 148, 149, 150, 153, 154, 156, 157, 161, 162, 163,
164, 167, 168, 169, 171, 172, 173, 174, 175, 176, 178, 179, 187, 190, 191, 192, 196, 198, 200, 201, 203, 204, 205, 207,
208, 212, 213, 214, 215, 216, 219, 220, 221, 222, 225, 226, 228, 231, 232, 234, 237, 238, 241, 242, 243, 249, 251, 252,
253, 256, 257, 258, 260, 262, 263, 267, 270, 271, 272, 275, 276, 278, 279, 280, 281, 282, 284, 285, 287, 288, 289, 290,
292, 293, 294, 295, 296, 297, 300, 301, 302, 304, 35, 308, 311, 312, 313, 314, 315, 316, 317, 318, 324, 325, 326, 330,
332, 333, 335, 336, 337, 338, 339, 340, 341, 343, 344, 345, 347, 348, 349, 350, 351, 355, 356, 357, 360, 362, 363, 364,
365, 366, 369, 370, 372, 373, 375, 376, 377, 378, 379, 381, 383, 384, 386, 387, 388, 389, 391, 394, 395, 397, 398, 399,
400, 401, 402, 403, 404, 405, 406, 407, 408, 411, 412, 414, 415, 417, 420, 424, 427, 429, 430, 431, 432, 433, 436, 437,
439, 440, 442, 445, 446, 449, 450, 451, 452, 453, 454, 459, 482, 532, 538, 539, 540
Athletics 175, 192, 299

B

Biology 88, 89, 112, 167, 254
Biomedicine 38, 49, 167, 211, 384, 415
Botany 120

C

Cancer 54, 81, 97, 99, 102, 105, 122, 162, 163, 165, 184, 213, 214, 229, 242, 244, 249, 261, 268, 280, 281, 295, 354,
363, 378, 379, 395, 406, 428
Chemistry 112, 190, 330, 361, 428
Child development 43, 53, 55, 61, 75, 77, 81, 87, 101, 110, 115, 122, 123, 136, 145, 156, 157, 161, 169, 182, 189,
211, 212, 213, 216, 220, 226, 228, 229, 230, 231, 235, 240, 240, 242, 244, 245, 253, 257, 258, 263, 268, 269, 274, 278,
280, 284, 285, 287, 295, 301, 302, 303, 312, 330, 333, 335, 358, 370, 378, 380, 386, 406, 411, 416, 426, 429
Child education 120
Children services 375
Christian organizations 122, 199, 207, 224, 225, 284, 287, 298, 317, 388, 429, 459, 460
Civil liberties 36, 53, 91, 119, 145, 146, 210, 212, 218, 226, 242, 246, 261, 309, 373
Civil rights 36, 41, 45, 75, 81, 91, 93, 97, 101, 105, 115, 118, 131, 141, 144, 146, 147, 149, 153, 169, 171, 198, 210,
219, 226, 230, 235, 240, 241, 242, 253, 261, 263, 265, 269, 281, 284, 287, 296, 300, 301, 305, 309
Community development 21, 36, 37, 42, 43, 45, 46, 53, 55, 57, 61, 75, 77, 83, 87, 88, 91, 92, 93, 9495, 96, 97, 101,
106, 111, 115, 116, 118, 123, 128, 131, 132, 133, 134, 137, 141, 145, 146, 149, 151, 152, 158, 159, 161, 162, 163, 167,

BEST COPY AVAILABLE

Community development cont. 168, 169, 171, 175, 180, 189, 191, 198, 200, 207, 208, 212, 213, 218, 216, 219, 221, 225, 227, 229, 230, 241, 242, 244, 245, 248, 253, 256, 257, 258, 262, 263, 265, 270, 273, 275, 276, 278, 279, 281, 284, 286, 287, 289, 299, 302, 303, 312, 313, 315, 316, 324, 325, 327, 329, 330, 331, 336, 337, 340, 342, 343, 346, 348, 350, 355, 356, 357, 358, 360, 366, 369, 371, 382, 385, 378, 379, 384, 385, 386, 387, 395, 397, 398, 403, 404, 406, 408, 411, 412, 414, 417, 420, 421, 424, 426, 429, 430, 431, 432, 433, 436, 437, 438, 439, 441, 448, 449, 450, 453, 454, 461, 462, 467, 488, 495, 528, 531, 532

Computer science 190, 191, 256, 335, 355, 373, 377, 384, 390, 406, 411, 428, 451

Criminal justice 118, 161, 251, 265, 266, 264, 269

D

Dance 101, 109, 140, 148, 161, 187, 193, 201, 209, 213, 234, 288, 295, 302, 304, 308, 330, 335, 360, 370, 376, 403, 412, 421, 426, 428, 440, 442, 445, 525

Dental care 63, 65, 77, 156, 163, 182, 211

Disabled 37, 43, 53, 54, 61, 69, 75, 77, 86, 87, 97, 100, 101, 105, 115, 118, 123, 130, 145, 146, 149, 156, 157, 163, 165, 168, 170, 171, 178, 182, 199, 213, 220, 221, 227, 229, 230, 231, 234, 244, 258, 263, 268, 274, 278, 289, 281, 282, 284, 286, 287, 291, 295, 296, 298, 300, 301, 302, 309, 312, 317, 333, 335, 336, 342, 359, 360, 370, 375, 384, 387, 403, 406, 411, 426, 428, 430, 437, 445, 446, 451, 469, 513

Dispute resolution 79, 120, 141, 161, 280, 299

Domestic violence 38, 61, 62, 69, 75, 109, 138, 170, 171, 186, 242, 261, 263, 268, 281, 284, 300, 315, 327, 441, 446, 472, 474, 480

E

Economic development 21, 43, 46, 48, 55, 81, 87, 88, 95, 100, 113, 118, 132, 133, 134, 159, 189, 190, 193, 194, 204, 205, 209, 215, 232, 235, 236, 242, 246, 251, 265, 266, 269, 276, 297, 299, 313, 316, 329, 332, 333, 336, 337, 338, 350, 353, 355, 371, 375, 385, 386, 392, 399, 408, 422, 437, 447, 451, 461, 464, 467, 468, 475, 482, 481, 483, 488, 495, 496, 497, 498, 499, 500, 528, 529, 534

Economics 76, 117, 161, 164, 140, 178, 207, 273, 330, 355, 366, 367, 406, 415, 421, 428, 433, 438, 451

Economically disadvantaged 36, 37, 38, 42, 43, 53, 55, 57, 61, 68, 69, 75, 80, 81, 82, 83, 88, 93, 94, 97, 99, 100, 101, 105, 115, 116, 122, 123, 131, 132, 136, 139, 144, 145, 147, 152, 156, 157, 159, 163, 165, 167, 168,m 170, 171, 175, 178, 189, 199, 200, 207, 212, 213, 216, 218, 227, 229, 230, 234, 245, 256, 257, 258, 261, 262, 263

Education, adult 38, 43, 53, 55, 57, 58, 100, 105, 140, 142, 156, 157, 165, 169, 200, 212, 213, 215, 220, 221, 237, 263, 276, 278, 284, 287, 302, 312, 354, 355, 369, 375, 382, 386, 391, 403, 426, 427, 429, 433, 441, 447, 450, 503

Education, business 433

Education, continuing 53, 97, 100, 101, 122, 123, 140, 163, 171, 186, 191, 284, 330, 447

Education, early childhood 48, 53, 55, 63, 96, 110, 136, 144, 149, 161, 165, 191, 211, 212, 231, 245, 268, 278, 284, 317, 325, 330, 391, 408, 410, 420, 424, 427, 438, 440, 449, 475, 501, 504

Education, engineering 390

Education, higher 2, 5, 21, 37, 38, 40, 41, 43, 47, 49, 50, 53, 55, 57, 58, 60, 61, 66, 68, 69, 71, 70, 71, 85, 86, 87, 89, 90, 93, 96, 97, 98, 103, 105, 105, 107, 108, 109, 110, 111, 114, 115, 116, 117, 120, 123, 126, 127, 129, 130, 131, 138, 142, 143, 145, 148, 150, 153, 154, 156, 157, 158, 160, 161, 162, 163, 165, 167, 172, 173, 176, 179, 189, 190, 191, 192, 193, 195, 197, 199, 200, 203, 204, 205, 206, 207, 213, 215, 222, 228, 229, 234, 236, 237, 238, 243, 245, 249, 250, 255, 256, 262, 263, 267, 273, 286, 287, 288, 291, 292, 293, 294, 295, 296, 298, 300, 301, 302, 304, 310, 312, 314, 317, 318, 324, 325, 326, 330, 331, 333, 334, 335, 339, 340, 341, 343, 344, 345, 349, 350, 352, 354, 355, 359, 360, 361, 362, 363, 364, 365, 366, 368, 372, 373, 377, 379, 381, 382, 383, 384, 386, 387, 388, 390, 392, 394, 395, 398, 402, 403, 404, 406, 407, 408, 409, 410, 412, 414, 415, 417, 420, 421, 427, 428, 430, 431, 432, 433, 435, 437, 439, 440, 441, 444, 445, 446, 448, 449, 450, 451, 454, 455, 459, 500, 501, 503, 505, 506, 507, 508, 509, 510, 512, 524, 533

Education, literacy 38, 43, 53, 55, 57, 58, 62, 63, 74, 95, 96, 97, 100, 105, 111, 140, 142, 163, 186, 194, 197, 200, 212, 215, 220, 221, 222, 263, 267, 275, 276, 278, 284, 292, 302, 303, 308, 329, 354, 369, 375, 382, 384, 386, 391, 403, 424, 426, 427, 429, 433, 447, 455, 463, 474, 477, 501

Education, medical school 50, 54, 103, 156, 157, 163, 167, 182, 183, 190, 203, 211, 218, 234, 261, 264, 284, 287, 298, 394, 402, 420, 446

Education, nursing school 37, 38, 261, 268, 298, 335, 446, 458, 526

BEST COPY AVAILABLE

Education, reading 14, 20, 25, 43, 53, 55, 71, 96, 97, 100, 104, 140, 156, 157, 163, 169, 200, 212, 220, 276, 278, 284, 324, 350, 355, 382, 390, 402, 426, 427, 429, 433, 447
Education, research 2, 4, 6, 7, 8, 14, 16, 20, 26, 34, 36, 38, 40, 41, 42, 46, 47, 49, 51, 55, 56, 58, 59, 60, 62, 63, 64, 65, 68, 69, 70, 72, 78, 80, 81, 82, 83, 84, 85, 86, 88, 89, 90, 91, 93, 96, 97, 98, 104, 105, 108, 109, 110, 112, 113, 114, 115, 116, 117, 118, 120, 122, 123, 127, 128, 130, 131, 132, 133, 134, 135, 136, 140, 141, 142, 143, 145, 148, 149, 150, 152, 158, 160, 161, 162, 164, 165, 166, 167, 168, 169, 171, 174, 175, 176, 177, 178, 180, 181, 182, 183, 184, 185, 186, 188, 189, 190, 191, 192, 193, 198, 199, 200, 201, 203, 205, 206, 208, 209, 211, 213, 215, 216, 218, 219, 220, 221, 225, 226, 228, 220, 230, 231, 235, 237, 238, 239, 241, 242, 243, 244, 245, 247, 249, 250, 253, 255, 256, 258, 261, 262, 263, 265, 267, 269, 270, 271, 273, 274, 276, 277, 278, 280, 282, 284, 285, 291, 292, 295, 296, 297, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 315, 316, 318, 322, 323, 325, 327, 329, 330, 331, 332, 334, 335, 336, 339, 340, 342, 343, 346, 348, 352, 353, 354, 356, 357, 359, 360, 363, 365, 366, 367, 368, 369, 370, 372, 374, 375, 377, 378, 379, 382, 383, 384, 385, 387, 390, 393, 394, 395, 397, 400, 401, 402, 403, 404, 406, 407, 409, 410, 412, 414, 415, 416, 419, 420, 421, 428, 430, 433, 435, 441, 440, 442, 443, 447, 450, 451, 452, 459, 460, 462, 463, 467, 475, 479, 486, 487, 488, 496, 497, 501, 502, 509, 515, 520, 525, 526, 527, 528, 540, 541
Education, secondary school 38, 40, 49, 50, 55, 58, 81, 87, 89, 96, 103, 105, 108, 109, 116, 123, 128, 131, 149, 156, 157, 160, 162, 163, 167, 169, 177, 190, 191, 203, 211, 212, 213, 220, 229, 236, 243, 245, 256, 257, 275, 285, 288, 289, 291, 294, 312, 317, 323, 326, 327, 330, 335, 340, 344, 348, 350, 355, 356, 359, 365, 368, 369, 375, 381, 384, 385, 386, 388, 390, 391, 400, 402, 410, 412, 414, 426, 427, 428, 432, 436, 437, 442, 444, 449, 450, 503, 504, 508, 539
Education, vocational 123, 163, 212, 262, 278, 302, 328, 331, 349, 374, 391, 406, 410, 426, 432, 436, 441, 491, 502, 503
Employment 23, 25, 36, 42, 56, 61, 65, 69, 71, 72, 96, 101, 115, 117, 119, 123, 130, 133, 146, 149, 153, 156, 157, 158, 178, 187, 212, 213, 215, 217, 221, 231, 242, 253, 263, 267, 270, 278, 280, 307, 309, 329, 330, 331, 340, 348, 357, 358, 366, 368, 369, 378, 384, 386, 397, 403, 413, 416, 423, 426, 430, 434, 438, 441, 455, 461, 469, 474, 477, 478, 480, 481, 483, 491, 496, 500, 502, 504, 505, 531, 532, 534, 536
Engineering 43, 72, 107, 111, 112, 146, 156, 190, 191, 194, 254, 256, 264, 297, 304, 326, 331, 333, 335, 339, 342, 352, 355, 364, 366, 367, 368, 372, 376, 377, 379, 382, 384, 390, 391, 395, 398, 404, 406, 407, 410, 428, 432, 433, 444, 450, 451, 493, 498
Environment 67, 88, 102, 107, 114, 121, 135, 138, 153, 187, 188, 195, 205, 206, 208, 216, 232, 235, 237, 242, 244, 247, 265, 266, 299, 304, 339, 384, 439, 443, 528, 532
Environment, education 39, 51, 120, 133, 212, 288, 306, 330, 350, 365, 367
Environment, energy 297
Environment, natural resources 36, 39, 43, 45, 47, 50, 51, 53, 66, 67, 88, 93, 94, 97, 101, 105, 109, 111, 119, 126, 133, 136, 136, 138, 140, 149, 150, 153, 161, 167, 186, 198, 204, 208, 209, 219, 220, 226, 228, 232, 249, 250, 256, 273, 281, 292, 296, 299, 302, 303, 304, 305, 306, 316, 332, 333, 335, 342, 355, 395, 427, 454, 495, 496
Environment, pollution control 199, 303, 493
Ethnic 7, 43, 76, 147, 152, 171, 204, 205, 241, 253, 308, 351, 427, 441, 442, 478, 480, 482, 484, 485, 528, 540

F

Family planning 6, 52, 57, 61, 97, 99, 105, 109, 119, 127, 131, 142, 161, 162, 171, 198, 213, 214, 231, 234, 247, 253, 294, 296, 302, 483
Family services 37, 42, 43, 45, 53, 54, 63, 72, 80, 88, 100, 101, 105, 115, 123, 127, 136, 138, 144, 145, 147, 150, 151, 156, 157, 159, 161, 162, 165, 167, 168, 169, 175, 182, 200, 211, 213, 216, 217, 227, 228, 230, 235, 237, 242, 244, 256, 257, 263, 268, 274, 278, 284, 285, 287, 292, 295, 302, 303, 312, 315, 324, 330, 334, 335, 341, 355, 358, 360, 370, 378, 386, 389, 398, 403, 408, 411, 416, 420, 426, 446, 447, 455
Federated giving campaigns 59, 91, 220, 343
Fellowships 36, 37, 38, 42, 46, 47, 53, 59, 63, 69, 70, 76, 80, 86, 88, 90, 91, 93, 97, 99, 107, 112, 115, 117, 131, 138, 148, 152, 161, 163, 164, 167, 171, 174, 177, 180, 185, 188, 190, 198, 199, 202, 203, 207, 208, 211, 213, 215, 218, 220, 226, 228, 231, 234, 235, 237, 238, 241, 242, 244, 245, 249, 250, 253, 256, 259, 270, 271, 272, 273, 274, 280, 286, 290, 291, 292, 293, 297, 301, 313, 315, 316, 325, 326, 333, 344, 346, 347, 348, 349, 352, 357, 372, 373, 374, 377, 382, 383, 390, 391, 406, 409, 410, 412, 420, 427, 428, 430, 435, 442, 446, 467, 472, 509, 524, 540
Folk 103, 133, 308, 539
Food services 42, 47, 81, 96, 100, 110, 114, 118, 123, 127, 135, 138, 146, 163, 169, 213, 223, 227, 267, 274, 281, 285, 287, 302, 303, 354, 369, 406, 426, 447, 450, 458

BEST COPY AVAILABLE

G

Gays/lesbians 75, 97, 145, 146, 147, 169, 171, 213, 226, 281, 300, 302, 375, 430

General charitable 43, 54, 75, 99, 167, 206, 207, 219, 250, 255, 267, 282, 284, 294, 302, 304, 334, 371, 374, 420, 426, 428, 450

Government/public administration 37, 40, 43, 53, 57, 58, 87, 93, 95, 110, 131, 136, 140, 149, 206, 211, 212, 242, 245, 250, 278, 284, 302, 318, 325, 327, 334, 343, 348, 355, 363, 372, 379, 380, 382, 389, 399, 402, 403, 404, 407, 414, 415, 420, 421, 428, 433, 440, 447, 450

H

Health care 450, 451, 459, 460, 463, 466, 470, 474, 475, 478, 479, 480, 481, 484, 503, 511, 512, 516, 517, 518, 520, 522, 523, 536

Health organizations 38, 43, 55, 57, 60, 61, 75, 77, 81, 85, 87, 92, 93, 95, 105, 108, 123, 137, 145, 150, 156, 156, 158, 162, 171, 182, 191, 211, 213, 224, 228, 231, 245, 249, 262, 266, 267, 268, 274, 275, 276, 278, 281, 284, 287, 289, 291, 293, 296, 297, 302, 304, 310, 312, 314, 317, 324, 325, 333, 334, 339, 345, 346, 355, 357, 358, 360, 363, 380, 382, 384, 390, 392, 395, 402, 403, 408, 410, 415, 416, 420, 426, 428, 436, 437, 440, 444, 446, 450, 466, 522

Historic preservation/historical societies 41, 51, 57, 81, 97, 105, 116, 123, 129, 140, 145, 163, 167, 179, 200, 207, 213, 215, 225, 228, 231, 244, 257, 258, 270, 286, 287, 288, 295, 302, 304, 328, 330, 366, 442, 452, 469, 471, 527, 539

History/archaeology 10, 56, 92, 100, 107, 110, 123, 133, 141, 143, 154, 192, 194, 201, 212, 213, 216, 252, 253, 260, 272, 277, 285, 299, 303, 328, 333, 360, 362, 366, 368, 405, 409, 430, 442, 452, 469, 471, 527, 539

Homeless 38, 43, 57, 59, 61, 69, 73, 74, 75, 87, 88, 94, 96, 100, 101, 105, 110, 115, 116, 122, 138, 145, 146, 150, 151, 156, 157, 159, 162, 167, 169, 171, 182, 199, 200, 212, 213, 217, 218, 221, 222, 223, 227, 231, 234, 242, 244, 256, 258, 263, 265, 267, 268, 270, 278, 280, 281, 284, 285, 288, 290, 293, 298, 300, 302, 303, 312, 330, 338, 369, 370, 374, 378, 395, 400, 403, 406, 411, 426, 428, 437, 446, 450, 458, 468, 469, 476, 478

Hospitals 26, 40, 41, 54, 69, 70, 86, 93, 97, 99, 105, 106, 108, 110, 113, 114, 116, 117, 118, 123, 126, 129, 137, 145, 153, 160, 163, 164, 167, 172, 182, 190, 201, 203, 213, 224, 226, 231, 234, 238, 241, 243, 244, 248, 249, 250, 256, 262, 263, 268, 271, 282, 291, 294, 295, 296, 298, 301, 304, 310, 312, 314, 317, 318, 323, 324, 330, 332, 334, 337, 341, 344, 352, 355, 360, 364, 365, 367, 372, 379, 380, 383, 384, 387, 403, 404, 405, 407, 408, 428, 431, 432, 435, 438, 439, 442, 445, 451, 459

Housing/shelter 29, 42, 43, 56, 61, 62, 63, 64, 70, 72, 73, 74, 75, 77, 79, 87, 88, 96, 97, 98, 104, 115, 121, 128, 131, 132, 146, 149, 150, 154, 155, 161, 163, 164, 165, 166, 169, 171, 172, 195, 207, 212, 213, 215, 216, 217, 218, 219, 228, 239, 240, 242, 248, 253, 256, 257, 263, 268, 277, 278, 290, 295, 299, 300, 313, 314, 327, 331, 337, 338, 340, 341, 355, 360, 371, 374, 384, 386, 403, 408, 411, 416, 420, 422, 423, 424, 426, 429, 430, 441, 442, 450, 461, 462, 464, 465, 469, 474, 475, 480, 481, 526, 527, 528, 529, 530, 531, 532, 534

Human rights 36, 61, 96, 97, 100, 101, 110, 118, 131, 169, 210, 226, 231, 251, 261, 265, 272, 284, 309, 464

Human services 36, 37, 38, 42, 43, 46, 47, 53, 54, 55, 57, 59, 60, 61, 66, 68, 69, 70, 78, 79, 80, 81, 82, 83, 84, 86, 87, 88, 89, 90, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 105, 106, 110, 111, 113, 115, 116, 117, 118, 122, 123, 125, 127, 129, 131, 136, 137, 138, 140, 143, 145, 146, 147, 149, 150, 156, 157, 158, 159, 160, 162, 163, 164, 165, 167, 168, 169, 170, 171, 172, 175, 176, 178, 198, 199, 201, 203, 207, 208, 211, 212, 213, 215, 216, 220, 221, 223, 224, 225, 227, 228, 229, 230, 234, 235, 237, 241, 242, 243, 248, 249, 253, 256, 257, 258, 259, 262, 263, 267, 268, 270, 274, 275, 276, 276, 278, 280, 281, 284, 285, 287, 288, 289, 291, 292, 293, 295, 296, 297, 298, 299, 301, 302, 305, 309, 311, 312, 313, 316, 315, 317, 322, 324, 325, 326, 330, 331, 332, 334, 335, 336, 337, 339, 341, 344, 345, 350, 353, 355, 357, 359, 360, 363; 365, 366, 369, 370, 373, 375, 378, 379, 381, 382, 384, 386, 387, 388, 391, 394, 395, 397, 399, 401, 402, 403, 404, 405, 406, 407, 408, 410, 413, 414, 415, 417, 420, 421, 424, 426, 428, 429, 430, 431, 433, 435, 436, 437, 445, 447, 450, 451, 453, 454, 458, 466, 511, 512, 513, 514, 514, 523, 524, 534

Humanities 7, 38, 55, 70, 101, 109, 122, 123, 140, 145, 150, 156, 157, 162, 171, 175, 175, 177, 198, 201, 203, 204, 205, 228, 242, 259, 271, 272, 275, 276, 279, 280, 281, 288, 302, 315, 333, 355, 373, 378, 430, 440, 450

I

Immigrants/refugees 36, 75, 147, 153, 171, 190, 226, 231, 281, 296, 300, 302, 305, 331, 371, 374, 463

International affairs 81, 105, 115, 135, 146, 153, 169, 186, 199, 208, 219, 226, 240, 241, 272, 288, 302, 309, 343, 358, 377, 408, 409, 415, 454

International affairs, arms control 186, 187, 199, 208, 226, 240, 241, 309

BEST COPY AVAILABLE

International development 47, 100

L

Labor 16, 36, 68, 70, 150, 152, 214, 308, 326, 330, 344, 348, 350, 354, 398, 399, 403, 414, 424, 427, 432, 442, 445, 500, 536

Latinos 288

Law 2, 6, 16, 25, 26, 36, 62, 63, 64, 65, 71, 72, 73, 74, 89, 95, 97, 109, 120, 121, 125, 128, 131, 132, 133, 134, 149, 156, 161, 168, 174, 178, 188, 190, 191, 204, 205, 206, 209, 210, 213, 217, 218, 227, 231, 234, 240, 251, 254, 262, 265, 284, 297, 299, 302, 309, 313, 326, 342, 352, 357, 360, 366, 368, 371, 376, 378, 403, 406, 412, 418, 428, 430, 451, 455, 463, 466, 470, 480, 495, 524, 528

Leadership 7, 23, 36, 44, 50, 51, 63, 65, 70, 71, 77, 79, 87, 93, 95, 109, 119, 120, 131, 132, 136, 140, 145, 151, 152, 156, 157, 166, 169, 189, 190, 191, 192, 193, 194, 195, 197, 201, 205, 207, 208, 213, 214, 215, 217, 232, 239, 235, 237, 257, 259, 263, 271, 280, 281, 288, 299, 303, 307, 313, 322, 332, 333, 347, 350, 351, 357, 375, 378, 385, 386, 388, 397, 424, 434, 438, 441, 442, 449, 450, 454, 455, 462, 467, 469, 472, 474, 475, 476, 488, 497, 499, 515, 530

Legal services 43, 61, 89, 118, 120, 131, 133, 217, 221, 242, 251, 254, 256, 263, 295, 296, 302, 309, 313, 331, 335, 338, 360, 376, 378, 430, 492

Libraries/library science 38, 53, 61, 87, 97, 101, 111, 123, 147, 162, 167, 213, 215, 250, 286, 302, 304, 317, 332, 355, 362, 373, 391, 398, 408, 426, 428, 445

Linguistics 101, 109, 259, 313

Literary 29, 177, 204, 210, 281, 308, 403, 539, 540

Literature 70, 101, 109, 177, 204, 308, 313, 540

M

Marine science 89, 144, 190, 234, 253, 304, 450

Mathematics 72, 131, 177, 190, 254, 330, 331, 334, 342, 352, 355, 368, 369, 377, 381, 384, 390, 397, 428, 432, 443, 444

Media, publishing 313

Media, telecommunications 71, 73, 81, 120, 132, 133, 139, 538

Music 59, 65, 66, 70, 89, 96, 105, 109, 110, 115, 140, 148, 161, 162, 171, 186, 213, 234, 243, 278, 281, 284, 288, 302, 304, 308, 313, 314, 330, 331, 333, 335, 360, 370, 375, 386, 403, 419, 420, 426, 428, 442

N

Native Americans 32, 36, 40, 49, 53, 61, 62, 63, 64, 66, 68, 69, 71, 72, 74, 75, 77, 79, 80, 81, 84, 88, 95, 96, 97, 100, 101, 102, 103, 104, 105, 107, 110, 112, 115, 117, 118, 119, 120, 121, 122, 125, 126, 128, 130, 131, 132, 133, 134, 138, 141, 144, 145, 146, 148, 154, 156, 157, 162, 167, 169, 171, 179, 180, 182, 183, 184, 184, 193, 194, 195, 196, 204, 205, 213, 216, 218, 219, 230, 231, 233, 239, 244, 248, 249, 253, 259, 261, 266, 269, 270, 274, 279, 280, 281, 284, 286, 288, 289, 293, 295, 296, 298, 300, 302, 304, 305, 308, 309, 317, 319, 330, 331, 333, 336, 337, 343, 349, 350, 352, 353, 360, 361, 362, 371, 374, 375, 376, 378, 384, 390, 393, 399, 406, 411, 417, 427, 429, 430, 431, 437, 446, 449, 450, 451, 457, 462, 465, 466, 467, 476, 477, 480, 186, 490, 498, 503, 515, 516, 529, 536

Neighborhood development 42, 95, 116, 145, 146, 149, 152, 159, 191, 208, 226, 276, 303, 328, 346, 348, 431, 436

Nonprofit management 67, 137, 151, 195

Nursing care 37, 110, 156, 157, 182, 210, 269, 284, 313, 403

Nutrition/Malnutrition 44, 61, 62, 77, 79, 101, 123, 145, 210, 213, 265, 269, 322, 324, 346, 378, 383, 406, 468, 473, 475, 483, 514, 518

P

Peace 62, 72, 107, 113, 115, 131, 132, 146, 152, 153, 166, 186, 208, 209, 219, 226, 240, 241, 302, 309, 376, 378, 401, 416, 461, 464, 466, 478, 483, 486, 488

Performing 38, 43, 49, 57, 58, 59, 66, 70, 87, 89, 96, 97, 101, 104, 105, 109, 110, 115, 117, 119, 123, 126, 130, 131, 136, 137, 140, 145, 148, 150, 153, 154, 161, 162, 164, 169, 177, 179, 198, 201, 204, 212, 214, 215, 222, 228, 231, 234,

BEST COPY AVAILABLE

Performing cont. 243, 244, 253, 256, 257, 262, 263, 267, 278, 280, 281, 284, 285, 288, 294, 295, 297, 300, 302, 304, 308, 313, 314, 315, 330, 331, 333, 334, 335, 344, 345, 355, 360, 370, 378, 384, 386, 395, 398, 403, 404, 406, 408, 411, 412, 415, 420, 426, 428, 430, 433, 440, 445, 446, 450, 451, 497, 539

Pharmacy 254, 320, 510, 525

Philosophy/ethics150, 199, 272, 354, 434, 466, 469

Population 3, 4, 16, 23, 49, 52, 53, 56, 76, 78, 79, 92, 96, 109, 119, 123, 131, 134, 141, 142, 151, 161, 161, 180, 193, 194, 195, 196, 199, 208, 220, 234, 240, 252, 253, 256, 260, 263, 265, 267, 268, 271, 275, 277, 294, 302, 303, 308, 397, 422, 423, 424, 431, 438, 441, 442, 476, 493, 494, 496, 499, 510, 514, 528

Physical science 377

Preservation 22, 39, 40, 41, 48, 51, 53, 57, 81, 88, 91, 97, 101, 105, 116, 120, 123, 129, 135, 136, 140, 145, 163, 167, 179, 192, 197, 200, 204, 207, 209, 213, 215, 218, 225, 228, 231, 240, 244, 247, 252, 257, 258, 270, 281, 286, 288, 290, 295, 302, 303, 304, 306, 317, 329, 330, 332, 365, 366, 367, 394, 428, 442, 445, 450, 451, 480, 488, 513, 516, 539

Protection 39, 39, 51, 53, 65, 67, 88, 96, 97, 101, 102, 109, 119, 120, 135, 136, 187, 204, 209, 231, 236, 239, 246, 247, 265, 266, 273, 281, 303, 317, 394, 428, 442, 444, 450, 536, 537

Program-related investments 39, 45, 53, 55, 61, 69, 75, 81, 84, 96, 116, 117, 123, 128, 131, 145, 149, 154, 159, 171, 177, 182, 207, 208, 213, 215, 221, 225, 226, 228, 230, 235, 241, 242, 245, 252, 257, 259, 267, 269, 271, 278, 280, 288, 302, 335, 337, 374, 384, 389, 395, 397, 403, 410, 422, 424, 436, 440

Protestant organizations 50, 112, 122, 207, 248, 284, 298, 314, 460, 472

Public policy, research 41, 79, 84, 87, 97, 130, 131, 136, 141, 158, 161, 165, 169, 178, 208, 211, 241, 245, 267, 306, 316, 334, 335, 339, 356, 369, 377, 387, 393, 403, 404, 420, 428, 447, 450

R

Recreation 86, 95, 101, 123, 140, 145, 168, 207, 212, 217, 227, 236, 252, 257, 278, 284, 285, 301, 302, 313, 316, 378, 411, 420, 433, 442, 462, 463, 469, 528, 532

Rehabilitation 57, 77, 97, 101, 156, 157, 163, 164, 171, 178, 213, 234, 262, 268, 374, 302, 313, 316, 317, 369, 370, 384, 406, 433, 445, 468, 496, 502, 504, 528, 529, 530, 531

Religion 41, 46, 51, 60, 61, 75, 81, 90, 91, 103, 109, 110, 116, 122, 127, 158, 162, 167, 201, 207, 219, 224, 233, 244, 248, 249, 250, 258, 260, 282, 295, 314, 348, 373, 427, 430, 453, 460, 464, 466, 467, 469, 480, 488, 489

Residential care/hospices 316, 317, 333, 355, 370, 427, 428, 445

Roman Catholic 68, 85, 100, 110, 167, 202, 206, 207, 284, 308, 388, 462, 464, 466

Rural development 36, 43, 57, 61, 100, 101, 131, 133, 156, 157, 159, 191, 192, 205, 213, 216, 225, 235, 259, 269, 280, 288, 302, 355, 391, 397, 449, 455, 493, 494

S

Scholarships 2, 22, 36, 37, 38, 42, 46, 47, 51, 57, 59, 65, 69, 76, 80, 84, 87, 89, 90, 91, 93, 94, 95, 106, 107, 115, 117, 122, 127, 128, 131, 135, 136, 138, 140, 142, 145, 148, 151, 153, 156, 159, 160, 161, 163, 164, 165, 168, 170, 174, 176, 177, 180, 188, 189, 199, 202, 203, 208, 211, 213, 214, 216, 218, 220, 221, 227, 228, 231, 235, 237, 238, 239, 241, 245, 247, 249, 250, 251, 257, 259, 263, 265, 267, 270, 271, 274, 276, 279, 280, 284, 285, 288, 291, 293, 297, 299, 300, 301, 302, 306, 313, 315, 316, 323, 324, 325, 327, 329, 333, 337, 338, 340, 342, 343, 344, 346, 348, 349, 350, 351, 352, 353, 354, 356, 359, 360, 366, 367, 368, 369, 370, 371, 382, 374, 376, 377, 378, 381, 382, 384, 389, 391, 392, 395, 397, 398, 399, 400, 402, 403, 404, 405, 406, 407, 409, 413, 414, 416, 417, 420, 421, 425, 426, 427, 428, 432, 435, 436, 437, 438, 439, 445, 446, 449, 448, 449, 450, 451, 453, 454, 462, 463, 467, 469, 478, 512, 516, 517, 518, 519, 521, 525

Science 38, 43, 48, 53, 61, 70, 72, 81, 83, 87, 89, 97, 98, 101, 107, 111, 112, 120, 123, 130, 140, 144, 147, 154, 156, 162, 166, 167, 176, 177, 182, 183, 184, 185, 190, 191, 192, 194, 195, 201, 203, 207, 213, 215, 216, 226, 234, 237, 245, 250, 251, 253, 254, 255, 256, 266, 267, 271, 281, 286, 288, 293, 295, 297, 302, 304, 307, 317, 322, 326, 330, 331, 333, 334, 335, 336, 341, 342, 352, 355, 359, 362, 364, 366, 367, 368, 372, 373, 376, 377, 379, 380, 382, 384, 390, 391, 397, 398, 401, 404, 406, 407, 408, 410, 426, 428, 430, 431, 432, 433, 436, 443, 444, 446, 449, 450, 451, 454, 455, 461, 488, 526, 527

Social science 267, 293, 335, 359

Substance abuse 37, 43, 57, 94, 97, 101, 105, 110, 123, 127, 131, 132, 138, 145, 163, 171, 172, 178, 181, 182, 183, 184, 185, 211, 213, 214, 215, 242, 244, 269, 278, 281, 284, 285, 288, 295, 302, 313, 344, 354, 365, 367, 369, 370, 376, 382, 391, 395, 401, 402, 403, 406, 428, 433, 442, 445, 451, 468, 520

BEST COPY AVAILABLE

T

Teacher education 193, 201, 449, 507, 508, 509
Technology 43, 56, 61, 62, 71, 79, 107, 109, 112, 128, 137, 165, 190, 191, 192, 195, 201, 214, 216, 256, 264, 294, 302, 329, 331, 333, 342, 350, 353, 368, 373, 377, 380, 386, 389, 401, 404, 427, 430, 433, 454, 455, 496, 499, 506, 507, 525
Theater 96, 102, 103, 105, 109, 119, 123, 126, 130, 140, 153, 161, 162, 169, 177, 213, 262, 272, 278, 284, 288, 295, 302, 304, 308, 316, 330, 333, 335, 386, 403, 420, 426, 428, 442, 445, 450
Transportation 22, 29, 63, 67, 102, 117, 123, 298, 442, 447, 452, 459, 463, 514, 536

U

Urban/community development 331

V

Violence prevention 38, 43, 61, 69, 75, 77, 79, 81, 97, 109, 115, 116, 144, 171, 187, 200, 228, 242, 261, 263, 265, 268, 280, 281, 284, 285, 287, 300, 312, 315, 327, 400, 416, 437, 446, 491, 511
Visual 5, 12, 38, 43, 57, 70, 87, 96, 104, 405, 109, 115, 117
Voluntarism promotion 37, 61, 97, 101, 123, 145, 156, 157, 178, 192, 207, 212, 278, 288, 302, 330, 335, 336, 346, 355, 370, 375, 382, 386, 397, 427, 438, 447, 449, 450

W

Water 46, 63, 64, 66, 67, 68, 107, 115, 119, 133, 144, 197, 214, 239, 246, 247, 265, 266, 303, 304, 463, 492, 493, 494, 499, 513, 528, 529, 534
Welfare 22, 37, 56, 57, 62, 63, 64, 70, 72, 74, 77, 82, 90, 99, 105, 108, 109, 115, 118, 122, 124, 127, 138, 140, 144, 146, 160, 163, 167, 187, 200, 211, 213, 217, 227, 228, 229, 231, 234, 244, 249, 254, 255, 264, 269, 271, 278, 281, 282, 290, 293, 294, 295, 296, 301, 302, 304, 316, 325, 330, 331, 333, 344, 357, 359, 360, 364, 391, 393, 404, 408, 414, 424, 445, 447, 459, 475, 528, 532, 533
Welfare policy 77, 316
Welfare reform 217, 474

Y

Youth, development 45, 70, 83, 87, 93, 101, 118, 131, 140, 145, 150, 151, 156, 157, 161, 167, 169, 186, 189, 192, 198, 207, 211, 212, 214, 215, 216, 220, 242, 257, 263, 268, 288, 289, 302, 306, 313, 332, 333, 350, 366, 367, 375, 385, 386, 400, 416, 424, 428, 441, 445, 449, 450
Youth services 54, 69, 71, 140, 186, 238, 324, 325, 326, 330, 331, 335, 336, 341, 342, 343, 344, 346, 355, 356, 360, 370, 375, 381, 383, 387, 388, 391, 392, 395, 403, 404, 410, 415, 416, 421, 427, 430, 433, 437, 439, 451

Z

Zoos 48, 299

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